



SEPTEMBER 2018

BluGlass Investor Presentation: 2018 Review of Operations

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DISCLAIMER

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INTRODUCTION



BLUGLASS VISION

Accelerate the commercial opportunities for the use of Remote Plasma Chemical Vapour Deposition (RPCVD) technology in the manufacture of high-performance devices, including high-brightness LEDs (HB-LEDs), microLEDs and power electronics

OUR VISION



BluGlass' vision is to be a global leader in the development and deployment of RPCVD technology, to enable device manufacturers to exploit its benefits, and adopt it as a preferred manufacturing option.

OUR OBJECTIVE



Our objective is to deliver high-growth commercial outcomes for the RPCVD technology in the LED and power electronics industries, using a diverse range of go-to-market options.



RPCVD PLATFORM TECHNOLOGY: MARKET OPPORTUNITIES

BluGlass has a diversified development strategy designed to address opportunities in a number of high-performance device categories

HB-LED



General Lighting
Automotive
Mobile devices & TVs

US\$63.2B

LED market is expected to reach
US\$63.2 billion by 2025¹

microLED



Mobile devices
Smart watches & wearables
Augmented & Virtual Reality

US\$19.9B

microLED market is expected to reach
US\$19.9 billion by 2025²

POWER ELECTRONICS



Consumer electronics
Power supply
Data centres
Automotive

US\$1.7B

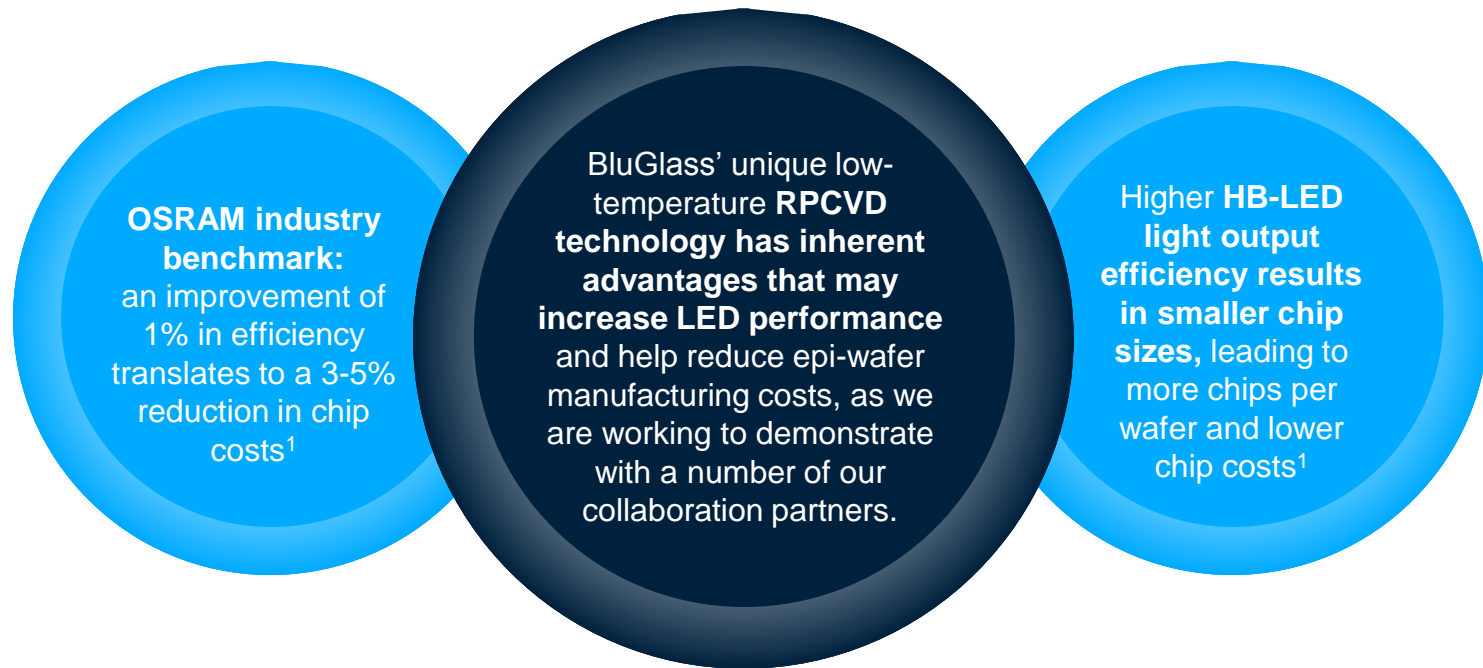
The GaN power electronics market is
expected to reach **US\$1.7 billion** by 2027³

Sources: 1. Research and Markets Report Global Light-Emitting Diodes (LED) Market Analysis & Trends - Industry Forecast to 2025. 2. Navigant Research. marketsandmarkets.com, April 2017. 3. IHS Markets, SiC & GaN Power Semiconductors Report – 2018.



INDUSTRY PERSPECTIVE: KEY INDUSTRY INNOVATION REQUIREMENTS

Competitiveness in the HB-LED industry is largely driven by efficiency (light output) and manufacturing costs. Efficiency improvements can also lower cost.



Sources: 1. OSRAM Analyst Day 2016 Presentation, January 2016.



INDUSTRY CHALLENGE: THE LIMITATIONS WITH INCUMBENT MOCVD TECHNOLOGY

MOCVD (Metal Organic Chemical Vapour Deposition) – the industry incumbent technology

CHALLENGES



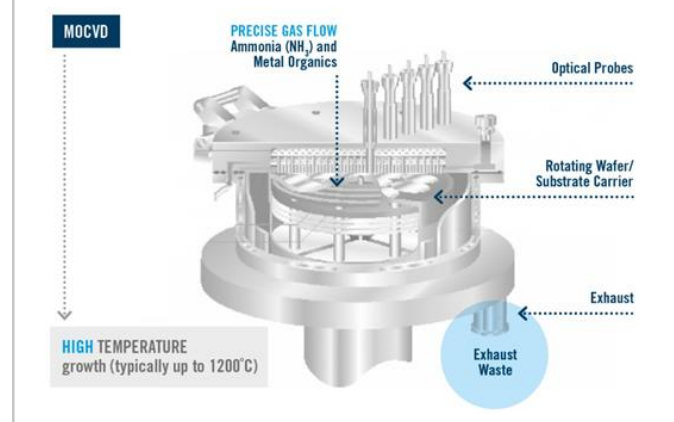
High temperature processes limits **performance** of the critical regions of the LED, microLED and power electronics devices



Uses high volume of expensive **ammonia** as nitrogen source, produces toxic waste, more-difficult and costly to manage



High temperature limits the choice of low-cost, larger silicon wafers for power electronics, microLEDs and LEDs



THE RPCVD SOLUTION: LOWER TEMPERATURE, HIGHER PERFORMANCE

RPCVD (Remote Plasma Chemical Vapour Deposition) – the breakthrough alternative

OUR SOLUTION



Lower-temperature manufacturing processes



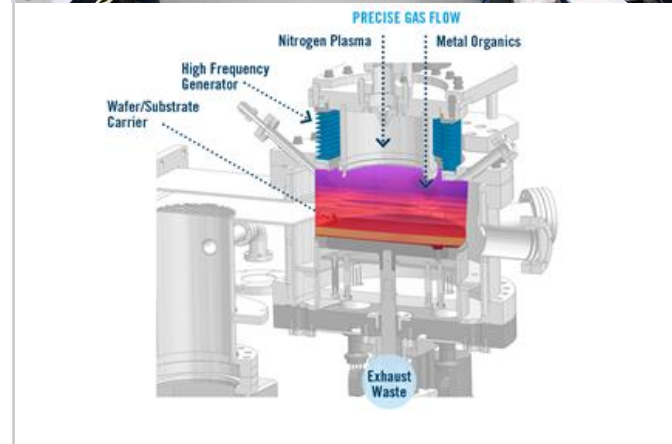
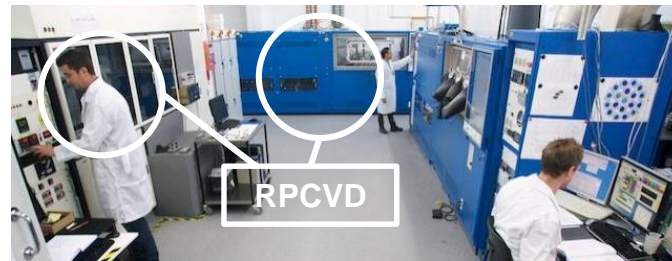
Lower cost inputs



Higher-**performing** devices

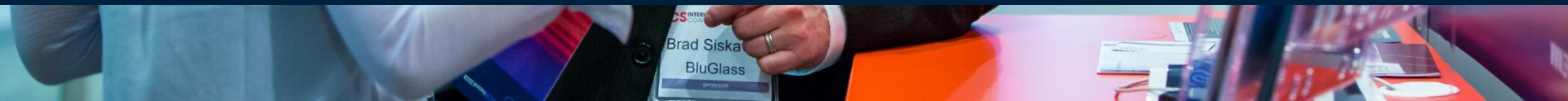


Environmentally friendlier & more-sensitive

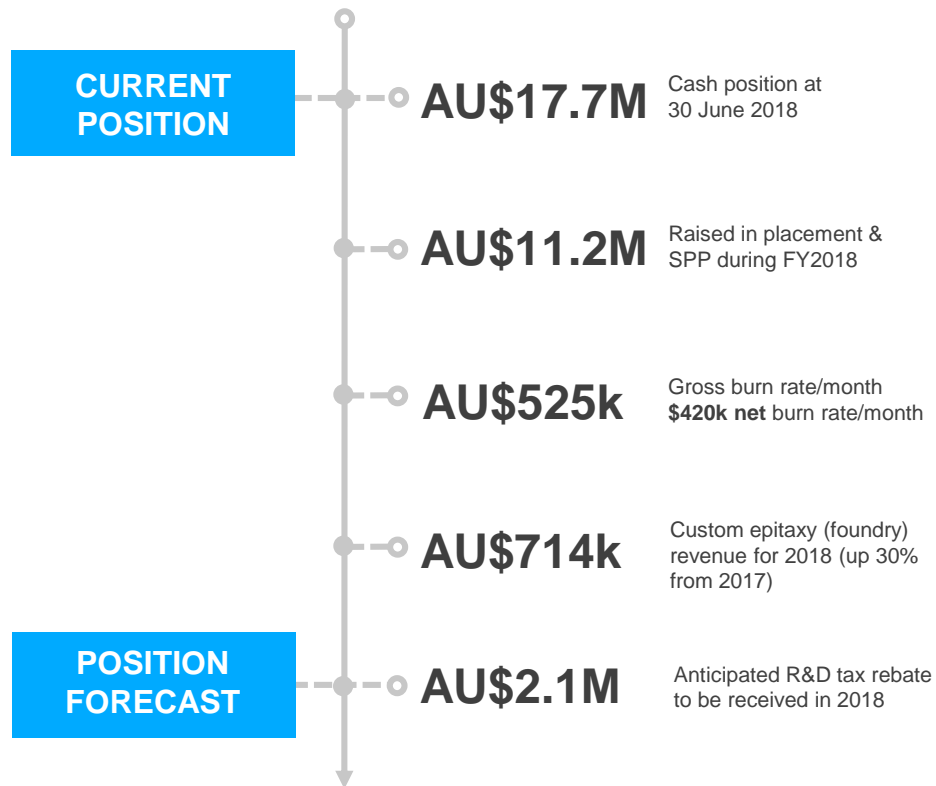




2018 REVIEW OF OPERATIONS



2018 FINANCIAL SUMMARY



TOP 10 SHAREHOLDERS	
1	SPP Technologies Co. Ltd
2	Access Macquarie Limited
3	HSBC Custody Nominees (Australia) Limited
4	JP Morgan Nominees Australia Limited
5	BluGlass Employee Incentive Plan Pty Limited
6	HSBC Custody Nominees (Australia) Limited
7	Swansea Innovations Limited
8	Citicorp Nominees Pty Limited
9	Strategic Development Partners (Aust) Pty Ltd
10	Boundary Nominees Pty Ltd



2018 FINANCIAL SUMMARY: CAPITAL RAISE

2018 Capital Raise

AU\$11.2M

Raised in placement & SPP during FY2018
for major facility & technology upgrade

RAISE SUMMARY

50% of funds received from
global institutional investors

Investment and support from
sector experts

Validation of BluGlass' RPCVD technology
and business strategy

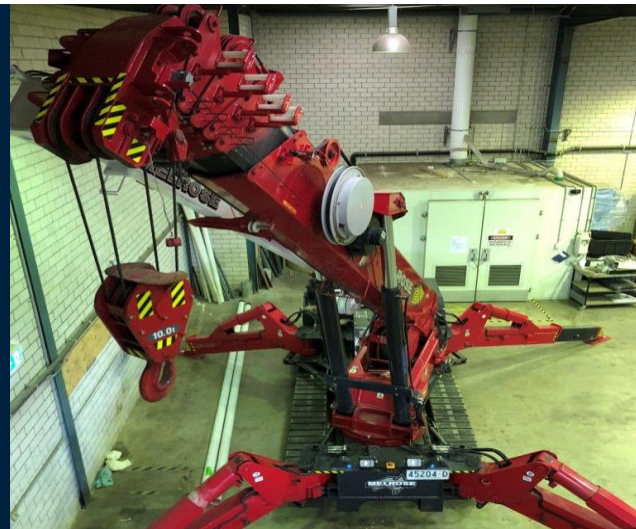


CAPITAL RAISE USE OF FUNDS: FACILITY UPGRADE

Facilities & technology upgrade

Funds raised from the Institutional Placement and SPP are being used to:

- Acquire a commercial-scale MOCVD platform to retrofit with manufacturing-scale RPCVD hardware (demonstrate commercial scaling capability)
- Undertake major facilities upgrade to expand current infrastructure
- Facilitate acceleration of RPCVD development and meet requirements of emerging commercial applications
- Strengthen the company's balance sheet to exploit market opportunities and help fund increased activity



CAPITAL RAISE USE OF FUNDS: STRENGTHENING OUR TEAM

New strengths and perspectives on the BluGlass board and management team

BluGlass' increasing project demands and expanding global commercialisation focus required leadership and team expansion:

- Appointed two technology commercialisation specialists to the BluGlass Board of Directors - Stephe Wilks & James Walker
- US-based industry experts Dr. Mike Krames & Brad Siskavich appointed to help exploit the market opportunities of RPCVD
- Appointed new process engineer



JAMES WALKER
Non-Executive Director



STEPHE WILKS
Non-Executive Director



DR. MIKE KRAMES
Advisor



BRAD SISKAVICH
VP of Business Development



EPIBLU: SPECIALIST CUSTOM EPITAXY & CONTRACT R&D SERVICES

BluGlass' service business EpiBlu provides custom epitaxy and contract R&D services to the nitrides industry. New global VP Business Development appointed April 2018

AU\$714K REVENUE

Custom epitaxy (foundry) revenue for 2018
(up 30% from 2017)



Revenue-generating business & lead-in
RPCVD opportunities



Growing customer pipeline for **RPCVD** and
MOCVD services

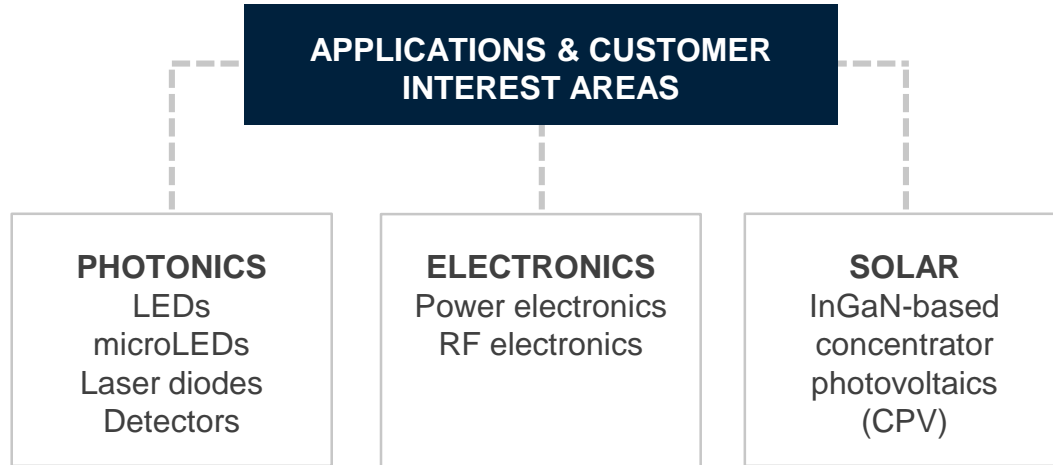


Highly-strategic vehicle



EPIBLU: SPECIALIST CUSTOM EPITAXY & CONTRACT R&D SERVICES

Growing global market presence and reputation with repeat contracts



KEY COLLABORATIONS: UPDATES



LUMILEDS

Continuing partnership with Lumileds, a global leader in automotive LED lighting products, remains one of our priorities.

In March 2018, BluGlass agreed with Lumileds to extend the Phase II collaboration.

The extension was specifically designed to accelerate the development of experimental iterations, including shortening turnaround times.



IQE

Continued focus by IQE on the potential for applying RPCVD to crystalline rare-earth oxide (cREO™) epitaxy.

Potential for commercial application in a wide range of electronic devices.



MICROLED OPPORTUNITY

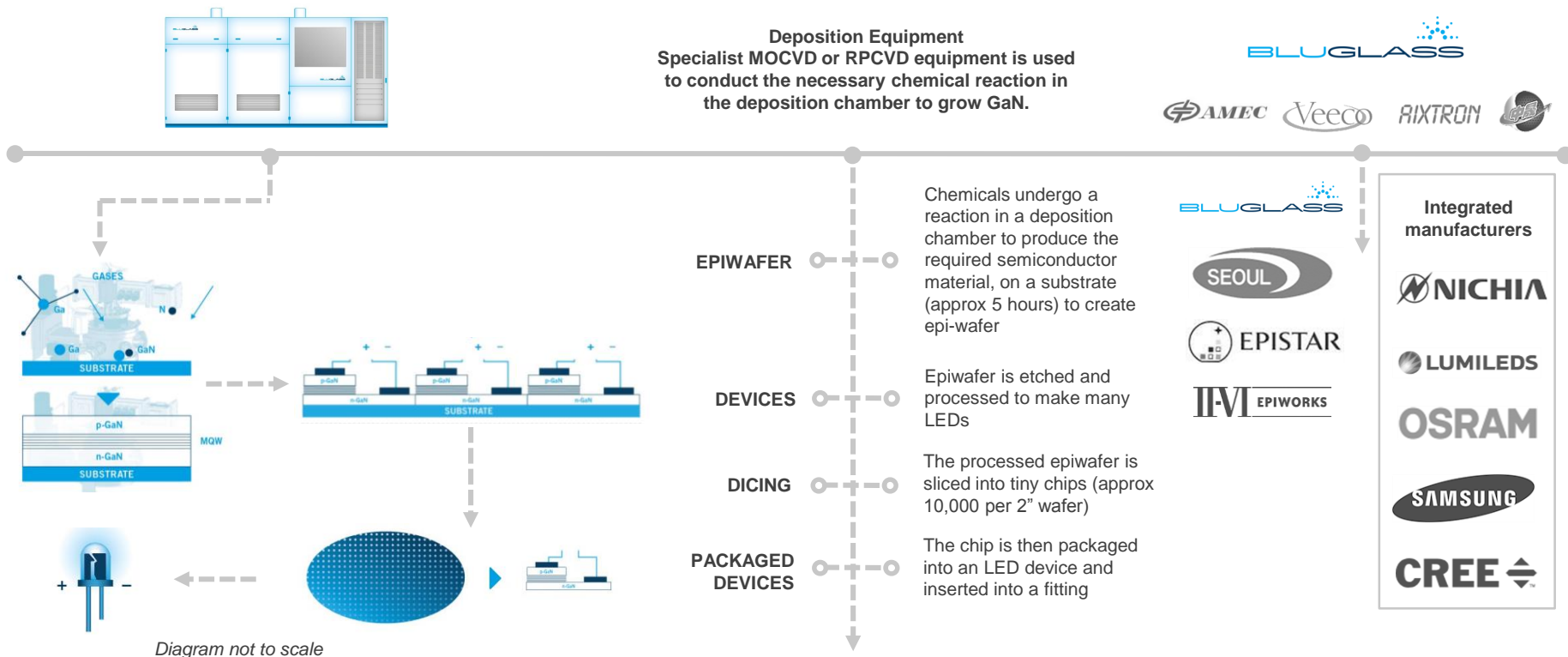
BluGlass provides development services to a number of microLED companies interested in a combination of MOCVD and RPCVD capabilities to develop and prototype their innovative devices.

These customers are each developing unique microLED technology, and seek to exploit the potential benefits of RPCVD. The primary interest is in high-performance green LEDs.



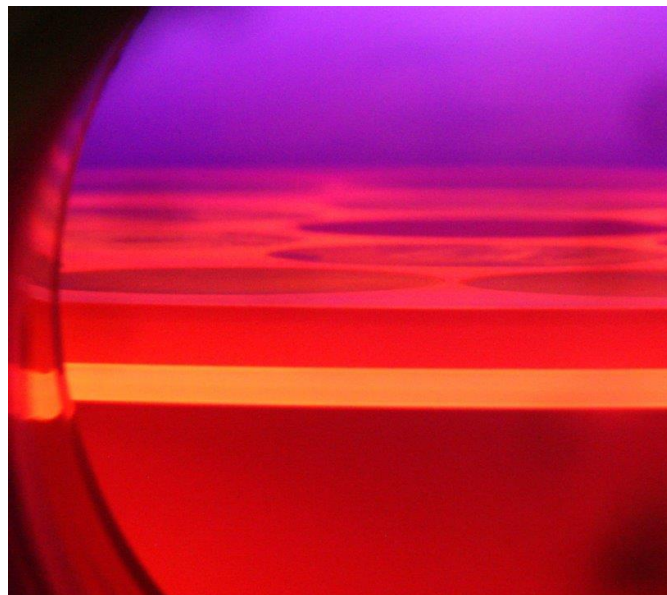
THE LED VALUE CHAIN

BluGlass has collaborations and commercialisation opportunities in different segments of the LED value chain



THE LED VALUE CHAIN – GO TO MARKET OPPORTUNITIES

BluGlass intends to license its unique RPCVD technology and provide the RPCVD deposition equipment via one or more of these delivery options:



THREE GO-TO-MARKET OPTIONS

1. In partnership with **device manufacturer(s)**
(e.g. Lumileds)

Most immediate path to market that we are pursuing

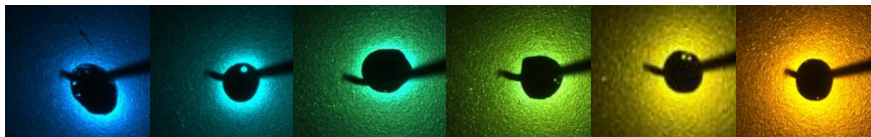
2. In partnership with semiconductor **equipment manufacturer(s)**

3. Retrofit existing MOCVD platforms with RPCVD technology **by BluGlass**



MICROLED OPPORTUNITIES

BluGlass is collaborating with multiple microLED companies that are interested in the benefits of RPCVD



The microLED market segment builds on our established LED know-how. Low-temperature RPCVD could be key to unlocking high performance of longer-wavelength LEDs (green and red LEDs) and be part of an enabling technology solution.

US\$19.2B

Multiple sources predict a market growth of 53-54% CAGR to 2025

RPCVD FOR microLEDs

Low-temperature growth of the active layer and top layers of an LED may enable **indium-rich InGaN** (the key performance material in the 'active' layers)

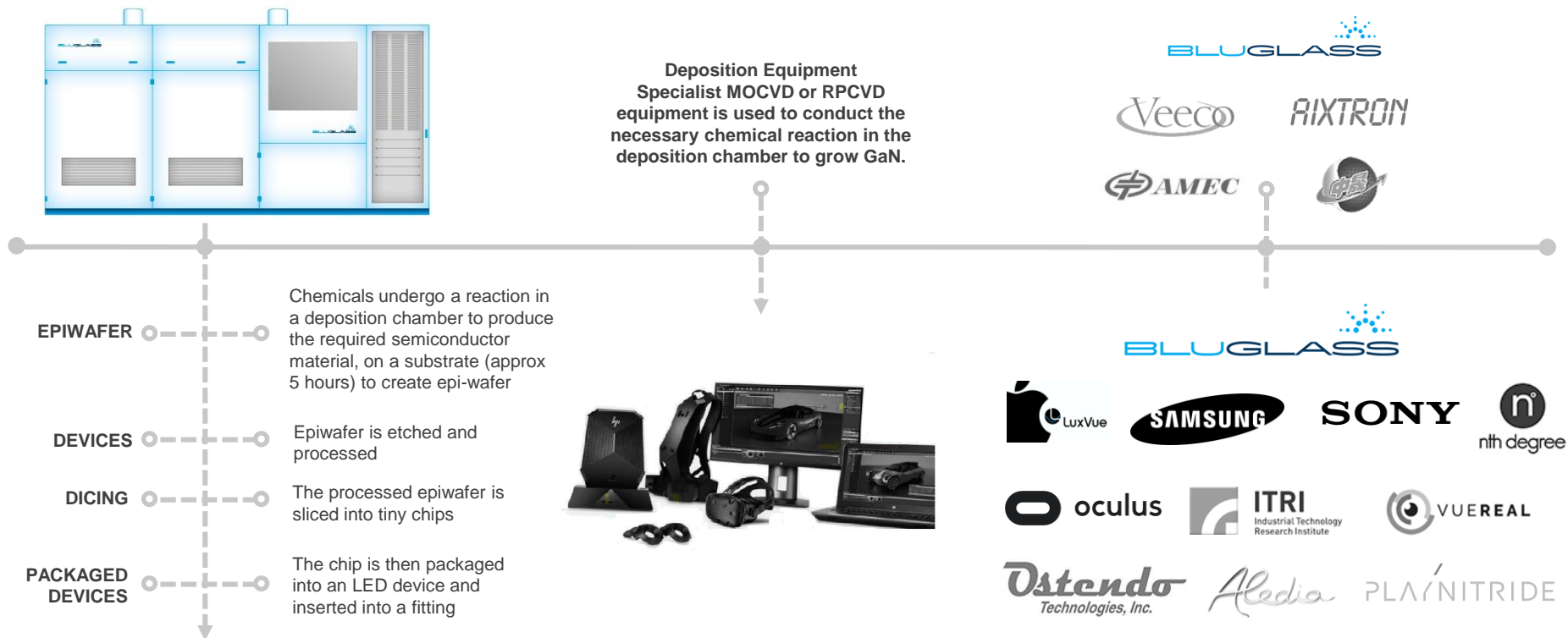
RPCVD's inherently low growth temperature has potential for **high quality** growth of indium-rich InGaN for long wavelength LEDs (yellow, red **and green**)

RPCVD has potential to grow high indium content InGaN with its low temperature advantages for **LEDs and solar applications**



THE microLED VALUE CHAIN

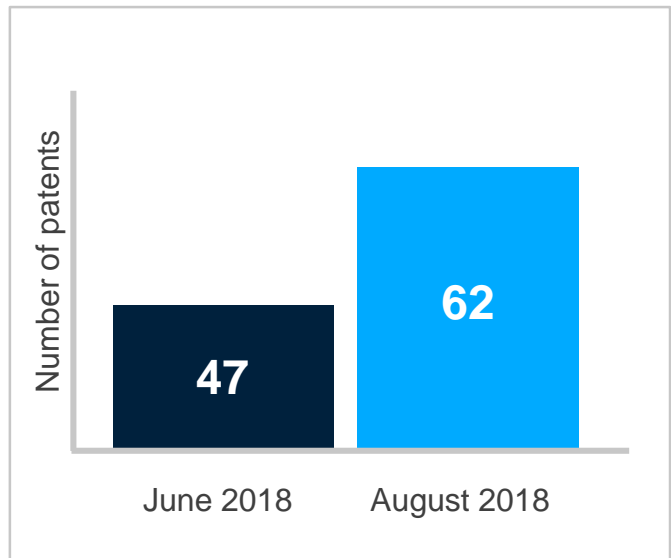
The next generation of displays will be microLED - with major players now investing in microLED development

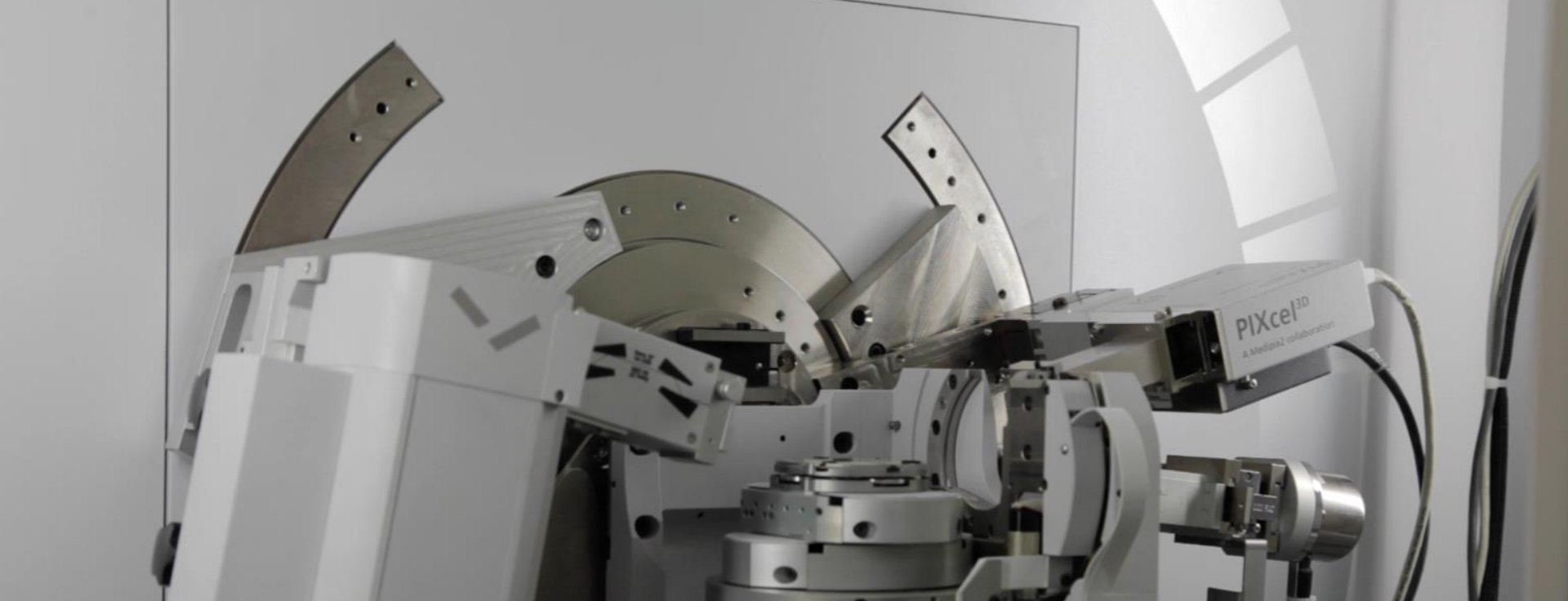


INTELLECTUAL PROPERTY

A strategic asset for BluGlass, creating global opportunities and protection

- Investment in IP continues, in method and application patents worldwide
- Strategic foundation of licence business model
- Protects existing and new RPCVD IP investment by minimising “invent around” competition





MARKET STRATEGY, SENIOR MANAGEMENT & BOARD

MARKET STRATEGY: DIVERSE COLLABORATION AGREEMENTS

Established collaboration agreements with industry leaders across multiple market segments in HB-LED, microLED and power electronics applications and segments

Gain Industry Acceptance

- Demonstrate applications in key segments
- Improve device performance
- Complete industry evaluation with multiple partners in the LED value chain (including equipment and device segments)

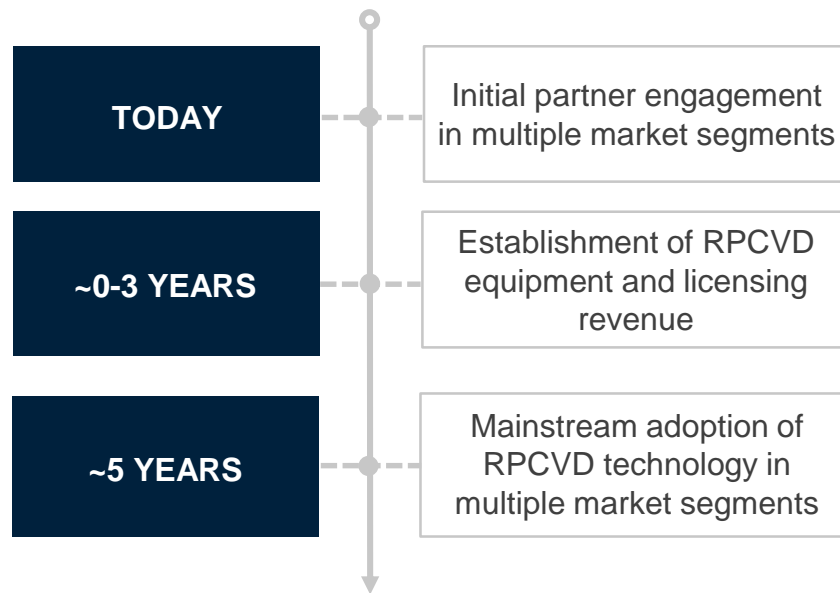
Drive Commercialisation

- Continuously evaluate commercialisation options for RPCVD: JVs, partnerships, licensing, foundry, customer sales

Grow EpiBlu Business

- Continue to work with MOCVD & RPCVD customers to provide custom wafer services & contract R&D and prototyping

NOTIONAL TIMETABLE



CORPORATE OVERVIEW: SENIOR TEAM



GILES BOURNE
Managing Director &
Chief Executive Officer

Appointed to Board in 2014, CEO in 2008. Twenty years' experience in cleantech & manufacturing. Business development & commercialisation specialist



DR IAN MANN
Chief Operations &
Technology Officer

Appointed in 2009. Twenty years' experience in product development, tech team management, materials sciences and photonics. Former CEO of Bandwidth Foundry



**DR MARIE
WINTREBERT**
Chief Scientist

Founding scientist and co-inventor of the BluGlass RPCVD process. Device design, fabrication, modeling and measurement expert



BRAD SISKAVICH
Vice President of
Business Development

Appointed in 2018. Twenty years' experience in developing and commercialising new technologies in start-up and high-growth companies in the compound semiconductor, PV and opto-electronics industries



STEFANIE WINWOOD
Investor Relations and
Marketing Manager

Appointed in 2009. Strategic marketing and communications professional. Fifteen years' experience in technical communications & brand management



CORPORATE OVERVIEW: BOARD



WILLIAM JOHNSON
Chairman

Appointed to Chair in 2017, Board in 2010. Deep global industry experience in the high-technology and semiconductor manufacturing sectors, covering M&A, operations. Former President & CEO, SPTS Technologies.



GILES BOURNE
Managing Director & CEO

Appointed to Board in 2014, CEO in 2008. Twenty years' experience in cleantech & manufacturing. Business development & commercialisation specialist.



VIVEK RAO
Non-Executive Director

Appointed in 2016. Semiconductor capital equipment specialist with more than 23 years' experience in the global industry. Technology leadership specialist. President and COO of SPT Microtechnologies.



JAMES WALKER
Non-Executive Director

Appointed in 2017. Experienced executive with track record in successfully commercialising cutting-edge technology in emerging global markets. Finance, M&A, IPO and strategic management specialist.



STEPHE WILKS
Non-Executive Director

Appointed in 2018. Professional company director and executive. Led successful global technology companies in high growth and disruptive industries. Extensive tech leadership, strategic finance, M&A and governance expertise.





THANK YOU

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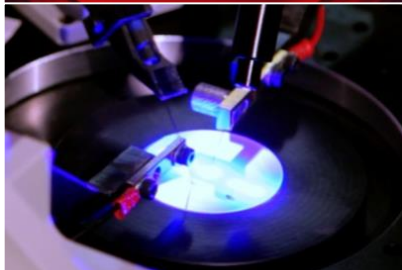
APPENDIX



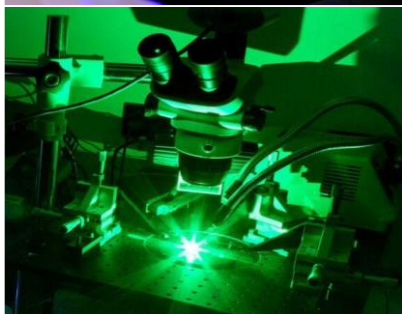
BLUGLASS VIRTUAL TOUR



Plasma nitrogen source, provides low temperature manufacturing process



Low temperature process has potential for performance improvement of active layers in devices such as LEDs



Low temperature process can potentially create better performing, longer wavelength LEDs (green, red, yellow)

RPCVD can produce high quality crystalline material, with low defect density

FIGURE 1: TEM IMAGE AT INTERMEDIATE MAGNIFICATION



FIGURE 2: TEM IMAGE AT LOW MAGNIFICATION



RPCVD FOR LEDs: DEMONSTRATED PERFORMANCE IMPROVEMENT

RPCVD FOR LEDs

Demonstrated advantage:
+35% **performance** improvement with
RPCVD p-GaN for green LEDs**

Increased LED efficiency may be achieved by
reducing the degradation caused by high-
temperature growth of the 'active' layer of the
LED

Low-temperature RPCVD has the potential to
**reduce bowing and cracking of large
silicon wafers** during growth.
Silicon wafers are significantly cheaper than
current high-temperature-capable sapphire
wafers

2017 GREEN LED DATA

MOCVD EL DATA	20 mA	50 mA	100 mA
Light Output (mW)	1.3	3.3	6.2
V, (V)	3.1	3.7	4.6
Peak Wavelength (nm)	514	511	508
FWHM (nm)	28	31	33
RPCVD	20 mA	50 mA	100 mA
Light output (mW)	1.9	4.5	8.1
V, (V)	3.0	3.6	4.5
Peak Wavelength (nm)	515	512	510
FWHM (nm)	30	30	33
% Performance improvement of RPCVD compared to MOCVD (light output / (1 x Vf)	+47 %	+39%	+35%

**Both RPCVD and MOCVD data obtained from p-GaN overgrown on the same partial LEDs grown by MOCVD up to and including the Electron Blocking Layer (EBL). All measurements taken at wafer level using indium dot contacts. These wafers were not processed.



END MARKETS LEDs

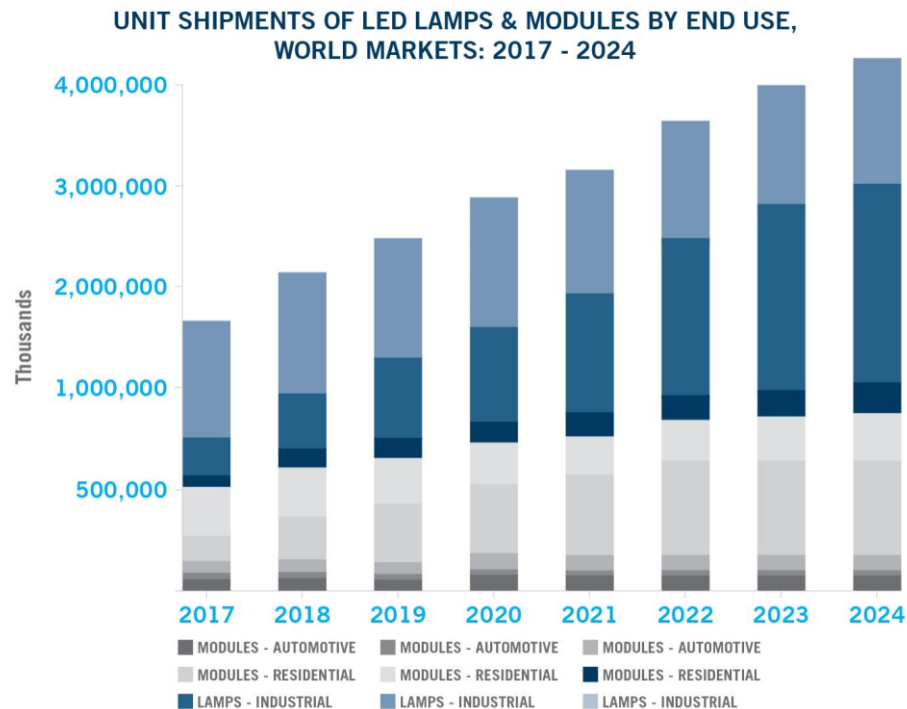
10.4%

The LED market is expected to experience
CAGR of 10.4% through to 2025

US\$63.2B

LED revenues are expected to reach
US\$63.2 billion by 2025

Source: Research and Markets Report Global Light-Emitting Diodes (LED) Market Analysis & Trends - Industry Forecast to 2025; and Navigant Research



RPCVD FOR microLEDs

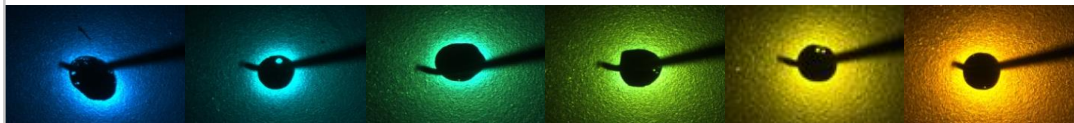
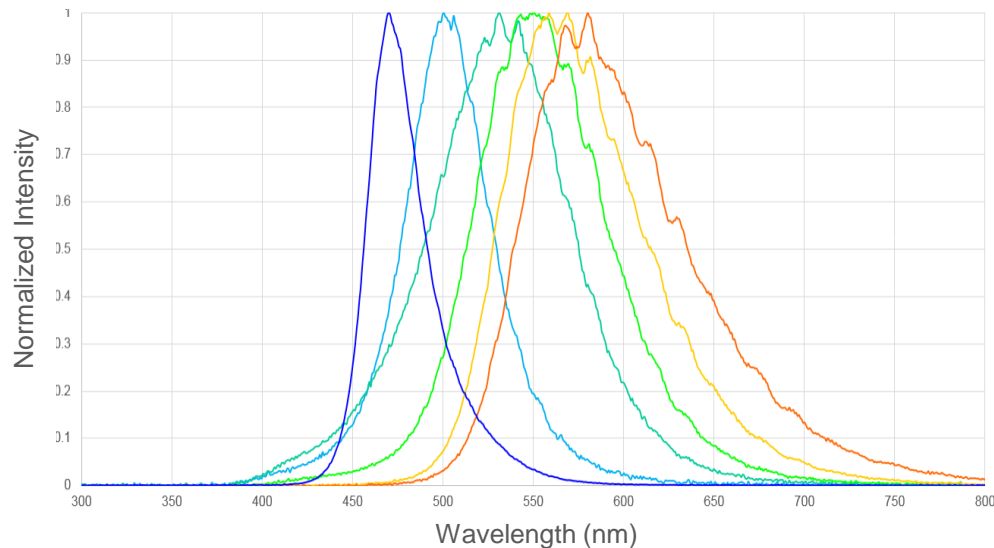
RPCVD FOR microLEDs

Low temperature growth of the active layer and top layers of an LED may enable **indium-rich InGaN** (the key performance material in the 'active' layers)

RPCVD's inherently low growth temperature has potential for high quality growth of indium-rich InGaN for long wavelength LEDs (yellow, red and green)

RPCVD has potential to grow high indium-content InGaN with its low temperature advantages for LEDs and solar applications

EL SPECTRA OF LEDs GROWN USING RPCVD MQWS

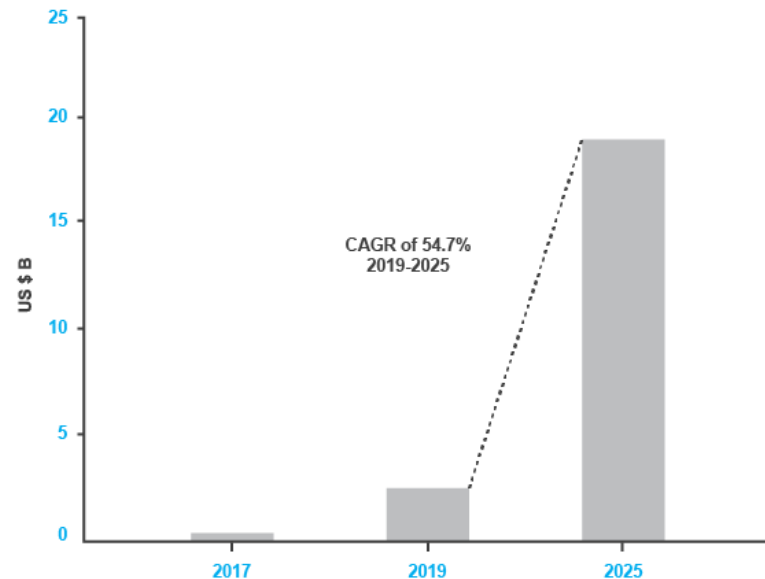


Market forecasts for microLED growth vary, but future growth seems assured, and rapid

US\$19.2B

*Multiple sources predict a market growth
of 55% CAGR to 2025*

Source: marketsandmarkets.com, microLED market by offering, April 2017



RPCVD FOR POWER ELECTRONICS

RPCVD FOR POWER ELECTRONICS

Low-temperature RPCVD p-GaN enables reduced magnesium diffusion in high electron mobility transistors (HEMTs), which helps enable normally 'off' HEMTs

Normally 'off' HEMTs are safer, and more commercially-desirable for GaN transistors

Low-temperature RPCVD has the potential to reduce bowing and cracking of large silicon wafers during nitride growth

RPCVD's inherently low growth temperature has potential to reduce the complexity of strain management

Mg DIFFUSION

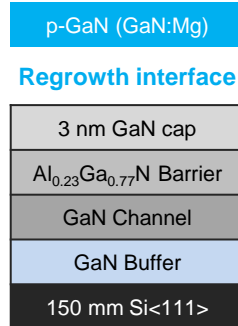
RPCVD p-GaN

MOCVD p-GaN

Mg Diffusion into AlGaIn - SIMS	11 nm	49 nm
Mg Diffusion and Turn on - SIMS	16 nm	18.5 nm
Total Mg Diffusion Width	27 nm	67.5 nm

RPCVD VS. MOCVD p-GaN: Mg DIFFUSION IN HEMTs

MOCVD



RPCVD

Commercial
150mm
HEMT on
Si<111>
wafer
(MOCVD)

Experiment conducted on Veeco HEMT wafers and published with their permission



END MARKETS POWER ELECTRONICS

The Power Electronics market also presents a growing opportunity for the RPCVD technology

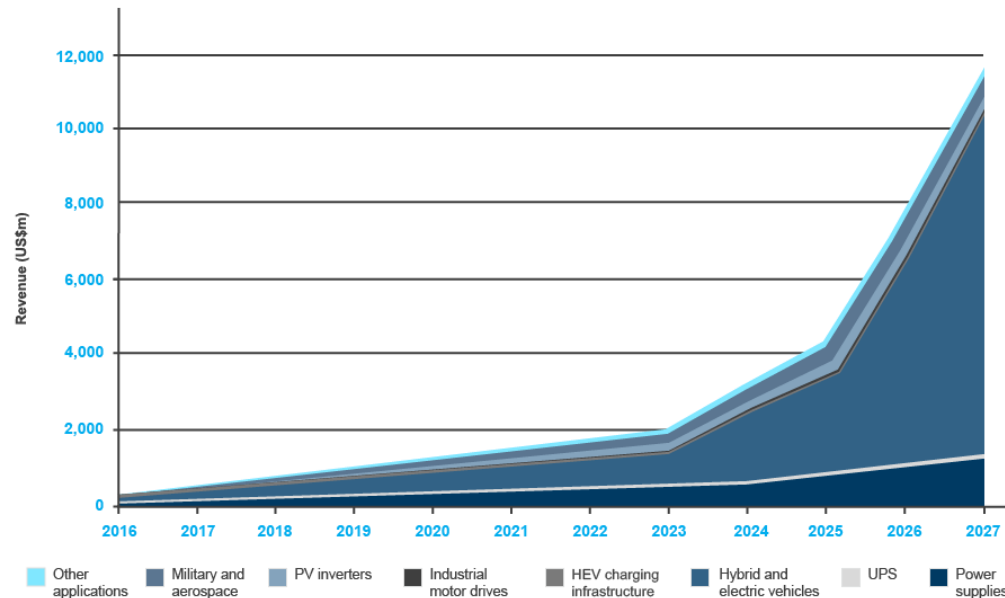
US\$1.7B

The GaN power electronics market is expected to reach \$600m in 2024, and climb to over \$1.7bn in 2027

The combined GaN and SiC power electronics market will grow with a **CAGR of 35%** from 2017-2027

The combined market is expected to be worth **US\$10B** by 2027, with GaN increasingly taking market share from 2020

Source: IHS Markets, 'SiC & GaN Power Semiconductors Report – 2018'







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