

# **ASX Announcement**

### Material contract and first multi-site win

15 January 2018

## **Highlights**

- · First multi-site win for the Group
- UK water utility Southern Water implements Envirosuite at 3 sites
- Adds \$220,000 (AUD equivalent) to the Group's Annual Recurring Revenue (ARR)
- Envirosuite aiming to become the default solution provider to wastewater treatment operators in the UK

**Envirosuite Limited** (the "Company" or "Group") is pleased to announce another material contract win in the UK Wastewater sector where Envirosuite is already in use at seven other sites operated by three other water utilities.

Southern Water is a private water utility company responsible for public wastewater collection and treatment in Hampshire, the Isle of Wight, West Sussex, East Sussex and Kent, as well as being the major operator in the public water supply and distribution in those regions.

Following a four-month commercial trial Southern Water has elected to move directly to a multi-site rollout across three wastewater facilities.

#### Jason Aldred, Head of Waste Recycling and Energy Production at Southern Water said:

"We are very pleased to be adopting the Envirosuite platform to assist us in efficiently managing our relationships with our local communities and to benefit from the proactive management of potential issues that the platform provides."

#### Envirosuite Limited, Chief Executive Officer, Peter White said,

"We welcome Southern Water to the growing number of water utility clients in the UK now using the Envirosuite platform. It is a very significant step in our growth as a Company and industry recognition of our world-leading platform to move from site-by-site sales to multi-site implementations."

In accordance with ASX GN8 for LRs 3.1-3.1B, the Company further advises that the contract is on standard terms and that there are no other material conditions to be satisfied.

For further information contact investor@envirosuite.com



#### **About Envirosuite**

Envirosuite Limited is an environmental management technology company that has developed a leading Solution-as-Service offering which translates data into action in real-time.

Using proprietary algorithms built on more than 30 years of environmental consulting experience, the Envirosuite platform provides a range of environmental monitoring, management and investigative capabilities.

The Envirosuite platform is used worldwide by a range of clients in the mining, water and waste management, heavy industry, ports and agricultural industry sectors and as well by governments looking to regulate industry in accordance with community well-being.

To learn more, please visit: www.envirosuite.com