

31 October 2019

## **Appendix 4C and Market Update**

The Directors of Site Group International Limited ("Site", ASX:SIT) have released the Appendix 4C quarterly cash flow for the quarter ended 30 September 2019.

The results for the quarter saw revenues of \$7.6m and an EBITDA loss of \$0.4m which includes the continued significant expenditure of operational resources and advisors (in excess of 500k for the quarter). Operating cash flow for the quarter was an outflow of \$1.6m and the group has a closing cash balance of \$2.4m.

The construction of the latest Safe Live Process Plant at the Clark facility is nearing completion and the company is looking into a number of options for deployment of the plant throughout Australia and South East Asia.

The group successfully raised \$3.75m in August via a placement to sophisticated and professional investors to assist with the working capital as well as further development of the plan for the optimisation of the group's international assets.

A further update on the progress to date will be made at the Company's AGM to be held on 28 November 2019.

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#### **Media and Investors**

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#### **About Site**

Site Group International Limited ("Site") operates several businesses specialising in the delivery of education, training and labour services. Services are delivered to government, corporate and individual clients, predominately operating in energy, mining, construction, oil and gas and industrial sectors.

Site Group International Limited is an emerging company with a strategic business model pursuing earnings-accretive growth based on previous acquisitions along with organic growth.

#### Site Skills Training - www.siteskillstraining.com.au

An Australian Registered Training Organisation, Site Skills Training delivers Accredited and Non-Accredited High-Risk Licence, Health and Safety and industry programs extensively throughout Australia and internationally. Site deliver ~25,000 short course programs in Australia each year including delivery of Apprenticeships and Traineeships, and VET in Schools programs.

#### Site Institute - www.si.edu.au/home

Site Institute is an Australian Registered Training Organisation and International CRICOS education provider. Site Institute has students studying in Australia from countries including Argentina, Brazil, Chile, Colombia, Mexico, Peru and South Korea, with additional networks being established in other countries.

#### Site Online - www.siteonlinelearning.edu.au

Site established an online learning, learning software and platform development business. Site Online services and hosts Site's learning, student and competency management systems across its businesses, develops online learning programs, and converts existing learning content in to online programs.

Site Online is also established to service requirements of clients including those of other business units.

### **Site Group International Pte Ltd**

The Site Group International business division builds immersive training environments for the purposes of undertaking competency development, specifically the Engineering, Procurement, Construction and Commissioning of Safe Live Process Plant environments.

SGI is based in Singapore and Malaysia and services predominately oil and gas industry clients throughout the world, utilising industry best practice and international standards for the development of competency frameworks and implementation of training programs.

#### TESOL Asia - www.tesol.asia

TESOL Asia is a training and industry focussed organisation for Teachers in the English as a Second Language (ESL) sector. It provides access to training, consulting, industry conferences and academic journals around the world. Teaching English to Speakers of Other Languages (TESOL) focusses on bringing English language acquisition academics together with professional teachers to support and develop the industry globally.

#### Wild Geese International - www.wildgeese.com.au

Site operate a Perth based specialist Oil and Gas Competency Development and Design consultancy business unit, out of Perth, and had been operating for ~15 years prior to joining Site. An Australian Registered Training Organisation, Wild Geese have integrated in to Site's broader national and international service capability.

#### Site Axial - www.siteaxial.com

Site established a co-sourcing business to address the growing demand in reduced labour budgets and efficiencies within the engineering and construction industries. Based in Clark, Philippines, the business aligns client's business processes to achieve economies of scale from co-sourcing.

Rule 4.7B

# **Appendix 4C**

## Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

## Name of entity

Site Group International Limited

ABN

Quarter ended ("current quarter")

73 003 201 910

30 September 2019

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (3 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	8,595	8,595
1.2	Payments for		
	(a) research and development		
	(b) product manufacturing and operating costs		
	(c) advertising and marketing	(217)	(217)
	(d) leased assets	(27)	(27)
	(e) staff costs	(3,748)	(3,748)
	(f) administration and corporate costs	(6,274)	(6,274)
1.3	Dividends received (see note 3)		
1.4	Interest received	3	3
1.5	Interest and other costs of finance paid	(8)	(8)
1.6	Income taxes paid	(5)	(5)
1.7	Government grants and tax incentives		
1.8	Other (provide details if material)		
1.9	Net cash from / (used in) operating activities	(1,681)	(1,681)

2.	Cash flows from investing activities		
2.1	Payments to acquire:		
	(a) property, plant and equipment	(271)	(271)
	(b) businesses (see item 10)	-	-
	(c) investments		

<sup>+</sup> See chapter 19 for defined terms

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Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (3 months) \$A'000
1	(d) intellectual property		
	(e) other non-current assets		
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)		
	(c) investments		
	(d) intellectual property		
	(e) other non-current assets		
2.3	Cash flows from loans to other entities		
2.4	Dividends received (see note 3)		
2.5	Other (cash securing bank guarantees)	-	-
2.6	Net cash from / (used in) investing activities	(271)	(271)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	3,760	3,760
3.2	Proceeds from issue of convertible notes		
3.3	Proceeds from exercise of share options		
3.4	Transaction costs related to issues of shares, convertible notes or options	(16)	(16)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings		
3.8	Dividends paid		
3.9	Other (provide details if material)		
3.10	Net cash from / (used in) financing activities	3,744	3,744

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	606	606
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(1,681)	(1,681)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(271)	(271)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	3,744	3,744

<sup>+</sup> See chapter 19 for defined terms 1 September 2016

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Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (3 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	26	26
4.6	Cash and cash equivalents at end of quarter	2,424	2,424

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	2,424	606
5.2	Call deposits		
5.3	Bank overdrafts		
5.4	Other (provide details)		
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	2,424	606

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	116
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

The payments at 6.1 are for directors fees	

<ul> <li>7.1 Aggregate amount of payments to these parties included in item 1</li> <li>7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3</li> </ul>	)
7.3 Include below any explanation necessary to understand the transactitems 7.1 and 7.2	tions included in

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<sup>+</sup> See chapter 19 for defined terms

8.	Financing facilities available Add notes as necessary for an understanding of the position	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1	Loan facilities	7,233	4,712
8.2	Credit standby arrangements		
8.3	Other (please specify)		
8.4	Include below a description of each facility ab whether it is secured or unsecured. If any add proposed to be entered into after quarter end	ditional facilities have bee	n entered into or are

9.	Estimated cash outflows for next quarter	\$A'000
9.1	Research and development	
9.2	Product manufacturing and operating costs	
9.3	Advertising and marketing	(200)
9.4	Leased assets	(20)
9.5	Staff costs	(3,200)
9.6	Administration and corporate costs	(5,000)
9.7	Other (provide details if material)	
9.8	Total estimated cash outflows	(8,420)

10.	Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1	Name of entity		
10.2	Place of incorporation or registration		
10.3	Consideration for acquisition or disposal		
10.4	Total net assets		
10.5	Nature of business		

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## **Compliance statement**

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:	(Director/Company secretary)	Date:31 October 2019
Print name:	Vernon Wills	

#### **Notes**

- 1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

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<sup>+</sup> See chapter 19 for defined terms