Rule 3.19A.2

Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	IAG FINANCE (NEW ZEALAND) LIMITED
ABN	97 111 268 243

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	ELIZABETH BRYAN
Date of last notice	14 February 2019

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Indirect
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Beneficial owner of IAG shares held by The Bryan/Gee Family Trust
	Beneficial owner of IAG shares held by IAG Share Plan Nominees Pty Ltd
Date of change	16 August 2019
No. of securities held prior to change	33,413 ordinary shares (Bryan/Gee Family Trust) 42,045 ordinary shares (IAG Share Plan Nominees)
Class	Ordinary shares
Number acquired	6,678
Number disposed	Nil
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$51,821.28
No. of securities held after change	33,413 ordinary shares (Bryan/Gee Family Trust) 48,723 ordinary shares (IAG Share Plan Nominees)

⁺ See chapter 19 for defined terms.

Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Exercise of Non-Executive Director Award Rights
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Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	The IAG Share and Performance Award Rights Plan Trust Deed (Plan Trust Deed)
Nature of interest	Non-Executive Director Award Rights granted by IAG Share Plan Nominees Pty Limited, the Trustee of the NED Award Rights Plan in accordance with the Plan Trust Deed.
Name of registered holder (if issued securities)	N/A
Date of change	16 August 2019
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	6,678 Non-Executive Director Award Rights
Interest acquired	Nil
Interest disposed	6,678 Non-Executive Director Award Rights
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	\$51,821.28
Interest after change	Nil

Part 3 – +Closed period

Were the interests in the securities or contracts detailed above traded during a ⁺ closed period where prior written clearance was required?	No
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

⁺ See chapter 19 for defined terms.

Rule 3.19A.2

Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	IAG FINANCE (NEW ZEALAND) LIMITED
ABN	97 111 268 243

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	NICHOLAS HAWKINS
Date of last notice	21 February 2019

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	N/A
Date of change	20 August 2019
No. of securities held prior to change	175,000 IAG ordinary shares
Class	Ordinary shares
Number acquired	157,447
Number disposed	Nil
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$1,228,086.60
No. of securities held after change	332,447 IAG ordinary shares
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Exercise of Deferred Award Rights & Executive Performance Rights

⁺ See chapter 19 for defined terms.

Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

ne Insurance Australia Group (IAG) Share and
erformance Award Rights Plan Trust Deed (Plan Trust
eed).
,
eferred Award Rights (DARs) and Executive
erformance Rights (EPRs) granted by IAG Share Plan
ominee Pty Limited, the trustee of the DAR and EPR
an Trust in accordance with the Plan Trust Deed.
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) August 2019
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0,503 Deferred Award Rights
08,102 Executive Performance Rights
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l
23,100 Deferred Award Rights
34,347 Executive Performance Rights
228 086 60
,228,086.60
7,403 Deferred Award Rights
3,755 Executive Performance Rights

Part 3 – +Closed period

Were the interests in the securities or contracts detailed above traded during a ⁺ closed period where prior written clearance was required?	No
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

⁺ See chapter 19 for defined terms.

Rule 3.19A.2

Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	IAG FINANCE (NEW ZEALAND) LIMITED
ABN	97 111 268 243

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	PETER HARMER
Date of last notice	12 March 2019

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct	
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	N/A	
Date of change	20 August 2019	
No. of securities held prior to change	1,131,722 IAG ordinary shares	
Class	Ordinary shares	
Number acquired	266,186	
Number disposed	Nil	
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$2,076,250.80	
No. of securities held after change	1,397,908 IAG ordinary shares	
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Exercise of Deferred Award Rights & Executive Performance Rights	

⁺ See chapter 19 for defined terms.

Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	The IAG Share and Performance Award Rights Plan Trust Deed (Plan Trust Deed)
Nature of interest	Deferred Award Rights (DARs) and Executive Performance Rights (EPRs) granted by IAG Share Plan Nominee Pty Limited, the trustee of the DAR and EPR Plan Trust in accordance with the Plan Trust Deed
Name of registered holder (if issued securities)	N/A
Date of change	20 August 2019
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	118,693 Deferred Award Rights 1,399,071 Executive Performance Rights
Interest acquired	Nil
Interest disposed	37,850 Deferred Award Rights 228,336 Executive Performance Rights
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	\$2,076,250.80
Interest after change	80,843 Deferred Award Rights 1,170,735 Executive Performance Rights

Part 3 – +Closed period

Were the interests in the securities or contracts	No
detailed above traded during a ⁺ closed period where prior written clearance was required?	
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

⁺ See chapter 19 for defined terms.