

Tamawood Limited Investor Presentation

August 2019

TWD Limited Keys to Success

THROUGH COMPETITIVE ADVANTAGE, OFFERING CUSTOMERS **MORE FOR LESS**

PEOPLE

INDUSTRY BEST KEY STAFF AND SUB-CONTRACTOR RETENTION RATES

SYSTEMS

THIRD PARTY CERTIFIED QUALITY ASSURANCE SYSTEM TO ISO 9001: 2015

PRODUCT

OVER 1300 PROVEN DESIGNS INSTANTLY MODIFIABLE TO MOST UNIQUE LAND PROFILES

SOFTWARE

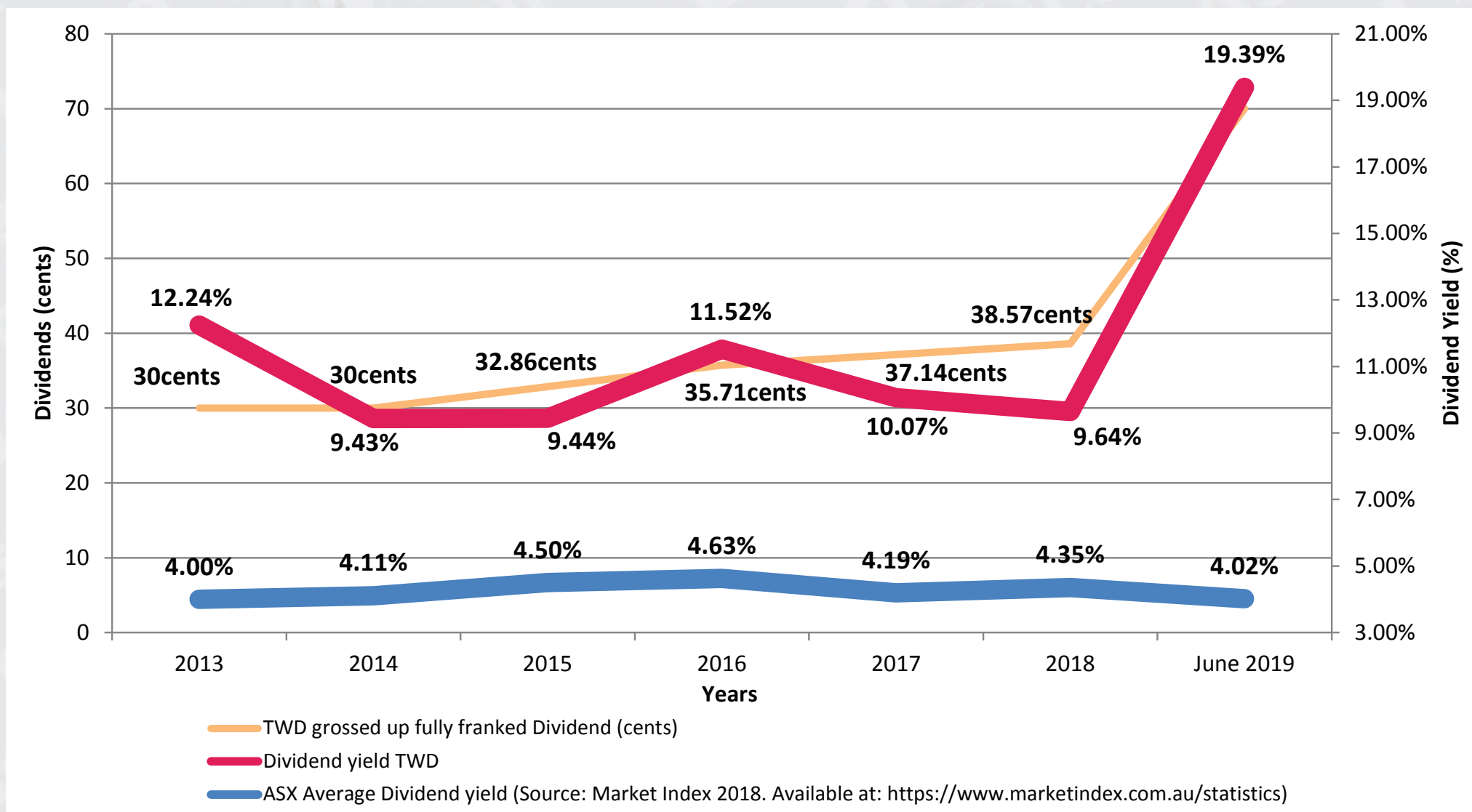
INDUSTRY LEADING OVERHEAD REDUCTION SYSTEMS UTILISING FULLY INTEGRATED ENTERPRISE SENTERPISYS SOFTWARE

CONNECTIVITY

24/7 ONLINE INFORMATION AND SUPPORT SYSTEMS FOR CUSTOMERS, SUB-CONTRACTORS AND SUPPLIERS

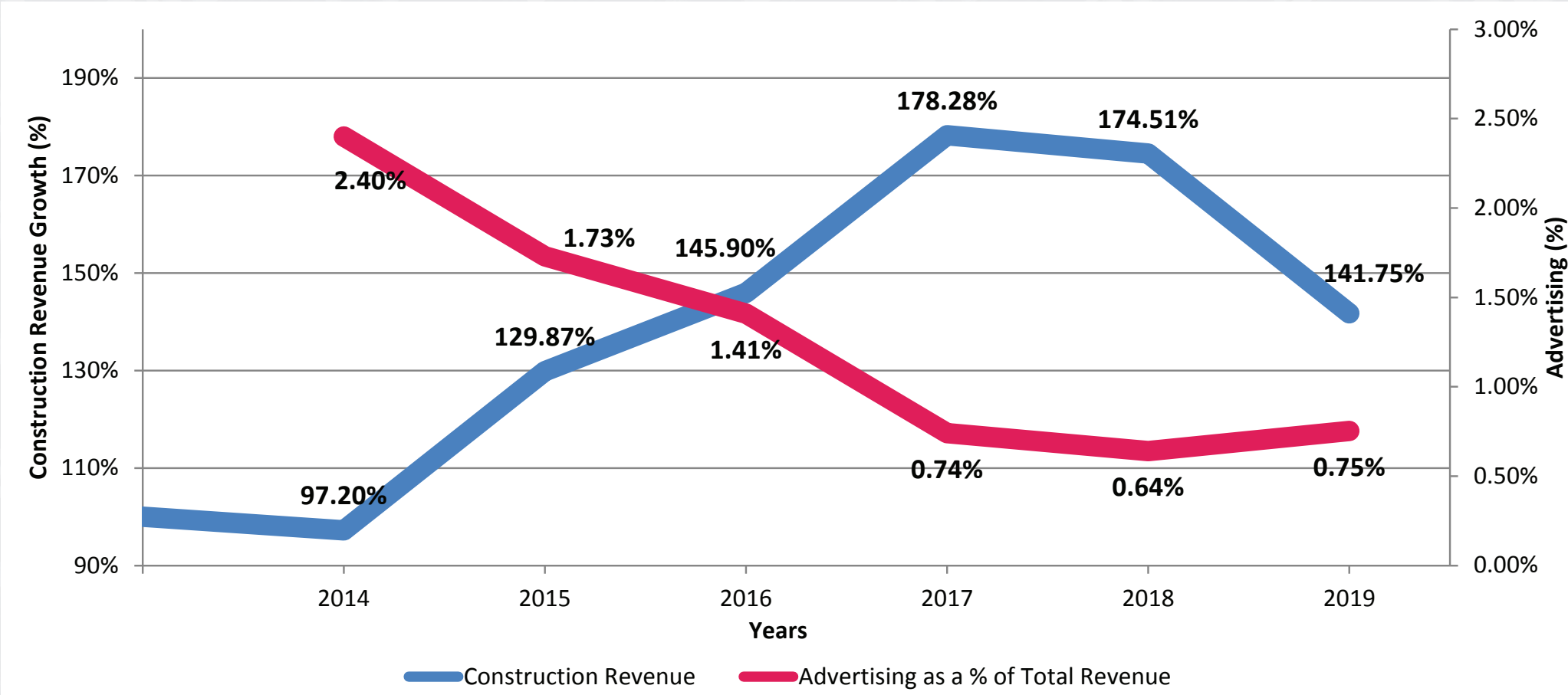
ALL OF THE ABOVE ALLOWING US TO MAINTAIN GROSS MARGINS WHILE OFFERING **BEST PRICE GUARANTEE**

Grossed up Fully Franked Dividend Yield for FY19 Annualised

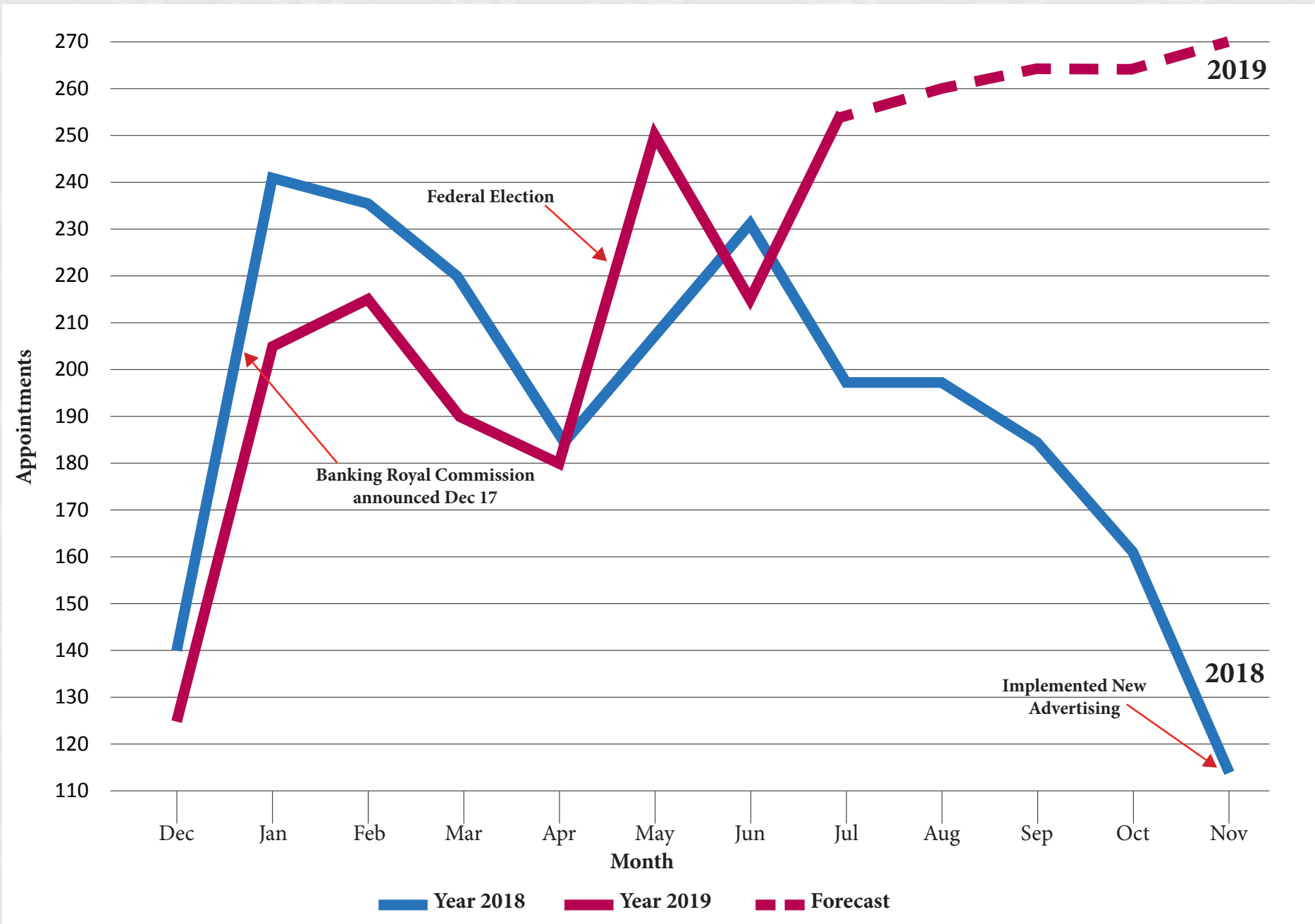


* Based on share price of \$3.60.

Advertising Spend as a % of Construction Revenue and Construction Revenue growth as a % for FY19 Annualised

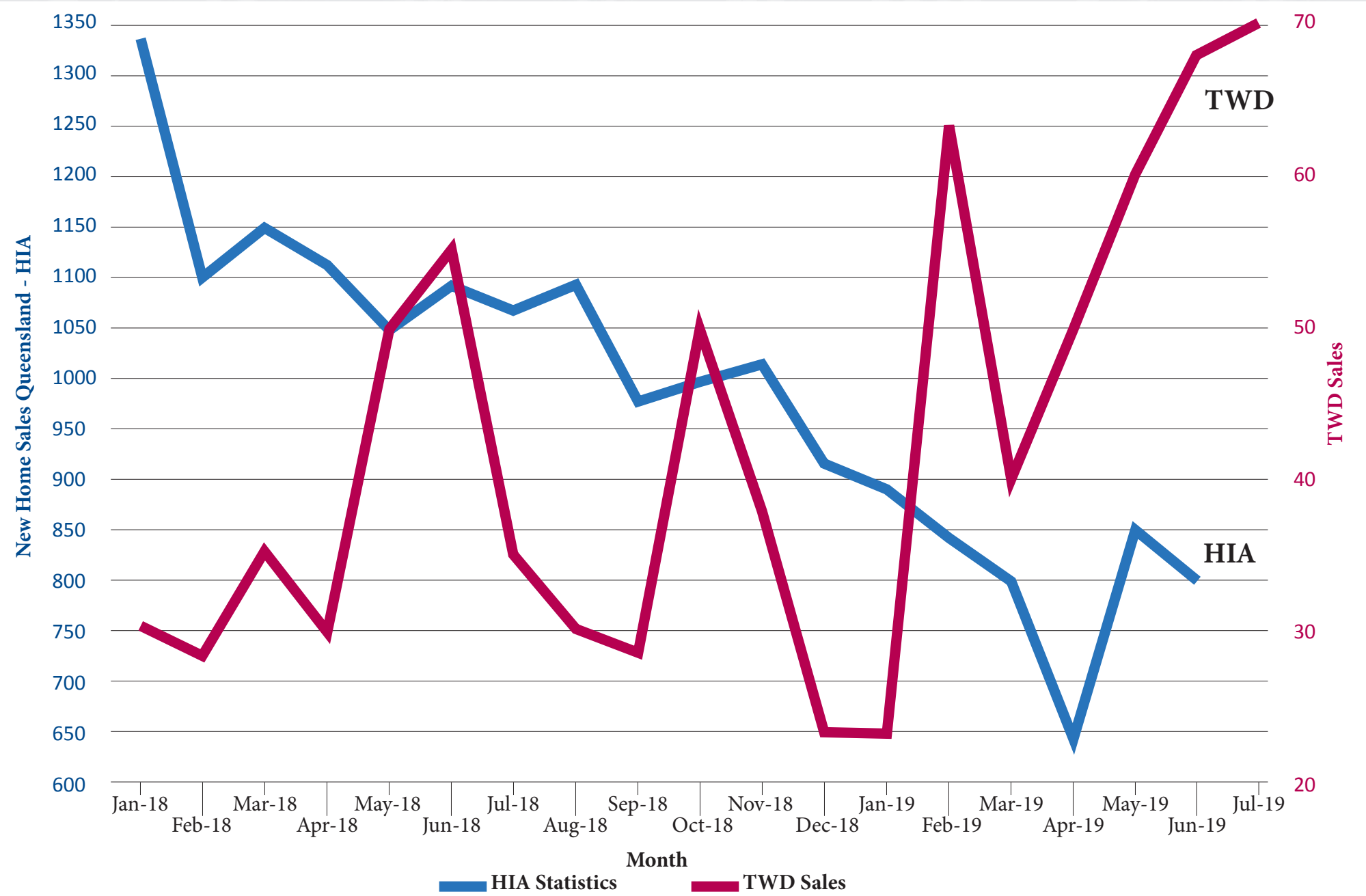


Initial Sales Appointments



* TWD appointments include SEQ and NSW regional but do not include Franchise areas.

TWD Sales vs HIA Private House Sales QLD (Seasonally Adjusted)



* HIA statistics obtained from HIA New Home Sales April 2019 (a monthly update on the sales of new homes)
 ** TWD sales include SEQ and NSW regional but do not include Franchise areas
 ***TWD sales for past 2 months adjusted based on historical data of gross vs net.

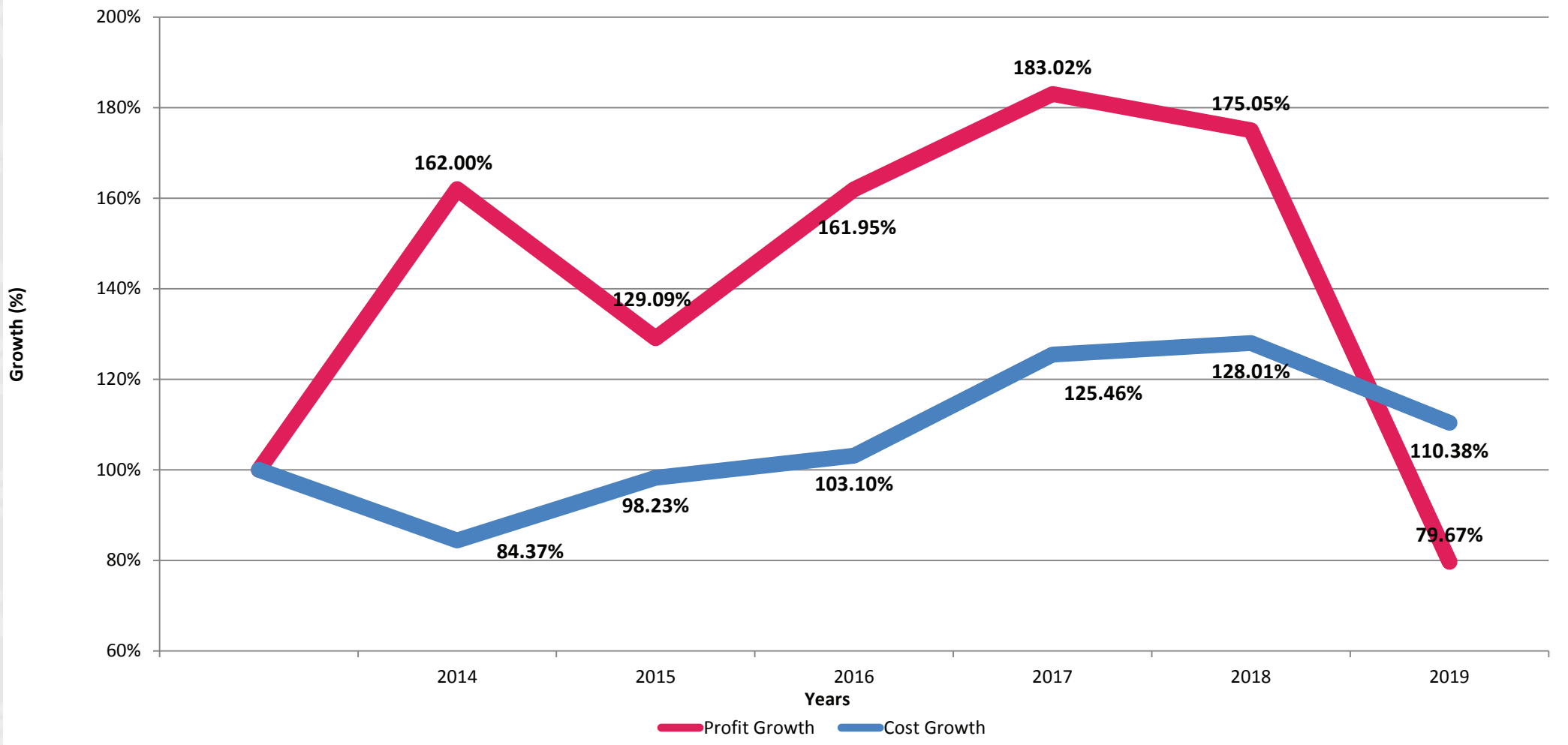
TWD Share Price from 30th June 2014 to 30th June 2019



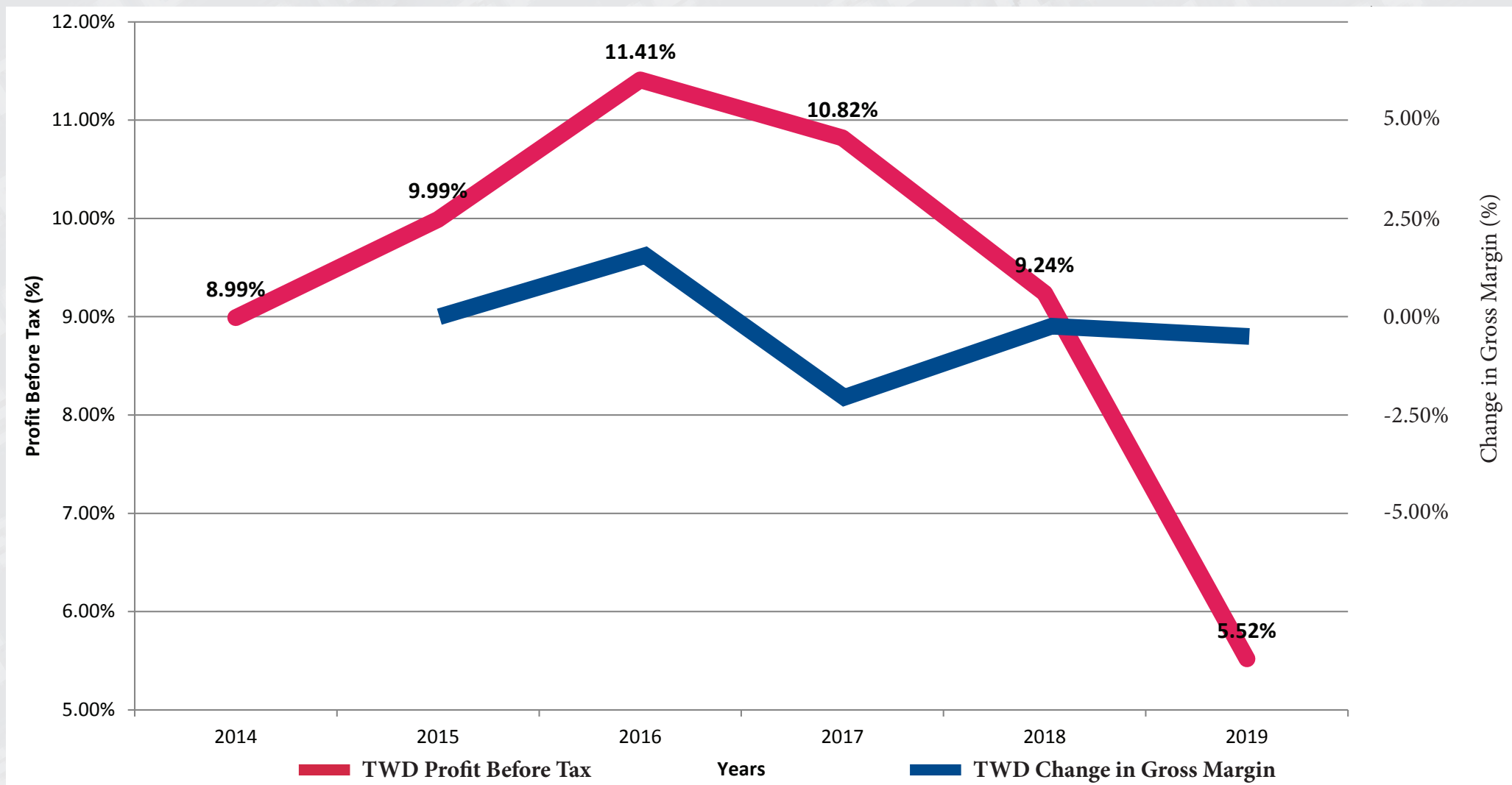
TWD Share price since 2000

* Source: Market Index 2019. Available at: <https://www.marketindex.com/>

Growth in Profit as a % versus Cost Growth as a % for FY19 Annualised

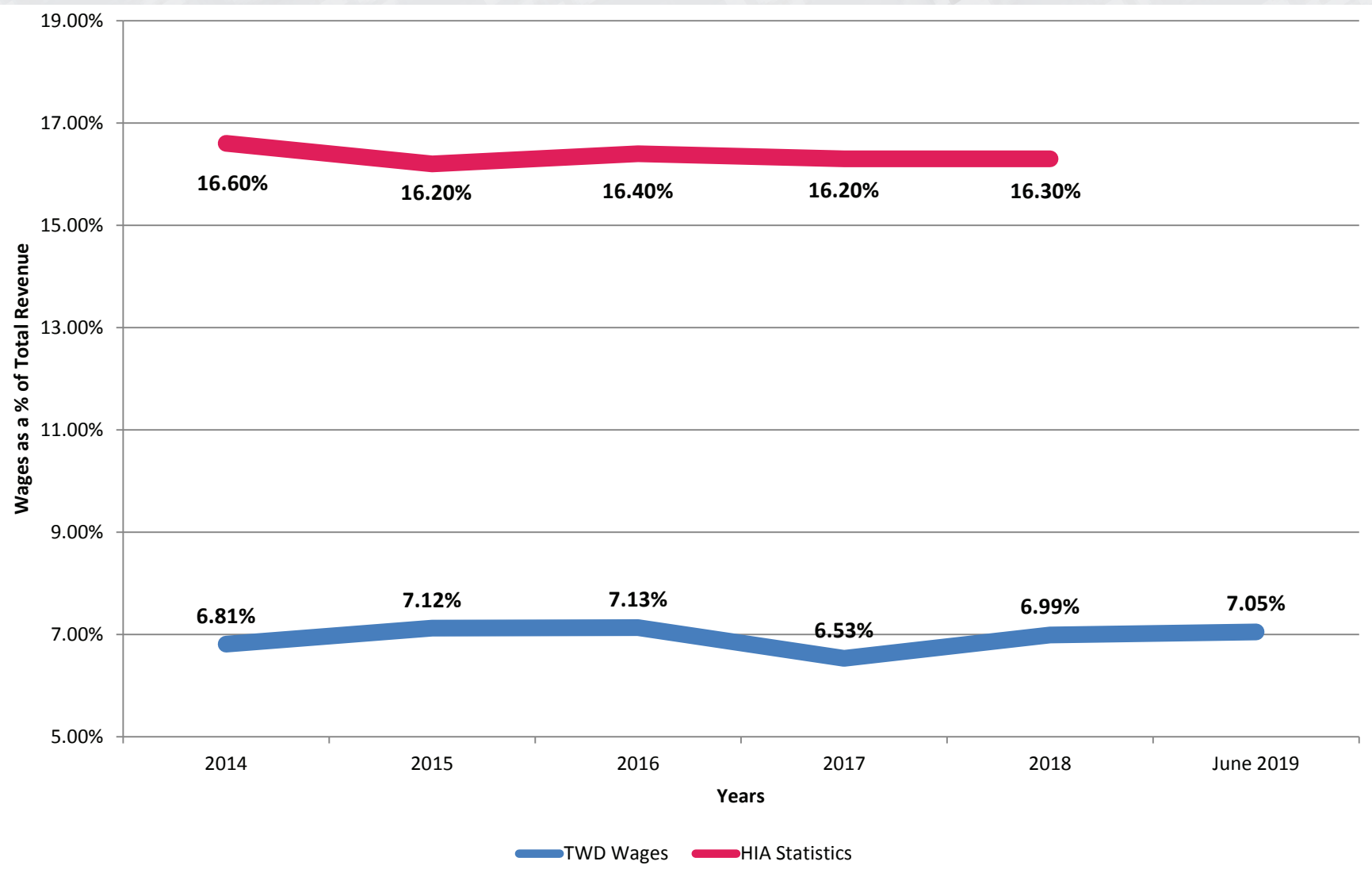


TWD Profit Before Tax after Interest Expense as a % of Total Revenue



* Part of the decline in margins results of the Board’s decision to retain and employ additional skilled staff in product development, marketing and sales areas of the business. This decision has assisted the business to take full advantage of the recent pick-up in appointments and sales.

TWD Wages as a % of Total Revenue versus HIA Statistics for FY19 Annualised



* Based on media releases / information – HIA yet to release final statistics.

QUEENSLAND

ROCKLEA
1821 Ipswich Road, Rocklea QLD 4106

GOLD COAST
1/50 Lawrence Drive, Nerang QLD 421

TOOWOOMBA
12a 189 Anzac Ave, Harristown QLD 4350

PLAINLANDS
4423 Warrego Highway, Plainlands QLD 4341

GYMPIE
2/5 River Road, Gympie QLD 4570

SUNSHINE COAST
684 Nicklin Way, Currimundi QLD 4551

CAPALABA
11/ 39 Old Cleveland Rd, Capalaba QLD 4157

CHERMSIDE
992 Gympie Road, Chermside QLD 4032

JIMBOOMBA
Unit 4/ 19 Tamborine St, Jimboomba QLD 4280

NEW SOUTH WALES

COFFS HARBOUR
178 Pacific Highway, Coffs Harbour NSW 2450

BALLINA
1/10 Kerr St, Ballina NSW 2478

EAST MAITLAND
1370-0139 Melbourne Street, East Maitland NSW 2323

ALBION PARK
Shop 3, 245 Princes Hwy, Albion Park NSW 2527

PORT MACQUARIE
2/141 Gordon St, Port Macquarie NSW 2444

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