## Big River Industries Limited Appendix 4D Half-year report

## BigRiver

## 1. Company details

Name of entity: Big River Industries Limited

ABN: 72 609 901 377

Reporting period: For the half-year ended 31 December 2019 Previous period: For the half-year ended 31 December 2018

#### 2. Results for announcement to the market

The Group has adopted Accounting Standard AASB 16 'Leases' for the half-year ended 31 December 2019 using the modified retrospective approach and as such comparatives have not been restated.

			\$
Revenues from ordinary activities	up	18.9% to	126,116,467
Profit from ordinary activities after tax attributable to the owners of Big River Industries Limited	up	25.8% to	2,264,220
Profit for the half-year attributable to the owners of Big River Industries Limited	up	25.8% to	2,264,220
		31 Dec 2019 Cents	31 Dec 2018 Cents
Basic earnings per share Diluted earnings per share		3.65 3.65	3.39 3.39
Dividends			
		Amount per security Cents	Franked amount per security Cents
Final dividend paid on 4 October 2019		2.20	2.20

On 25 February 2020, the directors declared a fully franked dividend of 2.40 cents per fully paid ordinary share to be paid on 3 April 2020.

Dividend dates are as follows:

- Ex-Date- Record Date- Payment Date4 March 20205 March 20203 April 2020

## Comments

The profit for the Group after providing for income tax amounted to \$2,264,220 (31 December 2018: \$1,800,480).

Refer to the Interim Report attached to this Appendix 4D for detailed explanation and commentary on the results.

#### 3. Net tangible assets

	31 Dec 2019 Cents	31 Dec 2018 Cents
Net tangible assets per ordinary security	67.46	89.08

## Big River Industries Limited Appendix 4D Half-year report



Consolidated 31 Dec 2019 31 Dec 2018 \$ \$

Date: 25 February 2020

 Net assets
 70,003,349
 58,840,422

 Intangibles
 (27,861,083)
 (11,588,659)

 Net tangible assets
 42,142,266
 47,251,763

Ordinary shares (No.) 62,468,912 53,043,949

Following the adoption of AASB 16 'Leases', net tangible assets include right-of-use assets of \$18,803,536 and related lease liabilities of \$19,903,002.

## 4. Control gained over entities

Name of entities (or group of entities)

Big Hammer Building Supplies

Date control gained 5 July 2019

Refer to note 19 in the attached Interim Report for further information.

#### 5. Dividend reinvestment plans

The following dividend or distribution plans are in operation:

The dividend reinvestment plan dated 10 December 2019 is in operation, which can be downloaded at http://bigriverindustries.com.au/Investors/?page=Corporate-Governance

The last date(s) for receipt of election notices for the dividend or distribution plans: 6 March 2020

## 6. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

#### 7. Attachments

Details of attachments (if any):

The Interim Report of Big River Industries Limited for the half-year ended 31 December 2019 is attached.

## 8. Signed

Signed

Stephen Parks Chief Financial Officer and Company Secretary Sydney



## **Big River Industries Limited**

ABN 72 609 901 377

**Interim Report - 31 December 2019** 

## Big River Industries Limited Contents 31 December 2019



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## Big River Industries Limited Directors' report 31 December 2019



The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'Group') consisting of Big River Industries Limited (referred to hereafter as the 'Company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2019.

#### **Directors**

The following persons were directors of Big River Industries Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

James Bernard Bindon Martin Kaplan Malcolm Geoffrey Jackman Vicky Papachristos Brendan York (appointed 24 October 2019) Gregory Ray Laurie (resigned 31 July 2019)

#### **Principal activities**

During the financial half-year the principal continuing activities of the Group consisted of the manufacture of veneer, plywood and formply, and the distribution of building supplies.

#### **Dividends**

Dividends paid during the financial half-year were as follows:

Consolidated
31 Dec 2019 31 Dec 2018
\$ \$

Final dividend of 2.2 cents per fully paid ordinary share paid on 4 October 2019 (2018: 3.5 cents paid on 2 October 2018)

1,374,316 1,856,538

#### Dividend declared

On 25 February 2020, the directors declared a fully franked dividend of 2.4 cents per fully paid ordinary share to be paid on 3 April 2020.

#### Dividend reinvestment plan

The Company's dividend reinvestment plan ("DRP"), dated 10 December 2019, will be in effect for the half-year fully franked interim dividend payment of 2.4 cents per fully paid ordinary share. The DRP Terms and Application Form are available on the Company's website at http://bigriverindustries.com.au/Investors/?page=Corporate-Governance for those eligible shareholders who would like to participate.

The relevant issue price will be the volume-weighted average share price of the Company's shares sold on the ASX during the ten trading days commencing on the second trading day following the relevant record date. A DRP discount of 2.5% will apply to the interim dividend.

#### **Review of operations**

Revenue for the half-year ended 31 December 2019 was \$126.1 million, up 18.9% from \$106.0 million the previous financial half-year, but down 3.3% on a same-store basis.

Net profit after tax for the half-year was \$2.3 million, up 25.8% from \$1.8 million in the previous financial half-year.

The impact of the introduction of AASB 16 'Leases' is summarised in the table below and provides a comparison of the Group's operating results on a pre-AASB 16 basis. The adoption of AASB 16 has boosted EBITDA (prior to acquisition costs) by \$2.5 million, increased depreciation by \$2.3 million and reduced NPAT by \$0.2 million.

## Big River Industries Limited Directors' report 31 December 2019



Description	Statutory 1H FY2020 \$'000	Impact of AASB16 \$'000	Normalised 1H FY2020 \$'000	Statutory 1H FY2019 \$'000
EBITDA (before acquisition costs)	8,726	(2,510)	6,216	4,513
Acquisition costs	(325)		(325)	(241)
EBITDA	8,401	(2,510)	5,891	4,272
Depreciation	(3,908)	2,331	(1,577)	(1,285)
EBIT	4,493	(179)	4,314	2,987
Interest	(1,279)	444	(835)	(423)
NPBT	3,214	265	3,479	2,564
Tax	(950)	(75)	(1,025)	(763)
NPAT	2,264	190	2,454	1,801

Excluding the positive impact of the adoption of AASB 16 'Leases', EBITDA of \$6.2 million (prior to acquisition costs) was up 37.7% on the previous financial half-year mostly due to the inclusion of six full months of the New Zealand acquisition.

EBITDA contribution (prior to AASB 16) from manufacturing facilities was \$0.7 million, steady with the \$0.7 million contribution in the previous financial half-year.

EBITDA from distribution activities (prior to AASB 16) was \$7.4 million, up 33.4% from \$5.6 million in the previous financial year.

### Significant changes in the state of affairs

On 5 July 2019, the Group executed a business purchase deed to acquire the business and assets of Big Hammer Building Supplies, a business located in Aitkenvale, Queensland. The purchase price was \$1,974,445 which includes the acquisition of inventory and plant and equipment and was settled through the payment of \$1,774,445 in cash. An amount of \$200,000 is payable as cash or through the issue of ordinary shares in Big River Industries Limited, at the Company's discretion, upon achieving agreed EBITDA targets. The values are provisional as at 31 December 2019.

On 11 July 2019, the Company issued 5,806,429 ordinary shares at an issue price of \$1.05 per share following approval at the Company's EGM on 9 July 2019.

On 12 July 2019, the Company issued 1,803,264 shares as part consideration to the vendors of the New Zealand businesses of Plytech International Limited and Decortech Limited as referred to in the Company's announcement of 1 May 2019. These shares are subject to voluntary escrow, of which 37.5% will be released from escrow after 12 months of the date of issue and the remaining 62.5% will be released from escrow after 24 months of the date of issue.

There were no other significant changes in the state of affairs of the Group during the financial half-year.

#### Matters subsequent to the end of the financial half-year

On 17 February 2020, the Group executed a business purchase deed to acquire the trading business and assets of Pine Design Truss and Timber located in Adelaide, South Australia. The purchase price is \$3,700,000 which includes the acquisition of inventory and plant and equipment. \$3,300,000 is payable at completion with the balance of \$400,000 payable upon achieving agreed EBITDA targets over a two year period.

Apart from the dividend declared as discussed above, no other matter or circumstance has arisen since 31 December 2019 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

#### **Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

## Big River Industries Limited Directors' report 31 December 2019



This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors

Malcolm Jackman

25 February 2020 Sydney

Chairman

James Bindon Managing Director



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The Board of Directors Big River Industries Limited Trenayr Road Junction Hill, NSW 2480

25 February 2020

**Dear Board Members** 

## **Auditor's Independence Declaration to Big River Industries Limited**

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of Big River Industries Limited.

As lead audit partner for the review of the half-year financial report of Big River Industries Limited for the half-year ended 31 December 2019, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Yours faithfully

Alfred Nehama

Partner

**Chartered Accountants** 

DELOITTE TOUCHE TOHMATSU

## Big River Industries Limited Statement of profit or loss and other comprehensive income For the half-year ended 31 December 2019



	Note	Conso 31 Dec 2019 \$	
Revenue	4	126,116,467	106,027,430
Other income	5	15,133	-
Expenses Raw materials and consumables used Selling and distribution expense Employee benefits expense Occupancy expense General and administration expense Acquisition costs Depreciation and amortisation expense Impairment of receivables Finance costs	6 6 7 6	(89,289,181) (3,137,782) (18,405,967) (2,589,977) (3,639,310) (325,432) (3,908,043) (342,676) (1,278,860)	(77,562,959) (3,050,748) (13,682,844) (3,981,852) (2,944,066) (241,477) (1,285,579) (291,908) (422,474)
Profit before income tax expense		3,214,372	2,563,523
Income tax expense		(950,152)	(763,043)
Profit after income tax expense for the half-year attributable to the owners of Big River Industries Limited		2,264,220	1,800,480
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss Foreign currency translation		152,859	
Other comprehensive income for the half-year, net of tax		152,859	
Total comprehensive income for the half-year attributable to the owners of Big River Industries Limited		2,417,079	1,800,480
		Cents	Cents
Basic earnings per share Diluted earnings per share	20 20	3.65 3.65	3.39 3.39



	Note	Conso 31 Dec 2019 \$	lidated 30 Jun 2019 \$
Assets			
Current assets Cash and cash equivalents Trade and other receivables Inventories Other Total current assets	7	14,859 34,277,655 38,194,847 2,066,077 74,553,438	1,202,098 43,117,725 37,209,150 841,558 82,370,531
Non-current assets Property, plant and equipment Right-of-use assets Intangibles Deferred tax Total non-current assets	8 9 10	27,442,977 18,803,536 27,861,083 2,763,841 76,871,437	27,971,850 - 26,296,429 2,445,584 56,713,863
Total assets		151,424,875	139,084,394
Liabilities			
Current liabilities Trade and other payables Deferred consideration Borrowings Lease liabilities Income tax Provisions Contingent consideration Total current liabilities	11 12	27,473,606 - 843,486 5,073,506 197,565 4,149,715 1,987,470 39,725,348	36,323,029 16,609,092 506,115 901,175 66,830 4,034,133 250,000 58,690,374
Non-current liabilities Borrowings Lease liabilities Deferred tax Provisions Contingent consideration Total non-current liabilities	13 14	22,550,000 16,805,689 69,393 600,606 1,670,490 41,696,178	13,520,000 1,368,048 105,600 500,606 3,365,756 18,860,010
Total liabilities		81,421,526	77,550,384
Net assets		70,003,349	61,534,010
Equity Issued capital Reserves Retained profits	15 16	69,273,615 215,399 514,335	61,325,301 1,764 206,945
Total equity		70,003,349	61,534,010

## Big River Industries Limited Statement of changes in equity For the half-year ended 31 December 2019



Consolidated	Issued capital \$	Foreign currency translation reserve \$	Share-based payments reserve	Accumulated losses	Total equity
Balance at 1 July 2018	59,522,743	-	-	(626,263)	58,896,480
Profit after income tax expense for the half- year Other comprehensive income for the half-year, net of tax	- -	-	- -	1,800,480	1,800,480
Total comprehensive income for the half-year	-	-	-	1,800,480	1,800,480
Transactions with owners in their capacity as owners: Dividends paid (note 17)				(1,856,538)	(1,856,538)
Balance at 31 December 2018	59,522,743	-		(682,321)	58,840,422
Consolidated	Issued capital	Foreign currency translation reserve	Share-based payments reserve	Retained profits	Total equity
	\$	\$ 1.704	\$	\$	\$
Balance at 1 July 2019	61,325,301	1,764	-	206,945	61,534,010
Adjustment for change in accounting policy (note 2)		-		(582,514)	(582,514)
Balance at 1 July 2019 - restated	61,325,301	1,764	-	(375,569)	60,951,496
Profit after income tax expense for the half- year Other comprehensive income for the half-year, net of tax	-	152,859	-	2,264,220	2,264,220 152,859
Total comprehensive income for the half-year	-	152,859	-	2,264,220	2,417,079
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 15) Share-based payments Dividends paid (note 17)	7,948,314 - -	- - -	60,776	- - (1,374,316)	7,948,314 60,776 (1,374,316)
Balance at 31 December 2019	69,273,615	154,623	60,776	514,335	70,003,349

## Big River Industries Limited Statement of cash flows For the half-year ended 31 December 2019



	Note	Conso 31 Dec 2019 \$	
Cash flows from operating activities Receipts from customers (inclusive of GST) Payments to suppliers and employees (inclusive of GST)		148,155,767 (143,909,347)	127,000,127 (123,300,309)
Other revenue Interest and other finance costs paid Income taxes paid		4,246,420 103,207 (758,687) (980,379)	3,699,818 94,859 (422,474) (1,515,654)
Net cash from operating activities		2,610,561	1,856,549
Cash flows from investing activities  Payment for purchase of businesses, net of cash acquired Final payments for prior period's business acquisitions Payments for property, plant and equipment Payments for intangibles Payments of deferred consideration Proceeds from disposal of property, plant and equipment	19	(1,773,945) (14,697,412) (546,348) (373,255) (250,000) 15,133	(4,415,112) - (871,555) - - -
Net cash used in investing activities		(17,625,827)	(5,286,667)
Cash flows from financing activities Proceeds from issue of shares Proceeds from borrowings Repayment of borrowings Net lease repayments Dividends paid		6,054,887 9,030,000 - (293,030) (1,374,316)	4,500,000 (1,000,000) (253,027) (1,856,538)
Net cash from financing activities		13,417,541	1,390,435
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the financial half-year Effects of exchange rate changes on cash and cash equivalents		(1,597,725) 695,983 73,115	(2,039,683) 1,971,251
Cash and cash equivalents at the end of the financial half-year		(828,627)	(68,432)



### Note 1. General information

The financial statements cover Big River Industries Limited as a Group consisting of Big River Industries Limited ('Company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ('Group'). The financial statements are presented in Australian dollars, which is Big River Industries Limited's functional and presentation currency.

Big River Industries Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Trenayr Road Junction Hill NSW 2460

A description of the nature of the Group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 25 February 2020.

## Note 2. Significant accounting policies

These general purpose financial statements for the interim half-year reporting period ended 31 December 2019 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2019 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The principal accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, except for the policies stated below.

## New or amended Accounting Standards and Interpretations adopted

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

The following Accounting Standards and Interpretations are most relevant to the Group:

#### AASB 16 Leases

The Group has adopted AASB 16 from 1 July 2019. The standard replaces AASB 117 'Leases' and for lessees eliminates the classifications of operating leases and finance leases. Subject to exceptions, a 'right-of-use' asset is capitalised in the statement of financial position, measured at the present value of the unavoidable future lease payments to be made over the lease term. The exceptions relate to short-term leases of 12 months or less and leases of low-value assets (such as personal computers and small office furniture) where an accounting policy choice exists whereby either a 'right-of-use' asset is recognised or lease payments are expensed to profit or loss as incurred. A liability corresponding to the capitalised lease is also recognised, adjusted for lease prepayments, lease incentives received, initial direct costs incurred and an estimate of any future restoration, removal or dismantling costs.

Straight-line operating lease expense recognition is replaced with a depreciation charge for the leased asset (included in operating costs) and an interest expense on the recognised lease liability (included in finance costs). In the earlier periods of the lease, the expenses associated with the lease under AASB 16 will be higher when compared to lease expenses under AASB 117. However, EBITDA (Earnings Before Interest, Tax, Depreciation and Amortisation) results will be improved as the operating expense is replaced by interest expense and depreciation in profit or loss under AASB 16. For classification within the statement of cash flows, the lease payments are separated into both a principal (financing activities) and interest (either operating or financing activities) component. For lessor accounting, the standard does not substantially change how a lessor accounts for leases.



### Note 2. Significant accounting policies (continued)

## Practical expedients applied

In adopting AASB 16, the Group has used the following practical expedients permitted by the standard:

- applied a single discount rate to a portfolio of leases with reasonably similar characteristics;
- accounted for operating leases with a remaining lease term of less than 12 months as at 1 July 2019 as short-term leases;
- excluded initial direct costs for the measurement of the right-of-use asset at the date of initial application; and
- used hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

#### Impact of adoption

AASB 16 was adopted using the modified retrospective approach and as such comparatives have not been restated. The impact of the adoption on opening retained earnings as at the transition date 1 July 2019 is as follows:

	1 July 2019 \$
Operating lease commitments as at 1 July 2019 (AASB 117) Short-term leases not recognised as a right-of-use asset (AASB 16) Net impact of discounting* and lease extension options not accounted for under AASB 117 Lease liabilities (AASB 16)	(20,384,046) 47,500 (704,315) (21,040,861)
Right-of-use assets (AASB 16) Tax effect on the above adjustments	20,209,747 248,600 20,458,347
Reduction in opening retained profits as at 1 July 2019	(582,514)

<sup>\*</sup> The lease payments have been discounted based on the weighted average incremental borrowing rate of 4.265%.

#### Changes to the significant accounting policies

Changes to the significant accounting policies as a result of the new standard adopted since the Annual Report date are as follows.

### Right-of-use assets (from 1 July 2019)

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the consolidated entity expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The Group has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

#### Lease liabilities (from 1 July 2019)

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the consolidated entity's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.



## Note 2. Significant accounting policies (continued)

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual quarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

## Note 3. Operating segments

### Identification of reportable operating segments

The Group is organised into one operating segment as the Group operated predominantly in Australia and in one industry being the supply of building products. This assessment is based on the internal reports that are reviewed and used by the Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. Accordingly the information provided in this Interim Report reflects the one operating segment.

	Revenue from external customers		Geographical non-current assets	
	31 Dec 2019	31 Dec 2018	31 Dec 2019	30 Jun 2019
	\$	\$	\$	\$
Australia	111,991,047	105,932,571	51,890,895	40,149,680
New Zealand	14,022,213		22,216,701	14,118,599
	126,013,260	105,932,571	74,107,596	54,268,279

The Group's revenue is generated from sales of building products in Australia and New Zealand. The geographic split of this revenue across all companies is: a) Australia (89%) and b) New Zealand (11%).

The geographical non-current assets above are exclusive of deferred tax assets.

#### Note 4. Revenue

		lidated 31 Dec 2018 \$
Revenue from contracts with customers Sale of goods	126,013,260	105,932,571
Other revenue Other revenue	103,207	94,859
Revenue	126,116,467	106,027,430

## Disaggregation of revenue

Disaggregation of revenue is already disclosed in note 3. All of the Group's revenue is recognised at a point in time.

Note 5. Other income		
	Consol	lidated
	31 Dec 2019 \$	31 Dec 2018 \$
Net gain on disposal of property, plant and equipment	15,133	



## Note 6. Expenses

		lidated 31 Dec 2018 \$
Profit before income tax includes the following specific expenses:		
Cost of sales Cost of sales	89,289,181	77,562,959
Depreciation Buildings Plant and equipment Buildings right-of-use assets	83,622 1,211,599 2,330,900	83,408 938,171 
Total depreciation	3,626,121	1,021,579
Amortisation Customer relationships Product development	264,000 17,922	264,000
Total amortisation	281,922	264,000
Total depreciation and amortisation	3,908,043	1,285,579
Finance costs Interest and finance charges paid/payable on borrowings Interest and finance charges paid/payable on lease liabilities	834,602 444,258	422,474
Finance costs expensed	1,278,860	422,474
Superannuation expense Defined contribution superannuation expense	1,116,572	856,307
Note 7. Current assets - trade and other receivables		
		lidated 30 Jun 2019 \$
Trade receivables Less: Allowance for expected credit losses	34,477,818 (1,641,249) 32,836,569	43,219,203 (1,430,786) 41,788,417
Other receivables	1,441,086	1,329,308
	34,277,655	43,117,725

## Allowance for expected credit losses

The Group has recognised a loss of \$342,676 in profit or loss in respect of the expected credit losses for the half-year ended 31 December 2019 (31 December 2018: loss of \$291,908).

The impact of expected credit losses on other receivables is immaterial.



## Note 7. Current assets - trade and other receivables (continued)

The ageing of the receivables and allowance for expected credit losses provided for above are as follows:

	Expected cr	edit loss rate	Carrying	g amount		or expected losses
Consolidated	31 Dec 2019 %	30 Jun 2019 %	31 Dec 2019 \$	30 Jun 2019 \$	31 Dec 2019 \$	30 Jun 2019 \$
Not overdue 0 to 3 months overdue 3 to 6 months overdue Over 6 months overdue	0.45% 15.00% 40.00%	0.73% 15.00% 40.00%	13,336,498 17,308,636 2,186,025 3,087,745	21,868,224 18,429,176 1,620,430 2,630,681	78,247 327,904 1,235,098	135,450 243,064 1,052,272
			35,918,904	44,548,511	1,641,249	1,430,786

Debtors are written off when the cash is no longer considered collectable. The Group has insurance policies over most long standing debt which limits its credit risk.

## Note 8. Non-current assets - property, plant and equipment

	Consolidated 31 Dec 2019 30 Jun 2019 \$ \$
Freehold land - at cost	855,701 855,701
Buildings - at cost Less: Accumulated depreciation	6,043,487 6,043,487 (683,950) (600,328) 5,359,537 5,443,159
Plant and equipment - at cost Less: Accumulated depreciation	26,812,480 26,352,099 (5,584,741) (4,679,109) 21,227,739 21,672,990 27,442,977 27,971,850

### Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

Consolidated	Freehold land \$	Buildings \$	Plant and equipment \$	Total \$
Balance at 1 July 2019 Additions Additions through business combinations (note 19) Depreciation expense	855,701 - - -	5,443,159 - - (83,622)	21,672,990 546,348 220,000 (1,211,599)	27,971,850 546,348 220,000 (1,295,221)
Balance at 31 December 2019	855,701	5,359,537	21,227,739	27,442,977



## Note 9. Non-current assets - right-of-use assets

	Conso	Consolidated	
	31 Dec 2019 \$	30 Jun 2019 \$	
Buildings - right-of-use Less: Accumulated depreciation	21,134,436 (2,330,900)		
	18,803,536	_	

Additions to the right-of-use assets during the half-year were \$934,257.

The Group leases land and buildings for its offices, warehouses and retail outlets under agreements of between 2 to 10 years with, in some cases, options to extend. The leases have various escalation clauses. On renewal, the terms of the leases are renegotiated.

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

Consolidated	Buildings \$
Balance at 1 July 2019 Adjustment on transition to AASB 16 Additions Exchange differences Depreciation expense	20,209,747 934,257 (9,568) (2,330,900)
Balance at 31 December 2019	18,803,536

### Note 10. Non-current assets - intangibles

		lidated 30 Jun 2019 \$
Goodwill - at cost	26,666,662	25,193,341
Customer relationships - at cost Less: Accumulated amortisation	1,584,000 (1,496,000) 88,000	1,584,000 (1,232,000) 352,000
Software - at cost	946,337	601,379
Product development - at cost Less: Accumulated amortisation	178,006 (17,922) 160,084	149,709 - 149,709
	27,861,083	26,296,429



## Note 10. Non-current assets - intangibles (continued)

### Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

Consolidated	Goodwill \$	Customer relationships	Software \$	Product development \$	Total \$
Balance at 1 July 2019 Additions	25,193,341	352,000	601,379 344,958	149,709 28,297	26,296,429 373,255
Additions through business combinations (note 19) Other adjustments	1,346,958 64,312	-	-	-	1,346,958 64,312
Exchange differences Amortisation expense	62,051	(264,000)	- -	(17,922)	62,051 (281,922)
Balance at 31 December 2019	26,666,662	88,000	946,337	160,084	27,861,083

## Note 11. Current liabilities - borrowings

	Conso	lidated
	31 Dec 2019 \$	30 Jun 2019 \$
Bank overdraft	843,486	506,115

### Note 12. Current liabilities - lease liabilities

	Consolidated	
	31 Dec 2019 30 Jun 2019 \$ \$	9
Lease liability - existing Lease liability - new liability on adoption of AASB 16	627,005 901,17 4,446,501	5
	5,073,506 901,17	5

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Note 13. Non-current liabilities - borrowings		
	Conso	lidated
	31 Dec 2019 \$	30 Jun 2019 \$
Bank bills	22,550,000	13,520,000

The bank bill facility has a limit of \$30,000,000 and had an unused amount of \$7,450,000 at 31 December 2019. The facility is secured by first mortgages over the Group's assets and has an expiry date of 31 March 2022.

## Note 14. Non-current liabilities - lease liabilities

	Consolidated		
	31 Dec 2019 \$	30 Jun 2019 \$	
Lease liability - existing Lease liability - new liability on adoption of AASB 16	1,349,188 	1,368,048	
	16,805,689	1,368,048	



## Note 15. Equity - issued capital

	Consolidated			
	31 Dec 2019 Shares	30 Jun 2019 Shares	31 Dec 2019 \$	30 Jun 2019 \$
Ordinary shares - fully paid	62,468,912	54,859,219	69,273,615	61,325,301

## Movements in ordinary share capital

Details	Date	Shares	Issue price	\$
Balance Issue of shares Issue of shares as part consideration to the vendors	1 July 2019 11 July 2019	54,859,219 5,806,429	\$1.05	61,325,301 6,096,750
of Plytech International Limited and Decortech Limited Transaction costs arising on share issue, net of tax	12 July 2019	1,803,264	\$1.05	1,893,427 (41,863)
Balance	31 December 2019	62,468,912		69,273,615

### Note 16. Equity - reserves

	Consol 31 Dec 2019 \$	
Foreign currency reserve Share-based payments reserve	154,623 60,776	1,764
	215,399	1,764

## Foreign currency reserve

The reserve is used to recognise exchange differences arising from the translation of the financial statements of foreign operations to Australian dollars. It is also used to recognise gains and losses on hedges of the net investments in foreign operations.

### Share-based payments reserve

The reserve is used to recognise the value of equity benefits provided to employees and directors as part of their remuneration, and other parties as part of their compensation for services.

## Note 17. Equity - dividends

Dividends paid during the financial half-year were as follows:

	Consolidated	
	31 Dec 2019 \$	31 Dec 2018 \$
Final dividend of 2.2 cents per fully paid ordinary share paid on 4 October 2019 (2018: 3.5 cents paid on 2 October 2018)	1,374,316	1,856,538

#### Dividend declared

On 25 February 2020, the directors declared a fully franked dividend of 2.4 cents per fully paid ordinary share to be paid on 3 April 2020.



## Note 17. Equity - dividends (continued)

#### Dividend reinvestment plan

The Company's dividend reinvestment plan ("DRP"), dated 10 December 2019, will be in effect for the half-year fully franked interim dividend payment of 2.4 cents per fully paid ordinary share. The DRP Terms and Application Form are available on the Company's website at http://bigriverindustries.com.au/Investors/?page=Corporate-Governance for those eligible shareholders who would like to participate.

The relevant issue price will be the volume-weighted average share price of the Company's shares sold on the ASX during the ten trading days commencing on the second trading day following the relevant record date. A DRP discount of 2.5% will apply to the interim dividend.

#### Note 18. Contingent liabilities

The Group has given bank guarantees as at 31 December 2019 of \$2,152,827 (30 June 2019: \$742,975) to various landlords.

#### Note 19. Business combinations

## Big Hammer Building Supplies, Townsville QLD

On 5 July 2019, the Group executed a business purchase deed to acquire the business and assets of Big Hammer Building Supplies, a business located in Townsville, Queensland. The purchase price was \$1,974,445 which includes the acquisition of inventory and plant and equipment and was settled through the payment of \$1,774,445 in cash. An amount of \$200,000 is payable as cash or through the issue of ordinary shares in Big River Industries Limited, at the company's discretion, upon achieving agreed EBITDA targets. The values identified are provisional as at 31 December 2019.

Details of the acquisition are as follows:

	Fair value \$
Cash and cash equivalents Inventories Plant and equipment Deferred tax asset Employee benefits	500 435,787 220,000 12,343 (41,143)
Net assets acquired Goodwill	627,487 1,346,958
Acquisition-date fair value of the total consideration transferred	1,974,445
Representing: Cash paid or payable to vendor Contingent consideration	1,774,445 200,000
	1,974,445
Acquisition costs expensed to profit or loss	241,646
Cash used to acquire business, net of cash acquired: Acquisition-date fair value of the total consideration transferred Less: contingent consideration	1,974,445 (200,000)
Net cash used	1,774,445



## Note 20. Earnings per share

	Conso 31 Dec 2019 \$	lidated 31 Dec 2018 \$
Profit after income tax attributable to the owners of Big River Industries Limited	2,264,220	1,800,480
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	62,045,541	53,043,949
Weighted average number of ordinary shares used in calculating diluted earnings per share	62,045,541	53,043,949
	Cents	Cents
Basic earnings per share Diluted earnings per share	3.65 3.65	3.39 3.39

Options over ordinary shares were excluded from the above calculations as they are not dilutive. As at 31 December 2019, the performance conditions in relation to the performance rights issued during the half-year were not met and, accordingly, the performance rights under employee share plans have not been included as dilutive.

#### Note 21. Share-based payments

## **Unlisted options**

The terms and conditions of options granted are detailed in the 30 June 2019 Annual Report.

Set out below are summaries of options granted under the plan:

#### 31 Dec 2019

31 Dec 2019		Eversion	Balance at			Expired/	Balance at
Grant date	Expiry date	Exercise price	the start of the half-year	Granted	Exercised	forfeited/ other	the end of the half-year
19/02/2016 13/02/2017	19/02/2021 13/02/2022	\$2.00 \$2.20	1,185,000 45,455 1,230,455	- - -	- - -	-	1,185,000 45,455 1,230,455
31 Dec 2018		Exercise	Balance at the start of			Expired/ forfeited/	Balance at the end of
Grant date	Expiry date	price	the half-year	Granted	Exercised	other	the half-year
19/02/2016 13/02/2017	19/02/2021 13/02/2022	\$2.00 \$2.20	1,370,000 45,455	<u>-</u>	-	(185,000)	1,185,000 45,455
			1,415,455			(185,000)	1,230,455

## **Performance rights**

As detailed in the 30 June 2019 Annual Report, shareholders approved the Big River Industries Limited Rights Plan ('BRIRP') to grant performance rights to certain key executive management personnel.



## Note 21. Share-based payments (continued)

Set out below are summaries of performance rights granted:

#### 31 Dec 2019

0. 200 2010		Balance at the start of			Expired/ forfeited/	Balance at the end of
Grant date	Expiry date	the half-year	Granted	Exercised	other	the half-year
23/11/2018	23/11/2023	341,355	-	-	-	011,000
28/11/2019	28/11/2024		677,590	-	-	677,590
		341,355	677,590		-	1,018,945
31 Dec 2018						
		Balance at the start of			Expired/ forfeited/	Balance at the end of
Grant date	Expiry date	the half-year	Granted	Exercised	other	the half-year
23/11/2018	23/11/2023		341,355		_	341,355
		-	341,355	-	-	341,355

## Note 22. Events after the reporting period

On 17 February 2020, the Group executed a business purchase deed to acquire the trading business and assets of Pine Design Truss and Timber located in Adelaide, South Australia. The purchase price is \$3,700,000 which includes the acquisition of inventory and plant and equipment. \$3,300,000 is payable at completion with the balance of \$400,000 payable upon achieving agreed EBITDA targets over a two year period.

Apart from the dividend declared as disclosed in note 17, no other matter or circumstance has arisen since 31 December 2019 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

# Big River Industries Limited Directors' declaration 31 December 2019



In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 31 December 2019 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

Malcolm Jackman Chairman

25 February 2020 Sydney James Bindon Managing Director



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## Independent Auditor's Review Report to the Members of Big River Industries Limited

We have reviewed the accompanying half-year financial report of Big River Industries Limited (the "Company), which comprises the condensed statement of financial position as at 31 December 2019, the condensed statement of profit or loss and comprehensive income, the condensed statement of changes in equity and the condensed statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the Company and the entities it controlled at the end of the half-year or from time to time during the half-year.

Directors' Responsibility for the Half-Year Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2019 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Big River Industries Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Auditor's Independence Declaration

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Big River Industries Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.

## **Deloitte.**

#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Big River Industries Limited is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2019 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

DELOITTE TOUCHE TOHMATSU

Alfred Nehama

Partner

Chartered Accountants Sydney, 25 February 2020