



2019

Annual General Meeting

LandMark White Limited ABN 50 102 320 329

Agenda

1. Welcome
2. Chairman's Address
3. CEO's Address
4. Notice of Meetings and Proxies
5. Financial statements and reports
6. Resolutions
7. Questions



Chairman's Address



Keith Perrett



Strength from Adversity

- Acquisition of Taylor Byrne
- Criminal cyber attacks & fallout
- Capital raise
- Investment in IT & ISO 27001
- Board & executive changes
- The future





CEO's Address



Tim Rabbitt



CEO Address

- FY2019 results
- Investing in the business
- FY2020 outlook
- FY2020 guidance
- LMW focus and strategy

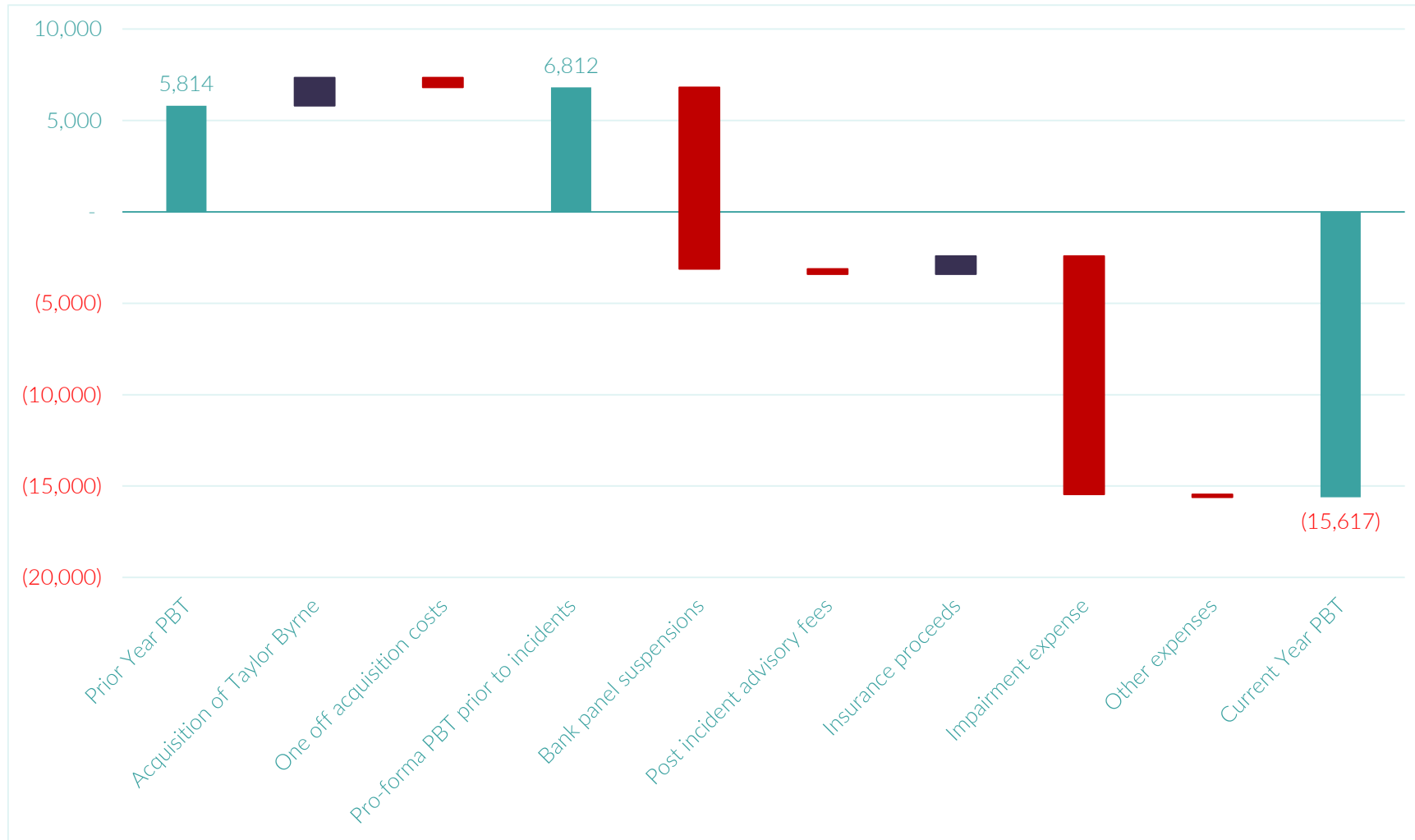


Financial Results



	FY19 \$M	FY18 \$M	Change \$M	Increase %
Revenue	43.0	43.2	(0.2)	-
EBITDA	(1.6)	6.6	(8.2)	(124%)
(Loss)/Profit before tax	(15.6)	5.8	(21.4)	(369%)
(Loss)/Profit after tax	(15.1)	4.1	(19.2)	(468%)
Earnings per share	(18.36) cents	5.44 cents	(23.80) cents	(438%)
Total dividends	Nil	4.6 cents	(4.6) cents	(100%)

FY18 v FY19 Actual PBT



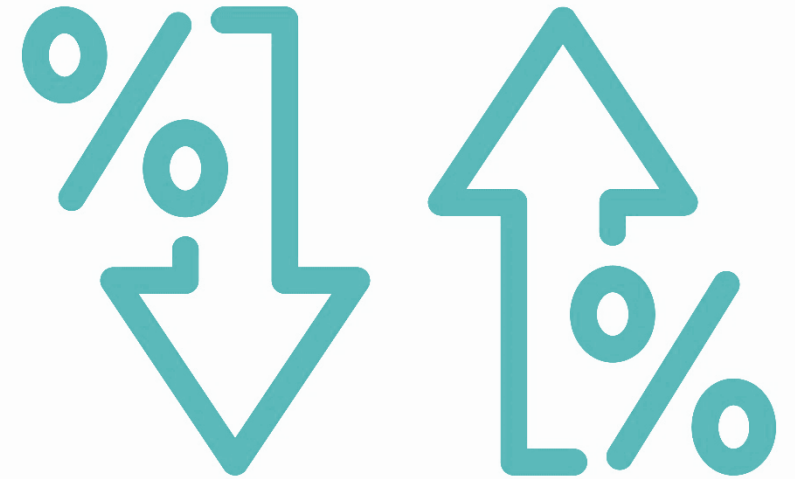
Investment

- IT, security & privacy
- Consultants
- Our people



Outlook

- Low interest rates
- Political issues
- Scrutiny of finance sector
- Recapture of lost revenues
- Grow market share

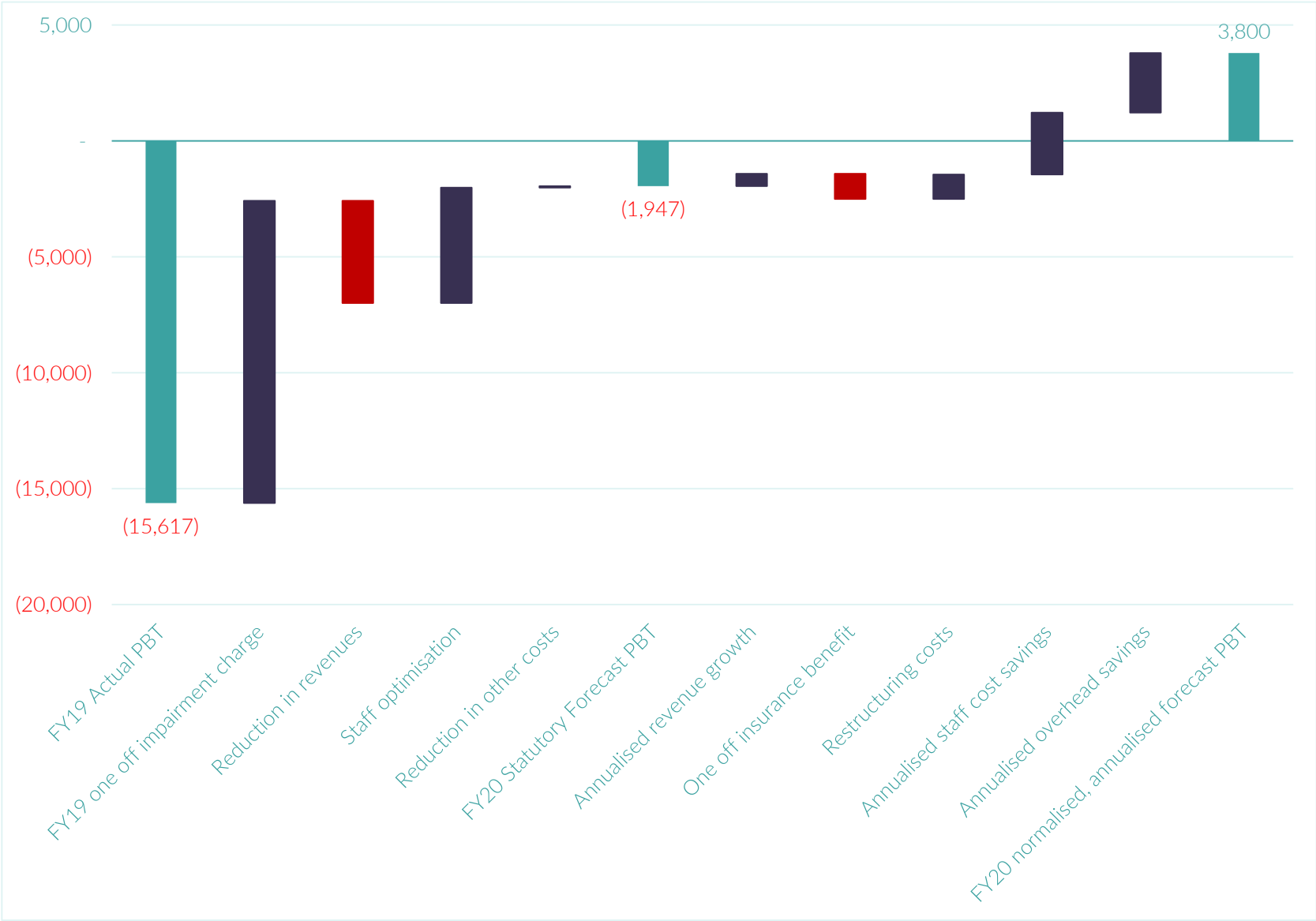


FY20 Guidance



	FY20 Forecast (Normalised) \$M	FY20 Forecast (Statutory) \$M	FY19 Actual \$M
Revenue	\$38.0	\$38.6	\$43.0
EBITDA	\$4.8	(\$1.0)	(\$1.6)
NPAT	\$2.6	(\$1.5)	(\$15.1)
EPS	1.79 cents	(1.03) cents	(18.36) cents

FY19 Actual PBT v FY20 Forecast PBT



LMW Focus & Strategy

- Rebuilding of revenues
- Simplification of the business
- Growth of regional network
- Diversification of revenue streams
- Profit improvement






FINANCIAL STATEMENTS AND REPORTS



Voting Instructions


LandMark White Limited
ACN 122 320 120

ANNUAL GENERAL MEETING
Thursday, 7 November 2019

Securityholder & Proxy Holder
Attendance & Voting Card

In the event of a poll, the Chairman of the Meeting will advise on the process for conducting the poll. When directed by the Chairman of the Meeting, place an "X" in either the "For", "Against" or "Abstain" box. As a proxyholder, you will have been provided with a report when you registered, which summarises how you have been directed to vote on a poll or a show of hands. When completing this card for a poll, you need only mark a box if you have "Discretionary" votes. If you do not have "Discretionary" votes, then you need only place this card in the ballot box.

Resolution	For	Against	Abstain
1. Adoption of Resolutions Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Re-election of Paul Pitts as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Election of Andrew Davies as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Re-election of Peter Isaac of Orons as Director (maximum 3 changes per year)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Re-election of Peter Isaac of Orons as Director (maximum 3 changes per year)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

1. As a securityholder or proxyholder, you are entitled to ask questions.
2. When asked to vote on a show of hands, please raise this card.
3. If a poll is to be conducted, you can register your votes by completing the reverse of this card and placing it in the ballot box when directed by the Chairman of the Meeting.

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Voting Cards (Blue)

Shareholders and Proxy holders who are entitled to vote at this meeting.


LandMark White Limited
ACN 122 320 120

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Non-voting Cards (Green)

Shareholder who has already cast vote.


LandMark White Limited
ACN 122 320 120

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Visitor Cards (Yellow)



RESOLUTIONS

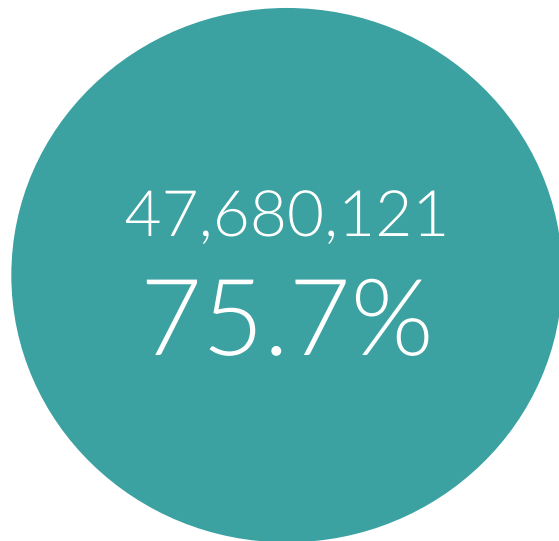


Resolution 1

Remuneration Report

“That, for the purpose of Section 250R(2) of the Corporations Act and for all other purposes, approval is given for the adoption of the Remuneration Report as contained in the Company’s Annual Financial Report for the financial year ended 30 June 2019.”

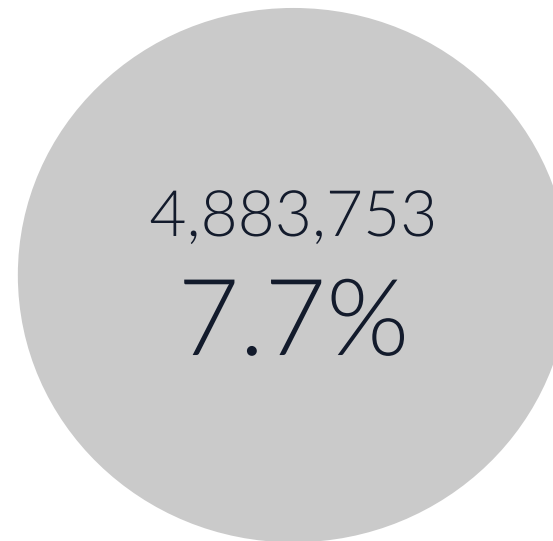
PROXY AND DIRECT VOTES (COMBINED)



For



Against



Open



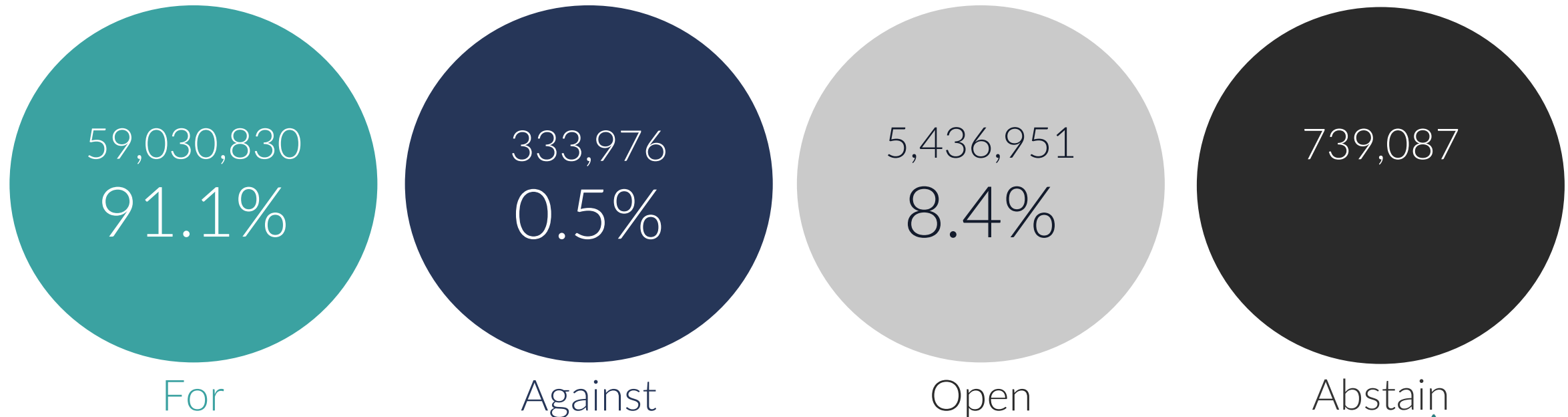
Abstain

Resolution 2

Re-election of Brad Piltz

“That Brad Piltz, a Director who retires by rotation in accordance with the Company’s Constitution and ASX Listing Rule 14.4, and being eligible offers himself for re-election as a Director of the Company, effective immediately.”

PROXY AND DIRECT VOTES (COMBINED)

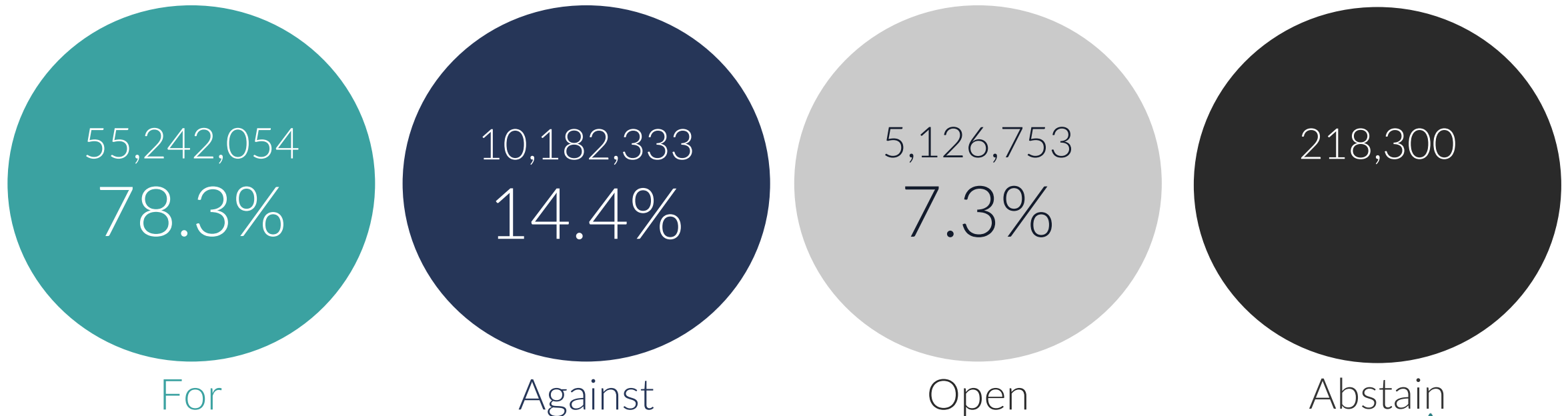


Resolution 3

Election of Andrea Staines

“That Ms Andrea Staines OAM, a Director appointed as an additional Director and holding office until the next general meeting of the Company after her appointment in accordance with the Company’s Constitution and ASX Listing Rule 14.4, be elected as a Director of the Company, effective immediately.”

PROXY AND DIRECT VOTES (COMBINED)

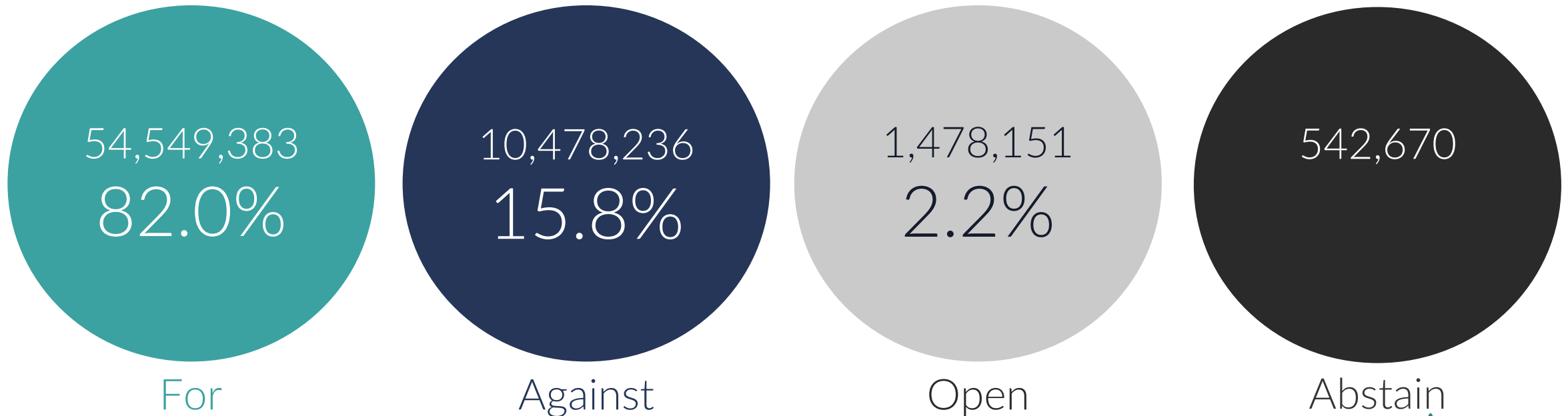


Resolution 4

Ratification of Prior Issue of
Shares to Enable Investment
Manager Pty Ltd

“That, for the purposes of ASX Listing Rule 7.4 and for all other purposes, the Shareholders ratify the allotment and prior issue of 2,500,000 shares issued on 23 August 2019 and otherwise on the terms and conditions set out in the Explanatory Statement which accompanies and forms part of this Notice of Meeting.”

PROXY AND DIRECT VOTES (COMBINED)

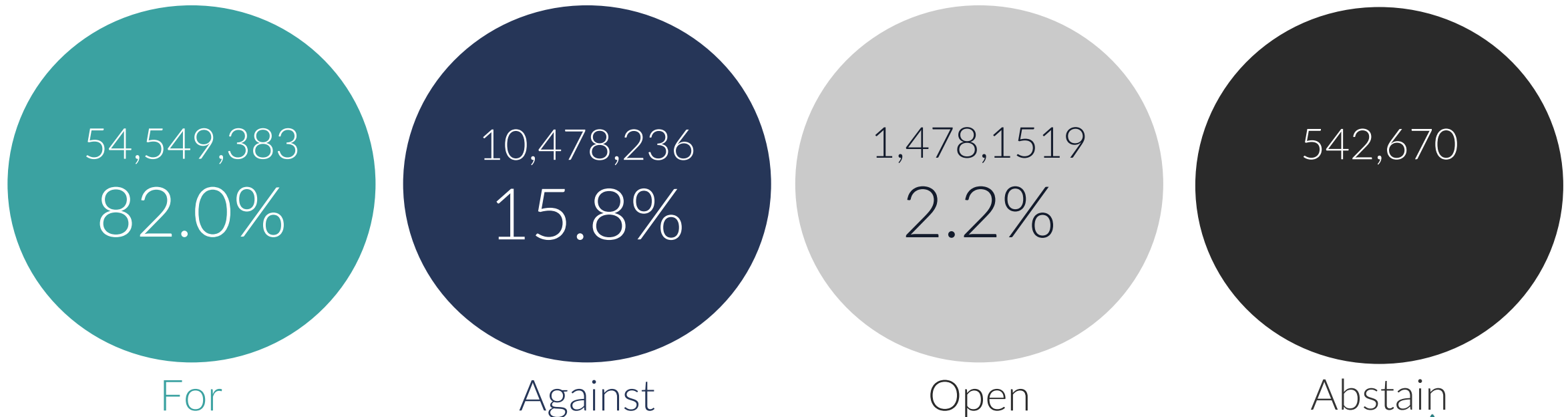


Resolution 5

Ratification of Prior Issue of
Options to Enable Investment
Manager Pty Ltd

“That, for the purposes of ASX Listing Rule 7.4 and for all other purposes, the Shareholders ratify the allotment and prior issue of 2,500,000 options issued on 23 August 2019 and otherwise on the terms and conditions set out in the Explanatory Statement which accompanies and forms part of this Notice of Meeting.”

PROXY AND DIRECT VOTES (COMBINED)





Questions?