

Hills completes divestment of Antenna and Audio-Visual businesses

Key points:

- Hills has completed the sale of its Antenna business to Bitek Pty Ltd and its Audio-Visual (AV) business to Amber Technology Ltd.
- The sales will result in a streamlined company focused on Health and a Distribution business centred on Security, IT and Technical Services.
- In line with previous guidance, the sales will have a full-year revenue impact of approximately \$50m with no negative impact on EBITDA, and will release approximately \$10m of working capital.

As previously advised, Hills Limited (ASX: HIL) reached agreement to sell its Antenna business to the Australian-owned and operated Bitek Pty Ltd and to sell its AV business to Amber Technology Limited, a subsidiary of the ASX-listed Ambertech Limited (ASX: AMO). Those transactions are now complete.

In line with previous guidance, the transactions will have the following effects on the Company's financial position:

- A full-year revenue impact of approximately \$50m with no negative impact on EBITDA;
- An approximate \$10m release of working capital to reduce net debt and to invest appropriately within the continuing businesses; and
- No further provisions or impairments associated with these transactions.

Hills Chief Executive Officer and Managing Director David Lenz said the divestments represented a significant milestone in Hills' strategy to focus on core businesses with the greatest potential to deliver growth and improved returns for all shareholders.

He said that following the divestments, Hills was now a streamlined company focused on:

- Hills Health – the leading provider of nurse call solutions, patient engagement systems and wi-fi networks in Australian and New Zealand hospitals and aged care facilities; and
- Hills Distribution – a leading provider of integrated Security, IT and Technical Services across Australia and New Zealand.

"We are confident this improved focus will have a positive impact on the overall performance of our company and provide our customers, partners, shareholders and staff with an exciting future that will deliver the results they expect and deserve," Mr Lenz said.



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Amber Technology Managing Director Peter Amos said both Amber Technology and Hills were committed to ensuring a smooth transition for customers, staff and vendors.

“Amber Technology is excited to be welcoming the Hills staff into our company, the brands represented by Hills into our portfolio, and many new customers into a relationship with Amber Technology,” Mr Amos said.

Hills can confirm previous guidance of a strong 1H net profit after tax (NPAT) performance over the previous corresponding period, subject to the timing of major project deliveries in December.

About Hills Limited

Hills is a majority Australian-owned publicly listed company (ASX: HIL) that is a value-added distributor of integrated technology solutions that connect, entertain and secure people in the environments they trust the most: their homes, schools and universities, hospitals and aged care facilities, workplaces and government institutions. For more information, visit www.hills.com.au

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