



Friday, 1 November 2019

#### **Shareholder Updates - Presentation Slides**

Velocity Property Group Limited [ASX: VP7] will be holding shareholder update meetings in Kuala Lumpur and Singapore on Sunday 3<sup>rd</sup> November 2020 & Tuesday 5<sup>th</sup> November 2020 respectively.

These meetings are merely shareholder updates where no shareholder voting will take place.

A copy of the presentation slides for the shareholder update meetings is enclosed.

**ENDS** 

Media Enquiries: Nicole Fisher Marketing Manager 0419 661 085 Investor Enquiries:
Philip Raff
Commercial Manager
philip.raff@velocitypropertygroup.com.au





VISION INTEGRITY LIFESTYLE

# **Shareholder Presentation**

3 & 5 November 2019

#### Disclaimer

This presentation paper has been published for information purposes only. The information contained in this presentation paper is of general purpose nature and does not constitute financial product advice. It has been prepared without taking into account any reader's financial position or needs. As such, each reader of this presentation paper, and consequently any reader acting on information in this presentation paper, should seek professional advice from (or consult) their stockbroker, bank manager, solicitor, financial planner, accountant or other qualified and independent financial advisor.

In preparing this presentation paper, Velocity Property Group Limited has relied upon and assumed, without independent verification, the accuracy and completeness of all information available from public sources and the Company's audited financial reports or which has otherwise been reviewed in preparation of this presentation paper. The information contained in this presentation paper is current as at the date of this presentation paper and is subject to change without notice.

Any forward looking statements included in this presentation paper involves subjective judgement and analysis, and are subject to significant uncertainties, risks and contingencies, many of which are outside the control of, and are unknown to, Velocity Property Group Limited and it's directors.

Velocity Property Group Limited, nor any of its Director's, employees and associates, give any warranty as to the accuracy, reliability or completeness of the information contained throughout this presentation paper, nor do they accept any liability for any loss or damage (whether direct, indirect, consequential or otherwise) arising from the use of the information supplied throughout this presentation paper, except as required by law or by any appropriate regulatory authority.



## Agenda

- ✓ Annual General Meeting
- ✓ FY2019 Financial Snapshot
- ✓ Capital Management
- ✓ Development Pipeline
- ✓ Development Updates
- ✓ Focus for FY2020



#### 2019 Annual General Meeting

- ✓ Velocity's AGM will be held on Tuesday, 26 November 2019 commencing at 10:00am (Brisbane time) at the offices of the company's share registry, Link Market Services Limited at Level 21, 10 Eagle Street, Brisbane Queensland 4000
- ✓ Shareholders who are unable to attend the AGM can vote online at <a href="https://www.linkmarketservices.com.au">www.linkmarketservices.com.au</a> after logging in using their...
  - ✓ SRN (Shareholder Reference Number) for Issuer Sponsored holdings or
  - ✓ HIN (Holder Identification Number) for Broker Sponsored holdings



## FY2019 Financial Snapshot

- ✓ Revenue Increased 122% to \$38.6M
- ✓ NPAT attributable to Shareholders of VPG Increased 283% to \$0.6M
- ✓ Net Assets Increased 13% to \$20.2M
- ✓ Cash & Cash Equivalents of \$1.8M

#### **Statement of comprehensive income**

Financial Year Ended	30 June <b>2019</b>	30 June <b>2018</b>	
Revenue	\$38,631,634	\$17,402,497	
Expenses	-\$35,565,342	-\$17,250,135	
Profit before income tax expense	\$3,066,292	\$152,362	
Income tax expense	-\$763,070	-\$54,444	
Profit after income tax expense for the year	\$2,303,222	\$97,918	
Profit for the year is attributable to:			
Non-controlling interest	\$1,698,324	-\$59,895	
Shareholders of VPG	\$604,898	\$157,813	



### Capital Management

#### **Working Capital**

- √ \$14.3M cash & financial assets available for working capital from The Hathaway & ONE Palm Beach in FY2019
- ✓ We have sufficient borrowing facilities to continue to fund our developments

#### **Borrowings**

- ✓ Net proceeds of \$29.3M of Group borrowings in FY2019 to fund delivery of the development pipeline
- ✓ No undrawn working capital facilities at 30 June 2019
- ✓ Average cost of borrowings in FY2019 was 11%, up from 10% in FY2018 as a result of continued collaboration with non-bank lenders

#### **Dividends**

✓ We will continue to monitor and assess the Group's capacity to pay a dividend to shareholders.



## Development Pipeline

- ✓ Projects <u>under construction</u> have a gross development value of \$82M
- √ The <u>additional</u> development pipeline has a gross development value of \$113M

✓ We are actively seeking additional developments sites.



# Development Updates





## The Hathaway

Gross Development Value

\$16M

Completed

December Quarter 2018

FY2019

Project Sales to Date (1)

100% Sold





# ONE Palm Beach

Gross
Development
Value

\$39M

**Completed** 

December Quarter 2018

FY2019

Project Sales to Date (1)

**79%** Sold





## Ellerslie Residences

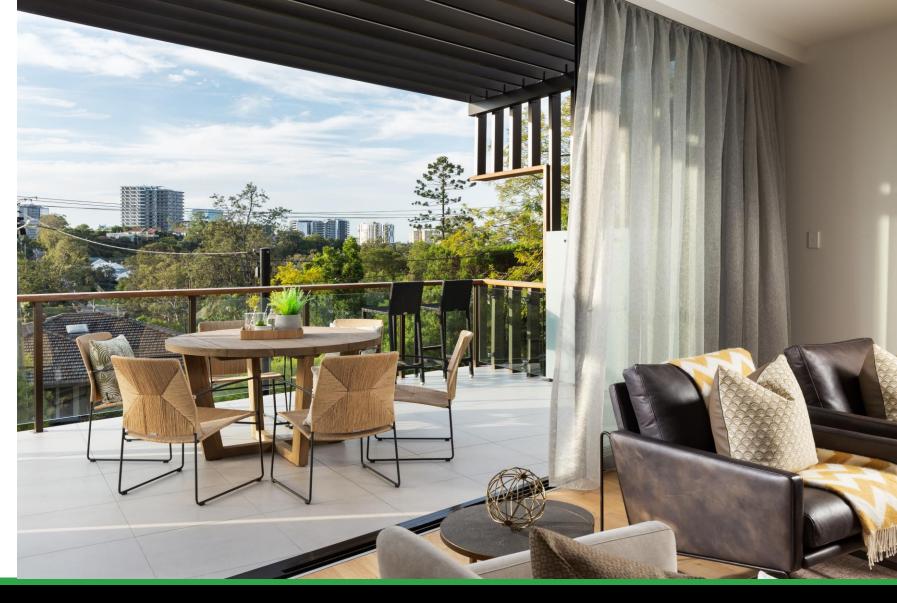
Gross
Development
Value

Completed

Completed

Project
Sales to
Date (1)

Sold



# Parque on Oxford

Gross
Development
Value

Expected
Construction
Completion

Project

\$22M

March
Quarter 2020
FY2020

(1) as at 31 October 2019

Sales to

Date (1)





6%

Sold

## ONE Bulimba Riverfront

Gross
Development
Value

\$60M

Expected Construction Completion

December Quarter 2019

**FY2020** 

Project
Sales to
Date (1)

**58%** 

Sold



# **Development Summary**

<b>Under Construction</b>	Gross Dev. Value	<b>Expected Completion</b>	Financial Year
ONE Bulimba Riverfront	\$60M	December Quarter, 2019	2020
Parque on Oxford	\$22M	March Quarter, 2020	2020
<u>Pipeline</u>	Gross Dev. Value	<b>Expected Completion</b>	Financial Year
Palm Beach II	\$53M	December Quarter 2021	2022
Burleigh Heads II	\$60M	June Quarter 2022	2022



#### Focus for FY2020



Secure additional development sites to complement FY2022 and beyond

Continue collaborating with partners to accelerate growth and profitability

Continue to build our brand through the delivery of quality projects



# Thank you



