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Alcidion signs first integrated Miya, Patientrack and Smartpage installation outside Australia
~$2m deal with Dartford and Gravesham NHS Trust in the UK

Highlights

- Alcidion selected as strategic solution partner for Dartford and Gravesham NHS Trust in the UK, a contract valued at $2.1 million over five years
- Dartford and Gravesham NHS Trust will be Alcidion's first customer outside Australia to adopt Alcidion's total product suite (Miya, Patientrack and Smartpage) and will implement the suite across the entire Trust
- The Trust has an ambitious ICT strategic plan to achieve the NHS's Five Year Forward View to be Paperless at the Point of Care by 2020

Adelaide, South Australia – Alcidion Group Ltd (ASX:ALC) has won a major contract with Dartford and Gravesham NHS Trust in the UK, under which Alcidion will deploy the first Miya Precision, Patientrack and Smartpage installation outside of Australia.

Alcidion's five-year contract with Dartford and Gravesham is valued at £1.16 million (~$2.1 million).

The Dartford and Gravesham NHS Trust is a forward-looking NHS Trust with a highly ambitious clinically led ICT strategic plan to achieve the NHS's Five Year Forward View to be Paperless at the Point of Care by 2020. They plan to achieve full digital maturity through the application of seamlessly integrated technology solutions and enabling industry partnerships, to become a digital exemplar at the forefront of the use of agile information and technology. The Trust has an annual budget of about £121 million and employs 1,900 staff. It has 800 beds across three hospitals and a specialist nurse-led Unit. The Trust serves a population of half a million people.

Under the partnership, Alcidion will deploy the Miya Precision platform integrated with Smartpage and Patientrack in all wards across the entire Trust, to enable safer and more efficient patient care, reduce the burden of paper and deliver state-of-the-art information and technology to frontline clinical staff. The product suite will provide electronic patient observations, electronic paper charts, clinical assessments, clinical noting, patient flow, bed management and electronic discharge summaries for GPs. The clinical team will have online access to patient information 24 hours a day, where and when required to provide the optimum level of patient care through mobile computing.

Dartford and Gravesham NHS Trust Associate Director of Digital Transformation Neil Perry said, "Following a competitive tender process, we are very pleased to be working with Alcidion to implement its leading product suite across our hospitals.

Alcidion's solutions are the right fit to help us meet our commitment to use digital technology to improve patient outcomes and share these improvements with other NHS Trusts. Alcidion is a long-term solution partner for the Trust, and we believe its technology can empower our clinical staff to make informed decisions and focus on what they do best – deliver excellent patient care. We are very excited by the possibilities in the use of artificial intelligence and natural language processing offered by the Alcidion solution"

Alcidion's Managing Director, Kate Quirke said: "This is a major win for Alcidion. Although the company has a strong presence in the UK with Patientrack, this is the first integrated installation of the complete product platform – Miya Precision, Patientrack and Smartpage – outside of Australia.

This contract is solid proof that we can effectively leverage our reputation and relationships in the UK and introduce an innovative new technology solution to the UK market."

Alcidion's UK General Manager Donald Kennedy said: "We are delighted to be partnering with Dartford and Gravesham, which is a new customer for the Group, and being one of the more progressive trusts, will become an important reference site as one of the pioneers of using real-time data and mobile devices to improve patient safety."

Miya Precision is a health analytics platform that solves clinical problems through provision of clinical decision support based on the application of algorithms, artificial intelligence and meaningful notifications. Fully integrated with our Patientrack clinical documentation and patient observations, along with our Smartpage clinical communication solution, the platform provides a real time and comprehensive summary of a patient's condition, alerting care providers to clinical indicators such as deterioration and providing them with the awareness to deliver safer and more cost-effective care. Miya Precision provides a platform to consolidate all relevant patient information, accessible at the bedside through mobile technology. It provides automatic notification to care providers, offering actionable insights into a patient's condition, in real time.

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About Alcidion

Alcidion Group Limited (ASX:ALC) has a simple purpose: to make healthcare better with smart, intuitive solutions that meet the needs of hospital and allied healthcare, worldwide. The Group consists of three healthcare software companies; Alcidion Corporation, Patientrack and Smartpage, and MKM Health, an IT solutions and services provider. Each company brings a complementary set of products and skills that create a unique offering in the global healthcare market; solutions that support interoperability, allow communication and task management, and deliver clinical decision support at the point of care to improve patient outcomes. With over 25 years of combined healthcare experience, the Alcidion Group of companies brings together the very best in technology and market knowledge to deliver solutions that make healthcare better for everyone.

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