Rule 2.7, 3.10.3, 3.10.4, 3.10.5

# **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced o1/o7/96 \ \ Origin: Appendix 5 \ \ Amended o1/o7/98, o1/o9/99, o1/o7/oo, 30/o9/o1, 11/o3/o2, o1/o1/o3, 24/10/o5, o1/o8/12, o4/o3/13$ 

#### Name of entity

Charter Hall WALE Limited in its capacity as responsible entity (**Responsible Entity**) for Charter Hall Direct Industrial Fund (ARSN 144 613 641) and LWR Finance Trust (ARSN 614 713 138) (**Trusts**, and together **CLW**)

**ABN** 

Charter Hall WALE Limited ABN 20 610 772 202 Charter Hall Direct Industrial Fund ARSN 144 613 641 LWR Finance Trust ARSN 614 713 138

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

<sup>+</sup>Class of <sup>+</sup>securities issued or to be issued

Fully paid securities, comprising one unit in each Trust, stapled together (**Securities**)

Number of \*securities issued or to be issued (if known) or maximum number which may be issued The Responsible Entity proposes to issue 2,706,664 new Securities pursuant to the terms of the Security Purchase Plan (SPP) announced to ASX on 17 October 2018.

<sup>+</sup> See chapter 19 for defined terms.

Principal terms of the 3 +securities (e.g. if options, exercise price and expiry date; if partly paid +securities, amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

The new Securities to be issued under the SPP will be on the same terms as existing Securities on issue.

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<sup>+</sup> See chapter 19 for defined terms.

Do the \*securities rank equally The stapled securities will rank equally in all 4 in all respects from the +issue respects from the date of allotment. date with an existing +class of quoted +securities? If the additional \*securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment Issue price or consideration \$4.04 per Security 5 Purpose of the issue 6 To fund the acquisition of a portfolio of (If issued as consideration for assets as announced to the ASX on the acquisition of assets, clearly 17 October 2018. identify those assets) 6a Is the entity an +eligible entity No that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i 6b The date the security holder N/A resolution under rule 7.1A was passed Number of \*securities issued 6c 2,706,664 without security holder approval under rule 7.1

<sup>+</sup> See chapter 19 for defined terms.

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6d	Number of *securities issued with security holder approval under rule 7.1A	N/A	
_			
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A	
6f	Number of *securities issued under an exception in rule 7.2	N/A	
_		Γ,.	
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	N/A	
6h	If +securities were issued under	N/A	1
OII	rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	N/A	
	±¥ 1.,	NT 10	
7	<sup>+</sup> Issue dates	21 November 2018	
	Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.		
	Cross reference: item 33 of Appendix 3B.		
		Г <b>,</b> Т	
_		Number	+Class
8	Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)	249,858,291	Securities

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<sup>+</sup> See chapter 19 for defined terms.

		Number	<sup>+</sup> Class	
9	Number and *class of all *securities not quoted on ASX ( <i>including</i> the *securities in section 2 if applicable)	Nil	Nil	
	'			
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	New Securities will be eligible to receive the distribution for the quarter ending 31 December 2018.		
Part	2 - Pro rata issue			
11	Is security holder approval required?	N/A		
12	Is the issue renounceable or non-renounceable?	N/A		
13	Ratio in which the *securities will be offered	N/A		
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	N/A		
15	<sup>+</sup> Record date to determine entitlements	N/A		
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	,		
17	Policy for deciding entitlements in relation to fractions	N/A		
18	Names of countries in which the entity has security holders who will not be sent new offer documents	N/A		
	Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.			
	Cross reference, rule 7.7.			
19	Closing date for receipt of acceptances or renunciations	N/A		

<sup>+</sup> See chapter 19 for defined terms.

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20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	N/A
25	If the issue is contingent on security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	N/A
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A

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<sup>+</sup> See chapter 19 for defined terms.

32	of th	do security holders dispose eir entitlements (except by hrough a broker)?	N/A
33	<sup>+</sup> Issue	e date	N/A
		uotation of securitie	<b>S</b> pplying for quotation of securities
34	Type (tick	of <sup>+</sup> securities one)	
(a)		<sup>+</sup> Securities described in Part	.1
(b)		•	and of the escrowed period, partly paid securities that become fully paid, en restriction ends, securities issued on expiry or conversion of convertible
		securities	en restriction chas, securites assect on expriy or convenion or convenion
Entiti	es tha	t have ticked box 34(a)	
Addi	tional	securities forming a nev	v class of securities
Tick to docum		e you are providing the informat	tion or
35			securities, the names of the 20 largest holders of the the number and percentage of additional *securities
36			y securities, a distribution schedule of the additional umber of holders in the categories
		1,001 - 5,000 5,001 - 10,000	
		10,001 - 100,000 100,001 and over	
37		A copy of any trust deed for	the additional *securities
Entiti	es tha	t have ticked box 34(b)	

<sup>+</sup> See chapter 19 for defined terms.

38	Number of *securities for which *quotation is sought	N/A	
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought	N/A	
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	N/A	
	If the additional *securities do not rank equally, please state:  the date from which they do  the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest		
	<ul> <li>payment</li> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
41	Reason for request for quotation now	N/A	
	Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
		Number	+Class
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)	N/A	Cluss

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before <sup>†</sup>quotation of the <sup>†</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Print name: Mark Bryant, Company Secretary

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<sup>+</sup> See chapter 19 for defined terms.