

# XENITH IP GROUP LIMITED (ACN 607 873 209) ASX ANNOUNCEMENT

4 March 2019

## Video statement from Xenith IP Group Limited chair, Sibylle Krieger

Xenith IP Group Limited (ASX:XIP) chair Sibylle Krieger today released a video statement to Company shareholders, urging them to vote at the Scheme Meeting that will decide the proposed merger of equals with QANTM Intellectual Property Limited (ASX:QIP).

The scheme meeting will take place at the Xenith offices in Sydney on 3 April 2019. Eligible shareholders can either vote at the meeting or can submit proxies to the Xenith registry by 10.30am on 1 April 2019.

A Scheme booklet outlining the details of the merger was distributed to Shareholders on 28 February 2019.

### Transcript of the video to Shareholders

Hello. I'm Sibylle Krieger, the chair of Xenith IP Group.

By now, you should have received a copy of a Scheme booklet, outlining the details of the proposed merger of equals between Xenith IP and QANTM Intellectual Property Limited. I encourage you to read the booklet carefully. A Scheme meeting will be held in Sydney on April the 3<sup>rd</sup>, where eligible shareholders will decide whether to proceed with the merger.

I urge you to vote — either in person at the meeting, or by completing the proxy form and returning it to the Xenith registry by 10.30am on Monday April the 1<sup>st</sup>.

For the reasons set out in detail in the Scheme booklet, this merger of equals is expected to produce significant value for shareholders by bringing together two culturally aligned groups that share common values, and a similar strategy and vision for the future. Together, we can create a leading provider of IP services in Australia, and a significant platform for very promising new opportunities in Asia.

But every vote will count.

You may have seen that IPH Limited has acquired a stake of 19.9% in Xenith. IPH has made no formal approach to us regarding its strategic intent, other than to state that it proposes to vote its recently acquired shares against our merger with QANTM. Without any disclosure of intent from IPH, we are left to form our own conclusions as to what IPH is seeking to achieve. It is hard to avoid the conclusion that IPH is acting in its own interests to protect itself from increased competition.

It is worth noting that the ACCC is currently reviewing IPH's share acquisition under Section 50 of the Competition and Consumer Act.

From our conversations with stakeholders, we know that the merger has very strong support from Xenith's principals who hold a significant body of shares, as well as from a range of other investors. But it is not a foregone conclusion that the supporters of the merger will prevail. For the merger by Scheme of Arrangement to succeed, at least 75% of votes cast must be in favour, and at least 50% of the shareholders who do vote at the meeting, must vote in favour.

For these reasons, every vote will be most important. For more information, please see the Investor Relations section on the Xenith website. ([www.xenithip.com](http://www.xenithip.com))

We urge you to make your voice heard. Do not miss this unique opportunity to help create a truly great IP services group – something that is in the best interests of our shareholders, our employees, our clients and the industry.

The Directors of Xenith are unanimously in favour of the proposed merger and unless a superior proposal emerges prior to the scheme meeting, the directors intend to vote in favour of the merger at the meeting.

Thank you.

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#### **For further information**

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#### **About Xenith**

*Xenith IP Group Limited (ASX: XIP) is the holding company for the businesses of Griffith Hack, Shelston, Watermark and Glasshouse Advisory and their related corporate entities. The Group's core business is to provide a comprehensive range of IP services including identification, registration, management, valuation, commercialisation and enforcement of IP rights for a global client base including Fortune Global 500 companies, multinational, domestic and foreign corporations, research institutes, educational institutions, SMEs and entrepreneurs.*