

XPD Soccer Gear Group Limited Appendix 4E Preliminary Final Report

ABN 96 169 695 283

For the year ended 31 December 2018

1. Company Details

| Name of entity: | XPD Soccer Gear Group Limited |
|-------------------|-------------------------------------|
| ABN: | 96 169 695 283 |
| Reporting period: | For the year ended 31 December 2018 |
| Previous period: | For the year ended 31 December 2017 |

2. Results for announcement to the market

| Consolidated Group | Item | | \$' 000 | % Change | | \$' 000 |
|--|------|-------------|------------------------------------|--|-----------|-----------------|
| Revenue - excluding interest received | 2.1 | Down | 25,931 | 22.5% | to | 89,496 |
| Profit after tax attributable to members | 2.2 | Up | 1,236 | 14.5% | to | 9,744 |
| Net Profit attributable to members | 2.3 | Up | 1,236 | 14.5% | to | 9,744 |
| Dividend | 2.4 | | | | | |
| | Amo | ount per se | curity Ar | nount Franked | A | mount Unfranked |
| Final dividend per share | | Nil | | Nil | | Nil |
| The record date for determining entitlements to the dividend | 2.5 | NA | | | | |
| Date final dividend payable | 2.6 | NA | | | | |
| Explanatory information | 2.7 | | her information anies this anno | on refer <i>Commen</i> . ouncement. | tary on l | Results which |

Overview

The principal activities of XPD Soccer Gear Group Limited and its controlled entities ("Group") during the financial year were designing, developing, manufacturing, distributing and marketing sportswear with a focus on soccer wear under the "XPD" brand. The Group currently operates in one geographical segment, being the People's Republic of China.

This financial report includes the consolidated financial statements and notes to the financial statements of the Consolidated Group. XPD Soccer Gear Group Limited was incorporated on 22 May 2014 and listed on the Australian Securities Exchange ('ASX') on 21 May 2015. The Company is incorporated and domiciled in Australia.

Overview of results

In FY2018, XPD sales decreased by 22.5% compared to FY2017 as a result of lower pricing and competition for sales in the soccer wear market in China. The gross profit margin was maintained at 26.1%.

Net profit after income tax increased by 14.5% to AUD \$9.7 million for FY2018 from AUD \$8.5 million in FY2017. Such increase in net profit during the period was primarily due to reduction in costs as a result of reduced sales and marketing expenses. The reduced marketing efforts are also partly responsible for the reduced sales, but the decision was made to maintain margins and profitability, which the Company has achieved.

The Board continues to discuss whether it is currently appropriate to pay a dividend.

Competition within the market is ongoing, but appears to have settled down with the Company maintaining its position in its third-tier market.

Financial Position

The net assets of the consolidated group increased by \$14,461,727 from \$93,475,344 at 31 December 2017 to \$107,937,071 at 31 December 2018. Such increase is resulted mainly from the following factors:

- Profits after tax attributable to members of \$9,743,535
- Exchange difference on translating foreign operations of \$4,618,192
- Share capital increased through issuance of 3,333,333 ordinary shares (\$100,000) to Mejority Capital Limited as share-based payment for assistance with the reinstatement of the Company on the ASX.

Significant Changes in the State of Affairs

Nil

3. Consolidated Statement of Profit or Loss and Other Comprehensive Income

Please refer to the accompanying preliminary financial statements.

4. Consolidated Statement of Financial Position

Please refer to the accompanying preliminary financial statements.

5. Consolidated Statement of Cash Flow

Please refer to the accompanying preliminary financial statements.

6. Dividends Paid or Recommended

The Directors have resolved not to pay an unfranked final dividend.

7. Details of any Dividend or distribution reinvestment plans

Please see Point 2.4 above for recommended dividends. The Company does not have any distribution reinvestment plans.

8. Statement of movements in Retained Earnings

Please refer to the accompanying statements of changes in equity.

9. Net tangible assets per security

| | 31 December 2018 | 31 December 2017 |
|---|------------------|------------------|
| Number of securities | 437,867,967 | 434,534,634 |
| Net tangible assets per security in cents | 24.31 | 21.05 |

10. Changes in controlled entities

There have been no changes in controlled entities during the year.

11. Details of associates and joint venture entities

The Group invested in Henan Yuanlong Industrial Co., Ltd ("HYI") located in Henan Province, China and represents 28% of share interest in HYI.

12. Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position

Refer Commentary on Results which accompanies this announcement.

13. Foreign entities disclosures

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

14. Additional information

| Earnings per Share on continuing operations | 31 December 2018 | 31 December 2017 |
|---|------------------|------------------|
| Basic earnings per share in cents | 2.23 | 1.96 |
| Diluted earnings per share in cents | 2.23 | 1.96 |

After Balance Date Events

No matters or circumstances has arisen that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

15. Compliance Statement

The financial statements are in the process of being audited.

Signed in accordance with a resolution of the Board of Directors of XPD Soccer Gear Group Limited:

1 mild

Simon Lill Chairman Dated this 28th of February 2019

Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 December 2018

| | Note | 2018 | 2017 |
|---|------|--------------|--------------|
| | | \$ | \$ |
| Sales revenue | 4 | 89,495,601 | 115,426,565 |
| Cost of sales | | (66,153,639) | (84,894,862) |
| Gross profit | _ | 23,341,962 | 30,531,703 |
| Other revenues | 4 | 613,901 | 154,804 |
| Sales and marketing expenses | 5 | (5,227,382) | (12,310,806) |
| Administration expenses | 5 | (4,352,321) | (4,257,237) |
| Research and development | | (838,165) | (743,383) |
| Finance costs | | (13,123) | (27,058) |
| Share-based payments expense | | (100,000) | - |
| Share of loss from associate accounted for using equity method | 12 | (611,032) | (388,178) |
| Profit before income tax | _ | 12,813,840 | 12,959,845 |
| Income tax expense | 6 | (3,070,305) | (4,452,004) |
| Profit for the year attributable to members of the parent | = | 9,743,535 | 8,507,841 |
| Other comprehensive income | | | |
| Items that may be reclassified subsequently to profit or loss: | | | |
| Exchange difference on translating foreign operations | | 4,618,192 | (124,462) |
| Total comprehensive income for the year attributable to members of the parent | = | 14,361,727 | 8,383,379 |
| Earnings per share on profit attributable to ordinary equity holders | | | |
| | | | |
| Basic earnings per share (cents per share) | 3 | 2.23 | 1.96 |
| Diluted earnings per share (cents per share) | 3 | 2.23 | 1.96 |

The above Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

Consolidated Statement of Financial Position

As at 31 December 2018

| \$ \$ \$ Current assets 7 49,544,322 32,082,716 Trade and other receivables 8 43,140,858 46,374,729 Inventories 9 2,534,442 7,185,841 Total current assets 95,219,622 85,643,286 Non-current assets 95,219,622 85,643,286 Non-current assets 91,217,10 24,707,079 Land use rights 10 6,719,828 7,047,079 Land use rights 11 604,170 589,779 Investment in associate 12 13,695,908 13,674,567 Deferred tax assets 901,812 1,400,862 13,674,567 Total non-current assets 21,921,718 22,712,287 107,18 22,712,287 Total assets 117,141,340 108,355,573 117,141,340 108,355,573 Current liabilities - 393,734 20,788 852,945 Total current liabilities 9,204,269 14,880,229 14,880,229 Net assets 107,937,071 93,475,344 | | Note | 2018 | 2017 |
|--|--------------------------------|------|-------------|-------------|
| Cash and cash equivalents 7 $49,544,322$ $32,082,716$ Trade and other receivables 8 $43,140,858$ $46,374,729$ Inventories 9 $2,534,442$ $7,185,841$ Total current assets 95,219,622 $85,643,286$ Non-current assets 95,219,622 $85,643,286$ Property, plant and equipment 10 $6,719,828$ $7,047,079$ Land use rights 11 $604,170$ $589,779$ Investment in associate 12 $13,695,908$ $13,674,567$ Deferred tax assets 901,812 $1,400,862$ Total non-current assets 21,921,718 22,712,287 Total assets 117,141,340 108,355,573 Current liabilities - $393,734$ Total order payables 13 $8,713,481$ $13,633,550$ Short-term borrowing - $393,734$ Current liabilities 9,204,269 $14,880,229$ Total current liabilities 9,204,269 $14,880,229$ Net assets 107,937,071 $93,475,344$ Equity Issued capital 14 <t< th=""><th></th><th></th><th>\$</th><th>\$</th></t<> | | | \$ | \$ |
| Trade and other receivables 8 $43,140,858$ $46,374,729$ Inventories 9 $2,534,442$ $7,185,841$ Total current assets 95,219,622 $85,643,286$ Non-current assets 9 $2,534,442$ $7,185,841$ Property, plant and equipment 10 $6,719,828$ $7,047,079$ Land use rights 11 $604,170$ $589,779$ Investment in associate 12 $13,695,908$ $13,674,567$ Deferred tax assets $201,812$ $1,400,862$ $201,812$ $1,400,862$ Total assets $21,921,718$ $22,712,287$ 7041 $108,355,573$ Current liabilities $38,713,481$ $13,633,550$ $393,734$ Current income tax liabilities $9,204,269$ $14,880,229$ Total current liabilities $9,204,269$ $14,880,229$ Net assets $107,937,071$ $93,475,344$ Equity Issued capital 14 $23,845,343$ $23,745,343$ Reserves 16 $8,262,093$ $3,643,901$ Retained earnings $75,829,635$ $66,086,100$ <td>Current assets</td> <td></td> <td></td> <td></td> | Current assets | | | |
| Inventories 9 2,534,442 7,185,841 Total current assets 95,219,622 85,643,286 Non-current assets 95,219,622 85,643,286 Property, plant and equipment 10 6,719,828 7,047,079 Land use rights 11 604,170 589,779 Investment in associate 12 13,695,908 13,674,567 Deferred tax assets 901,812 1,400,862 21,921,718 22,712,287 Total assets 21,921,718 22,712,287 117,141,340 108,355,573 Current liabilities 3 8,713,481 13,633,550 Short-tern borrowing - 393,734 Current liabilities 9,204,269 14,880,229 Total current liabilities 9,204,269 14,880,229 Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity Issued capital 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,1000 | Cash and cash equivalents | 7 | 49,544,322 | 32,082,716 |
| Total current assets $95,219,622$ $85,643,286$ Non-current assets $970,9219,622$ $85,643,286$ Property, plant and equipment 10 $6,719,828$ $7,047,079$ Land use rights 11 $604,170$ $589,779$ Investment in associate 12 $13,695,908$ $13,674,567$ Deferred tax assets $901,812$ $1,400,862$ Total non-current assets $21,921,718$ $22,712,287$ Total assets $117,141,340$ $108,355,573$ Current liabilities 13 $8,713,481$ $13,633,550$ Short-term borrowing $ 393,734$ Current liabilities $490,788$ $852,945$ Total current liabilities $9,204,269$ $14,880,229$ Total current liabilities $9,204,269$ $14,880,229$ Total liabilities $9,204,269$ $14,880,229$ Net assets $107,937,071$ $93,475,344$ Equity Issued capital 14 $23,845,343$ $23,745,343$ Reserves 16 $8,262,093$ $3,643,901$ Retained earnings $75,829,635$ </td <td>Trade and other receivables</td> <td>8</td> <td>43,140,858</td> <td>46,374,729</td> | Trade and other receivables | 8 | 43,140,858 | 46,374,729 |
| Non-current assets Property, plant and equipment 10 $6,719,828$ $7,047,079$ Land use rights 11 $604,170$ $589,779$ Investment in associate 12 $13,695,908$ $13,674,567$ Deferred tax assets 901,812 $1,400,862$ Total non-current assets $21,921,718$ $22,712,287$ Total assets $117,141,340$ $108,355,573$ Current liabilities 13 $8,713,481$ $13,633,550$ Short-term borrowing - $393,734$ Current income tax liabilities $490,788$ $852,945$ Total current liabilities $9,204,269$ $14,880,229$ Total liabilities $9,204,269$ $14,880,229$ Total liabilities $9,204,269$ $14,880,229$ Net assets $107,937,071$ $93,475,344$ Equity Issued capital 14 $23,845,343$ $23,745,343$ Reserves 16 $8,262,093$ $3,643,901$ Retained earnings $75,829,635$ $66,086,100$ | Inventories | 9 | 2,534,442 | 7,185,841 |
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| Investment in associate 12 13,695,908 13,674,567 Deferred tax assets 901,812 1,400,862 Total non-current assets 21,921,718 22,712,287 Total assets 117,141,340 108,355,573 Current liabilities 13 8,713,481 13,633,550 Short-term borrowing - 393,734 Current income tax liabilities 490,788 852,945 Total current liabilities 9,204,269 14,880,229 Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Property, plant and equipment | 10 | 6,719,828 | 7,047,079 |
| Deferred tax assets 901,812 1,400,862 Total non-current assets 21,921,718 22,712,287 Total assets 117,141,340 108,355,573 Current liabilities 13 8,713,481 13,633,550 Short-term borrowing - 393,734 Current liabilities 490,788 852,945 Total current liabilities 9,204,269 14,880,229 Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Land use rights | 11 | 604,170 | 589,779 |
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| Total assets 117,141,340 108,355,573 Current liabilities 13 8,713,481 13,633,550 Short-term borrowing - 393,734 Current liabilities 490,788 852,945 Total current liabilities 9,204,269 14,880,229 Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity Issued capital 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Deferred tax assets | | 901,812 | 1,400,862 |
| Current liabilities Trade and other payables 13 8,713,481 13,633,550 Short-term borrowing - 393,734 Current income tax liabilities 490,788 852,945 Total current liabilities 9,204,269 14,880,229 Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Total non-current assets | | 21,921,718 | 22,712,287 |
| Trade and other payables 13 8,713,481 13,633,550 Short-term borrowing - 393,734 Current income tax liabilities 490,788 852,945 Total current liabilities 9,204,269 14,880,229 Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity 1 23,845,343 23,745,343 Issued capital 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Total assets | | 117,141,340 | 108,355,573 |
| Short-term borrowing - 393,734 Current income tax liabilities 490,788 852,945 Total current liabilities 9,204,269 14,880,229 Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Current liabilities | | | |
| Current income tax liabilities 490,788 852,945 Total current liabilities 9,204,269 14,880,229 Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Trade and other payables | 13 | 8,713,481 | 13,633,550 |
| Total current liabilities 9,204,269 14,880,229 Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Short-term borrowing | | - | 393,734 |
| Total liabilities 9,204,269 14,880,229 Net assets 107,937,071 93,475,344 Equity 14 23,845,343 23,745,343 Issued capital 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Current income tax liabilities | | 490,788 | 852,945 |
| Net assets 107,937,071 93,475,344 Equity Issued capital 14 23,845,343 23,745,343 Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | Total current liabilities | | 9,204,269 | 14,880,229 |
| EquityIssued capital1423,845,34323,745,343Reserves168,262,0933,643,901Retained earnings75,829,63566,086,100 | Total liabilities | | 9,204,269 | 14,880,229 |
| Issued capital1423,845,34323,745,343Reserves168,262,0933,643,901Retained earnings75,829,63566,086,100 | Net assets | | 107,937,071 | 93,475,344 |
| Issued capital1423,845,34323,745,343Reserves168,262,0933,643,901Retained earnings75,829,63566,086,100 | Fauity | | | |
| Reserves 16 8,262,093 3,643,901 Retained earnings 75,829,635 66,086,100 | | 14 | 23 845 343 | 23 745 343 |
| Retained earnings 75,829,635 66,086,100 | 1 | | | |
| | | 10 | | |
| | Total equity | | 107,937,071 | 93,475,344 |

The above Statement of Financial Position should be read in conjunction with the accompanying notes.

Consolidated Statement of Changes in Equity

For the year ended 31 December 2018

| N | ote Issued Capital | Retained Earnings | Foreign Exchange Reserve | Statutory Reserves | Total |
|--|-----------------------|----------------------|--------------------------------|-----------------------|-------------|
| | \$ | \$ | \$ | \$ | \$ |
| Balance at 1 January 2017 | 23,745,343 | 57,578,259 | 1,108,428 | 2,659,935 | 85,091,965 |
| Profit after income tax expense for the year | - | 8,507,841 | - | - | 8,507,841 |
| Other comprehensive income | - | - | (124,462) | - | (124,462) |
| Total comprehensive income for the year | - | 8,507,841 | (124,462) | - | 8,383,379 |
| Transactions with owners in their capacity | as owners | | | | |
| | 4 - | - | - | - | - |
| ±. | 5 - | - | - | - | - |
| Balance at 31 December 2017 | 23,745,343 | 66,086,100 | 983,966 | 2,659,935 | 93,475,344 |
| | | | | | |
| Balance at 1 January 2018 | 23,745,343 | 66,086,100 | 983,966 | 2,659,935 | 93,475,344 |
| Profit after income tax expense for the year | _ | 9,743,535 | _ | _ | 9,743,535 |
| Other comprehensive income | - | | 4,618,192 | _ | 4,618,192 |
| Total comprehensive income for the year | | 9,743,535 | 4,618,192 | - | 14,361,727 |
| Transactions with owners in their capacity | as owners | | | | |
| Recognition of share-based payments 1 | 4 100,000 | - | - | - | 100,000 |
| Dividends to shareholders 1 | 5 - | - | - | - | - |
| Balance at 31 December 2018 | 23,845,343 | 75,829,635 | 5,602,158 | 2,659,935 | 107,937,071 |

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes.

Consolidated Statement of Cash Flows

For the year ended 31 December 2018

| | Note | 2018 | 2017 |
|---|------|--------------|---------------|
| Cash flows from operating activities | | \$ | \$ |
| Receipts from customers | | 110,567,449 | 127,005,678 |
| Payments to suppliers and employees | | (89,130,001) | (131,725,197) |
| Interest received | | 142,532 | 154,804 |
| Finance costs paid | | (13,123) | (27,058) |
| Income tax paid | | (3,472,586) | (5,436,939) |
| ± | 10 | | |
| Net cash provided by operating activities | 18 | 18,094,271 | (10,028,712) |
| Cash flows from investing activities | | | |
| Payment for the purchase of property, plant and equipment | | - | (1,566,965) |
| Net cash (used in) investing activities | | - | (1,566,965) |
| Cash flows from financing activities | | | |
| Repayment of short-term borrowing | | (412,256) | (951,993) |
| Dividend paid | | (112,200) | (551,555) |
| Cash (paid) / received (to) / from related parties | | (1,956,318) | 671,983 |
| Proceeds from shares issued | | (1,250,510) | |
| Proceeds from short-term borrowing | | - | 386,204 |
| Net cash (used in) financing activities | | (2,368,574) | 106,194 |
| | | (_,000,011) | 100,171 |
| Net change in cash and cash equivalents held | | 15,725,697 | (11,489,483) |
| Cash and cash equivalents at beginning of financial year | | 32,082,716 | 43,061,705 |
| Effect of exchange rates on cash holdings in foreign currencies | | 1,735,909 | 510,494 |
| Cash and cash equivalents at end of financial year | 7 | 49,544,322 | 32,082,716 |

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

Notes to the Consolidated Financial Statements

1 Basis of preparation and significant accounting policies

These preliminary consolidated financial statements of XPD Soccer Gear Group Limited and its controlled entities (the "Group") for the year ended 31 December 2018 have been prepared based on the requirements of rule 4.3A of the ASX listing rules (Appendix 4E).

The preliminary consolidated financial statements of the Group have been prepared in accordance with the same accounting policies adopted in the Group's last annual financial statements for the year ended 31 December 2017, except as described below. Note that the changes in accounting policies specified below only apply to the current period. The accounting policies included in the Group's last annual financial statements for the year ended 31 December 2017 are the relevant policies for the purposes of comparatives.

AASB 15 Revenue from Contracts with Customers and AASB 9 Financial Instruments (2014) became effective for periods beginning on or after 1 January 2018. Accordingly, the Group applied AASB 15 and AASB 9 for the first time to the period ended 31 December 2018. Changes to the Group's accounting policies arising from these standards are summarised below:

1.1 Revenue

AASB 15 establishes a five-step model comprehensive framework for the recognition of revenue from contracts with customer: (i) identify the contract; (ii) identify performance obligations; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligations; and (v) recognise revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer. AASB 15 replaces AASB 118 *Revenue*, AASB 111 *Construction Contracts* and several revenue-related Interpretations.

The Group's business model is straight forward and its contracts with customers for the sale of sportswear products include only a single performance obligation. The Group has concluded that revenue from a sale should be recognised at the point in time when a customer obtains control of the goods. The Group has concluded that the initial application of AASB 15 does not have an impact on the Group's revenue recognition policy.

The Group recognises contract liabilities for consideration received in respect of unsatisfied performance obligations and reports these amounts as other liabilities in the statement of financial position. Similarly, if the Group satisfies a performance obligation before it receives the consideration, the Group recognises either a contract asset or a receivable in its statement of financial position, depending on whether something other than the passage of time is required before the consideration is due.

1 Basis of preparation and significant accounting policies (continued)

1.2 Financial Instruments

The Group has initially adopted AASB 9 *Financial instruments* from 1 January 2018. AASB 9 replaces AASB 139 *Financial instruments: recognition and measurement.* It sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items.

For trade receivables and contract assets under AASB 15 the Group applies a simplified approach of recognising lifetime expected credit losses as these items do not have a significant financing component.

Based on the assessment by the Group, there is no cumulative effect of the initial application of AASB 9 at 1 January 2018 in accordance with the transition requirements.

Recognition and derecognition

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all the risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

Classification and initial measurement of financial assets

Financial assets are classified according to their business model and the characteristics of their contractual cash flows. Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with AASB 15, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

Subsequent measurement of financial assets

For the purpose of subsequent measurement, the Group classifies its receivables as financial assets at amortised cost upon initial recognition.

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

Financial assets at amortised cost

Financial assets with contractual cash flows representing solely payments of principal and interest and held within a business model of 'hold to collect' contractual cash flows are accounted for at amortised cost using the effective interest method. The Group's trade and most other receivables fall into this category of financial instruments.

1 Basis of preparation and significant accounting policies (continued)

Financial assets at amortised cost

Financial assets with contractual cash flows representing solely payments of principal and interest and held within a business model of 'hold to collect' contractual cash flows are accounted for at amortised cost using the effective interest method. The Group's trade and most other receivables fall into this category of financial instruments.

Impairment of financial assets

AASB 9's new forward-looking impairment model applies to Group's investments at amortised cost and debt instruments at FVTOCI. The application of the new impairment model depends on whether there has been a significant increase in credit risk.

Trade and other receivables

The Group makes use of a simplified approach in accounting for trade and other receivables and records the loss allowance at the amount equal to the expected lifetime credit losses. In using this practical expedient, the Group uses its historical experience, external indicators and forward-looking information to calculate the expected credit losses using a provision matrix.

Classification and measurement of financial liabilities

As the accounting for financial liabilities remains largely unchanged from AASB 139, the Group's financial liabilities were not impacted by the adoption of AASB 9. However, for completeness, the accounting policy is disclosed below.

The Group's financial liabilities include borrowings and trade and other payables.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Group designated a financial liability at fair value through profit or loss.

Subsequently, financial liabilities are measured at amortised cost using the effective interest method except for derivatives and financial liabilities designated at FVTPL, which are carried subsequently at fair value with gains or losses recognised in profit or loss (other than derivative financial instruments that are designated and effective as hedging instruments).

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included within finance costs or finance income.

1 Basis of preparation and significant accounting policies (continued)

Reconciliation of financial instruments on adoption of AASB 9

The table below shows the classification of each class of financial asset and financial liability under AASB 139 and AASB 9 as at 1 January 2018:

| | AASB 139 classification | AASB 9 classification | AASB 139 carrying amount \$ | AASB 9 carrying amount \$ |
|------------------------------|----------------------------|--------------------------|--------------------------------|------------------------------|
| Financial assets | | | | |
| Trade and other receivables | Loans and Receivables | Amortised cost | 46,374,729 | 46,374,729 |
| Financial liabilities | | | | |
| Trade and other payables (i) | Amortised cost | Amortised cost | 13,633,550 | 13,633,550 |
| Borrowings (i) | Amortised cost | Amortised cost | 393,734 | 393,734 |

⁽¹⁾Trade and other payables and borrowings classified as amortised cost under AASB 139. They are continued to be accounted for at amortised cost under AASB 9.

The Group did not designate or de-designate any financial asset or financial liability at FVTPL at 1 January 2018.

2 Segment reporting

Management identifies its operating segments based on the Group's product category and service offerings, which represent the main products and services provided by the Group. The Group's two (2) main operating segments are:

- Own-brand sales (XPD brand)
- Contract third-party sales (OEM)

The Company operates predominately in one geographical area where sales revenue is generated and non-current assets are located, being the People's Republic of China. Group assets and liabilities are not specifically allocated across operating segments.

During the year to 31 December 2018, there have been no changes from prior periods in the measurement methods used to determine operating segments and reported segment profit or loss.

The revenues and profit generated by each of the Group's operating segments and segment assets are summarised as follows:

| For the year ended 31 December 2018 | Own-brand | Contract third-party | Total |
|--|--------------|-------------------------|--------------|
| | \$ | \$ | \$ |
| Revenue from external customers ^(a) | 84,767,298 | 4,728,303 | 89,495,601 |
| COGS for external sales | (62,201,789) | (3,951,850) | (66,153,639) |
| Segment Result | 22,565,509 | 776,453 | 23,341,962 |
| Reconciling items | | | |
| Finance costs | - | - | (13,123) |
| Depreciation and amortisation | - | - | (660,328) |
| Other expenses | - | - | (9,243,639) |
| Share of loss from associate | - | - | (611,032) |
| Profit/(loss) before income tax | 22,595,509 | 776,453 | 12,813,840 |
| For the year ended 31 December 2017 | Own-brand | Contract third-party | Total |
| | \$ | \$ | \$ |
| Revenue from external customers ^(a) | 113,186,362 | 2,240,203 | 115,426,565 |
| COGS for external sales | (83,137,989) | (1,756,873) | (84,894,862) |
| Segment Result | 30,048,373 | 483,330 | 30,531,703 |
| Reconciling items | | | |
| Finance costs | - | - | (27,058) |
| Depreciation and amortisation | - | - | (562,898) |
| Other expenses | - | - | (16,593,724) |
| Share of loss from associate | - | - | (388,178) |
| Profit/(loss) before income tax | 30,048,373 | 483,330 | 12,959,845 |

(a) All revenues from external customers are in the People's Republic of China.

(b) Group assets and liabilities are not specifically allocated across operating segments.

3 Earnings per share

Both the basic and diluted earnings per share have been calculated using the profit attributable to shareholders of the Company as the numerator, i.e. no adjustments to profits were necessary during the year to 31 December 2018:

| | 2018 | 2017 |
|---|-------------|-------------|
| Profit used to calculate basic EPS | \$9,743,535 | \$8,507,841 |
| Weighted average number of shares used in basic and diluted EPS (numbers) | 437,867,967 | 434,534,634 |
| There are no dilutive securities on issue. | | |
| 4 Revenue | | |
| | 2018 | 2017 |
| Operating activities | \$ | \$ |
| Sales of goods () | 89,495,601 | 115,426,565 |
| Total Revenue | 89,495,601 | 115,426,565 |
| Non-operating activities | | |
| Interest received | 142,532 | 154,804 |
| Rental income | 471,369 | - |
| Total Other Revenue | 613,901 | 154,804 |

5 Expenses

5.1 Sales and marketing expenses

| | 2018 \$ | 2017 \$ |
|--|------------|------------|
| Advertising, promotion, exhibition and sponsorship | 3,526,438 | 4,559,822 |
| Salary expenses | 639,539 | 567,313 |
| Transportation expense | 131,784 | 134,123 |
| Store renovation expenses ^(a) | - | 6,758,570 |
| Other sales and marketing expenses | 929,621 | 290,978 |
| Total sales and marketing expenses | 5,227,382 | 12,310,806 |

(a) The renovation expenses do not meet the definition of assets and have been expensed as incurred. The store renovations have been undertaken by independent contractors to sites which are controlled by distributors.

5 Expenses (continued)

5.2 Administration expenses

| | 2018 | 2017 |
|-------------------------------|-----------|-----------|
| | \$ | \$ |
| Employee expenses | 2,595,838 | 2,352,282 |
| Director fees | 91,079 | 208,077 |
| Depreciation and amortisation | 165,105 | 158,719 |
| Office expense | 15,120 | 14,165 |
| Accounting and audit expense | 206,045 | 223,758 |
| Hospitality expense | 240,794 | 319,252 |
| Travel expense | 61,072 | 49,971 |
| Telecommunication expense | 10,766 | 6,551 |
| Stamp duty expense | 50,958 | 62,083 |
| Union membership expense | 77,721 | 62,555 |
| Vehicle expense | 6,089 | 15,150 |
| Rental expense – associate | 589,410 | 559,474 |
| Other administration expense | 242,324 | 225,200 |
| Total administration expenses | 4,352,321 | 4,257,237 |

5.3 Depreciation and amortisation expenses

| | 2018 | 2017 |
|--|---------|---------|
| | \$ | \$ |
| Included in: | | |
| Sales and marketing expenses | - | 2,011 |
| Administration expenses | 165,105 | 158,719 |
| Cost of sales | 495,223 | 402,168 |
| Total depreciation and amortisation expenses | 660,328 | 562,898 |

5.4 Salary and employee expenses

| | 2018 | 2017 \$ |
|------------------------------------|-----------|------------|
| | \$ | |
| Included in: | | |
| Sales and marketing expenses | 639,539 | 567,313 |
| Administration expenses | 2,595,838 | 2,352,282 |
| Cost of sales | 6,451,206 | 4,918,797 |
| Total salary and employee expenses | 9,686,583 | 7,838,392 |

6 Income Tax Expense

The reported tax expenses in profit or loss are as follows:

| | 2018 | 2017 |
|--|------------|------------|
| | \$ | \$ |
| The components of tax expense comprise: | | |
| Current tax | 2,571,254 | 4,659,530 |
| Deferred tax expense / (credit) | 499,051 | (207,526) |
| Total income tax expense | 3,070,305 | 4,452,004 |
| Reconciliation of tax expense | | |
| Profit before income tax | 12,813,840 | 12,959,845 |
| Prima facie tax payable on profit before income tax at 30% (2017: 30%) | 3,844,152 | 3,887,954 |
| Adjustment to income tax expense due to: | | |
| Differences in taxation rates in foreign subsidiaries | (668,910) | (680,020) |
| Foreign losses not recognized (Hong Kong) | 572 | 435 |
| Losses in the parent entity not recognised (Australia) | 170,280 | 191,733 |
| Losses in the investment in associate not recognised | 183,310 | 97,044 |
| Adjustment for non-deductible expenses | 280,339 | - |
| Over/under accrual in prior periods | 221,851 | 221,827 |
| Tax effect of adjustments - store renovation expense | (961,289) | 733,031 |
| Income tax attributable to the Group | 3,070,305 | 4,452,004 |
| The applicable weighted average effective tax rate are as follows: | 24% | 34% |

The Company is subject to the income tax law of Australia and its subsidiaries, China Soccer Holdings Co., Limited and Jinjiang Chaoda Shoes and Garment Co., Limited are subject to the income tax law of Hong Kong (16.5%) and People's Republic of China (PRC) (25%) respectively.

7 Cash and Cash Equivalents

Cash and cash equivalents include the following components:

| | 2018 | 2017 |
|--------------------------------|------------|------------|
| | \$ | \$ |
| Cash on hand | 7,019 | 13,536 |
| Cash at bank | 49,537,303 | 32,069,180 |
| Total cash and cash equivalent | 49,544,322 | 32,082,716 |

Cash at bank and on hand balances as at 31 December 2018 includes Chinese Renminbi ('RMB') denominated equivalent balances of \$49.54 million (31 December 2017: \$32.05 million) which are held with Industrial and Commercial Bank of China and Jinjiang Rural Commercial Bank.

The Chinese RMB is not freely convertible into foreign currencies. Under the People's Republic of China ('PRC') Foreign Exchange Control Regulations and Administration of Settlement, Sales and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for foreign currencies through banks that are authorised to conduct foreign exchange business.

The exchange rate of RMB is determined by the government of the PRC and the remittance of funds out of the PRC is subject to exchange restrictions imposed by the government of the PRC.

8 Trade and other receivables

Trade and other receivables consist of the following:

| | 2018 | 2017 |
|---|------------|------------|
| | \$ | \$ |
| Trade receivables ^(a) | 42,356,197 | 45,590,160 |
| Other receivables | 784,661 | 784,569 |
| Total current trade and other receivables | 43,140,858 | 46,374,729 |

(a) The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

9 Inventories

| | 2018 | 2017 |
|------------------|-----------|-----------|
| | \$ | \$ |
| Raw materials | 430,264 | 2,047,878 |
| Finished goods | 1,186,008 | 1,134,449 |
| Work in progress | 918,170 | 4,003,514 |
| Net inventory | 2,534,442 | 7,185,841 |

Inventory has been determined to be valued at the lower of cost and net realisable value at reporting date. There has been no provision for obsolete stock raised in the current financial period.

10 Property, plant and equipment

| | 2018 | 2017 |
|--------------------------------------|-------------|-------------|
| | \$ | \$ |
| Machinery and office equipment | | |
| At cost | 3,584,673 | 3,423,619 |
| Accumulated depreciation | (1,592,072) | (1,279,081) |
| Total machinery and office equipment | 1,992,601 | 2,144,538 |
| Buildings | | |
| At cost | 8,546,067 | 8,162,106 |
| Accumulated depreciation | (3,821,752) | (3,262,347) |
| Total buildings | 4,724,315 | 4,899,759 |
| Motor vehicles | | |
| At cost | 58,244 | 55,628 |
| Accumulated depreciation | (55,332) | (52,846) |
| Total motor vehicles | 2,912 | 2,782 |
| Total property, plant and equipment | 6,719,828 | 7,047,079 |
| 11 Land use rights | | |
| | 2018 | 2017 |
| | \$ | \$ |
| At Cost | 711,957 | 679,970 |
| Accumulated Amortisation | (107,787) | (90,191) |
| Total Land Use Rights | 604,170 | 589,779 |

Land use rights relate to the following:

| Location | Use of property | Land area (sq.metres) | Tenure |
|--|------------------|--------------------------|--|
| Land Registration – Jin (2011) Serial Number (00673) Jinjiang City Chenli Town Huzhong Village | Industrial Plant | 6,478 | 42 years (valid until 19 July 2060) |

12 Investment in associate

Investment in Henan Yuanlong Industrial Co., Ltd

The investment represents a 28% share interest in Henan Yuanlong Industrial Co., Ltd ("HYI") a company which is located in Henan Province, China. HYI was specifically incorporated to develop a commercial manufacturing park of which XPD is now a tenant. During the year ended 31 December 2018, XPD entered into a lease of 2 manufacturing sites and a dormitory. On the basis of the interest in HYI held by the Group, the investment was assessed to not be controlled by the Group yet elements of significant influence are present. As a result, the Group's share of profit or loss is recognised.

During the year, the Group recognised its share of loss totalling \$611,032 (2017: \$388,178) as a result of the equity accounting. The loss generated by HYI was a result of the manufacturing park not fully occupied at year end.

| | 2018 | 2017 |
|--------------------------|------------|------------|
| | \$ | \$ |
| Opening balance | 13,674,567 | 14,287,086 |
| Share of loss | (611,032) | (388,178) |
| Net exchange differences | 632,373 | (224,341) |
| Net carrying value | 13,695,908 | 13,674,567 |

The following financial information reflects the amounts presented in the financial statements of the associate:

| | 2018 \$ | 2017 \$ |
|--|-------------|------------|
| Total current assets | 1,470,489 | 814,106 |
| Total non-current assets ^(a) | 49,491,431 | 49,139,860 |
| Total assets | 50,961,920 | 49,953,966 |
| Total current liabilities Total non-current liabilities | 552,211 | 260,653 |
| Total liabilities | 552,211 | 260,653 |
| Net assets | 50,409,709 | 49,693,313 |
| Group's share of net asset (28%) | 14,114,718 | 13,914,128 |
| Financial Performance | 2018 \$ | 2017 \$ |
| Revenue | 882,981 | 860,783 |
| Total comprehensive income / (loss) | (1,592,848) | (873,499) |

(a) The non-current assets are predominately related to a property development at Shangqiu City, Henan Province, People's Republic of China. Stage 1 of the property has been completed. No independent valuation has been obtained as at the date of this report and all property development assets are held at cost.

13 Trade and other payables

| | 2018 | 2017 |
|--------------------------------|-----------|------------|
| | \$ | \$ |
| Current | | |
| Trade payables | 4,654,102 | 10,974,088 |
| Other taxes payable | 1,448,001 | 1,063,720 |
| Salary payable | 1,765,566 | 1,563,927 |
| Other payables | 845,812 | 31,815 |
| Total trade and other payables | 8,713,481 | 13,633,550 |

14 Issued capital

| | 2018 | 2017 | 2018 | 2017 |
|---------------------------------------|---------------|---------------|------------|------------|
| | No. of shares | No. of shares | \$ | \$ |
| <u>Fully paid ordinary shares (1)</u> | | | | |
| Balance at beginning of the period | 434,534,634 | 434,534,634 | 23,745,343 | 23,745,343 |
| Share-based payment ⁽²⁾ | 3,333,333 | - | 100,000 | - |
| End of the year | 437,867,967 | 434,534,634 | 23,845,343 | 23,745,343 |

(1) Fully paid ordinary shares carry one vote per share and carry the right to dividends.

(2) On 25 October 2018, XPD Soccer Gear Group Limited issued 3,333,333 ordinary shares at \$0.03 per share to Mejority Capital Limited for a share-based payment for assisting with the reinstatement of the Company on the ASX.

15 Dividends

No Dividend has been paid or declared during the year ended 31 December 2018.

16 Reserves

| | 2018 | 2017 |
|-----------------------------|-----------|-----------|
| | \$ | \$ |
| Statutory reserve | 2,659,935 | 2,659,935 |
| Foreign translation reserve | 5,602,158 | 983,966 |
| Total reserves | 8,262,093 | 3,643,901 |

Statutory reserve

Pursuant to the current People's Republic of China Company Law, Chaoda is required to transfer between 5% to 10% of its profit after taxation to a statutory reserve until the surplus reserve balance reaches minimal 50% of the registered capital. For the purposes of calculating the transfer to this reserve, the profit after taxation shall be the amount determined under the People's Republic of China accounting standards. The transfer to this reserve must be made before the distribution of dividends to the shareholders.

Foreign Currency Translation Reserve

The foreign currency translation reserve represents exchange differences arising from translation of the subsidiaries' functional currency (Chinese Renminbi and Hong Kong Dollars) into the presentational currency of the Group (Australian Dollars).

17 Events after the report date

There are no matters or circumstances that have arisen since the end of the year that have significantly affected or may significantly affect either:

- the entity's operations in future financial years
- the results of those operations in future financial years; or
- the entity's state of affairs in future financial year

18 Cash flow information

Reconciliation of Net Profit after Tax to Net Cash Flows from Operations

| | 2018 \$ | 2017 \$ |
|--|-------------|--------------|
| Operating profit/(loss) after income tax | 9,743,535 | \$,507,841 |
| Non-cash flows in operating surplus/(deficit) | | |
| Depreciation/amortisation | 660,328 | 562,898 |
| Share of Loss from Associate | 611,032 | 388,178 |
| Changes in assets and liabilities | | |
| (Increase)/Decrease in trade and other receivables | 5,415,426 | (22,305,765) |
| (Increase)/Decrease in inventory | 4,989,436 | (682,876) |
| Increase/(Decrease) in trade and other payables | (3,488,157) | 4,485,947 |
| (Increase)/ Decrease in deferred tax asset | 564,952 | (225,850) |
| Increase/(Decrease) in income tax payable | (402,281) | (759,085) |
| Cash flows from operations | 18,094,271 | (10,028,712) |

19 Controlled entities

Details of subsidiaries controlled by the Company as at 31 December 2018 are as follows:

| | | Percentage O $\binom{0}{2}^{(1)}$ | |
|---|----------------------------|--------------------------------------|-----------|
| | Country of Incorporation | 2018 % | 2017 % |
| XPD Soccer Gear Group Limited | Australia | | |
| Subsidiaries of XPD Soccer Gear Group Limited: | | | |
| China Soccer Holdings Co., Limited ⁽²⁾ | Hong Kong | 100 | 100 |
| Jinjiang Chaoda Shoes and Garment Co., Ltd | People's Republic of China | 100 | 100 |

(1) Percentage of voting power is in proportion to ownership;

(2) China Soccer Holdings Co., Limited is the intermediate parent entity of Jinjiang Chaoda Shoes and Garment Co., Ltd.

20 Non-controlling interest

No subsidiaries have a non-controlling interest.