

MEDIA RELEASE

Fiducian enters White Label Platform Market

SYDNEY: 18 October 2018

Fiducian Group Limited (ASX: FID) is pleased to announce its first foray into the managed accounts administration market with the signing of a Victorian dealer group. This group, reported to have in excess of \$200 million under advice, over recent months has already transitioned \$28 million onto the white labelled platform.

“There is no problem for us to deliver value, through superior service at a competitive price. In addition, we work really hard to build and maintain strong relationships with our dealer group partnerships”, said Jai Singh, Head of Business Development & Distribution.

IFA’s are increasingly searching the market looking for competitive advanced platform capabilities and flexible technology solutions that Fiducian is able to provide. Fiducian has over 20 years’ experience in administering client portfolios, and possibly the only business in Australia to have developed its own end-to-end system integrated software for financial planning, platform administration and online reporting.

Mr Singh adds, “Indeed, it was our in-house advanced technological capability that allowed us to deliver exactly to the flexible and complex structure requirements of our client’s product that won us the engagement over the more advertised competitors.”

Part of Fiducian’s ongoing strategy is to grow platform funds under administration and leverage in-house technology capabilities. Current Funds under Administration is \$2.0 Billion and a combined Funds under Management, Administration & Advice is \$6.85 Billion.

As a matter of policy, Fiducian does not disclose the names of financial planners that join or sell their businesses, nor does it disclose dealer groups for which they are partnered with or from which the client was acquired.

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About Fiducian Group Ltd (ASX:FID) Publicly listed Fiducian Group Ltd is a successful end-to-end financial services company in this fiercely competitive sector in Australia. FGL is Australian-owned and operated. Fiducian provides:

1. platforms for investment and superannuation
2. funds management and investment
3. financial planning and wealth management
4. technology solutions for financial planners and their clients

Through the vision of founding Executive Deputy Chairman Indy Singh, the company was established in 1997 and listed in ASX in 2000. Fund figures are accurate as at 30/9/18.