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ASX Announcement

15 May 2019

Successful completion of Retail Entitlement Offer

Highlights

- Successful completion of Retail Entitlement Offer, raising approximately \$3.2 million
- Strong support from retail shareholders, with total applications received leading to the offer being oversubscribed
- Entitlement Offer raised a total of approximately \$15.6 million
- New Shares under the Retail Entitlement Offer to be issued on 17 May 2019

Entitlement Offer

On 11 April 2019, Bigtincan Holdings Limited ACN 154 944 797 (ASX: BTH) (**Bigtincan**) announced a fully underwritten, 1 for 6 accelerated pro-rata non-renounceable entitlement offer of new fully paid ordinary shares in Bigtincan (**New Shares**) to raise approximately A\$15.6 million (**Entitlement Offer**).

The Entitlement Offer comprised an accelerated institutional component (**Institutional Entitlement Offer**) and a retail component (**Retail Entitlement Offer**).

The Entitlement Offer was fully underwritten by Baillieu Limited ACN 006 519 393 and Canaccord Genuity (Australia) Limited ACN 075 071 466 (**Underwriters**).

On 15 April 2019, Bigtincan announced the successful completion of the Institutional Entitlement Offer, raising approximately A\$12.4 million.

Bigtincan is pleased to advise that the Retail Entitlement Offer closed on 10 May 2019, raising approximately \$3.2 million. Approximately 7.61 million New Shares will be issued to successful applicants on 17 May 2019.

Eligible retail shareholders applied for approximately \$5.2 million in New Shares (including under the top-up facility).

Scale back of top-up facility applications

The Retail Entitlement Offer included a top-up facility under which eligible retail shareholders who took up their full entitlement were invited to apply for additional New Shares under the Retail Entitlement Offer from a pool of those not taken up by other eligible retail shareholders. The shortfall under the Retail Entitlement Offer of approximately 2.1 million New Shares has been allocated to eligible retail shareholders under the top-up facility (as to approximately 1.3 million New Shares) as well as to the sub-underwriters (as to approximately 0.8 million New Shares) as determined by Bigtincan in consultation with the Underwriters.

It has been necessary to scale back applications for New Shares under the top-up facility (**Top-Up Shares**). Under the scale back policy:

- each applicant who held less than 100 shares as at the Record Date and applied for Top-Up Shares will not be issued any Top-Up Shares; and
- each other applicant who applied for Top-Up Shares will receive the Top-Up Shares they applied for up to a maximum of \$5,000 worth of Top-Up Shares, with any resulting fractions to be rounded up.

Refunds in respect of scaled back applications under the top-up facility will be dispatched to retail shareholders on or around 21 May 2019.

The issue of New Shares under the Retail Entitlement Offer (including Top-Up Shares) will occur on 17 May 2019, with the dispatch of holding statements to occur on 21 May 2019. New Shares issued under the Retail Entitlement Offer are expected to commence trading on ASX on 20 May 2019. Shareholders who want to trade their Top-Up Shares prior to receiving their holding statement should confirm their allocation before doing so.

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Further Information

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About Bigtincan

Bigtincan (ASX:BTH) helps sales and service teams increase win rates and customer satisfaction. The company's mobile, AI-powered sales enablement automation platform features the industry's premier user experience that empowers reps to more effectively engage with customers and prospects and encourages team-wide adoption. Leading brands including AT&T, Thermo Fisher, Merck, ANZ Bank and others rely on Bigtincan to enhance sales productivity and fuel customer engagement. With global sales and marketing headquartered in Boston, Bigtincan also has offices across the UK, Australia and Asia. To discover more about how your organization can benefit from the Bigtincan Hub platform, please visit www.bigtincan.com or follow @bigtincan on Twitter.