



ASX Announcement

9 August 2019

Microsoft and LiveTiles co-selling AI Cyber-Security solution

- LiveTiles AI Cyber-security solution launched in June 2019 is now offered directly, via partners and the Company's Microsoft co-sell arrangement in 39 countries
- Solution has strong interest from corporate, government and educational organisations
- Works alongside and enhances security capabilities of key Microsoft technologies
- The LiveTiles partner channel is driving the solution into both new and existing customers

LiveTiles (ASX: LVT) (LiveTiles or the Company), a global software company that empowers its users to create their own intelligent workplace solutions, is pleased to update the market on further developments in its focus on cyber-security solutions for customers, leveraging the AI-powered LiveTiles product suite in conjunction with its strategic alliance partners.

The LiveTiles AI Cyber-security solution has gained early enterprise customer wins across financial services, global airlines and media industry and seen strong customer interest since its release in June 2019, as the importance of cyber-security continues to gain considerable global traction.

LiveTiles, which is Microsoft co-sell ready in 39 countries, is actively selling LiveTiles technologies alongside Microsoft to enterprises across Asia Pacific, North America, South America, and Europe into key target verticals. LiveTiles will continue to leverage the strong relationship and support of Microsoft and its partners to bring its AI Cyber-security solutions to customers in these regions. The significance of the Microsoft co-sell program is that Microsoft offers internal incentives to their field salesforce who introduce third-party solutions to customers, such as the LiveTiles suite of technologies.

LiveTiles President Daniel Diefendorf said: "Our AI Cyber-security platform is taking bold and immediate effect with early wins giving confidence in relation to our evolving customer value proposition and growth. LiveTiles' new solution with Nucleus Cyber offers enterprise customers the ability to not only create, but secure collaboration channels. It is quickly gaining traction across our global markets and partners alike. We have always been a User Experience company at our core, but we also realise the critical need of protecting the users' data and our customers' intellectual property."

The AI Cyber-security solution was developed in conjunction with Nucleus Cyber and was added as a premium feature of LiveTiles Intelligent Workplace Platform in June 2019. With 60% of companies reporting an insider attack in the last 12 months according to a new survey¹, data security remains at the forefront of an enterprise's priorities today.

¹ Nucleus Cyber 2019 Insider Threat Report: <https://info.nucleuscyber.com/2019-insider-threat-report>



Nucleus Cyber CEO Kurt Mueffelmann said: “External hacking into sensitive corporate data, such as the recent breaches that have made headlines across a number of companies, poses a significant threat and rising challenge to modern enterprises today. Now, with the advent of hybrid collaboration tools that combine features that were once security siloed, it’s imperative that organisations address how to securely manage communications. Organisations must take into serious consideration both document sharing and retention that is open not only to employees, but external guests and third-parties as well. This is where our joint solution comes into play.”

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About LiveTiles:

LiveTiles is a global software company headquartered in New York, with operations in Seattle, Tri-Cities (Washington State), San Francisco, Los Angeles, Chicago, North Carolina, Rochester, London, Sligo, Amsterdam, Sydney, Melbourne, Brisbane, Geelong and Hobart. LiveTiles offers intelligent workplace software for the commercial, government and education markets, and is an award-winning Microsoft Partner. LiveTiles’ products comprise LiveTiles Intelligent Workplace, LiveTiles Design, LiveTiles Bots, LiveTiles Intelligence, LiveTiles for SAP Software, LiveTiles MX, LiveTiles Mosaic, Hyperfish and Wizdom. LiveTiles’ customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe, the Middle East and Asia-Pacific.