

#### Appendix 4D

#### Half Year Report

For the Six Months Ended 30 June 2019

#### Previous Reporting Period: 1 July 2018 to 31 December 2018

PET has changed its financial year end from 30 June to 31 December.

The condensed financial statements for 30 June 2019 are for a six months period.

The comparison period is for a six months period – 1 July 2018 to 31 December 2018.

	6 months ended	6 months ended
Results for announcement to the market:	30 June 19 A\$	31 December 18 A\$
Revenues from ordinary activities	9,802,611	8,985,878
Net profit before tax (before options expenses)	1,708,998	1,638,784
Net profit/(loss) before tax (NPBT)	1,708,998	(143,040)
Net profit/(loss) after tax (NPAT)	1,006,732	(668,840)

### Brief explanation of any figures reported above necessary to enable the figures to be understood Detailed discussion on results contained in Directors' Report

NTA Backing	Current	Previous
-	Period	Period
Net tangible asset backing per ordinary shares (cents per share)	4.95	4.51

Mr Robert Schuitema
Company Secretary

Dated the 22<sup>nd</sup> day of August 2019



#### Interim Financial Report

For the Six Months Ended 30 June 2019

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**DIRECTORS' REPORT (CONTINUED)** 

Your directors present their report on the Company and its Controlled Entities ("the consolidated entity" or

"Group") for the six months ended 30 June 2019.

**Directors** 

The names of directors in office at any time during the period or since the end of the period are:

Mr Laurence Freedman AM

Mr Zhigang Zhang

Mr Robert Schuitema

Mrs Brenda Shanahan

Mr Ningping Ma

**Company Secretary** 

Mr Robert Schuitema - Chartered Accountant (CA), Bachelor of Commerce & Administration (BCA),

Member of NZ Investment Analysts (INFINZ).

**Operating and Financial Review** 

**Principal Activities** 

The principal activities of the consolidated entity during the period were providing design, engineering and

project implementation solutions for water related projects and water treatment products to clean up lakes,

rivers, canals, wetlands and drinking water reservoirs. The Group is headquartered in Sydney, Australia

and has sales and marketing offices in Australia, China, Germany and UK and licensees and sales agents

in 10 countries. The Group operates a large multi-purpose manufacturing facility at Changxing, central

China. The Group devotes significant resources on the evaluation and development of new water treatment

products and technologies through in-house development, licensing arrangements or acquisition.

**Change in Accounting Period** 

Phoslock Environmental Technologies Limited changed its financial year end from 30 June to 31 December.

The financial accounts for 30 June 2019 are for a six month period. The comparable financial period is the

six month period from 1 July 2018 to 31 December 2018. As such, amounts presented in the financial

statements are not entirely comparable.

**Operating Results** 

Sales revenue was \$9,802,611 for the six months (6 months to 31 December 2018: \$8,985,878).

#### **DIRECTORS' REPORT (CONTINUED)**

Net operating profit before option, finance costs and tax for the six months was \$1,714,576 (6 months to 31 December 2018: \$1,600,182).

The break-down of the Group operating performance was:

	6 months ended 30 June 19		6 months ended 3	1 December 18
	Total Revenue	Operating	Total Revenue	Operating
	& Other Income	Performance	& Other Income	Performance
International operations	1,378,539	20,568	1,488,366	226,108
China operations	8,424,072	2,647,114	7,834,324	2,146,989
	9,802,611	2,667,682	9,322,690	2,373,097
Corporate charges *		(953,106)		(772,915)
Operating profit		1,714,576	<del>-</del>	1,600,182
Finance cost		(18,920)		-
Exchange gain		13,342		38,602
Option charges		-		(1,781,824)
Net profit/(loss) before tax		1,708,998	<del>-</del>	(143,040)
Income tax expense		(702,266)		(525,800)
Net profit/(loss) after tax		1,006,732	-	(668,840)

<sup>\*</sup> Including directors' fee, listing cost and holding company expenses

Gross profit was \$6,277,039 for the six months (6 months to 31 December 2018: \$4,932,956). The gross profit margin was 64.0% for the six months (6 months to 31 December 2018: 54.9%). The gross profit margin increased due to construction and engineering work undertaken and cost savings in the production of water treatment products from the Changxing manufacturing facility.

Operating expenses excluding option expenses, depreciation and amortisation, and finance costs for the six months to 30 June 2019 were \$4,712,010 (6 months to 31 December 2018: \$3,613,197). Annualizing the six months operating expenses, the major increases were employee costs, occupancy and director/listing & professional fees. During the six months to 30 June 2019 full time employees totaled 70 employees (as at 31 December 2018: 60 employees). The Group employed contractors and short term employees on projects in Beijing and the Yunnan alpine lake project. The Group is looking to increase full time employees by a further 10-15 over the next 12 months with additional sales specialists in China, additional technical and research & development professionals in Changxing and additional technical sales specialists in the international operations. For larger projects, the Group will continue to employ contractors and short term employees.

Net operating profit before option, finance costs and tax for the six months to 30 June 2019 was \$1,714,576 (6 months to 31 December 2018: \$1,600,182).

#### **DIRECTORS' REPORT (CONTINUED)**

The Group's Chinese subsidiary companies pay various taxes in China including company tax on its profits. This resulted in an income tax expense of \$702,266 for the six months to 30 June 2019 (6 months to 31 December 2018: \$525,800). The Group's Chinese subsidiary companies have applied for High Technology status, which if approved, will reduce the tax rate payable in China.

The consolidated result for the consolidated entity for the six months after providing for income tax amounted to a profit of \$1,006,732 (6 months to 31 December 2018: loss of \$668,840).

Current assets of the consolidated entity as at 30 June 2019 were \$31,850,061, made up of cash (\$17,892,763); trade and other receivables (\$10,382,021) and inventories (\$2,962,393) and other assets (\$612,884).

Cash payments from customers for the six months period was \$18,617,456 (6 months to 31 December 2018: \$3,951,869). During January 2019 Rmb 45 million (approx. A\$9.2 million) was received from trade receivables for the corresponding projects, significantly reducing trade receivables as at 31 January 2019. Cash payments to suppliers and tax paid for the six months period was \$7,815,994 (6 months to 31 December 2018: \$12,031,039). Net cash generated from Operating Activities for the six months period was \$10,827,352 (6 months to 31 December 2018: outflow of \$7,568,680).

Current liabilities of the consolidated entity as at 30 June 2019 were \$6,204,430 made up of trade and other payables (\$4,794,396); lease liability (\$267,028); employee provisions (\$391,347); tax payable in China (\$751,659).

Current assets less current liabilities as at 30 June 2019 were \$25,645,631 (6 months to 31 December 2018: \$22,051,291).

Plant & equipment decreased by \$87,344 to \$1,378,648. New plant & equipment for the six months to 30 June 2019 totaled \$26,525. This was mainly for the Changxing manufacturing facility.

During the six months to 30 June 2019 the Company received a total of \$2,378,250 (before capital raising cost) in new equity via the conversion of 22,650,000 unlisted performance options into shares. The Group's net assets improved to \$27,470,310 as at 30 June 2019 (\$23,996,741 at 31 December 2018). The Group's gearing ratio as at 30 June 2019 (including trade creditors) was 23.0% (31 December 2018:12.6%).

**DIRECTORS' REPORT (CONTINUED)** 

**Dividends Paid or Recommended** 

No dividends have been paid or declared for payment in relation to the period ended 30 June 2019 (FY2018: Nil)

**Review of Operations** 

Sales revenue for the six months to 30 June 2019 was \$9,802,611 (6 months to 31 December 2018:

\$8,985,878).

Beijing Ecosystime Environmental Science and Technology Co., Ltd (BEST, which is 100% owned by PET) is a team of experienced engineers and project implementation experts that can undertake end-to-end design, engineering, project site works, application and maintenance of water remediation in rivers, canals, wetlands and lakes across China using PET's traditional material (Phoslock®) and a range of other

remediation products (zeolites, bacteria and other products).

BEST recorded sales of \$8,424,072 for the six months to 30 June 2019. The major projects undertaken were ongoing treatment of polluted canals in Beijing using Phoslock® and a range of other remediation products. The Beijing Wetlands Project is nearing completion, with final project deliverables due in the December quarter. 130,000 tons of zeolites and volcanic materials have been laid on top of a geo-textile cover covering the 120-hectare project site, creating a barrier between the soils and remediation materials. When the project is completed, the total value of work will be in excess of \$25m. Most of this was booked

in 2018, of which some \$6m is being booked in 2019.

In April 2019 BEST undertook trials on a large alpine lake in southern China. The results of the trial were very positive. The scope of works increased from lake applications to include work on the catchment area, including inflow rivers, canals and wetlands. The full scope of the project is still being determined. This is expected to be a multi-year project with significant quantities of Phoslock® used. There are total of nine

lakes in this region, most have similar water quality and catchment issues.

In June 2019 Phoslock® advanced phosphorus removal technology was recognised in the 2019 Ministry of Water Resources Official Guide as a product for use in water conservation and remediation projects. The Ministry of Water Resources is the highest administrative organisation in the water conservation industry in China. Most of the 2,865 lakes with an area greater than 1km² and 98,000 reservoirs are under the

management of the Ministry of Water Resources.

**DIRECTORS' REPORT (CONTINUED)** 

BEST is currently working on several projects where if the initial work is successful, the size of the project

will increase significantly.

PET's international business (excluding China) recorded revenue of \$1,378,539 for the six months to 30

June 2019. Projects were undertaken in Brazil, Belgium, Netherlands, United Kingdom, United States and

Australia. International sales were affected by several projects being delayed until 2020. The pipeline for

international projects to 2021 has increased significantly as key project milestones were achieved during

the reporting period. The international pipeline covering the period 2019 to 2022, is currently \$130 million,

covering 33 projects in 18 countries.

55% of international sales came via the Group's Brazilian licensee, HidroScience, which participated as a

member of a consortium to undertake work on the restoration of Pampulha, a large inner-city lake. The

Pampulha contract was completed by early 2018. In order to maintain Pampulha's water quality the

consortium secured an ongoing maintenance contract to apply Phoslock® into it. HidroScience is also

working on a number three reservoirs and other lakes in northern and central Brazil.

PET's US licensee, SePRO Corporation has been working with a major Florida Water Authority to use

Phoslock® in wetlands, to improve their effectiveness. A trial was undertaken in March 2019. PET has been

advised that the Phoslock® Wetland trials achieved excellent results. These results were recently presented

by the Water Authority to the Florida Governor's Algal Taskforce. The Florida Water Authority undertaking

the trials has sought funding for large scale Phoslock® applications to its wetlands. A number of other water

authorities in Florida and other states with similar problems are closely monitoring the current project and,

if successful, will have applicability for wetlands across the US.

UK & European sales made up 43% of international sales. PET undertook a re-application of Phoslock® on

the Serpentine in London's Hyde Park. In 2012, prior to the London Olympics, Phoslock® was successfully

applied and resulted in first-rate water quality. The re-application in February was designed to maintain the

high standard. PET has made a number of applications to medium-sized European drinking water supply

reservoirs.

Our European team is currently working on several major projects planned for the second half of 2019 or

early 2020 in the Netherlands, Belgium, Germany, the UK and Finland.

**DIRECTORS' REPORT (CONTINUED)** 

The Changxing Factory is in the final stages of completing modifications to allow production of up to 42 tons of Phoslock® per day (15,300 tons pa); this should be completed in August. The major component is an enlargement of the wastewater system. Total cost of the factory modifications will be less than \$1 million.

The Board is currently examining alternatives to significantly increase Phoslock® production to meet expected future demand.

Progress continues on a number of new R&D products and projects.

**Financial Position** 

The net assets of the consolidated entity were \$27,470,310 as of 30 June 2019, an improvement of \$3,473,569 from 31 December 2018. The increase in net assets is due the conversion of 22.65 million unlisted employee options into shares raising \$2,378,250 and Total Comprehensive Income of \$1,006,732. Receivables less Payables decreased from \$14,776,447 as at 31 December 2018 to \$4,835,966 as at 30 June 2019. No new major plant & equipment was purchased during the financial period. As a result, cash and cash equivalents increased from \$4,878,095 as at 31 December 2018 to \$17,892,763 as at 30 June 2019.

At balance date, the Group had no external loans.

**Capital Management** 

During the six months to 30 June 2019 the Company received \$2,378,250 (before capital raising cost) from the exercise of 22.65 million performance options that were issued in 2017 to employees. The Company has 10.85 million performance options outstanding, which must be exercised by the holders on or before 20 December 2019. The exercise of these performance options will generate \$1,139,250 in new equity.

Future Developments, Prospects and Business Strategies

To improve the consolidated entity's earnings performance and maximize shareholder value, the following initiatives are in progress:

(i) Large lake and catchment projects in China;

(ii) Medium and Large lake projects in North & Southern America, Europe, Middle East and Australasia:

#### **DIRECTORS' REPORT (CONTINUED)**

- (iii) Diversifying the Company's business base through its design, engineering and project implementation team which will not only be a new source of revenue but increase sales of Phoslock® and other materials in these projects;
- (iv) Significantly increase Phoslock® production by adding additional manufacturing operations in China; and
- (v) Evaluation and development new water treatment products and technologies through in-house development, licensing arrangements or acquisition.

#### Significant Changes in State of Affairs

During the six months to 30 June 2019 the Company received \$2,378,250 (before capital raising cost) from the exercise of 22.65 million performance options.

#### **Events after the Reporting Period**

A new wholly owned subsidiary, Phoslock Belgium B.V., was setup in Belgium in July 2019.

#### **Environmental Issues**

The consolidated entity's operations are subject to environmental regulation of the territories in which it operates. Details of the consolidated entity's performance in relation to environmental regulation are as follows:

- The Group commits to comply with all regulations governing the use and application of its water technology products both in Australia and internationally. In Australia, Phoslock® is imported from a manufacturing operation in China that has received NICNAS certification. The certification is renewed annually.
- Phoslock® has been awarded the North American Drinking Water certification (NSF/ANSI 60) since 2011. The certification is renewed annually.
- In January 2019, the Company's Changxing factory received the following accreditation from TÜV Rheinland, a German engineering accreditation agency:
  - ISO 9001 certification showing that the company's Quality Control and Documentation of all procedures meets international standards set by ISO – International Standards Organisation for Quality Management Systems;
  - ISO 14000 Environmental Management Standards Certification;
  - OSHA 18000 Health and Safety Management Systems.

**DIRECTORS' REPORT (CONTINUED)** 

- Phoslock® has been certified by Chinese Research Academy of Environmental Sciences (CRAES).

Phoslock® is classified as a general environmental substance. It is neither hazardous nor harmful

to the environment. Phoslock® has low risk to the hydro ecological system.

- In June 2019 Phoslock® was accredited by the Chinese Ministry of Water Resources (MWR) as an

approved phosphorus absorption product in their official gazette. MWR administers over 100,000

lakes and drinking water reservoirs in China.

- Internationally, the Group is committed to comply with all local regulatory authority requirement.

The directors are not aware of any breaches of environmental regulations by the consolidated entity in any

of the regions in which the Group operates.

**Auditor's Independence Declaration** 

The lead auditor's independence declaration in accordance with Section 307C of the Corporations Act 2001,

for the six months ended 30 June 2019 has been received and can be found on page 31 of the Financial

Report.

Signed in accordance with a resolution of the Board of Directors of Phoslock Environmental Technologies

Limited.

Mr Robert Schuitema

**Managing Director** 

Dated at Sydney, 22<sup>nd</sup> August 2019

Mrs Brenda Shanahan

Non-Executive Director - Chair of Audit Committee

Dated at Melbourne, 22<sup>nd</sup> August 2019

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### Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

#### To the Directors of Phoslock Environmental Technologies Limited

I declare that, to the best of my knowledge and belief, in relation to the review of Phoslock Environmental Technologies Limited for the half-year ended 30 June 2019 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- ii. no contraventions of any applicable code of professional conduct in relation to the review.

KPMG Sarah Cain
Partner
Sydney
22 August 2019

### Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income For the Six Months Ended 30 June 2019

		6 months ended 30 June 19	6 months ended 31 December 18
	NOTE	\$	\$
Sales revenue Cost of sales Gross profit	2	9,802,611 (3,525,572) <b>6,277,039</b>	8,985,878 (4,052,922) <b>4,932,956</b>
Other income	2	352,362	336,812
Distribution expenses Marketing expenses		(98,774) (249,838)	(77,173) (218,271)
Occupancy expenses Director, listing & professional fees	3	(50,228) (1,667,785)	(172,383) (1,036,589)
Administrative expenses		(2,848,200)	(2,165,170)
Operating profit		1,714,576	1,600,182
Finance costs Exchange gains	3	(18,920) 13,342	- 38,602
Options expenses			(1,781,824)
Profit/(loss) before income tax		1,708,998	(143,040)
Income tax expense		(702,266)	(525,800)
Profit/(loss) for the period		1,006,732	(668,840)
Other comprehensive income Exchange difference arising on translation of foreign controlled entities		104,878	236,285
TOTAL COMPREHENSIVE INCOME/(LOSS) FOR THE PERIOD		1,111,610	(432,555)
Due field (10 cm) for the control of establishments blocker			
Profit/(loss) for the period attributable to:  - Owners of parent entity  - Non-controlling interest		1,006,732	(668,840)
Total profit/(loss) for the period		1,006,732	(668,840)
Total comprehensive income/(loss) for the period attributable to:			
<ul><li>Owners of parent entity</li><li>Non-controlling interest</li></ul>		1,111,610	(432,555)
Total comprehensive income/(loss) for the period		1,111,610	(432,555)
Earnings per share			
Basic earnings per share (cents per share) Diluted earnings per share (cents per share)	4 4	0.20 0.20	(0.14) (0.13)

#### **Condensed Consolidated Statement of Financial Position**

#### As at 30 June 2019

		As at 30 June 19	As at 31 December 18
	NOTE	\$	\$
CURRENT ASSETS Cash & cash equivalents Trade & other receivables Inventories Other assets TOTAL CURRENT ASSETS	5 _	17,892,763 10,382,021 2,962,393 612,884 <b>31,850,061</b>	4,878,095 17,762,206 2,408,321 448,403 <b>25,497,025</b>
NON-CURRENT ASSETS Financial assets Property, plant & equipment Right of use asset Intangible assets Deferred tax assets TOTAL NON-CURRENT ASSETS  TOTAL ASSETS	_	25,575 1,378,648 738,164 169,546 139,485 <b>2,451,418</b> <b>34,301,479</b>	25,575 1,465,992 - 136,410 358,314 1,986,291 27,483,316
CURRENT LIABILITIES Trade & other payables Lease liabilities Other liabilities Short term provisions Tax payable TOTAL CURRENT LIABILITIES	6	4,794,396 267,028 391,347 751,659 <b>6,204,430</b>	2,114,567 - 71,815 388,160 871,192 3,445,734
NON-CURRENT LIABILITIES Lease liabilities Other liabilities TOTAL NON-CURRENT LIABILITIES	6 _	511,714 115,025 <b>626,739</b>	40,841 40,841
TOTAL LIABILITIES	_	6,831,169	3,486,575
NET ASSETS	_	27,470,310	23,996,741
EQUITY Issued capital Reserves Accumulated loss Parent interest Non-controlling interest TOTAL EQUITY	7  	62,262,851 6,111,189 (40,903,730) 27,470,310 - 27,470,310	59,900,892 6,006,311 (41,910,462) 23,996,741 - 23,996,741

### Condensed Consolidated Statement of Changes in Equity For the Six Months Ended 30 June 2019

Second   S		Issued capital \$	Option reserves	Foreign currency translation reserves	Accumulated losses	Total attributable to owners of the Company	Non- controlling interest	Total equity
Contail comprehensive (loss)   Income   Comprehensive (loss)   Com	31 December 2018		\$	\$	\$	\$	\$	\$
Content   Comprehensive income   Comprehens	Balance at 1 July 2018	51,298,783	3,416,558	571,644	(41,137,177)	14,149,808	(92,914)	14,056,894
Comprehensive income   Comprehensive income	Total comprehensive (loss)/income							
Total comprehensive (loss)/income for the period   -   236,285   (688,840)   (432,555)   - (432,555)	Loss for the period	-	-	-	(668,840)	(668,840)	-	(668,840)
Transaction with owners in the capacity as owners   Shares issued during the period   5,311,529	Other comprehensive income	-	-	236,285	-	236,285	-	236,285
Transaction with owners in the capacity as owners  Shares issued during the period 5,311,529 -	Total comprehensive (loss)/income	-	-	236,285	(668,840)	(432,555)	-	(432,555)
Share sissued during the period   5,311,529	for the period							
Shares issued during the period   5,311,529   -   -   -   5,311,529   -   5,311,529   -   5,311,529   -   5,311,529   -   5,311,529   -   5,311,529   -   3,290,580   -   3,290,741   -   2,390,741   -   2,	Transaction with owners in the capacity							
Options exercised during the period   3,290,580   -   -   -   3,290,580   -   3,290,580   Options expenses during the period   -   1,781,824   -   -   1,781,824   -   1,781	as owners							
Company	Shares issued during the period	5,311,529	-	-	-	5,311,529	-	5,311,529
Changes in ownership interests   -   -   (104,445)   (104,445)   92,914   (11,531)	Options exercised during the period	3,290,580	-	-	-	3,290,580	-	3,290,580
Second   S	Options expenses during the period	-	1,781,824	-	-	1,781,824	-	1,781,824
Second	Changes in ownership interests	-	-	-	(104,445)	(104,445)	92,914	(11,531)
Section   Sect	Total transactions with owners in their	8,602,109	1,781,824	-	(104,445)	10,279,488	92,914	10,372,402
Issued   Option   reserves   reserves   reserves   reserves   reserves   reserves   owners of the controlling   owners owners   owners owner	capacity as owners							
Issued capital   Option reserves   Issued capital   Option   Option   Issued capital   Option   Op	Balance at 31 December 2018	59,900,892	5,198,382	807,929	(41,910,462)	23,996,741	-	23,996,741
Balance at 1 January 2019 59,900,892 5,198,382 807,929 (41,910,462) 23,996,741 - 23,996,741  Total comprehensive income  Gain for the period 1,006,732 1,006,732 - 1,006,732  Other comprehensive income - 104,878 - 104,878 - 104,878  Total comprehensive income 104,878 1,006,732 1,111,610 - 1,111,610  for the period  Transaction with owners in the capacity as as owners  Options exercised during the period 2,361,959 2,361,959 - 2,361,959  Total transactions with owners in their 2,361,959 2,361,959 - 2,361,959  capacity as owners		capital	reserves	currency translation reserves	losses	attributable to owners of the Company	controlling interest	equity
Total comprehensive income   Gain for the period   Camprehensive income   Camprehensive i	30 June 2019	\$	\$	\$	\$	\$	\$	\$
Gain for the period 1,006,732 1,006,732 - 1,006,732 Other comprehensive income - 104,878 - 104,878 - 104,878  Total comprehensive income - 104,878 1,006,732 1,111,610 - 1,111,610  for the period  Transaction with owners in the capacity as as owners  Options exercised during the period 2,361,959 2,361,959 - 2,361,959  Total transactions with owners in their 2,361,959 2,361,959 - 2,361,959  capacity as owners		59,900,892	5,198,382	807,929	(41,910,462)	23,996,741	-	23,996,741
Other comprehensive income         -         -         104,878         -         104,878         -         104,878         -         104,878         -         104,878         -         104,878         -         1,111,610         -         -         1,111,610         -         -         -         2,361,959         -         -         -         2,361,959         -         -         2,361,959         -         -         -         2,361,959         -         -	Total comprehensive income							
Total comprehensive income 104,878 1,006,732 1,111,610 - 1,111,610 for the period  Transaction with owners in the capacity as as owners  Options exercised during the period 2,361,959 2,361,959 - 2,361,959  Total transactions with owners in their 2,361,959 2,361,959 - 2,361,959 capacity as owners	Gain for the period	-	-	-	1,006,732	1,006,732	-	1,006,732
Transaction with owners in the capacity as as owners   Coptions exercised during the period   2,361,959   -   -   -   2,361,959   -     2,361,959   -       2,361,959   -       2,361,959   -       2,361,959   -	Other comprehensive income	-	-	104,878	-	104,878	-	104,878
Transaction with owners in the capacity as as owners  Options exercised during the period 2,361,959 2,361,959 - 2,361,959  Total transactions with owners in their 2,361,959 2,361,959 - 2,361,959  capacity as owners	Total comprehensive income	-	-	104,878	1,006,732	1,111,610	-	1,111,610
as owners  Options exercised during the period 2,361,959 2,361,959 - 2,361,959  Total transactions with owners in their 2,361,959 2,361,959 - 2,361,959 - 2,361,959 - 2,361,959	for the period							
Options exercised during the period 2,361,959 2,361,959 - 2,361,959  Total transactions with owners in their 2,361,959 2,361,959 - 2,361,959 - 2,361,959  capacity as owners								
Total transactions with owners in their 2,361,959 2,361,959 - 2,361,959 capacity as owners								
capacity as owners					-		-	
Balance at 30 June 2019 62,262,851 5,198,382 912,807 (40,903,730) 27,470,310 - 27,470,310		2,361,959	-	-	-	2,361,959	-	2,361,959
	Balance at 30 June 2019	62,262,851	5,198,382	912,807	(40,903,730)	27,470,310	-	27,470,310

#### **Condensed Consolidated Statement of Cash Flows**

#### For the Six Months Ended 30 June 2019

		6 months ended 30 June 19	6 months ended 31 December 18
	NOTE	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		18,617,456	3,951,869
Receipts from research & development grant		-	484,360
Payments to suppliers & employees		(7,213,024)	(11,553,890)
Interest received		44,810	8,130
Finance costs		(18,920)	-
Tax paid		(602,970)	(459,149)
NET CASH FROM/(USED) IN OPERATING ACTIVITIES	9	10,827,352	(7,568,680)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant & equipment		(26,525)	(112,655)
Purchase of intangible assets		(36,265)	(59,871)
Acquisition of non-controlling interest		-	(11,531)
NET OF CASH USED IN INVESTING ACTIVITIES		(62,790)	(184,057)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from issue of shares		-	5,536,001
Proceeds from exercise of share options		2.361.959	3,307,500
Payment of transaction cost – equity raising		-	(241,392)
Repayment of borrowings		-	(310,022)
Payment of lease liabilities		(100,723)	-
NET CASH FLOW FROM FINANCING ACTIVITIES		2,261,236	8,292,087
Net increase in cash & cash equivalents held		13,025,798	539,350
Cash & cash equivalents at the beginning of the period		4,878,095	4,324,053
Translation difference		(11,130)	14,692
CASH & CASH EQUIVALENTS AT THE END OF THE PERIOD		17,892,763	4,878,095

Phoslock Environmental Technologies Limited and its Controlled Entities

A.B.N. 88 099 555 290

**Notes to the Condensed Consolidated Financial Statements** For the Six Months Ended 30 June 2019

**Corporate Information** 

Phoslock Environmental Technologies Limited (the "Company") is a public company listed on the Australian

Securities Exchange (trading under the code "PET") and is incorporated and domiciled in Australia.

The address of the Group's registered office and principal place of business is Suite 403, 25 Lime Street,

Sydney, New South Wales 2000, Australia. These condensed consolidated interim financial statements

("interim financial statements") as at and for the six months ended 30 June 2019 comprise the Company

and its Controlled Entities (together referred to as the "Group").

The Group is a for-profit entity and is primarily involved in the selling and marketing of the patented product

"Phoslock®" and undertake end-to-end design, engineering, project site works, application and

maintenance of water remediation in rivers, canals, wetlands and lakes.

**NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES** 

(A) Statement of Compliance

These interim financial statements have been prepared in accordance with AASB 134 Interim Financial

Reporting and the Corporations Act 2001, and should be read in conjunction with the Group's last annual

consolidated financial statements as at and for the period ended 31 December 2018 ("last annual financial

statements"). They do not include all of the information required to explain events and transactions that are

significant to an understanding of the changes in the Group's financial position and performance since the

last annual financial statements.

This is the first set of the Group's financial statements in which AASB 16 Leases has been applied. Under

the transition methods chosen, comparative information has not been restated. The 30 June 2019 results

are therefore not directly comparable to prior years. Changes to significant accounting policies and the

impact of applying the new standards are described in Note 1(E).

The interim financial statements were authorised for issue by the Board of Directors on 22<sup>nd</sup> August 2019.

(B) Use of judgements and estimates

In preparing these interim financial statements, management has made judgements, estimates and

assumptions that affect the application of accounting policies and the reported amounts of asset and

liabilities, income and expense. Actual results may differ from these estimates.

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual financial statements, except for the new significant judgements relate to lessee accounting under AASB 16, which are described in Note 1(E).

#### Impact of the UK giving notice to withdraw from the EU

On 29 March 2017, the UK government invoked Article 50 of the *Treaty of Lisbon*, notifying the European Council of its intention to withdraw from the EU. There is an initial two-year timeframe for the UK and EU to reach an agreement on the withdrawal and the future UK and EU relationship, although this timeframe has been extended to 31 October 2019.

Management applied its judgement in determining impact of this on carrying amounts of assets and liabilities in these interim financial statements. As a result, the Group has not identified any impairment triggers at its UK subsidiary as of 30 June 2019.

#### (C) Functional and Presentation Currency

These interim financial statements are presented in Australian dollars which is the Company's functional currency.

The Group is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and in accordance with that Instrument, amounts in the condensed consolidated financial statements and directors' report have been rounded off to the nearest dollar, unless otherwise stated.

#### (D) Change in Accounting Period

PET changed its financial year end from 30 June to 31 December. During the transition, the financial year 2018 was a twelve-month period from 1 July 2017 to 30 June 2018. The comparable figures are from last financial accounts for the six months ended 31 December 2018 and the current interim financial statements are for the six months ended 30 June 2019. As such, amounts presented in the financial statements are not entirely comparable.

#### (E) Changes in Significant Accounting Policies

Except as described below, the accounting policies applied in these interim financial statements are consistent with those followed in the preparation of the Group's consolidated financial statements for the period ended 31 December 2018.

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

The changes in accounting policies are also expected to be reflected in the Group's consolidated financial statements as at and for the year ended 31 December 2019.

The Group has initially adopted AASB 16: *Leases* from 1 January 2019. A number of other new standards are effective from 1 January 2019 but they do not have a material effect on the Group's financial statements.

AASB 16 introduced a single, on-balance sheet accounting model for lessees. As a result, the Group, as a lessee, has recognised right-of-use assets representing its rights to use the underlying assets and liabilities representing its obligation to make lease payments. Lessor accounting remains similar to previous accounting policies.

The Group has applied AASB 16 using the modified retrospective approach. Accordingly, the comparative information presented for six month period to 31 December 2018 has not been restated – i.e. it is presented, as previously reported, under AASB 117 and related interpretations. The details of the changes in accounting policies are disclosed below.

#### (i) Definition of a lease

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under AASB Interpretation 4: *Determining whether an Arrangement contains a Lease*. The Group now assesses whether a contract is or contains a lease based on the new definition of a lease. Under AASB 16, a contract is, or contains, a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration.

On transition to AASB 16, the Group elected to apply the practical expedient to grandfather the assessment of which transactions are leases. It applied AASB 16 only to contracts that were previously identified as leases. Contracts that were not identified as lease under AASB 117 and AASB Interpretation 4 were not reassessed. Therefore, the definition of a lease under AASB 16 has been applied only to contracts entered into or changed on or after 1 January 2019.

#### (ii) As a lessee

The Group currently has leases over office premises in Sydney, Australia and in Beijing, China, a manufacturing plant in Changxing China, and an equipment lease in Sydney, Australia.

As a lessee, the Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership. Under AASB 16,

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

the Group recognises right-of-use assets and lease liabilities for most leases – i.e. these leases are onbalance sheet.

However, the Group has elected not to recognise right-of-use assets and lease liabilities for some leases of low-value assets. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

The carrying amounts of right-of-use assets are as below:

	Property	Equipment	Total
Balance at 1 January 2019	861,921	13,851	875,773
Balance at 30 June 2019	726,161	12,002	738,164

The balance for the lease liability is the same as the right-of-use assets as at 1 January 2019.

The right-of-use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses, and adjusted for certain remeasurements of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be determined, the incremental borrowing rate. Generally, the Group uses the incremental borrowing rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. It is measured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

The Group has applied judgement to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Group is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognised.

Previously, the Group classified property leases as operating leases under AASB 117. These include office and factory facilities. The leases typically run for a period of 3-5 years. Some leases include an option to

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

renew the lease for an additional 3-5 years after the end of the non-cancellable period. Some leases provide for additional rent payments that are based on changes in local price indices.

At transition, for leases classified as operating leases under AASB 117, lease liabilities were measured at the present value of the remaining lease payments, discounted at the incremental borrowing rate as at 1 January 2019. Right-of-use assets are measured an amount equal to the lease liability. The Group applied this approach to all other leases.

The Group used the following practical expedients when applying AASB 16 to leases previously classified as operating leases under AASB 117.

- Applied the exemption not to recognise right-of-use assets and liabilities for leases with less than 12 months of lease term.
- Excluded initial direct costs from measuring the right-of-use asset at the date of initial application.
- Used hindsight when determining the lease term if the contract contains options to extend or terminate the lease.

As a result of initially applying AASB 16, in relation to the leases that were previously classified as operating leases, the Group recognised \$738,164 of right-of-use assets and \$778,742 of lease liabilities as at 30 June 2019.

Also, in relation to those leases under AASB 16, the Group has recognised depreciation and interest costs, instead of operating lease expenses. During the six months ended 30 June 2019, the Group recognised \$141,896 of depreciation charges and \$18,920 of interest costs from these leases.

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

#### **NOTE 2 REVENUE**

	6 months ended	6 months ended
	30 June 19	31 December 18
	\$	\$
Sales revenue		
- Sale of goods	9,730,734	8,980,593
- Provision of service	71,877	5,285
	9,802,611	8,985,878
Other revenue		
- Interest received	44,810	8,130
- Research & development grants	286,915	307,878
- Other income	20,637	20,804
	352,362	336,812
Total sales and other revenue	10,154,973	9,322,690

#### Sensonality of operations

The Group's sale of goods segment is subject to seasonal fluctuations as a result of weather conditions. In particular, the sales and application of Phoslock® in northern China and European regions are affected by the winter weather conditions, which occur primarily from November to February.

For the six months ended 30 June 2019, the sale of goods segment in China and European regions reported revenue of \$8,424,072 and \$525,784 (6 months to 31 December 2018: \$7,817,763 and \$56,840) and profit before tax of \$2,613,983 and \$80,266 (6 months to 31 December 2018: \$2,125,429 and loss \$37,508).

#### NOTE 3 EXPENSES FOR THE PERIOD

	6 months ended 30 June 19	6 months ended 31 December 18
Expenses - Interest on leased assets	18,920	-
Total finance costs  Rental expense on leased premise	<b>18,920</b> 50.228	172,383
Employee benefit expense (excluding options expenses & Superannuation contributions)	1,939,436	1,427,614
Superannuation contributions Depreciation and amortisation	88,666 202,875	80,403 * 56,389

• Including \$141,896 depreciation charges on right-of-use assets by applying AASB 16.

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

#### **NOTE 4 EARNINGS PER SHARE**

	6 months ended 30 June 19	6 months ended 31 December 18
	\$	\$
Earnings used to calculate basic & dilutive EPS	1,006,732	(668,840)
Weighted average number of ordinary shares outstanding		
during the period used in calculating	No.	No.
Weighted average number of shares	501,416,773	488,144,161
Weighted average number of options outstanding	8,410,025	24,978,421
Weighted average number of ordinary shares outstanding during the period used in the calculation of dilutive EPS	509,826,798	513,122,582

#### **NOTE 5 INVENTORIES**

	30 June 19	31 December 18
	\$	\$
- Raw material (at cost)	919,751	582,766
- Finished goods (at cost)	2,042,642	1,825,555
	2,962,393	2,408,321

As at

As at

#### **NOTE 6 LEASE LIABILITIES**

	As at 30 June 19	As at 31 December 18
Current	ΨΨ	Ψ
- Property	263,641	-
- Equipment	3,387	-
Balance	267,028	-
Non-current - Property - Equipment Balance	502,936 8,778 511,714	- - -

Lease liabilities are related to the lease of:

- Sydney office premise expiring 30 September 2019. An renewal option is available to extend further 3 years. Rent is payable monthly in advance.
- Sydney office equipment lease expiring 10 October 2023. Rent is payable monthly in advance.
- Beijing office premise expiring 31 December 2020. Rent is payable quarterly in advance.
- Changxing factory premise expiring 28 February 2022. Rent is payable annually in advance. Some rent is rebatable from the Changxing local government if certain sales revenue targets are met.

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

#### **NOTE 7 ISSUED CAPITAL**

	As at	As at
	30 June 19	31 December 18
	\$	\$
551,341,581 fully paid ordinary shares		
(31 December 2018: 528,691,581)	62,262,851	59,900,892

#### (a) Ordinary shares

	6 months ended 30 June 19		6 months 31 Decei	
	No.	\$	No.	\$
At the beginning of the period Shares issued during the period	528,691,581	59,900,892	481,813,801	51,298,783
<ul><li>12 July 2018, issue of shares under a Placement</li><li>26 October 2018, conversion of options</li></ul>	-	-	15,377,780 10,000,000	5,536,001 1,050,000
<ul><li>8 November 2018, conversion of options</li><li>27 November 2018, conversion of options</li></ul>	- -	-	20,000,000	2,100,000 157,500
- 18 January 2019, conversion of options - 18 February 2019, conversion of options	12,200,000 1,150,000	1,281,000 120,750	-	-
- 28 May 2019, conversion of options - 11 June 2019, conversion of options	5,200,000 4.100.000	546,000 430,500	-	- -
Transaction costs arising from Share Placement	-	-	-	(224,472)
Transaction costs arising from options conversion		(16,291)	-	(16,920)
Balances at the end of the period	551,341,581	62,262,851	528,691,581	59,900,892

Ordinary shares participate in dividends and the proceeds on winding up of the parent entity in proportion to the number of shares held.

At shareholder meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

#### (b) Outstanding share options

The following is a table reconciling the movements of share options during the six months ended 30 June 2019:

	*	ns ended une 19	•	hs ended ember 18
		Weighted		Weighted
	Number	Average	Number	Average
	of options	of options Exercise Price		Exercise Price
	No.	\$	No.	\$
Exercisable at beginning	33,500,000	0.105	65,000,000	0.105
Exercised	(22,650,000)	0.105	(31,500,000)	0.105
Exercisable at period end	10,850,000	0.105	33,500,000	0.105

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

#### **NOTE 8 SEGMENT REPORTING**

#### **Segment Information**

#### Identification of reportable segments

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Board of directors (chief operating decision makers) in assessing performance and determining the allocation of resources.

The Group is managed primarily on the basis of geographical areas – Australia/NZ, Europe/UK, US/Canada/Brazil and China. The Group's operations inherently have similar profiles and performance assessment criteria.

#### Types of products and services by segment

The sale of Phoslock® granules and application services and lake restoration consulting services is the main business of the Group. These products and services are provided on a geographical basis with offices and representation in each of the Company's four key geographical areas - Australia/NZ, Europe/UK, US/Canada/Brazil and China.

#### Basis of accounting for purposes of reporting by operating segments

#### Accounting policies adopted

Unless stated otherwise, all amounts reported to the Board of Directors as the chief decision maker with respect to operating segments are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Group.

#### Inter-segment transactions

An internally determined transfer price is set for all inter-entity sales. This price is based on what would be realised in the event the sale was made to an external party at arm's-length. All such transactions are eliminated on consolidation for the Groups financial statements.

Corporate charges are allocated to reporting segments based on the segments' overall proportion of revenue generation within the Group. The Board of Directors believes this is representative of likely consumption of head office expenditure that should be used in assessing segment performance and cost recoveries.

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

#### NOTE 8 SEGMENT REPORTING (CONTINUED)

Inter-segment loans payable and receivable are initially recognised at the consideration received net of transaction costs and then revalued to the exchange rate used at the end of the current accounting period.

#### Segment assets

Where an asset is used across multiple segments, the asset is allocated to the segment that receives the majority of economic value from the asset. In the majority of instances, segment assets are clearly identifiable on the basis of their nature and physical location.

#### Segment liabilities

Liabilities are allocated to segments where there is direct nexus between the incurrence of the liability and the operations of the segment. Segment liabilities include trade and other payables and certain direct borrowings.

#### Unallocated items

The following items of revenue, expense, assets and liabilities are not allocated to operating segments as they are not considered part of the core operations of any segment:

- corporate charges
- exchange gain/loss
- options costs
- finance costs
- tax expenses

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

#### NOTE 8 SEGMENT REPORTING (CONTINUED)

#### (a) Segment performance

Total segment revenue 638,145 597,661 770,501 8,793,470 10,799,777 (997,166) 9,802,611  Segment profit/(loss) before tax (23,608) 80,266 (28,505) 2,613,983 2,642,136 25,545 2,667,681  Unallocated items: - corporate charges (953,106 -								
External sales		Australia/NZ	Europe/UK	/ Brazil	China	Sub-Total	Eliminations	Total
### Professional Residence   19,776   - 7,992   369,398   997,166   (997,166   197,767   197,767   197,767   197,767   197,767   197,767   197,767   197,767   197,767   197,767   197,767   197,767   197,766   19,802,61   197,977   197,766   19,802,61   197,977   197,766   19,802,61   197,977   197,766   19,802,61   197,977   197,766   19,802,61   197,977   197,766   19,802,61   197,977   197,766   19,802,61   197,977   197,766   197,977   197,766   197,977   197,766   197,977   197,766   197,977   197								
Differ revenue   - 71,877		,	525,784	,	, ,		-	9,730,734
Total segment revenue   638,145   597,661   770,501   8,793,470   10,799,777   (997,166)   9,802,611     Segment profit/(loss) before tax   (23,608)   80,266   (28,505)   2,613,983   2,642,136   25,545   2,667,681     Jinallocated items: - corporate charges   (953,101   - finance costs   (18,921   - exchange gain/loss   (18,921   - tax expenses   (702,266   - finance costs   (18,921   - exchange gain/loss   (19,3798   - Finance costs   (19,3998	•	619,776	-	7,992	369,398	,	(997,166)	-
Comparison   Com	Other revenue		71,877	-	-		-	71,877
Unallocated items: - corporate charges - corporate charges - corporate charges - inflance costs - tax expenses - corporate charges - tax expenses - corporate charges - tax expenses - corporate rincome tax from continuing operations  US / Canada Six months ended 31 December 18  Australia/NZ Europe/UK / Brazil China Sub-Total Eliminations Total Revenue - External sales - 193,798 56,840 917,477 7,817,763 8,985,878 - 8,985,878 Inter-segment sales - 465,592 453,536 919,128 (919,128) 12,004 (19,128) 12,004 (19,128) (19,1	Total segment revenue	638,145	597,661	770,501	8,793,470	10,799,777	(997,166)	9,802,611
- corporate charges (953,105) - finance costs (18,922) - exchange gain/loss (170,266) - tax expenses (700,266) - profit after income tax from continuing operations US / Canada Six months ended 31 December 18	Segment profit/(loss) before tax	(23,608)	80,266	(28,505)	2,613,983	2,642,136	25,545	2,667,681
- finance costs - exchange gain/loss - 13,342 - 1 ax expenses - 1 ax exp	Unallocated items:							
- finance costs (18,920	- corporate charges							(953.105
- exchange gain/loss - tax expenses								,
- tax expenses - tax								, ,
Profit after income tax from continuing operations    1,006,732	0 0							,
US / Canada   Six months ended 31 December 18   Australia/NZ   Europe/UK   Brazil   China   Sub-Total   Eliminations   Total   Total   Eliminations   Eliminations   Eliminations   Eliminations   Total   Eliminations   Eliminations   Eliminations   Total   Eliminations	·							
Revenue         External sales         193,798         56,840         917,477         7,817,763         8,985,878         -         8,985,878           Inter-segment sales         465,592         -         -         453,536         919,128         (919,128)         -           Other revenue         320,251         -         -         24,064         344,315         (7,503)         336,812           Total segment revenue         979,641         56,840         917,477         8,295,363         10,249,321         (926,631)         9,322,690           Segment profit/(loss) before tax         139,989         (37,508)         131,105         2,125,429         2,359,015         14,082         2,373,097           Unallocated items:	Profit after income tax from continuin	g operations						
External sales 193,798 56,840 917,477 7,817,763 8,985,878 - 8,985,876 Inter-segment sales 465,592 453,536 919,128 (919,128) 24,064 344,315 (7,503) 336,812 Total segment revenue 979,641 56,840 917,477 8,295,363 10,249,321 (926,631) 9,322,696 Segment profit/(loss) before tax 139,989 (37,508) 131,105 2,125,429 2,359,015 14,082 2,373,097 Unallocated items: - corporate charges - exchange gain/loss - option costs - tax expenses	Profit after income tax from continuing	g operations		US / Canada			_	
Inter-segment sales 465,592 453,536 919,128 (919,128) 24,064 344,315 (7,503) 336,812 (7,503) 336,812 (7,503) 336,812 (7,503) 336,812 (7,503) 336,812 (7,503) 336,812 (7,503) 336,812 (926,631) 9,322,690 (926,631) 9,322,6					China	Sub-Total	Eliminations	Total
Other revenue         320,251         -         -         24,064         344,315         (7,503)         336,812           Total segment revenue         979,641         56,840         917,477         8,295,363         10,249,321         (926,631)         9,322,690           Segment profit/(loss) before tax         139,989         (37,508)         131,105         2,125,429         2,359,015         14,082         2,373,097           Unallocated items:	Six months ended 31 December 18				China	Sub-Total	Eliminations	Total
Total segment revenue 979,641 56,840 917,477 8,295,363 10,249,321 (926,631) 9,322,690  Segment profit/(loss) before tax 139,989 (37,508) 131,105 2,125,429 2,359,015 14,082 2,373,097  Unallocated items: - corporate charges - exchange gain/loss - option costs - tax expenses - tax expenses	Six months ended 31 December 18 Revenue	_Australia/NZ	Europe/UK	/ Brazil			Eliminations -	
Segment profit/(loss) before tax 139,989 (37,508) 131,105 2,125,429 2,359,015 14,082 2,373,097  Unallocated items: - corporate charges - exchange gain/loss - option costs - tax expenses - tax expenses	Six months ended 31 December 18 Revenue External sales		Europe/UK	/ Brazil	7,817,763	8,985,878	-	
Unallocated items:       (772,915         - corporate charges       (772,915         - exchange gain/loss       38,602         - option costs       (1,781,824         - tax expenses       (525,800	Six months ended 31 December 18 Revenue External sales Inter-segment sales	Australia/NZ 193,798 465,592	<b>Europe/UK</b> 56,840 -	/ <b>Brazil</b> 917,477	7,817,763 453,536	8,985,878 919,128	(919,128)	8,985,878 -
- corporate charges       (772,915         - exchange gain/loss       38,602         - option costs       (1,781,824         - tax expenses       (525,800	Six months ended 31 December 18 Revenue External sales Inter-segment sales Other revenue	Australia/NZ  193,798 465,592 320,251	56,840 - -	/ <b>Brazil</b> 917,477 - -	7,817,763 453,536 24,064	8,985,878 919,128 344,315	- (919,128) (7,503)	Total 8,985,878 - 336,812 9,322,690
- corporate charges       (772,915         - exchange gain/loss       38,602         - option costs       (1,781,824         - tax expenses       (525,800	Six months ended 31 December 18 Revenue External sales Inter-segment sales Other revenue Total segment revenue	Australia/NZ  193,798 465,592 320,251 979,641	56,840 - - - 56,840	917,477 - - - 917,477	7,817,763 453,536 24,064 <b>8,295,363</b>	8,985,878 919,128 344,315 <b>10,249,321</b>	(919,128) (7,503) (926,631)	8,985,878 - 336,812
- exchange gain/loss       38,602         - option costs       (1,781,824         - tax expenses       (525,800	Six months ended 31 December 18 Revenue External sales Inter-segment sales Other revenue Total segment revenue Segment profit/(loss) before tax	Australia/NZ  193,798 465,592 320,251 979,641	56,840 - - - 56,840	917,477 - - - 917,477	7,817,763 453,536 24,064 <b>8,295,363</b>	8,985,878 919,128 344,315 <b>10,249,321</b>	(919,128) (7,503) (926,631)	8,985,878 - 336,812 <b>9,322,690</b>
- option costs - tax expenses (1,781,824) (525,800)	Six months ended 31 December 18 Revenue External sales nter-segment sales Other revenue Fotal segment revenue Segment profit/(loss) before tax Unallocated items:	Australia/NZ  193,798 465,592 320,251 979,641	56,840 - - - 56,840	917,477 - - - 917,477	7,817,763 453,536 24,064 <b>8,295,363</b>	8,985,878 919,128 344,315 <b>10,249,321</b>	(919,128) (7,503) (926,631)	8,985,878 - 336,812 9,322,690 2,373,097
- tax expenses	Six months ended 31 December 18 Revenue External sales nter-segment sales Other revenue Fotal segment revenue Segment profit/(loss) before tax Unallocated items: - corporate charges	Australia/NZ  193,798 465,592 320,251 979,641	56,840 - - - 56,840	917,477 - - - 917,477	7,817,763 453,536 24,064 <b>8,295,363</b>	8,985,878 919,128 344,315 <b>10,249,321</b>	(919,128) (7,503) (926,631)	8,985,878 336,812 9,322,690 2,373,097
·	Six months ended 31 December 18 Revenue External sales nter-segment sales Other revenue Total segment revenue  Segment profit/(loss) before tax  Unallocated items: - corporate charges - exchange gain/loss	Australia/NZ  193,798 465,592 320,251 979,641	56,840 - - - 56,840	917,477 - - - 917,477	7,817,763 453,536 24,064 <b>8,295,363</b>	8,985,878 919,128 344,315 <b>10,249,321</b>	(919,128) (7,503) (926,631)	8,985,878 - 336,812 <b>9,322,690</b> <b>2,373,097</b> (772,915 38,602
	Six months ended 31 December 18 Revenue External sales Inter-segment sales Other revenue Total segment revenue  Segment profit/(loss) before tax  Unallocated items: - corporate charges - exchange gain/loss - option costs	Australia/NZ  193,798 465,592 320,251 979,641	56,840 - - - 56,840	917,477 - - - 917,477	7,817,763 453,536 24,064 <b>8,295,363</b>	8,985,878 919,128 344,315 <b>10,249,321</b>	(919,128) (7,503) (926,631)	8,985,878 - 336,812 <b>9,322,690</b> <b>2,373,097</b> (772,915 38,602 (1,781,824
	Six months ended 31 December 18 Revenue External sales Inter-segment sales Other revenue Total segment revenue  Segment profit/(loss) before tax  Unallocated items: - corporate charges - exchange gain/loss - option costs	Australia/NZ  193,798 465,592 320,251 979,641  139,989	56,840 - - - 56,840	917,477 - - - 917,477	7,817,763 453,536 24,064 <b>8,295,363</b>	8,985,878 919,128 344,315 <b>10,249,321</b>	(919,128) (7,503) (926,631)	8,985,8 

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

#### NOTE 8 SEGMENT REPORTING (CONTINUED)

#### (b) Segment assets

	Australia/NZ	Europe/UK	US / Canada Brazil	China	Sub-Total	Eliminations	Total
30 June 19 Segment assets	23,295,047	765,978	-	26,227,829	50,288,854	(15,987,375)	34,301,479
Total group assets						=	34,301,479
31 December 18 Segment assets	21,702,290	607,451		21,518,200	43,827,941	(16,344,625)	27,483,316
Total group assets						_	27,483,316

#### (c) Segment liabilities

	Australia/NZ	Europe/UK	US / Canada Brazil	China	Sub-Total	Eliminations	Total
30 June 19 Segment liabilities	834,223	1,368,501	-	6,166,745	8,369,469	(1,538,300)	6,831,169
Total group liabilities							6,831,169
31 December 18 Segment liabilities	600,277	1,288,617	-	4,430,967	6,319,861	(2,833,286)	3,486,575
Total group liabilities							3,486,575

#### (d) Major customers

The Group has a number of customers to which it provides both products and services. During the six months ended 30 June 2019, the Group's largest external customer accounts for 43.2% of external revenue (6 months ended 31 December 2018: 85.5%). The five largest customers were attributable 93.6% to the Group revenues during the six months period (6 months ended 31 December 2018: 98.4%).

#### Notes to the Condensed Consolidated Financial Statements For the Six Months Ended 30 June 2019

#### **NOTE 9 CASH FLOW INFORMATION**

#### Reconciliation of net cash from operating activities to operating profit after income tax

	6 months ended	6 months ended
	30 June 19	31 December 18
	\$	\$
Net profit/(loss) after income tax	1,006,732	(668,840)
Non cash flow to profit		
Depreciation and amortization	269,429	121,648
Shares and option expense	<del>-</del>	1,781,824
Translation reserve	104,878	221,593
Changes in assets/liabilities		
Decrease/(increase) in trade and other receivables	7,380,185	(6,270,589)
(Increase)/decrease in prepayments and other assets	(164,481)	108,844
(Increase)/decrease in inventories	(554,072)	(635,424)
Decrease/(increase) in deferred tax assets	218,829	344,106
Increase/(decrease) in trade payables and accruals	2,679,829	(2,389,442)
Increase/(decrease) in financial & other liabilities	2,369	74,856
Increase/(decrease) in provisions	3,187	20,198
(Decrease)/increase in tax payables	(119,533)	(277,454)
Cash flow from/(used) in operating activities	10,827,352	(7,568,680)

#### **Notes to the Condensed Consolidated Financial Statements** For the Six Months Ended 30 June 2019

#### **NOTE 10 RELATED PARTIES**

#### Transaction with related parties:

	6 months ended	6 months ended
	30 June 19	31 December 18
	\$	\$
(a) Relatives of specified executives		<u> </u>
Services provided on a normal commercial basis by parties related to specified executives:		
Margaret Schuitema – part time employment <sup>(1)</sup>	65,365	57,115
Yolanda Winks – part time employment <sup>(2)</sup>	26,146	20,688
Martin Schuitema – part time employment <sup>(1)</sup>	12,223	8,426
Venus Ho – part time employment <sup>(3)</sup>	17,967	14,300
(b) Transactions with related parties		
Link Traders (Aust) Pty Ltd – rental costs for Sydney office <sup>(4)</sup>	57,948	58,102
Serenety Holdings Pty Ltd – investor relations <sup>(5)</sup> Contribution to self-managed superannuation funds	74,730	126,107
managed by related parties <sup>(1), (5) &amp; (6)</sup>	27,674	39,338

- Related party of Robert Schuitema

- Related party of Andrew Winks
  Related party of Chris Hui
  Laurence Freedman is a director of this Company
- (5) Related party of Laurence Freedman
- Related party of Brenda Shanahan

#### NOTE 11 EVENTS SUBSEQUENT TO BALANCE DATE

A new wholly owned subsidiary, Phoslock Belgium B.V., was setup in Belgium in July 2019.

#### **NOTE 12 CONTINGENT LIABILITIES**

The group has no contingent liabilities (6 months ended 31 December 2018: Nil).



#### **Directors' Declaration**

In the opinion of the directors of Phoslock Environmental Technologies Limited and its Controlled Entities (the "Group"):

- 1. the condensed consolidated financial statements and notes, as set out on pages 12 to 29 are in accordance with the *Corporations Act 2001* including:
  - (a) giving a true and fair view of the financial position as at 30 June 2019 and of the performance for the period ended on that date of the Group; and
  - (b) complying with Australian Accounting Standards AASB 134 Interim Financial Reporting and the Corporations Regulations 2001; and
- 2. there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.

The declaration is made in accordance with a resolution of the Board of Directors.

Mr Robert Schuitema Managing Director

Dated this 22<sup>nd</sup> day of August 2019

Sydney

Sydney Head Office
Suite 403, Level 4, 25 Lime Street, Sydney, NSW 2000, Australia
<a href="https://www.phoslock.com.au">www.phoslock.com.au</a>



### Independent Auditor's Review Report

#### To the shareholders of Phoslock Environmental Technologies Limited

#### Report on the Interim Financial Report

#### Conclusion

We have reviewed the accompanying Interim Financial Report of Phoslock Environmental Technologies Limited.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the Interim Financial Report of Phoslock Environmental Technologies Limited is not in accordance with the Corporations Act 2001, including:

- giving a true and fair view of the Group's financial position as at 30 June 2019 and of its performance for the half-year ended on that date; and
- complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

The Interim Financial Report comprises:

- Consolidated statement of financial position as at 30 June 2019
- Consolidated statement of profit or loss and other comprehensive income, Consolidated statement of changes in equity and Consolidated statement of cash flows for the half-year ended on that date
- Note 1 comprising a summary of significant accounting policies and other explanatory information
- The Directors' Declaration.

The *Group* comprises Phoslock Environmental Technologies Limited (the Company) and the entities it controlled at the half year's end or from time to time during the half-year.

#### Responsibilities of the Directors for the Interim Financial Report

The Directors of the Company are responsible for:

- the preparation of the half-year Financial Report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001
- for such internal control as the Directors determine is necessary to enable the preparation of the Interim Financial Report that is free from material misstatement, whether due to fraud or error.



#### Auditor's responsibility for the review of the Interim Financial Report

Our responsibility is to express a conclusion on the Interim Financial Report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the Interim Financial Report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the Group's financial position as at 30 June 2019 and its performance for the half-year ended on that date; and complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As auditor of Phoslock Environmental Technologies Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of an Interim Financial Report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

KPMG	farallain
KPMG	Sarah Cain
	Partner
	Sydney
	22 August 2019