## **AROWANA CVF**

## Contrarian Value Fund Limited

**AGM Presentation** 

November 2018



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## **Core Objectives**

- Capital preservation is paramount
- Invest only when reward significantly exceeds risk
- Concentrate capital in situations with best upside asymmetry to maximise risk adjusted returns
- Alignment...board and affiliates represent
  ~10% of share register
- Grow NTA and dividends

Only invest when reward significantly exceeds risk Strong **Fully Franked** Performance Yield  $11.9\%^2$ 15.9%<sup>1</sup> p.a.

<sup>&</sup>lt;sup>1</sup> Returns quoted net of fees and expenses, pre tax, since inception (5 January 2015 – 31 October 2018)

<sup>&</sup>lt;sup>2</sup> 8.5c fully franked dividend for FY18 (total interim and final) on \$1.02 CVF stock price

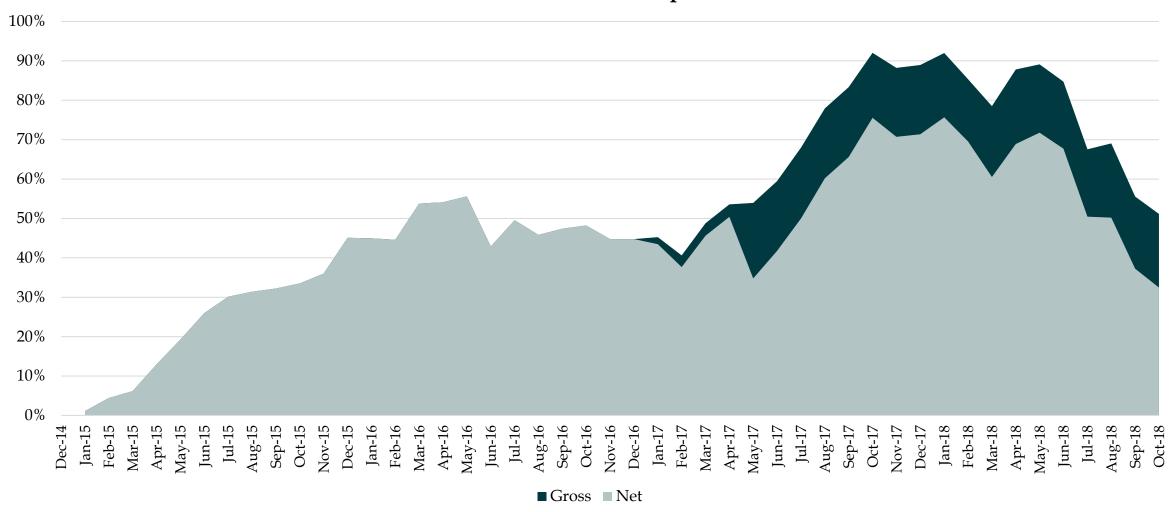
## **Performance and Correlation**

	1 mth	3 mths	12 mths	3 yrs	Since inception (5 Jan 2015 – 31 Oct 2018)	
					Annualised	Cumulative
CVF Gross	(4.4%)	(2.8%)	32.0%	23.3%	20.1%	101.9%
S&P/ASX200 Accumulation Index	(6.1%)	(5.9%)	2.9%	8.2%	6.5%	27.5%
Gross outperformance	1.7%	3.1%	29.1%	15.1%	13.6%	74.4%
CVF Net *	(5.0%)	(3.7%)	22.9%	18.3%	15.9%	76.0%
S&P/ASX200 Accumulation Index	(6.1%)	(5.9%)	2.9%	8.2%	6.5%	27.5%
Net outperformance	1.1%	2.2%	20.0%	10.1%	9.4%	48.5%
Net outperformance multiple	n.m	n.m	7.9x	2.2x	2.4x	2.8x
Correlation to benchmark						31.1 %
Cash weighting as at 31 October 2018						67.6 %

<sup>\*</sup> Net returns are post all costs and fees, pre tax

## **Portfolio Leverage**

## **Gross & Net Portfolio Exposures**



### **Investment Process**

#### **Idea Generation**

- Proprietary screening techniques
- Input from an eclectic range of sources

### **Hypothesis Testing**

- Identify the market inefficiency
- Direct testing including of nulls
- Develop counterfactual thesis

## **Mosaic Building**

- Build sector knowledge
- Global perspective
- Industry maps; industry history

### **Proprietary Data**

- Identify areas of need
- Acquire proprietary data & monitor

#### Quantification

- Upside/downside detailed calc
- Position in cap structure

### **Framing**

- Concise investment thesis
- Identify key risks to monitor
- Identify parallel opportunities

### **Sizing & Implementation**

- Risk asymmetry drives sizing: assess risk/reward payoff
- Investment Committee review

#### **Monitor & Exit**

- Monitor & update
- Guard against thesis drift
- Exit on risk asymmetry reversal

### Debrief & Learning

- Formal debrief methodology
- Were errors preventable



## Risk and Compliance

#### **Cultural Focus**

- Strict grants of authority
- Third party custodian
- Middle office trade confirmation approvals
- Monitoring of portfolio concentration & correlations
- 1 authorized trader only
- Counterfactual assessment
- Institutionalise debrief protocol

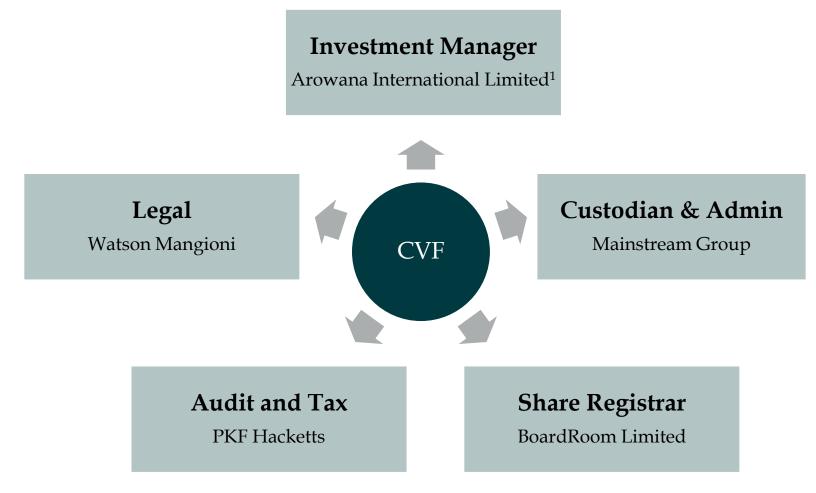
#### **Hard Limits**

- No portfolio leverage
- No positions can be added to >15% of FUM
- Overseas positions in aggregate cannot be added to >45% of FUM
- Hedge positions in aggregate cannot be added to >25% of FUM
- Minimum liquidity parameters
- No unlisted pre IPO
- No OTC (over the counter)

### Compliance

- B Corp alignment
- Commitment to compliance best practice & higher B Corp standards
- Increase focus on ESG (Environmental, Social & Governance)
- Introduce more regular compliance training
- Update corporate risk register (incorporating B Corp elements)

## **CVF Support Structure**



<sup>&</sup>lt;sup>1</sup> Via ACVF Management Pty Limited, a wholly-owned subsidiary

# **Fund Summary**

Name	Contrarian Value Fund (CVF)		
Fund Style	Global, Absolute Return		
Domicile	Australia		
Manager	Arowana International Limited (via ACVF Management Pty Limited)		
Functional Currency	Australian Dollar		
Inception	Jan-15		
Net return since inception*	76.0%		
Management Fee	1%		
Performance Fee	20%		
Benchmark	S&P/ASX 200 Accumulation Index		
Hurdle	Where index is >0, 8% hurdle rate,		
	Where index is <0, 0% hurdle rate		
High watermark	Yes and indexed by hurdle rate		
Auditor/Tax	PKF Hacketts		
Administrator	Mainstream Group Holdings Limited		
AFSL	Arowana Capital Pty Ltd		
	License No. 307070		
Website	https://arowanaco.com/arowana-cvf/		
Contact	+61 2 8083 9800		

<sup>\*</sup>After all fees and expenses, pre tax

# AROWANA CVF

The End

