

# 21 February 2019

# **Market Update**

The Directors of Site Group International Limited ("Site", ASX:SIT) are pleased to provide the following market update on its international business.

In June last year, the Directors announced the intention to separate the responsibility of the Domestic and International business with a view of optimising growth in its quickly emerging International business as well as seeking to optimise its utilisation of the 30 hectare facility in Clark, Philippines.

To achieve this, the board and management continue to investigate growth and utilisation of its leasehold in Clark. The Clark precinct is experiencing a significant growth phase with the construction of the new airport terminal as well as the long anticipated Clark to Manila rail due for completion in 2023. Significant investment is also occurring in tourism with new International hotels and casinos including brands such as Hilton, Hyatt and Marriott. Property development includes new business entrants and mixed use developments.

Site has appointed well renowned Philippines architect and design firm Palafox to develop a scoping study to investigate the potential utilisation and possible future development. Palafox recently completed an Urban Renewal Plan for the Clark Development Corporation (our landlord) and is imminently qualified to provide this service.

It is anticipated the outcome of this study will benefit shareholders through identification of usage under the terms of the Site lease which has approximately 16 years to run with a 25- year option.

# INTERNATIONAL TRAINING UPDATE

# Kingdom of Saudi Arabia

National Construction Training Center Graduation

Site has had the graduation of the 3rd cohort at National Construction Training Center, Nairiyah, Kingdom of Saudi Arabia. Another 195 trainees graduated on 16th January for a total of 544 graduates.

All graduates have secured employment, a great validation of the training programs and are working for leading Saudi companies as welders, electricians, pipefitters, instrumentation technicians and safety officers.

The College is going from strength to strength operating at capacity of 600 trainees.

Site is expecting results of several tenders it has participated in to be announced by mid-year.

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# Site



Graduation ceremony at Nairiyah

# **Philippines**

## Site WorkReady

Site continues to explore new developing markets in Africa on the back of its successful deployments on the Ivory Coast and Mali including projects with Endeavour Resources and now negotiating several new projects in Africa.

Site WorkReady continues its expansion in New Zealand focusing on the marine and transport industries with over 100 placements and approximately 26 people the system waiting to be deployed.

Site is currently negotiating two new contracts in Mongolia with existing clients in the resources sector. We have designed specific courses that integrate with the client's technical competency requirements as well as our advanced induction program similar to that delivered to OceanaGold in the Philippines.

In addition, Site expects the next cohort for OceanaGold in the purpose built underground mine training centre to commence in the next quarter.



#### Myanmar

The fifth group of junior technicians being developed for PTT EP have commenced at Uniteam's centre in Yangon where the Site Group International energy division (SGI) have an exclusive Manage and Operate Agreement. The programme is SGI's 12 Month Competence Based Junior Technician Programme. Over 200 Operations and Maintenance technicians have been developed by SGI over the last 5 years.

In addition, the next phase of SGI's Engineering Work Experience Programme is being prepared for delivery to Yangon's Technology University Petroleum Engineering Students, sponsored by Woodside.

## **PNG**

On 21 January 2019, 29 ExxonMobil trainees enrolled into SGI's 12-month Competence Based Junior Technician Programme at the Kumul Academy in Port Moresby. This is the second group from ExxonMobil in the last 18 months.

In addition, also on the 21st January 2019, 11 Kumul Petroleum trainees enrolled into SGI's 12-month Competence Based Junior Technician Programme. The programme is delivered at Kumul Petroleum Academy, Port Moresby, PNG, where SGI has an exclusive Manage and Operate Agreement. This is also the second group from Kumul Petroleum in the last 18 months.

#### **USA**

The relationship with FieldCore (GE) has been built over the last 3 years, where Site Skills Training Centre in Clark Philippines is one of a very few international training centres FieldCore utilise for the development of their technical personnel. This relationship has led to the award of the development of FieldCore's Global Competence Framework and associated profiles to SGI, covering over 10,000 technical personnel worldwide.

The Global Competence Framework covers 4 distinct FieldCore service lines including: Power Services, Oil and Gas, Aero and Renewables while further covering field technicians, supervisors, field engineers and managers. The skill activities being mapped into the framework range from basic, intermediate, advanced and expert (mastery).

On completion of Phase 1 there will be roll out of the framework and then the gap analysis/ gap closure process will commence with Site Skills Training Centre, Clark Philippines being one of the key locations where wholesale gap analysis and gap closure will be delivered by SGI in 2019/2020.

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#### **Media and Investors**

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## **About Site**

Site Group International Limited ("Site") operates several businesses specialising in the delivery of education, training and labour services. Services are delivered to government, corporate and individual clients, predominately operating in energy, mining, construction, oil and gas and industrial sectors.

Site Group International Limited is an emerging company with a strategic business model pursuing earnings-accretive growth based on previous acquisitions along with organic growth.

## Site Skills Training - www.siteskillstraining.com.au

An Australian Registered Training Organisation, Site Skills Training delivers Accredited and Non-Accredited High-Risk Licence, Health and Safety and industry programs extensively throughout Australia and internationally. Site deliver ~25,000 short course programs in Australia each year including delivery of Apprenticeships and Traineeships, and VET in Schools programs.

#### Site Institute - www.si.edu.au/home

Site Institute is an Australian Registered Training Organisation and International CRICOS education provider. Site Institute has students studying in Australia from countries including Argentina, Brazil, Chile, Colombia, Mexico, Peru and South Korea, with additional networks being established in other countries.

#### Site Online - www.siteonlinelearning.edu.au

Site established an online learning, learning software and platform development business. Site Online services and hosts Site's learning, student and competency management systems across its businesses, develops online learning programs, and converts existing learning content in to online programs.

Site Online is also established to service requirements of clients including those of other business units.

# **Site Group International Pte Ltd**

The Site Group International business division builds immersive training environments for the purposes of undertaking competency development, specifically the Engineering, Procurement, Construction and Commissioning of Safe Live Process Plant environments.

SGI is based in Singapore and Malaysia and services predominately oil and gas industry clients throughout the world, utilising industry best practice and international standards for the development of competency frameworks and implementation of training programs.

## TESOL Asia - www.tesol.asia

TESOL Asia is a training and industry focussed organisation for Teachers in the English as a Second Language (ESL) sector. It provides access to training, consulting, industry conferences and academic journals around the world. Teaching English to Speakers of Other Languages (TESOL) focusses on bringing English language acquisition academics together with professional teachers to support and develop the industry globally.

## Wild Geese International - www.wildgeese.com.au

Site operate a Perth based specialist Oil and Gas Competency Development and Design consultancy business unit, out of Perth, and had been operating for ~15 years prior to joining Site. An Australian Registered Training Organisation, Wild Geese have integrated in to Site's broader national and international service capability.

## Site Axial - www.siteaxial.com

Site established a co-sourcing business to address the growing demand in reduced labour budgets and efficiencies within the engineering and construction industries. Based in Clark, Philippines, the business aligns client's business processes to achieve economies of scale from co-sourcing.