



OneVue FY 2019 results

OneVue Holdings Limited (ASX: OVH) today released its results for the year ended 30 June 2019 (FY 2019).

OneVue's delivers high growth in Revenue & EBITDA

Key highlights include:

- Revenue growth of 35%
- EBITDA up 59%
- Margin up 135 basis points
- Adjusted NPATA up 34%
- Completed strategic repositioning with final divestment of Trustee business
- A net gain of \$8.6m was realised on divestments
- Quality recurring revenues representing 93% of revenues
- Focused on strong growth runways in Fund Services and Platform Services

FUND SERVICES (represents 64% of total revenue)

The key growth drivers were the continuation of contracted transitions, securing new clients and integrating the KPMG Super acquisition.

- Managed fund administration
 - items processed up 56%
 - 8 new fund managers added
 - 588 new funds added, now 1,393 funds administered
 - large scale quality transitions continuing.
- Super member administration
 - 3 new funds added
 - members administered grew 9% to 157,637
 - signed new three-year contract with the largest customer of the acquired KPMG business.

PLATFORM SERVICES (represents 36% of total revenue)

Continuing strong tailwinds for specialist Platforms.

- Record Gross inflows of \$1.8b up 11%, and Net inflows of \$1.0b up 17%,
- FUA of \$5.5b up 26%
- Signed three new white labels including Mercer Direct, with+\$0.5b transitioned in Q4 FY 2019
- NMPE Secrets of the Money Masters aired on Channel 9 in Q4 FY 2019.

ASX ANNOUNCEMENT

OneVue Holdings Limited (ASX: OVH)

29 August 2019



Managing Director Connie Mckeage said "We are looking forward to 2020 as the business is well positioned to capitalise on the structural and regulatory shifts taking place in the market. Simplifying the business has freed us to focus our attention on growing the Fund Services and Platform Services businesses and to continue to deliver further scale and operating leverage."

Our Balance Sheet has strengthened following the sale of the Trustee business and post receipt of the deferred consideration of \$31m net cash will exceed \$40m and the Board then intends to pay a fully franked special dividend of 2.19 cents per share, actively pursue further growth opportunities and consider a buy-back of up to 10% of capital

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About OneVue Holdings Limited (ASX: OVH)

OneVue is an ASX listed High growth technology business *with* service leveraged to the superannuation sector. The business operates through two core divisions: Fund Services, and Platform Services.

OneVue is number 1 in Fund Services managed fund administration and number 3 in Superannuation Member Administration. Platform Services was recognised in Investment Trends' December 2017 Platform Competitive Analysis and Benchmarking Report as ranking third in full function platforms, the winner of 'Most New Developments' Award for the second year running and winner of 'Product Offering' Award. In 2017 and 2018, OneVue was awarded 'Best Innovator' in the Self-Managed Super Fund Provider Awards.

For further information, visit onevue.com.au

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