### APPENDIX 4D – HALF-YEAR REPORT For the half-year ended 31 December 2018

### Results for announcement to the market

All comparisons to the half-year ended 31 December 2017

Earnings	31 December 2018	Move	ement
		Up/	
	\$	Down	%
Revenue from ordinary activities	2,394,357	Down	76%
Loss after tax attributable to members of the Parent Entity	(2,445,419)	Down	155%
Total comprehensive loss after tax attributable to members of the Parent Entity	(1,190,128)	Down	119%
	31 D	ecember 2018	30 June 2018
		\$	\$
Net Tangible Assets Per Share (NTA)			
NTA before tax		0.196	0.213
NTA after tax		0.194	0.197

### Commentary on results and changes in the consolidated entity

The Company has continued to invest in listed and other investment opportunities that the Directors consider offer the prospect of attractive risk adjusted returns.

For further details, please refer to the Directors' Report.

#### **Dividends**

No dividends have been declared for the half-year ended 31 December 2018 (2017: nil).

This report is based on the half-year financial report attached, which has been subject to independent review by the auditors, Pitcher Partners. All documents comprise information required by Listing Rule 4.2A.

Interim Financial Report for the Half-Year Ended 31 December 2018

### For the half-year ended 31 December 2018

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### **Corporate Directory**

**Directors:** Sir Ron Brierley - Chairman & Non-Executive Director

Mr Gabriel Radzyminski - Executive Director

Mr James Chirnside - Independent Non-Executive Director Mr Daniel Weiss - Independent Non-Executive Director

Ms Katrina Langley - Independent Non-Executive Director (appointed 6 November 2018) Mr Ronald Langley - Independent Non-Executive Director (resigned 31 October 2018)

Dr Gary Weiss - Non-Executive Alternate Director

**Company** Mark Licciardo and Elizabeth McGregor were joint Company Secretaries up to the

**Secretary:** date of this report.

Elizabeth McGregor was appointed as joint Company Secretary on 1 September 2018. Adam Sutherland resigned as joint Company Secretary on 1 September 2018

Mertons Corporate Services Pty Ltd

Level 7, 330 Collins Street Melbourne VIC 3000

**Auditor:** Pitcher Partners

Level 22, MLC Centre 19 Martin Place Sydney NSW 2000

Registered Address:

Level 5, 139 Macquarie Street

Sydney NSW 2000

Contact Details: Telephone: +61 2 8014 1188

Email: <u>info@mercinv.com.au</u>

Website: www.mercantileinvestment.com.au

Share Registrar: Link Market Services Limited

Level 12, 680 George Street

Sydney NSW 2000

Telephone: +61 2 8280 7100

Website: <u>www.linkmarketservices.com.au</u>

ASX Code: MVT

Fully paid ordinary shares.

**MVTHA** 

Unsecured Notes.

NZX Code: MVT

Fully paid ordinary shares.

### **Directors' Report**

The Directors of Mercantile Investment Company Limited ("MVT") present their report together with the financial statements of the Company and its controlled entities for the half-year ended 31 December 2018.

#### **Directors**

The names of Directors in office at any time during or since the end of the year are:

Sir Ron Brierley Chairman & Non-Executive Director

Mr Gabriel Radzyminski Executive Director

Mr James Chirnside Independent Non-Executive Director Mr Daniel Weiss Independent Non-Executive Director

Ms Katrina Langley Independent Non-Executive Director (appointed 6 November 2018)

Mr Ronald Langley Independent Non-Executive Director (resigned 31 October 2018)

Dr Gary Weiss Non-Executive Alternate Director

#### **Review and Results of Operations**

Revenue from ordinary activities was \$2,394,357 (2017:\$9,867,967) down 76% on the prior comparable period. There were significant decreases in unrealised gains in the Company's trading portfolio.

Loss after tax to members for the reporting period was \$2,445,419 (2017: Profit \$4,442,544) down 155% on the prior comparable period. MVT reported a \$1,255,291 unrealised gain in the fair value of long-term equity investments, which contributed to a Total Comprehensive Loss after tax to members of \$1,190,128, (2017: Income \$6,117,075) down 119% on the prior comparable period.

The Company reported a cash balance of \$8,972,272 as at 31 December 2018, which provides ample capacity to deploy should suitable investment opportunities arise.

Net tangible assets per share as at 31 December 2018 were reported as 19.6 cents on a pre-tax basis and 19.4 cents on an after-tax basis.

On 4 July 2018, a wholly owned subsidiary of the Company, Mercantile OFM Pty Ltd ("Mercantile OFM"), announced a cash offer at \$0.0775 per share to acquire all of the shares it did not own in IPE Limited (IPE) by way of an off-market takeover bid. On 31 July 2018, IPE's Directors accepted the offer. By 25 September 2018, Mercantile OFM owned 100% of the IPE shares.

On 20 August 2018, the Company also launched an off-market takeover bid for all of the ordinary shares in Yellow Brick Road Holdings Limited at a cash price of \$0.09 per share. The offer was rejected and closed on 19 October 2018.

### Subsequent events

In February 2019, Mercantile provided its subsidiary Ask Funding Limited (AKF) a loan of \$50,000 (2017: nil) on commercial terms to provide financial support for operational expenses.

On 12 February 2018, AKF received judgment in a legal dispute with the borrower of a Single Matrimonial Loan in the Family Court of Western Australia. The borrower was ordered to pay approximately \$2.8 million.

The trial in relation to the legal proceedings between the parties in the Family Court in Western Australia (which was the subject of the loan to the borrower) was heard in August 2016 and a judgment was handed down on 12 February 2018.

### **Directors' Report (continued)**

### Subsequent events (continued)

The net carrying value of this loan as at 30 June 2017 was \$2.0 million, however after reviewing the judgment handed down on 12 February 2018, AKF determined to increase the net carrying value to \$2.8 million.

The judgment is now the subject of an appeal and a cross appeal filed by the various parties to the proceedings which has been set down for hearing in March 2019.

#### **Dividends**

No dividends were paid or are payable for the period ended 31 December 2018. The Directors intend to consider the capacity of MVT to pay dividends in the future.

### Rounding of amounts to nearest dollar

In accordance with ASIC Corporations (Rounding in Directors' Reports) Instrument 2016/191, the amounts in the Directors' Report and in the financial report have been rounded to the nearest one dollar, or in certain cases, the nearest 1/10<sup>th</sup> cent (where indicated).

#### Auditors independence declaration

The lead auditor's independence declaration as required under s307C of the *Corporations Act 2001* is set out on page 4 for the half-year ended 31 December 2018.

This report is made in accordance with a resolution of Directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

Gabriel Radzyminski

Director

Signed on this 28 day of February 2019



Auditor's Independence Declaration
To the Directors of Mercantile Investment Company Limited
ABN 15 121 415 576

In relation to the independent auditor's review for the half-year ended 31 December 2018, to the best of my knowledge and belief there have been:

- (i) no contraventions of the auditor independence requirements of the *Corporations Act* 2001; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Mercantile Investment Company Limited and the entities it controlled during the period.

**Scott Whiddett** 

Mhiddet

Partner

**Pitcher Partners** 

Sydney

28 February 2019

### Consolidated Statement of Comprehensive Income For the half-year ended 31 December 2018

Income		Note	31 December 2018	31 December 2017
Revenue from continuing operations   2   3,990,288   3,371,319     Cher income   2   (546,555)   6,496,648     Loss on acquisition   2   (1,049,386)       Expenses	Income	Note		
Other income         2         (546,555)         6,496,648           Loss on acquisition         2         (1,049,386)            Expenses         2,394,357         9,867,967           Expenses         3         163,505         107,436           Audit fees         163,505         107,436           Audit fees         136,276         91,606           Taxation service fees         65,366         73,813           Finance costs         976,491         899,682           Service agreement fees         233,750         165,000           Company secretary fees         18,963         20,939           Share registry fees         166,998         116,715           Brokerage         22,528         15,747           Impairment charges         323,853         214,579           ASIC and ASX charges         328,853         214,579           Share based payments         310,000         112,000           Employee benefit expenses         785,933         390,637           Other operating costs         785,933         390,637           (Loss)/Profit Before Income Tax         (3,010,434)         5,859,823           Income tax benefit (expense)         464,317         (1,444,002) <td></td> <td>2</td> <td>•</td> <td>•</td>		2	•	•
Coss on acquisition   2	- ·			
Page   Page				-
Accounting fees				9.867.967
Accounting fees         163.505         107,436           Audit fees         136,276         91,606           Taxation service fees         65,366         73,813           Finance costs         976,491         899,682           Service agreement fees         18,963         20,939           Company secretary fees         18,963         20,939           Share registry fees         166,998         116,715           Brokerage         22,528         15,747           Impairment charges         1,047,281         823,481           Legal and professional fees         323,853         214,579           ASIC and ASX charges         82,683         49,988           Share based payments         310,000         112,000           Employee benefit expenses         1,071,159         926,521           Other operating costs         785,938         390,637           (Loss)/Profit Before Income Tax         (3,010,434)         5,859,823           Income tax benefit/ (expense)         464,317         (1,444,002)           (Loss)/Profit Attributable to:         (2,546,117)         4,415,821           (Loss)/ Profit attributable to:           Members of the Parent Entity         1,255,291         1,674,530      <	Expenses		_, -,,	2,221,221
Audit fees         136,276         91,606           Taxation service fees         65,366         73,813           Finance costs         976,491         899,682           Service agreement fees         233,750         165,000           Company secretary fees         18,963         20,939           Share registry fees         166,998         116,715           Brokerage         22,528         15,747           Impairment charges         1,047,281         823,481           Legal and professional fees         323,853         214,579           ASIC and ASX charges         82,683         49,988           Share based payments         310,000         112,000           Employee benefit expenses         1,071,159         926,521           Other operating costs         785,938         390,637           Other operating costs         785,938         390,637           Income tax benefiti (expense)         464,317         (1,444,002)           (Loss)/Profit attributable to:         464,317         (1,444,002)           Members of the Parent Entity         (2,445,419)         4,442,544           Non-Controlling Interest         (100,698)         (26,723)           Total Comprehensive (Loss)/ Profit for the half-year, net of tax </td <td></td> <td></td> <td>163,505</td> <td>107,436</td>			163,505	107,436
Finance costs			136,276	
Service agreement fees         233,750         165,000           Company secretary fees         18,963         20,939           Share registry fees         166,998         116,715           Brokerage         22,528         15,747           Impairment charges         1,047,281         823,481           Legal and professional fees         323,853         214,579           ASIC and ASX charges         82,683         49,988           Share based payments         310,000         112,000           Employee benefit expenses         1,071,159         926,521           Other operating costs         785,938         390,637           (Loss)/Profit Before Income Tax         (3,010,434)         5,859,823           Income tax benefit/ (expense)         464,317         (1,444,002)           (Loss)/Profit Attributable to:         Wembers of the Parent Entity         (2,445,419)         4,442,544           Non-Controlling Interest         (100,698)         (26,723)           Other Comprehensive Income         1,255,291         1,674,530           Total Comprehensive (Loss)/ Profit for the half-year, net of tax         1,255,291         1,674,530           Total Comprehensive (Loss)/ Profit attributable to:         (1,190,128)         6,090,351				

The above statement should be read in conjunction with the accompanying notes.

### Consolidated Statement of Financial Position For the half-year ended 31 December 2018

	Note	31 December 2018 \$	30 June 2018 \$
Assets		•	•
Current Assets			
Cash and cash equivalents		8,972,272	11,743,998
Trade and other receivables		1,963,239	2,337,479
Net loans and advances	6	3,441,500	3,533,231
Financial assets at fair value through profit or loss	6	37,128,271	25,715,784
Other current assets Total Current Assets		94,649 51,599,931	89,281 43,419,773
Total Current Assets		51,599,931	43,419,773
Non - Current Assets			
Financial assets at fair value through other			
comprehensive income	6	45,243,313	47,734,505
Property, plant & equipment		24,782	22,591
Deferred tax assets		612,371	183,645
Total Non-Current Assets		45,880,466	47,940,741
Total Access	•	07.400.007	04 000 544
Total Assets	,	97,480,397	91,360,514
Liabilities Current Liabilities		0.000.040	4 000 400
Trade and other payables		6,082,349	4,928,486
Loan Payable Current tax liability		14,000,000	5,000,000
Total Current Liabilities		1,138,709 21,221,058	3,725,647 13,654,133
Total Current Liabilities		21,221,000	13,034,133
Non-Current Liabilities			
Unsecured notes	7	21,885,619	21,824,524
Deferred tax liabilities		-	703,373
Total Non-Current Liabilities	,	21,885,619	22,527,897
Total Liabilities		43,106,677	26 192 020
Total Liabilities		43,100,077	36,182,030
Net Assets		54,373,720	55,178,484
Equity			
Issued Capital	4	28,834,628	28,834,628
Accumulated losses		(13,170,560)	(10,454,943)
Reserves	5	37,715,003	35,719,474
Members' interests	•	53,379,071	54,099,159
Non-controlling interest		994,649	1,079,325
Total Equity	-	54,373,720	55,178,484

### Consolidated Statement of Changes in Equity For the half-year ended 31 December 2018

Salance at 1 July 2017         28,717,120         (10,454,943)         22,191,606         3,291,586         (772,693)         681,500         958,509         44,612,686           Profit for the Year Other Comprehensive Income for the Year Movements in the fair value of long-term investments, net of tax         4,442,544         1,674,530 </th <th></th> <th>Issued Share Capital - Ordinary</th> <th>Accumulated Losses</th> <th>Profit Reserve</th> <th>Asset Revaluation Reserve</th> <th>Foreign Currency Translation Reserve</th> <th>Share Based Payment Reserve</th> <th>Non- Controlling Interests</th> <th>Total Equity</th>		Issued Share Capital - Ordinary	Accumulated Losses	Profit Reserve	Asset Revaluation Reserve	Foreign Currency Translation Reserve	Share Based Payment Reserve	Non- Controlling Interests	Total Equity
Profit for the Year		\$	\$	\$	\$	\$	\$	\$	\$
Chier Comprehensive Income for the Year:   Movements in the fair value of long-term investments, net of tax   1,674,530   1,	Balance at 1 July 2017	28,717,120	(10,454,943)	22,191,606	3,291,586	(772,693)	681,500	958,509	44,612,685
Movements in the fair value of long-term investments, net of tax   1,674,530	Profit for the Year		4,442,544					(26,723)	4,415,821
Realised gains on sale of investments   1,674,530   1,572,530									
Transactions with Owners:   Foreign Currency Translation Reserve   721,155   721,155					1,674,530				1,674,530
Poreign Currency Translation Reserve   721,155   721,155   Cost of raising capital   Share options issued / exercised   119,000   119,000   28,836,120   (6,012,399)   22,267,979   4,889,743   (51,538)   793,500   931,786   51,655,191	Realised gains on sale of investments			76,373	(76,373)				-
Cost of raising capital   Share options issued / exercised   119,000   231	Transactions with Owners:								
Share options issued / exercised         119,000         231,000           Balance at 31 December 2017         28,836,120         (6,012,399)         22,267,979         4,889,743         (51,538)         793,500         931,786         51,655,191           Balance at 1 July 2018         28,834,628         (10,454,943)         29,118,386         5,752,039         55,549         793,500         1,079,325         55,178,484           Loss for the Year         (2,445,419)         (2,445,419)         (100,698)         (2,546,117)           Other Comprehensive Income for the Year:         Movements in the fair value of long-term investments, net of tax         1,284,386         (967,019)	•					721,155			721,155
Balance at 31 December 2017 28,836,120 (6,012,399) 22,267,979 4,889,743 (51,538) 793,500 931,786 51,655,191  Balance at 1 July 2018 28,834,628 (10,454,943) 29,118,386 5,752,039 55,549 793,500 1,079,325 55,178,484  Loss for the Year (2,445,419) (2,445,419) (100,698) (2,546,117)  Other Comprehensive Income for the Year: Movements in the fair value of long-term investments, net of tax Realised gains on sale of investments 967,019 (967,019) (967,019) (1,284,386  Realised gains on sale of investments 401,143  Non-controlling interests on acquisition of subsidiary Change in proportion of NCI (270,198) (270,198) (2,376,501) (2,646,699) Share options issued / exercised 310,000 3310,000	<b>.</b>								
Balance at 1 July 2018 28,834,628 (10,454,943) 29,118,386 5,752,039 55,549 793,500 1,079,325 55,178,484  Loss for the Year (2,445,419) (100,698) (2,546,117)  Other Comprehensive Income for the Year:  Movements in the fair value of long-term investments, net of tax  Realised gains on sale of investments  Foreign Currency Translation Reserve 401,143  Non-controlling interests on acquisition of subsidiary  Change in proportion of NCI (270,198)  Share options issued / exercised	·								
Loss for the Year       (2,445,419)       (100,698)       (2,546,117)         Other Comprehensive Income for the Year:       Wovements in the fair value of long-term investments, net of tax       1,284,386       1,284,386         Realised gains on sale of investments       967,019       (967,019)       -         Transactions with Owners:       401,143       401,143         Non-controlling interests on acquisition of subsidiary       2,392,523       2,392,523         Change in proportion of NCI       (270,198)       (2,376,501)       (2,646,699)         Share options issued / exercised       310,000       310,000	Balance at 31 December 2017	28,836,120	(6,012,399)	22,267,979	4,889,743	(51,538)	793,500	931,786	51,655,191
Other Comprehensive Income for the Year:         Incomprehensive Income for the Year:         <	Balance at 1 July 2018	28,834,628	(10,454,943)	29,118,386	5,752,039	55,549	793,500	1,079,325	55,178,484
Movements in the fair value of long-term investments, net of tax       1,284,386       1,284,386         Realised gains on sale of investments       967,019       (967,019)       -         Transactions with Owners:         Foreign Currency Translation Reserve       401,143       401,143         Non-controlling interests on acquisition of subsidiary       2,392,523       2,392,523         Change in proportion of NCI       (270,198)       (2,376,501)       (2,646,699)         Share options issued / exercised       310,000       310,000	Loss for the Year		(2,445,419)					(100,698)	(2,546,117)
net of tax         1,284,386         1,284,386           Realised gains on sale of investments         967,019         (967,019)         -           Transactions with Owners:           Foreign Currency Translation Reserve         401,143         401,143           Non-controlling interests on acquisition of subsidiary         2,392,523         2,392,523           Change in proportion of NCI         (270,198)         (2,376,501)         (2,646,699)           Share options issued / exercised         310,000         310,000									
Realised gains on sale of investments         967,019         (967,019)           Transactions with Owners:         401,143         401,143           Foreign Currency Translation Reserve         401,143         2,392,523           Non-controlling interests on acquisition of subsidiary         2,392,523         2,392,523           Change in proportion of NCI         (270,198)         (2,376,501)         (2,646,699)           Share options issued / exercised         310,000         310,000					1 284 386				1 284 386
Transactions with Owners:           Foreign Currency Translation Reserve         401,143         401,143           Non-controlling interests on acquisition of subsidiary         2,392,523         2,392,523           Change in proportion of NCI         (270,198)         (2,376,501)         (2,646,699)           Share options issued / exercised         310,000         310,000				967.019	, ,				-
Non-controlling interests on acquisition of subsidiary         2,392,523         2,392,523           Change in proportion of NCI         (270,198)         (2,376,501)         (2,646,699)           Share options issued / exercised         310,000         310,000	· ·			221,212	(551,515)				
Change in proportion of NCI         (270,198)         (2,376,501)         (2,646,699)           Share options issued / exercised         310,000         310,000	Foreign Currency Translation Reserve					401,143			401,143
Share options issued / exercised 310,000 310,000	Non-controlling interests on acquisition of subsidiary							2,392,523	2,392,523
	Change in proportion of NCI		(270,198)					(2,376,501)	(2,646,699)
Balance at 31 December 2018 28,834,628 (13,170,560) 30,085,405 6,069,406 456,692 1,103,500 994,649 54,373,720	Share options issued / exercised						310,000		310,000
	Balance at 31 December 2018	28,834,628	(13,170,560)	30,085,405	6,069,406	456,692	1,103,500	994,649	54,373,720

The above statement should be read in conjunction with the accompanying notes.

### Consolidated Statement of Cash Flows For the half-year ended 31 December 2018

	31 December 2018 \$	31 December 2017 \$
Cash Flows from Operating Activities		
Dividends, distributions and other investment income received	3,221,730	3,580,837
Other payments in the course of ordinary operations	(3,482,564)	(296,597)
Proceeds from sale of trading securities	1,067,602	2,068,939
Payments for trading securities	(3,911,109)	(1,839,679)
Interest received	384,828	230,879
Loan repayments received	12,207	16,765
Income tax paid	(3,680,127)	(346,859)
Net Cash (used in)/ provided by Operating Activities	(6,387,433)	3,657,488
Cash Flows from Investing Activities		
Proceeds from disposal of financial assets	5,318,205	804,320
Payments for financial assets	(3,311,200)	(4,825,684)
Payment for IPE Limited investments	(4,488,575)	-
Subsequent purchase of non-controlling interest	(2,649,357)	-
Proceeds from return of capital	-	92,355
Net Cash (used in) Investing Activities	(5,130,927)	(3,929,009)
Cash Flows from Financing Activities		
Borrowing costs	(17,232)	(16,881)
Loan proceeds received	9,000,000	-
Interest paid	(76,808)	-
Interest Payments on MVT Notes	(899,682)	(899,682)
Share buy-back	(162,061)	-
Net Cash provided by/ (used in) Financing Activities	7,844,217	(916,563)
Net Decrease in Cash and Cash Equivalents held	(3,674,142)	(1,188,084)
Effects of exchange rate changes on cash and cash equivalents	902,416	(1,815)
Cash and Cash Equivalents at the beginning of the half-year	11,743,998	18,941,688
Cash and Cash Equivalents at end of the half-year	8,972,272	17,751,789

The above statement should be read in conjunction with the accompanying notes

### **Basis of preparation**

This financial report is a general purpose financial report which:

- > has been prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standard AASB134: Interim Financial Reporting;
- has been prepared on a for profit basis;
- > is presented in Australian dollars with all values rounded to the nearest dollar, unless otherwise stated, in accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191;
- presents reclassified comparative information where required for consistency with the current periods presentation.
- adopts all new and amended Accounting Standards and Interpretations issued by the AASB that are relevant to the operations of the Group and effective for reporting periods beginning on or after 1 July 2018. The half-year report does not include full disclosures of the type normally included in an annual financial report. It is recommended that the half-year financial report be read in conjunction with the annual financial report for the year ended 30 June 2018 and any public announcements made by the company during the half-year in accordance with the continuous disclosure requirements arising under the Corporations Act 2001.
- ➤ The Company adopted AASB 15 Revenue from Contracts with Customers from 1 July 2018. The Company adopted AASB 15 in accordance with the transition requirements in AASB 15, which permit entities to transition to AASB 15 by applying the Standard:
  - o retrospectively to each prior reporting period presented; or
  - o retrospectively with the cumulative effect of initially applying the Standard recognised as at the date of initial application (i.e., at the beginning of the annual reporting period in which the entity first applies the Standard).
- > The Company adopted AASB 15 retrospectively to each prior reporting period presented, which resulted in no material impact in the recognition of revenue by the entity.
- has been prepared on an accruals basis and are based on the historical cost basis except as modified by the revaluation of certain financial assets and liabilities measured at fair value through profit or loss or through other comprehensive income.
- applied accounting policies of the Group which are consistent with those applied in the 30 June 2018 Annual Report.
- was authorised for issue with a resolution of the Board of Directors on 28 February 2019.

### Notes to the Interim Financial Report For the half-year ended 31 December 2018

### Note 1: Segment Information Consolidated - 31

Consolidated - 31				
December 2018	Securities \$	Consumer Finance \$	Shipping Services \$	Total \$
Revenue Expenses (Loss)/ Profit before tax (Loss)/ Profit after tax	24,678 (3,039,782) (3,015,103)	1,055,981 (1,355,612) (299,631)	1,313,698 (1,009,397) 304,301	2,394,357 (5,404,791) (3,010,434) (2,546,117)
Material items include: Impairment of loans	-	(1,047,281)	-	(1,047,281)
Assets Segment assets Trade and other	91,343,857	3,441,500	1,662,925	96,448,282
receivables Other current assets	-	- -	-	300,313 94,649
Property, plant & equipment Deferred tax assets	-	- -	- -	24,782 612,371
<b>Liabilities</b> Segment liabilities Loan Payable	(21,885,619)	-	(3,516,972)	97,480,397 (25,402,591) (14,000,000)
Trade and other payables Current tax liability	-	- -		(2,565,377) (1,138,709) (43,106,677)
				(10,100,011)

Segments have been identified by business unit. Other immaterial operations that do not meet the quantitative thresholds requiring separate disclosure in AASB 8 Operating segments have been combined with the Securities operations.

### Notes to the Interim Financial Report For the half-year ended 31 December 2018

### Note 1: Segment Information (continued)

Consolidated - 31 December 2017	Securities \$	Consumer Finance \$	Shipping Services \$	Total \$
Revenue	7,631,867	999,699	1,236,401	9,867,967
Expenses	(1,757,508)	(1,094,261)	(1,156,375)	(4,008,144)
Profit before tax	5,874,359	(94,562)	80,026	5,859,823
Profit after tax  Material items include:				4,415,821
Impairment of loans	-	(823,481)	_	(823,481)
Write down of goodwill	-	-	-	-
Assets				
Segment assets	80,707,516	2,958,977	1,238,099	84,904,592
Trade and other receivables	-	-	-	23,589
Other current assets	-	-	-	104,888
Deferred tax asset	-	-		178,245
Liabilities			_	85,211,314
Segment liabilities	(21,765,012)	_	(3,013,892)	(24,778,904)
Trade and other payables	(21,700,012)		(0,010,002)	(1,552,022)
Current tax liability				(2,969,169)
Deferred tax liability				(4,256,028)
			_	(33,556,123)
				(22,230,:20)

### Notes to the Interim Financial Report For the half-year ended 31 December 2018

### Note 2 (a): Revenue from continuing operations

Dividends received Trust Distributions Received Interest income Shipping Services income	31 December 2018 \$ 470,807 1,078,952 1,301,359 1,139,180 3,990,298	31 December 2017 \$ 283,212 1,053,051 1,166,593 868,463 3,371,319
Note 2 (b): Other income		
Realised (losses) / gain on trading equities fair valued through profit and loss Unrealised (losses)/ gains on trading equities fair valued through profit a loss Foreign gain/ (losses) exchange movement Sundry income	(307,316 nd (666,639 236,903 190,497	4,214,705 3 (255,808) 7 389,569
	(546,555	) 6,496,648
Note 2 (c): Loss on acquisition		
Loss on acquisition of a controlled entity 10	(1,049,386	-
	(1,049,386	-

### Note 3: Payment of dividends to shareholders

The group has not declared a dividend for the period (2017: nil).

### Notes to the Interim Financial Report For the half-year ended 31 December 2018

### Note 4: Issued Capital

#### Accounting Policy:

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction net of tax, from the proceeds. The amounts of any capital returns are applied against share capital.

280,700,000 (June 2018: 280,700,000)	fully paid ordinary		31 December 2018 \$	30 June 2018 \$
shares		_	28,834,628	28,834,628
	31 December	30 June	31 December	30 June
Ordinary Shares	2018	2018	2018	2018
	No.	No.	\$	\$
At the beginning of reporting period	280,700,000	280,000,000	28,834,628	28,717,120
Movement in Shares on Issue:				
Share options exercised	-	700,000	-	119,000
Capital raising costs, net of tax		-	-	(1,492)
Closing Balance at Reporting Date	280,700,000	280,700,000	28,834,628	28,834,628

There are 50,000,000 options remaining unexercised.

Gabriel Radzyminski has been issued the following options at nil consideration:

	Exercise price			No. Options
Option Issued Date	\$ per option	Expiration date	No. of Options	exercised
2 December 2016	0.20	31 December 2020	10,000,000	-
21 November 2018	0.23	31 December 2021	10,000,000	-
21 November 2018	0.24	31 December 2022	13,250,000	-
		_	33,250,000	-

An employee of Sandon Capital Pty Ltd (an entity associated with Gabriel Radzyminski which provides general consulting, corporate advisory and accounting services to MVT) was issued the following options at nil consideration:

	Exercise price			No. Options
Option Issued Date	\$ per option	Expiration date	No. of Options	exercised
7 October 2016	0.20	31 December 2020	5,000,000	-
26 October 2017	0.23	31 December 2021	5,000,000	-
21 November 2018	0.24	31 December 2022	6,750,000	-
		_	16,750,000	-

### Notes to the Interim Financial Report For the half-year ended 31 December 2018

#### Note 5: Reserves

	31 December	30 June
	2018	2018
	\$	\$
a) Reserves		
Profit Reserve	30,085,405	29,118,386
Asset Revaluation Reserve	6,069,406	5,752,039
Foreign currency translation reserve	456,692	55,549
Share based payment reserve	1,103,500	793,500
	37,715,003	35,719,474
b) Major movements in reserves consist of:		
Asset revaluation reserve		
Balance 1 July	5,752,039	3,291,586
Movement in fair value of long term equity investments, net of tax	1,284,386	2,758,387
Revaluation of pre-existing investment in controlled entity	-	-
Realised gains on sale of long term equity investments	(967,019)	(297,934)
Balance 31 December	6,069,406	5,752,039
Profit reserve		
Balance 1 July	29,118,386	22,191,606
Revaluation of pre-existing investment in controlled entity	-	-
Realised gains on sale of long term equity investments	967,019	297,934
Transfer to profit reserve	-	6,628,846
Balance 31 December	30,085,405	29,118,386

### c) Nature and purpose of reserves Profits reserve

This reserve represents amounts allocated from retained profits (accumulated losses) and capital profits and losses transferred from the asset revaluation reserve on disposal of long term investments.

### **Asset revaluation reserve**

This reserve represents changes in the fair value of certain assets including long term equity investments which are not recognised in the income statement.

### Foreign currency translation reserve

The foreign currency translation reserve records the foreign currency differences which arise from the translation of self-sustaining foreign operations and foreign exchange movements.

### Share based payment reserve

The share based payment reserve is used to recognise the fair value of options and rights issued.

### and Controlled Entities ABN 15 121 415 576

### Notes to the Interim Financial Report For the half-year ended 31 December 2018

#### Note 6: Fair value estimation

### **Fair Value Hierarchy**

Judgements and estimates are made in determining the fair values of assets and liabilities. To provide an indication of the reliability of the inputs used in determining fair value, the Group categorises each asset and liability into one of the following three levels as prescribed by accounting standards:

- Level 1: Fair value is determined by reference to quoted prices (unadjusted) in active markets for identical assets or liabilities as at the end of the reporting period.
- Level 2: Fair value is determined by using valuation techniques incorporating observable market data inputs.
- Level 3: Fair value is determined by using valuation techniques that rely on inputs that are not based on observable market data.

	Level 1	Level 2	Level 3	Total
As at 31 December 2018 Financial assets at fair value through other comprehensive income: - Listed domestic and international	\$	\$	\$	\$
investments	37,373,824	270,000	-	37,643,824
- Unlisted domestic investments	-	-	378,300	378,300
- Unlisted international investments	-	-	7,221,189	7,221,189
<u> </u>	37,373,824	270,000	7,599,489	45,243,313
Financial assets at fair value through profit and loss - Listed domestic and international	20,020,740	6 600		20.046.246
investments - Unlisted domestic and international	28,839,746	6,600	- 0.77.005	28,846,346
investments	-	4,000	8,277,925	8,281,925
	28,839,746	10,600	8,277,925	37,128,271
Total financial assets	66,213,570	280,600	15,877,414	82,371,584

### Notes to the Interim Financial Report For the half-year ended 31 December 2018

### Note 6: Fair value estimation (continued)

As at 30 June 2018 Financial assets at fair value through other comprehensive income:	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
- Listed domestic and international investments	42,409,395	255,000	-	42,664,395
<ul> <li>Unlisted domestic investments</li> </ul>	-	-	611,961	611,961
<ul> <li>Unlisted international investments</li> </ul>	-	-	4,458,149	4,458,149
	42,409,395	255,000	5,070,110	47,734,505
Financial assets at fair value through profit and loss - Listed domestic and international investments - Unlisted domestic and international investments	25,424,068 -	- 11,082	- 280,634	25,424,068 291,716
	25,424,068	11,082	280,634	25,715,784
Total financial assets	67,833,463	266,082	5,350,744	73,450,289

Included within Level 1 of the hierarchy are listed investments. The fair values of these financial assets and liabilities have been based on the closing quoted last sale prices at the end of the reporting period, excluding transaction costs.

Level 2 assets consist of listed securities which are based on quoted prices in inactive markets.

Included within Level 3 of the hierarchy are unlisted securities such as shares in private companies, trusts and unlisted foreign notes. In order to determine the fair value of these investments, valuation techniques such as comparisons to similar investments for which market observable inputs are available, latest available net tangible assets per share, the adjusted last sale price or the fair value of the expected redemption value in the notes have been adopted. As at December 2018, Level 3 investment now include the portfolio of IPE Limited which was acquired during the year. Refer to Note 10 for details on acquisition.

At 31 December 2018, financial assets at fair value through other comprehensive income had an unrealised loss of \$2,184,423. Financial assets at fair value through profit and loss had an unrealised loss of \$666,639.

### Note 7: Interest bearing liabilities

	31 December	30 June
	2018	2018
	\$	\$
Unsecured notes	22,308,700	22,308,700
Less: capitalised costs	(423,081)	(484,176)
Non-current unsecured – notes at amortised cost	21,885,619	21,824,524

These notes carry an interest entitlement of 8% per annum. The maturity date of the notes is 10 July 2021.

### Notes to the Interim Financial Report For the half-year ended 31 December 2018

#### Note 8: Commitments for expenditure

#### Capital commitments

There were no Capital Commitments outstanding as at 31 December 2018.

#### Lease commitments - Richfield Marine Agencies Pte Ltd

Commitments for minimum payments in relation to non-cancellable operating leases are payable as follows: Not later than one year Later than one year but not later than five years

274,584	401,526
44,257	164,238
230,327	237,288

### Note 9: Events subsequent to balance date

In February 2019, Mercantile provided its subsidiary Ask Funding (AKF) a loan of \$50,000 (2017: nil) on commercial terms to provide financial support for operational expenses.

On 12 February 2018, AKF received judgement in a legal dispute with the borrower of a Single Matrimonial Loan in the Family Court of Western Australia. The borrower was ordered to pay approximately \$2.8 million.

The trial in relation to the legal proceedings between the parties in the Family Court in Western Australia (which was the subject of the loan to the borrower) was heard in August 2016 and a judgment was handed down on 12 February 2018.

The net carrying value of this loan as at 30 June 2017 was \$2.0 million, however after reviewing the judgment handed down on 12 February 2018, AKF determined to increase the net carrying value to \$2.8 million.

The judgment is now the subject of an appeal and a cross appeal filed by the various parties to the proceedings which has been set down for hearing in March 2019.

#### Note 10: Controlled Entities acquired during the period

During the reported period, the consolidated entity acquired a controlling interest in IPE Limited (IPE).

On 4 July 2018, the Company announced to the ASX an off-market takeover offer by Mercantile OFM Pty Ltd, a wholly owned subsidiary of the Company, for all of the ordinary shares in ASX listed IPE that the Company did not own for an acquisition price of \$0.0775 (7.75 cents per share).

The offer closed on 31 August 2018 and Mercantile OFM received acceptances totaling 92.8%. Offer consideration of \$6,824,419 was paid, thereafter the Company moved to compulsory acquisition of IPE.

MVT concluded the acquisition of IPE was a superior alternative to IPE's run-off strategy. The run-off strategy would have incurred increased proportional cost as the company returned capital to its shareholders.

### Notes to the Interim Financial Report For the half-year ended 31 December 2018

### Note 10: Controlled Entities acquired during the period (continued)

The assets and liabilities recognised as a result of the acquisition are as follows:

	Fair Value \$
Cash	1,007,163
Other receivables	23,972
Investments acquired	8,594,101
Trade and other payables	(131,506)
Net identifiable assets acquired	9,493,730
(Less) non-controlling interest	(2,392,523)
Net identifiable assets acquired attributable to shareholders of Mercantile	7,101,207
Purchase consideration Fair value of previously held interest	2,654,855
Revaluation of previously held interest to \$0.0775	(287,540)
Cash paid by 31 July 2018	5,495,738
Sash paid by 61 daily 2010	7,863,053
(i) Reconciliation of carrying amount to goodwill	.,,,,,,,,,
Purchase consideration	7,863,052
(Less) Net identifiable assets acquired attributable to shareholders of Mercantile	(6,813,666)
Loss on acquisition	1,049,386
Impairment of acquisition	(1,049,386)
Goodwill	
(ii) Reconciliation of amount included in statement of cash flows Outflow of cash to acquire subsidiary, net of cash acquired:	
Total cash consideration	5,495,738
Less: cash balances acquired	(1,007,163)
Outflow of cash-investing activities	4,488,575
(iii) Profit contribution	
Loss contribution from date of acquisition to 31 December 2018	(118,028)
Expense contribution from date of acquisition to 31 December 2018	(407,266)
Income tax contribution from date of acquisition to 31 December 2018	164,655
	(360,640)

From the date of acquisition to 31 December 2018, the Company's share of IPE's net loss after tax is \$360,640.

Non-controlling interests were measured at the acquisition date at the carrying amount of the net assets attributable to them.

### Directors' Declaration For the half-year ended 31 December 2018

#### The Directors declare that:

- 1. the financial statements and notes, as set out on pages 5 to 18, are in accordance with the *Corporations Act 2001*, including:
  - (a) comply with Australian Accounting Standards AASB 134: *Interim Financial Reporting* and the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - (b) give a true and fair view of the financial position of the consolidated entity as at 31 December 2018 and of its performance for the half-year ended on that date;
- 2. in the Directors' opinion there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of Directors' made pursuant to section 303(5)(a) of the Corporations Act 2001 on behalf of the directors.

Gabriel Radzyminski

Director

Signed this 28 day of February 2019



Independent Auditor's Review Report
To the Members of Mercantile Investment Company Limited
ABN 15 121 415 576

### **Report on the Interim Financial Report**

We have reviewed the accompanying interim financial report of Mercantile Investment Company Limited ("the company") and its controlled entities ('the consolidated entity'), which comprises the consolidated statement of financial position as at 31 December 2018, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies, other selected explanatory notes and the directors' declaration of the consolidated entity comprising Mercantile Investment Company Limited and the entities it controlled at half-year's end or from time to time during the half-year.

#### Directors' Responsibility for the Interim Financial Report

The directors of the company are responsible for the preparation of the interim financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the interim financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express a conclusion on the interim financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410: "Review of a Financial Report Performed by the Independent Auditor of the Entity", in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the interim financial report is not in accordance with the Corporation Act 2001 including: giving a true and fair view of the company's financial position as at 31 December 2018 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134: "Interim Financial Reporting" and the Corporations Regulations 2001. As the auditor of Mercantile Investment Company Limited and its controlled entities, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of the interim financial report consists of making enquiries, primarily of persons responsible for the financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Independent Auditor's Review Report to the Members of Mercantile Investment Company Limited ABN 15 121 415 576



### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

#### **Conclusion**

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the interim financial report of Mercantile Investment Company Limited is not in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2018 and of its performance for the half-year ended on that date; and
- (ii) complying with Accounting Standard AASB 134: *Interim Financial Reporting* and *Corporations Regulations 2001*.

**Scott Whiddett** 

Mhiddee

**Partner** 

28 February 2019

**Pitcher Partners** 

Sydney