Wilson Asset Management

July 2019 Investment Update

	Pre-tax NTA
WAM Capital	\$1.91
W A M Leaders	\$1.27
WAM Global	\$2.39
WAM Microcap	\$1.40
W A M Research	\$1.21
W A M Active	\$1.06

Dear Fellow Shareholders,

The 2020 financial year began strongly as the MSCI World Index (AUD) increased 2.3% and the S&P/ASX All Ordinaries Accumulation Index reached an 11-and-a-half year high, closing up 3.0% in July.

Central banks' decisions were again the markets' primary focus. On the last day of the month – the United States (US) Federal Reserve lowered the cash rate for the first time since 2008 by 0.25% to a range of 2.0% to 2.25%. The market's reaction reflected a sense of disappointment arising from Chairman Powell's suggestion that the decrease in interest rates was not a signal of the start of a "lengthy cutting cycle", but rather a "mid-cycle policy adjustment".

The US second quarter earnings season began in July, and by month's end over 60.0% of the S&P 500 Index companies had reported. There has been a divergence in the results as industrial businesses downgraded earnings citing slowing growth and trade wars, while technology and healthcare sectors delivered consistent growth. European markets delivered mixed results during the month, with the United Kingdom's (UK) FTSE 100 Index up 2.2% and the Euro Stoxx 50 Index down 0.1% in local terms.

The pattern of central banks implementing dovish monetary policy was replicated domestically as the Reserve Bank of Australia delivered a second consecutive cash rate cut in July – the last time this occurred was in 2012 – setting a record low cash rate of 1.0%. Governor Lowe again cited rising unemployment and a slowing economy as his primary concerns.

Following the equity market rally in July, August has seen a higher level of volatility due to the trade war re-escalation and sharp currency movements arising from global central banks' interest rate decisions. Time will tell if this is the beginning of the end of the longest bull market in history or a minor correction. Notably, the recent devaluation of the Renminbi by the People's Bank of China, which partly offset the impact of new tariffs, indicates that the trade war could be a long-term geopolitical consideration for financial markets, given the multiple levers that can be used to extend the strategic conflict.

We remain cautious about the direction of equity markets, as the record low interest rates have driven up valuations and increased speculation. Our investment team continues to focus on capital preservation as we invest carefully in companies that meet our rigorous investment process. We place a high value on earnings certainty in this fragile economic environment.

Full year results and fully franked dividends

Over the last few weeks, three of our six listed investment companies (LICs) announced their dividends and full year results.

WAM Leaders <u>announced</u> a 20.0% increase in the fully franked final dividend to 3.0 cents per share. The final dividend brings the record fully franked full year dividend to 5.65 cents per share, representing a full franked dividend yield of 5.0%.

WAM Global <u>declared</u> an inaugural fully franked final dividend of 2.0 cents per share. The fully franked dividend has been achieved through the performance of the investment portfolio since inception and the profits reserve available and is consistent with the company's investment objective of delivering investors a stream of fully franked dividends.

WAM Microcap <u>declared</u> a 12.5% increase in the fully franked final dividend of 2.25 cents per share, bringing the fully franked full year dividend to 4.5 cents per share. The Board also declared an additional fully franked special dividend of 2.25 cents per share to be paid to shareholders.

WAM Leaders, WAM Global and WAM Microcap are currently trading at attractive discounts to net tangible assets (NTA) of 10.9%, 15.5%** and 12.2%. I believe the LICs' share prices will move to a premium to NTA as the solid track records of performance continue and the fully franked dividends increase over time. As at 31 July, the profits reserves for WAM Leaders, WAM Global and WAM Microcap were 15.0, 14.9 and 25.3 cents per share.

Survey about our monthly investment updates

You will notice our monthly investment update has a new look, please complete this brief <u>survey</u> to assist us in delivering the highest standard of shareholder communications.

Investor conference call

We look forward to providing an update to our shareholders at our Investor Conference Call on Tuesday, 10 September 2019 at 3.30pm (Sydney time) and meeting you at our next <u>Shareholder Presentations</u> in November 2019.

Good luck investing,

Geoff Wilson AO Chairman & Chief Investment Officer

*Based on 13 August 2019 share price of \$1.135 per share. **Based on 13 August 2019 share price of \$2.02 per share. *Based on 13 August 2019 share price of \$1.23 per share.



W | A | M Global

Focus: small to mid-cap international companies (ASX:WGB)

Portfolio update

communication services and consumer staples sectors, while energy and materials the US S&P 500 Index by 1.4%; Japan's TOPIX by 0.9%; China's CSI 300 Index by 1.1%;

major focus for July was the monetary policy decision by the US Federal Reserve. The Jerome Powell commented after the FOMC meeting that the cut was a mid-term policy further cuts for 2019. The S&P 500 Index declined 1.1% in local terms on the day of the

expectations for second quarter earnings of companies in the S&P 500 Index were cut by 6.5%.

Contributors to the investment portfolio performance during the month included Bandai

foreseeable future. Mr Gordon is also a significant shareholder in the business which

comprehensive with solid sales figures reported across the government, small business and healthcare sectors. The company's full year revenue and earnings per share



#Based on the 31 July 2019 share price of \$2.07 per share and 211,607,623 shares on issue.

Top 20 holdings (in alphabetical order)

	AMERIKAN EXTRESS	💝 BD	BOOKING		CDW	CME Group	Deutsche Börse	DIAGEO	eOne
3038 JP	AXP US	BDX US	BKNG US	BN FP	CDW US	CME US	DB1 GY	DGE LN	ETO LN
eventim	HCA Healthcare	IHS Markit	FAST. FORWARD.	logitech	MARKEL	Nomad Foods	Thermo Fisher	UBISOFT	United Technologies
EVD GR	HCA US	INFO US	LHX US	LOGN SW	MKL US	NOMD US	TMO US	UBI FP	UTX US
Perform	ance at	31 July 20	19	mt	1 h mt	3 hs mt	6 hs		e inception a (June-18)

Performance at 31 July 2019	mth	mths	6 mths	ר yr	%pa (June-18)
WGB Investment Portfolio	4.2%	6.3%	20.4%	13.3%	9.9%
MSCI World Index (AUD)	2.3%	3.1%	15.4%	11.8%	11.3%
Outperformance	+1.9%	+3.2%	+5.0%	+1.5%	-1.4%
MSCI World SMID Cap Index in AUD terms	2.2%	2.2%	13.2%	6.2%	5.1%
Outperformance	+2.0%	+4.1%	+7.2%	+7.1%	+4.8%

Investment performance and index returns are before expenses, fees and taxes.

W A M Capital

Focus: small to mid-cap Australian companies

Portfolio update

The WAM Capital investment portfolio increased 4.6% in July.

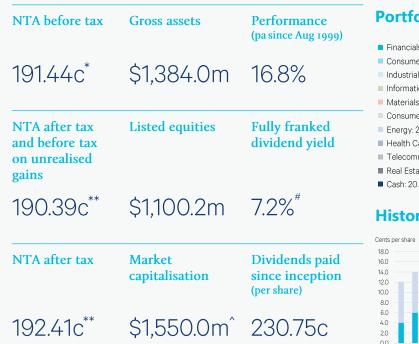
Research-driven portion of the investment portfolio:

A significant contributor to the portfolio outperformance was Austal (ASX: ASB). ASB is a global ship builder and defence contractor. We first invested in the company as we believed the market had underestimated its earnings potential in its US business would lead to future earnings upgrades as ASB built its order book.

In July, ASB provided its earnings before interest and tax (EBIT) guidance of approximately \$92.0 million for FY19, which was 7.0% announcement was that ASB now holds a substantial order book outlook for EBIT in FY20 of greater than \$105.0 million. ASB closed up 18.8% in July.

Market-driven portion of the investment portfolio:

A significant contributor to the portfolio outperformance was computing through its proprietary software defined network. trajectory, indicating that revenue grew by 21.9% in the quarter ending June 2019 and 77.5% for FY19. Pleasingly, MP1 has total of 300 installed locations and data centres across 20 countries. We first invested in MP1 due to our belief that MP1



*The NTA before tax is after the provision for tax of \$2.3m (0.32 cents per share) for the 2019 financial year Includes 0.83 cents per share of tax assets resulting from the acquisition of unlisted investment companies. "Based on the 31 July 2019 share price of \$2.16 per share and 717,571,132 shares on issue. [#]Based on the annualised FY19 fully franked interim dividend of 15.5 cents per share.

Top 20 holdings (in alphabetical order)

a 2		A afterpay touch	Observed	AUSTAL	A USORILL	Credit Co			🎯 GrainCorp	Harvey Norman
A2M	AMA	APT	APX	ASB	ASL	CC	P	CKF	GNC	HVN
MYER	PENGANA NUTREAL MADE	PSC INSURANCE	Steadfast	servicestream	SGH Industrial Services, Moc Energy and Investments	a.			VOCUS GROUP	xero
MYR	PIA	PSI	SDF	SSM	SVW	TO	G	VEA	VOC	XRO
Perfor	mance at	31 July 20)19	1 mth	6 mths	1 yr	3 yrs %pa	5 yrs %pa		nce inception %pa (Aug-99)
WAM Inv	estment Portfc	olio		4.6%	14.9%	5.6%	9.4%	13.3%	15.2%	16.8%
S&P/ASX	All Ordinaries	Accumulation	Index	3.0%	18.6%	12.9%	11.4%	8.7%	9.5%	8.7%
Outperfo	rmance			+1.6%	-3.7%	-7.3%	-2.0%	+4.6%	+5.7%	+8.1%
S&P/ASX	Small Ordinari	es Accumulati	on Index	4.5%	15.6%	7.6%	9.3%	9.2%	5.9%	5.8%
Outperfo	rmance			+0.1%	-0.7%	-2.0%	+0.1%	+4.1%	+9.3%	+11.0%

Investment performance and index returns are before expenses, fees and taxes.

Portfolio by sector

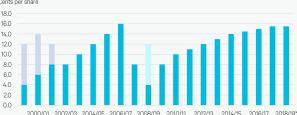
Financials: 19.1% Consumer Discretionary: 17.5% Industrials: 14.3%

- Information Technology: 10.9%
- Materials: 6.1%
- Consumer Staples: 4.9%
- Energy: 2.2%

Health Care: 2.0%

- Telecommunication Services: 1.9%
- Real Estate: 0.6%
- Cash: 20.5%

History of fully franked dividends



Ordinary fully franked dividend Special fully franked dividend Equal access share buy-back

*Annualised interim dividend

W | A | M Leaders

Focus: large-cap Australian companies (ASX:WLE)

Portfolio update

The WAM Leaders investment portfolio increased 2.3% in July. We made significant changes to the composition of the portfolio during the month, increasing our weightings to companies with greater Australian earnings given the supportive environment provided by the Reserve Bank of Australia's two policy adjustments and adding select mid-cap companies,

Contributors to the WAM Leaders investment portfolio performance for the month included National Australia Bank (ASX: NAB) and Western Areas (ASX: WSA). We first invested in NAB due to the belief that its incoming chief executive officer Ross McEwan would recreate his turnaround success at the Royal Bank of Scotland (LON: RBS). In July, shares in NAB rose to 11-month highs when the bank announced that Mr McEwan would commence by April 2020. NAB closed up 6.7% for the

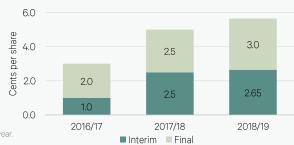
Perth-headquartered WSA is a nickel mining company with high-grade nickel production assets in Australia and base metals exploration and manufacturing batteries and stainless steel. The spot price for nickel has delivered over double the performance of gold in the last two months, due to increasing demand and stagnating supplies. The tightness on the supply side has been exacerbated by speculation as the Indonesian Government considers bringing forward the planned ban on exports of mineral ores. Indonesia is the largest nickel exporter in the world, accounting for 21.5% of total supply.

In addition. WSA announced the successful execution of an offtake sale and purchase agreement with Japanese mining and refining conglomerate Sumitomo Metal Mining (5713: JP) for the delivery of premium high-grade nickel sulphide precipitate on 19 July. WSA closed up 12.0% for the month.

NTA before tax	Gross assets	Performance (pa since May 2016)	 Portfolio by sector Financials: 23.5%
127.44c*	\$1,013.7m	13.1%	Materials: 21.1% Consumer Staples: 7.4% Energy: 6.5% Health Care: 5.2% Real Estate: 5.2%
NTA after tax and before tax on unrealised gains	Listed equities	Record fully franked full year dividend	 Transportation: 4.1% Consumer Discretionary: 4.0% Industrials: 3.6% Utilities: 3.1% Telecommunication Services: 2.9% Information Technology: 0.9% Media & Entertainment: 0.1%
127.16c	\$892.8m	5.65c	■ Cash: 12.4% History of fully fr
NTA after tax	Market capitalisation	Dividends paid since inception (per share)	6.0 eres 4.0 2.0 2.0
124.29c	\$925.0m^	10.65c	2.0 2.0 0.0 1.0

or

ranked dividends



"The NTA before tax is after the provision for tax of \$11.8m (1.51 cents per share) for the 2019 financial year Based on the 31 July 2019 share price of \$1.18 per share and 783,890,791 shares on issue.

Top 20 holdings (in alphabetical order)

	apa	BHP	>	CSL		Evolution	Fortescue	+ Goodman	MACQUARIE
ANZ	APA	BHP	СВА	CSL	СТХ	EVN	FMG	GMG	MQG
Maria a la		RioTinto	Santos		T	TREASURY	Westpac		Ó
🚧 nab	SIL MINING LIMITED	Riolinto	We have the energy.		. 🔨 .	TREASURY WINE ESTATES	estpac	Wesfarmers	Woolworths 'The fright freet propin
NAB			We have the energy.		TLS	TWE	WBC	WES	WOONWORTHS The first first first provide

Outperformance	-0.6%	-0.8%	-1.3%	+1.4%	+0.9%
S&P/ASX 200 Accumulation Index	2.9%	8.6%	13.3%	13.9%	12.2%
WLE Investment Portfolio	2.3%	7.8%	12.0%	15.3%	13.1%
Performance at 31 July 2019	1 mth	3 mths	1 yr	2 yrs %pa	Since inception %pa (May-16)

Investment performance and index returns are before expenses, fees and taxes.

W | A | M Microcap

Focus: micro-cap Australian companies (ASX:WMI)

Portfolio update

The WAM Microcap investment portfolio increased 7.6% in July.

Significant contributors to the portfolio outperformance included Data#3 (ASX: DTL) and Ecofibre (ASX: EOF). DTL is an information and technology service provider and reported in July that it expects to deliver a record full year result due to a strong Australian technology market.

The announcement disclosed a consolidated net profit before tax for FY19 of \$26.0 million which beat analysts' earnings expectations by approximately 11.0%. We invested in DTL due to its strong exposure to recurring cloud services and continue to see strong momentum in the business and the prospect for further contract wins. DTL closed up 19.8% in July.

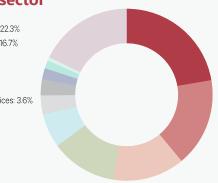
EOF is a business specialising in providing innovative hemp derived products to Australian and US retail pharmacies and health practitioners. In July, EOF announced its full year results for FY19 and reported a 519.0% increase in revenue from \$5.7 million to \$35.6 million.

EOF's fully diluted earnings per share also increased 159.0% from a negative 3.7 cents per share to positive 2.2 cents per share. EOF closed up 47.6% in July.

NTA before tax	Gross assets	Performance (pa since June 2017)	Portfol
140.11c*	\$202.2m	21.1%	Consumer Di: Information T Financials: 13. Industrials: 12 Health Care: 0
NTA after tax and before tax on unrealised gains	Listed equities	Fully franked full year dividend	 Telecommun Materials: 3.0 Consumer Sta Utilities: 1.5% Energy: 0.7%
138.63c	\$166.2m	4.5c	Cash: 17.8%
NTA after tax	Market capitalisation	Fully franked special dividend	- 5.0 - e.e. 4.0 - 4.0 - 3.0 - 3.0 - 2.0 -
133.54c	\$180.3m^	2.25c	- 2.0 - - 1.0 - - 0.0 -

Portfolio by sector

Consumer Discretionary: 22.3%
Information Technology: 16.7%
Financials: 13.4%
Industrials: 12.5%
Health Care: 6.4%
Telecommunication Services: 3.6%
Materials: 3.0%
Consumer Staples: 2.1%
Utilities: 1.5%
Energy: 0.7%



History of fully franked dividends



^{*}The NTA before tax is after the provision for tax of \$1.3m (0.94 cents per share) for the 2019 financial year. ^{*}Based on the 31 July 2019 share price of \$1.28 per share and 140,861,776 shares on issue.

Top 20 holdings (in alphabetical order)

AFG	city chic	CML Group	CIIIUS	Data#3	eclipx	enero	ECOFIBRE		INF MEDIA
AFG	CCX	CGR	CNW	DTL	ECX	EGG	EOF	FDV	IFM
JOHNS LYNG GROUP	Nitchell	monash Braze ter	MYER MY STORE	PFP RATE	prospa	PSC INSURANCE	Childcare Limited	360 Capital	TEMPLE <i>€</i> Webster
JLG	MSV	MVF	MYR	PFP	PGL	PSI	TNK	тот	TPW

Performance at 31 July 2019	1 mth	3 mths	6 mths	1 yr	Since inception %pa (Jun-17)
WMI Investment Portfolio	7.6%	9.4%	21.0%	14.1%	21.1%
S&P/ASX Small Ordinaries Accumulation Index	4.5%	4.1%	15.6%	7.6%	13.8%
Outperformance	+3.1%	+5.3%	+5.4%	+6.5%	+7.3%

Investment performance and index returns are before expenses, fees and taxes.

W A M Research

Focus: small to mid-cap Australian companies (ASX:WAX)

Portfolio update

The WAM Research investment portfolio increased 5.4% in July.

Significant contributors to the portfolio outperformance included Austal (ASX: ASB) and Elders (ASX: ELD). ASB is a global ship builder and defence contractor. We first invested in the company as we believed the market had underestimated its earnings potential in its US shipbuilding business and that the recent growth in its ferry business would lead to future earnings upgrades as ASB built its order book.

In July, ASB provided its earnings before interest and tax (EBIT) guidance of approximately \$92.0 million for FY19, which was 7.0% of commercial ferry contracts, which is driving ASB's strong outlook for EBIT in FY20 of greater than \$105.0 million. ASB closed up 18.8% in July.

ELD is an Australian-based agribusiness that provides products Retailers (AIRR) which would allow it to enter the wholesale rural services market with net synergies of \$6.6 million to \$9.3 million per annum and provide ELD access to a national wholesale platform. The purchase of AIRR was funded through a \$137.0 million equity raising and the issue of \$79.0 million new ELD shares to AIRR shareholders as scrip consideration – the \$137.0 million up 20.2% in July.

NTA before tax	Gross assets	Performance	Portfolio by sector	
121.11c*	\$238.1m	(pa since July 2010) 16.7%	 Consumer Discretionary: 22.3% Industrials: 19.7% Information Technology: 12.3% Consumer Staples: 0.5% 	
ITA after tax nd before tax n unrealised ains	Listed equities	Fully franked dividend yield	 Consumer Staples: 9.5% Financials: 8.9% Materials: 4.3% Telecommunication Services: 3.2% Energy: 2.6% Cash: 17.2% 	
24.32c	\$197.1m	6.8%#	History of fully franked di Cents per share	vidends
TA after tax	Market capitalisation	Dividends paid since inception (per share)		Ш
120.05c	\$271.1m [^]	99.45c	4.0 2.0 0.0 2003/04 2006/07 2009/10 2012/1	3 2015/16
	he provision for tax of \$5.1m (2.66 are price of \$1.42 per share and 1	6 cents per share) for the 2019 finan 90.907.874 shares on issue	cial year.	cial fully franked dividend

[^]Based on the 31 July 2019 share price of \$1.42 per share and 190,907,874 shares on issue "Based on the annualised FY19 fully franked interim dividend of 9.7 cents per share.

Top 20 holdings (in alphabetical order)

22		AUSTAL	Credit Corp Group			CSR	CLEANAWAY	емесо	Elders	🎯 GrainCor
A2M	AMA	ASB	CCP	CDA		CSR	CWY	EHL	ELD	GNC
Harvey Norman	INF MEDIA		MYER MY STORE	Nine	•	PSC INSURANCE	servicestream	EnergyAustralia	VOCUS GROUP	xero
HVN	IFM	IVC	MYR	NEC		PSI	SSM	VEA	VOC	XRO
Perfori	mance at	31 July 2	019	1 mth	6 mths		<mark>3 yrs</mark> %pa	5 yrs %pa		nce change in ment strategy %pa (Jul-10)
WAX Inve	stment Portfo	lio		5.4%	18.3%	% 6.6%	6 9.1%	15.5%	18.2%	16.7%
S&P/ASX	All Ordinaries	Accumulatior	n Index	3.0%	18.6%	% 12.9%	5 11.4%	8.7%	11.7%	9.8%
Outperfor	mance			+2.4%	-0.3%	% -6.3%	-2.3%	+6.8%	+6.5%	+6.9%

Investment performance and index returns are before expenses, fees and taxes.

*Annualised interim dividend

W | A | M Active

Focus: mispricing within the Australian equity market (ASX:WAA)

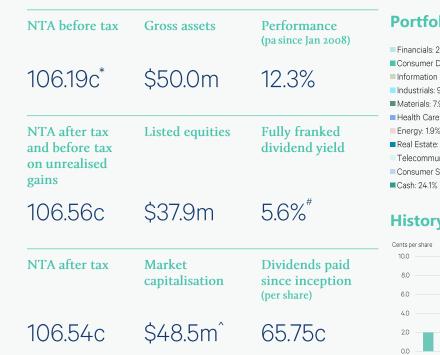
Portfolio update

The WAM Active investment portfolio increased 3.8% in July.

Significant contributors to the portfolio outperformance included Megaport (ASX: MP1) and Magellan Financial Group (ASX: MFG). MP1 connects enterprise customers to cloud computing through its proprietary software defined network. During July, MP1 provided a market update maintaining its growth trajectory, indicating that revenue grew by 21.9% in the quarter ending June 2019 and 77.5% for FY19. Pleasingly, MP1 has expanded its footprint to an additional 36 locations, reaching a total of 300 installed locations and data centres across 20 countries. We first invested in MP1 due to our belief that MP1 would beat analyst expectations around the number of its installed locations. MP1 closed up 11.3% in July.

During July, MFG announced its funds under management and performance fees for the financial year ended 30 June 2019. Pleasingly in June, MFG saw strong net inflows of \$488.0 million and estimated performance fees of \$83.0 million for the year ended 30 June 2019.

On 13 August, MFG declared a final and performance fee dividend of 111.4 cents per share and an increase of 78.0% in its net profit after tax to \$376.9 million for FY19. MFG also announced the successful capital raising of \$275.0 million from institutional investors in order to increase its funds under management on 14 August. We first invested in MFG due to the strong performance achieved over the past few years and the likelihood that this would translate into net inflows that would surpass analyst expectations. MFG closed up 21.3% in July.



^{*}The NTA before tax is after the provision for tax of \$230k (0.50 cents per share) for the 2019 financial year ^{*}Based on the 31 July 2019 share price of \$1.05 per share and 46,208,095 shares on issue. [#]Based on the annualised FY19 fully franked interim dividend of 5.9 cents per share.

Top 20 holdings (in alphabetical order)

ALTONOTIVE HOLININGS GROUP	A afterpaytouch	oppen	AUSDRILL	BLUESCOPE	carsales () com Itd	GFL	eclipx	Ξ Ι4Ι	Equity Trustees
AHG	APT	APX	ASL	BSL	CAR	CKF	ECX	EML	EQT
		MAGELLAN	🚷 Megaport		O RICA	PENGANA		SGH industrial Services, Media, Energy and Investments	0
IEL	IPH	MFG	MP1	MRN	ORI	PIA	SDF	SVW	TGG

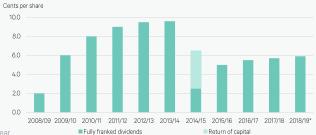
Performance at 31 July 2019	1 mth	6 mths	1 yr	3 yrs %pa	5 yrs %pa	10 yrs %pa	Since inception %pa (Jan-08)
WAA Investment Portfolio	3.8%	11.8%	6.1%	10.0%	11.1%	12.1%	12.3%
S&P/ASX All Ordinaries Accumulation Index	3.0%	18.6%	12.9%	11.4%	8.7%	9.5%	5.0%
Outperformance	+0.8%	-6.8%	-6.8%	-1.4%	+2.4%	+2.6%	+7.3%
Bloomberg AusBond Bank Bill Index (Cash)	0.1%	0.9%	1.9%	1.8%	2.1%	3.0%	3.4%
Outperformance	+3.7%	+10.9%	+4.2%	+8.2%	+9.0%	+9.1%	+8.9%

Investment performance and index returns are before expenses, fees and taxes.

Portfolio by sector

Financials: 29.1%
Consumer Discretionary: 12.2%
Information Technology: 9.5%
Industrials: 9.0%
Materials: 7.9%
Health Care: 3.6%
Energy: 1.9%
Real Estate: 1.8%
Telecommunication Services: 0.6%
Consumer Staples: 0.3%
Cash: 24.1%

History of fully franked dividends



*Annualised interim dividend