

Janison wins significant new contract: UNSW Global

Janison Education Group Limited (ASX:JAN) (“**Janison**” or the “**Company**”) today announces a new contract win with **UNSW Global** which will have a material impact on **Platform** revenue for the **Assessment** division.



UNSW Global

Overview

Building on its successful Request for Proposal “(RFP)” process to provide an Online Assessment platform and ongoing services to enable the delivery of assessments for UNSW Global, Janison Solutions today announces a new platform licensing agreement with UNSW Global.

UNSW Global is owned by the UNSW Sydney (University of New South Wales) and is recognised nationally and internationally as a leading specialist in **school** assessments. UNSW Global provides a comprehensive suite of online assessment tools to support educators in the development of targeted and engaging learning programs across 7,000+ primary and secondary schools globally.

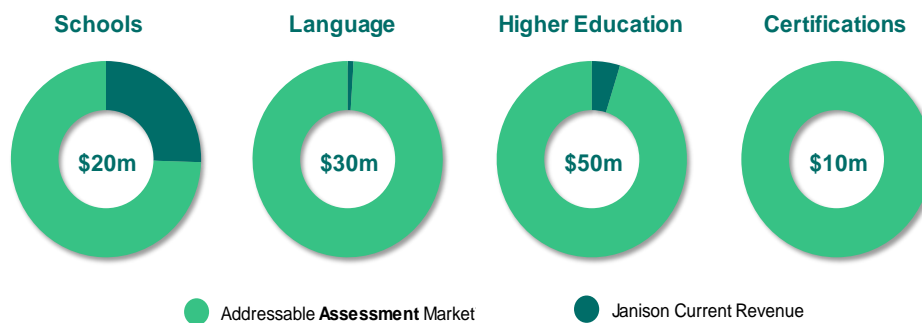
Janison has entered into a **three year** agreement worth a **minimum \$3.2m of platform licensing revenue** (excluding GST) over the contract period to deliver **750,000** tests per annum with a potential to increase to over **1 million** tests, in line with UNSW Global's expansion plans. Janison will license its **Insights** software solution configured for UNSW Global and provide Singapore-based hosting and support services for the following online assessments:

- **JET**
Jet is an online, integrated classroom assessment for years 3 to 6. All products in this series are linked to the Australian curriculum, and provide immediate feedback to support sound teaching and learning.
- **REACH**
Reach is an annual progression assessment which provides an external, objective benchmark of learner progress.
- **ICAS**
ICAS is an assessment designed to recognise and reward academic excellence. Every year over a million students participate in ICAS around the world.

Tom Richardson, Chief Executive Officer of Janison states:

“We are very excited about partnering with the highly regarded institution **UNSW Global** to provide the software behind their assessment products: Jet, ICAS and Reach. This contract further supports Janison's strategic investment in the **Assessment** division and achievement towards our growth target within the **Schools** sector – one of the 4 key sectors we are focusing on. The investment we made in the assessment product in the first half of FY19 has made this possible and will further add to our annuity licensing platform income.”

Fig 1. Janison Assessment Sector Focus – Target Revenue 2025



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About Janison Education Group

Janison is an education technology pioneer transforming the way people learn and provides two primary offerings in the education technology industry.

- **Janison Learning** – a leading integrated learning business that is used by large enterprise and government departments to build capability in their people.
- **Janison Assessment** – a leading global platform for the provision of digital exam authoring, testing and marking which is sold to national education departments, tertiary institutions and independent educational institutions.

Forward looking statements

This announcement contains forward looking statements. All statements that address events or developments that Janison expects or anticipate will or may occur in the future and guidance on financial performance are forward looking statements. These forward looking statements are based on the Board or management's beliefs and expectations based on information currently available to the Board and management. The Company believes that these forward looking statements are reasonable as and when made. However, you should not place undue reliance on any such forward looking statements which are inherently uncertain. Janison does not undertake any obligation to publicly update or revised any forward looking statements whether as a result of new information, future events or otherwise except as required by law or the ASX Listing Rules. Forward looking statements are subject to certain risks and uncertainties many of which are outside its control that could cause actual results, events and developments to differ materially from Janison's historical experience, or its present expectations or projections.