



ASX Announcement

25 July 2019

Partnership with world leader in Robotic Process Automation extends commercial opportunities

- Strategic partnership with UiPath to expand commercial growth and partnership opportunities for both organisations
- UiPath is the world's leading Robotic Process Automation (RPA) company, servicing over 2,700 customers and 400,000 users globally, including JP Morgan, Charles Schwab and US Navy
- LiveTiles and UiPath to also investigate potential for development of joint RPA and Artificial Intelligence (AI) solutions with respective technologies
- LiveTiles and UiPath chosen to present on stage as well as Adobe at annual Microsoft Inspire 2019 conference

LiveTiles Limited (ASX:LVT) (LiveTiles or the Company), a global software company that empowers its users to create their own intelligent workplace experiences, is pleased to announce it has entered into a strategic partnership with UiPath – the world leader in Robotic Process Automation – as just showcased at Microsoft's Inspire 2019 conference.

Strategic Partnership

The strategic partnership will explore the potential to develop unique intellectual property and use cases for leveraging each other's platforms' strengths to create more compelling solutions and offers. Areas of focus include utilising Ai to help customers determine what processes should be automated; provide valuable process insight and analytics; implement the use of conversational user interface technology such as Bots to drive greater productivity using natural language processing.

Expanding commercial opportunities

LiveTiles and UiPath will also look to leverage each other's respective sales channels and demand generation engines through joint sales and marketing initiatives to drive co-sell opportunities together and with Microsoft.

About UiPath and Robotic Process Automation

UiPath is the world leader in Robotic Process Automation, headquartered in New York City. Named a Leader in the 2019 Gartner Magic Quadrant for Robotic Process Automation Software¹, the multi-billion-dollar company serves over 2,700 customers and over 400,000 users globally, including JP Morgan, Charles Schwab and US Navy. UiPath's long-standing relationship with Microsoft will help drive further marketing and co-sell reach through Microsoft's sales organisation globally.

Robotic Process Automation allows anyone to configure computer software, or a "robot", to emulate human interaction within digital systems to execute business processes and repetitive tasks. RPA robots utilise the user interface to capture data and manipulate applications just like humans do.

¹ <https://www.uipath.com/company/rpa-analyst-reports/gartner-magic-quadrant-robotic-process-automation>



Microsoft again showcases LiveTiles at annual partnership event

Microsoft Inspire² is Microsoft's premier annual event for their partners, bringing together over 16,000 partners from around the world to drive stronger relationships and provide an update on their strategic direction. LiveTiles was chosen alongside UiPath and Adobe to present with Microsoft Vice President, Worldwide ISV Strategy, Penny Philpot, on the successes and benefits of partner-to-partner collaboration. Currently, Microsoft has a worldwide network of 640,000 partners, vendors and service providers.

As part of this event, LiveTiles and UiPath announced a new partnership that will see each organisation explore opportunities to strengthen and broaden value to existing and new customers.

Karl Redenbach, LiveTiles co-founder and CEO, said: "We are pleased to be partnering with UiPath, the world leader in robotic process automation. By examining the applications of artificial intelligence and its ability to shape the modern workplace through automation of traditional business processes, LiveTiles and UiPath will work closely together on defining a new way forward for intelligent workplace experiences. This strategic partnership represents a significant step for the Company as we seek to accelerate our pipeline of commercial opportunities and drive compelling new solutions for our customers."

David Marcus, Vice President Product & Technology Alliance Management, UiPath, said: "As part of our P2P process we are excited to announce a partnership with LiveTiles and see this as an enormous opportunity for us to work together and take our joint channel and give more value to the channels and our customers."

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About LiveTiles:

LiveTiles is a global software company headquartered in New York, with operations in Seattle, Tri-Cities (Washington State), San Francisco, Los Angeles, Chicago, North Carolina, Rochester, London, Sligo, Amsterdam, Sydney, Melbourne, Brisbane, Geelong and Hobart. LiveTiles offers intelligent workplace software for the commercial, government and education markets, and is an award-winning Microsoft Partner. LiveTiles' products comprise LiveTiles Intelligent Workplace, LiveTiles Design, LiveTiles Bots, LiveTiles Intelligence, LiveTiles for SAP Software, LiveTiles MX, LiveTiles Mosaic and Hyperfish. LiveTiles' customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe, the Middle East and Asia-Pacific

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² <https://partner.microsoft.com/en-us/inspire>