Rule 3.19A.2

# **Appendix 3Y**

## **Change of Director's Interest Notice**

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	IAG FINANCE (NEW ZEALAND) LIMITED
ABN	97 111 268 243

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	PETER HARMER
Date of last notice	21 August 2019

#### Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct	
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	N/A	
Date of change	4 September 2019	
No. of securities held prior to change	1,397,908 IAG ordinary shares	
Class	Ordinary shares	
Number acquired	42,993	
Number disposed	Nil	
Value/Consideration  Note: If consideration is non-cash, provide details and estimated valuation	\$344,143	
No. of securities held after change	1,440,901 IAG ordinary shares	
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Exercise of Deferred Award Rights	

<sup>+</sup> See chapter 19 for defined terms.

### Part 2 - Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	The IAG Share and Performance Award Rights Plan Trust Deed (Plan Trust Deed)
Nature of interest	Deferred Award Rights (DARs) and Executive Performance Rights (EPRs) granted by IAG Share Plan Nominee Pty Limited, the trustee of the DAR and EPR Plan Trust in accordance with the Plan Trust Deed
Name of registered holder (if issued securities)	N/A
Date of change	4 September 2019
No. and class of securities to which interest related prior to change  Note: Details are only required for a contract in relation to which the interest has changed	80,843 Deferred Award Rights 1,170,735 Executive Performance Rights
Interest acquired	Nil
Interest disposed	42,993 Deferred Award Rights
Value/Consideration  Note: If consideration is non-cash, provide details and an estimated valuation	\$344,143
Interest after change	37,850 Deferred Award Rights 1,170,735 Executive Performance Rights

## Part 3 - +Closed period

Were the interests in the securities or contracts	No
detailed above traded during a +closed period where prior written clearance was required?	
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

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<sup>+</sup> See chapter 19 for defined terms.

Rule 3.19A.2

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Introduced 30/09/01 Amended 01/01/11

Name of entity	IAG FINANCE (NEW ZEALAND) LIMITED
ABN	97 111 268 243

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	NICHOLAS HAWKINS
Date of last notice	21 August 2019

#### Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	N/A
Date of change	4 September 2019
No. of securities held prior to change	332,447 IAG ordinary shares
Class	Ordinary shares
Number acquired	24,303
Number disposed	Nil
Value/Consideration  Note: If consideration is non-cash, provide details and estimated valuation	\$194,537
No. of securities held after change	356,750 IAG ordinary shares
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Exercise of Deferred Award Rights

<sup>+</sup> See chapter 19 for defined terms.

## Part 2 - Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	The Insurance Australia Group (IAG) Share and	
	Performance Award Rights Plan Trust Deed (Plan Trust	
	Deed).	
Nature of interest	Deferred Award Rights (DARs) and Executive	
	Performance Rights (EPRs) granted by IAG Share Plan	
	Nominee Pty Limited, the trustee of the DAR and EPR	
	Plan Trust in accordance with the Plan Trust Deed.	
Name of registered holder	A1/A	
(if issued securities)	N/A	
Date of change	4 September 2019	
go		
No. and class of securities to which		
interest related prior to change	47,403 Deferred Award Rights	
Note: Details are only required for a contract in	673,755 Executive Performance Rights	
relation to which the interest has changed	•	
Interest acquired		
•	Nil	
Interest disposed		
Interest disposed	24,303 Deferred Award Rights	
	24,000 Deferred / Ward Prights	
Value/Consideration		
Note: If consideration is non-cash, provide details	\$194,537	
and an estimated valuation	4.5.,55.	
Interest after change	22 100 Deferred Award Dights	
interest after onange	23,100 Deferred Award Rights	
	673,755 Executive Performance Rights	

## Part 3 - +Closed period

Were the interests in the securities or contracts detailed above traded during a +closed period where prior written clearance was required?	No
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

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<sup>+</sup> See chapter 19 for defined terms.