AUB GROUP

31 July 2019

The Manager
Market Announcements Office
Australian Securities Exchange Ltd
Level 6, Exchange Centre
20 Bridge Street
Sydney NSW 2000

FOR RELEASE TO THE MARKET

Dear Sir / Madam,

AUB Group FY19 Results – Guidance Update

AUB Group reaffirms its guidance given on 12 June 2019; that it expects Adjusted NPAT (ANPAT) for FY19 to be in the range of 3 to 5% growth over FY18 (i.e. FY19 ANPAT guidance of $ 45.9 million to $ 46.8 million).

This guidance is subject to the finalisation of the usual year end accounting and statutory audit processes.

AUB Group is also pleased to announce that the investigation into the impact of the previously reported financial misconduct within its subsidiary Austbrokers Canberra has been completed and remediation work is in its final stages.

The following are the anticipated impacts of this matter on the AUB Group FY19 Consolidated result:

	$mn
Included in FY19 ANPAT	
Impacts reported in H1 19 ANPAT	-1.6
Excluded from FY19 ANPAT	
One off net remediation impacts excluded from H2 19 ANPAT	-3.0
FY19 Full Year Statutory Net Profit after tax impact	-4.6

AUB Group advised on 12 June 2019 that the H2 19 impact would be excluded from Adjusted NPAT. Whilst recovery proceedings continue against certain parties, AUB Group does not expect any further negative impacts of the matter on the results of future periods.

About AUB Group

AUB Group Limited is Australasia's largest equity-based insurance broker network driving approximately A$3.2 billion GWP across its network of 93 businesses, servicing more than 550,000 clients and over one million policies across more than 600 locations. In Australia, the Group has around 20 percent of the commercial insurance broking market share with investment in 61 broking businesses, complimented by established capabilities in life insurance broking, premium funding, claims management and legal services. In New Zealand, AUB Group holds equity stakes in seven major insurance broker partners, an underwriting agency as well as equity in NZbrokers, the largest broking management group in New Zealand with presence in 140 locations. The Group also has a portfolio of 19 agencies within its SURA business with access to delegated global underwriting capacity for niche specialist insurance products. The Group's Risk Services division includes equity investments in three businesses with capabilities in loss adjustment, investigations, claims management, claims legal support and rehabilitation services.

Yours faithfully,

David Franks
Company Secretary

For further information, contact Michael Brown 0400 248 080

– Ends –

– This release contains "forward-looking" statements. Forward-looking statements can generally be identified by the use of forward-looking words such as "anticipated", "expected", "projections", "guidance, "forecast", "estimates", "could", "may", "target", "consider", "will" and other similar expressions. Forward looking statements, opinion and estimates are based on assumptions and contingencies which are subject to certain risks, uncertainties and change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions. Forward-looking statements including projections, indications or guidance on future earnings or financial position and estimates are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. Should one or more of the risks or uncertainties materialise, or should underlying assumptions prove incorrect, there can be no assurance that actual outcomes will not differ materially from these statements. To the fullest extent permitted by law, AUB Group and its directors, officers, employees, advisers, agents and intermediaries do not warrant that these forward looking statements relating to future matters will occur and disclaim any obligation or undertaking to release any updates or revisions to the information to reflect any change in expectations or assumptions.