# **Appendix 4E**

# Korvest Ltd ABN 20 007 698 106

# Preliminary Final Report Financial Year Ended 30 June 2019

### Results for announcement to the market:

\$A'000

| Revenues from ordinary activities                                 | Up                  | 6.8%   | to                          | 60,843 |
|---|---------------------|--------|-----------------------------|--------|
| Profit from ordinary activities after tax attributable to members | Up                  | 110.7% | to                          | 2,885  |
| Net profit for the period attributable to members                 | Up                  | 110.7% | to                          | 2,885  |
| Earnings per share  | Up                  | 110.6% | to                          | 25.9¢  |
| Dividends   | Amount per security |        | Franked amount per security |        |
| Final dividend (#)  |                     |        |                             |        |
| - current reporting period  | 1:                  | 3.0¢   | 1                           | 3.0¢   |
| - previous corresponding period                                   | 7.0¢                |        | 7.0¢                        |        |
| Interim dividend  |                     |        |                             |        |
| - current reporting period  | 9.0¢                |        | 9.0¢                        |        |
| - previous corresponding period                                   | 5.0¢                |        | 5.0¢                        |        |
| Special dividend  |                     | - r    |                             |        |
| - current reporting period  |                     | _      |                             | _      |
| - previous corresponding period                                   |                     | -      |                             | -      |
| providuo corresponding poned                                      |                     |        |                             |        |

<sup>#</sup> Final dividend proposed in respect of the current reporting period. The financial effect of this dividend will be recognised in the next reporting period.

The Dividend Reinvestment Plan is suspended for the final dividend.

Record date for determining entitlements to the dividend

23 August 2019

Brief explanation of any of the figures reported above and short details of any bonus or cash issue or other item(s) of importance not previously released to the market:

## Refer attached press release.

This report is based on financial statements that have been audited. The audit report is included in the 30 June 2019 financial report.

This financial report is the preliminary final report provided to the Australian Stock Exchange under listing rule 4.3C.

# **Annual Report**

Korvest Ltd and controlled entities (ABN 20 007 698 106)

30 June 2019

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The directors present their report together with the consolidated financial statements of the Group comprising of Korvest Ltd ('the Company') and its subsidiaries for the financial year ended 30 June 2019 and the auditor's report thereon.

# **DIRECTORS**

The directors of the Company at any time during or since the end of the financial year are:

| Name, qualifications and independence status   | Age | Experience, special responsibilities and other directorships   |
|--|-----|--|
| Graeme Billings<br>BCom FCA MAICD<br>Chairman  | 63  | Appointed Chairman 18 September 2014 A Director since May 2013 Mr Billings retired from PricewaterhouseCoopers in 2011 after 34 years where he was a senior partner in the Assurance practice. Director G.U.D. Holdings Limited Director Clover Corporation Limited Chairman Azure Healthcare Ltd Director DomaCom Ltd |
| Chris Hartwig BA(Acc), MAICD Managing Director   | 48  | A Director since 28 February 2018  Mr Hartwig has held a number of senior roles in the steel and electrical manufacturing industries.  |
| Gerard Hutchinson MBA, MBL, MSc(IS), BEc, MA (Research), FCA, FAICD, FAIM Independent Non-Executive Director | 51  | A Director since November 2014 Chairman of Audit Committee Mr Hutchinson has held roles at Chief Financial Officer and Managing Director level in a range of large businesses. He is currently Chief Financial Officer for AF Construction LLC, a member of the Al-Futtaim Group of Companies. Director Depa PLC       |
| Gary Francis BSc. Hon. (Civil), MAICD Independent Non-Executive Director                                     | 64  | A Director since February 2014 Chairman of Remuneration Committee Mr Francis has worked in the construction industry at Senior Manager or Director level in Australia and Asia.  |
| Andrew Stobart B. Eng (Hons), Grad Dip Bus Admin, GAICD Independent Non-Executive Director                   | 64  | A Director since August 2016<br>Chairman Nexans Olex Australia & New Zealand   |
| Steven McGregor BA(Acc), CA, AGIA, ACIS Finance Director   | 47  | Company Secretary since April 2008 Appointed as Finance Director 1 January 2009  |

### For the year ended 30 June 2019

#### **COMPANY SECRETARY**

Mr Steven J W McGregor CA, AGIA, ACIS, BA(Acc) was appointed to the position of company secretary in April 2008. Mr McGregor previously held the role of chief operating officer and company secretary with an unlisted public company for seven years.

#### **RETIREMENT AND RE-ELECTIONS**

In accordance with the Constitution, Graeme Billings and Andrew Stobart retire from the Board at the forthcoming Annual General Meeting on 25 October 2019 and offer themselves for re-election.

#### **DIRECTORS' MEETINGS**

The number of directors' meetings, including meetings of committees of directors, and number of meetings attended by each of the directors of the Company during the financial year are:

| Director        | Во | Board |   | Audit<br>Committee |   | eration<br>nittee |
|-----------------|----|-------|---|--------------------|---|-------------------|
|                 | А  | В     | Α | В                  | Α | В                 |
| Mr G Billings   | 12 | 12    | 4 | 4                  | 2 | 2                 |
| Mr G Francis    | 12 | 12    | 4 | 4                  | 2 | 2                 |
| Mr G Hutchinson | 12 | 12    | 4 | 4                  | 2 | 2                 |
| Mr A Stobart    | 11 | 12    | 3 | 4                  | 2 | 2                 |
| Mr C Hartwig    | 12 | 12    | - | -                  | - | -                 |
| Mr S McGregor   | 12 | 12    | - | _                  | - | -                 |

A = Number of meetings attended

B = Total number of meetings available for attendance

#### **FINANCIAL RESULTS**

The revenue from trading activities for the year ended 30 June 2019 (FY19) was \$60.8m, up 6.8% on the previous year. The Group recorded a profit after tax of \$2.9m compared to \$1.4m in the previous year.

The improved FY19 result is attributable to growth in both volume and margin as a number of the markets in which Korvest operates have been buoyant throughout the year.

#### For the year ended 30 June 2019

#### **DIVIDENDS**

The directors announced a fully franked final dividend of 13.0 cents per share (2018: 7.0 cents per share) and 9.0 cents per share at the half year (2018: 5.0 cents per share). The Dividend Reinvestment Plan (DRP) will be suspended for the final dividend. The dividend will be paid on 6 September 2019 with a record date of 23 August 2019.

A summary of dividends paid or declared by the Company to members since the end of the previous financial year were:

| Cents per share | amount<br>\$'000 | Franked/<br>unfranked   | Date of payment   |
|-----------------|------------------|---|---|
|                 |                  |   |   |
| 9.0             | 1,006            | Fully franked   | 8 March 2019  |
| 7.0             | 781              | Fully franked   | 7 September 2018  |
|                 | 1,787            | •   |   |
|                 | share            | Cents per share         amount \$'000           9.0         1,006           7.0         781 | Cents per share amount \$\frac{\fir\f{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac |

Franked dividends declared and paid during the year were franked at the rate of 30 per cent.

#### Declared after end of year

After the reporting date the following dividends were proposed by the directors. The dividends have not been provided for and there are no income tax consequences to the Company.

| Final ordinary | 13.0 | 1,456 | Fully franked | 6 September 2019 |
|----------------|------|-------|---------------|------------------|
| Total amount   |      | 1,456 |               |                  |

The financial effect of these dividends has not been brought to account in the financial statements for the year ended 30 June 2019 and will be recognised in subsequent financial reports.

|   | Note | Total  |
|---|------|--------|
|   |      | amount |
| Dividends have been dealt with in the financial |      | \$'000 |
| report as:                                      |      |        |
| Dividends                                       | 18   | 1,787  |
| Dividends – subsequent to 30 June 2019          | 18   | 1,456  |

#### PRINCIPAL ACTIVITIES, STRATEGY AND FUTURE PERFORMANCE

The principal activities of the Group consist of hot dip galvanising, sheet metal fabrication, manufacture of cable and pipe support systems and fittings, design and assembly of access systems for large mobile equipment and sale, repair and rental of high torque tools.

The Group is comprised of the Industrial Products Group which includes the EzyStrut, Power Step and Titan Technologies businesses and the Production Group which includes the Korvest Galvanisers business.

Korvest's businesses service a number of major markets including infrastructure, commercial, utilities, mining, food processing, oil & gas, power stations, health and industrial.

The improved results over the past two years have been driven by activity levels in the infrastructure sector. This sector remains strong, and the outlook positive, with a number of major road and rail projects being constructed over the next few years. Korvest is well positioned to capitalise on opportunities arising from this activity over the coming years as demonstrated by the company's plan to significantly invest in manufacturing capability and capacity

Korvest has a long history of paying franked dividends. The target dividend payout ratio range is 65-90% of after tax profits.

#### For the year ended 30 June 2019

#### **REVIEW OF OPERATIONS**

#### **Industrial Products**

In the Industrial Products group, the EzyStrut cable and pipe support business supplies products for major infrastructure developments and also supplies products to electrical wholesalers and contractors for small industrial developments.

Activity levels were strong in the markets serviced by EzyStrut in FY19. Major project activity remained high and this was supported by increased work from the smaller projects and day-to-day markets. All states experienced growth compared to the prior year. NSW had the strongest growth due to the supply of a major infrastructure project as well as an active day-to-day market. The SA market also performed well as a number of mid-range projects were supplied throughout the year. The Victorian branch moved to a larger warehouse facility in February 2019 to enable it to more efficiently service the growing customer base.

In April 2019 a competitor exited the market. The competitor operated predominantly in NSW and Victoria and as a result it is anticipated that more opportunities will become available in those states.

Power Step designs and assembles access systems for large mobile equipment. Titan Technologies supplies specialised tools in the form of torque wrenches, hydraulic pumps and related accessories. These businesses experienced subdued trading conditions compared to the prior year. The results were also adversely impacted by stock losses following a detailed review of inventory on hand. The September 2018 retirement of the long-serving General Manager prompted a restructure resulting in a lower ongoing overhead cost.

#### **Production**

In the Production group, the Galvanising business volumes were static although the mix of internal and external work changed with an increase in internal work. Galvanising revenue from external customers reduced by 2.5% with price increases mitigating the impact of a 6% volume drop. The cost of zinc and energy remain challenging for the business. The weighted average cost of zinc consumed in FY19 was 7% higher than FY18. There was some small relief with energy costs as a new, lower electricity price was effective for the second half with further price improvement contracted from January 2020 onwards. In addition the business has invested in energy efficient LED lighting and 173Kw of solar panels during the year. However, offsetting this, gas pricing increased by 16% in the second half and gas pricing remains the more significant concern in terms of energy costs going forward.

Labour efficiency improved during the year and this, along with a lower depreciation charge contributed to the improved Production result.

#### Risk

The Board and Management periodically review and update an Enterprise Risk Register that identifies and assesses the risks faced by the business and the controls that are in place to mitigate those risks. General Managers report to the board monthly on any changes to the risk profile of their business unit.

Operational risks relate principally to continuity of supply and continuity of production. To ensure continuity of supply Korvest monitors the performance of key suppliers and establishes more than one supply source for key products. For many bought in finished goods the ability for the product to also be manufactured in-house mitigates the risk.

Korvest's in-house engineering and maintenance department is responsible for preventative maintenance programmes to ensure a high level of plant reliability and low down time.

Financial risks faced by the business are typical of those faced by most businesses and centre around management of working capital. In particular, trade receivables and inventory levels are constantly reviewed and performance is monitored with key performance indicators on an ongoing basis.

#### SIGNIFICANT CHANGES

In the opinion of the directors there were no significant changes in the state of affairs of the Group that occurred during the financial year under review.

## For the year ended 30 June 2019

#### **EVENTS SUBSEQUENT TO REPORTING DATE**

At the date of this report there is no matter or circumstance that has arisen since 30 June 2019, that has significantly affected, or may significantly affect:

- (i) the operations of the Group;
- (ii) the results of those operations; or
- (iii) the state of affairs of the Group;

in the financial years subsequent to 30 June 2019.

#### LIKELY DEVELOPMENTS

The Group will continue to focus on the significant infrastructure pipeline in the domestic market and servicing the day-to-day market. This will include investment in product development and manufacturing capacity to ensure that the Group is well placed to secure and deliver major projects.

Working capital management will continue to play a key role with an emphasis on non-project inventory reduction.

As outlined in the notes to the financial statements, the Group will adopt AASB 16 *Leases* on 1 July 2019. It is estimated that for the year ended 30 June 2020 the adoption of this standard will result in approximately \$90,000-100,000 additional lease related expenses compared to the current method of expensing lease rentals as they are paid.

Further information about likely developments in the operations of the Group and the expected results of those operations in future financial years has not been included in this report because disclosure of the information would be likely to result in unreasonable prejudice to the Group.

#### **DIRECTORS AND OFFICERS INSURANCE**

Since the end of the previous financial year the Company has paid insurance premiums in respect of directors' and officers' liability and legal expenses insurance contracts, for current and former directors and officers of the Company and related entities. The insurance premiums relate to:

- a) costs and expenses incurred by the relevant officers in defending proceedings, whether civil or criminal and whatever their outcome; and
- b) other liabilities that may arise from their position, with the exception of conduct involving a wilful breach of duty or improper use of information or position to gain a personal advantage.

The premiums were paid in respect of all of the directors and officers of the Company. The directors have not included details of the nature of the liabilities covered or the amount of the premium paid in respect of the directors' and officers' liability and legal expenses insurance contracts, as such disclosure is prohibited under the terms of the contract.

# **Remuneration Report – Audited**

## For the year ended 30 June 2019

#### **Principles of compensation**

Remuneration is referred to as compensation throughout this report.

Key Management Personnel (KMP) have authority and responsibility for planning, directing and controlling the activities of the Group, including directors of the Company and other executives. KMP comprise the directors and senior executives of the Group.

Compensation levels for KMP are competitively set to attract and retain appropriately qualified and experienced directors and executives.

The compensation structures explained below are designed to attract suitably qualified candidates, reward the achievement of strategic objectives, and achieve the broader outcome of creation of value for shareholders. The compensation structures take into account:

- (a) the capability and experience of the KMP;
- (b) the KMP's ability to control performance; and
- (c) the Group's performance including the Group's earnings.

#### **Fixed compensation**

Fixed compensation consists of base compensation (which is calculated on a total cost basis), as well as employer contributions to superannuation funds.

Compensation levels are reviewed annually by the remuneration committee.

### Performance linked compensation

Performance linked compensation includes both short-term and long-term incentives, and is designed to reward KMP for meeting or exceeding their financial and personal objectives. The short-term incentive (STI) is an 'at risk' cash bonus, while the long-term incentive (LTI) is provided as performance rights under the rules of the Korvest Performance Rights Plan.

### Consequences of performance on shareholder wealth

In considering the Group's performance and benefits for shareholder wealth, the remuneration committee have regard to the indices set out in the 5 Year Summary on page 20.

#### Short-term incentive bonus

The key performance indicators (KPIs) for the KMP are set annually. The KPIs include measures relating to financial and operating performance, strategy and risk measures.

The KPIs are chosen to directly align the individual's reward to the KPIs of the Group and to its strategy and performance. The non-financial objectives vary with position and responsibility and include measures aimed at achieving strategic outcomes. The financial objectives relate to earnings before interest and tax (EBIT) for various parts of the business depending on the KMP.

The table below summarises the nature and weighting of the KPIs included in the STIs.

| Managing Director           | Other KMP *             |
|-----------------------------|-------------------------|
| Financial performance (55%) | Financial performance   |
| Cost reduction (25%)        | Operational performance |
| New markets (10%)           | Working capital         |
| Safety (10%)                | Cost reductions         |
|                             | Safety                  |
|                             | Product diversification |

<sup>\*</sup> Each KMP have different KPIs and weightings. Some individual's STI structures do not include all KPI categories listed.

### For the year ended 30 June 2019

# Long-term incentive bonus

Performance rights are issued under the Korvest Performance Rights Plan to employees (including KMP) as determined by the remuneration committee. Performance rights become vested performance rights if the Group achieves its performance hurdles. If rights become vested performance rights and do not lapse, the holder is able to acquire ordinary shares in the Company for no cash payment.

For performance rights issued during the year two performance hurdles were applied. Half of the rights issued will be tested against each of the two performance hurdles. The first performance hurdle relates to growth in basic earnings per share (EPS). EPS performance is measured in total over a three year period. The performance hurdle is tested once at the completion of the three year performance period. The % growth is based on a base EPS which was calculated as the average of the statutory EPS for the FY14, FY15 and FY16 years as the Board considers that this represents an appropriate EPS hurdle. For the most recent issue of Performance Rights the table below sets out the % of rights that vest depending on the level of EPS growth achieved.

| Compound annual EPS growth over 3 yr vesting period | % of rights that vest       |
|---|-----------------------------|
| Less than 5%  | Nil                         |
| 5%  | 25%                         |
| Between 5% - 15%                                    | Pro rata between 25% – 100% |
| 15% or greater                                      | 100%                        |

The EPS objective was chosen because it is a good indicator of the Group's earnings growth and is aligned to shareholder wealth objectives.

The second performance hurdle relates to Relative Total Shareholder Return (RTSR). The RTSR is a ranking of Korvest's total shareholder return compared to a comparative group of 20 companies over the three year performance period. Total shareholder return is calculated as the growth in share price plus dividends and any capital returns to shareholders to produce the total return to each shareholder expressed as a percentage. The comparator group of companies was selected by the Board as a group that has a spread and size of operations similar to Korvest and also are impacted by economic and cyclical factors in a manner similar to Korvest.

At the end of the three year performance period, Korvest's performance will be assessed against the comparator group and the % of rights that will vest will be determined in accordance with the following table.

| Korvest's TSR against TSR of the Comparator Group                               | % of rights that vest                               |
|---|---|
| Below the 51 <sup>st</sup> percentile   | Nil   |
| At the 51 <sup>st</sup> percentile  | 50%   |
| Above the 51 <sup>st</sup> percentile but below the 75 <sup>th</sup> percentile | Between 50% and 100% using a straight line analysis |
| At or above the 75 <sup>th</sup> percentile                                     | 100%  |

Notwithstanding Korvest's performance relative to the comparator group, no performance rights will vest if Korvest's TSR over the performance period is less than zero.

In addition to the performance measures, there is also a service condition whereby unvested performance rights will lapse if the holder ceases employment with the Group apart from in some specific circumstances such as death or permanent disability.

The Company's securities trading policy prohibits those that are granted share-based payments as part of their remuneration from entering into other arrangements that limit their exposure to losses that would result from share price decreases. Entering into such arrangements has been prohibited by law since 1 July 2011.

# For the year ended 30 June 2019

#### Service contracts

It is the Group's policy that service contracts for all KMP are unlimited in term but capable of termination by providing 1 to 6 months' notice depending on the KMP, and that the Group retains the right to terminate the contract immediately by making payment in lieu of notice. The Group has entered into a service contract with each executive KMP.

On termination of employment the KMP are also entitled to receive their statutory entitlements and accrued annual leave and long service leave, as well as any entitlement to incentive payments and superannuation benefits.

#### Services from remuneration consultants

During the year Guerdon Associates were engaged to provide advice in relation to possible amendments to the Korvest Performance Rights Plan for future years. Guerdon Associates provided the Company with a range of alternative performance measures for the Remuneration Committee to consider adopting for future issues under the Korvest Performance Rights Plan. Guerdon Associates did not make any recommendations as to which measures should be adopted. The Remuneration Committee has adopted one of the alternatives included in the Consultant's report.

Guerdon Associates received a fee of \$16,532 for the work.

Guerdon Associates surveyed Management to understand Management's view of the current Plan. This was the only interaction between Management and Guerdon Associates.

The Guerdon Associates report was supplied and presented directly to the Remuneration Committee. The Board confirms that given the limited interaction between the consultants and Management, the Board is confident that the report was not unduly influenced by Management.

#### Non-executive directors

Non-executive directors receive a fixed fee. The total remuneration for all non-executive directors was last voted upon by shareholders at the AGM held on 25 October 2013 and is not to exceed \$450,000.

The following base fees became effective on 1 July 2018 and were applied for the entirety of the financial year ended 30 June 2019:

Chairman \$130,650

Director \$65,331

The Chairman of a Board Committee receives a further \$10,887 p.a.

Superannuation is added to these fees where appropriate.

Non-executive directors do not receive performance-related compensation.

# For the year ended 30 June 2019

#### **Directors and Executive Remuneration**

Details of the nature and amount of each major element of remuneration of each director of the Company, and other KMP of the Group are:

|                               |      | Short Te      | rm     | Post<br>employment | Other long    | Share based payments |                  |         | Proportion of |
|-------------------------------|------|---------------|--------|--------------------|---------------|----------------------|------------------|---------|---------------|
|                               |      |               |        | Superannuation     | term – Long   |                      |                  |         | remuneration  |
|                               |      | Salary & Fees | Bonus  | benefits           | Service leave | Shares               | Options & Rights | Total   | performance   |
| Name                          |      | \$            | \$     | \$                 | \$ *          | \$                   | \$               | \$      | related %     |
| Directors                     |      |               |        |                    |               |                      |                  |         |               |
| G Billings                    | 2019 | 130,650       | -      | 12,412             | -             | -                    | -                | 143,062 | -             |
| Non-executive (Chairman)      | 2018 | 128,088       | -      | 12,168             | -             | -                    | -                | 140,256 | -             |
| G Francis                     | 2019 | 83,448        | -      | -                  | -             | -                    | -                | 83,448  | -             |
| Non-executive (Director)      | 2018 | 81,816        | -      | -                  | -             | -                    | -                | 81,816  | -             |
| G Hutchinson                  | 2019 | 76,218        | -      | 7,241              | -             | -                    | -                | 83,459  | -             |
| Non-executive (Director)      | 2018 | 74,724        | -      | 7,099              | -             | -                    | -                | 81,823  | -             |
| A Stobart                     | 2019 | 65,331        | -      | 6,206              | -             | -                    | -                | 71,537  | -             |
| Non-executive (Director)      | 2018 | 64,050        | -      | 6,085              | -             | -                    | -                | 70,135  | -             |
| C Hartwig <sup>1,2</sup>      | 2019 | 325,558       | 94,710 | 25,006             | 9,650         | -                    | 18,883           | 473,807 | 24.0          |
| Executive (Managing Director) | 2018 | 293,150       | 48,404 | 25,199             | 9,539         | 499                  | 9,143            | 385,934 | 14.9          |
| S McGregor <sup>2</sup>       | 2019 | 295,328       | 29,430 | 24,026             | 15,198        | -                    | 19,566           | 383,548 | 12.8          |
| Executive (Finance Director)  | 2018 | 285,533       | 10,636 | 25,046             | 10,193        | -                    | 10,233           | 341,641 | 6.1           |

<sup>\*</sup> This represents the accounting expense relating to the change in the provision for long service leave. It does not represent cash payments or statutory obligations.

The proportion of performance related remuneration is bonuses and share based payments divided by total remuneration.

<sup>1</sup> From 1 July 2017 to 28 February 2018 C Hartwig was Executive General Manager EzyStrut. From 4 September 2017 to 28 February 2018 he was also acting CEO. From 1 March 2018 he was Managing Director. In July 2018 a payment of \$12,550 was paid to C Hartwig as back-pay for the period he was acting CEO. This payment is included in the 2019 Salary & Fees amount.

<sup>2</sup> Executives have elected to have their superannuation contributions capped at \$25,000 and instead have the balance above \$25,000 paid as salary rather than superannuation.

# For the year ended 30 June 2019

|  |      |          |        | Post           |               | Termination |             |           |         |                       |
|--|------|----------|--------|----------------|---------------|-------------|-------------|-----------|---------|-----------------------|
|  |      | Short    | Term   | employment     | Other long    | Payment     | Share based | payments  |         |                       |
|  |      | Salary & |        | Superannuation | term – Long   | \$          |             | Options & |         | Proportion of         |
|  |      | Fees     | Bonus  | benefits       | Service leave |             | Shares      | Rights    | Total   | remuneration          |
| Name                                       |      | \$       | \$     | \$             | \$*           |             | \$          | \$        | \$      | performance related % |
| Executives / other KMP                     |      |          |        |                |               |             |             |           |         |                       |
| S Taubitz (became KMP 1                    |      |          |        |                |               |             |             |           |         |                       |
| March 2018) <sup>1</sup>                   | 2019 | 190,000  | 29,925 | 20,175         | 1,061         | -           | -           | 6,100     | 247,261 | 14.6                  |
| General Manager Sales                      | 2018 | 61,833   | 19,633 | 5,874          | 250           | -           | -           | -         | 87,590  | 8.8                   |
| G Christie                                 | 2019 | 188,500  | 17,520 | 18,130         | 11,551        | -           | 998         | 11,638    | 248,337 | 11.7                  |
| General Manager Operations                 | 2018 | 183,780  | 2,343  | 17,459         | 6,468         | -           | 998         | 5,738     | 216,786 | 3.7                   |
| P Assaf (Retired 28 Sep 2018) <sup>2</sup> | 2019 | 66,252   | -      | 6,294          | (52,100)      | 148,498     | 499         | -         | 169,443 | -                     |
| General Manager Power Step &               |      |          |        |                |               | -           |             |           |         |                       |
| Titan Technologies                         | 2018 | 220,842  | 11,042 | 20,980         | 5,229         |             | 998         | -         | 259,091 | 4.3                   |

<sup>\*</sup> This represents the accounting expense relating to the change in the provision for long service leave. It does not represent cash payments or statutory obligations.

2 The termination payment for Paul Assaf represents the payment of accrued annual and long service leave.

The proportion of performance related remuneration is bonuses and share based payments divided by total remuneration.

<sup>1</sup> S Taubitz was appointed as General Manager Sales EzyStrut on 1 March 2018. For the comparative year salary and superannuation benefits disclosed relate only to the period that he was part of KMP. The bonus and long service leave values for the comparative year are full year values and therefore also include the period when he was in his prior role as State Manager – Victoria and not KMP. As the 2018 bonus payment relates to a full year the proportion of performance related remuneration has been calculated by annualising the salary and superannuation components.

# For the year ended 30 June 2019

#### Options and rights over equity instruments granted as compensation during the reporting period

Details on performance rights that were granted as compensation to each KMP during the reporting period are as follows:

|            | Number of performance rights granted during the year | Grant date  | Fair value per right<br>at grant date (\$) | Expiry date  |
|------------|--|-------------|--|--------------|
| Directors  |  |             |  |              |
| C Hartwig  | 32,006   | 29 Oct 2018 | \$2.03/\$1.83                              | 30 June 2021 |
| S McGregor | 30,669   | 29 Oct 2018 | \$2.03/\$1.83                              | 30 June 2021 |
| Executives |  |             |  |              |
| S Taubitz  | 20,043   | 29 Oct 2018 | \$2.03/\$1.83                              | 30 June 2021 |
| G Christie | 19,387   | 29 Oct 2018 | \$2.03/\$1.83                              | 30 June 2021 |

Half of the performance rights issued to each KMP will be tested against an EPS hurdle with the other half being tested against a Relative Total Shareholder Return (RTSR) hurdle. The fair value of the EPS hurdle rights is \$2.03. The fair value of the RTSR hurdle rights is \$1.83.

All performance rights have a nil exercise price.

All performance rights expire on the earlier of their expiry date or termination of the individual's employment. The performance rights are exercisable for one year after the conclusion of the vesting period. In addition to the continuing employment service condition, the ability to exercise performance rights is conditional on the Group achieving performance hurdles. Details of the performance criteria are included in the long-term incentives discussion on page 9.

No equity-settled share-based payment transaction terms (including performance rights granted as compensation to KMP) have been altered or modified by the Group during the reporting period or the prior period.

### Exercise of options granted as compensation

No shares were issued on the exercise of performance rights previously granted as compensation during the reporting period.

# For the year ended 30 June 2019

#### Analysis of options and rights over equity instruments granted as compensation

Details of vesting profiles of the options granted as remuneration to each director and key executive of the Company are detailed below:

|            | Options / Right | ts Granted |                          |   |                           |
|------------|-----------------|------------|--------------------------|---|---------------------------|
|            | Number          | Date       | % vested in current year | % forfeited or<br>lapsed in<br>current year | Year in which grant vests |
| Directors  |                 |            |                          |   |                           |
| C Hartwig  | 10,000*         | Mar 09     | -                        | -   | 30 Jun 11                 |
|            | 23,000          | Nov 16     | 44.8%**                  | 55.2%                                       | 30 Jun 19                 |
|            | 28,000          | Nov 17     | -                        | -   | 30 Jun 20                 |
|            | 32,006          | Oct 18     | -                        | -   | 30 Jun 21                 |
| S McGregor | 28,500          | Nov 16     | 44.8%**                  | 55.2%                                       | 30 Jun 19                 |
|            | 29,300          | Nov 17     | -                        | -   | 30 Jun 20                 |
|            | 30,669          | Oct 18     | -                        | -   | 30 Jun 21                 |
| Executives |                 |            |                          |   |                           |
| S Taubitz  | 20,043          | Oct 18     | -                        | -   | 30 Jun 21                 |
| G Christie | 12,500          | Nov 16     | 44.8%**                  | 55.2%                                       | 30 Jun 19                 |
|            | 19,000          | Nov 17     | -                        | -   | 30 Jun 20                 |
|            | 19,387          | Oct 18     | -                        | -   | 30 Jun 21                 |

<sup>\*</sup> These options were issued under the previous Korvest Ltd Executive Share Plan. They vested during the year ended 30 June 2011 and were exercised in January 2011. Restricted ordinary shares were issued at an exercise price of \$3.79 per share. Under the terms of the previous Korvest Ltd Executive Share Plan upon exercise of the options the individual must pay the exercise price over a maximum term of 20 years. Dividends, after deduction of an amount intended for the participant's tax, are applied in payment of the exercise price. The arrangement to pay the exercise price over 20 years is interest free and without personal recourse to the participants (recourse is limited to the shares themselves). As a result of these arrangements, under Australian Accounting standards, the instruments are treated as options until such time as the associated non-recourse loan is fully repaid. The shares remain restricted until such time as the loan is fully paid.

<sup>\*\*</sup> The three year performance period for performance rights issued in November 2016 ended on 30 June 2019. These rights were tested against two performance hurdles, EPS and RTSR. The EPS hurdle was not met. Korvest's total shareholder return over the performance period was 43.38% which was at the 70<sup>th</sup> percentile of the comparator group. As a result 89.6% of the RTSR performance rights will vest. The vested rights are able to be exercised up until 30 June 2020.

# For the year ended 30 June 2019

# Analysis of movements in options and rights granted as compensation

The movement during the reporting period, by value, of options over ordinary shares in the Company held by each company director and KMP are detailed below.

|            | Value of Rights/Options |                          |  |  |
|------------|-------------------------|--------------------------|--|--|
|            | Granted in year \$ (A)  | Exercised in year \$ (B) |  |  |
| Directors  |                         |                          |  |  |
| C Hartwig  | 61,740                  | -                        |  |  |
| S McGregor | 59,161                  | -                        |  |  |
| Executives |                         |                          |  |  |
| S Taubitz  | 37,398                  | -                        |  |  |
| G Christie | 38,663                  | -                        |  |  |

- (A) The value of performance rights granted in the year is the fair value of the options calculated at grant date using the Black Scholes option-pricing model for the EPS hurdle performance rights and a Monte Carlo simulation for the RTSR hurdle performance rights. The total value of the options granted is included in the table above. This amount will be allocated to remuneration over the vesting period (i.e. in years 1 July 2017 to 30 June 2020) subject to meeting the associated performance conditions.
- (B) The value of the options exercised during the year is calculated as the market price of shares as at the close of trading on the date the options were exercised after deducting the price to exercise the option.

Further details regarding options granted to executives under the Executive Share Plan are in Note 10 to the financial statements.

# For the year ended 30 June 2019

# **Options and rights over equity instruments**

The movement during the reporting period in the number of options over ordinary shares in Korvest Ltd held, directly, indirectly or beneficially, by each KMP, including their related parties, is as follows:

| Held at<br>1 July<br>2018<br>AASB | Granted as compensation                    | Exercised  | Lapsed  | Held at<br>30 June<br>2019<br>AASB   | Held at<br>30 June<br>2019<br>ASX                   | Vested<br>during<br>the year   |
|-----------------------------------|--|--|---|--|---|--|
|                                   |  |  |   |  |   |  |
| 61,000                            | 32,006                                     | -  | (12,696)  | 80,310   | 70,310  | 10,304   |
| 57,800                            | 30,669                                     | -  | (15,732)  | 72,737   | 72,737  | 12,768   |
|                                   |  |  |   |  |   |  |
| -                                 | 20,043                                     | -  | -   | 20,043   | 20,043  | -  |
| 31,500                            | 19,387                                     | -  | (6,900)   | 43,987   | -   | 5,600  |
|                                   | 1 July<br>2018<br>AASB<br>61,000<br>57,800 | 1 July 2018 compensation 61,000 32,006 57,800 30,669 | 1 July 2018 compensation Exercised 51,000 32,006 57,800 30,669 - 20,043 - | 1 July 2018 compensation Exercised Lapsed Sation   61,000 32,006 - (12,696) 57,800 30,669 - (15,732) | 1 July 2018 compensation Exercised Lapsed 2019 AASB | 1 July compensation Exercised Lapsed 2019 2019 2019 AASB ASX    61,000 32,006 - (12,696) 80,310 70,310 72,737 72,737    - 20,043 20,043 20,043 |

No options held by KMP are vested but not exercisable.

|             | Held at<br>1 July<br>2017<br>AASB | Granted as compensation | Exercised | Lapsed   | Held at<br>30 June<br>2018<br>AASB | Held at<br>30 June<br>2018<br>ASX | Vested<br>during<br>the year |
|-------------|-----------------------------------|-------------------------|-----------|----------|------------------------------------|-----------------------------------|------------------------------|
| Directors   |                                   |                         |           |          |                                    |                                   |                              |
| A Kachellek | 66,900                            | -                       | -         | (66,900) | -                                  | -                                 | -                            |
| C Hartwig   | 54,200                            | 28,000                  | -         | (21,200) | 61,000                             | 51,000                            | -                            |
| S McGregor  | 57,300                            | 29,300                  | -         | (28,800) | 57,800                             | 57,800                            | -                            |
| Executives  |                                   |                         |           |          |                                    |                                   |                              |
| S Taubitz * | N/A                               | -                       | -         | -        | -                                  | -                                 | -                            |
| G Christie  | 17,500                            | 19,000                  | -         | (5,000)  | 31,500                             | 31,500                            | -                            |

No options held by KMP are vested but not exercisable.

<sup>\*</sup> Holding has been noted as N/A where the person was not a member of KMP at that date. Transactions have only been recorded where they occurred whilst the person was a member of KMP.

# For the year ended 30 June 2019

#### **Movements in shares**

The movement during the reporting period in the number of ordinary shares in Korvest Ltd held, directly, indirectly or beneficially, by each KMP, including their related parties, is as follows:

|              | Held at     | Purchases | Allocated under<br>Employee/ | Held at 30 | Shares held subject to |
|--------------|-------------|-----------|------------------------------|------------|------------------------|
|              | 1 July 2018 |           | Exec share plan              | June 2019  | non-recourse loans     |
| Directors    |             |           |                              |            |                        |
| G Billings   | 667         | 8,000     | -                            | 8,667      | -                      |
| C Hartwig    | 13,993      | 6,100     | -                            | 20,093     | 10,000                 |
| S McGregor   | 32,004      | -         | -                            | 32,004     | -                      |
| G Francis    | 6,271       | -         | -                            | 6,271      | -                      |
| G Hutchinson | 500         | -         | -                            | 500        | -                      |
| A Stobart    | 500         | 5,000     | -                            | 5,500      | -                      |
| Executives   |             |           |                              |            |                        |
| G Christie   | 2,128       | -         | 394                          | 2,522      | -                      |
| S Taubitz    | -           | -         | -                            | -          | -                      |

No shares were granted to KMP during the reporting period as compensation other than those provided under the employee share plan on the same terms and conditions as for all employees.

|               | Held at<br>1 July 2017 | Purchases | Allocated under<br>Employee/<br>Exec share plan | Held at 30<br>June 2018 | Shares held subject<br>to<br>non-recourse loans |
|---------------|------------------------|-----------|---|-------------------------|---|
| Directors     |                        |           |   |                         |   |
| G Billings    | 667                    | -         | -   | 667                     | -   |
| C Hartwig     | 13,760                 | -         | 233   | 13,993                  | 10,000  |
| S McGregor    | 32,004                 | -         | -   | 32,004                  | -   |
| A Kachellek * | 57,110                 | -         | -   | N/A                     | -   |
| G Francis     | 6,271                  | -         | -   | 6,271                   | -   |
| G Hutchinson  | 500                    | -         | -   | 500                     | -   |
| A Stobart     | 500                    | -         | -   | 500                     | -   |
| Executives    |                        |           |   |                         |   |
| G Christie    | 1,664                  | -         | 464   | 2,128                   | -   |
| P Assaf       | 1,152                  | -         | 464   | 1,616                   | -   |
| S Taubitz *   | N/A                    | -         | -   | -                       | -   |

No shares were granted to KMP during the reporting period as compensation other than those provided under the employee share plan on the same terms and conditions as for all employees.

<sup>\*</sup> Shareholding has been noted as N/A where the person was not a member of KMP at that date. Purchase and sale transactions have only been recorded where they occurred whilst the person was a member of KMP.

# For the year ended 30 June 2019

# Analysis of bonuses included in remuneration

Executive bonuses are paid on the achievement of specified performance targets. Those targets vary for each executive and are aligned to each executive's role and responsibilities. The targets relate to financial, operational, strategic and safety measures.

Details of the vesting profile of the short-term incentive cash bonuses awarded as remuneration to each director of the Company, and to other key management personnel are detailed below.

| Short-term incentive bonus |                         |                                       |                  |                            |  |  |  |
|----------------------------|-------------------------|---------------------------------------|------------------|----------------------------|--|--|--|
| КМР                        | Maximum<br>possible STI | Included in<br>remuneration \$<br>(A) | % vested in year | % forfeited in year<br>(B) |  |  |  |
| C Hartwig                  | 172,000                 | 94,710                                | 55.0             | 45.0                       |  |  |  |
| S McGregor                 | 43,600                  | 29,430                                | 67.5             | 32.5                       |  |  |  |
| S Taubitz                  | 57,000                  | 29,925                                | 52.5             | 47.5                       |  |  |  |
| G Christie                 | 48,000                  | 17,520                                | 36.5             | 63.5                       |  |  |  |

<sup>(</sup>A) Amounts included in remuneration for the financial year represent the amount related to the financial year based on the achievement of specified performance criteria.

<sup>(</sup>B) The amounts forfeited are due to the performance criteria not being met in relation to the current financial year.

# For the year ended 30 June 2019

#### **DIRECTORS' INTERESTS**

The relevant interest of each director over the shares and rights over such instruments issued by the Company and other related bodies corporate as notified by the directors to the Australian Securities Exchange in accordance with S250G(1) of the Corporations Act 2001, at the date of this report is as follows:

|              | Korvest Ltd     | Korves    |           |
|--------------|-----------------|-----------|-----------|
|              | Ordinary Shares | Performan | ce Rights |
|              |                 | Unvested  | Vested    |
| C Hartwig    | 30,093          | 60,006    | 10,304    |
| G Billings   | 8,667           | -         | -         |
| S McGregor   | 32,004          | 59,969    | 12,768    |
| G Francis    | 6,271           | -         | -         |
| G Hutchinson | 500             | -         | -         |
| A Stobart    | 5,500           | -         | -         |

#### **NON-AUDIT SERVICES**

During the year KPMG, the Group's auditor, has performed certain other services in addition to their statutory duties. The Board has considered the non-audit services provided during the year by the auditor and in accordance with written advice provided by resolution of the Audit Committee, is satisfied that the provision of these services did not compromise the auditor's independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services were subject to the corporate governance procedures adopted by the Group; and
- the non-audit services provided do not undermine the general principles relating to auditor independence as set out
  in APES 110 Code of Ethics for Professional Accountants, as they did not involve reviewing or auditing the auditor's
  own work, acting in a management or decision making capacity for the Group, acting as an advocate for the Group or
  jointly sharing risk and rewards.

For details of non-audit services fees charged refer to Note 5 to the financial statements.

## LEAD AUDITOR'S INDEPENDENCE DECLARATION

The lead auditor's independence declaration is set out on page 63 and forms part of the Directors' report for the financial year ended 30 June 2019.

#### **ROUNDING OFF**

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and in accordance with that Instrument, amounts in the Financial report and Directors' report have been rounded off to the nearest thousand dollars, unless otherwise stated.

# **CORPORATE GOVERNANCE**

The Company's Corporate Governance Statement can be found on the Korvest website at <a href="http://www.korvest.com.au/assets/downloads/Korvest-Corporate-Governance-2019.pdf">http://www.korvest.com.au/assets/downloads/Korvest-Corporate-Governance-2019.pdf</a>

Signed at Adelaide this Friday 26<sup>th</sup> of July 2019 in accordance with a resolution of the directors.

G A BILLINGS, Director

C A HARTWIG, Director

# **Korvest Ltd**

# **5 Year Summary**

| Sales revenue  | (\$'000) | 2019<br>60,843        | 2018<br>56,962     | 2017<br>44,731      | 2016<br>54,981        | 2015<br>63,025        |
|--|----------|-----------------------|--------------------|---------------------|-----------------------|-----------------------|
| Profit / (Loss) after tax  | (\$'000) | 2,885                 | 1,369              | (1,578)             | 950                   | 1,455                 |
| Depreciation/Amortisation  | (\$'000) | 1,469                 | 1,625              | 1,710               | 1,716                 | 1,642                 |
| Cash flow from operations  | (\$'000) | 1,413                 | 5,110              | (384)               | 7,432                 | 5,115                 |
| Profit / (Loss) from ordinary activities - As % of Shareholders' Equity - As % of Sales Revenue    | _        | 9.3%<br>4.7%          | 4.6%<br>2.4%       | (5.4%)<br>(3.5%)    | 2.9%<br>1.7%          | 4.4%<br>2.3%          |
| Dividend - Total amount paid - Per issued share - Times covered by profit from ordinary activities | (\$'000) | 1,787<br>16.0c<br>1.6 | 889<br>8.0c<br>1.5 | 2,192<br>20.0c<br>- | 2,328<br>22.0c<br>0.4 | 5,032<br>48.0c<br>0.3 |
| Earnings per share   |          | 25.9                  | 12.3               | (14.4c)             | 8.9c                  | 13.9c                 |
| Number of employees  |          | 178                   | 180                | 171                 | 193                   | 225                   |
| Shareholders - Number at year end  |          | 1,652                 | 1,694              | 1,813               | 1,882                 | 2,029                 |
| Net assets per issued ordinary share<br>Net tangible assets per issued ordinary share              |          | \$2.76<br>\$2.76      | \$2.66<br>\$2.66   | \$2.63<br>\$2.63    | \$2.97<br>\$2.97      | \$3.13<br>\$3.13      |
| Share price as at 30 June  |          | \$2.70                | \$2.07             | \$2.36              | \$2.19                | \$3.55                |

# **Korvest Ltd**

# **Financial Statements**

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# Consolidated statement of profit or loss and other comprehensive income

# For the year ended 30 June 2019

|   | Note | 2019<br>\$'000 | 2018<br>\$'000 |
|---|------|----------------|----------------|
| Continuing operations   |      |                |                |
| Sales revenue   | 1    | 60,843         | 56,962         |
| Other income  |      | 4              | -              |
| Expenses, excluding net finance costs                             | 2    | (56,775)       | (55,100)       |
| Profit before financing costs                                     |      | 4,072          | 1,862          |
| Finance income  | 3    | 62             | 40             |
| Net finance income  |      | 62             | 40             |
| Profit before income tax  |      | 4,134          | 1,902          |
| Income tax expense  | 19   | (1,249)        | (533)          |
| Profit from continuing operations                                 |      | 2,885          | 1,369          |
| Profit for the year   |      | 2,885          | 1,369          |
| Total comprehensive income for the period                         |      | 2,885          | 1,369          |
| Attributable to:  |      |                |                |
| Equity holders of the Company                                     |      | 2,885          | 1,369          |
| Total comprehensive income for the period                         |      | 2,885          | 1,369          |
| Earnings per share attributable to the ordinary equity holders of |      |                |                |
| the Company:  |      | Cents          | Cents          |
| Basic earnings per share from continuing operations               | 4    | 25.9           | 12.3           |
| Diluted earnings per share from continuing operations             | 4    | 25.8           | 12.3           |

# Consolidated statement of financial position

# As at 30 June 2019

|  | Note | 2019<br>\$'000 | 2018<br>\$'000 |
|--|------|----------------|----------------|
| Assets   |      |                |                |
| Cash and cash equivalents                                  | 15   | 3,126          | 5,119          |
| Investment   | 15   | 275            | 275            |
| Trade and other receivables                                | 7    | 14,080         | 9,950          |
| Prepayments  |      | 272            | 243            |
| Inventories  | 8    | 10,504         | 9,395          |
| Total current assets                                       |      | 28,257         | 24,982         |
| Property, plant and equipment                              | 12   | 13,033         | 12,882         |
| Total non-current assets                                   |      | 13,033         | 12,882         |
| Total assets   |      | 41,290         | 37,864         |
| Liabilities  |      |                |                |
| Trade and other payables                                   | 9    | 5,974          | 4,666          |
| Employee benefits  | 10   | 2,472          | 2,325          |
| Tax payable  |      | 864            | -              |
| Provisions   | 11   | 32             | 37             |
| Total current liabilities                                  |      | 9,342          | 7,028          |
| Employee benefits  | 10   | 140            | 240            |
| Deferred tax liability                                     | 19   | 431            | 451            |
| Provisions   | 11   | 453            | 433            |
| Total non-current liabilities                              |      | 1,024          | 1,124          |
| Total liabilities  |      | 10,366         | 8,152          |
| Net assets   |      | 30,924         | 29,712         |
| Equity   |      |                |                |
| Share capital  | 17   | 14,142         | 14,084         |
| Reserves   | 17   | 16,782         | 15,837         |
| Retained profit / (losses)                                 |      | -              | (209)          |
| Total equity attributable to equity holders of the Company |      | 30,924         | 29,712         |
| Total equity   |      | 30,924         | 29,712         |

# **Consolidated statement of cash flows**

# For the year ended 30 June 2019

|  | Note | 2019<br>\$'000 | 2018<br>\$'000 |
|--|------|----------------|----------------|
| Cash flows from operating activities                   |      |                |                |
| Cash receipts from customers                           |      | 66,461         | 64,563         |
| Cash paid to suppliers and employees                   |      | (64,704)       | (59,600)       |
| Cash generated from / (used by) operations             |      | 1,757          | 4,963          |
| Interest received                                      |      | 62             | 40             |
| Income tax (payments) / refunds                        |      | (406)          | 107            |
| Net cash from operating activities                     | 15   | 1,413          | 5,110          |
| Cash flows from investing activities                   |      | 24             | 10             |
| Proceeds from sale of property, plant and equipment    | 12   | (1.640)        | 10             |
| Acquisition of property, plant and equipment           | 12   | (1,640)        | (804)          |
| Net cash from investing activities                     |      | (1,616)        | (794)          |
| Cash flows from financing activities                   |      |                |                |
| Transaction costs related to issue of share capital    |      | (3)            | (2)            |
| Dividends paid   |      | (1,787)        | (889)          |
| Net cash from financing activities                     |      | (1,790)        | (891)          |
|  |      |                |                |
| Net increase / (decrease) in cash and cash equivalents |      | (1,993)        | 3,425          |
| Cash and cash equivalents at 1 July                    |      | 5,119          | 1,694          |
| Cash and cash equivalents at 30 June                   | 15   | 3,126          | 5,119          |

# Consolidated statement of changes in equity

# For the year ended 30 June 2019

| Total comprehensive income for the year Profit for the year Profit for the year Other comprehensive income   -   | ,                                       | Share<br>capital<br>\$'000 | Equity<br>compensation<br>reserve<br>\$'000 | Asset revaluation reserve \$'000 | Profits<br>reserve<br>\$'000 | Retained<br>profits /<br>(losses)<br>\$'000 | Total<br>\$'000 |
|--|---|----------------------------|---|----------------------------------|------------------------------|---|-----------------|
| Profit for the year   Check of the year   Ch   | Balance at 1 July 2018                  | 14,084                     | 248   | 3,735                            | 11,854                       | (209)                                       | 29,712          |
| Comparpenensive income   Company   Company recognised directly in equity   Contributions by and distributions to cowners of the Company   Company recognised directly in equity   Contributions by and distributions to cowners of the Company   Company recognised directly in equity   Contributions by and distributions to cowners of the Company      | Total comprehensive income for the year |                            |   |                                  |                              |   |                 |
| Total comprehensive income for the year Transactions with owners of the Company recognised directly in equity Contributions by and distributions to owners of the Company Shares issued under the Share Plans Issue of ordinary shares Issue | -                                       | -                          | -   | -                                | -                            | 2,885                                       | 2,885           |
| Transactions with owners of the Company recognised directly in equity Contributions by and distributions to owners of the Company  Shares issued under the Share Plans 58 56 - 0 1 114 Issue of ordinary shares  | -                                       | -                          | -   | -                                | -                            | -   | -               |
| Company recognised directly in equity Contributions by and distributions to owners of the Company Shares issued under the Share Plans Issue of ordinary shares Selection of the Company Total contributions by and distributions to owners of the Company Transfer to profits reserve Selection of the Company Total comprehensive income for the year Transactions with owners of the Company Total comprehensive income for the year Transactions with owners of the Company Shares issued under the Share Plans Selection of the Company Shares issued under the Share Plans Total comprehensive income Selection of the Company Shares issued under the Share Plans Total comprehensive income Selection of the Company Shares issued under the Share Plans Total contributions by and distributions to owners of the Company Shares issued under the Share Plans Total contributions by and distributions to owners of the Company Total contributions by and distributions to owners of the Company Total contributions by and distributions to owners of the Company Total contributions by and distributions to owners of the Company Total comprehensive for the year Share Plans Total comprehensive income Selection of the Company Shares issued under the Share Plans Selection of the Company Total contributions by and distributions to owners of the Company Total comprehensive income Selection of the Company Total comprehensive income Selection of the Company Selection of the |   | -                          | -   | -                                |                              | 2,885                                       | 2,885           |
| Contributions by and distributions to owners of the Company Shares issued under the Share Plans Issue of ordinary shares Dividends to shareholders Total contributions by and distributions to owners of the Company Transfer to profits reserve Balance at 3 June 2019  Total comprehensive income for the year Profit for the year Total comprehensive income for the year Transactions with owners of the Company Shares issued under the Share Plans Suse of ordinary shares Total contributions by and distributions to owners of the Company Shares issued under the Share Plans Total contributions by and distributions to owners of the Company Shares issued under the Share Plans Total contributions by and distributions to owners of the Company Shares issued under the Share Plans Total contributions by and distributions to owners of the Company Shares issued under the Share Plans Total contributions by and distributions to owners of the Company Shares issued under the Share Plans Total contributions by and distributions to owners of the Company Shares issued under the Share Plans Total contributions by and distributions to owners of the Company   |   |                            |   |                                  |                              |   |                 |
| Shares issued under the Share Plans Issue of ordinary shares Dividends to shareholders Total comprehensive income for the year Transactions with owners of the Company recognised directly in equity Contributions by and distributions to owners of the Company Transet in Sasued under the Share Plans Sasued of ordinary shares Sasued under the Share Plans Sasued under |   |                            |   |                                  |                              |   |                 |
| Shares issued under the Share Plans         58         56         -         -         114           Issue of ordinary shares         -         -         -         -         -         -           Dividends to shareholders         -         -         -         (1,787)         -         (1,787)           Total contributions by and distributions to owners of the Company         58         56         -         (1,787)         -         (1,673)           Transfer to profits reserve         -         -         -         2,676         (2,676)         -           Balance at 30 June 2019         14,142         304         3,735         12,743         -         30,924           Balance at 1 July 2017         14,039         227         3,735         12,743         (1,578)         29,166           Total comprehensive income for the year         -         -         -         -         1,369         1,369           Other comprehensive income         -         <   | •                                       |                            |   |                                  |                              |   |                 |
| Sisue of ordinary shares   -   -   -   -   -   -   -   -   -   | • •                                     | EO                         | 56  |                                  |                              |   | 114             |
| Dividends to shareholders  |   | -                          | -   | -                                | _                            | -   | -               |
| Total contributions by and distributions to owners of the Company Transfer to profits reserve  2,676 (2,676)  Balance at 30 June 2019  14,142  304  3,735  12,743  - 30,924  Balance at 1 July 2017  Total comprehensive income for the year Profit for the year  Other comprehensive income  Total comprehensive income for the year  Transactions with owners of the Company recognised directly in equity Contributions by and distributions to owners of the Company  Shares issued under the Share Plans  45  21  - (889)  Total contributions by and distributions to owners of the Company  Total contributions by and distributions to owners of the Company  Total contributions by and distributions to owners of the Company  Total contributions by and distributions to owners of the Company  Total contributions by and distributions to owners of the Company  45  21  - (889)  - (889)  - (889)   | -                                       | _                          | -   | -                                | (1.787)                      | _   | (1.787)         |
| owners of the Company         58         56         - (1,787)         - (1,673)           Transfer to profits reserve         -         -         -         2,676         (2,676)         -           Balance at 30 June 2019         14,142         304         3,735         12,743         -         30,924           Balance at 1 July 2017         14,039         227         3,735         12,743         (1,578)         29,166           Total comprehensive income for the year Profit for the y  |   |                            |   |                                  | (2), 0, 1                    |   | (2):01)         |
| Transfer to profits reserve   -   -   2,676   (2,676)   -  | •                                       | 58                         | 56  | -                                | (1,787)                      | -   | (1,673)         |
| Balance at 1 July 2017 14,039 227 3,735 12,743 (1,578) 29,166  Total comprehensive income for the year Profit for the year Other comprehensive income 5 - 2 - 1,369 1,369  Other comprehensive income 6 - 2 - 1 - 1,369 1,369  Total comprehensive income for the year Transactions with owners of the Company recognised directly in equity Contributions by and distributions to owners of the Company  Shares issued under the Share Plans 45 21 - 666  Issue of ordinary shares - 2 - 666  Issue of ordinary shares - 3 - 689) - (889)  Total contributions by and distributions to owners of the Company  Total contributions by and distributions to owners of the Company   |   | -                          | -   | -                                |                              | (2,676)                                     | -               |
| Total comprehensive income for the year Profit for the year  | Balance at 30 June 2019                 | 14,142                     | 304   | 3,735                            | 12,743                       | -   | 30,924          |
| Total comprehensive income for the year Profit for the year  | •                                       |                            |   |                                  |                              |   |                 |
| Profit for the year 1,369 1,369 Other comprehensive income 1,369 1,369 Total comprehensive income for the year Transactions with owners of the Company recognised directly in equity Contributions by and distributions to owners of the Company Shares issued under the Share Plans 45 21 66 Issue of ordinary shares 66 Issue of ordinary shares (889) - (889) Total contributions by and distributions to owners of the Company 45 21 - (889) - (889)   | Balance at 1 July 2017                  | 14,039                     | 227   | 3,735                            | 12,743                       | (1,578)                                     | 29,166          |
| Other comprehensive income   | Total comprehensive income for the year |                            |   |                                  |                              |   | _               |
| Total comprehensive income for the year Transactions with owners of the Company recognised directly in equity Contributions by and distributions to owners of the Company  Shares issued under the Share Plans 45 21 66 Issue of ordinary shares (889) - (889)  Total contributions by and distributions to owners of the Company 45 21 - (889) - (889)  | •                                       | -                          | -   | -                                | -                            | 1,369                                       | 1,369           |
| Transactions with owners of the Company recognised directly in equity Contributions by and distributions to owners of the Company  Shares issued under the Share Plans Issue of ordinary shares  66  Issue of ordinary shares (889) - (889)  Total contributions by and distributions to owners of the Company  45 21 - (889) - (889)  |   | -                          | -   | -                                | -                            | -   |                 |
| Company recognised directly in equity Contributions by and distributions to owners of the Company  Shares issued under the Share Plans   |   | -                          | -   | -                                |                              | 1,369                                       | 1,369           |
| Contributions by and distributions to owners of the Company  Shares issued under the Share Plans 45 21 66 Issue of ordinary shares (889) - (889)  Total contributions by and distributions to owners of the Company 45 21 - (889) - (889)  |   |                            |   |                                  |                              |   |                 |
| owners of the CompanyShares issued under the Share Plans452166Issue of ordinary sharesDividends to shareholders(889)-(889)Total contributions by and distributions to owners of the Company4521-(889)-(889)  |   |                            |   |                                  |                              |   |                 |
| Shares issued under the Share Plans 45 21 66 Issue of ordinary shares (889) - (889)  Total contributions by and distributions to owners of the Company 45 21 - (889) - (889)   | •                                       |                            |   |                                  |                              |   |                 |
| Issue of ordinary shares Dividends to shareholders (889) - (889)  Total contributions by and distributions to owners of the Company 45 21 - (889) - (889)  |   | 15                         | 21  | _                                | _                            | _   | 66              |
| Dividends to shareholders (889) - (889)  Total contributions by and distributions to owners of the Company 45 21 - (889) - (889)   |   | 43                         | -   | -                                | -                            | -   | -               |
| Total contributions by and distributions to owners of the Company 45 21 - (889) - (889)  | ·                                       | _                          | -   | -                                | (889)                        | _   | (889)           |
| owners of the Company 45 21 - (889) - (889)  | -                                       |                            |   |                                  | (003)                        |   | (883)           |
|  | · · · · · · · · · · · · · · · · · · ·   | 45                         | 21  | -                                | (889)                        | -   | (889)           |
|  | · · · · · · · · · · · · · · · · · · ·   | 14,084                     | 248   | 3,735                            |                              | (209)                                       |                 |

#### **Basis of preparation**

# **Corporate information**

Korvest Ltd (the 'Company') is a company domiciled in Australia. The address of the Company's registered office is 580 Prospect Road, Kilburn SA 5084. The consolidated financial statements of the Company as at and for the year ended 30 June 2019 comprise the Company and its subsidiaries (together referred to as the 'Group' and individually as 'Group entities'). The Group is a for-profit entity and is primarily involved in manufacturing businesses as detailed in the Segment Reporting (Note 6).

#### Basis of accounting

### Statement of compliance

The consolidated financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The consolidated financial statements comply with International Financial Reporting Standards (IFRSs) adopted by the International Accounting Standards Board (IASB).

The consolidated financial statements were approved by the Board of Directors on 26 July 2019.

#### **Basis of measurement**

The consolidated financial statements have been prepared on the historical cost basis except for land and buildings, which are measured at fair value.

#### **Functional and presentation currency**

These consolidated financial statements are presented in Australian dollars, which is the Company's functional currency.

### Use of estimates and judgements

The preparation of the consolidated financial statements in conformity with AASBs and IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

- Note 7 Trade and other receivables
- Note 8 Inventories
- Note 11 Provisions
- Note 12 Tangible assets

### For the year ended 30 June 2019

#### Foreign currency

#### Foreign currency transactions

Transactions in foreign currencies are translated to the functional currencies of the Group at exchange rates at the dates of transactions.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary assets and liabilities that are measured based on historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Foreign currency differences are generally recognised in profit or loss.

#### Changes in significant accounting policies

The Group adopted AASB 15 Revenue from Contracts with Customers and AASB 9 Financial Instruments on 1 July 2018.

#### AASB 15 Revenue from Contracts with Customers

AASB 15 introduces a 5–step process for revenue recognition from contracts with customers. The standard requires that revenue be recognised when the performance obligation is met, namely when the promised good or service is transferred to the customer. AASB 15 replaces all previous revenue related accounting standards. AASB 15 was applied by the group from 1 July 2018. The Group adopted the full retrospective transitional provisions in assessing the impact of AASB 15.

Revenues from sales of goods are recognised by the Group when the goods are transferred to the customer, namely from the time the customer gains control of the goods. Revenue from services is recognised at the point the services are provided. Revenues are accounted for net of discounts, rebates and returns.

The application of AASB 15 is not materially different from the previous standard in terms of recognition of revenue. Application of AASB 15 did not impact the way in which the Group accounts for revenues.

#### AASB 9 Financial Instruments

The adoption of AASB 9 has not had a significant effect on the Group's accounting policies related to financial liabilities. Trade receivables is the only financial asset that has been impacted by the adoption of the standard, specifically the measurement basis for the impairment of trade receivables.

As at 1 July, the Group reassessed the classification and measurement of financial assets and liabilities based on the business model by which they are managed and their cash flow characteristics. Financial assets previously classified as loans and receivables of \$15,344,000 were recategorised as amortised costs.

AASB 9 replaces the 'incurred loss' model in AASB 139 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortised cost and in Korvest's case this includes trade receivables and cash and cash equivalents.

Under AASB 9, loss allowances are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from possible default events within the 12 months after reporting date; and
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument.

The Group has elected to measure loss allowances for trade receivables based on lifetime ECLs.

When determining the credit risk for trade receivables the Group uses quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information. Given the prudent approach to estimating losses on receivables in accordance with the previous standard, the Group did not need to adjust the estimated recoverability of trade receivables and other financial assets on transition to AASB 9.

# For the year ended 30 June 2019

# Standards issued but not yet effective

A number of new standards are effective for annual periods beginnings after 1 July 2019 and earlier application is permitted; however, the Group has not early adopted the new or amended standards in preparing these consolidated financial statements.

Of those standards that are not yet effective, AASB 16 *Leases* is expected to have a material impact on the Group's financial statements.

#### AASB 16 Leases

The Group is required to adopt AASB 16 *Leases* from 1 July 2019. The Group has assessed the estimated impact that initial application of AASB 16 will have on its consolidated financial statements. The actual impacts of adopting the standard on 1 July 2019 may change as the new accounting policies are subject to change until the Group presents its first financial statements that include the date of initial application.

AASB 16 introduces a single, on—balance sheet accounting model for lessees. A Lessee recognises a right-of-use asset representing its right to use the underlying asset and a liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items.

The Group will recognise new assets and liabilities for its operating leases of warehouses and a small number of forklifts. The nature of expenses related to those leases will now change because the Group will recognise a depreciation charge for right-of-use assets and interest expense on lease liabilities.

Previously, the Group recognised operating lease expense on a straight-line basis over the term of the lease.

Based on the information currently available, the Group estimates that on 1 July 2019 it will recognise lease liabilities and an offsetting right of use asset of \$5,162,000.

The Group plans to apply AASB 16 initially on 1 July 2019 using the modified retrospective approach. Therefore, the cumulative effect of adopting AASB 16 will be recognised as an adjustment to the opening retained earnings as at 1 July 2019, with no restatement of comparative information.

### For the year ended 30 June 2019

## **Results for the Year**

This section focuses on the Group's performance. Disclosures in this section include analysis of the Group's profit before tax by reference to the activities performed by the Group and analysis of key revenues and operating costs, segmental information, net finance costs and earnings per share.

Underlying earnings before interest and tax ("EBIT") and before exceptional items remain the Group's key profit indicator. This reflects how the business is managed and how the Directors assess the performance of the Group.

#### Revenue and other income

### **Accounting policies**

# Sale of goods

Revenue from the sale of goods in the ordinary course of business is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. Revenue is recognised when the customer gains control of the goods. Revenue from services is recognised at the point the services are provided.

#### Goods and services tax

Revenue is recognised net of goods and services tax (GST).

|                | 2019   | 2018   |
|----------------|--------|--------|
|                | \$'000 | \$'000 |
| Sales revenue  |        |        |
| Sales of goods | 60,843 | 56,962 |

Disaggregation of revenue is presented in Note 6 Segment Reporting.

#### 2. Expenses

# Accounting policies

#### Good and services tax

Expenses are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the expense.

#### Expenses by nature

|   | \$'000 | \$'000 |
|---|--------|--------|
|   |        |        |
| Cost of goods sold                        | 37,529 | 36,088 |
| Sales, marketing and warehousing expenses | 11,856 | 12,320 |
| Administration expenses                   | 2,678  | 2,403  |
| Distribution expenses                     | 4,712  | 4,279  |
| Other expenses                            | -      | 10     |
|   | 56,775 | 55,100 |

2018

2019

### For the year ended 30 June 2019

### 2. Expenses (continued)

| Profit before income tax has been arrived at after charging the |        |        |
|---|--------|--------|
| following expenses:   | 2019   | 2018   |
|   | \$'000 | \$'000 |
| Employee benefits:  |        |        |
| Wages and salaries  | 15,462 | 15,317 |
| Other associated personnel expenses                             | 1,842  | 1,708  |
| Contributions to defined contribution superannuation funds      | 1,217  | 1,180  |
| Expense relating to annual and long service leave               | 1,304  | 1,129  |
| Termination benefits  | 101    | 200    |
| Employee share bonus plan expense                               | 62     | 48     |
|   |        |        |
| Other:  |        |        |
| Loss on disposal of property, plant and equipment               | -      | 10     |
| Research and development expense                                | 79     | -      |

#### 3. Finance income

#### Accounting policies

Finance income comprises interest income on funds invested. Interest income is recognised as it accrues, using the effective interest rate method.

#### 4. Earnings per share

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise share options granted to employees.

#### Basic and diluted earnings per share

The calculation of basic earnings per share at 30 June 2019 was based on the net profit attributable to ordinary shareholders of \$2,885,349 (2018: \$1,368,595) and a weighted average number of ordinary shares outstanding during the financial year ended 30 June 2019 of 11,157,875 (2018: 11,104,989).

The calculation of diluted earnings per share at 30 June 2019 was based on the net profit attributable to ordinary shareholders of \$2,885,349 (2018: \$1,368,595) and a weighted average number of ordinary shares outstanding during the financial year ended 30 June 2019 of 11,191,027 (2018: 11,104,989).

# For the year ended 30 June 2019

# 4. Earnings per share (continued)

# Weighted average number of ordinary shares (basic)

| Weighted average number of ordinary shares (basic)           |             |              |
|--|-------------|--------------|
|  | 2019        | 2018         |
|  | Shares '000 | Shares '000  |
|  | 5.na. cs    | 3.1a. cs 666 |
| Issued ordinary shares at 1 July                             | 11,132      | 11,073       |
| Effect of shares issued during year                          | 26          | 32           |
| Weighted average number of ordinary shares at 30 June        | 11,158      | 11,105       |
|  | ·           | ,            |
| Weighted average number of ordinary shares (diluted)         |             |              |
| Weighted average number of ordinary shares (basic)           | 11,158      | 11,105       |
| Effect of Executive Share Plan                               | 33          | -            |
| Weighted average number of ordinary shares at 30 June        | 11,191      | 11,105       |
| Danie and diluted consists a sea chara                       |             |              |
| Basic and diluted earnings per share                         |             |              |
|  | 2019        | 2018         |
|  | Cents per   | Cents per    |
|  | share       | share        |
| Basic earnings per share from continuing operations          | 25.9        | 12.3         |
| Diluted earnings per share from continuing operations        | 25.8        | 12.3         |
|  |             |              |
|  |             |              |
| Auditor's remuneration                                       |             |              |
|  | 2019        | 2018         |
|  | \$          | \$           |
| Audit services:  |             |              |
| Auditors of the Group (KPMG Australia)                       |             |              |
| <ul> <li>audit and review of financial statements</li> </ul> | 100,654     | 97,300       |
|  | 100,654     | 97,300       |
| Other services:  |             |              |
| Auditors of the Group (KPMG Australia)                       |             |              |
| <ul> <li>other taxation consulting</li> </ul>                | 7,175       | 7,175        |
| =  |             |              |

#### 6. Segment Reporting

5.

Segment results that are reported to the Group's Managing Director (the chief operating decision maker) include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets, head office expenses, and income tax assets and liabilities.

#### **Business segments**

The Group has two reportable segments. The business is organised based on products and services. The following summary describes the operations in each of the Company's reportable segments.

#### **Industrial Products**

Industrial Products segment includes the manufacture of electrical and cable support systems, steel fabrication and access systems. It also includes the sale, hire and repair of high torque tools. It includes the businesses trading under the EzyStrut, Power Step and Titan Technologies names.

#### **Production**

Production segment represents the Korvest Galvanising business, which provides hot dip galvanising services.

Both reportable segments consist of the aggregation of a number of operating segments in accordance with AASB 8 Operating Segments.

7,175

7,175

# For the year ended 30 June 2019

# 6. Segment reporting (continued)

## **Geographical segments**

The Group predominantly operates in Australia.

#### **Customers**

There was no individually significant customer that would represent more than 10% of total revenues in the current financial year.

Information regarding the operations of each reportable segment is included below in the manner reported to the chief operating decision maker as defined in AASB 8. Performance is measured based on segment profit before tax (PBT). Intersegment transactions are not recorded as revenue. Instead a cost allocation relating to the transactions is made based on negotiated rates.

| <b>Business segments</b>      | Industrial Pr | oducts | Produ  | uction | To      | otal    |
|-------------------------------|---------------|--------|--------|--------|---------|---------|
|                               | 2019          | 2018   | 2019   | 2018   | 2019    | 2018    |
|                               | \$'000        | \$'000 | \$'000 | \$'000 | \$'000  | \$'000  |
|                               |               |        |        |        |         |         |
| Sales revenue                 | 55,697        | 51,682 | 5,146  | 5,280  | 60,843  | 56,962  |
| Depreciation and amortisation | (875)         | (942)  | (209)  | (291)  | (1,084) | (1,233) |
| Reportable segment profit     |               |        |        |        |         |         |
| before tax                    | 4,286         | 2,126  | 519    | 227    | 4,805   | 2,353   |
| Reportable segment assets     | 25,178        | 19,531 | 4,159  | 4,214  | 29,336  | 23,745  |
| Capital expenditure           | 1,136         | 421    | 448    | 379    | 1,584   | 800     |

# Reconciliation of reportable segment profit, assets and other material items

|  | 2019   | 2017   |
|--|--------|--------|
|  | \$'000 | \$'000 |
| Profit   |        |        |
| Total profit for reportable segments                             | 4,805  | 2,353  |
| Unallocated amounts – other corporate expenses (net of corporate |        |        |
| income)  | (671)  | (451)  |
| Profit before income tax   | 4,134  | 1,902  |
| Assets   |        |        |
| Total assets for reportable segments                             | 29,336 | 23,745 |
| Land and buildings   | 7,333  | 7,340  |
| Cash, cash equivalents and investments                           | 3,401  | 5,394  |
| Other unallocated amounts  | 1,220  | 1,385  |
| Total assets   | 41,290 | 37,864 |
| Capital expenditure  |        |        |
| Capital expenditure for reportable segments                      | 1,584  | 800    |
| Other corporate capital expenditure                              | 56     | 4      |
| Total capital expenditure  | 1,640  | 804    |
| Other material items   |        |        |
| Depreciation and amortisation for reportable segments            | 1,084  | 1,233  |
| Unallocated amounts – corporate depreciation                     | 385    | 392    |
| Total depreciation and amortisation                              | 1,469  | 1,625  |

2040

2040

#### Notes to the financial statements

# For the year ended 30 June 2019

# **Working Capital**

Working capital represents the assets and liabilities the Group generates through its trading activity. The Group therefore defines working capital as inventory, trade and other receivables, trade and other payables and provisions.

Careful management of working capital ensures that the Group can meet its trading and financing obligations within its ordinary operating cycle.

This section provides further information regarding working capital management and analysis of the elements of working capital.

#### 7. Trade and other receivables

### **Accounting policies**

#### Trade receivables

Trade receivables are non-derivative financial instruments that are initially recognised at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the effective interest method, less any identified impairment losses.

The fair values of trade and other receivables are estimated as the present value of future cash flows, discounted at the market rate of interest at the measurement date. Short-term receivables with no stated interest rate are measured at the original invoice amount if the effect of discounting is immaterial. Fair value is determined at initial recognition and, for disclosure purposes, at each annual reporting date.

#### Goods and services tax

Trade receivables are recognised inclusive of the amount of goods and services tax (GST) which is payable to taxation authorities. The net amount of GST payable to the taxation authority is included as part of receivables or payables.

|                                | 2019   | 2018   |
|--------------------------------|--------|--------|
|                                | \$'000 | \$'000 |
| Current                        |        |        |
| Trade receivables              | 14,688 | 10,589 |
| Less: Allowance for impairment | (608)  | (639)  |
| Net trade receivables          | 14,080 | 9,950  |

#### **Impairment**

AASB 9 Financial Instruments was adopted on 1 July 2018. AASB 9 replaced the "incurred loss" model in AASB 139 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortised cost and this includes trade receivables.

Under AASB 9, loss allowances are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from possible default events within the 12 months after reporting date; and
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument.

The Group has elected to measure loss allowances for trade receivables based on lifetime ECLs.

When determining the credit risk for trade receivables the Group uses quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information. The Group did not need to adjust the estimated recoverability of trade receivables and other financial assets on transition to AASB 9.

The Group sells to a variety of customers including wholesalers and end users and does not have a concentration of credit risk in any one sector.

2018

2019

#### Notes to the financial statements

# For the year ended 30 June 2019

#### 7. Trade and other receivables (continued)

|                                       | \$'000 | \$'000 |
|---------------------------------------|--------|--------|
| Movement in allowance for impairment  |        |        |
| Balance at 1 July                     | (639)  | (582)  |
| Amounts written off against allowance | 31     | 78     |
| Impairment loss recognised            | -      | (135)  |
| Balance at 30 June                    | (608)  | (639)  |

### 8. Inventories

# Accounting policies

#### **Inventories**

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on average cost and includes expenditure incurred in acquiring the inventories, production and conversion costs, and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale.

The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

Non-financial assets such as inventories are recognised net of amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from taxation authority, it is recognised as part of the cost of acquisition of the asset.

|                               | 2019   | 2018   |
|-------------------------------|--------|--------|
|                               | \$'000 | \$'000 |
| Current                       |        |        |
| Raw materials and consumables | 2,339  | 2,303  |
| Work in progress              | 351    | 245    |
| Finished goods                | 7,814  | 6,847  |
|                               | 10,504 | 9,395  |

Finished goods are shown net of an impairment provision amounting to \$1,454,000 (2018: \$1,464,000) arising from the likely inability to sell a product range at or equal to the cost of inventory.

### For the year ended 30 June 2019

#### 9. Trade and other payables

### **Accounting policies**

#### **Payables**

Trade and other accounts payable are non-derivative financial instruments measured at cost.

Trade payables are recognised inclusive of the amount of goods and services tax (GST) which is recoverable from taxation authorities. The net amount of GST recoverable from the taxation authority is included as part of receivables or payables.

|   | 2019   | 2018   |
|---|--------|--------|
|   | \$'000 | \$'000 |
| Current                                 |        |        |
| Trade payables and accrued expenses     | 3,279  | 2,146  |
| Non-trade payables and accrued expenses | 2,695  | 2,520  |
|   | 5,974  | 4,666  |

# 10. Employee benefits

# **Accounting policies**

#### Short-term benefits

Short-term employee benefit obligations are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Long-term benefits

The Group's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates, including related on-costs and expected settlement dates, and is discounted using the rates attached to high quality corporate bonds at the reporting date which have maturity dates approximating to the terms of the Company's obligations.

|                                  | 2019   | 2018   |
|----------------------------------|--------|--------|
|                                  | \$'000 | \$'000 |
| Current                          |        |        |
| Liability for annual leave       | 925    | 950    |
| Liability for long service leave | 1,547  | 1,375  |
|                                  | 2,472  | 2,325  |
| Non-current                      |        |        |
| Liability for long service leave | 140    | 240    |
| Total employee benefits          | 2,612  | 2,565  |

Accrued wages and salaries are included in accrued expenses in note 9.

#### **Defined contribution superannuation funds**

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution superannuation funds are recognised as an employee benefit expense in profit or loss in the periods during which related services are rendered by employees. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

## For the year ended 30 June 2019

## 10. Employee benefits (continued)

#### Share based payments

The grant-date fair value of share-based payment awards granted to employees is recognised as an employee expense with a corresponding increase in equity over the period that the employees become unconditionally entitled to the awards. The amount recognised as an expense is adjusted to reflect the number of awards for which the related service and non-market performance conditions are expected to be met, such that the amount ultimately recognised as an expense is based on the number of awards that meet the related service and non-market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant-date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

The fair value of the performance rights with only non-market performance conditions is measured using the Black-Scholes formula. Measurement inputs include share price on measurement date, exercise price of the instrument, expected volatility (based on weighted average historic volatility of the Company's share prices, adjusted for changes expected due to publicly available information), weighted average expected life of the instruments, expected dividends, and the risk-free interest rate (based on government bonds). Service and non-market performance conditions attached to the transactions are not taken into account in determining fair value.

The fair value of performance rights with market related performance conditions is measured using a Monte Carlo simulation.

#### **Employee Share Bonus Plan**

The Employee Share Bonus Plan allows Group employees to receive shares of the Company. Shares are allotted to employees who have served a qualifying period. Up to \$1,000 per year in shares is allotted to each qualifying employee. The fair value of shares issued is recognised as an employee expense with a corresponding increase in equity. The fair value of the shares granted is measured using a present value method.

#### **Executive Share Plan**

The Executive Share Plan and the Performance Rights Plan allow Group employees to receive shares of the Company. The fair value of options or rights granted is recognised as an employee expense with a corresponding increase in equity. The fair value is measured at grant date and spread over the period during which the employees become unconditionally entitled to the options/right.

## Executive Share Plan (ESP) - discontinued

In March 2005, the Group established a share option plan that entitled selected senior executives to acquire shares in the entity subject to the successful achievement of performance targets related to improvements in total shareholder returns over a two-year option period. The plan was discontinued in 2010 with no new issues made under the plan since that time. The plan remains in operation for those employees granted options under that plan prior to 2010.

The options were exercisable if the total shareholder return (measured as share price growth plus dividends paid) over a two-year period from the grant date exceeded ten per cent plus CPI per annum. The shares issued pursuant to these options are financed by an interest free loan from the Company repayable within twenty years from the proceeds of dividends declared by the Company. These loans are of a non-recourse nature. For accounting purposes these 20-year loans are treated as part of the options to purchase shares, until the loan is extinguished at which point the shares are recognised.

The options were offered only to selected senior executives.

## For the year ended 30 June 2019

## 10. Employee benefits (continued)

Korvest Performance Rights Plan (KPRP)

In August 2011 the Company established a performance rights plan to replace the ESP. In November 2011 the first performance rights were granted under the plan and further issues have been granted annually since. The plan is designed to provide long term incentives to eligible senior employees of the Group and entitles them to acquire shares in the Company, subject to the successful achievement of performance hurdles. For issues made between November 2011 and November 2015 only one performance hurdle related to earnings per share (EPS) was used. From the November 2016 issue onwards a second hurdle related to Relative Total Shareholder Return (RTSR) was introduced.

Under the plan, eligible employees are offered Performance Rights, which enables the employee to acquire one fully paid ordinary share in the Company for no monetary consideration, once the Performance Rights vest. The conditions attached to the Performance Rights are measured over the three year period commencing at the beginning of the financial year in which the Performance Rights are granted. If the performance conditions at the end of the three year period are met, in whole or in part, all or the relevant percentage of the Performance Rights will vest.

| Grant date                     | Plan       | Number of options<br>/ rights initially<br>granted | Number<br>outstanding at<br>balance date<br>AASBs | Number<br>outstanding at<br>balance date<br>ASX |
|--------------------------------|------------|--|---|---|
| March 2005                     | ESP        | 60,000   | 15,000  | -   |
| March 2009                     | ESP        | 85,000   | 10,000  | -   |
| November 2016                  | KPRP       | 117,000  | 33,152  | 33,152  |
| November 2017                  | KPRP       | 76,300   | 76,300  | 76,300  |
| November 2018                  | KPRP       | 102,105  | 102,105   | 102,105   |
| Total share options / performa | nce rights | 440,405  | 236,557   | 211,557   |

Options subject to a non-recourse loan for the purchase of shares are not recognised as exercised by International Financial Reporting Standards, until the loan is extinguished at which point the shares are recognised.

#### Measurement of fair values

The fair value of the rights granted through the KPRP with an EPS hurdle was measured based on the Black-Scholes formula. The fair value of the rights granted through the KPRP with an RTSR hurdle is measured using a Monte Carlo simulation. Expected volatility is estimated by considering historic share price volatility over the twelve months prior to grant date.

The inputs used in the measurement of the fair value at grant date of the KPRP were as follows:

|  | 2019        |            | 2018        |            |
|--|-------------|------------|-------------|------------|
|  | RTSR hurdle | EPS Hurdle | RTSR hurdle | EPS Hurdle |
|  |             |            | 4           | 4          |
| Fair value at grant date                   | \$1.83      | \$2.03     | \$1.22      | \$1.84     |
| Share price at grant date                  | \$2.60      | \$2.60     | \$2.35      | \$2.35     |
| Exercise price                             | -           | -          | -           | -          |
| Share price volatility                     | 40.0%       | 40.0%      | 32.0%       | 32.0%      |
| Dividend yield                             | 4.6%        | 4.6%       | 5.4%        | 5.4%       |
| Risk free interest rate                    | 2.09%       | 2.09%      | 2.0%        | 2.0%       |
| Life of options                            | 3 yrs       | 3 yrs      | 3 yrs       | 3 yrs      |
| Advised restriction period (after vesting) | 2 yrs       | 2 yrs      | 2 yrs       | 2 yrs      |

# For the year ended 30 June 2019

# 10. Employee benefits (continued)

Reconciliation of outstanding share options/rights

| Grant date  | Exercise<br>date | Expiry<br>date                          | Exer-<br>cise<br>price | Number of options /rights at beginning of year | Rights<br>granted | Lapsed   | Forfeited | Exer-<br>cised | Number<br>of options<br>at end of<br>year on<br>issue | Exercis<br>able at<br>30 June |
|-------------|------------------|---|------------------------|--|-------------------|----------|-----------|----------------|---|-------------------------------|
| 2018        |                  |   |                        | ·  |                   |          |           |                |   |                               |
| Previous pl | an               |   |                        |  |                   |          |           |                |   |                               |
| Mar 05      | Jan 07           | Jan 27                                  | \$4.36                 | 15,000   | -                 | -        | -         | -              | 15,000  | -                             |
| Mar 09      | Jan 11           | Jan 31                                  | \$3.79                 | 10,000   | -                 | -        | -         | -              | 10,000  | -                             |
|             |                  |   |                        | 25,000   | -                 | -        | -         | -              | 25,000  | -                             |
| Weighted a  | veraae exe       | rcise price                             |                        | \$4.13   |                   |          |           |                | \$4.13  |                               |
| Current pla | _                | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                        | ,  |                   |          |           |                | ,   |                               |
| Nov 16      | Jul 19           | Jun 19                                  | _                      | 74,000   | _                 | (40,848) | _         | _              | _   | 33,152                        |
| Nov 17      | Jul 20           | Jun 20                                  | _                      | 76,300   | _                 | -        | _         | _              | 76,300  | ,<br>-                        |
| Nov 18      | Jul 21           | Jun 21                                  | _                      | -  | 102,105           | -        | _         | _              | 102,105   | -                             |
|             |                  |   |                        | 150,300  | 102,105           | (40,848) | -         | -              | 178,405   | 33,152                        |
| Weighted a  | verage exe       | rcise price                             |                        | \$Nil  | \$Nil             | \$Nil    | \$Nil     |                | \$Nil   | \$Nil                         |
| _           | _                | -                                       |                        |  |                   |          |           |                |   |                               |
| 2018        |                  |   |                        |  |                   |          |           |                |   |                               |
| Previous pl | an               |   |                        |  |                   |          |           |                |   |                               |
| Mar 05      | Jan 07           | Jan 27                                  | \$4.36                 | 15,000   | -                 | -        | -         | -              | 15,000  | -                             |
| Mar 09      | Jan 11           | Jan 31                                  | \$3.79                 | 10,000   | -                 | -        | -         | -              | 10,000  | -                             |
|             |                  |   |                        | 25,000   | -                 | -        | -         | -              | 25,000  |                               |
| Weighted a  | verage exe       | rcise price                             |                        | \$4.13   |                   |          |           |                | \$4.13  |                               |
| Current pla | n                | •                                       |                        |  |                   |          |           |                |   |                               |
| Nov 15      | Jul 18           | Jun 18                                  | -                      | 104,000  | -                 | (67,600) | (36,400)  | -              | -   | -                             |
| Nov 16      | Jul 19           | Jun 19                                  | -                      | 104,500  | -                 | -        | (30,500)  | -              | 74,000  | -                             |
| Nov 17      | Jul 20           | Jun 20                                  | -                      |  | 76,300            | -        | -         | -              | 76,300  | -                             |
|             |                  |   |                        | 208,500  | 76,300            | (67,600) | (66,900)  | -              | 150,300   | -                             |
| Weighted a  | verage exe       | rcise price                             |                        | \$Nil  | \$Nil             | \$Nil    | \$Nil     |                | \$Nil   |                               |

## For the year ended 30 June 2019

#### 11. Provisions

#### **Accounting policies**

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting risk adjusted future expected cash flows at a pre-tax discount rate that reflects the time value of money. The unwinding of the discount is recognised as a finance cost.

#### **Warranties**

A provision for warranties is recognised when the underlying products or services are sold. The provision is based on historical warranty data and a weighting of all possible outcomes against their associated probabilities. Power Step assemblies are sold with a warranty period of 12 months from installation date or 18 months from invoice date, whichever occurs first. The provision is based on estimates made from historical warranty data associated with similar products. The entire warranty provision has been treated as current.

#### Site restoration and safety

A provision of \$453,000 (2018: \$433,000) is held in respect of the Company's obligation to rectify potential environmental damage at the main site premises in Kilburn. The provision is reassessed annually and is based on an estimate of the cost to rectify the site. It has been assumed that the rectification would occur in 15 years (2018: 15 years). Provisions are determined by discounting risk adjusted future expected cash flows at a pre-tax discount rate that reflects the time value of money. A discount rate of 3.17% (2018: 3.0%) and an inflation rate of 2.0% (2018: 2.0%) have been used for the calculation at 30 June 2019.

| Current          |
|------------------|
| Warranties       |
| Non-current      |
| Site restoration |

| 2019<br>\$'000 | 2018<br>\$'000 |
|----------------|----------------|
| 32             | 37             |
| 453            | 433            |
| 485            | 470            |

# **Tangible assets**

The following section shows the physical tangible and non-physical intangible assets used by the Group to operate the business, generating revenues and profits.

This section explains the accounting policies applied and specific judgments and estimates made by the Directors in arriving at the net book value of these assets.

#### **Depreciation**

Items of property, plant and equipment are depreciated from the date that they are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use.

Depreciation is calculated to write off the carrying value of property, plant and equipment less the estimated residual values using the straight-line basis over their estimated useful lives. Depreciation is generally recognised in profit or loss, unless the amount is included in the carrying amount of another asset. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Land is not depreciated.

The estimated useful lives for the current and comparative years of significant items of property, plant and equipment are as follows:

Buildings 40 yearsPlant and equipment 3-12 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

## For the year ended 30 June 2019

## 12. Property, plant and equipment

## **Accounting policies**

#### **Recognition and measurement**

Items of plant and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses. Land and buildings are measured at fair value.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the following:

- The cost of materials and direct labour;
- Any costs directly attributable to bringing the assets to a working condition for their intended use;
- When the Group has an obligation to remove the assets or restore the site, an estimate of the costs of dismantling and removing the items and restoring the site on which they are located; and
- Capitalised borrowing costs.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

#### Fair value measurement

The fair value of property, plant and equipment recognised as a result of a business combination is the estimated amount for which a property could be exchanged on the date of acquisition between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably. The fair value of items of plant, equipment, fixtures and fittings is based on the market approach and cost approaches using quoted market prices for similar items when available and depreciated replacement cost when appropriate. Depreciated replacement cost reflects adjustments for physical deterioration as well as functional and economic obsolescence. Land and buildings are valued by an independent valuer every three years. In the intervening years between independent valuations the directors make an assessment of the value of the land and buildings having regard for the most recent independent valuation.

# For the year ended 30 June 2019

## 12. Property, plant and equipment (continued)

## Subsequent expenditure

Subsequent expenditure is capitalised only when it is probable that the future economic benefits associated with the expenditure will flow to the Group. On-going repairs and maintenance are expensed as incurred.

|  | Land &<br>Buildings<br>(fair value) | Plant &<br>Equipment<br>(cost) | Total  |
|--|-------------------------------------|--------------------------------|--------|
| Cost   | \$'000                              | \$'000                         | \$'000 |
| Balance at 1 July 2017                         | 7,382                               | 20,532                         | 27,914 |
| Acquisitions                                   | -                                   | 804                            | 804    |
| Disposals and write-offs                       | -                                   | (340)                          | (340)  |
| Transfer of equipment to inventory             | -                                   | (16)                           | (16)   |
| Balance at 30 June 2018                        | 7,382                               | 20,980                         | 28,362 |
| Balance at 1 July 2018                         | 7,382                               | 20,980                         | 28,362 |
| Acquisitions                                   | 35                                  | 1,605                          | 1,640  |
| Disposals and write-offs                       | -                                   | (244)                          | (244)  |
| Balance at 30 June 2019                        | 7,417                               | 22,341                         | 29,758 |
| Accumulated depreciation and impairment losses |                                     |                                |        |
| Balance at 1 July 2017                         | -                                   | 14,189                         | 14,189 |
| Depreciation charge for the year               | 42                                  | 1,575                          | 1,617  |
| Disposals                                      | -                                   | (320)                          | (320)  |
| Transfer of equipment to inventory             |                                     | (6)                            | (6)    |
| Balance at 30 June 2018                        | 42                                  | 15,438                         | 15,480 |
| Balance at 1 July 2018                         | 42                                  | 15,438                         | 15,480 |
| Depreciation charge for the year               | 42                                  | 1,427                          | 1,469  |
| Disposals                                      | -                                   | (224)                          | (224)  |
| Balance at 30 June 2019                        | 84                                  | 16,641                         | 16,725 |
| Carrying amounts                               |                                     |                                |        |
| At 30 June 2017                                | 7,382                               | 6,343                          | 13,725 |
| At 30 June 2018                                | 7,340                               | 5,542                          | 12,882 |
| At 30 June 2019                                | 7,333                               | 5,700                          | 13,033 |

## For the year ended 30 June 2019

## 12. Property, plant and equipment (continued)

## Fair value hierarchy of land and buildings

At least every three years the directors obtain an independent valuation to support the fair value of Land and Buildings. This valuation is used by the directors as a guide in determining the directors' valuation for the Land and Buildings. An independent valuation of Land and Buildings was carried out in March 2017 by Mr Mark Klenke, AAPI MRICS FFIN of AON Valuation Services on the basis of the open market value of the properties concerned in their highest and best use and was used as a reference for director's valuation as at 30 June 2019.

The carrying amount of the Land and Buildings at cost at 30 June 2019 if not revalued would be \$1,037,700 (2018:\$1,056,410).

The following table shows a reconciliation from the opening balances to the closing balances for Land and Buildings being based on Level 3 fair values:

|                                  | \$'000 |
|----------------------------------|--------|
| Balance at 1 July 2017           | 7,382  |
| Depreciation charge for the year | (42)   |
| Balance at 30 June 2018          | 7,340  |
|                                  |        |
| Balance at 1 July 2018           | 7,340  |
| Additions                        | 35     |
| Depreciation charge for the year | (42)   |
| Balance at 30 June 2019          | 7,333  |

## Valuation technique and significant unobservable inputs

The following table shows the valuation technique used in measuring the fair value of Land and Buildings, as well as the significant unobservable inputs used.

| Valuation technique | Significant unobservable inputs  | Inter-relationship between key<br>unobservable inputs and fair value<br>measurement                        |
|---------------------|--|--|
| 11 /                | Market yield - 9.25% Potential rental rate - \$53/m2 Land value for vacant land - \$150/m2 | The estimated market value would increase if:  • Potential rental rate was higher  • Land value was higher |

## For the year ended 30 June 2019

## 13. Impairment testing

## **Accounting policies**

The carrying amounts of the Group's tangible assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or cash-generating unit (CGU) exceeds its recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For impairment testing assets are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs), and then to reduce the carrying amount of the other assets in the CGU (group of CGUs) on a pro rata basis.

Any impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amounts does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### Results

The Group has determined that calculation of the recoverable amount of assets or CGUs is not required as at 30 June 2019.

### 14. Commitments for expenditure

#### **Operating leases**

Operating lease payments are recognised as an expense on a straight-line basis over the lease term. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

#### Leases as lessee

At the end of the reporting period, the future minimum lease payments under non-cancellable operating leases are payable as follows:

Less than one year Between one and five years More than five years

| 2019   | 2018   |
|--------|--------|
| \$'000 | \$'000 |
| 835    | 759    |
| 1,390  | 1,372  |
| 2,225  | 2,131  |
|        | 2,131  |

The Group leases a number of warehouse and factory facilities under operating leases. The leases typically run for a period of up to five years, with an option to renew the lease after that date. Lease payments are increased periodically to reflect market rentals. None of the leases includes contingent rentals. Rentals are increased by CPI or similar each year.

During the financial year \$993,710 was recognised as an expense in the Statement of profit or loss and comprehensive income in respect of operating leases (2018: \$883,769).

## For the year ended 30 June 2019

## **Capital Structure**

This section outlines how the Group manages its capital structure, including its balance sheet liquidity and access to capital markets.

The directors determine the appropriate capital structure of the Group, specifically how much is realised from shareholders and how much is borrowed from the financial institutions to finance the Group's activities now and in the future.

## 15. Cash and cash equivalents

## **Accounting policies**

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value and are used by the Company in the management of its short-term commitments.

Investments and term deposits comprise deposits with maturities greater than three months at acquisition date.

Cash flows are included in the Statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

|  | 2019<br>\$'000 | 2018<br>\$'000 |
|--|----------------|----------------|
| Davidabelance  | 4 004          | 4.460          |
| Bank balances  | 1,884          | 1,468          |
| Call deposits  | 1,242          | 3,651          |
| Cash and cash equivalents in the statement of cash flows | 3,126          | 5,119          |
| Investments and term deposits                            | 275            | 275            |
| Reconciliation of cash flows from operating activities   |                |                |
|  | 2019           | 2018           |
|  | \$'000         | \$'000         |
| Cash flows from operating activities                     |                |                |
| Profit for the year                                      | 2,885          | 1,369          |
| Adjustment for:  |                |                |
| Depreciation and amortisation                            | 1,469          | 1,625          |
| Impairment of trade receivables                          | (4)            | 144            |
| Impairment of inventories                                | (10)           | 55             |
| Increase in provision for site rectification             | 20             | -              |
| Other  | (2)            | 10             |
| Equity-settled share-based payment expense               | 114            | 69             |
|  | 4,472          | 3,272          |
| Changes in:  |                |                |
| Trade and other receivables                              | (4,126)        | (817)          |
| Prepayments  | (29)           | (23)           |
| Inventories  | (1,098)        | 1,293          |
| Trade and other payables                                 | 1,308          | 716            |
| Deferred tax   | (20)           | 533            |
| Income taxes payable                                     | 864            | 107            |
| Provisions and employee benefits                         | 42             | 29             |
| Net cash from operating activities                       | 1,413          | 5,110          |

## For the year ended 30 June 2019

#### 16. Financial instruments

#### Accounting policies

A number of the Group's accounting policies and disclosures require measurement of fair values, for both financial and non-financial assets and liabilities.

The Group applies AASB 13 Fair Value Measurement, which establishes a single framework for measuring fair value and making disclosures about fair value measurements when such measurements are required or permitted by other Accounting Standards. It unifies the definition of fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It replaces and expands the disclosure requirements about fair value measurements in other Accounting Standards. As a result, the Group has applied additional disclosures in this regard within Notes 7 and 17.

The Group has an established control framework with respect to the measurement of fair values. The Finance Director has overall responsibility for all significant fair value measurements, including Level 3 fair values.

The Finance Director regularly reviews significant unobservable inputs and valuation adjustments. If third party information is used to measure fair values, the Finance Director assesses the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of AASB 13, including the level in the fair value hierarchy in which such valuations should be classified.

Significant valuation issues are required to be reported to the Audit Committee.

When measuring the fair value of an asset or liability, the Group uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for asset or liability that are not based on observable market data (unobservable inputs).

If inputs used to measure fair value of an asset or liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

#### Financial assets and liabilities

All financial assets and liabilities are initially recognised at the fair value of consideration paid or received, net of transaction costs as appropriate, and subsequently carried at fair value or amortised cost, as indicated in the table below.

Financial assets and liabilities

Cash, cash equivalents and Investments

Trade and other receivables

Trade and other payables

Classification under AASB 9

Amortised cost

Amortised cost

Amortised cost

## For the year ended 30 June 2019

## 16. Financial instruments (continued)

#### Financial risk management

#### **Overview**

The Group has exposure to the following risks from their use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

The board of directors has overall responsibility for the establishment and oversight of the risk management framework.

Risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. The Audit Committee oversees how management monitors compliance with the risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group.

#### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date is summarised below:

|  | 2019   | 2018   |
|--|--------|--------|
|  | \$'000 | \$'000 |
|  |        |        |
| Cash, cash equivalents and Investments | 3,401  | 5,394  |
| Trade and other receivables            | 14,080 | 9,950  |

#### Cash and cash equivalents

The cash, cash equivalents and investments are held with major Australian banks.

2019

2018

#### Notes to the financial statements

## For the year ended 30 June 2019

## 16. Financial instruments (continued)

#### Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Group's customer base, including the default risk of the industry and country in which customers operate, as these factors may have an influence on credit risk, particularly in the current deteriorating economic circumstances.

There is an established credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes external ratings and trade references when applicable and available. Purchase limits are established for each customer, which represent the maximum open amount without requiring further approval. These limits are subject to on-going review. Customers that fail to meet the Group's benchmark creditworthiness may transact with the Group only on a prepayment basis.

Goods are sold subject to retention of title clauses, so that in the event of non-payment the Group may have a secured claim. The Group otherwise does not require collateral in respect of trade and other receivables.

The Group uses an expected credit loss (ECL) model to measure the allowance for losses. The Group uses quantitative and qualitative information based on the Group's historical experience, informed credit assessment and including forward-looking information.

The maximum exposure to credit risk for trade and other receivables at the end of the reporting period by geographic region was as follows:

|                 | \$'000 | \$'000 |
|-----------------|--------|--------|
| Carrying values |        |        |
| Australia       | 14,013 | 9,948  |
| New Zealand     | 24     | -      |
| South America   | 39     | -      |
| Other           | 4      | 2      |
|                 | 14,080 | 9,950  |

At 30 June 2019, the Group's most significant customer, located in Australia, accounted for \$2,472,702 of the trade and other receivables carrying amount (2018: \$2,015,121).

## Impairment losses

The ageing of the trade and other receivables at the reporting date that were not impaired is set out below.

|                           | 2019   | 2018   |
|---------------------------|--------|--------|
|                           | \$'000 | \$'000 |
| Gross                     |        |        |
| Not past due nor impaired | 10,431 | 7,050  |
| Past due 0-30 days        | 3,642  | 2,900  |
| Past due 31-90 days       | 7      | -      |
| More than 91 days         | -      | -      |
|                           | 14,080 | 9,950  |

## For the year ended 30 June 2019

## 16. Financial instruments (continued)

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group monitors the level of expected cash inflows on trade and other receivables together with expected cash outflows on trade and other payables.

The following are the remaining contractual maturities at the end of the reporting period of financial liabilities, including estimated interest payments. The amounts disclosed are the contractual undiscounted cash flows (inflows shown as positive, outflows as negative).

|                       | Carrying<br>amount<br>\$'000 | 2019<br>Contractual<br>cash flows<br>\$'000 | 6 months<br>or less<br>\$'000 | 6 – 12<br>months<br>\$'000 | Carrying<br>amount<br>\$'000 | 2018<br>Contractual<br>cash flows<br>\$'000 | 6 months<br>or less<br>\$'000 | 6-12<br>months<br>\$'000 |
|-----------------------|------------------------------|---|-------------------------------|----------------------------|------------------------------|---|-------------------------------|--------------------------|
| Non-derivative        |                              |   |                               |                            |                              |   |                               |                          |
| financial liabilities |                              |   |                               |                            |                              |   |                               |                          |
| Trade and other       |                              |   |                               |                            |                              |   |                               |                          |
| payables              | 5,974                        | (5,974)                                     | (5,974)                       | -                          | 4,666                        | (4,666)                                     | (4,666)                       |                          |
|                       | 5,974                        | (5,974)                                     | (5,974)                       | -                          | 4,666                        | (4,666)                                     | (4,666)                       | -                        |

#### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### Currency risk

The Group is exposed to currency risk on sales and purchases that are denominated in a currency other than the Australian dollar (AUD). The currencies in which these transactions primarily are denominated are US dollars (USD) and Thai Baht (THB).

#### Exposure to currency risk

The Group did not have any material exposure to foreign currency risk and as a result movements in the Australian dollar against other currencies will not have a material impact on the Group's profit or equity.

#### Interest rate risk

The Group is not currently exposed in any material way to interest rate risk. The risk is limited to the re-pricing of short term deposits utilised for surplus funds. Such deposits generally re-price approximately every 30 days.

#### Exposure to interest rate risk

Movements in interest rates will not have a material impact on the Group's profit or equity.

## For the year ended 30 June 2019

## 16. Financial instruments (continued)

#### Other market price risk

The Group has no material financial instrument exposure to other market price risk as it is not exposed to either commodity price risk or equity securities price risk. The Group does not enter into commodity contracts other than to meet the Group's expected usage requirements.

#### Capital management

The Group's objectives when managing capital (net debt and equity) are to safeguard its ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

During the year the Group was not subject to externally imposed capital requirements.

There were no changes in the Group's approach to capital management during the year.

#### Accounting classifications and fair values

The carrying amounts of the Group's financial assets and liabilities are considered to be a reasonable approximation of their fair values.

#### 17. Capital and reserves

## **Accounting policies**

## **Ordinary shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

#### **Asset revaluation reserve**

The revaluation reserve relates to land and buildings measured at fair value in accordance with Australian Accounting Standards.

#### **Profits reserve**

The profits reserve represents current year and accumulated profits transferred to a reserve to preserve the characteristic as a profit and not appropriate against prior year accumulated losses. Such profits are available to enable payment of franked dividends in the future.

## **Equity compensation reserve**

The Equity compensation reserve represents the accumulated expense recognised for share-based payments granted by the Company to date. This reserve will be reversed against share capital or retained earnings when the underlying shares vest in the employee. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

## Notes to the financial statements

## For the year ended 30 June 2019

## 17. Capital and reserves (continued)

## Share capital

|  | 2019        | 2018        |
|--|-------------|-------------|
|  | Shares '000 | Shares '000 |
| Ordinary shares                            |             |             |
| On issue at 1 July                         | 11,132      | 11,073      |
| Issued under the Employee Share Bonus Plan | 46          | 59          |
| On issue at 30 June – fully paid           | 11,178      | 11,132      |

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

## 18. Dividends

## **Accounting policies**

Dividends paid are classified as distribution of profit consistent with the balance sheet classification of the related debt or equity instrument.

#### **Recognised amounts**

| j                     | Cents<br>per share | Total amount<br>\$'000 | Percentage<br>franked | Tax<br>rate | Date of payment  |
|-----------------------|--------------------|------------------------|-----------------------|-------------|------------------|
| 2019                  |                    |                        |                       |             |                  |
| Interim 2019 ordinary | 9.0                | 1,006                  | 100%                  | 30%         | 8 March 2019     |
| Final 2018 ordinary   | 7.0                | 781                    | 100%                  | 30%         | 7 September 2018 |
| Total amount          |                    | 1,787                  |                       |             |                  |
| 2018                  |                    |                        |                       |             |                  |
| Interim 2018 ordinary | 5.0                | 556                    | 100%                  | 30%         | 9 March 2018     |
| Final 2017 ordinary   | 3.0                | 333                    | 100%                  | 30%         | 8 September 2017 |
| Total amount          |                    | 889                    |                       |             |                  |

## **Unrecognised amounts**

After the balance sheet date the following dividends were proposed by the directors. The dividends have not been provided.

|                     | Cents     | <b>Total amount</b> | Percentage | Tax  | Date of          |
|---------------------|-----------|---------------------|------------|------|------------------|
|                     | per share | \$'000              | franked    | rate | payment          |
| 2019                |           |                     |            |      |                  |
| Final 2019 ordinary | 13.0      | 1,456               | 100%       | 30%  | 6 September 2019 |

The financial effect of these dividends have not been brought to account in the financial statements for the financial year ended 30 June 2019 and will be recognised in subsequent financial reports.

## For the year ended 30 June 2019

## 18. Dividends (continued)

## Dividend franking account

30% franking credits available to shareholders of Korvest Ltd for subsequent financial years

| 2019   | 2018   |
|--------|--------|
| \$'000 | \$'000 |
|        |        |
| 7,127  | 7,273  |

The above available amounts are based on the balance of the dividend franking account at year-end adjusted for:

- (a) franking credits that will arise from the payment of the current tax liabilities;
- (b) franking debits that will arise from the payment of dividends recognised as a liability at the year-end;
- (c) franking credits that will arise from the receipt of dividends recognised as receivables by the tax consolidated group at the year-end; and
- (d) franking credits that the entity may be prevented from distributing in subsequent years.

The ability to utilise the franking credits is dependent upon being able to declare dividends. The impact on the dividend franking account of dividends proposed after the reporting date but not recognised as a liability is to reduce it by \$624,000 (2018: reduce by \$334,700).

## For the year ended 30 June 2019

## **Taxation**

This section outlines the tax accounting policies, current and deferred tax impacts, a reconciliation of profit before tax to the tax charge and the movement in deferred tax assets and liabilities.

#### 19. Current and deferred taxes

## **Accounting policies**

Tax expense comprises current and deferred tax. Current and deferred tax are recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

#### **Current tax**

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax payable also includes any tax liability arising from the declaration of dividends.

#### **Deferred tax**

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss
- temporary differences related to investments in subsidiaries, associates and jointly controlled entities to the extent that the group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### Tax consolidation

The Company and the wholly owned Australian subsidiaries set out in Note 20 are part of a tax-consolidated group with Korvest Ltd as the head entity. The implementation date of the tax consolidation system for the tax-consolidated group was 1 March 2013.

Current tax expense (income), deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax-consolidated group are allocated to the Company and recognised using a 'group allocation' approach. Deferred tax assets and deferred tax liabilities are measured by reference to the carrying amounts of the assets and liabilities in the Company's balance sheet and their tax values applying under tax consolidation.

Any current tax liabilities (or assets) and deferred tax assets arising from unused tax losses of a member of the tax consolidated group are assumed by the head entity of the tax-consolidated group and are recognised as amounts payable (receivable) to other entities in the tax-consolidated group in conjunction with any tax funding arrangement amounts. Any difference between these amounts is recognised by the member of the tax consolidated group as an equity contribution from or distribution to the head entity.

# For the year ended 30 June 2019

## 19. Current and deferred taxes (continued)

## Income tax recognised in the income statement

|   | 2019   | 2018   |
|---|--------|--------|
|   | \$'000 | \$'000 |
| Current tax expense   |        |        |
| Current year  | 1,270  | 67     |
|   | 1,270  | 67     |
| Deferred tax expense  |        |        |
| Origination and reversal of temporary differences           |        |        |
| - relating to current year                                  | (21)   | 466    |
|   | (21)   | 466    |
| Total income tax expense in Statement of profit or loss and |        |        |
| comprehensive income  | 1,249  | 533    |

# Numerical reconciliation between tax expense and pre-tax net profit

|  | 2019   | 2018   |
|--|--------|--------|
|  | \$'000 | \$'000 |
|  |        |        |
| Profit before tax  | 4,135  | 1,902  |
| Income tax using the domestic corporation tax rate of 30% (2018:30%) | 1,240  | 570    |
| Non-deductible expenses  | 9      | (1)    |
| Recognition of previously unrecognised tax losses                    | -      | (36)   |
| Income tax expense on pre-tax net profit                             | 1,249  | 533    |

# Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

|                                | Assets  |         | Liabilities |         | Net    |          |
|--------------------------------|---------|---------|-------------|---------|--------|----------|
|                                | 2019    | 2018    | 2019        | 2018    | 2019   | 2018     |
|                                | \$'000  | \$'000  | \$'000      | \$'000  | \$'000 | \$'000   |
| Property, plant and            |         |         |             |         |        |          |
| equipment                      | -       | -       | 1,780       | 1,862   | 1,780  | 1,862    |
| Inventories                    | (436)   | (439)   | 530         | 568     | 94     | 129      |
| Provisions / accruals          | (975)   | (970)   | -           | -       | (975)  | (970)    |
| Provision for doubtful debts   | (181)   | (190)   | -           | -       | (181)  | (190)    |
| Tax loss carried forward       | (287)   | (380)   | -           | -       | (287)  | (380)    |
| Tax (assets) / liabilities     | (1,879) | (1,979) | 2,310       | 2,430   | 431    | 451      |
| Set off of tax                 | 1,879   | 1,979   | (1,879)     | (1,979) | -      | <u>-</u> |
| Net tax (assets) / liabilities | -       | -       | 431         | 451     | 431    | 451      |

# For the year ended 30 June 2019

# 19. Current and deferred taxes (continued)

# Movement in deferred tax balances during the year

| Balance    | Recognised in   | Balance  |
|------------|---|--|
| 30 June 18 | profit  | 30 June 19   |
| \$'000     | \$'000  | \$'000   |
| (1,862)    | 82  | (1,780)  |
| (129)      | 35  | (94)   |
| 970        | 5   | 975  |
| 190        | (9)   | 181  |
| 380        | (93)  | 287  |
| (451)      | 20  | (431)  |
|            | 30 June 18<br>\$'000<br>(1,862)<br>(129)<br>970<br>190<br>380 | 30 June 18 profit<br>\$'000 \$'000<br>(1,862) 82<br>(129) 35<br>970 5<br>190 (9)<br>380 (93) |

|                               | Balance<br>30 June 17<br>\$'000 | Recognised in profit \$'000 | Balance<br>30 June 18<br>\$'000 |
|-------------------------------|---------------------------------|-----------------------------|---------------------------------|
| Property, plant and equipment | (1,960)                         | 98                          | (1,862)                         |
| Inventories                   | (47)                            | (82)                        | (129)                           |
| Provisions / accruals         | 945                             | 25                          | 970                             |
| Provision for doubtful debts  | 192                             | (2)                         | 190                             |
| Tax loss carried forward      | 952                             | (572)                       | 380                             |
|                               | 82                              | (533)                       | (451)                           |

## For the year ended 30 June 2019

#### **Business Combinations**

This section outlines the Group's structure and changes thereto.

## 20. Investment in subsidiaries

## **Accounting policies**

#### **Basis of consolidation**

These financial statements are the financial statements for all the entities that comprise the Group, being the Company and its subsidiaries as defined in Accounting Standard AASB 10 Consolidated Financial Statements.

#### **Subsidiaries**

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its investment with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### **Group entities**

|                                      | Country of Incorporation | Ow   | nership interest |
|--------------------------------------|--------------------------|------|------------------|
|                                      |                          | 2019 | 2018             |
|                                      |                          | %    | %                |
| Parent entity                        |                          |      |                  |
| Korvest Ltd                          | Australia                |      |                  |
| Subsidiaries                         |                          |      |                  |
| Power Step (Australia) Pty Ltd       | Australia                | 100  | 100              |
| Power Step (Chile) SpA               | Chile                    | 100  | 100              |
| Titan Technologies (SE Asia) Pty Ltd | Australia                | 100  | 100              |

## For the year ended 30 June 2019

#### **Other Notes**

## 21. Key management personnel

The following were key management personnel of the Company at any time during the reporting period and unless otherwise indicated were key management personnel for the entire period:

#### **Non-executive Directors**

- Graeme Billings (Chairman)
- Gary Francis
- Gerard Hutchinson
- Andrew Stobart

#### **Executive Directors**

- Chris Hartwig (Managing Director from 28 February 2018, prior to that was Executive General Manager, Sales & Marketing)
- Steven McGregor (Finance Director and Company Secretary)

#### **Executives**

- Gavin Christie (General Manager, Operations)
- Stephen Taubitz (General Manager Sales EzyStrut) became a member of KMP on 1 March 2018
- Paul Assaf (General Manager, Power Step & Titan Technologies) (Retired 28 September 2018)

#### Key management personnel compensation policy

Apart from the details disclosed in this note, no director has entered into a material contract with the Company since the end of the previous financial year and there were no material contracts involving directors' interests existing at year-end.

## Key management personnel compensation

The key management personnel compensation comprised:

| Short-term employee benefits |
|------------------------------|
| Post-employment benefits     |
| Termination payments         |
| Long term benefits           |
| Share based payments         |

| 2019      | 2018      |
|-----------|-----------|
| \$        | \$        |
| 1,592,870 | 1,565,929 |
| 119,489   | 145,261   |
| 149,498   | 247,680   |
| (14,640)  | (61,655)  |
| 57,684    | 23,034    |
| 1,903,901 | 1,920,249 |

## Individual directors and executives compensation disclosures

Information regarding individual directors' and executives' compensation and some equity instrument disclosure as permitted by Corporations Regulations 2M.3 is provided in the remuneration report section of the Directors' report.

Apart from the details disclosed in this note, no director has entered into a material contract with the Company since the end of the previous year and there were no material contracts involving directors' interests existing at year-end.

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## Notes to the financial statements

## For the year ended 30 June 2019

## 21. Key management personnel - (continued)

#### Other key management personnel transactions with the Group

From time to time, key management personnel of the Group, or their related entities, may purchase goods from the Group. These purchases are on the same terms and conditions as those entered into by other Group employees or customers and are trivial or domestic in nature.

### 22. Parent entity disclosures

As at, and throughout, the financial year ending 30 June 2019 the parent entity of the Group was Korvest Ltd.

|   | 2019   | 2018   |
|---|--------|--------|
|   | \$'000 | \$'000 |
| Result of parent entity                         | ·      |        |
| Profit for the period                           | 4,275  | 1 262  |
| ·   |        | 1,262  |
| Total comprehensive income for the period       | 4,275  | 1,262  |
|   |        |        |
| Financial position of parent entity at year end |        |        |
| Current Assets                                  | 27,769 | 24,074 |
| Total Assets                                    | 41,313 | 37,510 |
|   | ,      | - ,    |
| Current Liabilities                             | 9,035  | 6,385  |
| Total Liabilities                               | 10,280 | 7,787  |
| Total Elabilities                               | 10,200 | 7,707  |
|   |        |        |
| Share capital                                   | 14,143 | 14,084 |
| Reserves  | 16,890 | 15,793 |
| Retained earnings                               | -      | (154)  |
| Total Equity                                    | 31,033 | 29,723 |

## Guarantees entered into by the Company

Bank guarantees given by the Company in favour of customers amounted to \$57,483 (2018: \$68,498).

#### Contingent liabilities of the Company

The Company does not have any contingent liabilities other than the guarantees disclosed above.

#### Parent entity capital commitments for acquisition of property, plant and equipment

At 30 June 2019, the Company had contractual commitments for the acquisition of property, plant and equipment of \$187,000 (2018: \$144,000).

## 23. Subsequent events

There has not arisen between the end of the year and the date of this report any item, transaction or event of a material nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Group in subsequent financial periods.

## **Directors' declaration**

## For the year ended 30 June 2019

- 1. In the opinion of the Directors of Korvest Ltd (the Company):
  - (a) the consolidated financial statements and notes that are set out on pages 22 to 57 and the Remuneration report in the Directors' report, set out on pages 8 to 18, are in accordance with the *Corporations Act 2001*, including:
    - (i) giving a true and fair view of the Group's financial position as at 30 June 2019 and of its performance for the financial year ended on that date; and
    - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
  - (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- 2. The Directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the chief executive officer and chief financial officer for the financial year ended 30 June 2019.
- 3. The Directors draw attention to the Basis of preparation note on page 26, which includes a statement of compliance with International Financial Reporting Standards.

Dated at Adelaide this 26th July 2019

Signed in accordance with resolution of directors:

Graeme Billings Director



# Independent Auditor's Report

#### To the shareholders of Korvest Ltd

#### Report on the audit of the Financial Report

### **Opinion**

We have audited the Financial Report of Korvest Ltd (the Company).

In our opinion, the accompanying Financial Report of the Company is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the Group's financial position as at 30 June 2019 and of its financial performance for the year ended on that date; and
- complying with Australian Accounting Standards and the Corporations Regulations 2001.

The Financial Report comprises:

- Consolidated statement of financial position as at 30 June 2019;
- Consolidated statement of profit or loss and other comprehensive income, Consolidated statement of changes in equity, and Consolidated statement of cash flows for the year then ended;
- Notes including a summary of significant accounting policies; and
- Directors' Declaration.

The Group consists of the Company and the entities it controlled at the year-end or from time to time during the financial year.

#### **Basis for opinion**

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Group in accordance with the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.

## **Key Audit Matters**

Key Audit Matters are those matters that, in our professional judgement, were of most significance in our audit of the Financial Report of the current period.

This matter was addressed in the context of our audit of the Financial Report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.



#### Valuation of inventories (\$10.5m)

Refer to Note 8 Inventories to the Financial report

#### The key audit matter

The valuation of inventories is a key audit matter because of its highly specialised nature which results in the Group holding various inventory types unique to the equipment they are manufactured for. This adds complexity to our evaluation of the Group's assessment of obsolescence and net realisable value (NRV) of inventories.

We particularly focused on the estimates listed below which significantly impact the valuation:

- 1. Expected selling price of inventory.
- 2. Ageing of inventory.
- 3. Future inventory usage.

In assessing this key audit matter, we used senior team members who understand the Group's business, industry and the relevant economic environment.

#### How the matter was addressed in our audit

Our procedures included:

- Attending year-end stocktakes in significant locations which included observing the Group's process of identifying slow moving and potentially obsolete inventory.
- Using the current year selling price and resulting gross margin for each product to identify evidence of negative gross margin products. We compared these negative gross margin products to the inventory obsolescence provision.
- Obtaining the calculation of the inventory obsolescence provision and comparing it to the Group's accounting policies, the Group's analysis of slow moving inventory and current year actual sales and usage.

#### Other Information

Other Information is financial and non-financial information in Korvest Ltd's annual reporting which is provided in addition to the Financial Report and the Auditor's Report. The Directors are responsible for the Other Information.

The Other information we obtained prior to the date of this Auditor's report was the Directors' report, 5 Year Summary and ASX Additional information.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not express an audit opinion or any form of assurance conclusion thereon, with the exception of the Remuneration Report and our related assurance opinion.

In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

#### Responsibilities of the Directors for the Financial Report

The Directors are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*
- implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error
- assessing the Group and Company's ability to continue as a going concern and whether the use of the
  going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters related
  to going concern and using the going concern basis of accounting unless they either intend to liquidate
  the Group and Company or to cease operations, or have no realistic alternative but to do so.



## Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Report.

A further description of our responsibilities for the audit of the Financial Report is located at the *Auditing and Assurance Standards Board* website at: http://www.auasb.gov.au/auditors\_responsibilities/ar1.pdf. This description forms part of our Auditor's Report.

#### Report on the Remuneration Report

#### **Opinion**

In our opinion, the Remuneration Report of Korvest Ltd for the year ended 30 June 2019, complies with *Section 300A of the Corporations Act 2001*.

## **Directors' responsibilities**

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with *Section 300A of the Corporations Act 2001*.

#### Our responsibilities

We have audited the Remuneration Report included in the Directors' report for the year ended 30 June 2019.

Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with *Australian Auditing Standards*.

KPMG

Paul Cenko

Partner

Adelaide

26 July 2019



# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

## To the Directors of Korvest Ltd

I declare that, to the best of my knowledge and belief, in relation to the audit of Korvest Ltd for the financial year ended 30 June 2019 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG

**KPMG** 

Paul Cenko

Partner

Adelaide

26 July 2019

## **ASX Additional information**

Additional information required by the Australian Securities Exchange Limited Listing Rules and not disclosed elsewhere in this report is set out below.

## Shareholdings (as at 24 July 2019)

## Substantial shareholders

The number of shares held by substantial shareholders and their associates are set out below:

| Shareholder   |        | Number    |
|---|--------|-----------|
| Perpetual Limited   | 10.72% | 1,198,653 |
| Colonial First State Asset Management (Australia) Limited | 10.31% | 1,150,462 |
| Phoenix Portfolios Pty Ltd                                | 6.14%  | 684,607   |
| Donald Cant Pty Ltd                                       | 5.48%  | 611,759   |

## **Voting rights**

## **Ordinary shares**

Refer to note 18 in the financial statements.

## **Options**

Refer to note 10 in the financial statements.

## Distribution of equity security holders

## NUMBER OF EQUITY SECURITY HOLDERS

| Category         | Total Holders | Units      | % Issued Capital |
|------------------|---------------|------------|------------------|
| 1 - 1,000        | 726           | 262,509    | 2.34             |
| 1,001 - 5,000    | 615           | 1,572,677  | 14.04            |
| 5,001 - 10,000   | 147           | 1,111,767  | 9.92             |
| 10,001 - 100,000 | 140           | 2,908,960  | 25.97            |
| 100,001 and over | 14            | 5,347,322  | 47.73            |
|                  | 1,642         | 11,203,235 | 100              |

The number of shareholders holding less than a marketable parcel of ordinary shares is 286.

## **Securities Exchange**

The Company is listed on the Australian Securities Exchange. The Home exchange is Sydney.

#### **Other information**

Korvest Ltd, incorporated and domiciled in Australia, is a publicly listed company limited by shares.

#### On Market Buy Back

There is no current on-market buy back.

## **ASX Additional information**

## For the year ended 30 June 2018

## **Twenty largest shareholders**

|  | Number of ordinary | Percentage of |
|--|--------------------|---------------|
| Name   | Shares held        | capital held  |
| HSBC Custody Nominees (Australia) Limited  | 1,194,928          | 10.67         |
| Citicorp Nominees Pty Limited  | 1,183,089          | 10.56         |
| Donald Cant Pty Ltd  | 611,759            | 5.46          |
| J P Morgan Nominees Australia Pty Limited  | 609,768            | 5.44          |
| National Nominees Limited  | 482,172            | 4.30          |
| Ace Property Holdings Pty Ltd  | 200,000            | 1.79          |
| Brazil Farming Pty Ltd   | 181,163            | 1.62          |
| Angueline Capital Pty Limited  | 153,196            | 1.37          |
| Allegro Two Super Fund Pty Ltd <allegro 2="" a="" c="" fund="" no="" super=""></allegro> | 129,803            | 1.16          |
| Rathvale Pty Limited   | 128,858            | 1.15          |
| Brazil Farming Pty Ltd   | 124,554            | 1.11          |
| Creative Living (Qld) Pty Ltd  | 120,000            | 1.07          |
| Robert Nairn Pty Ltd   | 118,032            | 1.05          |
| 18&1 Capital Pty Limited   | 110,000            | 0.98          |
| Gotterdamerung Pty Limited < Gotterdamerung S/F A/C>                                     | 84,327             | 0.75          |
| Mrs Helen Elizabeth Rollinson  | 66,633             | 0.59          |
| Mr Sean David Cunningham <s &="" a="" c="" cunningham="" n="" super=""></s>              | 65,263             | 0.58          |
| Ms Nina Tschernykow  | 60,720             | 0.54          |
| A & R Truda Pty Ltd <a&r a="" c="" super="" truda=""></a&r>                              | 60,683             | 0.54          |
| Mr Geoffrey Neil Huddleston + Mrs Raelene Jane Huddleston                                | 54,644             | 0.49          |
|  | 5,739,592          | 51.22         |

## Offices and officers

## **Company Secretary**

Steven John William McGregor BA(Acc), CA, AGIA, ACIS

## **Principal Registered Office**

Korvest Ltd 580 Prospect Road Kilburn, South Australia, 5084 Ph: (08) 8360 4500 Fax: (08) 8360 4599

## **Locations of Share Registry**

Adelaide

Computershare Investor Services Pty Ltd Level 5 115 Grenfell Street Adelaide, South Australia, 5000

Ph: 1300 556 161 (within Australia) or +61 3 9415 4000 (outside Australia)