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Australian Securities Exchange
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MKM Health signs major contract with Queensland Health for NextGate Provider Registry

Highlights

- MKM Health will supply NextGate's Provider Registry solution to establish a Queensland wide Referral Service Directory (RSD)
- The solution will be the central point of reference for external referrals from General Practitioners across Queensland Hospital and Health Services
- The RSD solution will be supplied using a Software as a Service (SaaS) deployment model with the contracted term lasting through to mid-2024. It will be initially implemented at Metro South Hospital and Health Service (MSHHS) and Sunshine Coast Hospital and Health Service (SCHHS)
- Adds ~\$12 million to Alcidion's contracted revenue pool over five years
- MKM Health is an authorised reseller of NextGate's flagship Enterprise Master Patient Index (EMPI) and Provider Registry software in both Australia and New Zealand. This is the second major NextGate contract for MKM Health, having partnered with NextGate last year to implement their EMPI solution across the Victorian public health service.

Adelaide, South Australia – Alcidion Group Limited (ASX:ALC) announced today that its subsidiary MKM Health has secured a major contract with Queensland Health to establish a Queensland wide Referral Service Directory, using a local SaaS deployment managed by its software partner NextGate Solutions Inc, a global leader in healthcare enterprise identification solutions.

The Referral Services Directory solution is a foundation component of the state-wide Integrated Referral Management Solution (iRMS) program which is itself a key element of Queensland Health's \$361 million Specialist Outpatient Strategy launched in September 2016 to tackle outpatient waiting lists, which has already seen General Practitioners given online access to their patients' hospital records.

The contract with Queensland Health uses NextGate's Provider Registry software to establish a central point of reference for external referrals for participating Hospital and Health Services. The contract covers the supply of the RSD service through to mid-2024.

A second contract with Metro South Hospital and Health Service (MSHHS) covers the initial implementation and configuration of the solution for MSHHS including integration with the GP Smart Referrals platform, which allows General Practitioners (GPs) to create and submit electronic referrals from existing practice software.

The combined value of the contracts is ~\$12 million which includes service fees for implementation and recurring RSD SaaS service fees. Nextgate receives a portion of this as the SaaS provider.

Kate Quirke, CEO of Alcidion Group said this was the second major NextGate contract that MKM Health has entered into in Australia over the last two years, but the first major one since MKM Health became an authorised NextGate reseller, earlier this year. The first major contract involved MKM Health working with NextGate to implement their EMPI solution across the Victorian public health service.

"The reseller agreement with NextGate gives us access to a market-leading, and highly complementary product set, and importantly puts us at the forefront of a major public healthcare IT project set to benefit many patients and GPs across Queensland.



“This contract will allow us to establish a stronger presence in Queensland, working closely with Queensland Health and in partnership with Queensland Health agencies to deliver on a high value project. It also adds a sizeable increase to our total contracted forward revenue pool to be recognised over the next five years, which as of September 30, stood at \$23.9 million,” said Ms Quirke.

“We continue to be impressed with MKM Health’s commitment to helping the healthcare sector track and manage individuals in today’s highly-diverse, digitised environment through the introduction of scalable, fully-integrated solutions,” said Andy Aroditis, CEO of NextGate.

“Implementation of NextGate’s Provider Registry will enable an accurate directory and referral network of healthcare providers to give GPs timely, reliable access to referral information for more informed decision-making, enhanced workflow processes, and better clinician and patient satisfaction.”

ENDS

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About Alcidion

Alcidion Group Limited (ASX:ALC) has a simple purpose: to make healthcare better with smart, intuitive solutions that meet the needs of hospital and allied healthcare, worldwide. The Group consists of three healthcare software companies; Alcidion Corporation, Patienttrack and Smartpage, and MKM Health, an IT solutions and services provider. Each company brings a complementary set of products and skills that create a unique offering in the global healthcare market; solutions that support interoperability, allow communication and task management, and deliver clinical decision support at the point of care to improve patient outcomes. With over 25 years of combined healthcare experience, the Alcidion Group of companies brings together the very best in technology and market knowledge to deliver solutions that make healthcare better for everyone.

www.alcidion.com

About NextGate

With over 200 customers in four countries, NextGate is the global leader in healthcare enterprise identification. Committed to helping organizations overcome the clinical, operational and financial challenges that result from duplicate records and disparate data, our full suite of identity matching solutions connects the entire healthcare ecosystem to drive critical improvements in quality, efficiency and safety. NextGate’s market-leading EMPI currently manages 300 million lives and is deployed by the nation’s most successful healthcare systems and health information exchanges. For more information, visit www.NextGate.com.

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