SCENTRE GROUP

ASX Announcement

22 August 2019

HALF YEAR FUNDS FROM OPERATIONS UP 3.0% TO 12.75 CENTS PER SECURITY: CUSTOMER STRATEGY DELIVERING LONG-TERM EARNINGS GROWTH

Scentre Group (ASX: SCG) today released its half year results to 30 June 2019, with Funds From Operations ("FFO") of \$676.2 million. On a per security basis FFO was 12.75 cents, up 3.0% and Distribution was 11.30 cents, up 2.0% and both in line with forecast.

Scentre Group CEO Peter Allen said: "We are pleased to deliver these results which demonstrate the long-term growth and sustainability of our business.

"We continue to enhance the most efficient platform for our retail partners to engage with their customers.

"The first six months of 2019 has been an active period for the Group as we focus on delivering what the customer wants. Annual customer visitation is more than 535 million and growing. Customers are staying for longer and visiting more frequently.

"Total annual sales have increased to \$24.4 billion and our platform accounts for more than 7% of all retail sales in Australia.

"An average specialty store in our portfolio generates annual in-store sales of more than \$1.5 million and this is growing.

"We have curated a major shift towards experience-based offerings, which now represent 42% of our portfolio.

"We have been able to achieve this whilst continuing to grow cashflow and distributions for our securityholders and maintain our strong financial position."

During the half, the Group released \$2.1 billion of capital from the divestment of the Sydney Office Towers and the joint venturing of Westfield Burwood.

The capital realised from these transactions will be deployed into our business – through providing additional financial capacity for future activities and the security buy-back program of up to \$800 million.

Statutory profit was \$740 million for the half year. Scentre Group has total assets under management of \$54.6 billion.

The Group has a strong financial position with FFO to Debt at 11.3% and interest cover at 3.5 times. The Group has "A" grade credit ratings by S&P, Fitch and Moody's.

Occupancy remains high at 99.3% with comparable net operating income increasing 2.3% for the first six months. During the half we introduced 118 new brands and 117 existing brands grew their store network with us. This recognises the central role of highly productive physical stores in acquiring and retaining customers, building brand advocacy and influencing sales both in-store and online.

Scentre Group has total active developments underway of \$835 million (SCG Share: \$413 million). The NZ \$790 million (SCG Share: NZ \$400 million) development of Westfield Newmarket in Auckland is on track for completion in the fourth quarter with the first stage set to open on 29 August. Westfield Newmarket will set a new benchmark in retail, dining and entertainment bringing together the best local and international brands under one roof including a number of first-to-market and first-to-portfolio retail partners.

During the half, the Group opened the Bradley Street dining precinct at Westfield Woden, bringing six new restaurants to Canberra as part of a \$21 million (SCG share: \$10.5 million) project.

The Group commenced construction on the \$30 million (SCG share: \$15 million) rooftop dining, entertainment and leisure precinct at Westfield Doncaster, which is due for completion mid-2020.

At Westfield Carindale, we are pleased to announce Kmart will be introduced and will be located on the second level of the existing David Jones store. The fitout of the latest format David Jones store is progressing well and is on track to open in October 2019.

Outlook

The Group forecasts FFO growth per security of approximately 0.7% including the impact of the transactions announced in the first half (3.0% excluding those transactions). The forecast does not take into account the expected positive earnings impact of the up to \$800 million security buy-back program.

The Group reconfirms the Distribution forecast for 2019 of 22.60 cents per security, an increase of 2%.

Scentre Group CEO Peter Allen said: "We are excited about the future of our business and our ability to generate long-term sustainable growth. We will continue to invest in deepening our understanding of the customer and maintain our relentless focus on what they want as we deliver on our purpose – creating extraordinary places, connecting and enriching communities."

View Peter Allen's HY19 results video highlights here.

Further information:

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Scentre Group (ASX Code: SCG) is the owner and operator of Westfield in Australia and New Zealand with interests in 41 centres, encompassing approximately 11,500 outlets and total assets under management of \$54.6 billion.

The financial information included in this release is based on the Scentre Group's IFRS financial statements. Non IFRS financial information has not been audited or reviewed.

This release contains forward-looking statements, including statements regarding future earnings and distributions that are based on information and assumptions available to us as of the date of this presentation. Actual results, performance or achievements could be significantly different from those expressed in, or implied by, these forward looking statements. These forward-looking statements are not guarantees or predictions of future performance, and involve known and unknown risks, uncertainties and other factors, many of which are beyond our control, and which may cause actual results to differ materially from those expressed in the statements contained in this release. You should not place undue reliance on these forward-looking statements. Except as required by law or regulation (including the ASX Listing Rules) we undertake no obligation to update these forward-looking statements.



Scentre Group Overview

Extraordinary platform with 41 Westfield Living Centres valued at over \$54 billion

- Leading platform for brands and experiences to connect and interact with customers
- Integral infrastructure network with > 65% of the population within a 30-minute drive of a Westfield Living
 Centre
- Generating more than \$24 billion of annual retail in-store sales across Australia and New Zealand
 - More than 7% of all retail sales in Australia occur in a Westfield Living Centre
- Annual customer visitations of more than 535 million which continued to grow during the half year
- Ownership of 7 of the top 10 centres in Australia and 4 of the top 5 centres in New Zealand
- Vertically integrated operating platform with proven capability in development, design, construction, leasing and management
- Future development activity of > \$3 billion

Market capitalisation of \$20.7 billion – 17th largest entity on the ASX¹ Strong balance sheet with "A" grade credit ratings by S&P, Fitch and Moody's Creating extraordinary places, connecting and enriching communities

OUR PURPOSE

Half Year Results

30 June 2019

Funds From Operations (FFO) per security	12.75 cents	+ 3.0%
Distribution per security	11.30 cents	+ 2.0%
Profit (Statutory)	\$740.0 million	
FFO	\$676.2 million	
FFO to Debt	11.3%	
Interest Cover	3.5 times	

"We are pleased to deliver these results which demonstrate the long-term growth and sustainability of our business"

PETER ALLEN CEO

Operating Performance

30 June 2019

Customer Visits Per Annum	> 535 million	1
Comparable Net Operating Income (NOI) Growth	+ 2.3%	1
Portfolio Leased	99.3%	
Total Annual Retail Sales	\$24.4 billion, increase of \$1.2 billion	1
Average Annual Specialty In-Store Sales	> \$1.5 million per store	1
Total Lettable Area	> 3.8 million sqm	

"Customers are staying for longer and visiting more frequently"

PETER ALLEN CEO

Highlights

Customer Focus

- Customer advocacy continues to improve
- Welcomed 118 new brands to the portfolio, while 117 existing brands grew their store network
- 42% of the portfolio is experience-based offerings
- More than 5,000 events and activations driving strong visitation and engagement
- Announced 240 finalists for the 2019 Westfield Local Heroes community recognition grants program, with more than 100,000 votes received

Capital Management Activity

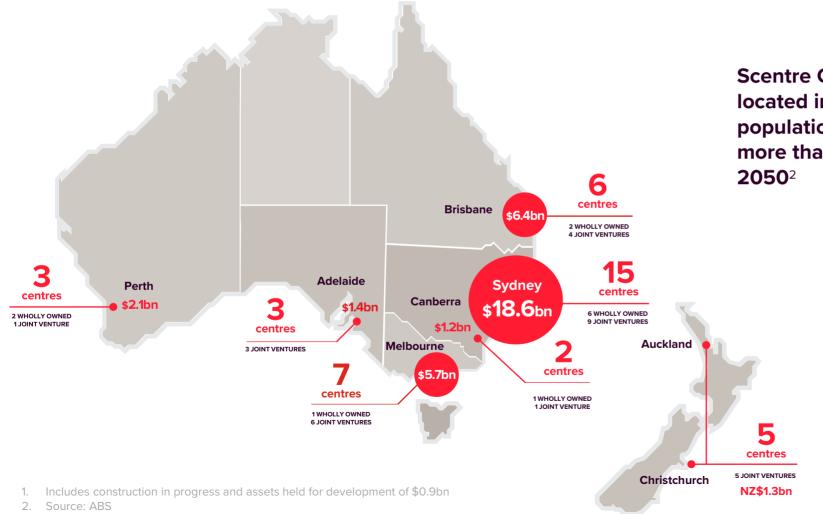
- Divested the Sydney Office Towers for \$1.52 billion, representing a premium to book value. The office development and investment has delivered an unlevered internal rate of return of over 16% per annum
- Joint ventured a 50% share in Westfield Burwood for \$575 million, representing a premium to book value
- Issued €500 million (\$800 million) of long term bonds
- Assigned 'A Stable' credit rating by Fitch
- Announced a security buy-back program of up to \$800 million

Development Activity

- The NZ\$790 million redevelopment of Westfield Newmarket is progressing well. The first stage will open on 29 August 2019
- Opened the Bradley Street dining precinct at Westfield Woden, bringing six new restaurants as part of a \$21 million redevelopment
- Commenced the \$30 million expansion and refurbishment of the level 2 dining precinct at Westfield Doncaster, which will introduce 12 new restaurants
- Commenced the \$50 million project at Westfield Carindale including a new format David Jones store and the introduction of Kmart

Scentre Group Portfolio

High quality retail property, in strategic locations - high population-growth trade areas



Scentre Group's portfolio is located in major cities, with population forecast to grow by more than 10 million people by

> Australia & **New Zealand Portfolio**

Westfield

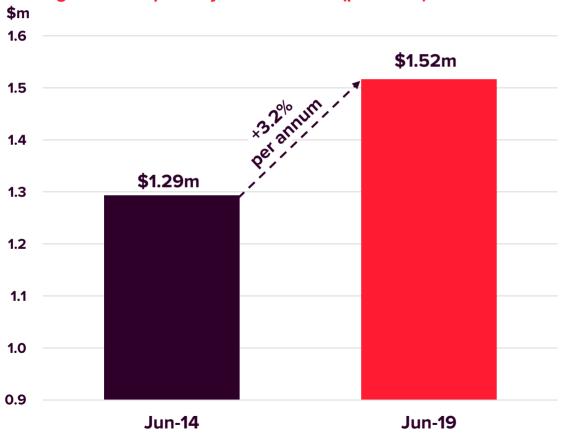
\$37.5bn¹

SCG share of AUM

Living Centres

Enhancing the most productive and efficient platform for retailers





Since the establishment of Scentre Group:

- Annual customer visitation has grown to more than 535 million
- Annual in-store sales across the portfolio have grown to more than \$24 billion. In Australia this represents more than 7% of all retail sales
- Average annual specialty in-store sales have grown from \$1.29 million to \$1.52 million per store, 3.2% growth per annum
- Average retailer specialty store occupancy cost relative to sales has reduced

Active curation of retail mix to meet customer expectations



Scentre Group has a dynamic portfolio of Westfield Living Centres. The active curation of retailer product and service offering is integral to creating extraordinary customer experiences, growing retailer sales and growing rent

Since the establishment of Scentre Group, more than 1,400 new retail brands have been introduced to the portfolio with a focus on experience-based usages

Today, 42% of the portfolio is experience based which can only be consumed on-site, including dining, entertainment, health, fitness, financial, education and beauty services

Development Activity

	Total Project Cost \$m	SCG Share \$m	Completion
2019 Active Projects			
Newmarket	NZD790	NZD400	Q4 2019
Doncaster	30	15	1H 2020
Carindale	50	15	2H 2020
Total 2019 Active Developments	835	413	
Future Developments	> 3,000		
Target returns from development of	> 7 % yield and > 15 % IRR	!	

- Westfield Newmarket development is progressing well with staged openings commencing 29 August 2019
- Opened the Bradley Street dining precinct at Westfield Woden in April 2019

Future Developments

- Albany (NZ)
- Barangaroo (NSW)
- Booragoon (WA)¹
- Doncaster (VIC)
- Eastgardens (NSW)
- 6 Knox (VIC)
- Liverpool (NSW)
- Mt Druitt (NSW)
- Marion (SA)
- Stirling (Innaloo) (WA)
- Sydney (NSW)
- Warringah Mall stage 2 (NSW)



We are a responsible, sustainable business

Community

Connecting and enriching communities

- Continued our Westfield Local Heroes program, recognising individuals who enrich and support our Living Centre communities
- Implemented community engagement plans for all living centres that set out how we engage, celebrate and contribute to our communities
- Launched our 2nd Reconciliation Action Plan for the period 2019-2021

Environmental

Creating efficient assets operating at optimum levels

- Large scale solar electricity generation
 - o 6 MW capacity generating > 9,000 MWh per annum
 - Future potential pipeline of > 30 MW capacity generating > 45,000 MWh per annum
- Reduced carbon emission intensity by 29% since 2009 with a target of 35% by 2025
 - Ongoing energy efficiency initiatives, including LED, building management and energy analytic controls and systems
- New waste and recycling technology to reduce landfill and improve recycling
 - o 32% reduction in construction waste
 - o 99.8% materials recycled on developments

People

To be a place where talent thrives

- 2019 Employee Engagement at 84% placing us in the top 2% of companies globally
- Embedded a fully integrated Diversity & Inclusion program across the organisation
- WGEA Employer of Choice for Gender Equality. The percentage of women in management is currently at 42%
- All employees are paid fairly and equitably, without any gender pay gaps for like roles
- Focus on a culture of 'People Protecting People' with a LTIFR of 2.7

Economic

Delivering long-term economic value

- Pre-eminent portfolio of 41 Westfield Living Centres across Australia and New Zealand
 - Approximately 11,500 outlets, more than 3.8 million sqm of retail space, estimated to generate employment of more than 140,000 jobs in retail and logistics
 - A future development pipeline in excess of \$3 billion
- Our centres stimulate significant local economic activity and improve the quality of local infrastructure and social amenities
 - o In 2018, our development program generated almost 15,000 jobs in construction, with a further 1,400 permanent roles in retail
- Signatory to the Australian Supplier Payment Code
- Return on Contributed Equity (ROCE) has improved by more than +172bps since the establishment of Scentre Group

Financial Performance

Funds From Operations \$m	6 months to 30 Jun 2019	6 months to 30 Jun 2018	Growth %
Net Operating Income	971.2	924.2	
Management Income	23.4	23.2	
Income	994.6	947.4	5.0%
Overheads	(42.5)	(42.1)	
EBIT	952.1	905.3	5.2%
Net Interest	(263.6)	(238.4)	
Earnings before Tax	688.5	666.9	3.2%
Tax	(19.6)	(15.8)	
Minority Interest	(21.7)	(23.4)	
Funds From Operations before Project Income	647.2	627.7	
Per security (cents)	12.20	11.82	3.2%
Project Income	41.4	42.2	
Tax on Project Income	(12.4)	(12.7)	
Project Income after Tax	29.0	29.5	
Funds From Operations	676.2	657.2	
Funds From Operations per security (cents)	12.75	12.38	3.0%
Distribution	599.4	587.7	
Distribution per security (cents)	11.30	11.08	2.0%

3.2%

FFO before Project Income growth per security

12.20 cents per security

3.0%

FFO growth per security

12.75 cents per security

Cash Flow

Cash flows from operating activities – look through basis \$m	30 Jun 2019
Receipts in the course of operations (including GST)	1,493.0
Payments in the course of operations (including GST)	(510.6)
Net operating cash flows from equity accounted entities	61.9
Income and withholding taxes paid	(26.7)
GST paid	(119.0)
Payments of financing costs (excluding interest capitalised)	(271.6)
Interest received	2.1
Net cash flows from operating activities	629.1
Distribution	599.4

Financial Position

Balance Sheet

\$m	30 Jun 2019	31 Dec 2018
Total Property Investments	37,461.7	39,101.1
Total Assets	40,055.5	40,982.3
Total Liabilities	15,334.7	16,419.6
Net Assets before Minority Interest	24,720.8	24,562.7
Minority Interest	(923.5)	(925.0)
Net Assets	23,797.3	23,637.7

\$37.5bn

Property Investments

\$23.8bn

Net Assets

Operating Platform

The Balance Sheet does not include any value for Scentre Group's unique operating platform that manages more than \$54 billion. The operating platform generates approximately 16% of FFO

Debt Management

30 June 2019

Debt metrics

Standard & Poor's

Fitch

Moody's

Net Debt	\$11.8bn
FFO to Debt	11.3%
Interest Cover	3.5x
Interest rate exposure hedged percentage	96%
Weighted average interest rate	4.25%
Weighted average debt maturity	4.5 years
Liquidity	\$4.0bn
Gearing (look through basis)	30.6%

\$4.0bn
Liquidity
Interest rate hedging
3.5x
Interest Cover
Gearing

11.3% FFO to Debt

A (Stable)

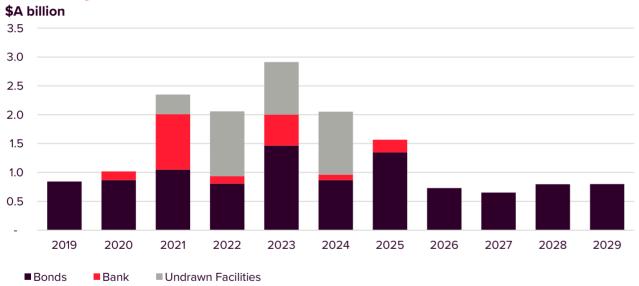
A (Stable)

A2 (Stable)

Debt Management

30 June 2019

Maturity Profile



4.5 years Weighted average debt maturity

Facilities & Liquidity

	%	\$bn
Bonds		
EUR	30%	4.8
USD	22%	3.5
GBP	10%	1.5
AUD	3%	0.4
Total	65%	10.2
Bank Facilities		
Drawn	13%	2.1
Undrawn	22%	3.5
Total	35%	5.6
Total Facilities	100%	15.8
Less Drawn		(12.3)
Plus Cash		0.5
Total Liquidity		4.0

Outlook 2019 Forecast

EEO por cocurity growth	approx. +3% excluding transactions ¹
FFO per security growth	approx. +0.7% including transactions ¹
Distribution per security	22.60 cents, +2.0%
Comparable NOI Growth	+2.0% - 2.5%

"We are excited about the future of our business and our ability to generate long-term sustainable growth"

PETER ALLEN CEO

^{1.} The divestment of the Sydney Office Towers and the 50% joint venture of Westfield Burwood. The forecast does not take into account the expected positive earnings impact of the security buy-back program of up to \$800 million.

Appendix



Developments

Active project

Westfield Newmarket, NZ

Overview

Project Cost	NZ\$790m (SCG share: NZ\$400m)	
Commencement	Q1 2018	
Completion	Q4 2019	

Highlights

Incremental Project GLA	52,000sqm
Completed Centre GLA	88,150sqm
New Anchors	David Jones, Farmers, Countdown, Event Cinemas, dining and leisure precinct
Specialty Retail	approx. 230 new stores







Leasing & Retail Solutions

30 Jun 2019

Portfolio Leased	99.3%
Specialty Occupancy Cost (< 400 sqm)	18.0%
Lease Deals Completed Number	1,189
Lease Deals Completed Area (sqm)	202,259
Leasing Spreads – Total Lease Deals	(4.8%)
Average Specialty Contracted Annual Rent Escalations	approx. CPI + 2%

Comparable Net
Operating Income
grew by 2.3% in the
first six months of
2019. This was
primarily driven by
contracted annual rent
escalations of approx.
CPI+2%

Retailer In-Store Sales

Comparable specialty in-store sales growth¹

Total in-store sales grew 1.5% for the half and 1.2% for the year

Specialty in-store sales grew 1.1% for the half and 1.3% for the year

Majors in-store sales grew 2.6% for the half and 1.4% for the year

Specialty in-store sales

+ 1.3%

Average annual specialty in-store sales

> \$1.5m

Total Portfolio sales

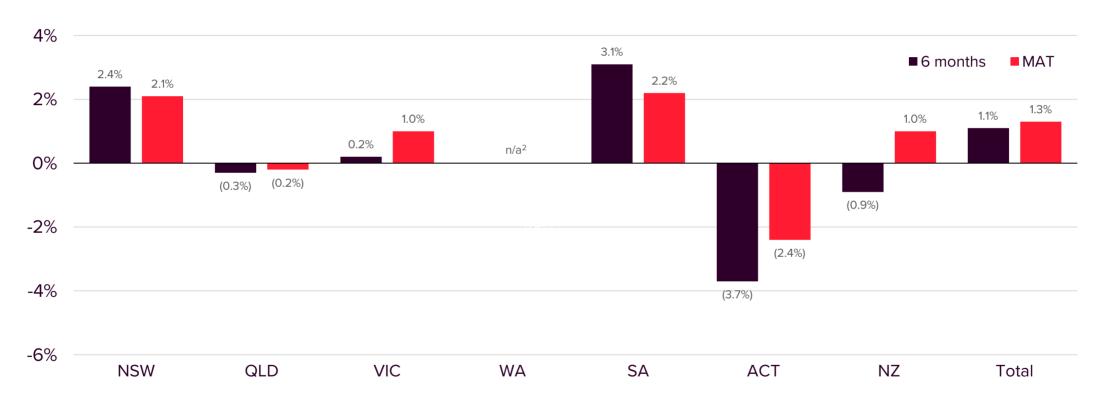
> \$24bn MAT up \$1.2bn for the year

	6 months to 30 Jun 2019	12 months to 30 Jun 2019
Retail Services	5.0%	4.9%
Leisure	2.8%	2.7%
Food Retail	1.2%	1.8%
Dining	2.6%	2.9%
Health & Beauty	2.5%	3.8%
Fashion	1.3%	0.6%
Footwear	0.6%	(0.4%)
Jewellery	(4.7%)	(3.8%)
Technology & Appliances	(0.4%)	0.5%
General Retail ²	(2.8%)	(1.9%)
Homewares	1.8%	4.5%
Supermarkets	6.0%	4.0%
Department Stores	(5.1%)	(3.8%)
Discount Department Stores	7.7%	5.7%
Cinemas	(1.0%)	2.0%

^{1.} Total stable portfolio – total dollar sales growth

Retailer In-Store Sales

Comparable specialty in-store sales growth by region¹



^{1.} Total stable portfolio – total dollar sales growth

^{2.} Westfield Carousel and Westfield Whitford City are recently completed redevelopments. Westfield Stirling is in pre-development

Profit & FFO

Reconciliation from Profit to FFO

\$m	Profit 6 months to 30 Jun 2019	FFO Adjustments ¹	FFO 6 months to 30 Jun 2019	Financial Statement Notes
	А	В	C = A + B	
Net operating income	930.7	40.5	971.2	Note 3(iii)
Management income ²	23.4	_	23.4	
Income	954.1	40.5	994.6	
Overheads	(42.5)	_	(42.5)	Note 3(v)
Revaluations	24.9	(24.9)	<u> </u>	Note 3(v)
Gain in respect of capital transactions	134.7	(134.7)	<u> </u>	Note 3(v)
EBIT	1,071.2	(119.1)	952.1	
Net interest ³	(321.2)	57.6	(263.6)	
Currency derivatives	2.6	(2.6)	_	Note 3(v)
Earnings before tax	752.6	(64.1)	688.5	
Tax	(21.3)	1.7	(19.6)	Note 3(v)
Minority interest ⁴	(20.3)	(1.4)	(21.7)	
Profit / Funds From Operations before Project Income	711.0	(63.8)	647.2	
Project income ⁵	41.4	_	41.4	
Tax – Project Income	(12.4)	_	(12.4)	Note 3(v)
Profit / Funds From Operations	740.0	(63.8)	676.2	
Retained earnings			(76.8)	
Distribution			599.4	

Destit

FFO

- FFO adjustments relate to property revaluations, mark to market of interest rate and currency derivatives, mark to market of other financial liabilities, amortisation of modification gain on refinanced borrowing facilities, tenant allowance amortisation, deferred tax expense and gain in respect of capital transactions
- 2. Management income \$28.1m less management expenses \$4.7m = \$23.4m
- 3. Financing costs \$339.7m (Note 3(v)) less interest income \$2.2m (Note 3(v)) less interest expense on other financial liabilities \$16.7m (Note 12) plus net fair value gain on other financial liabilities \$0.4m (Note 12) = \$321.2m
- 4. Minority interest \$4m (Note 3(v)) plus interest expense on other financial liabilities \$16.7m (Note 12) less net fair value gain on other financial liabilities \$0.4m (Note 12) = \$20.3m
- 5. Project income \$185m less project expenses \$143.6m = \$41.4m

Balance Sheet

Balance Sheet – Proportionate¹

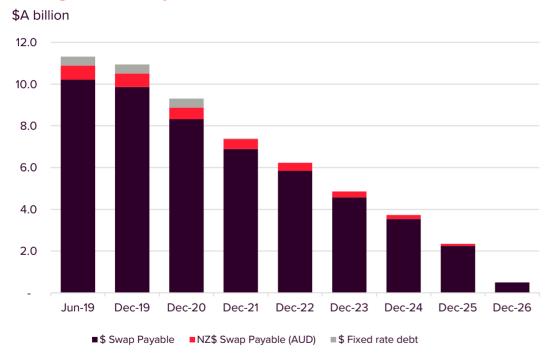
\$m	Consolidated	Equity Accounted	30 Jun 2019
	А	В	C = A + B
Cash	693.6	7.9	701.5
Property Investments			
– Shopping centres	33,762.5	2,805.5	36,568.0
– Development projects and construction in progress	562.2	331.5	893.7
Total property investments	34,324.7	3,137.0	37,461.7
Equity accounted investments	3,050.5	(3,050.5)	_
Deferred tax assets	51.2	_	51.2
Currency derivative receivables	928.0	_	928.0
Other assets	905.2	7.9	913.1
Total assets	39,953.2	102.3	40,055.5
Interest bearing liabilities			
- Current	1,848.0	_	1,848.0
– Non-current	11,482.1	_	11,482.1
Lease liabilities	130.0	0.4	130.4
Deferred tax liabilities	105.8	71.0	176.8
Currency derivative payables	56.9	-	56.9
Other liabilities	1,609.6	30.9	1,640.5
Total liabilities	15,232.4	102.3	15,334.7
Net assets before minority interest	24,720.8	_	24,720.8
Minority interest ²	(923.5)	_	(923.5)
Net assets	23,797.3	-	23,797.3
Debt ³			11,757.5
Assets ⁴			38,426.0
Gearing			30.6%

- 1. Period end AUD/NZD exchange rate 1.045 at 30 June 2019
- 2. Includes \$696.5m (31 December 18: \$696.9m) of Property Linked Notes shown in minority interest given their equity characteristics, and \$227.0m (31 December 18: \$228.1m) relating to Carindale Property Trust
- 3. Interest bearing liabilities adjusted for cash and net currency derivatives
- 4. Total assets excluding cash and currency derivative receivables

Interest Rate Hedging

30 June 2019

Hedge Maturity Profile



3.8 Years weighted average hedge maturity

Interest Rate Hedging

	\$bn	Fixed Rate ¹
Net Debt	11.8	
Fixed Rate Debt		
\$ Fixed rate debt	0.4	3.31%
Derivatives		
\$ Swap Payable	10.2	2.60%
NZ\$ Swap Payable	0.7	2.83%
Total Hedged	11.3	

96% Hedged at 30 June 2019

Important Notice

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SCENTRE GROUP LIMITED

ABN 66 001 671 496

SCENTRE MANAGEMENT LIMITED

ABN 41 001 670 579 AFS Licence No: 230329 as responsible entity of Scentre Group Trust 1 ARSN 090 849746

RE1 LIMITED

ABN 80 145 743 862 AFS Licence No: 380202 as responsible entity of Scentre Group Trust 2 ARSN 146 934 536

RE2 LIMITED

ABN 41145 744 065 AFS Licence No: 380203 as responsible entity of Scentre Group Trust 3 ARSN 146 934 652