

ASX ANNOUNCEMENT

FY2019 RESULTS SHOW VOLPARA HAS STRONG MOMENTUM

Highlights:

- Total revenue from contracts with customers up 78%
- Total income up 62% to NZ\$5.7M from NZ\$3.5M in FY18
- Revenue from Software as a Service contracts up 109%
- Cash receipts from customers up 81% to NZ\$5.6M
- Gross margin up to 83%, from 77% in FY18

Wellington, NZ, 31st May 2019: <u>Volpara Health Technologies</u> ("Volpara"; ASX: VHT), a medical technology company whose AI imaging algorithms assist the early detection of breast cancer, has today released its full-year results for the financial year ended 31 March 2019.

Volpara generated strong year-on-year growth in annual recurring revenue (ARR), total contract value (TCV), cash receipts from customers, and market share of women in the United States having breast screening with Volpara's technology (see table below). Revenue was up 78% vs. 53% in FY18, driven by the strong growth in SaaS revenues which were up over 109% year on year as the SaaS business model continues to gain momentum.

Volpara reported a full-year net loss of \$NZ11.7 million, partly reflecting increased expenses during the year associated with expansion of the US sales team, to capitalise on open leads, and the Wellington engineering team, to continue to drive innovation with existing and new products.

			\$ Variance	
	FY19	FY18		%
_	NZ\$'000	NZ\$'000	NZ\$'000	Variance
SaaS revenue	4,040	1,933	2,107	+109%
Capital revenue	581	575	6	+1%
Service maintenance agreements revenue	379	304	75	+25%
Total revenue	5,000	2,812	2,188	+78%
Total income, incl. other income	5,724	3,535	2,189	+62%
Gross margin percentage (%)	83	77	6	+7%
Net loss after taxes (NZ\$'000's)	(11,741)	(8,818)	(2,923)	+33%
Cash receipts from customers (NZ\$'000's)	5,567	3,068	2,499	+81%
Total no. of Volpara®Enterprise™ contracts	128	57	71	+125%
Market share % of US women	(7.1%)	(3.2%)	3.9%	+120%
Annual Recurring Revenue (ARR) (NZ\$'000's)	6,626	3,571	3,055	+86%
Total Contract Value (TCV) (NZ\$'000's)	15,788	11,200	4,588	+41%

Dr Ralph Highnam, Volpara CEO and Chief Scientist, said: "FY19 was a very solid year, ending with one of the strongest quarters in the Company's history, the highlight being Volpara's first NZ\$1M quarter in new ARR. That brought us to an 86% growth in ARR over the year, a pleasing result that sets us up nicely for continued accounting revenue growth in FY20. We enter FY20 knowing that many groups in the United States are pushing for density notification and increased quality in breast imaging, that the FDA will mandate density notification, and that the Netherlands' Project DENSE results will be formally published. We're looking forward to FY20 with relish, and to seeing many more women receiving the benefit of Volpara's technology."

ENDS.

For further information, please contact:

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About Volpara Health Technologies Limited (ASX: VHT)

VHT is a MedTech SaaS company founded in 2009 on research originally conducted at Oxford University. VHT's clinical applications for screening clinics provide feedback on breast density, compression, dose, and quality, while its enterprise-wide software, VolparaEnterprise, provides role specific dashboards and wide-ranging benchmarking analytics to help clinics manage their business more efficiently.

VHT's technology and services have been used by customers and/or research projects in 38 countries and are supported by numerous patents, trademarks, and regulatory clearances, including FDA clearance and CE marking. Since its listing on the ASX in April 2016, VHT has raised A\$40 million, including A\$20 million in April and May 2018. VHT is based in Wellington, New Zealand.

For more information, visit www.volparasolutions.com

VHT uses the following definitions:

Total Contract Value (TCV): The value of contracts signed in the specified period. The revenue from these deals might be recognised over one or many years, and the customer might or might not have a cancellation clause of some kind.

Annual Recurring Revenue (ARR): The normalized amount of cash reasonably expected to be booked for the next 12 months based on the contracts signed previously, and assuming installation upon order.

Churn: The percentage of revenue from customers that either discontinue or reduce their subscription in a given 12-month period.

Gross Margin: Total customer revenue minus cost of goods sold (COGS), divided by total customer revenue, expressed as a percentage. COGS includes commission, cloud costs, hardware costs (if applicable), bank charges on customer payments, and travel costs for onboarding and installations.



Appendix 4E - Preliminary Final Report for the year ended 31 March 2019

Results for announcement to the market

Detail of Reporting Periods

Current: 1 April 2018 to 31 March 2019

Comparative: 1 April 2017 to 31 March 2018 (restated)

Financial Results	Unaudited Year Ended 31-Mar-19 NZ\$'000	Year Ended 31-Mar-18 NZ\$'000	Variance %
Revenue from contracts with customers	5,000	2,812	78%
Net loss for the year after tax (attributable to shareholders)	(11,741)	(8,818)	33%
Loss per share	(0.07)	(0.06)	-8%
Cash and cash equivalents and cash on deposit	14,383	4,842	197%

Dividends

No dividends have been declared or paid for the year ended 31 March 2019 (2018: Nil).

Commentary on the Results

Please refer to our Results Presentation for commentary on the results.

Net Tangible Assets	Year Ended	Year Ended
G	31-Mar-19	31-Mar-18
Net tangible assets (cents per share)	0.08	0.03

Preliminary Final Report

The preliminary final report for Volpara Health Technologies Limited is attached and has been prepared using the principles of recognition and measurement requirements of IFRS and NZ IFRS.

Audit Status

The report is based on accounts that are in the process of being audited.

Ralph Hignam

Chief Executive Officer

Craig Hadfiel

Chief Financial Officer

31 May 2019

Consolidated Statement of Profit or Loss and Other Comprehensive Income For the year ended 31 March 2019

	Notes	Unaudited 2019 NZ\$'000	Restated* 2018 NZ\$'000
Revenue from contracts with customers		5,000	2,812
Cost of sales*	3	(872)	(647)
Gross profit		4,128	2,165
Operating expenses			
Other operating income		724	723
Sales and marketing*	3	(8,433)	(5,557)
Product research and development*	3	(5,647)	(3,380)
General and administration*	3	(3,049)	(3,017)
Foreign exchange gains/(losses)		118	(19)
Operating loss		(12,159)	(9,085)
Finance income		465	272
Finance expense		(59)	(5)
Net loss before tax		(11,753)	(8,818)
Income tax benefit	4	12	<u>-</u>
Net loss after tax for the year		(11,741)	(8,818)
Statement of Other Comprehensive Income Net loss after tax for the year Other comprehensive income/(expense)		(11,741)	(8,818)
Items that may be reclassifed subsequently to profit or lo		F0	(47)
Exchange differences on translation of foreign operation		58 58	(17)
Other comprehensive income/(expense) for the year Total comprehensive loss for the period	(net or tax)	(11,683)	(17) (8,835)
The same same same and the posterior		(: :,===)	(3,530)
Earnings per share Basic and diluted loss per share (NZ\$)	12	(0.07)	(0.06)

^{*}Certain items have been reclassified in the Consolidated Income Statement to enhance disclosure.

Consolidated Statement of Financial Position As at 31 March 2019

Non-current assets 18 337 106 Intangible assets 18 355 71 Trade receivables 6 7 46 Right-of-use assets 10 934 430 Contract costs 10 934 430 Total non-current assets 1,850 1,001 Current assets 5 4,112 3,342 Cash on deash equivalents 5 4,112 3,342 Cash on deposit 5 10,271 1,500 Trade receivables* 6 1,919 1,140 Contract assets 9 157 70 Other receivables* 381 133 17 Inventories 32 14 Contract costs 10 249 127 Total current assets 17,121 6,32e Total current assets 18,971 7,327 Total assets 18,971 7,327 Equity 1 8,4129 63,192 Share capital <th></th> <th>Notes</th> <th>Unaudited 2019 NZ\$'000</th> <th>Restated* 2018 NZ\$'000</th>		Notes	Unaudited 2019 NZ\$'000	Restated* 2018 NZ\$'000
Intangible assets	Non-current assets			
Trade receivables 6 7 46 Right-of-use assets 18 217 348 Contract costs 10 934 430 Total non-current assets 1,850 1,001 Current assets \$	Fixed assets	18	337	106
Right-of-use assets 18 217 348 Contract costs 10 934 430 Total non-current assets 1,850 1,001 Current assets \$	Intangible assets	18	355	71
Contract costs 10 934 430 Total non-current assets 1,850 1,001 Current assets \$\$\$ 1,112 3,342 Cash and cash equivalents 5 4,112 3,342 Cash on deposit 5 10,271 1,500 Trade receivables* 6 1,919 1,140 Contract assets 9 157 70 Other receivables* 381 133 Inventories 32 14 Contract costs 10 249 127 Total current assets 10 249 127 Total assets 18,971 7,327 Equity 1 84,129 63,192 Share capital 11 84,129 63,192	Trade receivables	6	7	46
Current assets 1,850 1,001 Current assets 2 4,112 3,342 Cash and cash equivalents 5 4,112 3,342 Cash on deposit 5 10,271 1,500 Trade receivables* 6 1,919 1,410 Contract assets 9 157 70 Other receivables* 381 133 Inventories 32 14 Contract costs 10 249 127 Total current assets 17,121 6,326 Total assets 18,971 7,327 Foreign 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve (113) (171) Accumulated losses (72,208) (60,592) Total equity 14,182 4,995 Total equity 14,182 4,995 Oursent liabilities 1 127 210 Total non-current liabilities 7 <td< td=""><td>Right-of-use assets</td><td>18</td><td>217</td><td>348</td></td<>	Right-of-use assets	18	217	348
Current assets Cash and cash equivalents 5 4,112 3,342 Cash on deposit 5 10,271 1,500 Trade receivables* 6 1,919 1,140 Contract assets 9 157 70 Other receivables* 381 133 Inventories 32 14 Contract costs 10 249 127 Total current assets 17,121 6,326 Total assets 18,971 7,327 Equity \$\text{13,971} 7,327 Equity \$\text{14} 2,374 2,066 Foreign currency translation reserve 14 2,374 2,066 Foreign currency translation reserve (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities (72,208) (60,592) Non-current liabilities 17 127 210 Total non-current liabilities 17 127 210 Total non-current liabilities 7 2,318	Contract costs	10	934	430
Cash and cash equivalents 5 4,112 3,342 Cash on deposit 5 10,271 1,500 Trade receivables* 6 1,919 1,140 Contract assets 9 157 70 Other receivables* 381 133 Inventories 32 14 Contract costs 10 249 127 Total current assets 17,121 6,326 Total current assets 18,971 7,327 Equity Share capital 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve 14 2,374 2,066 Foreign currency translation reserve (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities Deferred revenue 8 19 13 Lease liabilities 17 127 210 Total non-current liabilities 7 2,318<	Total non-current assets		1,850	1,001
Cash on deposit 5 10,271 1,500 Trade receivables* 6 1,919 1,140 Contract assets 9 157 70 Other receivables* 381 133 Inventories 32 14 Contract costs 10 249 127 Total current assets 10 249 127 Total assets 18,971 7,327 Equity 5 3,192 63,192 Share capital 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve (113) (171) Accumulated losses (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities 3 19 13 Lease liabilities 17 127 210 Total non-current liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease	Current assets			
Cash on deposit 5 10,271 1,500 Trade receivables* 6 1,919 1,140 Contract assets 9 157 70 Other receivables* 381 133 Inventories 32 14 Contract costs 10 249 127 Total current assets 10 249 127 Total assets 18,971 7,327 Equity 5 3,192 63,192 Share capital 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve (113) (171) Accumulated losses (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities 3 19 13 Lease liabilities 17 127 210 Total non-current liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease	Cash and cash equivalents	5	4,112	3,342
Trade receivables* 6 1,919 1,140 Contract assets 9 157 70 Other receivables* 381 133 Inventories 32 14 Contract costs 10 249 127 Total current assets 117,121 6,326 Total assets 18,971 7,327 Equity 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve (113) (171) Accumulated losses (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities 1 127 210 Non-current liabilities 17 127 210 Total non-current liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabi	· · · · · · · · · · · · · · · · · · ·			
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Non-current liabilities 17 127 128 128 129 127 128	Contract assets			
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Total current assets 17,121 6,326 Total assets 18,971 7,327 Equity Share capital 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve (113) (171) Accumulated losses (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities 2 19 13 Lease liabilities 17 127 210 Total non-current liabilities 146 223 Current liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609	Inventories		32	14
Equity Share capital 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve (113) (171) Accumulated losses (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities Deferred revenue 8 19 13 Lease liabilities 17 127 210 Total non-current liabilities 146 223 Current liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832	Contract costs	10	249	127
Equity Share capital 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve (113) (171) Accumulated losses (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities Deferred revenue 8 19 13 Lease liabilities 17 127 210 Total non-current liabilities 146 223 Current liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832	Total current assets		17,121	6,326
Share capital 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve (113) (171) Accumulated losses (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities Deferred revenue 8 19 13 Lease liabilities 17 127 210 Total non-current liabilities 146 223 Current liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832	Total assets		18,971	7,327
Share capital 11 84,129 63,192 Share option reserve 14 2,374 2,066 Foreign currency translation reserve (113) (171) Accumulated losses (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities Deferred revenue 8 19 13 Lease liabilities 17 127 210 Total non-current liabilities 146 223 Current liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832	Equity			
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Accumulated losses (72,208) (60,592) Total equity 14,182 4,495 Non-current liabilities 2 1 Deferred revenue 8 19 13 Lease liabilities 17 127 210 Total non-current liabilities 146 223 Current liabilities 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832	·	14		
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Deferred revenue 8 19 13 Lease liabilities 17 127 210 Total non-current liabilities Current liabilities Trade and other payables 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832	No. and the Little			
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Current liabilities 146 223 Current liabilities 7 2,318 1,558 Trade and other payables 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832				
Current liabilities Trade and other payables 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832		17		
Trade and other payables 7 2,318 1,558 Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832	l otal non-current liabilities		146	223
Deferred revenue 8 2,165 921 Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832				
Lease liabilities 17 125 130 Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832	• •			
Tax payable 4 35 - Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832				
Total current liabilities 4,643 2,609 Total liabilities 4,789 2,832				130
Total liabilities 4,789 2,832		4		
	Total current liabilities		4,643	2,609
Total equity and liabilities 18,971 7,327	Total liabilities		4,789	2,832
	Total equity and liabilities		18,971	7,327

^{*}Certain items have been reclassified in the Consolidated Statements of Financial Position to enhance disclosure.

Consolidated Statement of Changes in Equity For the year ended 31 March 2019

			Foreign		
		Share	currency		
		option	translation	Accumulated	
	Share capital	reserve	reserve	losses	Total equity
Notes	•	NZ\$'000	NZ\$'000	NZ\$'000	NZ\$'000
					4,495
	-	-	-	• • •	(11,741)
	-	-	58	-	58
	-	-	58	(11,741)	(11,683)
11	21,488	-	-	-	21,488
	(980)	-	-	-	(980)
11, 14	429	(156)	-	-	273
	-	(125)	-	125	-
14		589	-	-	589
	84,129	2,374	(113)	(72,208)	14,182
	62.644	1.858	(154)	(51.774)	12,574
	-	-	-		(8,818)
	-	-	(17)	-	(17)
	-	-	(17)	(8,818)	(8,835)
11, 14	548	(540)	-	-	8
11	-	748	-	-	748
	11 11, 14 14	63,192	Notes Share capital reserve NZ\$'000 63,192 2,066	Notes Share capital NZ\$'000 reserve NZ\$'000 RZ\$'000 RZ\$'000 NZ\$'000 RZ\$'000 NZ\$'000 RZ\$'000 RZ	Notes Share capital NZ\$*000 Share capital reserve NZ\$*000 Currency translation reserve NZ\$*000 Accumulated losses NZ\$*000 63,192 2,066 (171) (60,592) - - - (11,741) - - - (11,741) 11 21,488 - - - - (980) - - - 11,14 429 (156) - - 14 - (125) - 125 14 - 589 - - 84,129 2,374 (113) (72,208) 62,644 1,858 (154) (51,774) - - - (8,818) - - (17) - - - (17) (8,818)

Consolidated Statement of Cash Flows For the year ended 31 March 2019

	Notes	Unaudited 2019 NZ\$'000	2018 NZ\$'000
Cash flows from operating activities			
Receipts from customers		5,567	3,068
Payments to suppliers and employees		(17,218)	(11,729)
Other income received		667	587
Interest received*		387	390
Interest paid*		(59)	(5)
Net taxes paid		29	(20)
Lease payments for low value assets		(15)	(6)
Net cash utilised in operating activities	13	(10,642)	(7,715)
Cash flows from investing activities			
Purchases of property and equipment		(393)	(116)
Payments for intangibles		(301)	(43)
Net (payments)/receipts to/from term deposits		(8,769)	10,100
Net cash (utilised)/provided by investing activities		(9,463)	9,941
Cash flows from financing activities			
Proceeds from issue of share capital from placement and share	purchase plan	21,488	-
Transaction costs of raising capital		(980)	-
Proceeds from exercise of share options		273	8
Payment of principal portion of the lease liabilities		(87)	(129)
Net cash provided/(utilised) in financing activities		20,694	(121)
Net increase in cash and cash equivalents		589	2,105
Effects of currency translation on cash and cash equivalents		181	(39)
Cash and cash equivalents as at 1 April		3,342	1,276
Cash and cash equivalents at the end of the year*	5	4,112	3,342

Cash and cash equivalents does not include cash on deposits totalling NZ\$10.3M (2018: NZ\$1.5M). Refer to note 5 for further details.

^{*}Certain items have been reclassified in the Consolidated Statement of Cash Flows to enhance disclosure.

Notes to the consolidated financial statements for the year ended 31 March 2019

1 Dividends

No dividends have been declared or paid for the year ended 31 March 2019 (2018: Nil).

2 Net assets per share

As at 31 March 2019	Unaudited	
	2019	2018
Net assets (NZ\$'000)	14,182	4,495
Ordinary number of shares	179,350,158	145,493,121
Net assets per share (NZ\$)	0.08	0.03
Net tangible assets per share		
As at 31 March 2019	Unaudited	
	2019	2018
Net tangible assets (NZ\$'000)	13,827	4,424
Ordinary number of shares	179,350,158	145,493,121
Net tangible assets per share (NZ\$)	0.08	0.03

3 Operating expenses and cost of sales

Net loss before tax includes the following specific expenses:	Unaudited 2019 NZ\$'000	Restated* 2018 NZ\$'000
Salaries and benefits*	7,733	4,698
Consulting and subcontracting*	791	1,234
Advertising and marketing	1,153	767
Share-based payments expense	589	748
	10,266	7,447

^{*} Certain costs from the prior period have been reclassified to research and development costs not capitalised to more accurately reflect these costs.

Notes to the consolidated financial statements for the year ended 31 March 2019

4 Taxation	Unaudited	
	2019	2018
Current tax	NZ\$'000	NZ\$'000
Income tax payable/(refundable)	35	-
Reconciliation of effective tax rate		
Net loss before tax	(11,753)	(8,818)
Prima facie taxation at 28% (2018: 28%)	(3,291)	(2,469)
Less tax effect		
Income not subject to tax	(202)	(222)
Expenses not deductible for tax purposes	817	394
Expenses (temporary differences) not recognised	824	-
Tax in respect of prior years	(47)	-
	(1,899)	(2,297)
Deferred tax not recognised	1,911	2,297
Tax benefit	(12)	-
Represented by		
Current tax	35	-
Prior year tax	(47)	-
Deferred tax	-	-
Income tax benefit	(12)	-
Accumulated tax losses		
Balance at beginning of period	18,702	18,228
Prior period adjustment	3,850	· -
Losses forfeited	(14,943)	-
Tax loss for period	6,757	474
Balance at end of period	14,366	18,702
Balance at end of period	14,300	10,702

The Group has unrecognised deferred tax assets of NZ\$5,994,000 (2018: \$6,339,000).

5 Cash and cash equivalents, and cash on deposit	Unaudited 2019 NZ\$'000	2018 NZ\$'000
Cash at bank and on hand	2,367	1,342
Short term deposits	1,745	2,000
Cash on deposit *	10,271	1,500
Total cash and cash equivalents and cash on deposit	14,383	4,842

^{*} Cash on deposit is in the form of term deposits that require between 91 to 365 days notice period to access.

6 Trade receivables	Unaudited	
	2019	2018
	NZ\$'000	NZ\$'000
Trade receivables	1,936	1,197
Allowance for expected credit losses	(10)	(11)
Net trade receivables	1,926	1,186

Notes to the consolidated financial statements for the year ended 31 March 2019

7 Trade and other payables			Unaudited 2019 NZ\$'000	2018 NZ\$'000
Trade payables		-	543	353
Accrued expenses			105	97
Employee entitlements			1,670	1,108
Trade and other payables		_	2,318	1,558
8 Deferred revenue			Unaudited 2019	2018
On a sign of balance and A. A. all		_	NZ\$'000	NZ\$'000
Opening balance as at 1 April			934	555
Amount recognised in revenue			(4,127)	(2,237)
Contracts entered into in current year	ır	_	5,377	2,616
Closing balance as at 31 March			2,184	934
9 Contract assets			Unaudited 2019	2018
			NZ\$'000	NZ\$'000
Opening balance as at 1 April		-	70	-
Amount recognised in revenue			292	143
Amounts transferred to trade receive	ables during the ve	ear	(205)	(73)
Closing balance as at 31 March		-	157	70
10 Contract costs			Unaudited 2019 NZ\$'000	2018 NZ\$'000
Opening balance as at 1 April		-	557	-
Costs to obtain contracts for contrac	ts entered into in	current year	915	679
Amortisation within cost of sales		•	(289)	(122)
Closing balance as at 31 March		_	1,183	557
11 Share capital	Unaudited 2019	Unaudited No. of Shares	2018	No. of Shares
Fully Paid Ordinary Shares	NZ\$'000	000's	NZ\$'000	000's
In issue as at 1 April	63,192	145,493	62,644	142,645
Exercise of share options	429	524	548	2,848
Issue of share capital from	15,278	25,000	-	-
placement				
Issue of share capital from	5,230	8,333	-	-

84,129

179,350

145,493

63,192

entitlement offer

In issue at 31 March

Notes to the consolidated financial statements for the year ended 31 March 2019

12 Earnings per share

As at 31 March 2019	Unaudited 2019	2018
Net loss after tax attributable to the shareholders (NZ\$'000)	(11,741)	(8,818)
Ordinary number of shares	179,350,158	145,493,121
Weighted average number of shares on issue	175,195,941	145,048,368
Basic and diluted loss per share (NZ\$)	(0.07)	(0.06)
13 Cash flow information		
	Unaudited	
For the year ended 31 March 2019	2019 NZ\$'000	2018 NZ\$'000
Net loss after tax for the year	(11,741)	(8,818)
Non-cash and non-operating items:		
Depreciation and amortisation	310	181
(Gains)/losses on foreign exchange transactions	(121)	21
Share-based payments	589	748
Changes in working capital:		
Increase in trade and other receivables	(988)	(83)
Increase in contract costs	(504)	(70)
Increase in contract assets	(87)	(557)
Decrease in inventory	(18)	-
Increase in trade and other payables	760	465
Increase in deferred revenue	1,250	398
Effect of foreign exchange variance	(92)	
Net cash used in operating activities	(10,642)	(7,715)

Notes to the consolidated financial statements for the year ended 31 March 2019

14 Share option reserve

Legacy ESOP	Unaudited Number of options 2019 000's	Unaudited Weighted- average price 2019 NZ\$	Number of options 2018 000's	Weighted- average price 2018 NZ\$
Outstanding at 1 April	5,415	0.31	8,263	0.20
Exercised during the period		-	(2,848)	0.00
Outstanding as at 31 March	5,415	0.30	5,415	0.30
Vested as at 31 March	5,415		4,815	-

New ESOP	Unaudited Number of options 2019 000's	Unaudited Weighted- average price 2019 A\$	Number of options 2018 000's	Weighted- average price 2018 A\$
Outstanding as at 1 April	6,668	0.50	5,821	0.50
Granted during the year	1,725	0.69	865	0.65
Exercised during the year	(524)	0.50	-	-
Forfeited during the year	(872)	0.53	(18)	0.50
Outstanding 31 March	6,997	0.56	6,668	0.52
Vested as at 31 March	1,798	0.50	-	

15 Interests in subsidiaries

	Country of		
Name of entity	Incorporation	2019 Ownership	2018 Ownership
Volpara Solutions Europe Ltd.	United Kingdom	100%	100%
Volpara Solutions Ltd.	New Zealand	100%	100%
Volpara Solutions Inc.	United States	100%	100%
Volpara Solutions Australia Pty Ltd.	Australia	100%	100%

Notes to the consolidated financial statements for the year ended 31 March 2019

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16 Segment information				
			Unaudited	
For the year ended 31 Marc	h 2019		2019	2018
Capital sales			NZ\$'000	NZ\$'000
North America			205	229
EMEA			91	24
APAC			285	322
Capital sales total			581	575
Service maintenance agree	ments			
North America			362	293
EMEA			5	1
APAC			12	10
Service maintenance agree	ments total		379	304
Software as a Service				
North America			3,655	1,771
EMEA			147	42
APAC			238	120
Software-as-a-service total			4,040	1,933
Total revenue from contrac	ts with customers		5,000	2,812
17 Lease liabilities				
		Unaı	ıdited	
Lease liabilities			119	
			5'000	
Property	0 - 12 months	1-2 years	2+ years	Total

	142φ 000			
Property	0 - 12 months	1-2 years	2+ years	Total
Level 7, 44 Victoria Street, Wellington, NZ	125	127	-	252

Lease liabilities	2018
	NZ\$'000

Property	0 - 12 months	1-2 years	2+ years	Total
Level 7, 44 Victoria Street, Wellington, NZ	130	115	95	340

Unaudited **Potential Future Rental Payments** 2019 NZ\$'000

Property	Lease Liabilities Recognised	Payable in 1-5 years	Payable in 6-10 years	Total
Level 7, 44 Victoria Street, Wellington, NZ	252	397	-	649

Potential Future Rental Payments

2018	
NZ\$'000	

Property	Lease Liabilities Recognised	Payable in 1-5 years	Payable in 6-10 years	Total
Level 7, 44 Victoria Street, Wellington, NZ	340	282	61	683

Notes to the consolidated financial statements for the year ended 31 March 2019

18 Intangibles, fixed assets and right-of-use assets

	Right-of-use assets	Intangibles	Fixed assets	Total
2019 (unaudited)	NZ\$'000			
Cost				
Balance as at 1 April	424	71	243	738
Additions	-	301	393	694
Disposals		-	(19)	(19)
Balance as at 31 March	424	372	617	1,413
Depreciation, Amortisation or Impairment				
Balance as at 1 April	(76)	-	(137)	(213)
Depreciation, amortisation or impairment	(131)	(17)	(162)	(310)
Disposals		-	19	19
Balance as at 31 March	(207)	(17)	(280)	(504)
Net book value	217	355	337	909
	Right-of-use assets	Intangibles	Fixed assets	Total
2018	NZ\$'000			
Cost				
Balance as at 1 April	45	28	127	200
Additions	424	43	116	583
Disposals and write-offs	(45)	- 74	- 040	(45)
Balance as at 31 March	424	71	243	738
Depreciation, Amortisation or Impairment				
Balance as at 1 April	-	-	(77)	(77)
Depreciation, amortisation or impairment	(121)	-	(60)	(181)
Disposals and write-offs	45	-	-	45
Balance as at 31 March	(76)	-	(137)	(213)
Net book value	348	71	106	525

19 Contingencies and commitments

Capital commitments

The Group had no contingencies or commitments to purchase property or equipment as at 31 March 2019 (2018: Nil).

20 Events after the end of the period

The Company entered into a lease agreement on 13 May 2019 for new office premises to be occupied from 1 August 2019. The annual lease payments amount to \$344,000.

21 Company details

The registered office and principal place of business is:

Volpara Health Technologies Limited Level 7, 44 Victoria Street Wellington Central Wellington, 6011 New Zealand