



26th October 2018

## **ONEVIEW HEALTHCARE - TRADING UPDATE**

Oneview has not previously provided revenue guidance to the market however, having regard to trading conditions and an assessment of its current projects, negotiations, tenders and pipeline, the company wishes to inform the market of its expected FY18 revenues

Trading conditions have been impacted by unexpected delays to certain projects that are currently in progress. These are not unusual in the healthcare industry but will see a range of between €0.7m and €1.7m of revenue now being delayed until 2019.

Total Revenue for FY18 is expected to be between €7.5m and €8.5m for 2018, representing between a 19% and 35% uplift on FY2017.

- Recurring Revenue is expected to be between €3.3m and €3.4m, representing an uplift of 29% and 33% on FY2017
- Non-Recurring Revenue is expected to be between €4.2m and €5.1m representing an uplift of between 11% and 35% on FY2017

As discussed at the 1H18 result presentation, Oneview continues to adopt a pro-active approach to its cost base in response to changing trading conditions.

## **About Oneview Healthcare**

Oneview provides interactive healthcare technologies for patients, families and caregivers. Weaving a facility's existing disparate systems (ADT, EMR, PAS, dietary, alert management, BNS and more) into a single seamless platform, the solution enables healthcare facilities to engage patients in meaningful ways, improve communication and streamline clinical workflows. Patients enjoy the comfort and convenience of information, education, entertainment and environmental controls at the bedside, while facilities enjoy better health outcomes and increased patient satisfaction.

If you would like more information about this topic, please contact Oneview at <a href="mailto:info@oneviewhealthcare.com">info@oneviewhealthcare.com</a>

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