

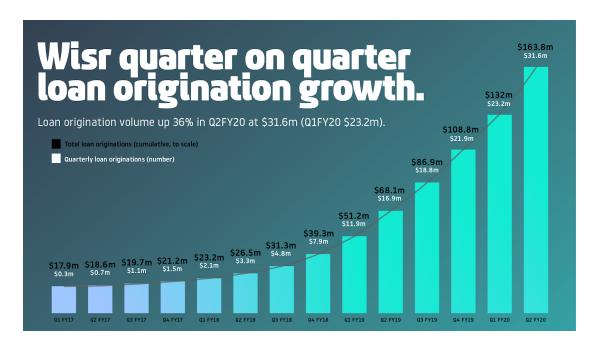
## **ASX RELEASE**

# Wisr records 36% quarterly loan origination growth Neo-lender writes \$31.6 million in new loans in Q2FY20

Sydney, 13 January 2020 - Wisr Limited (ASX: WZR) (ACN 004 661 205) ("Wisr", or the "Company") is pleased to announce \$31.6 million of new loans originated in Q2FY20 with total originations reaching \$163.8 million to 31 December 2019.

# Key highlights

- Wisr originated \$31.6 million in new loans in Q2FY20, a 36% increase when compared to the previous quarter (Q1FY20)
- H1FY20 originations of \$54.9 million saw a 90% increase when compared to H1FY19, and a 35% increase when compared to H2FY19
- Total loan originations now \$163.8 million
- New funding facility operational in the same quarter, with an approximate tripling of average margin when compared to previous loan unit economics



Mr. Anthony Nantes, CEO at Wisr said, "This is a fantastic achievement for Wisr as the Company continues to grow its core lending business while redefining what a consumer lending company can be."

"With the announcement last quarter of a new funding facility that approximately triples the average margin to Wisr on each loan written, the Company is at an exciting juncture with an aim to further accelerate growth."



"2020 is shaping up as another big year for Wisr as we continue to drive our strategy to scale loan originations, deliver category-defining products and partnerships, and ultimately provide Australians with a smarter, fairer alternative when it comes to their personal finances," finished Mr. Anthony Nantes.

#### -ends-

This announcement has been approved in accordance with the Company's Continuous Disclosure Policy and authorised for release by the Board.

## For further investor enquiries, please contact:

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#### **About Wisr Limited**

Wisr (ASX: WZR) is Australia's first neo-lender with a commitment to the financial wellness of all Australians, through providing a smarter, fairer and wiser collection of financial products and services. Wisr provides a unique financial wellness eco-system underpinned by consumer finance products, the Wisr App to help Australians pay down debt, WisrCredit.com.au the country's only credit score comparison service, combined with content and other products that use technology to provide better outcomes for borrowers, investors and everyday Australians.

For more information visit www.wisr.com.au