

## ASX Announcement

### Cerrejon Mine becomes Envirosuite's largest mining client

11 October 2018

#### Highlights

- Envirosuite has received a significant upgrade order from BHP (ASX:BHP) joint venture, Cerrejon, an existing mining client in Latin America
- Two additional solutions with a total value of approximately AUD \$600,000
- Flagship client for South America and the mining sector globally
- Envirosuite capitalising on growing demand for its solutions in Latin America, establishing sales presence in Colombia to complement the Chilean team.

11 October 2018 - Environmental management technology company **Envirosuite Limited (ASX:EVS)** ('Envirosuite' or 'the Company') is pleased to announce that it has received a significant upgrade order from Carbones del Cerrejon ('Cerrejon'), a joint venture owned by BHP Billiton (ASX:BHP), Glencore (LSE:GLEN) and Anglo American (LSE:AAL).

Cerrejon is the biggest coal mine in Latin America and the 10th largest coal mine in the world.

Envirosuite has received a purchase order (PO) for two additional solutions as well as associated equipment and installation and maintenance services. The new solutions are the Blasting solution and Water Monitoring solution and the total PO value is approximately \$600,000 including an incremental recurring revenue fee of approximately \$160,000.

Cerrejon operates an integrated facility consisting of a large, open cut coal mine, a railway to transport coal to its port, and a port for exporting coal. Envirosuite has supplied both the mine and port facilities with the Environmental Compliance and Risk Management solutions for the past two years. This has mainly been used to manage the compliance performance and risk of dust and air pollution caused by the mining and port operations.

To allow it to better service Cerrejon and other local mining companies, Envirosuite has established a Colombian entity and is investing in a local office. The Company will address the Latin American mining market from both its Chilean and Colombian offices.

#### Environmental solutions for compliance and enhanced community relations

Envirosuite's cutting-edge environmental solutions will enable Cerrejon to meet its increasing regulatory commitments and assist in its desire to improve its relationship with the community through improved management processes.

The Blasting solution will be used for simulating and managing the environmental impact of Cerrejon blasting activities, including airblast overpressure, ground vibration and flyrock. Through the Envirosuite platform, the mining operations will use predictive models to support the planning of blasting activities, as well as monitoring

equipment to measure any potential impacts during the blasting events. This will assist the mine in meeting its new regulatory requirement for its operational licence which mandates that blast monitoring equipment and a management system be adopted.

The Water Monitoring solution is an extension of the Environmental Compliance solution and it enables Cerrejon to manage the real-time monitoring of water quality and run off from the mine. The continuous surface water monitoring is an enhancement to ensure the compliance limits at the mine's discharge points are met.

**Envirosuite CEO Peter White said:** *"We are delighted with this upgrade which follows a year's worth of consultation provided by Envirosuite and which now makes Cerrejon our largest mining client. Cerrejon is a cornerstone reference client in Latin American mining circles and has been working hard to adopt global best-practice in its environmental management practices. Our association with Cerrejon and increased presence means we are very well placed to build up our base of mining clients in the region."*

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**About Envirosuite**

Envirosuite Limited (ASX:EVS) is an environmental management technology company that has developed a leading Software-as-a-Service platform which translates data into action in real-time.

Using proprietary algorithms built on more than 30 years of environmental consulting experience, Envirosuite's platform provides a range of environmental monitoring, management and investigative capabilities.

Envirosuite's platform is used worldwide by a range of clients in the mining, oil refining, transportation and water management industries and by governments looking to regulate industry in accordance with community well-being.

To learn more, please visit: [www.envirosuite.com](http://www.envirosuite.com)