



September 2018 Quarterly key business measures update

OneVue's growth momentum continues to deliver record results

FUND SERVICES

- Managed Fund Administration
 - Number of items processed increased by 15.2% on previous quarter and 63% on PcP
 - Number of funds exceeds 950 for the first time, growing 24% on PcP
 - Nine new funds in the quarter.
- Superannuation Member Administration
 - FUA exceeds \$4.75b, up 131% on PcP, an increase of 8.7% (\$0.4b) on the previous quarter.

PLATFORM SERVICES

- Gross inflows of \$312.3m for the quarter, up 3.6% on previous quarter
- FUA reaches \$4.56b, up 4.0% on previous quarter and 7.3% on PcP taking annual inflows to over \$1.4b.

SUPERANNUATION TRUSTEE SERVICES

- Grew by \$2.4b on PcP, reaching \$12.1b in FUT, up 5.4% (\$617m) on the previous quarter.

Fund Services (represents 50% of OVH FY 2018 total revenues)

Managed fund administration

The number of items processed in the quarter increased by 15.2% on the previous quarter and 63.4% on PcP.

Responded to a large number of requests for proposals during the quarter.

Our investment in scaled solutions continues with the roll-out of further automation tools, including IntelliMatch (automated reconciliation).

Although not a driver of revenue the managed fund administration FUA closed at \$491.6b slightly down on the previous quarter, reflecting market conditions and fund movements.

OneVue remains on track to transition a record number of funds in this financial year as part of the \$5m per annum revenue contracted transition pipeline.

Superannuation member administration

FUA at 30 September 2018 reached \$4.75b, an increase of 8.7% (\$0.4b) on the previous quarter, with growth on PcP of 131% (\$2.7b).

Superannuation member numbers increased steadily, by 1.9% (2,787) on the previous quarter, up 64% on PCP with 147,802 members now being serviced. The KPMG acquisition added 44,257 members in the prior quarter. Two new funds were added in the quarter taking the total number of superannuation funds administered to 40.

A successful end of year was completed for all funds. The move from KPMG premises to OneVue premises remains on track for November 2018 and the appointment of a leading software provider will be finalised (as planned) by the end of the calendar year.



Platform Services (represents 37% of OVH FY 2018 total revenues)

Platform Services retail FUA of \$4.56b as at 30 September 2018, was up 4.0% on the previous quarter and up 7.3% on PcP.

Gross quarterly inflows from new and existing clients of \$312.3m (up 3.6% on the previous quarter), took gross inflows to \$1.4b for the last 12 months. Net inflows of \$119m for the quarter increased the total net inflows for the last 12 months to \$672m. Inflows in the PcP included a one off client transition of \$168m.

Alan Gray's white label offering went live in the quarter and the delivery of three additional white labels remain on track.

Superannuation Trustee Services (represents 13% of OVH FY 2018 total revenues)

Funds under trusteeship (FUT) at 30 September 2018 grew to \$12.1b, up 5.4% (\$617m) on the previous quarter, with growth driven by assets of existing and new clients. FUT has grown by \$2.4b or 24.6% on PcP. The business has experienced an increased level of interest since the Royal Commission.

Investors

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About OneVue Holdings Limited (ASX: OVH)

OneVue is an ASX listed fintech company that partners to disrupt across the superannuation value chain. The business operates through three core divisions: Fund Services, Platform Services and Trustee Services.

OneVue is number 1 in Fund Services managed fund administration and number 1 in Superannuation Trustee Services. Platform Services was recognised in Investment Trends' December 2017 *Platform Competitive Analysis and Benchmarking Report* as ranking third in full function platforms, the winner of 'Most New Developments' Award for the second year running and winner of 'Product Offering' Award. In 2018, OneVue was awarded 'Best Innovator' in the Self Managed Super Fund Provider Awards.

For further information, visit www.onevue.com.au

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Fund Services FUA (Funds under administration) and key measures

	Q1 19 Sep-18	Q4 18 Jun-18	Q3 18 Mar-18	Q2 18 Dec-17	Q1 18 Sep-17	QoQ growth %	PcP growth %
Managed fund admin items processed	120,686	104,780	90,646	85,302	73,837	15.2	63.4
Managed fund admin FUA \$b	491.6	503.9	471.6	471.7	502.8	(2.5)	(2.2)
Managed fund admin nos of investors	141,737	139,681	137,743	134,079	121,251	1.5	16.9
Super member admin FUA \$m	4,752	4,372 ¹	2,279	2,130	2,056	8.7	131.2
Super member admin nos of members	147,802	145,015 ¹	93,755	90,529	90,345	1.9	63.6

¹ Includes April 2018 KPMG acquisition, FUA added of \$1.9b and 44,257 members

Platform Services FUA (Funds under administration)

Total FUA \$m	Q1 19 Sep-18	Q4 18 Jun-18	Q3 18 Mar-18	Q2 18 Dec-17	Q1 18 Sep-17	QoQ growth %	PcP growth %
Retail FUA	4,560	4,386	4,116 ³	4,689	4,250	4.0	7.3
Gross Inflows ¹	312	301	326	475	515	3.6	(39.4)
Net Inflows ^{1,2}	119	135	112	305	307	(12.3)	(61.3)

¹ Inflows include one off client transition of \$169m and \$131m in Sep 17 Qtr and Dec 17 Qtr respectively.

² Net inflows exclude market movements.

³ Impacted by transition out of exited SMSF Admin and Investment management business- \$567m in Mar 18 Qtr

Superannuation Trustee Services FUT (Funds under trusteeship)

Total FUT \$m	Q1 19 Sep-18	Q4 18 Jun-18	Q3 18 Mar-18	Q2 18 Dec-17	Q1 18 Sep-17	QoQ growth %	PcP growth %
FUT	12,069	11,451	10,531	10,338	9,684	5.4	24.6

ASX All Ordinaries Index

Movement for Quarter	Q1 19 Sep-18 % Change	Q4 18 Jun-18 % Change	Q3 18 Mar-18 % Change	Q2 18 Dec-17 % Change	Q1 18 Sep-17 % Change
Movement in index	0.6	7.2	-4.9	6.8	0.2

NOTES

QoQ Growth represents the growth over the previous quarter (June 2018).

PcP Growth represents the growth over the previous corresponding period (September 2018).