

Aspen Group Limited ABN 50 004 160 927

Aspen Property Trust ARSN 104 807 767

Level 3, 37 Pitt Street Sydney NSW 2000

Telephone: 02 9151 7500 Facsimile: 02 9151 7599

Email: homemail@aspengroup.com.au

ASX ANNOUNCEMENT 26 September 2018

Aspen Group acquires Highway 1 Caravan & Tourist Park, Adelaide

Aspen Group Limited (ASX: APZ) is pleased to announce that it has exchanged contracts to acquire the freehold mixed-use affordable accommodation asset, Highway 1 Caravan & Tourist Park (Highway 1). The purchase price of \$23 million reflects a stabilised yield of approximately 9%, excluding acquisition costs. The contract also includes a call option to purchase adjacent expansion land of 4.64 hectares providing the ability to facilitate further expansion of the business.

Highway 1 fronts Port Wakefield Road, a main thoroughfare in the northern suburbs of Adelaide, South Australia. The park offers affordable accommodation in short, extended and long-stay guests on a site of 9.86 hectares. Total inventory of 320 sites comprises a blend of permanent and extended resident accommodation, high-quality tourist cabins, studio-style motel units and traditional campsites. Park features include recently refurbished facilities, 2 outdoor pools, a pool-side camp kitchen and recreational area. Highway 1 is located approximately 30 minutes north of Aspen's Adelaide Caravan Park which together with Highway 1 will form a cluster that is expected to provide operational and distribution synergies.

The acquisition will be debt funded utilising an existing bank facility with a settlement date scheduled for mid-October 2018.

Commenting on the acquisition, Aspen Group Chief Executive Officer Joel Cann said:

"We are pleased to add another high-quality asset to our group portfolio. This acquisition sees the deployment of a significant portion of Aspen's current debt facility into a single asset that delivers sustainable cash flows with limited seasonality.

The acquisition is in-line with Aspen's strategy to purchase growth businesses within the affordable accommodation sector that can enhance earnings of the group."

END

For further information, please contact:

Joel Cann Chief Executive Officer Phone: (+61) 2 9151 7500

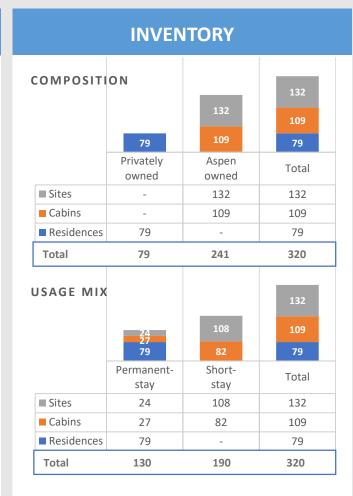
Email: joelc@aspengroup.com.au

Emmanuel Zammit Chief Financial Officer Phone: (+61) 2 9151 7500

Email: emmanuelz@aspengroup.com.au

Highway 1 Caravan & Tourist Park

LOCATION ☐ Port Wakefield Rd, Bolivar SA 5110 Highway 1 Caravan & Tourist Park Bolivar Parafield Parafield Globe Island Derby Park Para Hills Mawson Lakes Ingle Farm Dry Creek Gepps Cross Ottoway Regency Park Blair Athol Sefton Park Woodville Prospect West Croydon Walkerville ATT Findon Adelaide Caravan Park Adelaide Thebarton Rundle Mall Kensington Norwood Park ockleys Adelaide



State	Purchase price (\$m)	Approx. Yield	Inventory	Value per unit of inventory (\$k)	Area (ha)	Value per ha (\$m)
SA	23	9.0%	320	72	9.86	2.3

LOCATION IMAGES







