NAOS ASSET MANAGEMENT LIMITED

ABN 23 107 624 126

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18 April 2019

The Manager Market Announcements Office ASX Limited By fax: 1300 135 638

Dear Sir/Madam,

Saunders International Limited ACN 050 287 431 (ASX:SND) Notice of change of interests of substantial holder (Form 604)

In accordance with section 671B of the Corporations Act 2001 (Cth), please find attached a Form 604 in relation to shares in Saunders International Limited ACN 050 287 431 (ASX:SND), lodged on behalf of NAOS Asset Management Limited and Related Parties.

Yours faithfully,

Sebastian Evans

Director

604 Page 1 of 3 15 July 2001

### Form 604

## Corporations Act 2001 Section 671B

# Notice of change of interests of substantial holder

To Company Name/Scheme Saunders International Limited

ACN/ARSN 050 287 431

1. Details of substantial holder (1)

Name NAOS Asset Management Limited

ACN/ARSN (if applicable) 107 624 126

There was a change in the interests of the

substantial holder on  $\frac{17}{04}/\frac{2019}{2019}$ 

The previous notice was given to the company on  $\frac{15}{01}/\frac{2019}{2019}$ 

The previous notice was dated 15/01/2019

### 2. Previous and present voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in when last required, and when now required, to give a substantial holding notice to the company or scheme, are as follows:

| Class of securities (4) | Previous notice |                  | Present notice |                  |
|-------------------------|-----------------|------------------|----------------|------------------|
|                         | Person's votes  | Voting power (5) | Person's votes | Voting power (5) |
| Ordinary Shares         | 17,735,396      | 17.26%           | 18,919,049     | 18.40%           |
|                         |                 |                  |                |                  |

# 3. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

| Date of<br>change | Person whose<br>relevant interest<br>changed    | Nature of change (6) | Consideration given in relation to change (7) | Class and number<br>of securities<br>affected | Person's votes<br>affected |
|-------------------|---|----------------------|---|---|----------------------------|
| 17/04/2019        | NAOS Asset Management Limited & Related Parties | On Market            |   | 1,183,653<br>Ordinary<br>Shares               | 1,183,653                  |
|                   |   |                      |   |   |                            |
|                   |   |                      |   |   |                            |

## 4. Present relevant interests

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

| Holder of<br>relevant<br>interest   | Registered holder<br>of securities | Person entitled to be registered as holder (8)              | Nature of relevant interest (6)                            | Class and number of securities   | Person's votes |
|-------------------------------------|------------------------------------|---|--|----------------------------------|----------------|
| NAOS Asset<br>Management<br>Limited | Various                            | Various entities which have appointed NAOS Asset Management | Ability to influence the voting and disposal of securities | 18,919,049<br>Ordinary<br>Shares | 18.40%         |

504 Page 2 of 3 15 July 2001

| Limited as<br>Investment<br>Manager. |       |  |
|--------------------------------------|-------|--|
|                                      |       |  |
|                                      | <br>ĺ |  |

### 5. Changes in association

The persons who have become associates (2) of, ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

| Name and ACN/ARSN (if applicable) | Nature of association |   |  |
|-----------------------------------|-----------------------|---|--|
|                                   | ***                   | ~ |  |
|                                   | ***                   |   |  |

#### 6. Addresses

The addresses of persons named in this form are as follows:

| Name                             | Address   |      |
|----------------------------------|---|------|
| NAOS Asset Management<br>Limited | Level 34, MLC Centre, 19 Martin Place, Sydney, NSW, | 2000 |
|                                  |   |      |

# Signature

sign here Sebastian Evans capacity Director

date 18/04/2019

## DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 871B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (6) Include details of:
  - (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies)

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

(7) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation.

604 Page 3 of 3 15 July 2001

to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.

- (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".
- (9) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.