+Rule 4.7B

# **Appendix 4C**

## Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

### Name of entity

Freelancer Limited	
ABN	Quarter ended ("current quarter")
66 141 959 042	31 December 2019

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	14,384	56,972
1.2	Payments for		
	(a) research and development		
	(b) product manufacturing and operating costs	(1,517)	(7,600)
	(c) advertising and marketing	(2,928)	(9,829)
	(d) leased assets		
	(e) staff costs	(5,817)	(23,143)
	(f) administration and corporate costs (see note 4)	(4,303)	(13,019)
1.3	Dividends received (see note 3)		
1.4	Interest received	9	39
1.5	Interest and other costs of finance paid (see note 4)	(29)	(195)
1.6	Income taxes refunded / (paid)	(29)	(90)
1.7	Government grants and tax incentives		
1.8	Other (provide details if material)	448	(1,080)
1.9	Net cash from / (used in) operating activities	218	2,055

2.	Cash flows from investing activities		
2.1	Payments to acquire:		
	<ul><li>(a) property, plant and equipment</li><li>(b) businesses (see item 10)</li></ul>	(26)	(226)
	(c) investments		

<sup>+</sup> See chapter 19 for defined terms

<sup>1</sup> September 2016

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
	(d) intellectual property	-	(1)
	(e) other non-current assets		
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment		
	(b) businesses (see item 10)		
	(c) investments		
	(d) intellectual property		
	(e) other non-current assets		
2.3	Cash flows from loans to other entities		
2.4	Dividends received (see note 3)		
2.5	Other (provide details if material)		
2.6	Net cash from / (used in) investing activities	(26)	(227)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	11	340
3.2	Proceeds from issue of convertible notes		
3.3	Proceeds from exercise of share options		
3.4	Transaction costs related to issues of shares, convertible notes or options		
3.5	Proceeds from borrowings		
3.6	Repayment of borrowings		
3.7	Transaction costs related to loans and borrowings		
3.8	Dividends paid		
3.9	Other – lease liabilities (see note 4)	(795)	(3,091)
3.10	Net cash from / (used in) financing activities	(784)	(2,751)

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	33,772	33,211
4.2	Net cash from / (used in) operating activities (item 1.9 above)	218	2,055
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(26)	(227)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(784)	(2,751)

<sup>+</sup> See chapter 19 for defined terms 1 September 2016

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Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	(1,166)	(274)
4.6	Cash and cash equivalents at end of quarter	32,014	32,014

5.	Reconciliation of cash and cash equivalents	Current quarter \$A'000	Previous quarter \$A'000
	at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts		
5.1	Bank balances	31,210	32,965
5.2	Call deposits	804	807
5.3	Bank overdrafts		
5.4	Other (provide details)		
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	32,014	33,772

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	182
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	
6.3	Include below any explanation necessary to understand the transaction items 6.1 and 6.2	ns included in
Remur	neration to directors	

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	
7.3	Include below any explanation necessary to understand the transactio items 7.1 and 7.2	ns included in

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8.	Financing facilities available Add notes as necessary for an understanding of the position	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1	Loan facilities		
8.2	Credit standby arrangements		
8.3	Other (please specify)		
8.4	Include below a description of each facility at whether it is secured or unsecured. If any add proposed to be entered into after quarter end	ditional facilities have bee	n entered into or are

	Research and development	
9.2 F	!	
	Product manufacturing and operating costs	(1,934)
9.3 A	Advertising and marketing	(2,415)
9.4 L	Leased assets	(846)
9.5	Staff costs	(5,514)
9.6 A	Administration and corporate costs	(3,357)
9.7	Other (provide details if material)	(352)
9.8	Total estimated cash outflows	(14,418)

10.	Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1	Name of entity		
10.2	Place of incorporation or registration		
10.3	Consideration for acquisition or disposal		
10.4	Total net assets		
10.5	Nature of business		

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<sup>+</sup> See chapter 19 for defined terms 1 September 2016

#### **Compliance statement**

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

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Sign here:		Date: 31 January 2020
_	Company secretary	_

Print name: Neil Katz

#### **Notes**

- The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- 2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. In previously reported Appendix 4C's for quarters ended 31 March 2019, 30 June 2019 and 30 September 2019, lease payments for office premises were recorded as an expense and disclosed in the Appendix 4C in operating activities ('administration and corporate costs'). Following the Company's adoption of AASB16 Leases in 2019, these lease payments are now recorded in the Appendix 4C as interest payments, disclosed in operating activities (Interest and other costs of finance paid); and capital payments, disclosed in financing activities (Other lease liabilities). The impact of these changes on the Year to date (9 months) previously reported are that lease payments for the Year to date (9 months) of \$2,463k were previously reported in operating activities ('administration and corporate costs'). These lease payments for the Year to date (9 months) have been reclassified to operating activities (Interest and other costs of finance paid) of \$166k and to financing activities (Other lease liabilities) of \$2,297k

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<sup>+</sup> See chapter 19 for defined terms