

# ASX Announcement



24 May 2019

## Appendix 4E and 31 March 2019 Financial Report

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Attached for release to the market are:

- Appendix 4E – Preliminary final report
- Results Announcement
- 31 March 2019 financial report

Yours faithfully,

A handwritten signature in blue ink, appearing to be "Lionel Baldwin", with a horizontal line underneath.

Lionel Baldwin  
Company Secretary



Oceania Capital Partners Limited (ABN 52 111 554 360) (ASX:OCP) and its controlled entities

Appendix 4E - Preliminary final report for the year ended 31 March 2019 as required by ASX listing rule 4.3A

**RESULTS FOR ANNOUNCEMENT TO THE MARKET**

(All comparisons to the year ended 31 March 2018)

	\$'000	Up/down	Movement %
Revenue from ordinary activities	55,601	up	2.1%
Profit after tax from ordinary activities after tax attributable to ordinary shareholders	2,471	down	44.7%
Net profit for the period attributable to members	2,471	down	44.7%

**DIVIDEND INFORMATION**

No interim or final dividend was declared or paid.

**NET TANGIBLE ASSET PER SHARE**

	31 March 2019	31 March 2018
Net tangible asset per share	\$1.50	\$1.48
Net assets per share	\$2.83	\$2.81

Additional Appendix 4E disclosures can be found in the accompanying 31 March 2019 Financial Report and Results Announcement. This report is based on the consolidated financial statements which have been audited by BDO East Coast Partnership.

24 May 2019



## Full Year Results Announcement

### Financial and operating summary

Oceania Capital Partners Limited ("OCP") today announced a net profit after tax of \$2.5 million for the year ended 31 March 2019 (2018: \$4.2 million) and earnings before interest paid, tax, depreciation and amortisation (EBITDA) of \$5.4 million (2018: \$7.2 million). This is summarised in the following table:

<b>Year ending</b>	<b>31 March 2019 \$'000</b>	<b>31 March 2018 \$'000</b>
EON Broadcasting (Sunshine Coast Broadcasters)	5,117	4,543
EON 2CH (Radio 2CH)	(1,736)	(2,179)
Crimsafe	3,277	3,625
Cohort / PureProfile	(176)	1,485
Corporate (including interest income)	(1,779)	(1,484)
Mach 7	(1,306)	1,403
Other listed shares	2,019	(167)
	<b>5,416</b>	<b>7,226</b>

The net asset value per share as at 31 March 2019 of \$2.81 (31 March 2018: \$2.79), based on reported consolidated carrying values at that date (net of minority interests), is set out in the following table:

	<b>Carrying value at 31 March 2019</b>		
	<b>\$m</b>	<b>\$/share</b>	<b>Basis for carrying value</b>
EON Broadcasting	19.7	0.56	Consolidated carrying value
EON 2CH	4.6	0.13	Consolidated carrying value
Crimsafe	29.7	0.84	Consolidated carrying value
Boody	5.9	0.17	Cost
Cash at OCP and listed shares	38.4	1.09	Mark to market
Other net assets	0.7	0.02	
	<b>99.0</b>	<b>2.81</b>	

Further details on the underlying investments are set out below.

## Performance of Investee entities

We offer the following comments on the performance of OCP's underlying investee entities.

### EON Broadcasting & EON 2CH

The Sunshine Coast radio stations contributed \$5.1 million (2018: \$4.5 million) of EBITDA for the year. Advertising revenue, excluding the effects of \$0.2m of survey related contra (non-cash) revenue in the prior year, grew 3% over that reported for the prior year. Reported EBITDA for the year has grown 13% compared to the prior year. Included in the EBITDA result for the prior year is a \$0.2 million positive impact of the reduction of broadcast licence fees to zero. During April 2018 the business successfully relocated to new premises.

During the year 2CH delivered an operating loss before interest, tax and depreciation of \$1.7 million (2018: \$2.2 million loss) and revenue of \$2.4 million (2018: \$1.9 million).

Having acquired Radio 2CH 1170am in January 2017, considerable progress has been made in reinvigorating 2CH's on-air position as a music and entertainment product focussed on the over 50's demographic. The station retains a relationship with MML as a result of shared broadcast facility arrangements.

During the year we have continued our focus on developing the both the direct and agency sales capability of 2CH. As previously reported, this process has taken considerably longer than anticipated. In April 2019 Radio 2CH appointed Southern Cross Austereo Agency Sales as the agency sales representative of 2CH. While there is a long way to go there are encouraging signs that advertisers are interested in specific and direct access to a demographic that speaks for a considerable amount of discretionary and non-discretionary spend. Given the high proportion of fixed costs in the business, additional revenue adds considerably to profit margin and there is a focus on delivering new and additional revenue streams.

### Crimsafe

The Crimsafe Group contributed \$3.3 million (2018: 3.6 million) of EBITDA for the year, as shown in the table below:

	2019 \$ '000	2018 \$ '000
Australia	4,591	5,028
North America	(796)	(809)
Proline (powder coating operation)	(518)	(594)
<b>Crimsafe Group</b>	<b>3,277</b>	<b>3,625</b>

EBITDA for Australia is 9% down when measured against the prior year. While this is a disappointing result, the business has been negatively impacted by a poor performance in Western Australia. Excluding Western Australia EBITDA for Australia has grown 3%. We remain positive about the outlook for Crimsafe which is the leading provider of stainless steel security screens in Australia. The business has the premier product in its category and an excellent national licensee network through which it distributes. We are enthusiastic about the growth prospects in the core area of residential homes as well as the growing opportunities which the business has in the commercial environment. Crimsafe continues to invest in research and development to

ensure it continues to offer new premium products. In May 2018 Crimsafe launched the Crimsafe iQ™ range of products which for the first time incorporates smart technology with the option of an electronic lock.

Crimsafe's powder coating division, Proline, experienced continued operational setbacks in the early part of the year which has negatively impacted the Crimsafe group EBITDA. Considerable management time and effort has been invested in Proline over the year. The second half of the year has seen an improvement in Proline's performance. We are hopeful that this trend will continue in the 2020 financial year.

US sales for the year are up 44% compared to the prior year. We continue to invest in the US business supporting the development of the business in the longer term. This investment in people and marketing, which is targeted at maximising growth opportunities, has negatively impacted the US operation's contribution to Crimsafe group EBITDA during the year. As previously reported, we are hopeful about the prospects of the US operation contributing significantly to earnings over time and are committed to investing in this part of the business with the aim of growing it.

### Boody

On 5 March 2019 OCP acquired a 22.5% interest in Boody Australia Pty Ltd ("Boody"). The investment in Boody has been classified as an associate by OCP. No profit or loss contribution from Boody has been accounted for by OCP for the period from acquisition to 31 March 2019.

Boody, based in Sydney, designs, produces and markets everyday essentials made from certified organically grown bamboo. Its business spans health-focussed independent retailers throughout Australia, as well as direct to consumer through boody.com.au and a number of select online marketplaces. Boody's manufacturing process is third party certified to ensure sustainable and ethical practices are adhered to at all stages of the supply chain - a strong part of the company's core mission to tread as lightly as possible on the planet. Outside of Australia, Boody is sold globally through licensed distributors throughout North America, Canada, United Kingdom, Scandinavia, Iceland, New Zealand, South Africa and more recently in Japan and South Korea.

### Listed shares

During the year OCP exited its holding in Pureprofile Limited ("PPL"). A loss of \$0.2 million in relation to the PPL shares disposed of was recognised during the year.

During the year OCP disposed of 3.2 million Mach7 Limited ("M7T") shares. A downward mark-to-market adjustment of \$1.3 million (2018: \$1.4 million upward) was recognised in relation to OCP's remaining holding in M7T. At 31 March 2019 OCP held approximately 9.2 million (2018: 12.4 million) shares in M7T with a market value of \$1.7 million at 31 March 2019 (\$3.6 million). Subsequent to 31 March 2019 OCP disposed of its holding in M7T for \$1.8 million. OCP realised a profit of \$0.2 million over the life of this investment.

OCP continues to invest in other listed shares as part of its overall capital management strategy. At 31 March 2019 the carrying value of OCP's interest in other listed shares was \$19.0 million (2018: \$17.1 million). During the year an upward mark-to-market adjustment of \$1.1 million (2018: \$0.9 million downward) was

recognised in relation to these listed shares. Dividends of \$0.9 million (2018: \$0.7 million) from other listed investments were recognised as income during the half-year.

#### **Dividends**

No dividend has been declared for the year ended 31 March 2019 (2018: 3 cents per shares).

#### **Investment activities**

OCP continues to actively engage in exploring investment opportunities, with the stated investment strategy of investing in operating businesses, whether owned privately or through a listed company, with no pre-determined emphasis on any particular sector.

#### **Proposed voluntary delisting and off-market share buy-back**

Shareholders are referred to the announcement released today by OCP in relation to the proposed voluntary delisting of OCP and equal access off-market share buy-back.

\* \* \*

Further information on the financial results and performance is contained in the Appendix 4E and audited Financial Report released today. For further information, please contact:

Michael Jacobson (Executive Director)  
Tel: +61 2 9986 3863

**Oceania Capital Partners Limited**

**(ABN 52 111 554 360)**

**2019 Financial Report**

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**DIRECTORS' REPORT**FOR THE YEAR ENDED 31 MARCH 2019

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The Directors present their report together with the financial report of the Consolidated Entity, comprising Oceania Capital Partners Limited ("the Company" or "OCP") and its controlled entities (together "the Consolidated Entity") for the year ended 31 March 2019 and the Independent Auditor's report thereon.

**DIRECTORS**

The following were the Directors of the Company throughout, and since the end of, the financial year:

Robert Moran	Non-Executive Chairman
Michael Jacobson	Executive Director
Brian Scheiner	Executive Director

Details of the experience and qualifications of the Directors in office at the date of this report are:

**Robert Moran***LLB, B.Ec, MAICD**Non-Executive Chairman*

Robert Moran served as Managing Director of the Company until June 2014 and was appointed as Non-Executive Chairman in July 2014. He has been involved as a principal investor for over 17 years at a board and strategic level in a variety of businesses and sectors and taking an active involvement in the underlying businesses. He is experienced in investment banking activities, including financings, capital raisings, mergers and acquisitions and has practiced corporate and commercial law at a senior level.

Robert continues to represent the Company's interests as a director of of EON Broadcasting Pty Ltd ("EON"), Sunshine Coast Broadcasters Pty Ltd ("SCB"), EON 2CH Pty Ltd ("EON 2CH") and Radio 2CH Pty Ltd ("Radio 2CH").

Robert previously represented the Company as non-executive Chairman of Signature Security Group (from January 2006 until 29 April 2011), as a director of iSOFT Group Limited (from November 2008 until 29 July 2011), as director of Keybridge Capital Limited from January 2013 to February 2014. He also represented the Company's interests in Baycorp as a director of Baycorp Holdings Pty Limited and BC Holdings 1 Pty Limited ("BC Holdings").

Robert is also a director of MPower Group Limited (since 2002).

**Michael Jacobson***B.Bus.Sci, CA (SA), CFA**Executive Director*

Michael served as Non-Executive Director of the Company from March 2012 to June 2014 when he was appointed as an Executive Director of the Company.

Michael was an executive of Hosken Consolidated Investments Limited Group ("Hosken Group"), a public listed entity incorporated in South Africa and listed on the Johannesburg Stock Exchange. He joined the Hosken Group in 2003 and served as an executive until he left South Africa in January 2011 to jointly found HCI Australian Operations Pty Ltd, the Company's majority shareholder. As an executive in the Hosken Group, Michael held directorships in several Hosken subsidiaries, the larger ones being Tsogo Sun Holdings, Mettle and Seardel Investment Corporation. He also served on numerous audit and remuneration committees. Michael also served as Chief Executive Officer of Johnnic Holdings, which was a Johannesburg Stock Exchange listed property and gaming company. Michael is a non-executive director of Montauk Holdings Ltd, listed on the Johannesburg Stock Exchange.

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**DIRECTORS' REPORT**  
FOR THE YEAR ENDED 31 MARCH 2019

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Michael previously represented the Company as a director of Baycorp Holdings Pty Limited, an alternate director of BC Holdings and a director of Cohort Holdings Australia Pty Ltd ("Cohort"). He is currently a director of Crimsafe Holdings Pty Ltd ("Crimsafe") and Boody Australia Pty Ltd.

**Brian Scheiner**

*BA, LLB, H DIP Advanced Company Law, H Dip Tax*

*Executive Director*

Brian served as Non-Executive Director of the Company from March 2012 to June 2014, when he was appointed as an Executive Director of the Company.

Prior to joining the Hosken Group, Brian had co-founded a successful corporate advisory business. Before that, he spent 10 years at one of the largest law firms in South Africa, where he was a full equity partner, practicing in the corporate and commercial department. He joined the Hosken Group in 2003 and served as an executive until 2007. He and his family then relocated to Australia. Brian re-joined the Hosken Group to jointly found HCl in 2011.

Brian previously represented the Company as a director of Cohort. Brian currently represents the Company as a director of EON, SCB, EON 2CH, Radio 2CH and Crimsafe.

**COMPANY SECRETARY****Lionel Baldwin**

*CA (SA), B.Comm (Hons)*

Lionel joined the Hosken Group in 2002 where he held various executive positions in group finance. He has held directorships in several Hosken Group subsidiaries. In January 2011 he left South Africa to jointly found HCl. Lionel performs the role of Chief Financial Officer for the Company and represents the Company as a director of EON, SCB, EON 2CH, Radio 2CH and Crimsafe.

**DIRECTOR MEETINGS**

The number of Board meetings held and the number of meetings attended by each of the directors of the Company during the financial year were:

DIRECTOR	BOARD MEETINGS	
	A	B
Michael Jacobson	6	6
Robert Moran	6	6
Brian Scheiner	6	6

A - Number of meetings held during the time the director held office during the period.

B - Number of meetings attended.

**ENVIRONMENTAL REGULATION**

The Company and its controlled entities were not subject to any specific environmental regulations during the period.

**OPERATING AND FINANCIAL REVIEW**

The principal activity of the Company during the current and prior reporting periods was investment. The Company has invested in operating businesses, whether privately owned or publicly listed, with decisions being based on the fundamental investment characteristics of the business. The primary objective has been on investing in businesses which have characteristics of resilience and will grow over the investment period, enabling a successful, profitable exit for the Company.

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**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 31 MARCH 2019**

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The Consolidated Entity's principal investments at the end of the year were:

- 98% interest in EON Broadcasting Pty Limited ("EON"), the owner and operator of two commercial FM radio stations in the Queensland Sunshine coast.
- 85.5% interest in EON 2CH Pty Limited ("EON 2CH"), the owner and operator of a commercial AM radio station and associated DAB+ spectrum in Sydney.
- 97% interest in the Crimsafe Holdings Pty Ltd ("Crimsafe"), a provider of security screen products.
- 22.5% interest in Boody Australia Pty Ltd ("Boody"), acquired in March 2019.

#### SIGNIFICANT CHANGES IN STATE OF AFFAIRS

Other than the acquisition of the interest in Boody, there were no other significant changes and events affecting the Consolidated Entity during the period under review and until the date of this report.

#### *Results of operations*

The net after tax profit of the Consolidated Entity for the year to 31 March 2019 was \$2.5 million (2018: \$4.2 million).

The current period result includes:

- Interest income of \$0.4 million (2018: \$0.4 million).
- A realised loss on the disposal of listed securities of \$0.1 million (2018: \$0.1 million profit).
- A \$0.2 million loss on sale of shares in Pureprofile Limited ("PPL"). The prior year result included a \$1.5 million downward mark-to-market adjustment to the carrying value of shares held in PPL.
- A \$1.3 million downward (2018: \$1.4 million upward) mark-to-market adjustment to the carrying value of shares held in Mach7 Technologies Limited.
- A \$1.1 million upward (2018: \$0.9 million downward) mark-to-market adjustment to the carrying value of other listed securities.
- A profit before tax contribution of \$4.8 million from the operations of Sunshine Coast Broadcasters Pty Ltd (SCB) (2018: \$4.2 million).
- A loss before tax contribution of \$1.9 million from the operations of Radio 2CH Pty Ltd (2018: \$2.3 million loss)
- A profit before tax contribution of \$2.7 million from the operations of Crimsafe (2018: \$3.0 million).
- In the prior year \$3.1 million realised profit was recognised in relation to the Cohort earn-out.

#### *Financial Position*

At 31 March 2019 the Consolidated Entity had net assets of \$99.7 million (2018: \$99.1 million) and cash at bank of \$22.6 million (2018 \$29.2 million).

At 31 March 2019 the Consolidated Entity's borrowings amounted to \$7.0 million (2018: \$9.4 million). These borrowings, which are non-recourse to the Company, relate to the bank borrowings of the following subsidiaries:

- EON Broadcasting Pty Ltd, secured over the assets of EON and SCB
- Crimsafe Holdings Pty Ltd, secured over the assets of the Crimsafe group of entities.

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**DIRECTORS' REPORT**  
FOR THE YEAR ENDED 31 MARCH 2019

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*EON Broadcasting Pty Ltd – 98%*

EON reported revenue for the year of \$12.6 million (2018: \$12.3 million) and Earnings Before Interest Tax Depreciation and Amortisation (EBITDA) of \$5.1 million (2018: \$4.5 million) from the operations of the radio stations Sea FM 91.9 and 92.7 Mix FM.

*EON 2CH Pty Ltd – 85.5%*

EON 2CH reported revenue for the year of \$2.4 million (2018: \$1.9 million) and a Loss Before Interest Tax Depreciation and Amortisation of \$1.7 million (2018: \$2.2 million loss) from the operations of the Radio 2CH business.

*Crimsafe Holdings Pty Ltd – 97%*

Crimsafe reported revenue for the year of \$39.4 million (2018: \$39.1 million) and Earnings Before Interest Tax Depreciation and Amortisation (EBITDA) of \$3.3 million (2018: \$3.6 million).

**LIKELY DEVELOPMENTS AND PROSPECTS**

The Company will continue its policy of seeking to make investments in opportunities as identified by the Board of Directors and to add value to these over time. Disclosure of specific information regarding likely developments in the activities of the Company and the Consolidated Entity and the expected results of those activities is likely to result in unreasonable prejudice to the Consolidated Entity. Accordingly this information has not been disclosed in this report.

**DIVIDENDS**

No interim or final dividend was declared or paid for the year ending 31 March 2019 (2018: 3 cents per share totalling \$1,056,947).

**SHARE CAPITAL**

There were no changes to the issued share capital of the Company during the year.

**EVENTS SUBSEQUENT TO REPORTING DATE**

In May 2019 the Company announced its intention, subject to shareholder approval, to delist from the ASX and conduct an off-market equal access share buy-back of a maximum of 10,570,000 shares at \$2.30 per share.

Other than above and as disclosed elsewhere in this report, the directors are not aware of any other matter or circumstance that has occurred since the end of the financial year that has significantly affected or may significantly affect the operations of the Consolidated Entity, the results of those operations or the state of affairs of the Consolidated Entity in subsequent financial years.

**DIRECTORS INTERESTS**

Director's relevant interests in the shares of Oceania Capital Partners Limited (OCP) as at the date of this report:

<b>Directors</b>	<b>Fully paid ordinary shares</b>
Michael Jacobson	2,385,427
Robert Moran	935,988
Brian Scheiner	2,371,430

**REMUNERATION REPORT**

The Remuneration Report is set out on pages 8 to 13 and forms part of the Directors' Report for the year ended 31 March 2019.

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**DIRECTORS' REPORT****FOR THE YEAR ENDED 31 MARCH 2019**

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**INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS**

The Company's Constitution provides that the Company may indemnify any current or former Director, Secretary or executive officer of the Company or of a subsidiary of the Company out of the property of the Company against every liability incurred by a person in that capacity (except a liability for legal costs) and against all legal costs incurred in defending proceedings, whether civil or criminal or of an administrative or investigatory nature, in which the person becomes involved because of that capacity. The Company has entered into Deeds of Access and Indemnity with each of the Officers.

In accordance with the provisions of the Corporations Act 2001, the Company has a Directors and Officers Liability policy which covers all past, present or future Directors, secretaries and executive officers of the Company and its controlled entities. The terms of the policy specifically prohibit disclosure of details of the amount of the insurance cover and the premium paid.

The indemnification and insurances are limited to the extent required by law.

**AUDIT AND NON-AUDIT SERVICES**

Details of amounts paid or payable to BDO, the Company's auditor, for audit services and non-audit services are set out in note 22 to the financial statements. Having considered the nature and value of non-audit services provided by BDO to the Consolidated Entity during the year under review, the directors are satisfied that the provision of these services is compatible with the general standard of independence for auditors imposed by the Corporations Act.

**LEAD AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001**

The lead auditor's independence declaration is set out on page 14 and forms part of the Directors' Report for the year ended 31 March 2019.

**PROCEEDINGS ON BEHALF OF THE COMPANY**

No person has applied for leave of the Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

**ROUNDING OF AMOUNTS**

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and in accordance with that Instrument, amounts in the Financial Report and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

This report is made in accordance with a resolution of the Directors.



**Robert Moran**  
Chairman

Dated at Sydney this 24th day of May 2019

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**REMUNERATION REPORT**  
FOR THE YEAR ENDED 31 MARCH 2019

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**This remuneration report, which forms part of the Directors' Report and is audited, sets out information about the remuneration of the Consolidated Entity's key management personnel for the year ended 31 March 2019.**

1. Principles used to determine the nature and amount of remuneration
2. Key management personnel
3. Business performance
4. Details of key management personnel remuneration
5. Equity instruments and disclosures of key management personnel

#### 1. PRINCIPLES USED TO DETERMINE THE NATURE AND AMOUNT OF REMUNERATION

The Consolidated Entity's remuneration policies are designed to align the remuneration of executives with the interests of OCP shareholders.

The Board of OCP determines remuneration policies and practices and has responsibility for the remuneration packages and other terms of employment for all key management personnel of the Company. The remuneration arrangements of key management personnel employed by investee entities that are members of the Consolidated Entity are governed by the Remuneration Committee or Board of the relevant member entity. The remuneration policies applied by remuneration committees or boards of those entities are consistent with those of the Company, except as may be required to satisfy the business needs of those entities.

Executive remuneration and other terms of employment are reviewed annually by the relevant remuneration committee or board, having regard to the performance goals set at the start of the year, results of the annual appraisal process, relevant comparative information, and, if necessary, independent expert advice on market compensation levels. As well as a base salary, remuneration packages may include superannuation, retention arrangements, termination entitlements, performance related bonuses, long term incentive arrangements and fringe benefits.

Remuneration packages are set at levels that are intended to attract and retain executives capable of managing the Consolidated Entity's operations and achieving the Company's strategic objectives.

Payment of any performance related bonuses is linked to the achievement of individual objectives which are relevant to meeting the Consolidated Entity's overall goals. In establishing the level of any performance related bonus for an employee, the relevant remuneration committee or board considers the results of a formal annual performance appraisal process.

Remuneration and other terms of employment for executives are formalised in service agreements or letters of employment. Participation in long term incentive plans are separately documented in accordance with applicable plan rules.

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**REMUNERATION REPORT**  
FOR THE YEAR ENDED 31 MARCH 2019

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*Fixed remuneration*

Fixed remuneration consists of base remuneration (which is calculated on a total cost basis and includes any fringe benefits tax charges related to non-financial employee benefits) as well as employer contributions to superannuation funds.

*Performance linked remuneration*

Performance linked remuneration is designed to reward key management personnel for meeting or exceeding key performance objectives, comprising both corporate and personal objectives. Performance linked remuneration is in the form of cash bonuses.

*Non-executive director's remuneration*

Fees and payments to non-executive directors of the Company reflect the demands which are made on, and the responsibilities of, the directors. Non-executive directors' fees and payments are reviewed annually by the Board. Remuneration of non-executive directors of the Company is determined by the Board within the maximum amount approved by shareholders from time to time. The maximum amount currently stands at \$1,000,000 per annum in aggregate for all Non-Executive Directors of the Company.

During the current year the level of remuneration of non-executive directors (inclusive of superannuation) was set at \$120,000 per annum for the Non-Executive Chairman.

The Company's Constitution also allows the Company to remunerate the non-executive directors for any additional or special duties undertaken at the request of the Board. During the year ending 31 March 2019 fees totalling \$12,000 were paid in respect of additional services provided by Robert Moran (2018: \$18,000). Directors' fees are paid in cash.

*Voting and comments made at the Company's last Annual General Meeting*

The Company received 99% of "yes" votes on its Remuneration Report for the financial year ending 31 March 2018. The Company did not receive any specific feedback on its Remuneration Report at the Annual General Meeting.

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**REMUNERATION REPORT**  
FOR THE YEAR ENDED 31 MARCH 2019

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**2. KEY MANAGEMENT PERSONNEL**

The directors and other key management personnel of the Consolidated Entity at the end of the financial year under review were:

*Non-Executive Director*

Robert Moran - Chairman

*Executive Directors*

Michael Jacobson

Brian Scheiner

*Other Senior Executive*

Lionel Baldwin - Company Secretary and Chief Financial Officer

**3. BUSINESS PERFORMANCE**

The tables below set out summary of the Consolidated Entity's earnings business performance as measured by a range of financial indicators for the last five financial periods to 31 March 2019. For further discussion on financial performance, refer to the review of operations section in the Directors' Report.

	<b>31 March 2019 \$'000</b>	<b>31 March 2018 \$'000</b>	<b>31 March 2017 \$'000</b>	<b>31 March 2016 \$'000</b>	<b>31 March 2015 \$'000</b>
Profit (Loss) after net financing cost/income, income tax, depreciation and amortisation (from continuing operations)	2,536	4,213	7,926	4,949	2,988
Profit (Loss) attributable to shareholders of Oceania Capital Partners Limited	2,471	4,472	7,811	4,854	2,943
Basic earnings per share (cps)	7.01	12.69	22.17	13.75	8.33
Share price at period end (cps)	200	226	225	136	134

**REMUNERATION REPORT**  
FOR THE YEAR ENDED 31 MARCH 2019

4. DETAILS OF KEY MANAGEMENT PERSONNEL REMUNERATION

Details of the nature and amount of remuneration of each director of the Company from OCP and each of the following named Company and relevant group executives who receive the highest remuneration are:

(a) For the year ended 31 March 2019:

	Short-term		Post-employment	Other long-term		
	Cash salary and compensated absences	Cash bonus	Superannuation	Annual and long-service leave	Total	Performance based percentage of remuneration
	\$	\$	\$	\$	\$	
<b>Non-executive directors</b>						
Robert Moran (i)	132,000	-	-	-	132,000	-
<b>Executive Directors</b>						
Michael Jacobson	274,360	30,000	25,640	2,789	332,789	10%
Brian Scheiner	272,884	30,000	27,116	2,789	332,789	10%
<b>Other executive</b>						
Lionel Baldwin	210,110	23,575	25,640	(675)	258,650	10%
	<u>889,354</u>	<u>83,575</u>	<u>78,395</u>	<u>4,903</u>	<u>1,056,228</u>	

(i) Paid to a body corporate related to Robert Moran in relation to fees for his service as Non-Executive Chairman and additional services provided to the Company.

(b) For the year ended 31 March 2018:

	Short-term		Post-employment	Other long-term		
	Cash salary and compensated absences	Cash bonus	Superannuation	Annual and long-service leave	Total	Performance based percentage of remuneration
	\$	\$	\$	\$	\$	
<b>Non-executive directors</b>						
Robert Moran (i)	138,000	-	-	-	138,000	-
<b>Executive Directors</b>						
Michael Jacobson	270,012	45,000	29,988	6,105	351,105	15%
Brian Scheiner	265,092	45,000	34,908	6,105	351,105	15%
<b>Other executive</b>						
Lionel Baldwin	205,762	35,363	29,988	5,680	276,793	15%
	<u>878,866</u>	<u>125,363</u>	<u>94,884</u>	<u>17,890</u>	<u>1,117,003</u>	

(i) Paid to a body corporate related to Robert Moran in relation to fees for his service as Non-Executive Chairman and additional services provided to the Company.

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**REMUNERATION REPORT**  
**FOR THE YEAR ENDED 31 MARCH 2019**

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**(c) Indemnities and Insurance**

Amounts disclosed for remuneration of key management personnel exclude insurance premiums paid by the Consolidated Entity during the period ended 31 March 2019 in respect of directors' and officers' liability insurance contracts as the contracts do not specify premiums paid in respect of individual directors and officers. Information relating to the insurance contracts is set out in the Directors' Report. Disclosure of the total amount of the premium and the nature of the potential liabilities in respect of the policy is expressly prohibited by the policy.

**(d) Service agreements**

Remuneration and other terms of employment for key management personnel are formalised in service agreements or letters of appointment. These agreements may provide for the provision of performance related cash bonuses and other benefits. Other major provisions of the agreements relating to remuneration are set out below.

All arrangements with executives may be terminated early by either party, subject to applicable notice periods and termination payments as detailed below.

*Michael Jacobson, Executive Director, Oceania Capital Partners Limited*

Michael Jacobson has been employed as an Executive Director since 1 July 2014. From 1 March 2012 to 30 June 2014 he served as a Non-Executive Director of the Company. Michael's current employment arrangements comprise:

- A base remuneration package of \$300,000 per annum including superannuation. Next annual review March 2020.
- Notice period of 3 months.

*Brian Scheiner, Executive Director, Oceania Capital Partners Limited*

Brian Scheiner has been employed as an Executive Director since 1 July 2014. From 1 March 2012 to 30 June 2014 he served as a Non-Executive Director of the Company. Brian's current employment arrangements comprise:

- A base remuneration package of \$300,000 per annum including superannuation. Next annual review March 2020.
- Notice period of 3 months.

*Lionel Baldwin, Chief Financial Officer and Company Secretary, Oceania Capital Partners Limited*

Lionel Baldwin has been employed by the Company since 1 May 2012. Lionel's current employment arrangements comprise:

- A base remuneration package of \$235,750 per annum including superannuation. Next annual review March 2020.
- Notice period of 3 months.

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**REMUNERATION REPORT**  
FOR THE YEAR ENDED 31 MARCH 2019

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5. EQUITY INSTRUMENTS DISCLOSURES OF KEY MANAGEMENT PERSONNEL

The number of shares in the Company held, during the financial period, by key management personnel of the Consolidated Entity, including by their personally related entities, are set out below:

<b>Ordinary shares</b>	<b>Balance At 1 April</b>	<b>Purchases</b>	<b>Balance at 31 March</b>
<b>2019</b>			
<i>Directors</i>			
Michael Jacobson	2,222,701	162,726	2,385,427
Robert Moran	935,988	-	935,988
Brian Scheiner	2,281,430	90,000	2,371,430
<i>Executives</i>			
Lionel Baldwin	607,144	3,000	610,144
<b>2018</b>			
<i>Directors</i>			
Michael Jacobson	2,222,701	-	2,222,701
Robert Moran	935,988	-	935,988
Brian Scheiner	2,281,430	-	2,281,430
<i>Executives</i>			
Lionel Baldwin	607,144	-	607,144

This concludes the remuneration report, which has been audited.

**DECLARATION OF INDEPENDENCE BY ARTHUR MILNER TO THE DIRECTORS OF OCEANIA CAPITAL PARTNERS LIMITED**

As lead auditor of Oceania Capital Partners Limited for the year ended 31 March 2019, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Oceania Capital Partners Limited and the entities it controlled during the period.



Arthur Milner  
Partner

**BDO East Coast Partnership**

Sydney, 24 May 2019

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**FOR THE YEAR ENDED 31 MARCH 2019**

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**CONSOLIDATED INCOME STATEMENT**  
**FOR THE YEAR ENDED 31 MARCH 2019**

<i>In thousands of dollars</i>	<b>Note</b>	<b>2019</b>	<b>2018</b>
Revenue from sales	2	54,298	53,390
Other income	2	1,303	1,072
<b>Total revenue</b>		<b>55,601</b>	<b>54,462</b>
(Loss)/ profit on sale of financial assets		(145)	3,145
Fair value adjustment of financial assets		(206)	(938)
<b>Total operating income</b>		<b>55,250</b>	<b>56,669</b>
Raw materials and inventory		(21,743)	(21,943)
Due diligence and transaction costs		(69)	(186)
Broadcast production costs		(1,149)	(1,110)
Employee benefits expense		(13,148)	(12,703)
Selling costs		(2,024)	(1,995)
Promotions and marketing		(4,325)	(4,525)
Administration and other operating expenses		(7,376)	(6,981)
Depreciation	7	(726)	(677)
Finance costs		(432)	(507)
<b>Profit before income tax</b>		<b>4,258</b>	<b>6,042</b>
Income tax expense	3	(1,722)	(1,829)
<b>Profit for the year</b>		<b>2,536</b>	<b>4,213</b>
<b>Attributable to:</b>			
Equity holders of the parent entity		2,471	4,472
Non-controlling interests		65	(259)
<b>Profit for the year</b>		<b>2,536</b>	<b>4,213</b>

<b>Earnings per share attributable to equity holders of the parent</b>		<b>Cents</b>	<b>Cents</b>
Basic earnings per share	13	7.01	12.69
Diluted earnings per share	13	7.01	12.69

**CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED 31 MARCH 2019**

<i>In thousands of dollars</i>	<b>Note</b>	<b>2019</b>	<b>2018</b>
<b>Profit for the year</b>		2,536	4,213
<b>Other comprehensive income</b>			
<i>Items that may be reclassified subsequently to profit or loss:</i>			
Exchange differences on translation of foreign operations		(158)	(19)
Other comprehensive loss for the year, net of tax		(158)	(19)
<b>Total comprehensive income for the year</b>		<b>2,378</b>	<b>4,194</b>
<b>Attributable to:</b>			
Equity holders of the parent entity		2,318	4,453
Non-controlling interests		60	(259)
<b>Total comprehensive income for the year</b>		<b>2,378</b>	<b>4,194</b>

**CONSOLIDATED BALANCE SHEET**  
AS AT 31 MARCH 2019

<i>In thousands of dollars</i>	<b>Note</b>	<b>2019</b>	<b>2018</b>
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	4	22,627	29,243
Trade and other receivables	5	10,463	9,484
Inventory	6	8,381	8,139
Other financial assets	9	20,700	22,520
Current tax assets		181	32
<b>Total current assets</b>		<b>62,352</b>	<b>69,418</b>
<b>Non-current assets</b>			
Other receivables	5	1,571	1,016
Investments accounted for using the equity method	17	5,063	-
Property, plant and equipment	7	4,690	4,330
Intangible assets	8	46,790	46,790
Deferred tax assets	3	335	436
<b>Total non-current assets</b>		<b>58,449</b>	<b>52,572</b>
<b>Total assets</b>		<b>120,801</b>	<b>121,990</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables		6,404	5,692
Borrowings	14	6,149	1,598
Current tax liabilities		525	549
Employee benefits		802	774
<b>Total current liabilities</b>		<b>13,880</b>	<b>8,613</b>
<b>Non-current liabilities</b>			
Borrowings	14	813	7,798
Employee benefits		189	192
Deferred tax liabilities	3	6,273	6,273
<b>Total non-current liabilities</b>		<b>7,275</b>	<b>14,263</b>
<b>Total liabilities</b>		<b>21,155</b>	<b>22,876</b>
<b>Net assets</b>		<b>99,646</b>	<b>99,114</b>
<b>EQUITY</b>			
Share capital	10	243,359	243,359
Reserves	11	25,513	25,666
Accumulated losses		(169,913)	(170,872)
<b>Equity attributable to owners of Oceania Capital Partners Limited</b>			
Partners Limited		98,959	98,153
Non-controlling interests		687	961
<b>Total equity</b>		<b>99,646</b>	<b>99,114</b>

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED 31 MARCH 2019**

<i>In thousands of dollars</i>	Share capital	Equity reserve	Foreign exchange translation reserve	Accumulated losses	Total	Non-controlling interests	Total equity
<b>Balance at 1 April 2017</b>	243,359	25,690	(5)	(175,344)	93,700	1,370	95,070
Profit for the year	-	-	-	4,472	4,472	(259)	4,213
Other comprehensive income	11	-	(19)	-	(19)	-	(19)
<b>Total comprehensive income for the year</b>	-	-	(19)	4,472	4,453	(259)	4,194
<i>Transactions with owners in their capacity as owners</i>							
Dividend paid by subsidiary	-	-	-	-	-	(150)	(150)
<b>Balance at 31 March 2018</b>	243,359	25,690	(24)	(170,872)	98,153	961	99,114
<b>Balance at 1 April 2018</b>	243,359	25,690	(24)	(170,872)	98,153	961	99,114
Profit for the year	-	-	-	2,471	2,471	65	2,536
Other comprehensive income	11	-	(153)	-	(153)	(5)	(158)
<b>Total comprehensive income for the year</b>	-	-	(153)	2,471	2,318	60	2,378
<i>Transactions with owners in their capacity as owners</i>							
Dividend paid	-	-	-	(1,057)	(1,057)	-	(1,057)
Change in interest in subsidiary	-	-	-	(455)	(455)	(334)	(789)
<b>Balance at 31 March 2019</b>	243,359	25,690	(177)	(169,913)	98,959	687	99,646

**CONSOLIDATED CASH FLOW STATEMENT**  
**FOR THE YEAR ENDED 31 MARCH 2019**

<i>In thousands of dollars</i>	<b>Note</b>	<b>2019</b>	<b>2018</b>
<b>Cash flows from operating activities</b>			
Receipts from customers		59,155	57,616
Payments to suppliers and employees		(55,340)	(54,723)
Interest received		391	254
Income taxes paid		(1,793)	(1,847)
<b>Net cash inflow from operating activities</b>	<b>4</b>	<b>2,413</b>	<b>1,307</b>
<b>Cash flows from investing activities</b>			
Proceeds from sale of other financial assets		1,267	-
Dividends received		889	719
Payments for purchase of property, plant and equipment		(1,086)	(1,626)
Loans advanced		(868)	-
Payments for purchase of other financial assets		(798)	(5,891)
Proceeds on disposal of interest in BC Holdings		1,000	17,188
Proceeds on disposal of interest in Cohort		-	2,463
Payment for acquisition of interest in Boody		(5,063)	-
Payment for additional interest in EON Broadcasting		(456)	-
<b>Net cash (outflow)/ inflow from investing activities</b>		<b>(5,115)</b>	<b>12,853</b>
<b>Cash flows from financing activities</b>			
Dividend paid		(1,057)	-
Dividend paid by subsidiary		-	(150)
Repayment of borrowings		(2,425)	(2,179)
Payment of interest and borrowing costs		(432)	(507)
<b>Net cash outflow from financing activities</b>		<b>(3,914)</b>	<b>(2,836)</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(6,616)</b>	<b>11,325</b>
Cash and cash equivalents at the beginning of the year		29,243	17,918
Cash and cash equivalents at the end of the year	<b>4</b>	<b>22,627</b>	<b>29,243</b>

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**NOTES TO THE FINANCIAL STATEMENTS: ABOUT THIS REPORT**  
**FOR THE YEAR ENDED 31 MARCH 2019**

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This consolidated financial report for the year ended 31 March 2019 comprises Oceania Capital Partners Limited (“the Company”), its subsidiaries (together referred to as “the Consolidated Entity”) and the Consolidated Entity’s interest in associates and jointly controlled entities. The principal accounting policies adopted in the preparation of the consolidated financial report are set out below, and have been consistently applied by each entity in the Consolidated Entity to all periods presented, unless otherwise stated.

Oceania Capital Partners Limited is a limited liability company incorporated and domiciled in Australia. The company is a for-profit entity for the purposes of preparing financial statements.

The principal activity of the Company is investment. The Company has invested in operating businesses, whether privately owned or publicly listed, with decisions being based on the fundamental investment characteristics of the business. The primary focus is on investing capital in businesses which will grow over the investment period, enabling a successful profitable exit for the Company. The Company, either directly or through subsidiary entities, has invested in a number of businesses, including those that operate in the financial services, commercial radio broadcasting, digital lead generation, security screens, healthcare technology and security industries. The investment in the security industry was exited in April 2011. The investment in the healthcare technology industry was exited in July 2011. The investment in the digital lead generation industry was exited in October 2016. The investment in the financial services industry was exited in January 2018.

The financial statements were approved by the Board of Directors on 24 May 2019.

**Statement of Compliance**

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards (AASB) adopted by the Australian Accounting Standards Board and the Corporations Act 2001, as appropriate for profit oriented entities. The consolidated financial report of the Consolidated Entity complies with International Financial Reporting Standards (IFRS) and interpretations adopted by the International Accounting Standards Board.

**Basis of Preparation**

The consolidated financial statements have been prepared on the historical cost basis except for the following which are measured at fair value:

- derivative financial instruments
- financial assets

The methods used to measure fair values are discussed further in note 9.

**Functional and Presentation Currency**

These consolidated financial statements are presented in Australian dollars, which is the Company’s functional and presentational currency and the functional currency of the entities in the Consolidated Entity at balance date.

**Rounding**

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors’ Reports) Instrument 2016/191. In accordance with that Instrument, all financial information presented in Australian dollars has been rounded to the nearest thousand dollars unless otherwise stated.

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**NOTES TO THE FINANCIAL STATEMENTS: ABOUT THIS REPORT**  
**FOR THE YEAR ENDED 31 MARCH 2019**

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**Key judgements and estimates**

In the process of applying the Consolidated Entity's accounting policies management has made a number of judgements and applied estimates of future events. Judgements and estimates which are material to the financial report are found in the following notes:

3. Income taxes
6. Inventories
7. Property, plant and equipment
8. Intangible assets
9. Other financial assets
16. Impairment of non-financial assets

**Basis of consolidation**

The consolidated financial statements comprise the financial statements of the Consolidated Entity. A list of controlled entities (subsidiaries) at year end is contained in note 18.

The financial statements of subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

In preparing the consolidated financial statements, all inter-company balances and transactions, income and expenses and profits and losses resulting from intra-Group transactions have been eliminated. Subsidiaries are consolidated from the date on which control is obtained to the date on which control is disposed. The acquisition of subsidiaries is accounted for using the acquisition method of accounting.

**Foreign currency**

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to Australian dollars at foreign exchange rates ruling at balance date. The income and expenses of foreign operations are translated into Australian dollars at average exchange rates (unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case revenues and expenses are translated at exchange rates at the dates of the transactions). Any exchange differences arising on translation are taken directly to the foreign currency translation reserve in equity.

Transactions in foreign currencies are initially translated into the functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items that are outstanding at reporting date are translated at the foreign exchange rate prevailing at that date. Foreign exchange gains and losses arising on translation are recognised in the income statement, except when deferred in equity as qualifying cash flow hedges. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the exchange rates prevailing at the dates the fair value was determined.

**Other accounting policies**

Significant and other accounting policies that summarise the measurement basis used and are relevant to the understanding of the financial statements are provided throughout the notes to the financial statements.

**NOTES TO THE FINANCIAL STATEMENTS: RESULTS FOR THE YEAR  
FOR THE YEAR ENDED 31 MARCH 2019**

**1. Segment information**

Operating segments are determined based on the industry sectors in which the Consolidated Entity has invested, which is consistent with the business plan to invest in operating businesses. The primary operating segments during the current and prior financial period were:

- Commercial Radio Broadcasting : operation of AM & FM radio stations
- Digital lead generation: online lead generation and marketing
- Security screens: supply of door and window security screens

Segment information is disclosed in manner that reflects the management information reviewed by the Chief Operating Decision Maker and on a financial reporting basis to reflect that the Consolidated Entity does not fully own and, therefore, does not consolidate all the businesses in which it has invested.

The Consolidated entity operates materially in one geographical area being the Asia Pacific region.

**Segment revenues and results**

The following is an analysis of the Consolidated Entity's revenue and results from operations by reportable segment.

<i>In thousands of dollars</i>	<b>Segment revenue</b>		<b>Segment profit (loss)</b>	
	<b>2019</b>	<b>2018</b>	<b>2019</b>	<b>2018</b>
Commercial radio broadcasting	14,924	14,208	2,940	1,942
Security screens	39,374	39,182	2,997	3,375
Digital lead generation	-	-	(175)	1,485
Unallocated	-	-	713	1,254
	<b>54,298</b>	<b>53,390</b>	<b>6,475</b>	<b>8,056</b>
Interest income			414	353
Finance costs			(432)	(507)
Central administration and employee costs			(2,199)	(1,860)
Profit before tax			4,258	6,042

Segment profit reported above represents revenue generated from external customers. There were no material inter-segment sales in the current period (2018: Nil).

Segment profit represents the profit earned by each segment without allocation of central administration costs and directors' salaries, investment income, finance costs and income tax expense. The share of equity accounted profits of joint ventures is allocated to the relevant segment.

**NOTES TO THE FINANCIAL STATEMENTS: RESULTS FOR THE YEAR  
FOR THE YEAR ENDED 31 MARCH 2019**

**1. Segment information (continued)**

**Segment assets and liabilities**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
<b>Segment assets</b>		
Commercial radio broadcasting	32,047	31,345
Security screens	43,517	42,041
Total segment assets	75,564	73,386
Unallocated	45,237	48,604
<b>Total assets</b>	<b>120,801</b>	<b>121,990</b>
<b>Segment liabilities</b>		
Commercial radio broadcasting	7,447	8,231
Security screens	13,365	14,255
Total segment liabilities	20,812	22,486
Unallocated	343	390
<b>Total liabilities</b>	<b>21,155</b>	<b>22,876</b>

For the purposes of monitoring segment performance and allocation resources between segments all assets (including goodwill) & liabilities are allocated to the relevant segments.

**Other segment information**

<i>In thousands of dollars</i>	<b>Depreciation</b>		<b>Additions to Property, plant and equipment and Intangibles</b>	
	<b>2019</b>	<b>2018</b>	<b>2019</b>	<b>2018</b>
Commercial radio broadcasting	441	423	628	811
Security screens	280	249	513	799
Unallocated	5	5	-	16
	<b>726</b>	<b>677</b>	<b>1,141</b>	<b>1,626</b>

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**NOTES TO THE FINANCIAL STATEMENTS: RESULTS FOR THE YEAR  
FOR THE YEAR ENDED 31 MARCH 2019**

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**2. Income**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
<b>Sales revenue</b>		
Advertising revenue	14,924	14,208
Sale of goods	39,374	39,182
<b>Total sales revenue</b>	<b>54,298</b>	<b>53,390</b>
<b>Other income</b>		
Interest income	414	353
Dividend income	889	719
<b>Total other income</b>	<b>1,303</b>	<b>1,072</b>

**Recognition and measurement**

**Revenue**

Revenue is income that arises in the course of ordinary activities of the Consolidated Entity and is recognised at the fair value of the consideration received or receivable. Revenue is recognised when it is probable that future economic benefits will flow to the entity and these benefits can be measured reliably.

*Commercial radio broadcasting*

Revenue represents revenue earned primarily from the sale of advertising airtime and related activities, including sponsorship. Revenue is recorded when the service is provided being primarily when the advertisement is aired. Commissions payable to media agencies are recognised as selling costs. Other regular sources of operating revenue are derived from commercial production for advertisers. Revenue from commercial production is recognised on invoice, at the time of completion.

*Security screens*

Security screens revenue is recognised at the point of sale, which is where the customer has taken delivery of the goods, the risks and rewards are transferred to the customer and there is a valid sales contract. Amounts disclosed as revenue are net of sales returns and trade discounts.

**Interest income**

Interest income is recognised in the income statement on an accruals basis, using the effective interest method.

**Dividend income**

Dividend income is recognised in the income statement when the entity's right to receive payment is established.

**NOTES TO THE FINANCIAL STATEMENTS: INCOME TAXES**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**3. Income taxes**

**Income tax expense recognised in the income statement**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Current tax	1,665	1,853
Deferred tax	57	(24)
<b>Income tax expense</b>	<b>1,722</b>	<b>1,829</b>
Deferred income tax in the income statement relates to:		
Tax losses	-	-
Other	57	(24)
	<b>57</b>	<b>(24)</b>

**Reconciliation**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Profit before tax	4,258	6,042
Income tax at the Australian tax rate of 30%	1,278	1,813
Non-deductible expenses	16	290
Previously unrecognised tax losses now recouped	(562)	(1,687)
Tax losses not recognised	1,038	1,221
Other	48	192
<b>Income tax on profit before tax</b>	<b>1,722</b>	<b>1,829</b>

**Unrecognised tax assets**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Tax losses for which no deferred tax asset has been recognised	192,328	189,848
Potential tax benefit at 30%	57,698	56,954

**Deferred income tax in the balance sheet relates to the following:**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Employee entitlements	233	224
Other	102	212
<b>Total deferred tax assets</b>	<b>335</b>	<b>436</b>
Intangible assets	6,273	6,273
<b>Total deferred tax liabilities</b>	<b>6,273</b>	<b>6,273</b>

### **3. Income taxes (continued)**

#### **Recognition and measurement**

The income tax expense or benefit on the profit or loss for the year comprises current and deferred tax. Income tax expense is recognised in the profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is also recognised directly in equity.

Current tax is the expected tax payable on the current period's taxable income, using tax rates enacted or substantially enacted at balance date. Current tax also includes any adjustment to tax payable in respect of previous years.

Deferred tax is measured using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and income tax purposes. The amount of deferred tax recognised is based on the expected manner of realisation or settlement of the underlying items and the tax rates which are enacted or substantially enacted at balance date and expected to apply when the assets are recovered or liabilities are settled. The following temporary differences are not provided for: the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. Deferred tax is not recognised for taxable temporary differences arising from the recognition of goodwill.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend.

#### *Tax consolidation*

The Company and its wholly-owned Australian controlled entities formed a tax consolidated group on 1 July 2005 meaning that all members of the tax consolidated group are taxed as a single entity. The Company is the head entity of the tax consolidated group.

#### **Key estimate: unrecognised deferred tax assets**

The Consolidated Entity has unrecognised benefits relating to carried forward tax losses. These losses relate to a taxable losses incurred on the disposal of investments by the Consolidated Entity in 2011 and 2016. The Consolidated Entity has determined that at this stage future eligible income to utilise the tax assets are not sufficiently probable.

**NOTES TO THE FINANCIAL STATEMENTS: ASSETS**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**4. Cash & cash equivalents**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Cash at bank	3,679	4,123
Deposits at call	18,948	25,120
Total cash & cash equivalents	22,627	29,243

**Reconciliation of net profit after tax to net cash flows from operations**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Profit for the year	2,536	4,213
<i>Non- cash items:</i>		
Depreciation	726	677
Fair value movement of financial assets	206	938
Share of profit of jointly controlled entities	-	-
Loss (profit) on sale of other financial assets	145	(17)
Profit on sale of jointly controlled entity	-	(2,942)
Other non-cash items	(163)	(118)
Dividends received	(889)	(718)
Finance costs	432	507
<i>Changes in assets and liabilities:</i>		
Decrease in receivables	(1,235)	(1,168)
Increase in inventories	(242)	(1,610)
Decrease (increase) in net current and deferred tax assets and liabilities	(71)	(17)
Increase in creditors	957	1,288
Increase in employee entitlements	11	275
<b>Net cash inflow from operating activities</b>	<b>2,413</b>	<b>1,308</b>

**Recognition and measurement**

Cash and cash equivalents include cash on hand, deposits held at call with financial institutions and other investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Bank overdrafts that are repayable on demand and form an integral part of the Consolidated Entity's cash management strategy are reported within liabilities in the Balance Sheet, but included as a component of cash and cash equivalents for the purpose of the Statement of Cash Flows.

**NOTES TO THE FINANCIAL STATEMENTS: ASSETS**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**5. Trade and other receivables**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
<b>Current</b>		
Trade receivables	8,866	8,494
Provision for doubtful debts	(16)	(34)
Interest receivable	29	33
Pre-payments and other receivables	1,584	991
<b>Total current trade &amp; other receivables</b>	<b>10,463</b>	<b>9,484</b>
<b>Non-current</b>		
Other loans receivable	1,571	1,016
<b>Total non-current trade &amp; other receivables</b>	<b>1,571</b>	<b>1,016</b>

**Trade receivables past due but not impaired**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Under three months	883	377
Three to six months	137	159
<b>Total receivables not considered impaired</b>	<b>1,020</b>	<b>536</b>

The Consolidated entity has recognised an expense in respect of bad and doubtful trade receivables during the period ended 31 March 2019 of \$\$268,912 (2018: \$20,006).

**Recognition and measurement**

Trade receivables are initially recognised at fair value. Trade receivables are generally due for settlement within 30 to 60 days. Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectable are written off by reducing the carrying amount directly. A general provision for impairment of trade receivables is raised using a forward looking expected credit loss approach based on lifetime expected credit losses. The Consolidated Entity has established a provision matrix that is based on the Consolidated Entity's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and economic environment. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial.

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**NOTES TO THE FINANCIAL STATEMENTS: ASSETS**  
FOR THE YEAR ENDED 31 MARCH 2019

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**6. Inventories**

	<b>2018</b>	<b>2018</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current</i>		
Finished goods	8,381	8,139

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The costs of individual items of inventory are determined using weighted average costs.

**Recognition and measurement**

Inventory is stated at the lower of cost and net realisable value. Cost comprises direct materials, direct labour, and an appropriate proportion of overhead expenditure. Costs are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

**Key estimate: net realisable value**

The key assumptions, which require the use of management judgement, are the variables affecting costs recognised in bringing the inventory to their location and condition for sale, estimated costs to sell and the expected selling price. These key assumptions are reviewed at least annually. The total expense relating to inventory write-downs during the year was \$17,000 (2018: \$159,000). Any reasonably possible change in the estimate is unlikely to have a material impact.

**NOTES TO THE FINANCIAL STATEMENTS: ASSETS**  
FOR THE YEAR ENDED 31 MARCH 2019

**7. Property, plant and equipment**

	Leasehold improvements \$'000	Plant and equipment \$'000	Total \$'000
<b>Cost</b>			
Balance at 31 March 2017	297	4,215	4,512
Additions	592	1,034	1,626
Disposals	-	(8)	(8)
Balance at 31 March 2018	889	5,241	6,130
Additions	461	680	1,141
Disposals	(125)	(338)	(463)
Balance at 31 March 2019	1,225	5,583	6,808
<b>Accumulated depreciation</b>			
Balance at 31 March 2017	37	1,093	1,130
Depreciation	101	576	677
Disposals	-	(7)	(7)
Balance at 31 March 2018	138	1,662	1,800
Depreciation	118	608	726
Disposals	(128)	(280)	(408)
Balance at 31 March 2019	128	1,990	2,118
<b>Carrying amounts</b>			
At 31 March 2018	751	3,579	4,330
At 31 March 2019	1,097	3,593	4,690

**Recognition and measurement**

Items of property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses. The carrying amount of an item of property, plant and equipment includes the cost of replacing part of such an item when that cost is incurred if it is probable that future economic benefits embodied within the item will eventuate and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in the income statement as incurred. Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. The estimated useful lives in the current and comparative periods are as follows:

- leasehold improvements : shorter of lease term or useful life
- other plant and equipment : 2-20 years

Residual values and useful lives of assets are reviewed, and adjusted if appropriate, at each balance sheet date.

**Key estimate: property, plant and equipment**

The estimations of useful lives, residual value and amortisation methods require management judgement and are reviewed annually. If they need to be modified, the change is accounted for prospectively from the date of reassessment until the end of the revised useful life (for both the current and future years). Such revisions are generally required when there are changes in economic circumstances impacting specific assets or groups of assets. These changes are limited to specific assets and as such, any reasonably possible change in the estimate is unlikely to have a material impact on the estimations of useful lives, residual value or amortisation methods.

**NOTES TO THE FINANCIAL STATEMENTS: ASSETS**  
FOR THE YEAR ENDED 31 MARCH 2019

**8. Intangible assets**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
<i>Commercial radio licences – at cost</i>		
Sunshine Coast Broadcasters	10,000	10,000
Radio 2CH	2,410	2,410
<i>Brands and related intangibles – at cost</i>		
Crimsafe	8,500	8,500
<i>Goodwill – at cost</i>		
<i>Commercial radio broadcasting</i>		
Sunshine Coast Broadcasters	9,438	9,438
Radio 2CH	1,880	1,880
<i>Security screens</i>		
Crimsafe	14,562	14,562
<b>Total intangible assets</b>	<b>46,790</b>	<b>46,790</b>

Goodwill is monitored by management at an entity level within each of the Consolidated Entity's operating segments.

**Recognition and measurement**

*Goodwill*

Goodwill acquired in a business combination is initially measured at cost. Cost is measured as the cost of the business combination minus the net fair value of the acquired and identifiable assets, liabilities and contingent liabilities. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. Refer to note 16 for further details on impairment.

*Intangible assets*

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less amortisation and any impairment losses. Intangible assets with finite lives are amortised on a straight-line basis over their useful lives and tested for impairment whenever there is an indication that they may be impaired. The amortisation period and method is reviewed at each financial year end. Intangible assets with indefinite lives are tested for impairment in the same way as goodwill.

<b>Intangible asset</b>	<b>Useful life</b>
Commercial radio licences	Indefinite
Crimsafe brands	Indefinite

**Key judgement: useful life of intangible assets**

The Crimsafe brand has been assessed as having an indefinite useful life on the basis of strong brand strength, ongoing expected profitability and continuing support. Radio broadcasting licences have been assessed as having an indefinite useful life. These licences are renewable for a minimal cost every five years under provisions within the Broadcasting Services Act. The Directors understand that the revocation of a commercial radio licence has never happened, without cause, in Australia and have no reason to believe that the licences have a finite life.

**NOTES TO THE FINANCIAL STATEMENTS: ASSETS**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**9. Other financial assets**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
<b>Current</b>		
<i>Other financial assets through profit or loss</i>		
Investment in listed securities	20,700	21,520
<i>Other</i>		
Escrowed sale proceeds	-	1,000
<b>Total current financial assets</b>	<b>20,700</b>	<b>22,520</b>

At 31 March 2018 an amount of \$0.86 million was included in listed securities, being the carrying value of 4.44 million ordinary PureProfile Limited shares held in escrow. These shares were released from escrow on 6 May 2018.

During the prior year the Consolidated Entity disposed of its remaining interest in BC Holdings. At 31 March 2018 \$1 million of the proceeds were held in escrow. These proceeds were released from escrow on 24 October 2018.

**Fair value measurement**

(a) Fair value hierarchy

The table below analyses financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

<i>In thousands of dollars</i>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
<b>2019</b>				
<i>Financial assets designated at fair value through profit or loss</i>				
Listed securities	20,700	-	-	20,700
<b>2018</b>				
<i>Financial assets designated at fair value through profit or loss</i>				
Listed securities	21,520	-	-	21,520

**9. Other financial assets (continued)**

(b) Valuation techniques used to determine fair values

*Level 1*

The fair value of financial instruments traded in active markets, such as publicly traded securities and available-for-sale securities, are based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Consolidated Entity is the closing bid price at balance date.

*Level 2 & 3*

The fair values of financial instruments that are not traded in an active market are determined using valuation techniques and/or consideration of specific circumstances affecting recovery of the financial instruments at balance date.

(c) Other financial instruments not carried at fair value

The Consolidated Entity also has financial assets and liabilities which are not measured at fair value on the Balance Sheet. The fair values of these instruments are not materially different to their carrying value.

**Recognition and measurement**

An instrument is classified as at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition or subsequently re-designated in compliance with accounting standards. A financial asset is classified as held for trading if acquired principally for the purpose of selling in the short term. Financial instruments are designated at fair value through profit or loss if the Consolidated Entity manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Company's investment strategy. Attributable transaction costs are recognised in profit or loss when incurred. Financial instruments that are classified as at fair value through profit or loss are measured at fair value, and changes therein are recognised in the income statement.

**NOTES TO THE FINANCIAL STATEMENTS: CAPITAL**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**10. Share capital**

	Company		Company	
	31 March 2019 shares	31 March 2018 shares	31 March 2019 \$'000	31 March 2018 \$'000
Ordinary fully paid shares	35,231,572	35,231,572	243,359	243,359

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of and amounts paid on the shares held.

**11. Reserves**

<i>In thousands of dollars</i>	2019	2018
<i>Equity reserve</i>		
Opening balance	25,690	25,690
Closing balance	25,690	25,690
<i>Foreign currency translation reserve</i>		
Opening balance	(24)	(5)
Translation differences during the year	(153)	(19)
Closing balance	(177)	(24)
<b>Total reserves</b>	<b>25,513</b>	<b>25,666</b>

(a) Equity reserve

In accordance with Accounting Standards, a financial asset was recognised in respect of unpaid share capital receivable from shareholders, discounted to fair value at recognition. This treatment resulted in the recognition of \$25.7 million of interest income during the financial years 2005 to 2007 which represented the unwinding of the discount over the term to recovery of the receivable. The Directors have determined that this income should not be used to pay future dividends and approved the transfer of this amount to an equity reserve.

(b) Foreign currency translation reserve

The foreign currency translation reserve comprises of all foreign exchange differences arising from the translation of the financial statements of controlled foreign entities.

**NOTES TO THE FINANCIAL STATEMENTS: CAPITAL**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**12. Dividends**

No interim or final dividend has been declared or paid in relation to the current financial year. A final dividend in relation to the year ended 31 March 2018 of 3 cents per share, totalling \$1,056,947, was declared and paid during the current financial year.

Estimated franking credits at 31 March 2019 available for the payment of dividends in subsequent financial years based on a tax rate of 30% total \$6,013,347 (2018: \$6,212,684).

**13. Earnings per share**

<i>In cents per share</i>	<b>2019</b>	<b>2018</b>
Basic earnings per share	7.01	12.69
Diluted earnings per share	7.01	12.69
<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
<b>Reconciliation of profit used in the calculation of earnings per share</b>		
Profit for the year	2,536	4,213
(Profit) loss attributable to non-controlling interests	(65)	259
Profit used in the calculation of total basic earnings per share	2,471	4,472
Profit used in the calculation of total diluted earnings per share	2,471	4,472
In number of shares	<b>2019</b>	<b>2018</b>
Weighted average number of ordinary shares used in the calculation of basic earnings per share	35,231,572	35,231,572
Weighted average number of ordinary shares used in the calculation of diluted earnings per share	35,231,572	35,231,572

**Calculation of earnings per share**

*Basic earnings per share*

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding during the reporting period.

*Diluted earnings per share*

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

**NOTES TO THE FINANCIAL STATEMENTS: CAPITAL**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**14. Borrowings**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
<b>Current</b>		
Secured bank borrowings	6,149	1,598
<b>Non-current</b>		
Secured bank borrowings	813	7,798
<b>Total Borrowings</b>	<b>6,962</b>	<b>9,396</b>

*Secured bank borrowings*

(i) Secured term loan of \$1.6 million (2018: \$2.3 million) bearing interest at BBSY plus 2.55%, repayable over 3 years with the final instalment due on 5 November 2020. The loan is secured over all of the assets of the Company's subsidiaries: EON Broadcasting Pty Ltd ("EON") and Sunshine Coast Broadcasters Pty Ltd. The carrying value of assets pledged as security is as follows:

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Total current assets	5,230	4,318
Total non-current assets	21,019	20,265
<b>Total assets pledged</b>	<b>26,249</b>	<b>25,183</b>

The Company has subordinated a claim of \$5 million against EON in favour of the lender.

(ii) Secured term loan of \$5.4 million (2018: \$7.1 million) bearing interest at BBSY plus 2.75% repayable over 5 years, with the final instalment due in March 2020. The loan is secured over the all of the assets of the Company's subsidiary entities: Crimsafe Holdings Pty Ltd, Crimsafe Security Systems Pty Ltd, Proline Quality Finishing Pty Ltd, Crimsafe North America LLC and IPH International Pty Ltd. The carrying value of assets pledged as security is as follows:

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Total current assets	18,418	17,082
Total non-current assets	25,100	24,959
<b>Total assets pledged</b>	<b>43,518</b>	<b>42,041</b>

The Company has subordinated a claim of \$16.5 million against Crimsafe Holdings Pty Ltd in favour of the lender.

(iii) Asset finance totalling \$0.1 million (2018: \$0.1 million) secured over property, plant and equipment with a carrying value of \$0.2 million (2018: \$0.2 million).

The bank borrowings referred to in (i) and (ii) above are subject to certain financial covenants. These include maximum leverage and interest cover ratios. The Consolidated Entity has complied with all financial covenants during the year.

**Recognition and measurement**

All loans and borrowings are initially recognised at fair value of the consideration received, less directly attributable transaction costs. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised.

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**NOTES TO THE FINANCIAL STATEMENTS: RISK**  
**FOR THE YEAR ENDED 31 MARCH 2019**

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**15. Financial risk management**

The Consolidated Entity has exposure to a variety of financial risks, which are categorised as market risk, credit risk, and liquidity risk. This note presents information about the Consolidated Entity's exposure to each of these risks. Additional disclosures are presented throughout this financial report. The understanding and management of risk, particularly preservation of capital, is critical to the Company. The Board has overall responsibility for ensuring that there is a sound system of risk management and internal compliance and control across the business.

Documented policies and processes to enable appropriate management of business and investment risk have been adopted. Investee entities are responsible for their own risk management. The Company oversees the risk management practices of investee entities through representation on the boards of those entities and involvement in actively assisting and overseeing the management of the businesses.

The risk management policies and analysis described below and throughout this financial report refer to those practices adopted by the entities that are members of the Consolidated Entity.

(a) Market risk

Market risk refers to the potential for changes in the market value of the Consolidated Entity's investment positions or earnings streams. There are various types of market risks including exposures associated with interest rates, foreign currencies and equity market prices. The Consolidated Entity may use derivative financial instruments to hedge certain risk exposures. The methods used to measure the types of risk to which the Consolidated Entity is exposed are described below.

(i) Interest rate risk

The nature of the Company's business has been to invest in listed and unlisted entities. As part of the funding arrangements for transactions, the Board may elect to raise a level of debt to partially fund the Consolidated Entity's investments. Debt funding exposes the Consolidated Entity to the risk of movements in interest rates.

Interest rate swaps may be used by the Consolidated Entity to manage exposure to interest rate risk. The majority of the derivative financial instruments are floating-to-fixed interest rate swaps. Such derivative financial instruments have the economic effect of converting assets and liabilities from variable interest rate to fixed interest rate arrangements. Under the interest rate swaps, the relevant entity agrees with other parties to exchange, at specified intervals, the difference between fixed contract rates and floating rate interest amounts calculated by reference to the agreed notional principal amounts. The Consolidated Entity had no exposure to interest rate swaps at 31 March 2019.

As at the end of the reporting period, the Consolidated Entity had the following variable rate borrowings outstanding:

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Bank borrowings	6,962	9,396
Weighted average interest rate	4.97%	4.68%

**NOTES TO THE FINANCIAL STATEMENTS: RISK**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**15. Financial risk management (continued)**

Interest Rate Sensitivity

The following table summarises the sensitivity of the Consolidated Entity's financial assets and liabilities to a reasonable possible change in interest rates, with all other variables held constant. It assesses the effect that a 100 basis point increase or decrease in the yield curve in the Australian interest rate at 31 March 2019 would have on equity and profit or loss (before tax) at the reporting date. The analysis was performed on the same basis in 2018.

<i>In thousands of dollars</i>	2019		2018	
	Profit or loss	Equity	Profit or loss	Equity
100 basis point decrease	82	82	105	105
100 basis point increase	(82)	(82)	(105)	(105)

A sensitivity of 100 basis points has been selected as this is considered reasonable given the current level of short-term and long-term interest rates and the volatility observed both on an historical basis and market expectations for future movements.

(ii) Foreign currency risk

The Company has made investments in Australian dollars only. Each of the businesses in which the Consolidated Entity has invested may conduct operations outside of Australia and may be exposed to foreign currency exchange risk. Each investee entity is responsible for managing its own exposure to these risks.

OCP's policy is to require operating subsidiary companies to manage their foreign exchange risk against their functional currency.

Sensitivity analysis

The Consolidated Entity is not considered to have any material sensitivity to foreign currency exchange risks.

For the Consolidated Entity, any foreign currency translation risk associated with foreign investments results in some volatility to the foreign currency translation reserve. The impact on the foreign currency translation reserve relates to translation of the net assets of foreign controlled entities including the impact of hedging. The movement taken to the foreign currency translation reserve takes into account the related hedges and represents the impact of the unhedged portion.

(iii) Equity price risk

The Consolidated Entity is exposed to equity securities price risk arising from its investment in listed securities. Hedging is not entered into in respect of the risk of a general decline in equity market values. The Consolidated Entity does not actively hedge its exposure to the risk of a general decline in equity market values, believing that such strategies are not cost-effective. Instead, the Consolidated Entity prefers to actively manage the underlying business or asset to ensure that its fundamental value is preserved and enhanced.

The Consolidated Entity may enter into hedges of highly probable forecast transactions for payments for listed equity investments. At the reporting date, no derivatives were held for that purpose.

**NOTES TO THE FINANCIAL STATEMENTS: RISK**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**15. Financial risk management (continued)**

Equity pricing sensitivity

The following table summarises the sensitivity of the Consolidated Entity's financial assets and liabilities to equity price risk at balance date.

<i>In thousands of dollars</i>	2019		2018	
	Carrying amount	Market or fair value	Carrying amount	Market or fair value
Listed shares (accounted for using the fair value method)	20,700	20,700	21,520	21,520

Listed securities are measured at fair value as represented by the share price at balance date. A 10% movement in the share price as at 31 March 2019 would have resulted in an increase or decrease in the fair value of the shares of approximately \$2.07 million (2017: \$2.15 million).

The price risk for any other unlisted securities is immaterial in terms of the possible impact on profit or loss or total equity. It has therefore not been included in the sensitivity analysis.

The Consolidated Entity is not exposed to commodity price risk.

(b) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company or its subsidiaries. Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit risk arises from all financial assets included in the statement of financial position.

The Company has invested in listed and unlisted entities. The Company, or a subsidiary entity, will usually only provide loans to investee entities when it forms part of the overall funding provided for an investment transaction. Approval of such funding is the responsibility of the Board.

Operating businesses that the Company invests in will have their own credit risk policies. The Company is actively involved in assisting and overseeing the managing of the business of investee entities, including overseeing that appropriate policies are in place.

The carrying amount of the financial assets recognised in the Balance Sheet best represents the Consolidated Entity's maximum exposure to credit risk at the reporting date.

**NOTES TO THE FINANCIAL STATEMENTS: RISK**  
FOR THE YEAR ENDED 31 MARCH 2019

**15. Financial risk management (continued)**

Ageing of financial assets

The following table summarises the credit risk of the Consolidated Entity's financial assets by assessing the ageing of the carrying amount of financial assets. It also details any financial assets that are individually impaired and a description of collateral held where relevant.

<i>In thousands of dollars</i>	Total	Neither past due nor impaired	Past due but not impaired				Collectively impaired	Individually Impaired
			<30 days	30-60 days	60-90 Days	>90 days		
<b>2019</b>								
Cash & cash equivalents	22,627	22,627	-	-	-	-	-	-
Receivables	10,479	9,443	723	59	101	137	16	-
Other financial assets	20,700	20,700	-	-	-	-	-	-
	<b>53,806</b>	<b>52,770</b>	<b>723</b>	<b>59</b>	<b>101</b>	<b>137</b>	<b>16</b>	<b>-</b>
<b>2018</b>								
Cash & cash equivalents	29,243	29,243	-	-	-	-	-	-
Receivables	9,518	8,948	199	86	92	159	5	29
Other financial assets	22,520	22,520	-	-	-	-	-	-
	<b>61,281</b>	<b>59,687</b>	<b>199</b>	<b>86</b>	<b>92</b>	<b>159</b>	<b>5</b>	<b>29</b>

Based on past payment behaviour and analysis of customer credit risk, unimpaired past due amounts are considered to be collectible in full.

(c) Liquidity risk

Liquidity risk is the risk that the Company or its subsidiaries will not be able to meet financial obligations as they fall due.

The Board has approved a Financial Management Policy applicable to the Company and its wholly owned subsidiaries. The Financial Management Policy includes policies for the investment of surplus cash and monitoring of the liquidity position.

Operating businesses in which the Company has invested and which are not wholly owned are required to manage their own liquidity requirements so as to meet their financial obligations as they fall due. This includes maintaining an appropriate level of surplus cash to support the business and having appropriate overdraft and debt facilities available. The Company is represented on the boards of these entities and is able to monitor the liquidity position.

The liquidity position of the Consolidated Entity is monitored for the impact of potential investment acquisitions or divestments, including any potential borrowing requirements.

**NOTES TO THE FINANCIAL STATEMENTS: RISK**  
FOR THE YEAR ENDED 31 MARCH 2019

**15. Financial risk management (continued)**

The following table analyses the Consolidated Entity's financial liabilities into relevant maturity groupings based on the remaining contractual maturity period at the reporting date. The amounts disclosed in the table are the contractual undiscounted cash flows (including both interest and principal cash flows).

<i>In thousands of dollars</i>	Carrying amount	Contractual cash flows	Residual contract maturities				
			6 months or less	6-12 months	1-2 years	2-5 years	More than 5 years
<b>2019</b>							
Trade & other payables	6,404	6,404	6,404	-	-	-	-
Interest bearing loans and borrowings	6,962	7,313	1,110	5,364	839	-	-
	<b>13,366</b>	<b>13,717</b>	<b>7,514</b>	<b>5,364</b>	<b>839</b>	<b>-</b>	<b>-</b>
<b>2018</b>							
Trade & other payables	5,692	5,692	5,692	-	-	-	-
Interest bearing loans and borrowings	9,396	10,247	903	1,150	7,355	839	-
	<b>15,088</b>	<b>15,939</b>	<b>6,545</b>	<b>1,150</b>	<b>7,355</b>	<b>839</b>	<b>-</b>

The borrowings of the Consolidated Entity are subject to certain financial covenants; these include debt service cover ratios and maximum leverage ratios. The Consolidated Entity has ongoing procedures in place to monitor compliance with these covenants. The Consolidated Entity has complied with all such covenants during the year ended 31 March 2019.

(d) Capital risk management

The Board reviews the Company's capital plan including dividend policy, share issuance or repurchase programmes and the issuance of debt.

The Company, directly or indirectly, has invested in listed and unlisted operating businesses. In making investment decisions, the Board considers an appropriate level of equity investment and debt for each transaction with the aim of reducing the equity requirement and maximising the return on capital invested.

**16. Impairment of non-financial assets**

*Testing for impairment*

The Consolidated Entity tests, property, plant and equipment, intangibles and goodwill for impairment:

- at least annually for indefinite life intangibles and goodwill, and ;
- where there is an indication that the asset may be impaired, which is assessed at least each reporting date; or
- where there is an indication that previously recognised impairment (on assets other than goodwill) may have changed.

If the asset does not generate independent cash flows and its value in use cannot be estimated to be close to its fair value, the asset is tested for impairment as part of the cash generating unit (CGU) to which it belongs.

Assets are impaired if their carrying value exceeds their recoverable amount. The recoverable amount of an asset or CGU is determined as the higher of its fair value less costs of disposal (FVLCO) or value in use (VIU).

**16. Impairment of non-financial assets (continued)**

The value of the Consolidated Entity's Broadcasting licences, Brands and goodwill are tested for impairment at the individual entity level to which they relate ("CGU")

The recoverable amount of the relevant CGU's at 31 March 2019 was determined based on a VIU discounted cash flow model.

VIU calculations use cash flow projections based on the 2020 financial budget extended over the subsequent four year period ("forecast period") using estimated growth rates. Cash flows beyond the five year period are extrapolated using growth rates that do not exceed the long term average growth rate for the business in which the CGU operates. The estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

Discount rates used in both calculations are based on the weighted average cost of capital determined by prevailing or benchmarked market inputs, risk adjusted where necessary. Other assumptions are determined with reference to external sources of information and use consistent, conservative estimates for variables such as terminal cash flow multiples. Increases in discount rates or changes in other key assumptions, such as operating conditions or financial performance, may cause the recoverable amounts to fall below carrying values.

**Key assumptions**

***Commercial radio broadcasting CGU's***

*Sunshine Coast Broadcasters ("SCB")*

Assumptions used in the value in use calculation include a pre-tax discount rate of 14.25% (2018: 14.25%), revenue and operating cost growth rates of 4% and 3% respectively and a long term growth rate of 2.5%. As at 31 March 2019, no reasonable increase in the discount rate to reflect a higher cost of debt finance than currently forecast or other changes in the cost of equity would result in the SCB CGU carrying amount exceeding its recoverable amount. If either the revenue growth assumption was to decrease from 4% to below 0% or the operating expense growth assumption was to increase from 3% to above 15% over the forecast period it would result in the SCB CGU carrying amount exceeding its recoverable amount.

*Radio 2CH ("2CH")*

Assumptions used in the value in use calculation include a pre-tax discount rate of 14.5% (2018:14.5%), average revenue and operating cost growth rates of 18% and 5.1% respectively and a long term growth rate of 2.5%. Revenue growth rates over the forecast period are supported by 2CH's revenue growth strategy implemented in April 2019. As at 31 March 2019, an increase in the discount rate to reflect a higher cost of debt finance than currently forecast or other changes in the cost of equity to above 16% would result in the 2CH CGU carrying amount exceeding its recoverable amount. If either the average revenue growth assumption was to decrease from 18% to below 16.5% or the operating expense growth assumption was to increase from 5.1% to above 6.5% over the forecast period it would result in the 2CH CGU carrying amount exceeding its recoverable amount.

*Security screens CGU*

Assumptions used in the value in use calculation include a pre-tax discount rate of 15.25% (2018: 15.25%), revenue and operating cost growth rates of 5% and 3% respectively and a long term growth rate of 2.5%. As at 31 March 2019, no reasonable increase in the discount rate to reflect a higher cost of debt finance than currently forecast or other changes in the cost of equity would result in the security screen CGU carrying amount exceeding its recoverable amount. If either the revenue growth assumption was to decrease from 5% to below 4% or the operating expense growth assumption was to increase from 3% to 4% over the forecast period it would result in the security screen CGU carrying amount exceeding its recoverable amount.

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**NOTES TO THE FINANCIAL STATEMENTS: GROUP STRUCTURE**  
**FOR THE YEAR ENDED 31 MARCH 2019**

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**17. Investments accounted for using the equity method**

*Investment in associates*

The Consolidated Entity has a 22.5% equity interest in Boody Australia Pty Ltd & a 25.96% interest in Boody USholdco Pty Ltd (collectively "Boody") which was acquired on 5 March 2019. The result of Boody for the period is not considered material to the consolidated entity and has been excluded from the carrying amount.

Summarised financial information of Consolidated Entity's share in Boody:

	<b>2019</b>	<b>2018</b>
<i>In thousands of dollars</i>		
Profit from continuing operations	-	-
Other comprehensive income	-	-
Total comprehensive income	-	-
<b>Carrying amount</b>	<b>5,063</b>	<b>-</b>

**Recognition and measurement**

Associates are those entities in which the Consolidated Entity has significant influence, but not control, over the financial and operating policies. Jointly controlled entities are those entities over whose activities the Consolidated Entity has joint control, established by contractual agreement. In the consolidated financial statements, investments in associates and jointly controlled entities are accounted for using either fair value through profit or loss or the equity method of accounting as designated as appropriate to each investment.

The Consolidated Entity's investments in associates and jointly controlled entities include goodwill identified on acquisition net of impairment losses, if any. Where the equity method is applied, the consolidated financial statements include the Consolidated Entity's share of the total recognised gains and losses of associates or jointly controlled entities on an equity accounted basis, from the date that significant influence commences until the date that significant influence ceases. When the Consolidated Entity's share of losses exceeds its interest in an associate or jointly controlled entity, the Consolidated Entity's carrying amount is reduced to \$Nil and recognition of further losses is discontinued except to the extent that the Consolidated Entity has incurred obligations or made payments on behalf of the associate or jointly controlled entity.

Where the fair value method is applied, the carrying amount of investments in associates or jointly controlled entities is restated to the assessed fair value with changes recognised in the income statement.

**NOTES TO THE FINANCIAL STATEMENTS: GROUP STRUCTURE**  
**FOR THE YEAR ENDED 31 MARCH 2017**

**18. Subsidiaries**

The Consolidated Financial Statements incorporate the assets, liabilities and results of the following entities:

Name of entity	Country of incorporation	Class of shares / units	Effective Equity Holding (%)	
			2019	2018
EON Broadcasting Pty Ltd	Australia	Ordinary	98.0	95.0
Sunshine Coast Broadcasters Pty Ltd	Australia	Ordinary	98.0	95.0
OCP Shelf 2 Pty Ltd	Australia	Ordinary	100.0	100.0
EON 2CH Pty Ltd	Australia	Ordinary	85.5	85.5
Radio 2CH Pty Ltd	Australia	Ordinary	85.5	85.5
Crimsafe Holdings Pty Ltd	Australia	Ordinary	97.0	97.0
Crimsafe Security Systems Pty Ltd	Australia	Ordinary	97.0	97.0
Proline Quality Finishing Pty Ltd	Australia	Ordinary	97.0	97.0
IPH International Pty Ltd	Australia	Ordinary	97.0	97.0
IP Unit Trust	Australia	Units	97.0	97.0
Crimsafe North America, LLC	USA	Ordinary	97.0	97.0
OCP Boody Holdings Pty Ltd	Australia	Ordinary	100.0	-

**Recognition and measurement**

The consolidated financial statements of Oceania Capital Partners Limited incorporate the assets and liabilities of all entities controlled by the Company as at 31 March 2019 and the results of all controlled entities for the year then ended. Control exists when the Consolidated Entity has the power to govern the financial and operating policies of an entity so as to obtain benefit from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. Where control of an entity is obtained during a financial year, its results are included in the consolidated income statement from the date on which control commences. Where control of an entity ceases during a financial year its results are included for that part of the year during which control existed.

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**NOTES TO THE FINANCIAL STATEMENTS: UNRECOGNISED ITEMS**  
**FOR THE YEAR ENDED 31 MARCH 2019**

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**19. Commitments and contingencies**

*Non-cancellable operating leases*

The Consolidated Entity leases various offices and warehouses under non-cancellable operating leases expiring within 1 to 4 years. These leases have varying terms, escalation clauses and renewal rights. On renewal, the terms of the leases are renegotiated.

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:		
Within one year	1,569	1,571
Later than one year but not later than five years	1,502	2,922
Total	3,071	4,493

During the year the Consolidated Entity recognised \$1,907,000 (2018: \$1,949,000) operating lease costs as an expense.

*Other*

Certain subsidiaries of the Company are party to various legal actions that have arisen in the normal course of business. It is expected that any liabilities arising from such legal action would not have a material effect on the Consolidated Entity's financial performance.

**20. Events after the reporting date**

In May 2019 the Company announced its intention, subject to shareholder approval, to delist from the ASX and conduct an off-market equal access share buy-back of a maximum of 10,570,000 shares at \$2.30 per share.

Other than above or as disclosed elsewhere in this financial report, there have been no significant events subsequent to balance date.

**NOTES TO THE FINANCIAL STATEMENTS: OTHER**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**21. Parent entity disclosures**

<i>In thousands of dollars</i>	<b>2019</b>	<b>2018</b>
<b>Result of the parent entity</b>		
Profit for the year	2,045	5,161
Other comprehensive income	-	-
Total comprehensive income for the period	2,045	5,161
<b>Financial position of the parent entity at period end</b>		
Current assets	38,583	46,703
Total assets	89,527	88,587
Current liabilities	243	298
Total liabilities	342	391
<b>Total equity of the parent comprising:</b>		
Share Capital	243,359	243,359
Equity reserve	25,690	25,690
Distributable profit reserve	9,794	8,805
Accumulated losses	(189,658)	(189,658)
	89,185	88,196
<b>Operating lease commitments</b>		
Within one year	9	21

Contingent liabilities of the Company at 31 March 2019 are detailed in note 19. The company had no capital expenditure or investment commitments at 31 March 2019.

**22. Auditors' remuneration**

During the year the following fees were paid or payable for services provided by the auditor of the Company and its related practices:

<i>In dollars</i>	<b>2019</b>	<b>2018</b>
<b>Audit services</b>		
BDO East Coast Partnership:		
Statutory audit and review of financial reports	198,017	196,400
<b>Non - Audit services</b>		
BDO East Coast Partnership:		
Other services - tax advisory and consulting	62,244	54,919

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**9NOTES TO THE FINANCIAL STATEMENTS: OTHER**  
FOR THE YEAR ENDED 31 MARCH 2019

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**23. Related party transactions**

*Ultimate controlling entity*

Rivetprops 47 (Pty) Ltd (Incorporated in the Republic of South Africa)

*Ultimate controlling entity incorporated within Australia*

HCI Investments Australia Pty Ltd

*Controlling entity*

HCI Australian Operations Pty Ltd

*Key management personnel*

The following were key management personnel (KMP) of the Consolidated Entity at the end of the reporting period:

Directors

Robert Moran (Chairman)  
Michael Jacobson (Executive Director)  
Brian Scheiner (Executive Director)

Executive

Lionel Baldwin (Chief Financial Officer and Company Secretary, Oceania Capital Partners Limited)

(a) Details of remuneration

Details of the total remuneration of all key management personnel (KMP), including their personally related entities, are as follows:

<i>In dollars</i>	<b>2019</b>	<b>2018</b>
Short-term employee benefits	972,929	1,004,229
Other- long term benefits	4,903	17,890
Post-employment benefits	78,395	94,884
<b>Total KMP remuneration</b>	<b>1,056,228</b>	<b>1,117,003</b>

Remuneration paid to directors of parent company, HCI Australian Operations Pty Ltd, during the period was \$924,228 (2018: \$979,004).

*Other*

During the year the Consolidated Entity advanced a loan of \$867,857 to Boody Australia Pty Ltd, an entity in which the Consolidated Entity holds a 22.5% interest. This loan bears interest at 7.5% per annum and is repayable after 3 years.

Apart from the details disclosed in this note, no key management personnel have entered into a material contract with the Company or the Consolidated Entity since the end of the previous financial period and there were no material contracts involving key management personnel interests existing at balance date.

**24. Other accounting policies**

(a) New accounting standards and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for the 31 March 2019 reporting period. The Consolidated Entity does not plan to adopt these standards early. In particular, *AASB 16 - Leases* which becomes mandatory for the Consolidated Entity's 31 March 2020 reporting period removes the classification of leases between finance and operating leases, effectively treating all leases as finance leases for the lessee. The Consolidated Entity anticipates that its operating lease contracts currently in effect will be impacted by the adoption of AASB 16, and is currently in the process of determining the potential effects of the implementation of AASB 16 on its financial statements. The expected impact is an increase in right-of-use assets and lease liabilities on the statement of financial position, with profit or loss impact being an increase in depreciation of the right-of-use asset, additional finance costs due to interest expense on the lease liability and a reduction in operating lease expenditure.

(b) New and amended accounting standards adopted by the Consolidated Entity

A number of new and amended accounting standards became applicable in the current financial year. The Consolidated Entity did not have to change its accounting policies or make and retrospective adjustments as a result of adopting these new or amended accounting standards.

*AASB 15 Revenue from Contract with Customers* applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five step model to account for revenue arising from contracts with customers. Under AASB 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. There was no material effect of adopting the standard.

The adoption of amendments to *AASB 9 Financial instruments* has changed the Consolidated Entity's accounting for impairment losses for financial assets by replacing AASB 139's incurred loss approach with a forward-looking expected credit loss ("ECL") approach. For trade and other receivables the Consolidated Entity has applied the standard's simplified approach and has calculated ECL's based on lifetime expected credit losses. The Consolidated Entity has established a provision matrix that is based on the Consolidated Entity's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and economic environment. This change did not have a material impact of adoption.

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**DIRECTORS' DECLARATION**  
FOR THE YEAR ENDED 31 MARCH 2019

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In the opinion of the Directors of Oceania Capital Partners Limited ("the Company"):

- a) the consolidated financial statements and notes set out on pages 16 to 49 are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Consolidated Entity's financial position as at 31 March 2019 and of its performance for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards, other mandatory professional reporting requirements and the Corporations Regulations 2001.
- b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

The Directors draw attention to the notes to the financial statements, which include a statement of compliance with International Financial Reporting Standards on page 21.

The Directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Managing Director and Chief Financial Officer for the year ended 31 March 2019.

Signed in accordance with a resolution of the Directors.



Robert Moran  
Chairman

Dated at Sydney this 24<sup>th</sup> day of May 2019.

## INDEPENDENT AUDITOR'S REPORT

To the members of Oceania Capital Partners Limited

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Oceania Capital Partners Limited (the Company), and its subsidiaries (the Group), which comprises the consolidated balance sheet as at 31 March 2019, the consolidated income statement, the consolidated statement of other comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Group's financial position as at 31 March 2019 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

<i>Key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p><b>Impairment assessment of intangible assets</b></p> <p>As detailed in Note 8 the Group's intangible assets consist of radio licences, brand names, trademarks and goodwill.</p> <p>The Group is required to test intangible assets with indefinite useful lives and goodwill for impairment. Note 16 details the key assumptions used in determining the Value in Use (VIU) of each Cash Generating Unit to which these assets are allocated.</p> <p>The impairment testing was significant to our audit because management's assessment requires significant judgement in relation to key assumptions, such as forecast revenue growth, terminal growth rates, future costs assumptions and discount rates.</p>	<p>To address the key audit matter, our procedures included, amongst others:</p> <ul style="list-style-type: none"> <li>• Comparing the reasonableness of the board approved budget for the previous financial year to actual numbers reported in the financial report for the year ended 31 March 2019;</li> <li>• Reviewing the reasonableness of the assumptions applied in the VIU, in particular revenue growth rates, terminal growth rates, discount rates and cost assumptions; and</li> <li>• Performing sensitivity analysis around the key assumptions.</li> </ul> <p>We also assessed the appropriateness of the disclosures in Note 16 to the financial statements.</p>

## Other information

The directors are responsible for the other information. The other information comprises the information contained in the Group's annual report for the year ended 31 March 2019, but does not include the financial report and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the annual report, which is expected to be made available to us after that date.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and will request that it is corrected. If it is not corrected, we will seek to have the matter appropriately brought to the attention of users for whom our report is prepared.



## **Responsibilities of the directors for the Financial Report**

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

[http://www.auasb.gov.au/auditors\\_responsibilities/ar1.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar1.pdf)

This description forms part of our auditor's report.

## **Report on the Remuneration Report**

### **Opinion on the Remuneration Report**

We have audited the Remuneration Report included in pages 8 to 13 of the directors' report for the year ended 31 March 2019.

In our opinion, the Remuneration Report of Oceania Capital Partners Limited, for the year ended 31 March 2019, complies with section 300A of the *Corporations Act 2001*.

### **Responsibilities**

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

### **BDO East Coast Partnership**

Arthur Milner  
Partner

Sydney, 24 May 2019