

28 August 2019

#### By Electronic Lodgement

The Manager Company Announcements Office ASX Ltd 20 Bridge Street SYDNEY NSW 2000

Dear Shareholder,

#### Conference call reminder and presentation on full year results

Please join us tomorrow, 29 August 2019 from 10:30am – 11:00am (AEST) for a conference call to hear an update on the Company's results from Andrew Findlay, Director of the Company and Managing Director the Manager, and on the portfolio from the Chief Investment Officer of the Manager, Jacob Mitchell.

#### Dial in details:

Within Australia: 1300 628 593
Outside Australia: +613 9067 7903

The presentation slides are available below and will also be made available on our website before the start of the conference call.

Yours sincerely,

#### **Calvin Kwok**

**Company Secretary** 



Antipodes Global Investment Company Limited (ASX: APL)

Full year results FY2019

# Full year FY2019 highlights

FY19 profit	Company performance <sup>1</sup>	Final dividend	Yield <sup>2</sup>
\$7.7m	+2.7% (Benchmark 11.3%)	2.5c	4.8%

Company assets grew to \$630 million after 93.6% option conversion

Scale Top 5 global equity LIC by market cap and top 10 most liquid LIC on ASX

Diversification of shareholder base (increased from 7,000 to over 9,000 today)

Final dividend of 2.5c taking full year dividend to 4.5c, franked at 50% Income

Equivalent to 4.8% yield<sup>2</sup> (5.6% incl franking)

Initiatives to close discount to NTA

• On-market buyback of up to 10% of shares on issue starting 1 August 2019

• Manager and staff commitment through purchase of > 6.5 million shares (a top 10 holder)

Ramped up shareholder communications

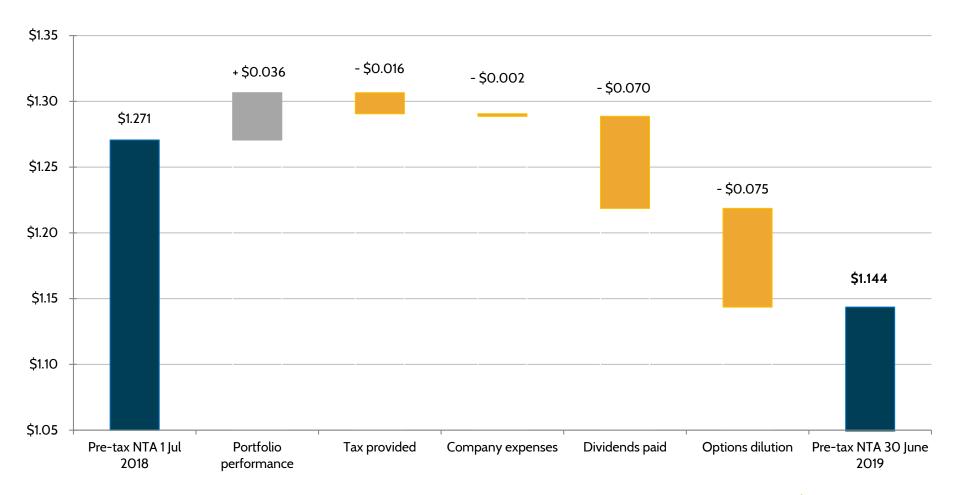
<sup>&</sup>lt;sup>1</sup>Movement in NTA before all income taxes, adjusted for dividends paid and the dilutionary effect of options granted to shareholders upon the Company's initial listing, which we refer to as Company Performance. This measure incorporates underlying portfolio performance after fees, less administration costs of the Company





### NTA breakdown for FY19

#### Pre-tax NTA per APL share





### Performance & final dividend

Performance	Company <sup>1</sup>	Benchmark <sup>2</sup>
1 year	2.7%	11.3%
2 years p.a.	7.3%	13.1%
Inception <sup>3</sup>	29.8%	43.6%
Inception <sup>3</sup> p.a.	10.0%	14.2%

#### Final dividend timetable

Dividend ex-date	Record date	Payment date
6 September 2019	9 September 2019	14 October 2019

Past performance is not a reliable indicator of future performance.



<sup>&</sup>lt;sup>1</sup> Movement in NTA before tax for the period, adjusted for dividends and income taxes paid and the dilutionary effect of options granted to shareholders upon the Company's initial listing. This figure incorporates underlying portfolio performance net of portfolio related fees and costs, less administration costs of the Company

<sup>&</sup>lt;sup>2</sup> MSCI All Country World Net Index in AUD

<sup>&</sup>lt;sup>3</sup> Since inception, 11 Oct 2016

### Antipodes Partners – the Investment Manager

### Organisation

- Founded by Jacob Mitchell in 2015 and majority owned by investment team
- Investment offices in Sydney (HQ) and London
- Award-winning global manager with over \$9.1 billion AUM

# Investment approach

- Fundamental, value-focused manager
- Eclectic portfolio of high-conviction ideas across 8-12 "clusters" of opportunity

#### Track record

- Global strategies delivered over 10% net annualised returns since inception
- CIO has exceptional track record running global and Asian strategies since 2007



# Portfolio attribution summary

### 1 year to June 2019

Performance	Portfolio*	Benchmark	Alpha
Long	5.7%	11.3%	(5.6%)
Short	(2.4%)	-	(2.4%)
Currency	0.6%	-	0.6%
Total	3.9%	11.3%	(7.4%)

Top five	Contribution to alpha	
Qualcomm	1.5%	
Ping An Insurance	1.0%	
Cisco Systems	0.8%	
Facebook	0.7%	
Barrick Gold Corp	0.7%	

Key drivers of underperformance			
Chinese internet			
Gas producers			
European banks			
Overhyped growth shorts			
Style headwind			

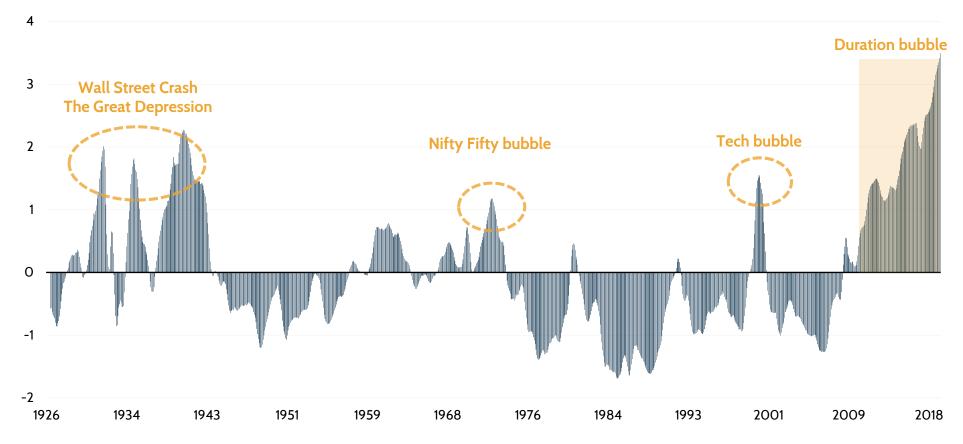
Bottom five	Contribution to alpha	
Baidu	(1.2%)	
Range Resources	(0.9%)	
Tapestry Inc	(0.8%)	
CNX Resources	(0.8%)	
Short (Industrials)	(O.7%)	



## The preference for duration is extreme

Price performance of expensive to cheap stocks vs 100 year trend

Standard deviations from trend





# Investors are **NOT** chasing yield

Lower bond yields are driving a preference for long duration assets

#### **EUROPEAN BANKS**

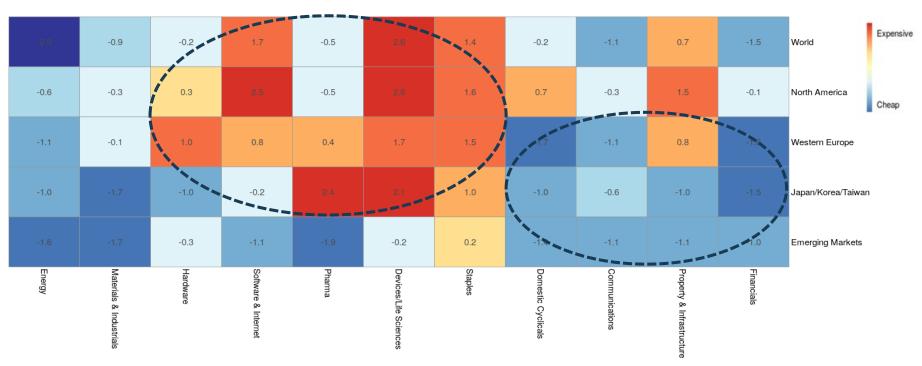




## Global valuation clustering

Stark contrast between long and short duration equities

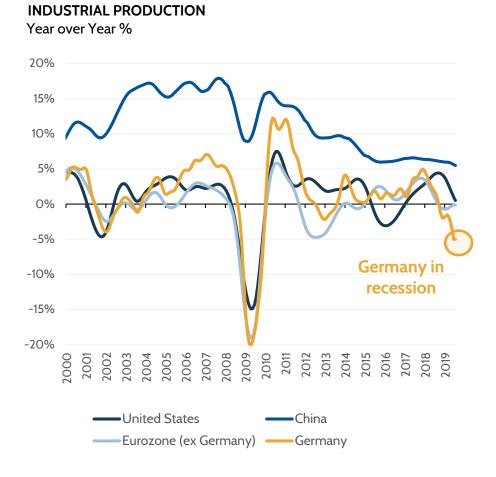
#### 30 YEAR Z-SCORE OF EV/SALES RELATIVE TO WORLD (PRICE/BOOK FOR FINANCIALS)

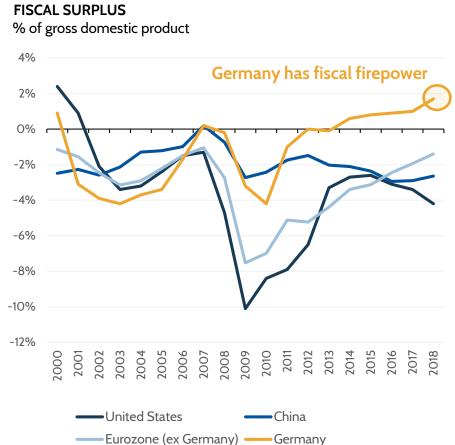




### Monetary policy failure?

Fiscal policy is the answer, Europe/China have the most dry powder







## How are we positioned?

- Central bank/populism leads to fiscal stimulus
- US tailwind from stimulus fading, competition rising
- European and EM domestic exposures priced for a recession, but firepower to stimulate
- Duration stocks priced at a premium, cyclicals discounting a recession
- Lesson from Japan the cycle didn't die

Look for quality and growth in less obvious parts of the market



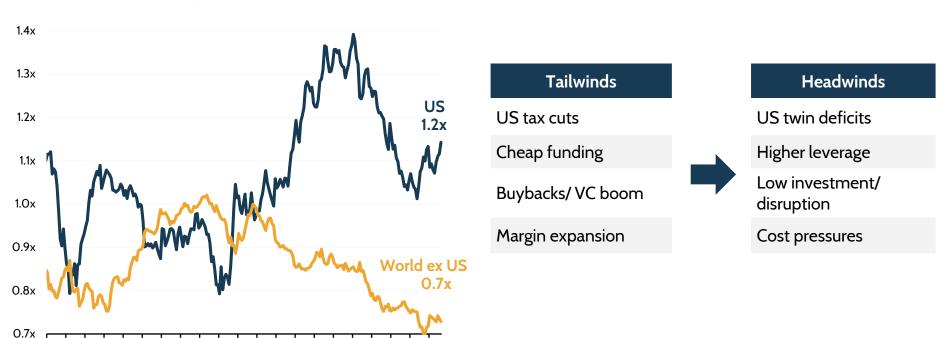
### Domestic US: tailwinds turning to headwinds

#### Cheaper exposure in Europe and Asia

#### **VALUATION OF DOMESTIC\* SECTORS**

Price to 3 year average earnings as a multiple of world

2000 - 2001 - 2002 - 2003 - 2003 - 2004 - 2005 - 2006 - 2009 - 2009 - 2010 - 2011 - 2011 - 2011



2014 2015

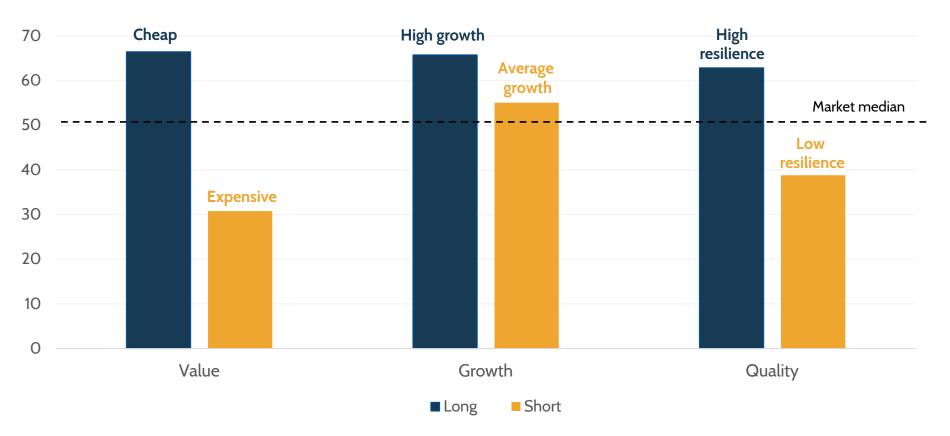


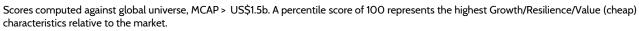
<sup>\*</sup>Domestic defined as sectors whose competitive, regulatory and macroeconomic sensitivities are tied to the local economy e.g. consumer/commercial services, retail, financials, housing, construction, transport, utilities, telecommunications and REITS.

# Cheap exposure to growth and quality

#### **STYLE EXPOSURES**

Percentile score of fully invested long and short books (50 = market median)







# Global Long-Short portfolio clusters

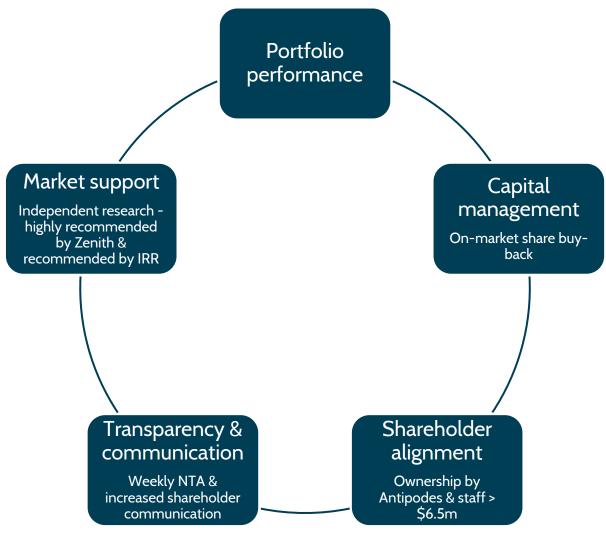
### Exposure – June 2019

Sector	Long	Short	Net	Long cluster examples	Short cluster examples
Global	43.7%	(10.7%)	33.0%		
Industrials	13.2%	(5.1%)	8.1%	Conglomerates simplifying (GE, Siemens) Nextgen auto (Continental, Honda)	Aerospace & automation roll-ups
Oil/Natural gas	7.2%	(0.9%)	6.3%	ENI, Inpex, Technip	Expensive oil
Healthcare	8.0%	(1.4%)	6.7%	Merck, Roche, Gilead	Weaker competitors
Connectivity/compute	7.5%	(1.4%)	6.1%	Qualcomm, Samsung Electronics, Cisco	Weaker competitors
Software	7.8%	(1.7%)	6.1%	Incumbent platforms (Microsoft, SAP)	Narrow feature-sets vulnerable to platform competition
Others	-	(0.2%)	(0.2%)		
NA/Europe domestic	21.5%	(10.0%)	11.5%		
Online services	5.1%	(3.3%)	1.8%	Facebook, Expedia	Narrow feature sets vulnerable to increasing competition
Consumer defensive	4.5%	(1.1%)	3.4%	Tapestry, Equifax	Under investing brands
Consumer cyclical	8.3%	(3.9%)	4.4%	Retail banking (ING, UniCredit, Capital One)	US domestic exposures vulnerable to disruption
Telco/infrastructure	3.7%	(1.6%)	2.1%	Carbon efficient power generation (EDF) 5G spectrum	Infrastructure assets under competitive pressure
Asia/EM domestic	25.6%	(3.4%)	22.2%		
Online services	5.2%	(O.5%)	4.8%	Sony, Alibaba	Narrow feature-sets vulnerable to platform competition
Consumer defensive	9.4%	_	9.4%	Ping An, Yum China	Under investing brands
Consumer cyclical	5.7%	(1.0%)	4.7%	Retail banking (KB, ICICI Bank)	Chinese property developers with weak balance sheets
Telco/infrastructure	5.3%	(1.9%)	3.4%	KT, China Telecom/Unicom	Gas utilities facing competitive and/or regulatory headwinds
Tail risk hedge	3.5%	(4.6%)	(1.1%)	Barrick Gold, Newcrest	Indices
Total	94.3%	(28.7%)	65.7%		





### Initiatives to be in class LIC



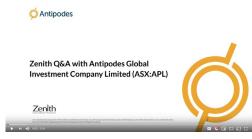


### Increased communication with shareholders

More regular insights from Jacob
Mitchell & the team

Pinnacle Investment Summit & manager roadshows

New Antipodes website with dedicated APL section





















### **Questions**



### Disclaimer

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