Spheria Emerging Companies Limited ACN 621 402 588



# Spheria Emerging Companies Limited ASX : SEC

### Annual General Meeting 6 November 2019



# Agenda

- 1. Chairman's Address
- 2. Formal Business
- 3. Investment Update and Q&A (from 11:15am)



# **Chairman's Address** Mr Jonathan Trollip

Overview

#### The Company Spheria Emerging Companies Limited (ASX: SEC)

- SEC offers investors access to an actively managed Australian and New Zealand small cap equities portfolio
- IPO raised \$132 million and listed on the ASX on 5 December 2017

#### **The Manager** Spheria Asset Management Limited

- Believes free cash flow drives valuations in the medium to long term with risk assessment a critical overlay
- Identifies smaller companies where the future value of cash flows can be reasonably ascertained and the companies are assessed to be trading at a discount to their intrinsic value



Investment Objective

The Company's investment objectives are to:

- outperform the benchmark, the S&P/ASX Small Ordinaries
   Accumulation Index, over each full investment cycle (which the Manager considers to be a period of typically 3 to 5 years); and
- provide capital growth (over each investment cycle) and income.

The Company aims to maximise total Shareholder return via a combination of capital growth and income, with the aim of regularly paying fully franked dividends to Shareholders.



**Company Details** 

#### Manager

Spheria Asset Management

#### **Board of Directors**

- Jonathan Trollip (Chairman)
- Lorraine Berends
- Adrian Whittingham
- Alex Ihlenfeldt (Alternate)

<sup>2</sup> As at 25 October 2019, excluding deferred tax assets relating to capitalised issue cost related balances and income tax losses.

Shares <sup>1</sup>	
Outstanding	65,051,651
Price	\$1.67
Market capitalisation	\$108.6m
NTA <sup>2</sup>	
Which includes tax provided for on realised gains	\$2.060
Which includes tax provided for on realised and unrealised gains	\$2.107



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<sup>1</sup> As at 25 October 2019

Dividends

The Company aims to pay fully franked dividends from the portfolio income at least annually, subject to available profits, cash flow and franking credits.



#### **Dividend History**



Company Performance

#### NTA Performance<sup>1</sup>

• 3.7% annualised from listing date to 30 September 2019 (from \$2.00 at inception to \$2.037, with dividends paid of \$0.10 during the period).

	6 months	1 year	Inception p.a.
Company	2.5%	-0.6%	3.7%
Benchmark <sup>2</sup>	7.0%	3.9%	7.0%

#### TSR Performance<sup>3</sup>

- -3.6% annualised from listing date to 30 September 2019 (share price of \$1.77 compared to an issue price of \$2.00, with dividends paid of \$0.10 during the period)
- Share price of \$1.77 a 13.1% discount to pre-tax NTA<sup>4</sup>

<sup>1</sup>Calculated as movement in Company's pre-tax NTA (which includes tax on realised gains and other earnings, but excludes any provision for tax on unrealised gains), adjusted for dividends paid by the Company. <sup>2</sup>S&P/ASX Small Ordinaries Accumulation Index <sup>3</sup>Measured as movement in share price adjusted for dividends paid during the period <sup>4</sup>As at 30 September 2019. Inception date 30 November 2017.



Initiatives to close the discount to NTA

Shareholder engagement	<ul> <li>Investor communication – more regular insights and video updates, Pinnacle listed products investor relations team</li> <li>Investor events - Pinnacle Listed Investments Summit, manager roadshow, industry events</li> <li>Transparency - Weekly NTA, NTA history chart on website</li> </ul>
On-market buyback	<ul> <li>Up to \$5m (~4% of shares) starting 1 July 2019</li> <li>~\$2.5m purchased to date</li> </ul>
Alignment of interest with shareholders	<ul> <li>Ownership by the Manager – Spheria Asset Management and executives own 558k shares</li> </ul>



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Shareholder Engagement



Regular shareholder email updates



Weekly NTA announcement and monthly updates

≡⊄	
	≡\$

Half & full year financial results



Website spheria.com.au

<b>N</b>	

Media



Conference presentations



# **Formal Business** Mr Jonathan Trollip

Financial Statements

 Financial Statements of the Company for the year ended 30 June 2019, together with the Directors' Report and the Auditor's Report as set out in the 2019 Annual Report.



Resolution 1

#### 1. Adoption of the Renumeration Report

• To consider and, if thought fit, to pass the following resolution:

"That the Renumeration Report of the Company for the financial year ended 30 June 2019 be adopted."



Resolution 1 - Proxies

#### **Shares Voted**

For	528,683	69.52%
Open	87,757	11.54%
Against	144,081	18.94%
Abstain	944,164	



Resolution 2

#### 1. Re-election of Jonathan Trollip as Director

• To consider and, if thought fit, to pass the following resolution as an ordinary resolution:

"That Mr Jonathan Trollip, who retires by rotation in accordance with rule 6.7 of the Company's Constitution and, being eligible, offers himself for re-election, be re-elected as a director of the Company."



Resolution 2 - Proxies

#### **Shares Voted**

For	1,573,700	93.80%
Open	82,757	4.93%
Against	21,200	1.26%
Abstain	77,028	



# Thank you for joining us

#### SEC Shareholder Enquiries

For general information and investment enquiries please contact the Share Registry.

T: 1300 288 664

E: hello@automic.com.au

#### Disclaimer

Note: Past performance is not a reliable indicator of future performance.

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