



31 July 2019

APPENDIX 4C FOR THE QUARTER ENDING 30 JUNE 2019

Adcorp Australia presents the Appendix 4C for the quarter ending 30 June 2019.

Key highlights for the quarter ending 30 June 2019:

	000's
Operating cash inflows	\$ 62.9
Investing cash outflows	\$ (3.3)
Financing cash outflows	\$ (60.2)
Net cash outflows	\$ (0.6)

Adelaide
Auckland
Brisbane
Canberra
Christchurch
Darwin
Melbourne
Perth
Sydney
Tauranga
Wellington

The Company has completed the restructure it commenced in FY19 Q2 and whilst it continues to look for cost savings the focus is now on utilising the current resources and systems to improve efficiencies and increase revenue margins.

Forecast for the quarter ending 30 September 2019:

The company expects the next quarter ending 30 September will generate a small positive cash inflow from operations as it benefits from the cost saving and its increased focus on billings and revenue growth.

The company will continue to utilise the existing invoice finance facility with Cashflow Finance Australia Pty Ltd however will not require an increase in the existing financing facilities.

~ends~

For further information, please contact:

David Morrison

Chief Executive Officer

Adcorp Australia Limited

+ 61 2 8524 8500

davidmorrison@adcorp.com.au

Starting conversations

Adcorp Australia ABN 72 002 208 915

POSTAL

PO BOX 601
Broadway NSW 2007

SYDNEY

Level 2, 309 George Street
Sydney NSW 2000

adcorp.com.au

T: 02 8524 8500
F: 02 8524 8700

Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00, Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

Adcorp Australia Limited

ABN

72 002 208 915

Quarter ended ("current quarter")

30 June 2019

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	7,029	36,959
1.2 Payments for		
(a) research and development	0	0
(b) cost of services provided	(4,462)	(29,941)
(c) advertising and marketing	(115)	(523)
(d) leased assets (including lease premises)	(304)	(1,227)
(e) staff costs	(1,485)	(7,527)
(f) administration, office, communications and corporate costs	(537)	(1,811)
1.3 Dividends received (see note 3)	0	0
1.4 Interest received	1	15
1.5 Interest and other costs of finance paid	(69)	(199)
1.6 Income taxes (paid)/refunded	6	(45)
1.7 Government grants and tax incentives	0	129
1.8 Other (provide details if material)	0	0
1.9 Net cash from / (used in) operating activities	63	(4,170)
2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) property, plant and equipment	(3)	(26)
(b) businesses (see item 10)	0	0
(c) investments (and acquisition costs)	0	0

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
(d) intellectual property	0	0
(e) other non-current assets (including software & intangibles)	0	(275)
2.2 Proceeds from disposal of:		
(a) property, plant and equipment	0	0
(b) businesses (see item 10)	0	0
(c) investments	0	0
(d) intellectual property	0	0
(e) other non-current assets (including software & intangibles)	0	0
2.3 Cash flows from loans to other entities	0	0
2.4 Dividends received (see note 3)	0	0
2.5 Other (provide details if material)		
(a) (Payment)/Refunds for security deposits	0	0
2.6 Net cash from / (used in) investing activities	(3)	(302)

3. Cash flows from financing activities		
3.1 Proceeds from issues of shares	0	3,003
3.2 Proceeds from issue of convertible notes	0	0
3.3 Proceeds from exercise of share options	0	0
3.4 Transaction costs related to issues of shares, convertible notes or options	0	(238)
3.5 Proceeds from borrowings	850	3,300
3.6 Repayment of borrowings	(18)	(1,378)
3.7 Transaction costs related to loans and borrowings	0	0
3.8 Dividends paid	0	0
3.9 Other (provide details if material)		
(a) Payments for invoice financing	(3,793)	(21,697)
(b) Proceeds from invoice financing	2,900	21,221
3.10 Net cash from / (used in) financing activities	(60)	4,212

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
4. Net increase / (decrease) in cash and cash equivalents for the period		
4.1 Cash and cash equivalents at beginning of quarter/year to date	1,207	1,467
4.2 Net cash from / (used in) operating activities (item 1.9 above)	63	(4,170)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	(3)	(302)
4.4 Net cash from / (used in) financing activities (item 3.10 above)	(60)	4,212
4.5 Effect of movement in exchange rates on cash held	0	0
4.6 Cash and cash equivalents at end of quarter	1,206	1,206

5. Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1 Bank balances	834	788
5.2 Call deposits	0	0
5.3 Bank overdrafts	0	0
5.4 Other (provide details)		
(a) Term Deposit	373	419
5.5 Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,206	1,207

6. Payments to directors of the entity and their associates	Current quarter \$A'000
6.1 Aggregate amount of payments to these parties included in item 1.2	0
6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3	0
6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2	

N/A

7. Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1 Aggregate amount of payments to these parties included in item 1.2	0
7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3	0
7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2	

N/A

8. Financing facilities available <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	2,000	2,000
8.2 Credit standby arrangements	0	0
8.3 Other (please specify)		
(a) Invoice financing facility	1,500	244
(b) Equipment finance facility	300	197

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

Invoice finance facility and Equipment finance facility in place with Thorn Trade Debtor Finance ("TTDF") now Cashflow Finance. Cashflow Finance hold security over any invoices offered for finance and all other company property. Interest on the invoice finance facility during the current quarter was charged at 8.64%. Interest on the equipment finance facility during the current quarter was charged at rates between 9.5% and 11%.

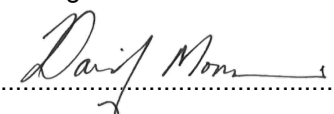
As per the market announcement on 11 June 2019, the existing loan from Millennium Company Pty Ltd ATF The Rodwell (New Millennium) Trust, a company associated with Adcorp's major shareholder and Chairman, Ian Rodwell was increased to \$2,000,000. The loan bears interest at 12% per annum.

9. Estimated cash outflows for next quarter	\$A'000
9.1 Research and development	0
9.2 Cost of services provided	(5,025)
9.3 Advertising and marketing	(113)
9.4 Leased assets (including lease premises)	(278)
9.5 Staff costs	(1,463)
9.6 Administration, office, communications and corporate costs	(364)
9.7 Other (provide details if material)	0
(a) Payments to acquire investments	0
9.8 Total estimated cash outflows	(7,244)

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity	N/A	N/A
10.2 Place of incorporation or registration	N/A	N/A
10.3 Consideration for acquisition or disposal	N/A	N/A
10.4 Total net assets	N/A	N/A
10.5 Nature of business	N/A	N/A

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:  Date: 31 July 2019

Print name: David Morrison

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.