

ASX ANNOUNCEMENT

Vita Group announces guidance for H1FY19

26 October 2018

Vita Group (ASX: VTG) today announced that it expects to deliver earnings before interest, tax, depreciation and amortisation (EBITDA) of around \$23.0 million to \$24.5 million for the six months to 31 December 2018, representing a 15 to 23 per cent increase on the prior year. The group also expects earnings before interest and tax (EBIT) to be around \$18.0 million to \$19.4 million, up 15 to 24 percent from the prior period. This guidance reflects solid performance across all Vita channels.

"We are confident in our ability to deliver a strong result for the first half of FY19," said Vita Group Chief Executive Officer, Maxine Horne. "We are enjoying solid momentum across all of our businesses as a result of our rigorous focus on providing great advice and service to our customers, focusing on productivity and keeping costs down. We look forward to updating the market further when we announce our half year results in the new year."

The expected H1 result is subject to balance of trade through to 31 December, final accounting adjustments and auditor review. Vita Group will report its results for H1FY18 in early 2019. Conference call details will be provided in due course.

Further enquiries:

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About Vita Group Vita Group is a consultative solutions provider, specialising in enhancing customers' way of life. Vita operates Telstra retail and business branded points of prescence, Vita Enterprise Solutions, Sprout accessories, Artisan Aesthetic Clinics, Clear Complexions clinics and SQDAthletica. For further information, visit www.vitagroup.com.au.