



FIRSTWAVE
CLOUD SECURITY TECHNOLOGY

30 November 2018: ASX Platform Release

FirstWave signs Australian channel partner CustomTec and migrates first customers

Highlights:

- **FirstWave signs CustomTec as channel partner onto its public cloud platform.**
- **CustomTec is a leading Australian IT services provider with over 1,000 corporate customers.**
- **CustomTec migrates five customers immediately onto FirstWave's platform.**

Leading Australian cloud security technology company, **FirstWave Cloud Technology Limited (ASX: FCT) (FirstWave)**, is pleased to announce it has signed **CustomTec** as a channel partner onto its public cloud platform in Australia.

CustomTec is a world class IT services company supporting over 1,000 mid-market and enterprise organisations across the APAC region. CustomTec specialise in Managed IT Services, IT Support, Mobile Device Management, Infrastructure & Projects and Cloud Migration & Services. CustomTec is Kaseya MSP Partner of the Year.

CustomTec will migrate existing and new email cloud security customers onto FirstWave's FirstCloud Email Security solution. The first five customers with over 500 seats migrated today.

FirstWave CEO, David Kirton, said, *"Securing CustomTec as a channel partner in Australia contributes to the expand phase of our strategy and strengthens the foundation of our delivery model with potential exposure of our FirstCloud Email Security product to CustomTec's 1,000 plus customers. We are delighted to not only partner with this well-established and respected player in the cloud services industry in Australia but to provide them with an industry leading multi-tenanted cloud solution."*

CustomTec's MD, Damian Higgins, commented that, *"We have seen huge growth in the SaaS market over the past few years. FirstWave's unique public cloud security service orchestration platform, coupled with its leading email security solution, provides a powerful solution that we can offer to existing and new customers."*

Mr Kirton concluded, *"Cybercrime continues to be one of the greatest threats to business. As industry continues to try and understand and combat cyber threats to safeguard their customers, we believe we have the answer. On signing this new key channel partnership agreement, CustomTec has our leading email cloud security product and a pathway to the application of additional cyber solutions to protect its customers."*

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About FirstWave Cloud Technology Limited (FirstWave)

Australian cloud technology company, FirstWave, has delivered Security as a Service (SaaS) solutions since 2004. FirstWave provides safety through the most accessible and adaptive cloud-based cyber-security solutions that are affordable, easy and fast to implement enabling SaaS. Its unique proprietary cloud-platform orchestration is available for service providers and enterprises of any size, anywhere. In an increasingly vulnerable digital world, FirstWave believes that safe business is good business and that all companies should have access to enterprise-quality cyber-security. FirstWave's infrastructure, management and security processes are certified to ISO 27001 Information Security Management System Standard and ISO 9001 Quality Management System Standard.



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