

**12 October 2018**

Australian Securities Exchange  
20 Bridge Street,  
Sydney NSW 2000

### **Alcidion Group FY18 Unaudited Pro Forma results**

**Adelaide, South Australia** – Alcidion Group Limited (ASX:ALC) today announced FY18 pro forma unaudited results which have been adjusted to include the full-year contribution of the MKM Health and Patientrack businesses.

The MKM Health and Patientrack acquisition completed on 3 July 2018 (FY19). The FY18 pro forma unaudited results include the FY18 results of the MKM Health and Patientrack businesses, as though they were owned by Alcidion Group for the whole of FY18 (1 July 2017 to 30 June 2018).

MKM Health is a leading provider of IT solutions to healthcare providers across Australia and New Zealand, and UK-based Patientrack is a world-leading supplier of healthcare software targeted at improving patient safety.

On a FY18 pro forma basis the combined group delivered revenue of \$12.7 million. This is slightly below the previously advised pro forma FY17 revenue of ~\$13 million due to two factors:

- The pro forma FY17 revenue included \$1.5 million in MKM Health / Patientrack upfront licence fees, which would have been recognised in FY18 revenue had Alcidion's accounting policies been applied to MKM Health / Patientrack results in FY17.
- FY18 revenue includes downward adjustments that were made to MKM Health and Patientrack results to align with Alcidion's accounting policies and standards based on new revenue recognition rules, for example the deferral of >\$600,000 revenue invoiced by MKM Health late in FY18.

The new revenue recognition rules together with the growing acceptance of subscription licensing within the health sector, will lead to more revenue being recognised over the life of contracts as opposed to upfront.

The combined group delivered a pro forma FY18 net loss of \$1.6 million. The net loss of \$1.6 million included one-off M&A costs of approximately \$1.0 million, associated with the acquisition, and \$675,000 in one-off additional expenses that were required to align MKM Health / Patientrack reported results with Alcidion Group accounting policies.

	<b>Alcidion FY18 (\$M)</b>	<b>MKM Group FY18 (\$M)</b>	<b>Combined Group pro forma FY18 (\$M)</b>
Revenue	4.2	8.5	12.7
COGS	(1.2)	(5.5)	(6.8)
Gross Profit	2.9	3.0	5.9
Operating Costs	(5.1)	(2.0)	(7.1)
<b>EBITDA</b>	(2.2)	.9	(1.3)
<b>Net Income</b>	(2.1)	.4	(1.6)

**### ENDS ###**

For further information, please contact:

**Kyahn Williamson**, WE Buchan

Ph: 0401018828

[kwilliamson@we-buchan.com](mailto:kwilliamson@we-buchan.com)

#### **About Alcidion**

Alcidion Group Limited (ASX:ALC) has a simple purpose: to make healthcare better with smart, intuitive solutions that meet the needs of hospital and allied healthcare, worldwide. The group consists of three healthcare software companies; Alcidion Corporation, Patientrack and Smartpage, and MKM Health, an IT solutions and services provider. Each company brings a complementary set of products and skills that create a unique offering in the global healthcare market; solutions that support interoperability, allow communication and task management, and deliver clinical decision support at the point of care to improve patient outcomes. With over 25 years of combined healthcare experience, the Alcidion Group of companies brings together the very best in technology and market knowledge to deliver solutions that make healthcare better for everyone.

[www.alcidion.com](http://www.alcidion.com)

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