

Charter Hall Long WALE REIT Corporate Governance Statement

For the year ended 30 June 2019

Charter Hall Long WALE REIT comprising the stapled managed investment schemes listed on the ASX.



Our commitment to corporate governance

Charter Hall Long WALE REIT ("REIT") comprises the registered managed investment schemes listed on the ASX (ASX ticker code *CLW*). The Responsible Entity is Charter Hall WALE Limited ("CHWALE"), a member of the Charter Hall Group ("Charter Hall"/ "Group"). CHWALE's role is defined by the REIT's Constitution, the Corporations Act and Regulations and the general law.

The CHWALE Board of Directors provide the leadership and direction for the REIT, including setting the tone in relation to good governance, which is critical to achieving the REIT's objectives.

The REIT's governance framework - summarised in this Corporate Governance Statement ("Statement"), ensures that the REIT itself is effectively managed, that we continue to meet our statutory obligations, that we reinforce our culture and integrity, and that we always act in the best interests of our Securityholders.

The governance framework in turn takes its lead from the Corporate Governance Principles and Recommendations (3rd Edition) published in July 2014 by the ASX Corporate Governance Council, (ASX Corporate Governance Principles), and any departure from these Principles is noted below.

This Statement provides a summary of the key governance practices in place (unless stated otherwise) which were followed throughout the financial year ended 30 June 2019.

Principle 1: Lay solid foundations for management and oversight

Roles of the Board and management

ASX Corporate Governance Principle 1.1 – A listed entity should disclose:

- (a) the respective roles and responsibilities of its board and management; and
- (b) those matters expressly reserved to the board and those delegated to management.

Our Board is responsible for adding long-term value to all Securityholders. As such, they are accountable to Securityholders for how our business is managed and for our overall strategy, governance and performance.

Certain matters are reserved for the Board, however there are some matters that the Board can delegate to Board Committees and management. The Board's functions and responsibilities are set out in the Board Charter, which is available on our website in the 'Corporate Governance' section. Those Charter Hall executives and senior managers that have responsibility for the business activities of the REIT have delegated authority to make decisions in respect of the day to day management of the REIT and its assets.

Information regarding directors

ASX Corporate Governance Principle 1.2 – A listed entity should:

- (a) undertake appropriate checks before appointing a person, or putting forward to securityholders a candidate for election as a director; and
- (b) provide securityholders with all material information in its possession relevant to a decision on whether or not to elect or re-elect a director.

Before anyone can be nominated to the Board as a Non-Executive Director ("NED"), their experience and background must be reviewed by a subcommittee of the Charter Hall Nomination Committee and an independent CHWALE Director. Securityholders receive a summary biography of each Non-Executive Director who is up for election or reelection in the Notice of Meeting for each Annual Securityholder Meeting. This summary details that person's experience and skills, details of any other directorships or interests they have that could hamper their ability to make objective judgments, how long they have been on the Board (if they are up for re-election) and whether or not the Board considers them independent. Details of Non-Executive Directors are available on our website. The Securityholder resolution to consider the election or re-election of a Director is an advisory, non-binding resolution.



You can find copies of our key corporate policies on our website at www.charterhall.com.au 66

Our Board of Directors provide the leadership and direction for the REIT, including setting the tone in relation to good governance, which is critical to achieving the REIT's objectives.

Non-Executive Directors and Senior Executives to have written agreements setting out terms of appointment

ASX Corporate Governance Principle 1.3 – A listed entity should have a written agreement with each Non-Executive Director and senior executive setting out the terms of their appointment.

Non-Executive Directors are appointed under a formal letter which sets out the key terms and conditions of their appointment, including the term, time commitment and details of remuneration along with information on their requirement to disclose directors' interests and comply with key corporate policies, when they can seek independent professional advice, indemnity and insurance arrangements and their rights of access to corporate information.

The Executive Directors and each senior manager with responsibility for the business activities of the REIT also have a formal job descriptions and letters of appointment which sets out their duties and obligations, rights and responsibilities and entitlements.







Governance framework

The table to the right summarises the REIT's governance framework, including the functions reserved for the Board and those carried out by the standing Board Committees.

CHWALE Board

The Board formally delegates certain functions to Board Committees and to Management via formal Board and Committee charters.

The Board directly retains responsibility for a range of matters including:

- overseeing the REIT's purpose and strategic direction;
- monitoring the operational and financial position and performance of the REIT;
- overseeing the REIT's risk management framework;
- setting the financial and informational reporting requirements from management to the Board; reporting to Securityholders and the ASX;
- monitoring the effectiveness of and compliance with policies governing the operation of the REIT;
- reviewing and approving the annual operating budgets;
- determining distribution and dividend policy and approving distributions/dividends;
- approving decisions concerning the capital of the REIT.

Audit, Risk and Compliance Committee (ARCC)

Key functions include to oversee and review:

- the internal control and accountability systems;
- the financial reporting process, including significant accounting issues and judgements;
- the internal systems of risk management and control (ensuring that material business risks are identified);
- compliance processes to meet legislative and regulatory requirements;
- actions taken by management to address key risks delegated to this Committee.

30 June 2019 5

Board Committees

The Board has established an Audit Risk & Compliance Committee ("ARCC") to assist the Board in the execution of its responsibilities. The ARCC operates under a specific charter, which can be found in the 'Corporate Governance' section on our website.

The charter states that the ARCC must have at least three non-executive members (a majority of 'independent' directors) and be chaired by an 'independent' Non-Executive Director.

The membership of the ARCC this year was as follows:

Board Committee	Membership
Audit, Risk and Compliance Committee	Glenn Fraser (Chair), Peeyush Gupta, Ceinwen Kirk-Lennox

Committee memberships change from time to time, depending on what the Board requires and the directors' rotation policy.

Details of the number of Board and Committee meetings held during the year and the number of meetings attended by each director are included in the Directors' Report.

66

We'll succeed based on our abilities to foster a diverse and inclusive workforce capable of delivering on the REIT's goals.

Company Secretary

ASX Recommendation 1.4 – The Company Secretary of a listed entity should be accountable directly to the board, through the chair, on all matters to do with the proper functioning of the board.

The Company Secretary plays an important role in supporting the effectiveness of the Board. The Company Secretary ensures that Board policy and procedures are followed, that the Board agenda and briefing material are despatched in a timely manner and that Board and Committee meetings are captured accurately in the minutes. They are also responsible for advising the Board and Committees on all governance matters.

The Company Secretary also retains any independent professional advisors that the Board or Board Committee have asked for and helps to organise and facilitate the induction and professional development of directors.

All directors have direct access to the Company Secretary.

The appointment and removal of the Company Secretary is a matter for decision by the Board as a whole.

Diversity

ASX Recommendation 1.5 - A listed entity should:

- (a) have a diversity policy which includes requirements for the board or a relevant committee of the board to set measurable objectives for achieving gender diversity and to assess annually both the objectives and the entity's progress in achieving them;
- (b) disclose that policy or a summary of it;
- (c) disclose at the end of each reporting period the measurable objectives for achieving gender diversity set by the board or a relevant committee of the board in accordance with the entity's diversity policy and its progress towards achieving them, and either:
 - (i) the respective proportions of men and women on the board, in senior executive positions and across the whole organisation (including how the entity has defined "senior executive" for these purposes) or
 - (ii) if the entity is a "relevant employer" under the Workplace Gender Equality Act, the entity's most recent "gender Equality Indicators" as defined in, and published under, that Act.

CHWALE does not employ staff directly. All employees working within the REIT's business are provided by Charter Hall. For this reason, employees working within the REIT's business are governed by Charter Hall policies.

People with different experiences, backgrounds and perspectives are the key to Charter Hall forging innovative solutions. We will succeed based on our abilities to foster a diverse and inclusive workforce, capable of delivering on our corporate goals.

Diversity is all about respecting and valuing differences in personal characteristics, whether it be gender identity, sexual orientation, religion, disability, age or ethnicity. It requires inclusive leadership and a proactive commitment to helping everyone feel included and valued.

By promoting greater gender diversity, we broaden the pool of high quality directors and employees we can choose from, we are more likely to keep the people we have and we will encourage greater innovation. Just as importantly, a market-leading approach to gender diversity allows us to connect with our diverse customer base and ensure we bring balanced perspectives to our decisions. Our approach is socially and economically responsible governance practice.

Charter Hall's Diversity and Inclusion Policy aims to increase the percentage of women in leadership and business related roles and to promote a culture that values diversity, inclusion and flexibility. To support this, there are five key pillars:

- Flexible working
- Inclusive culture
- Gender balance
- External profiling
- Age and ethnicity

A copy of Charter Hall's Diversity and Inclusion Policy can be found on our website. The Charter Hall Board has agreed targets for female participation on the Group Board, with the REIT's Board having a female director since listing.

Board Committee	2019 Actual	2020 Target	2025 Target
Female participation on Group Board (Non-Executive Directors Only)	33.3%	≥ 33.3%	≥ 40%
Female participation in senior executive positions	33.3%	≥ 33.3%	≥ 40%
Female participation in the workplace	54.6%	50.0%	50.0%

Female participation in senior executive positions is defined as senior management.

Strategic Pillars Strategic Pillars **FY19 Achievements Objectives FY19 Achievements** Objectives - Build environments that Delivered new workspaces **External Profiling** - Promote and deeply Launched new purpose and values Flexible working promote flexibility, collaboration in Brisbane, Melbourne and embed a brand that values that embody an inclusive culture - to entrench flexibility in ways - to develop our employment and engagement. Sydney to enhance collaboration diversity and inclusion. and drive how we behave with that directly link business brand so that Charter Hall and flexible working. each other, our customers and Develop capability to lead and Play an active role in industry performance, productivity and is perceived as a "great the communities we operate in. initiatives that foster inclusion. engage teams in flexible work. Facilitated learning sessions across sustainability with workforce place to work" by current Executive members and senior the Group to enable managers well-being and sustainability. employees and key external Promote a suite of benefits leaders spoke at a range of internal and employees to fully leverage focused on enhancing flexibility. stakeholders (including active the value of flexible working. and external events throughout and passive candidates, the year to promote and challenge Refreshed our suite of benefits tenants and investors). thinking on diversity and inclusion. to include wellbeing leave. - Inaugural partner of the Foundation additional volunteer leave and for Young Australians Innovation the introduction of a personalised environment app in State offices. Nation Program and Young Social Pioneers Program with a view to driving innovation and encouraging Develop inclusive leadership Developing inclusive leadership young talent into the industry. Inclusive culture capability to leverage diversity capability is now a core component - to create an environment Participated in the PCA Girls in and drive innovation. of our annual leadership and where people with diverse Property program and Grow the management programs. - Support employees to bring Talent Pool initiative, as well as backgrounds, skills and - CH Proud, Charter Hall's LGBTI their whole selves to work. diversity think tanks, to attract more perspectives feel trusted, network, provided an awareness young females into property. valued and respected and can program to employees through our contribute to the organisation. partnership with Pride in Diversity and participated in the Australian Develop initiatives that are - Partnered with Hatch, an Age and Ethnicity Workplace Equality Index (AWEI). aimed at increasing age innovative start-up, to access - to attract and retain people and ethnic diversity. talent early in their lifecycle. from diverse age groups Facilitated a People and Culture Continued to develop our program across the Group and ethnic backgrounds focused on psychological partnerships with Western Sydney more effectively as the war University and the University of safety and speaking up. for talent accelerates. Technology, Sydney to grow our graduate talent pool. Participated in the PCA Women Continue gender specific Gender balance initiatives to reduce bias and in Property Mentoring Program, - to achieve gender provide equal opportunity for 500 Women in Property balance in all roles females to contribute and Program and Emerging Leaders across our business. Program to accelerate the progress their careers. development of female talent. Advocate to improve gender representation across MD & Group CEO is a member of the property sector. the PCA Property Male Champion of Change working group and a WGEA Pay Equity Ambassador. - Conducted an independent, in-

depth review of gender across the employee lifecycle to inform ongoing activities targeting key talent and individual roles.

Board Performance

ASX Corporate Governance Principle 1.6 – A listed entity should:

- (a) have and disclose a process for periodically evaluating the performance of the board, its committees and individual directors; and
- (b) disclose, in relation to each reporting period, whether a performance evaluation was undertaken in that reporting period in accordance with that process.

Each Independent Director must complete an annual performance evaluation. This is collated and summarised by an independent party. The Chair then distributes the summarised and anonymous results to all the directors.

Access to information

Each Director receives Board reports in advance of Board meetings containing sufficient information for them to participate in meaningful discussions on all agenda items.

This information is mainly supplied by the Fund Manager, Senior Executives and the Company Secretary. Directors can request additional information if they feel they need it to make informed decisions.

Independent professional advice

Directors are entitled to ask for independent professional advice at the cost of CHWALE, and in some instances, at the cost of the REIT.

Performance of Senior Executives

ASX Corporate Governance Principle 1.7 – A listed entity should:

- (a) have and disclose a process for periodically evaluating the performance of its Senior Executives; and
- (b) disclose, in relation to each reporting period, whether a performance evaluation was undertaken in the reporting period in accordance with that process.

Executives and senior managers who have responsibility for the business activities of the REIT are employees of Charter Hall, and, as part of Charter Hall's framework, undergo a formal assessment on at least an annual basis against performance criteria (Key Performance Indicator-based financial and non-financial measures). Our Board provides informal feedback on the performance of the Fund Manager and other senior managers, but does not participate in their formal appraisal. This performance evaluation process was undertaken during the year. Senior Executives can participate in continuing education to update and enhance their skills and knowledge.

An induction program for new Senior Executives ensures each person understands the REIT's financial position, strategies, operations and risk management policies as well as the responsibilities and roles of the Board and management.



Principle 2: Structure the Board to add value

Nomination Committee

ASX Recommendation 2.1 – The Board of a listed entity should:

- (a) Have a nomination committee which:
 - (i) has at least three members, a majority of which are independent directors; and
 - (ii) is chaired by an independent director;

and disclose:

- (iii) the charter of the committee;
- (iv) the members of the committee; and
- (v) as at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or
- (b) if it does not have a nomination committee, disclose that fact and the processes it employs to address board succession issues and to ensure that the board has the appropriate balance of skills, knowledge, experience, independence and diversity to enable it to discharge its duties and responsibilities effectively.

Whilst the ASX Corporate Governance Principles recommend the establishment of a nomination committee, our Board does not consider it is necessary or appropriate to constitute a nomination committee for CHWALE, given that CHWALE is a subsidiary of Charter Hall.

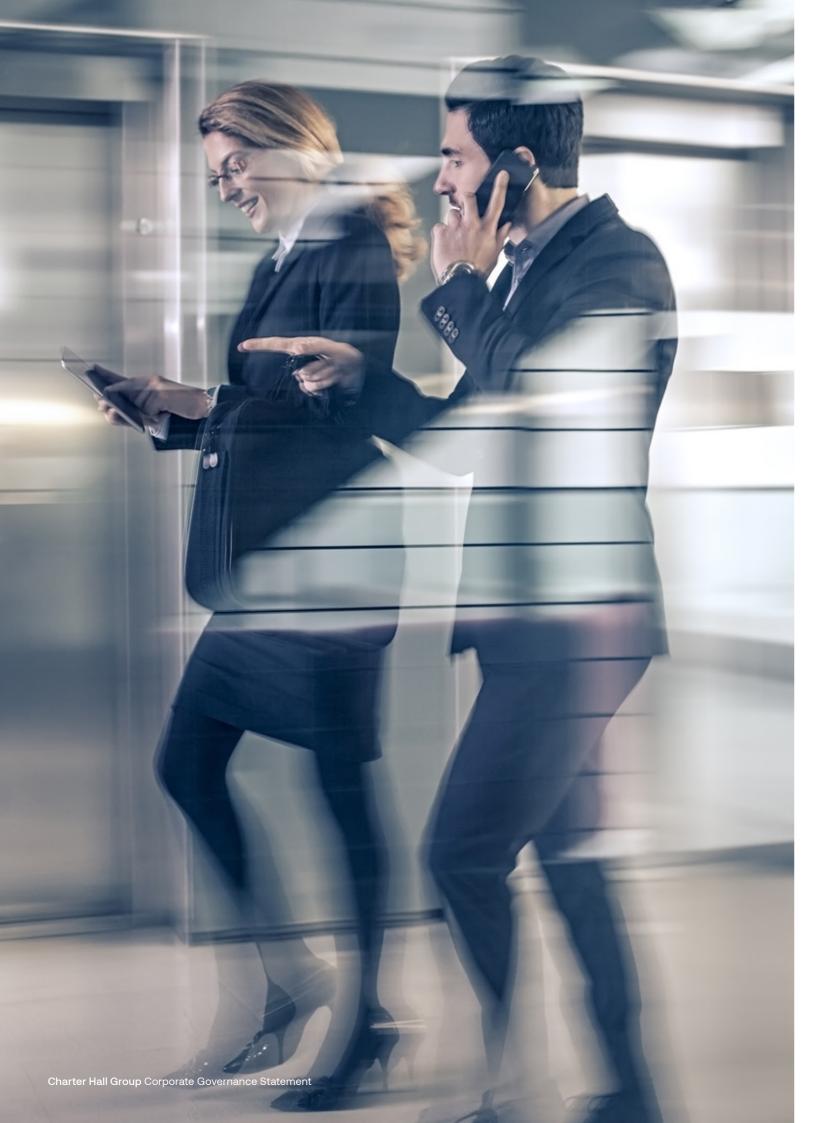
The Board of Charter Hall (utilising a sub-committee of its Nominations Committee) together with an independent director of the CHWALE Board is responsible for overseeing the appointment of Directors to the Responsible Entity of the REIT. However, the CHWALE Board sets the composition and membership criteria as well as the guidelines for director selection and nominates candidates to the Board of Charter Hall for approval.

In making sure the Board discharges its responsibilities effectively it has set the following membership criteria:

- the Board is to comprise a minimum of three and a maximum of ten directors;
- directors nominated for election require approval by the Charter Hall Board via its Nominations Committee;
- a majority of the directors must be independent;
- the Board is to comprise directors with an appropriate range of qualifications and expertise; and
- the Chair of the Board will be appointed by the Charter Hall Board via its Nominations Committee



See 'Board Committees' earlier in this Statement and the Directors' Report for details of the Committee's meetings for the year, and who attended each meeting. You can find the Committee's Charter under the 'Corporate Governance' section on our website.



Board Skills Matrix

ASX Recommendation 2.2 – A listed entity should have and disclose a board skills matrix setting out the mix of skills and diversity that the board currently has or is looking to achieve in its membership.

Our Board is made up of directors with a broad range of skills, expertise and experience who are able to effectively understand and manage the REIT's business issues, review and challenge the performance of management and optimise overall performance.

Directors must meet specific guidelines in order to be selected and nominated. The most important of these are:

- integrity;
- particular expertise (sector and functional);
- how their skills complement those of the existing Board members;
- reputation and standing in the market; and
- in the case of prospective independent directors, actual and perceived independence from Charter Hall.

As the REIT is an externally managed entity, it is not required to develop a Board skills matrix. Notwithstanding this however, the Charter Hall Group's Nomination Committee has developed a Board skills matrix. This matrix is used to identify any gaps in the skills and experience of the Directors on the Board for the purposes of identifying the search and assessment criteria for new Directors. You can find the matrix under the 'Corporate Governance' section on our website.

Director independence

ASX Recommendation 2.3 – A listed entity should disclose:

- (a) the names of the directors considered to be independent directors;
- (b) if a director has an interest, position, association or relationship that may cause doubt about the independence of a director, but the board is of the opinion that it does not compromise the independence of the director, the nature of the interest, position, association or relationship in question and an explanation of why the board is of that opinion; and
- (c) the length of service of each director.

ASX Recommendation 2.4 – A majority of the board of a listed entity should be independent directors.

The Board considers that a director is independent if they are independent of management and free of any business or other relationship that could prevent them, or could reasonably be perceived to prevent them, making objective and independent judgements. Any interests or relationships that could be perceived to compromise independence are reviewed on a case by case basis.

This year, the Board was made up of two Executive Directors and three Non-Executive Directors. Each of the Non-Executive Directors is an independent Director. Peeyush Gupta is Chair of the Board and is an independent Non-Executive Director.

All directors are expected to meticulously disclose any relevant / material personal or family contract or relationship. Directors must also meet the requirements of our own policies and the Corporations Act 2001 (Cth) ("Corporations Act") as to when they can and cannot participate and vote around matters in which they may have an interest.

The Board regularly assesses whether directors are independent, and each director is required to provide information about this.

30 June 2019

Name	Position	Independent (Yes/No)	Appointed
Peeyush Gupta	Chair, Non-Executive Director	Yes	6 May 2016
Glenn Fraser	Non-Executive Director	Yes	6 May 2016
Ceinwen Kirk-Lennox	Non-Executive Director	Yes	28 June 2016
David Harrison	Director, and Managing Director & Group CEO	No	16 February 2016
Adrian Taylor	Director, and Office CEO	No	18 July 2016

See the Directors' Report for details of the background, qualifications, expertise and period of service of each director.

As stated earlier, directors can seek independent professional advice at our expense in order for them to carry out their duties and functions (including their Board Committee functions) properly. An estimate of costs though must first be approved by the Chair as reasonable.

Non-Executive Directors of the Board meet regularly without management present, in order to consider matters independently.

The Chairman of the Board

ASX Recommendation 2.5 – The Chair of the board of a listed entity should be an independent director and, in particular, should not be the same person as the CEO of the entity.

The Chair is responsible for leadership of the Board and for the efficient organisation and conduct of the Board. Their role is to ensure all directors contribute effectively, and that the relationships between directors, and between the Board and management, are constructive and respectful.

Our current Chair is Peeyush Gupta, an independent Non-Executive Director.

Induction Program for Directors

ASX Recommendation 2.6 – A listed entity should have a program for inducting new directors and provide appropriate professional development opportunities for directors to develop and maintain the skills and knowledge needed to perform their role as directors effectively.

To support our Directors to perform their duties, we offer:

- an induction program for new directors;
- a formal annual performance self-assessment of the Board, ARCC, and individual directors; and
- access for our directors to continuing education.



Principle 3: Act ethically and responsibly

Code of Conduct

ASX Recommendation 3.1 - A listed entity should:

- (a) establish a code of conduct for its directors, Senior Executives and employees; and
- (b) disclose that code or a summary of it.

Charter Hall has Codes of Conduct for employees and directors that are periodically reviewed and endorsed by our Board. The Codes ensure that we conduct our business honestly and in accordance with ethical values and practices.

The Code for Charter Hall employees sets out how our people are to deal with each other, investors, customers, regulatory bodies and the financial and wider community. Our Anti-Bribery, Fraud & Corruption Risk Management Policy and Protected Disclosure Policy then deal specifically with each person's responsibilities and accountabilities around reporting and investigating unethical behaviour. You can find copies of these policies and the Codes on our website under the 'Corporate Governance' section.

Charter Hall employees are trained regularly on matters pertaining to ethical behaviour in the workplace. Topics covered during the year ending 30 June 2019 included key aspects of the Code of Conduct for employees, as well as Appropriate Workplace Behaviour and Conduct, Work Health and Safety, Money Laundering and Terrorism Financing Risk Awareness, Privacy and Cyber Security.

66

The Codes ensure that we conduct our business honestly and in accordance with ethical values and practices.

Principle 4: Safeguard integrity in corporate reporting

Audit Committee

ASX Recommendation 4.1 – The board of a listed entity should:

- (a) have an audit committee which:
 - has at least three members, all of whom are Non-Executive Directors and a majority of whom are independent directors; and
 - (ii) is chaired by an independent director, who is not chair of the board,

and disclose:

- (iii) the charter of the committee;
- (iv) the relevant qualifications and experience of the members of the committee; and
- (v) in relation to each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or
- (b) if it does not have an audit committee, disclose the fact and the processes it employs that independently verify and safeguard the integrity of its corporate reporting, including the processes for the appointment and removal of the external auditor and the rotation of the audit engagement partner.

The Audit, Risk and Compliance Committee ("ARCC") oversees the quality and integrity of our accounting, audit, financial and risk management practices. It is made up of independent directors, and is chaired by an independent director, who is not the Chair of the Board.

A charter sets out the Committee's role, responsibilities, composition, structure and membership requirements. Those responsibilities, in summary, are to:

- review the internal control and compliance systems of the REIT;
- monitor the integrity of the financial statements of the REIT;
- consider significant financial reporting issues and judgements made in connection with the REIT's financial statements;



- review and inform the Board on matters relating to the Auditor;
- monitor compliance by the REIT with legal and regulatory requirements; and
- assess at regular intervals whether the REIT's internal financial control systems and risk management framework are adequate.

See 'Board Committees' earlier in this Statement for details of ARCC members. There are details of the Committee's meetings this year, and who attended, in the Directors' Report.

The Board believes that the current members of the ARCC collectively have an appropriate level of financial and property industry expertise to discharge their responsibilities.

CEO and CFO Declaration

ASX Recommendation 4.2 – The board of a listed entity should, before it approves the entity's financial statements for a financial period, receive from its CEO and CFO a declaration that, in their opinion, the financial records of the entity have been properly maintained, and that the financial statements comply with the appropriate accounting standards and give a true and fair view of the financial position and performance of the entity and that the opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.

In accordance with section 295A of the Corporations Act, the Fund Manager and Head of Long WALE REIT & Industrial Finance have declared that the REIT's consolidated financial statements are based on sound risk management and internal control processes and that everything is operating as it should to govern financial reporting risks. This declaration is supported by a review and sign-off process from senior managers on the key items that make up the financial risk management and control systems.

External Auditor

ASX Recommendation 4.3 - A listed entity that has an AGM should ensure that its external auditor attends its AGM and is available to answer questions from Securityholders relevant to the audit.

The Board has appointed PricewaterhouseCoopers (PwC) as the REIT's Auditor. We expect them to carry out their responsibilities in accordance with Australian law and audit firm policy with respect to partner rotation.

In order to ensure the independence of the Auditor, the Board has adopted an Auditor Independence Policy requiring that:

- the Auditor remain independent from the REIT;
- the Auditor monitor its independence and report to the Board every six months on its continuing independence;
- non-audit assignments undertaken by the Auditor are in accordance with the Policy; and
- all non-audit assignments undertaken by the Auditor are reported to the ARCC.

The Auditor attends the REIT's Annual Securityholder Meeting and is available to answer Securityholder questions on the conduct of the audit, and the preparation and content of the Auditor's Report.

You can find our Auditor Independence Policy under the 'Corporate Governance' section on our website.

You can find our Continuous Disclosure and Communications Policy under the 'Corporate Governance' section on our website.

Principle 5: Make timely and balanced disclosure

Continuous Disclosure

ASX Recommendation 5.1 - A listed entity should:

- (a) have a written policy for complying with its continuous disclosure obligations under the Listing Rules; and
- (b) disclose that policy or a summary of it.

We strive to provide timely, open and accurate information to all stakeholders, including Securityholders, regulators and the wider investment community.

To make sure we have a balanced approach to disclosure, we've adopted a Continuous Disclosure and Communications Policy to ensure compliance with ASX Listing Rules and Australian law around continuous disclosure. Management also established a Continuous Disclosure Committee to review any relevant matters and to determine whether disclosure is required, and then to make appropriate recommendations to the Board.

The Policy sets out various procedures, including dealing with potentially price-sensitive information.

Our Company Secretary is our ASX liaison person.

Principle 6: Respect the rights of security holders

Provide information to investors

ASX Recommendation 6.1 - A listed entity should provide information about itself and its governance to investors via its website.

The REIT provides information to Securityholders, including:

- the right for Securityholders to receive an annual report and updates which keep them informed of the REIT's performance and operations;
- placement under the 'News and Media' section of our website of market-sensitive information in the form of ASX announcements, media releases or webcasts:
- placement under the 'Investor Centre' section of Charter Hall's website of distribution and tax information, unit price performance, financial results information including the results webcast, investor presentations, past and current reports to Securityholders and past Securityholder meeting information; and
- presentations to investor roadshows that are required to be lodged with the ASX are uploaded to the 'News and Media' section of Charter Hall's website.

ASX Recommendation 6.2 - A listed entity should design and implement an investor relations program to facilitate effective two-way communication with investors.

ASX Recommendation 6.3 - A listed entity should disclose the policies and processes it has in place to facilitate and encourage participation at meetings of securityholders.

ASX Recommendation 6.4 - A listed entity should give securityholders the option to receive communications from, and send communications to, the entity and its security registry electronically.

We understand our legal and regulatory obligations around continuous disclosure as a listed entity. We provide Securityholders with timely communications regarding any matters that may impact or influence our investment performance.

Our dedicated Investor Relations team provides a structured Investor Relations program to communicate relevant matters to investors effectively, concisely and clearly. A dedicated website, www.charterhall.com.au, also gives Securityholders access to current and historic information around their current or potential investment in our REIT.

On the site, you can also find all the relevant ASX announcements, reports, results presentations and other media announcements.

Securityholders can choose to communicate with us and our registry provider electronically.

As well as the investor website, we also offer:

- Annual and Half Year results presentations and financial reports which include detailed information on the REIT's business activities and performance;
- a live web-cast of our annual and half-year results presentations, with web-casts also available for review via our website:
- an annual Sustainability Report that provides an overview of the Group's key objectives and performance around important sustainability matters;
- an Annual Securityholder Meeting where Securityholders can personally meet members of the Board and senior management; and
- engagement, communication and dialogue with major Securityholders by the Independent Non-Executive Board Directors separately from senior management.

We also engage consulting firms to provide independent specialist market feedback through surveying our major Securityholders and seeking their opinions on our business activities, performance, the effectiveness of our communications and investor relations program and also general opinions on the REIT and our team overall.



Principle 7: Recognise and Manage Risk

Risk Committee

ASX Recommendation 7.1 – The board of a listed entity should:

- (a) have a risk committee or committees to oversee risk, each of which:
 - (i) has at least three members, a majority of whom are independent directors; and
 - (ii) is chaired by an independent director;

and disclose:

- (iii) the charter of the committee;
- (iv) the members of the committee; and
- (v) as at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or
- (b) if it does not have a risk committee, disclose the fact and the processes it employs for overseeing the entity's risk management framework.

ASX Recommendation 7.2 – The board or a committee of the board should:

- (a) review the entity's risk management framework at least annually to satisfy itself that it continues to be sound; and
- (b) disclose, in relation to each reporting period, whether such a review has taken place.

Management has implemented a risk management framework under the oversight of the ARCC (see also earlier sections in relation to the ARCC) and the Board. A summary of the ARCC's responsibilities in relation to risk management include:

- regularly reviewing the Enterprise Risk Management Framework ("Framework") including the REIT's Risk Appetite Statement, for recommendation to the Board;
- reviewing at least annually, the REIT's Strategic Risk Register where the REIT's key strategic and operational risks mitigating controls are recorded;

- monitoring Management's performance against the Risk Appetite Statement;
- review the allocation of key risks to the relevant Board or Management committee for approval by the Board;
- review compliance with the Framework and receive reports from Management in relation to the adequacy of the Framework.

With regard to our Framework, this articulates our risk management processes in place and contains a set of operational actions and accountabilities, and the tools, processes and culture that are in place to effectively manage risk. Charter Hall also conducted an independent review of the Framework this year across the Group, to ensure the Framework is appropriate for our business.

Managing conflicts

We have Conflicts of Interest Policy ("COI Policy") for managing conflicts that arise in the course of our business so that the interests of its investor and tenant customers are protected.

The COI Policy provides a transparent framework for managing conflicts of interest to enable us to comply with:

- our legal and regulatory obligations,
- operate within the Board's states risk appetite in relation to conflicts of interest and related party transactions, and
- provide services that are not compromised or diminished by conflicts of interest.

The Related Party Transaction Policy ("RPT Policy") provide guidance on the management of related party transactions between Charter Hall-managed vehicles and their related parties and requires that:

- related party transactions be identified and conducted on arm's length terms;
- related party transactions be tested by reference to whether they meet market standards; and
- decisions about transactions between the REIT and other Charter Hall-managed vehicles or its affiliates, be made by independent members of the Board.

The REIT has also established protocols for the Board in identifying and managing conflicts, including:

 Board members must declare their interests as required under the Corporations Act, ASX Listing Rules and other general law requirements;

30 June 2019



- Board members with a material personal interest in a matter are not to be present at a Board meeting during the consideration of the matter and subsequent vote unless the Board (excluding the relevant Board member) resolves otherwise; and
- Board members with a conflict not involving a material personal interest may be required to absent themselves from the relevant deliberations of the Board.

The Policies are available to view under the 'Corporate Governance' section of our website.

Charter Hall also has a conflicts protocols for dealing with competing acquisitions and divestments as well as leasing transactions. Such transactions may arise out of the fact that Charter Hall is also the manager of other listed and unlisted vehicles, and the REIT may transact with them from time to time, or share employees or information with other Charter Hall companies or managed vehicles.

Personal conflicts that might arise generally for directors and employees are covered by the Codes of Conduct referred to earlier in this Statement.

Sustainability

ASX Recommendation 7.4 – A listed entity should disclose whether it has any material exposure to economic, environmental, and social sustainability risks and, if it does, how it manages or intends to manage those risks.

Charter Hall is committed to playing a leading role in achieving a sustainable future, and the Board has adopted Charter Hall's Sustainability Policy which forms the basis for integrating environmental and social governance issues into the REIT's activities. This Policy is available to view under the 'Corporate Governance' section of our website. In addition, Charter Hall's Sustainability Report is also available on our website, together with the Group's sustainability objectives.

Principle 8: Remunerate fairly and responsibly

Remuneration Committee

ASX Recommendation 8.1 – The board of a listed entity should:

- (a) have a remuneration committee which:
 - (i) has at least three members, a majority of whom are independent directors; and
 - (ii) is chaired by an independent director;

and disclose:

- (iii) the charter of the committee;
- (iv) the members of the committee; and
- (v) as at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or
- (b) if it does not have a remuneration committee, disclose the fact and the processes it employs for setting the level and composition of remuneration for directors and Senior Executives and ensuring that such remuneration is appropriate and not excessive.

ASX Recommendation 8.2 – A listed entity should separately disclose its policies and practices regarding the remuneration of Non-Executive Directors and the remuneration of executive directors and other Senior Executives.

Whilst the ASX Corporate Governance Principles recommend we establish a remuneration committee, our Board does not consider it necessary or appropriate as the REIT does not employ staff directly.

The Charter Hall Remuneration and Human Resources Committee helps oversee the Group's human resources strategies and remuneration framework.

This Charter Hall Committee is responsible for reviewing and making recommendations to the Charter Hall Board in respect of: remuneration and incentive frameworks; short- and long-term incentive plans; diversity and inclusion objectives; talent management and succession planning; and people strategies and policies.

The Executive Directors of CHWALE, and senior managers of Charter Hall that have responsibility for the business activities of the REIT, are not paid by CHWALE or the REIT. They are remunerated by Charter Hall.

The REIT pays fees to CHWALE for carrying out its responsible entity duties for the REIT (which includes 'Manager' fees as defined under the REIT's Constitution). These fees are described further in a seperate section 'REIT'S Management's Arrangments' which you can find in our Corporate Governance Section of our website.

Whilst the REIT's Management is comprised of Charter Hall employees, there is a strong alignment of interest between those employees and the REIT's investors. This is evidenced by Charter Hall's remuneration system which ensures that a significant amount of remuneration is at risk and solely dependent on performance.

Fees of the non-executive directors of CHWALE are paid by the REIT.

Non-executive directors of CHWALE are not entitled to Charter Hall options or securities or to retirement benefits as part of their appointment.

ASX Recommendation 8.3 – A listed entity which has an equity based remuneration scheme should:

- (a) have a policy on whether participants are permitted to enter into transactions (whether through the use of derivatives or otherwise) which limit the economic risk of participating in the scheme; and
- (b) disclose that policy or a summary of it.

Our Securities Trading Policy regulates how directors, Senior Executives and employees involved in the management of the REIT can deal in CLW stapled securities. The Policy specifies when personal trading is permitted, the restrictions that apply to directors, Senior Executives and employees, and the procedures for obtaining prior clearance for trading during a trading window.

Charter Hall also monitors employee compliance with this Policy as part of its risk management framework. You can find the Securities Trading Policy under the 'Corporate Governance' of our website.