

28 February 2020

### **Appendix 4D and Half year Financial Statements**

The Directors of Site Group International Limited ("Site", ASX:SIT)) are pleased to announce the release of:

- Appendix 4D Half Year Report for the 6 months ended 31 December 2019: and
- Half year financial statements

The attached half year report details the result of the group over the last 6 months.

--- END ---

### **Media and Investors**

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# Site

Site Group International Limited and Controlled Entities ABN 73 003 201 910

ASX Half-Year Information - 31 December 2019

Lodged with the ASX under Listing Rule 4.2A

This interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2019 and any public announcements made by Site Group International Limited during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

### APPENDIX 4D HALF-YEAR REPORT TO THE AUSTRALIAN STOCK EXCHANGE

| Name of entity                          | Site Group International Limited |
|---|----------------------------------|
| ABN                                     | 73 003 201 910                   |
| Half-Year Ended                         | 31 December 2019                 |
| Previous corresponding reporting period | 31 December 2018                 |

Results for Announcement to the Market

|  | \$'000     | Percentage increase / (decrease) over previous corresponding period |
|--|------------|---|
| Revenue from ordinary activities   | \$14,479   | 13.76% decrease   |
| Profit / (loss) from ordinary activities after tax attributable to members | (\$6,489)  | Increase in loss  |
| Net Profit / (loss) for the period attributable to members                 | (\$6,489)  | Increase in loss  |
| Dividende Amount ner couri   | to. Fuenda | d amount nor accurity   |

| Dividends   | Amount per security |                  | Franked amount per security |
|---|---------------------|------------------|-----------------------------|
| Final dividend  | Nil                 |                  | Not applicable              |
| Interim dividend  | Nil                 |                  | Not applicable              |
| Record date for determining ent<br>the dividends (if any) | itlements to        | Not applicable   |                             |
| Brief explanation of any of the figure understood:        | gures reported a    | bove necessary t | to enable the figures to be |
| Refer to directors' report on pag                         | e 7.                |                  |                             |

### **Dividends**

| Dividendo   |                |
|---|----------------|
| Date the dividend is payable                        | Not applicable |
| Record date to determine entitlement to the         |                |
| dividend  |                |
| Amount per security                                 |                |
| Total dividend                                      |                |
| Amount per security of foreign sourced dividend     |                |
| or distribution                                     |                |
| Details of any dividend reinvestment plans in       |                |
| operation   |                |
| The last date for receipt of an election notice for |                |
| participation in any dividend reinvestment plans.   |                |

**NTA Backing** 

| _  | Current Period | Previous corresponding period |
|--|----------------|-------------------------------|
| Net tangible asset backing per ordinary security | (1.802 cents)  | (0.058) cents                 |

### APPENDIX 4D HALF-YEAR REPORT TO THE AUSTRALIAN STOCK EXCHANGE

| Foreign Entities Accounti                                  | ng Framewor    | rk           |   |       |  |  |
|--|----------------|--------------|---|-------|--|--|
| Same accounting principle entities.                        | es have been a | applied fo   | r the overseas subsidiaries as the Austra   | alian |  |  |
| Audit / Review Status                                      |                |              |   |       |  |  |
| This report is based on ac (Tick one)                      | counts to whic | ch one of    | the following applies:                      |       |  |  |
| The accounts have been a                                   | audited        |              | The accounts have been subject to review    | Х     |  |  |
| If the accounts are subject qualification:  Not Applicable | to audit dispu | ite or qua   | lification, a description of the dispute or |       |  |  |
| Attachments Forming Par<br>Attachment #                    | t of Appendix  | x 4D         |   |       |  |  |
|  |                |              |   |       |  |  |
|  |                |              |   |       |  |  |
| Signed by (Director / Com                                  | pany Secretar  | y)           | AWIK  |       |  |  |
| Print Name   |                | Vernon Wills |   |       |  |  |
| Date   |                |              | 28 February 2020                            |       |  |  |



Site Group International Limited and Controlled Entities ABN 73 003 201 910

Financial Statements for the Half-Year ended 31 December 2019

### Site Group International Limited ABN 73 003 201 910

Financial Statements for the Half-Year ended 31 December 2019

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### **Directors' Report**

Your Directors submit their report for the half-year ended 31 December 2019.

#### **Directors**

The names of the directors of the Company in office during the half-year and until the date of this report are:

Vernon Wills (Managing Director and CEO) Nicasio Alcantara Peter Jones (Chairman)

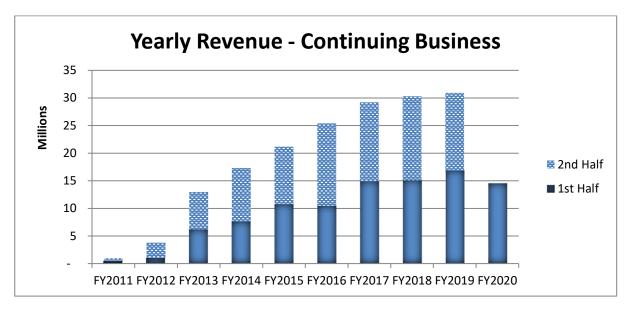
### **Principal activity**

The principal activity of the Company during the half-year was the provision of training and education services in Australia and Internationally. The Company is delivering workforce solutions across a variety of industries to both retail and corporate clients. There has been no significant change in the principal activities of the consolidated entity during the period

### **Review of operations and results**

#### Group

Site's yearly business growth in revenue is demonstrated in the below graph. However total revenue from operations was down 14% to \$14,479,377 (2018: \$16,790,482).



Graph 1: Half on Half revenue for the continuing business - December 2010 to December 2019

For the half-year ended 31 December 2019, Site Group International Limited reported a loss after tax from continuing operations of \$6,232,680 compared to a \$1,975,857 loss in the previous corresponding period. This result includes a non-cash \$3,263,339 loss on the fair value adjustment of financial liabilities. Operating loss for the period was \$6,488,721 compared to a \$890,949 loss in the corresponding period in 2018.

### Review of operations and results continued...

Site remains in dispute with Australian Skills Quality Authority (ASQA) in the Administrative Appeals Tribunal (AAT) and in the Federal Court with the pending Australian Competition and Consumer Commission (ACCC) litigation. These actions appear likely to continue for some time – the substantive issues of SSG operations have a final trial date in May 2020 and a trial date has been set for June 2020 for the Productivity Partners proceedings brought by the ACCC.

Site continues to expend significant operational resources ensuring the ongoing compliance of SSG and focus on the interests of clients and students. Unfortunately, the impact of customers postponing training continues while the appeal process is finalised.

For comparability with the trading result in the prior periods, the below table shows the results for the Group including the discontinued operation over the last 4 periods: -

|  | 31-0        | )ec         | Change 19-18 | 31-Dec      | Change 18-17 | 31-Dec      | Change 17-16 |
|--|-------------|-------------|--------------|-------------|--------------|-------------|--------------|
|  | 2019        | 2018        | . %          | 2017        | . % .        | 2016        | %            |
| Revenue  | 14,479,377  | 16,790,482  | (14%)        | 15,088,627  | 11%          | 14,877,557  | 1%           |
| Net profit / (loss)                            | (6,488,721) | (890,949)   | (628%)       | 1,015,214   | -            | (1,731,232) | -            |
| add back                                       |             |             |              |             |              |             |              |
| Depreciation and amortisation                  | 1,161,647   | 755,886     | 54%          | 1,073,275   | (30%)        | 1,143,531   | (6%)         |
| Interest paid                                  | 719,095     | 115,576     | 522%         | 24,683      | 368%         | 179,363     | (86%)        |
| Income tax expense / (benefit)                 | 19,590      | (1,471,558) | -            | 86,959      | -            | (1,216,883) | -            |
| deduct   |             |             |              |             |              |             |              |
| Interest income                                | 7,580       | 7,061       | 7%           | 7,003       | 1%           | 9,037       | (23%)        |
| EBITDA*  | (4,595,969) | (1,498,106) | (207%)       | 2,193,128   | -            | (1,634,258) | -            |
| Non-recurring items                            |             |             |              |             |              |             |              |
| Fair value adjustment of financial liabilities | 3,263,339   | -           |              | -           |              | -           |              |
| Reversal of write down of DET debtor           | -           | -           |              | (4,990,113) |              | -           |              |
| Impairment of intangibles                      | -           | -           |              | 500,000     |              | -           |              |
| EBITDA before non-recurring items              | (1,332,630) | (1,498,106) | 11%          | (2,296,985) | 35%          | (1,634,258) | (41%)        |
| Operating cash inflow /(outflow)               | (2,100,295) | (1,438,612) | (46%)        | 1,438,358   | -            | 2,793,623   | 49%          |

<sup>\*</sup> Earnings before interest, tax depreciation and amortisation (EBITDA) is a non-IFRS measure which is readily calculated and has broad acceptance and is used by regular users of published financial statements as a proxy for overall operating performance. EBITDA is not an audited/reviewed number.

### **Table 1 Financial Summary**

The earnings before interest, taxes, depreciation and amortisation (EBITDA\*) was a loss of \$1,332,630 compared to a loss of \$1,498,106 in the prior comparative period.

The announcement on 22 November 2019 of the completion of the Conceptual Scoping Study for the Clark asset by Urban renewal specialists 'Palafox and Associates' is demonstrated on the company's website. The financing agreement with Lucerne Investment Partners has secured funding through to 2021 for Site's plans regarding the Clark asset optimisation and International Business expansion.

### **Site Skills Training - Domestic**

Site Skills Training (SST) – Domestic division delivered revenue totalling \$6,230,580 in the 6 months to 31 December 2019 (2018: \$6,643,534) and an EBITDA\* loss of \$517,139 (2018: EBITDA\* loss of \$795,681) reflecting the ongoing compliance and legal costs incurred within this division.

Site Skills Training continues to service a broad range of clients in industries including construction, mining, logistics and energy industries. In addition to its corporate customers, SST delivers training to individuals using Western Australia, Queensland and Northern Territory subsidised training regimes.

SST has invested substantially in compliance resources and systems over the past 24 months and has full confidence in the independent executive and management team to continue to deliver above and beyond the expectations of its tens of thousands of students and hundreds of corporate clients across high risk and nationally critical industries.

<sup>.</sup> \*\*This is a non-IFRS measure and is not an audited number.

### Review of operations and results continued...

### **Site Skills Training - International**

At the Clark Campus, Philippines, the focus remains on high impact training for selected industries which has allowed growth in training programs, with a focus in delivery methods expected to deliver improving margins. The facility hosts OceanaGold's underground training mine, G.E.'s gas turbine and rotational motors and the build of the latest Site Safe Live Process Plant (SLPP).

Additionally, the company continues to expand its operations and college with Abdulali Al-Ajmi Company for crane and heavy equipment training college in Saudi Arabia with growing numbers and opportunities for expansion into other colleges and areas being tendered.

Revenue for the 6 months decreased to \$5,354,295 (2018: \$7,244,524) with an EBITDA\* of \$726,407 (2018: \$1,151.193).

### **Energy Services**

The Energy services division incorporates the Wild Geese International business in Perth and the international based Site Group International Energy division, provide specialist training and consultancy services to the Oil and Gas industry.

Domestically Wild Geese International's involvement with the Queensland Natural Gas Exploration and Production Industry forum for the delivery of Queensland wide Industry Safety Inductions continue to provide services to growing numbers of contractor and operator companies in Queensland.

The Site Group International Energy division's Singapore and Malaysian operation continue to build client relationships with expanded operation at Myanmar and PNG as wll as exploring new opportunities throughout the region.

Revenue for the 6 months for the business was \$1,146,869 (2018: \$1,675,377) with an EBITDA\* loss of \$12,072 (2018: \$1.022).

### **Tertiary Education**

This segment provides tertiary education for international students seeking to develop careers in a range of different disciplines

This division reported revenue of \$1,796,303, up from \$1,435,134 in 2018 and an improved EBITDA\* of \$247,727 (2018: \$79,394) as the business continues to build out on the back of growing student numbers and enrolments.

International student numbers continue to grow with over 330 current enrolments in CRICOS registered courses. Revenues are expected to continue to grow as international students take the opportunity to study engineering and manufacturing technology courses with Site Institute.

Site continues its investment in a range of TESOL and other conference opportunities with relationship agreements being formed to take this capability beyond Clark into the Korean, Chinese and Japanese markets.

### **Cash position**

At 31 December 2019, the company had cash reserves of \$2,835,815 and a net current asset deficiency of \$1,681,011. No amount is reflected in the balance sheet for the receivable due from the Commonwealth Government Department of Education and Training (DET) even though the group maintains the position it is entitled to the funds. The Company has a financing facility with Punta Properties for US\$4,000,000 which is drawn to US\$2,900,000 and on 31 December 2019 drew down the first A\$2,000,000 of the facility agreement with Lucerne Investment Partners of up to A\$15,000,000.

### **Dividends**

Subsequent to 31 December 2019 the Directors have not recommended the payment of an interim dividend.

### **Earnings per share**

Basic earnings (losses) per share for the financial half-year is (0.85) cents (2018: 0.13 cents).

### **Auditor independence**

The Auditor's Independence Declaration to the Directors of Site Group International Limited, which forms part of the Directors' Report, is set out on page 11 of this report.

Signed in accordance with a resolution of the Directors this 28th day of February 2020.

Vernon Wills - Director

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### **Auditor's Independence Declaration**

In relation to the independent auditor's review for the half-year ended 31 December 2019, to the best of my knowledge and belief there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act* 2001; and
- (ii) no contraventions of APES110 Code of Ethics for Professional Accountants (including Independence Standards).

This declaration is in respect of Site Group International Limited and the entities it controlled during the period.

PITCHER PARTNERS

NIGEL BATTERS

Partner

Brisbane, Queensland 28 February 2020



pitcher.com.au

DANIEL COLWELL ROBYN COOPER FELICITY CRIMSTON



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### **Independent Auditor's Review Report** To The Members Of Site Group International Limited

### Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Site Group International Limited ("the Company") and its controlled entities ("the Group"), which comprises the consolidated statement of financial position as at 31 December 2019, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Directors' Responsibility for the Half-Year Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity ("ASRE 2410"), in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the Group's financial position as at 31 December 2019 and its performance for the half-year ended on that date; and complying with AASB 134 Interim Financial Reporting ("AASB 134") and the Corporations Regulations 2001. As the auditor of the Group, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Brisbane Sydney Newcastle Melbourne Adelaide Perth

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### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Site Group International Limited would be in the same terms if given to the directors as at the time of this auditor's report

### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Site Group International Limited is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the Group's financial position as at 31 December 2019 and of its performance for the half-year ended on that date; and complying with AASB 134 and *Corporations Regulations 2001*.

PITCHER PARTNERS

Pitcher Partners

NIGEL BATTERS PARTNER

Brisbane, Queensland 28 February 2020

### **Directors' Declaration**

In accordance with a resolution of the directors of Site Group International Limited, I state that:

In the opinion of the directors:

- (a) The financial statements and notes of Site Group International Limited for the half-year ended 31 December 2019 are in accordance with the *Corporations Act 2001*, including:
  - i. giving a true and fair view of the Company's financial position as at 31 December 2019 and of its performance for the half-year ended on that date; and
  - ii. complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.
- (b) There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

On behalf of the Board

MWK

Vernon Wills Director

28 February 2020

### **Consolidated Statement of Profit or Loss & Other Comprehensive Income**

|   | Notes | Half-year ended<br>31-Dec-19<br>\$ | Half-year ended<br>31-Dec-18<br>\$ |
|---|-------|------------------------------------|------------------------------------|
| Continuing operations   |       |                                    |                                    |
| Revenue from contracts with customers   | 4     | 14,479,377                         | 16,790,482                         |
| Interest income   |       | 7,580                              | 7,061                              |
| Total income  |       | 14,486,957                         | 16,797,543                         |
| Contractor and other service providers  |       | (2,476,551)                        | (2,613,595)                        |
| Other direct fees and costs   |       | (2,670,739)                        | (4,146,232)                        |
| Employee benefits expense   |       | (6,646,958)                        | (6,405,072)                        |
| Depreciation and amortisation expense   |       | (1,161,647)                        | (752,455)                          |
| Finance costs   | 2     | (722,642)                          | (120,072)                          |
| Other expenses  | 3     | (5,685,593)                        | (2,508,458)                        |
| Occupancy expenses  |       | (1,401,073)                        | (1,969,553)                        |
| Foreign currency loss   |       | 63,989                             | (127,659)                          |
| Loss before tax from continuing operations  |       | (6,214,257)                        | (1,845,553)                        |
| Income tax expense  | 12    | (18,423)                           | (130,304)                          |
| Loss for the period from continuing operations  |       | (6,232,680)                        | (1,975,857)                        |
| Discontinued operations   |       |                                    |                                    |
| Profit / (loss) for the period from discontinued operations   | 15    | (256,041)                          | 1,084,908                          |
| Loss for the period   |       | (6,488,721)                        | (890,949)                          |
| Other comprehensive income  |       |                                    |                                    |
| Items that may be reclassified to profit or loss in subsequent periods:   |       |                                    |                                    |
| Translation of foreign operations   |       | 76,638                             | 410,980                            |
| Total comprehensive income  |       | (6,412,083)                        | (479,969)                          |
| Earnings per share  |       |                                    |                                    |
| Earnings per share for (loss) attributable to the ordinary equity holders of the parent                             |       |                                    |                                    |
| Basic and diluted (cents per share)   |       | (0.85)                             | (0.13)                             |
| Earnings per share for (loss) from continuing operations attributable to the ordinary equity holders of the parent. |       |                                    |                                    |
| Basic and diluted (cents per share)   |       | (0.82)                             | (0.29)                             |

The above consolidated statement of profit or loss & other comprehensive income should be read in conjunction with the accompanying notes.

### SITE GROUP INTERNATIONAL LIMITED ABN: 73 003 201 910 AND CONTROLLED ENTITIES AS AT 31 DECEMBER 2019

### **Consolidated Statement of Financial Position**

|  | Notes | 31-Dec-19    | 30-Jun-19    |
|--|-------|--------------|--------------|
|  |       | \$           | \$           |
| ASSETS   |       |              |              |
| CURRENT ASSETS   |       |              |              |
| Cash and cash equivalents                                  |       | 2,835,815    | 606,148      |
| Trade and other receivables                                | 6     | 3,720,239    | 4,378,367    |
| Inventories  |       | 29,742       | 32,002       |
| Prepayments  |       | 842,697      | 481,137      |
| Current tax assets   |       | 44,761       | 37,249       |
| TOTAL CURRENT ASSETS                                       |       | 7,473,254    | 5,534,903    |
| NON-CURRENT ASSETS   |       |              |              |
| Property, plant and equipment                              |       | 8,591,740    | 8,700,694    |
| Right-of-use assets  |       | 7,045,826    | -            |
| Intangible assets  |       | 1,587,436    | 1,509,216    |
| Security deposits  |       | 800,393      | 775,703      |
| Other non-current financial assets                         |       | 197,257      | 105,748      |
| Deferred income tax asset                                  |       | 911,505      | 875,929      |
| TOTAL NON-CURRENT ASSETS                                   |       | 19,134,157   | 11,967,290   |
| TOTAL ASSETS   |       | 26,607,411   | 17,502,193   |
|  |       |              |              |
| LIABILITIES  |       |              |              |
| CURRENT LIABILITIES  |       |              |              |
| Trade and other payables                                   | 7     | 4,920,469    | 6,080,122    |
| Contract liabilites  | 8     | 405,342      | 390,458      |
| Interest bearing debt                                      | 9     | 2,839,495    | 142,519      |
| Current tax liabilities                                    |       | 54,576       | 96,878       |
| Provisions   |       | 643,402      | 592,326      |
| Financial liabilities at fair value through profit or loss | 13    | 290,981      | ,<br>-       |
| TOTAL CURRENT LIABILITIES                                  |       | 9,154,265    | 7,302,303    |
| NON-CURRENT LIABILITIES                                    |       |              | · · · · · ·  |
| Trade and other payables                                   | 7     | 5,595,083    | 5,595,083    |
| Provisions   |       | 333,486      | 2,921,005    |
| Interest bearing debt                                      | 9     | 13,760,079   | 4,238,419    |
| Financial liabilities at fair value through profit or loss | 13    | 3,190,989    | 218,630      |
| TOTAL NON-CURRENT LIABILITIES                              |       | 22,879,637   | 12,973,137   |
| TOTAL LIABILITIES  |       | 32,033,902   | 20,275,440   |
| NET ASSETS/(LIABILITIES)                                   |       | (5,426,491)  | (2,773,247)  |
| HET AGGETG (EIASIETTEG)                                    |       | (0,120,101)  | (2,110,211)  |
| EQUITY   |       |              |              |
| Issued capital   | 5     | 81,829,123   | 78,085,284   |
| Reserves   | •     | 2,746,829    | 2,655,191    |
| Accumulated losses   |       | (90,002,443) | (83,513,722) |
| TOTAL EQUITY   |       | (5,426,491)  | (2,773,247)  |
| IVIAL EXOIT  |       | (0,720,731)  | (2,110,271)  |

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

### **Consolidated Statement of Changes in Equity**

|  | Share Capital |                                    | Reser   | ves                          |                      |
|--|---------------|------------------------------------|---|------------------------------|----------------------|
|  | Ordinary      | Retained<br>earnings /<br>(losses) | Foreign<br>currency<br>translation<br>reserve | Share based payments reserve | Total                |
| Consolidated Group   | \$            | \$                                 | \$  | \$                           | \$                   |
| Balance at 1 July 2018   | 78,085,284    | (78,712,583)                       | 570,383                                       | 1,511,675                    | 1,454,759            |
| Comprehensive income Profit for the period                                 |               | (800.040)                          |   |                              | (900.040)            |
| Other comprehensive loss for the period                                    | -             | (890,949)                          | 410,980                                       | -                            | (890,949)            |
| Total comprehensive income / (loss) for the period                         | -             | (890,949)                          | 410,980                                       | -                            | 410,980<br>(479,969) |
| Total comprehensive income / (loss) for the period                         | -             | (890,949)                          | 410,900                                       | -                            | (479,909)            |
| Transactions with owners, in their capacity as owners, and other transfers |               |                                    |   |                              |                      |
| Shares issued during the period  | -             | -                                  | -   | -                            | -                    |
| Transaction costs  | -             | -                                  | -   |                              | -                    |
| Share-based payments   | -             | -                                  | -   | 30,000                       | 30,000               |
| Total transactions with owners and other transfers                         | -             | -                                  | -   | 30,000                       | 30,000               |
| Balance at 31 December 2018  | 78,085,284    | (79,603,532)                       | 981,363                                       | 1,541,675                    | 1,004,790            |
|  | 2,111,        | ( 2,222,22                         | ,   | , , , , , ,                  | ,,                   |
| Balance at 1 July 2019   | 78,085,284    | (83,513,722)                       | 1,134,288                                     | 1,520,903                    | (2,773,247)          |
| Comprehensive income   |               |                                    |   |                              |                      |
| Loss for the period  | _             | (6,488,721)                        | _   | _                            | (6,488,721)          |
| Other comprehensive income for the period                                  |               | (=,:==;                            | 76,638  | -                            | 76,638               |
| Total comprehensive income for the period                                  | -             | (6,488,721)                        | 76,638  | -                            | (6,412,083)          |
| Transactions with owners, in their capacity as                             |               |                                    |   |                              |                      |
| owners, and other transfers  |               |                                    |   |                              |                      |
| Shares issued during the period  | 3,760,000     | -                                  | -   | -                            | 3,760,000            |
| Transaction costs  | (16,161)      | -                                  | -   | -                            | (16,161)             |
| Share-based payments   | -             | -                                  | -   | 15,000                       | 15,000               |
| Total transactions with owners and other transfers                         | 3,743,839     | -                                  | -   | 15,000                       | 3,758,839            |
|  |               |                                    |   |                              |                      |
| Balance at 31 December 2019  | 81,829,123    | (90,002,443)                       | 1,210,926                                     | 1,535,903                    | (5,426,491)          |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

### **Consolidated Statement of Cash Flows**

|  | Notes | Half-year ended<br>31-Dec-19<br>\$ | Half-year ended<br>31-Dec-18<br>\$ |
|--|-------|------------------------------------|------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES   |       |                                    |                                    |
| Receipts from customers  |       | 15,180,758                         | 16,676,541                         |
| Payments to suppliers and employees  |       | (17,170,428)                       |                                    |
| Interest received  |       | 8,303                              | 6,766                              |
| Finance costs  |       | (12,217)                           | (12,904)                           |
| Income tax paid  |       | (106,711)                          | (107,756)                          |
| Net cash used in operating activities  |       | (2,100,295)                        | (1,438,612)                        |
| CASH FLOWS FROM INVESTING ACTIVITIES   |       |                                    |                                    |
| Payment of property, plant and equipment   | 11    | (271,543)                          | (954,634)                          |
| Receipt for sale of property, plant and equipment  |       | 5,719                              | -                                  |
| Payment for intangible assets  |       | (297,630)                          | (206,115)                          |
| Payment for investments  |       | (91,509)                           | -                                  |
| Cash backed performance bonds  |       | -                                  | (150,065)                          |
| Net cash used in investing activities  |       | (654,963)                          | (1,310,814)                        |
| CASH FLOWS FROM FINANCING ACTIVITIES   |       |                                    |                                    |
| Proceeds from issue of shares  |       | 3,750,000                          | -                                  |
| Proceeds from exercise of employee share plan  |       | 10,000                             | -                                  |
| Repayment of principal on lease liabilities  |       | (745,782)                          | -                                  |
| Proceeds from borrowings   |       | 2,000,000                          | 2,588,491                          |
| Repayment of borrowings from related parties   |       | (40,212)                           | (82,180)                           |
| Payment of transaction costs on shares   |       | (16,160)                           | -                                  |
| Net cash provided by financing activities  |       | 4,957,846                          | 2,506,311                          |
| Net increase / (decrease) in cash held<br>Effect of exchange rates on cash holdings in foreign |       | 2,202,588                          | (243,115)                          |
| currencies   |       | 27,079                             | 35,440                             |
| Cash and cash equivalents at beginning of the period   |       | 606,148                            | 1,533,437                          |
| Cash and cash equivalents at end of the period   |       | 2,835,815                          | 1,325,762                          |

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

### Notes to the Financial Statements for the Half-Year Ended 31 December 2019

### 1 Significant accounting policies

### Reporting entity

Site Group International Limited (parent) is a company limited by shares incorporated in Australia whose shares are publicly traded on the Australian Stock Exchange (ASX Code: SIT). The consolidated interim financial report of the company as at and for the six months ended 31 December 2019 comprises the parent company and its subsidiaries (together referred to as 'the consolidated entity' or 'Group').

### Statement of compliance

The half-year financial report is an interim financial report prepared in accordance with the *Corporations Act 2001* and AASB 134 Interim Financial Reporting. The half-year financial report does not include notes of the type normally included in an annual financial report and shall be read in conjunction with the most recent annual financial report.

The consolidated interim financial report was approved by the Board of Directors on 28 February 2020.

### **Basis of preparation**

The financial statements have been prepared on the basis of historical cost. Cost is based on the fair values of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless noted.

The accounting policies and methods of computation adopted in the preparation of the half-year financial report are consistent with those adopted and disclosed in the company's 2019 annual financial report for the financial year ended 30 June 2019.

The financial statements provide comparative information in respect of the previous period. Where required, this information has been reclassified to comply with current period presentation.

### New accounting standard - AASB 16 Leases

AASB 16 Leases ("AASB 16") supersedes AASB 117 Leases ("AASB 117"). AASB 16 introduces a single lessee accounting model and eliminates the classification between operating and finance leases. All leases are required to be accounted for "on balance sheet" by lessees, other than for short-term and low value asset leases. The standard also provides new guidance on the definition of a lease and on sale and leaseback accounting and requires new and different disclosures about leases.

The Group has adopted AASB 16 on 1 July 2019 using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying AASB 16 is recognised in retained earnings.

The Group leased assets include properties. As a lessee, the Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership.

### New accounting standard - AASB 16 Leases continued

From 1 July 2019 the Group recognises a right-of-use asset and a lease liability at the commencement date which is initially measured on a present value basis.

On initial adoption of AASB 16, the Group:

- For leases previously classified as finance leases, the Group has recognised the carrying amount of the lease asset and lease liability immediately before transition as the carrying amount of the right-of-use asset and the lease liability at 1 July 2019;
- For leases previously classified as 'operating leases' under the principles of AASB 117, the Group has recognised a right-of-use asset and lease liabilities;
- The right-of-use assets have been recognised at the carrying amount as if AASB 16 had always applied, discounted using the Group's incremental borrowing rate; and
- The associated lease liabilities have been measured at the present value of future minimum lease payments, using the Group's incremental borrowing rate of 7.0%.

The reconciliation between the operating commitments disclosed in the 30 June 2019 financial statements and the lease liability recognised as at 1 July 2019 is detailed below:

|   | \$          |
|---|-------------|
| Operating lease commitments disclosed as 30 June 2019                                 | 13,818,152  |
| Discounted using lessee's incremental borrowing rate at the implementation of AASB 16 | (1,837,671) |
| Less: short-term leases not recognised as a liability                                 | (1,674,190) |
| Lease liability   | 10,306,291  |

The right-of-use assets recognised on relate to lease of properties and is reconciled as follows:

|  | φ           |
|--|-------------|
| Lease liability as at 1 July 2019                | 10,306,291  |
| Straight-lining liability on date of transition  | (2,746,082) |
| Right-of-use assets as at 1 July 2019            | 7,560,209   |
| Amortisation during the period                   | (514,383)   |
| Right-of-use assets (net) as at 31 December 2019 | 7,045,826   |

### Impact on balance sheet on 1 July 2019

The impact on the Consolidated Statement of Financial Position on the initial adoption of the new leases standard is set out below.

The Group has adopted AASB 16 using the modified retrospective approach. As permitted under the specific transitional provisions of the standard, comparatives have not been restated for the 2019 reporting period. The reclassifications and adjustments arising from the adoption of the new leasing standard are recognised in the opening balance sheet on 1 July 2019.

The below table summarises the impact of the adoption on the balance sheet as at 1 July 2019:

|   | As reported<br>30 June<br>2019<br>\$ | AASB 16<br>transition<br>adjustments<br>\$ | Opening<br>Balance<br>1 July 2019<br>\$ |
|---|--------------------------------------|--|---|
| Right-of-use assets                         | -                                    | 7,560,209                                  | 7,560,209                               |
| Lease liabilities (current and non-current) | -                                    | (10,306,291)                               | (10,306,291)                            |
| Provisions (straight-lining)                | (2,746,082)                          | 2,746,082                                  | -                                       |

Site Group International Limited and Controlled Entities Half-Year Ended 31 December 2019

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### New accounting standard - AASB 16 Leases continued

The deferred tax impact of the initial adoption of AASB 16 has been assessed to be insignificant.

### Impact on earnings

The impact on the Consolidated Statement of Profit and Loss and Other Comprehensive Income and the Group's before tax earnings and earnings before interest, tax and depreciation (EBITDA) for the half year ended 31 December 2019 as a result of the adoption of the new leases standard is set out below.

|  | \$          |
|--|-------------|
| Reported loss before tax                               | (6,214,257) |
| Expense adjustments related to application of AASB 16: |             |
| Add: depreciation                                      | 514,383     |
| Add: interest expense                                  | 359,441     |
| Less: operating lease expense                          | (701,601)   |
| AASB 16 profit before tax impact                       | 172,223     |
| Loss before tax pre AASB 16                            | (6,042,034) |
| Reported EBITDA  | (4,595,969) |
| Expense adjustments related to application of AASB 16: |             |
| Less: depreciation                                     | (514,383)   |
| Less: interest expense                                 | (359,441)   |
| Add: AASB 16 profit before tax impact                  | 172,223     |
| EBITDA pre AASB 16                                     | (5,297,570) |

#### Practical expedients applied

In applying AASB 16 for the first time, the Group has applied the following practical expedients as permitted by the standard:

- Applied the exemption not to recognise right-of-use assets and lease liabilities for low value leases or leases with less than 12 months of lease term;
- Applied the use of a single discount rate to the portfolio of leases with similar characteristics. The rate applied was the Group's incremental borrowing rate of 7.0%;
- Applied the use on hindsight in determining the lease term where the contract contains options to extend the lease; and
- Relied on previous assessments on whether leases are onerous.

From 1 July 2019, leases are now recognised as a right-of-use asset with a corresponding lease liability. Each lease payment is allocated between the liability and finance cost. The right-of-use asset is depreciated over the lease term on a straight-line basis or over the useful life where title to the asset transfers at the end of the lease. Assets and liabilities arising from a lease are initially measured on a present value basis.

Depreciation on right-of-use assets and interest on lease liabilities is recognised in the Consolidated Statement of Profit and Loss and Other Comprehensive Income.

Payments associated with short term leases (generally less than 12 month terms) and leases of low value have continued to be recognised on a straight-line basis as an expense in the Consolidated Statement of Profit and Loss and Other Comprehensive Income. Low value leases include office equipment and equipment on rental agreements which are utilised to cover peak operating periods.

### New accounting standard - AASB 16 Leases continued

The principal portion of the lease payments are recognised as a financing cash flow and the interest portion of the lease payments are recognised as an operating cash flow in the Consolidated Statement of Cash Flows.

The Group uses critical judgements in determining the lease term. Extension options are only included in the lease term where management considers that it is reasonably certain that the lease will be extended.

#### **Estimates**

The preparation of interim financial reports requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing the consolidated interim financial report, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial report as at and for the year ended 30 June 2019.

### **Going concern**

The half year financial report has been prepared on the basis that the Group will continue to meet its financial obligations as and when they fall due and can therefore continue normal activities, including the settlement of liabilities and the realisation of assets in the ordinary course of business.

In the six months to 31 December 2019 the Group made a net loss of \$6,488,721 (2018: net loss \$890,949) and the cash outflow from operating activities for the year was \$2,100,295 (2018: \$1,438,358). These results were significantly impacted by legal costs incurred and reputational harm arising from ongoing regulatory action. At 31 December 2019, the group had a deficiency in net assets and net current assets of \$5,426,491 and \$1,681,011 respectively.

Site remains in dispute with the Australian Skills Quality Authority (ASQA) in the Administrative Appeals Tribunal (AAT), and in the Federal Court with the pending Australian Competition and Consumer Commission (ACCC) litigation. These actions appear likely to continue for some time, The substantive issue of SSG operations remains before the AAT with a final trial date in May 2020. A trial date has been set (June 2020) for the Productivity Partners proceedings brought by the ACCC.

As a consequence of the impairment taken in the previous financial year, no amount has been reflected in the balance sheet for the receivable (\$20,977,645 due from the Commonwealth Government Department of Education and Training (DET), even though the Group maintains the position that it is entitled to the funds. Non-current trade and other payables (\$5,595,083) will not result in an outflow of funds from the Group unless the DET receivable is collected.

The recently announced funding agreement with Lucerne has secured funding of a further \$13,000,000 through to 2021 for the groups plan regarding the Clark asset optimisation and international business expansion.

In addition, the group has access to a further \$US1,100,000 (\$AUD1,658,000) in undrawn facilities at balance date under the loan arrangement with Punta Properties. The loan terms will not result in a cash outflow in settlement of the loan unless there is a significant cash inflow to fund such settlement.

### Going concern continued

Although the directors expect results and operating cash flows to continue to be negatively impacted by the ongoing regulatory actions described above, current forecasts of operational performance and capital expenditure requirements indicate that the Group will be cash flow positive in the 2020 financial year having regard to undrawn financing facilities.

The directors are of the opinion that at the date of the signing of the financial statements there are reasonable grounds to believe that, having regard to the matters set out above, the Group will continue to operate as a going concern in the foreseeable future.

### 2 Finance costs

|                                      | Half-year ended | Half-year ended |
|--------------------------------------|-----------------|-----------------|
|                                      | 31-Dec-19       | 31-Dec-18       |
|                                      | \$              | \$              |
|                                      |                 |                 |
| Finance costs                        |                 |                 |
| Interest expense - third parties     | 12,580          | 12,654          |
| Interest expense - related parties   | 346,916         | 102,672         |
| Interest expense - lease liabilities | 359,441         | -               |
| Facilities fee                       | 3,705           | 4,746           |
|                                      | 722,642         | 120,072         |

### 3 Other expenses

|   | Half-year ended 31-Dec-19 | Half-year ended<br>31-Dec-18 |
|---|---------------------------|------------------------------|
|   | \$                        | \$                           |
| Other Expenses  |                           |                              |
| Legal, accounting and other professional fees                                 | 357,420                   | 322,932                      |
| Travel and accommodation  | 422,512                   | 474,884                      |
| Marketing expense   | 839,151                   | 914,055                      |
| Consultants cost  | 316,882                   | 310,551                      |
| Impairment of receivables   | 128,625                   | -                            |
| Fair value loss on financial liabilities at fair value through profit or loss | 3,263,339                 | -                            |
| Other operating expenses  | 357,664                   | 486,036                      |
|   | 5,685,593                 | 2,508,458                    |

### 4 Segment information

For management purposes Site Group International Limited has organised its business into four separate units based on the products and services offered – the Chief Operating Decision Makers ("CODM"), being the Directors and Executive Management of the company, review the results on this basis.

The four reportable business segments of the Group are:

- Site Skills Training Domestic which delivers vocational training and assessment services
  through five training facilities located at Perth, Gladstone, Darwin, Sunshine Coast and
  Logan. At these locations our experienced team assesses, up-skills and trains industry
  experienced candidates in the mining and processing, oil and gas, construction, camp
  services, hospitality and logistic sectors.
- **Site Skills Training International** operates a 300,000m² facility at Clark Freeport Zone in the Philippines allowing the company to deliver Australian standard training in a low cost and controlled environment. This facility has the capacity to complete large scale residential training programs customised to meet client specific requirements. This division also incorporates Site WorkReady being the recruitment and assessment division for international clients.
- Energy Services provides specialised energy training and services delivered to the Oil and Gas industry.
- Tertiary Education delivers Diploma and certificate level courses at Site's campuses in Australia through the Site Institute brand and also English language courses and conferences internationally through the TESOL Asia business

The CODM monitors the operating results of its business units separately for the purposes of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit/loss consistent with the operating profit/loss in the consolidated financial statements. Group financing and corporate overheads are managed on a group basis and not allocated to operating segments. Transfer prices between the operating segments are on an arm's length basis in a manner similar to transactions with third parties.

The following is an analysis of the revenue and results for the period, analysed by reportable operating unit:

### 4 Segment information continued

### Period ended 31 December 2019

|   | Site Skills<br>Training<br>(Domestic)<br>\$ | Site Skills<br>Training<br>(International)<br>\$ | Energy Services | Tertiary<br>Education<br>\$ | Total Segments | Corporate and Eliminations | Total<br>\$ |
|---|---|--|-----------------|-----------------------------|----------------|----------------------------|-------------|
| Revenue from contracts with customers                     |   |  |                 |                             |                |                            |             |
| Revenue from contracts with customers - external customer | 6,230,580                                   | 5,342,418  | 1,084,836       | 1,796,303                   | 14,454,137     | 25,240                     | 14,479,377  |
| Revenue from contracts with customers - inter-segment     | -   | 11,877   | 62,033          | -                           | 73,910         | (73,910)                   | -           |
| Total segment revenue                                     | 6,230,580                                   | 5,354,295  | 1,146,869       | 1,796,303                   | 14,528,047     | (48,670)                   | 14,479,377  |
|   |   |  |                 |                             |                |                            |             |
| Segment net operating profit/(loss) before tax            | (929,723)                                   | 23,765   | (55,986)        | 169,649                     | (792,295)      | (5,421,962)                | (6,214,257) |
| Interest revenue  | -   | (2,864)  | (8)             | -                           | (2,872)        | (4,708)                    | (7,580)     |
| Interest expense  | 26,199                                      | 272,821  | 283             | 9,321                       | 308,624        | 414,018                    | 722,642     |
| Depreciation and amortisation                             | 386,385                                     | 432,685  | 43,639          | 68,757                      | 931,466        | 230,181                    | 1,161,647   |
| EBITDA  | (517,139)                                   | 726,407  | (12,072)        | 247,727                     | 444,923        | (4,782,471)                | (4,337,548) |
|   |   |  |                 |                             |                |                            |             |
| Segment assets as at 31 December 2019                     | 4,204,732                                   | 15,080,013                                       | 648,129         | 1,423,464                   | 21,356,338     | 5,046,371                  | 26,402,709  |
|   |   |  |                 |                             |                |                            |             |
| Segment liabilities as at 31 December 2019                | 2,271,368                                   | 9,015,256  | 205,966         | 1,001,194                   | 12,493,784     | 13,585,887                 | 26,079,671  |
|   |   |  |                 |                             |                |                            |             |
| Capital expenditure as at 31 December 2019                | 259,393                                     | 199,667  | 801             | 50,366                      | 510,227        | 21,942                     | 532,169     |
|   |   |  |                 |                             |                |                            |             |

### Period ended 31 December 2018

|   | Site Skills<br>Training<br>(Domestic) | Site Skills<br>Training<br>(International) | Energy Services | Tertiary<br>Education | Total Segments | Corporate and Eliminations | Total       |
|---|---------------------------------------|--|-----------------|-----------------------|----------------|----------------------------|-------------|
|   | \$                                    | \$   | \$              | \$                    | \$             | \$                         | \$          |
| Revenue from contracts with customers                     |                                       |  |                 |                       |                |                            |             |
| Revenue from contracts with customers - external customer | 6,643,534                             | 7,204,834                                  | 1,477,630       | 1,435,134             | 16,761,132     | 29,350                     | 16,790,482  |
| Revenue from contracts with customers - inter-segment     | -                                     | 39,690                                     | 197,747         | -                     | 237,437        | (237,437)                  | -           |
| Total segment revenue                                     | 6,643,534                             | 7,244,524                                  | 1,675,377       | 1,435,134             | 16,998,569     | (208,087)                  | 16,790,482  |
|   |                                       |  |                 |                       |                |                            |             |
| Segment net operating profit/(loss) before tax            | (1,092,724)                           | 869,403                                    | (129,459)       | 64,895                | (287,885)      | (1,557,668)                | (1,845,553) |
| Interest revenue  | -                                     | (2,699)                                    | (75)            | -                     | (2,774)        | (4,287)                    | (7,061)     |
| Interest expense  | 2,091                                 | 5,560                                      | -               | -                     | 7,651          | 107,675                    | 115,326     |
| Depreciation and amortisation                             | 294,952                               | 278,929                                    | 130,556         | 14,499                | 718,936        | 33,519                     | 752,455     |
| EBITDA  | (795,681)                             | 1,151,193                                  | 1,022           | 79,394                | 435,928        | (1,420,761)                | (984,833)   |
|   |                                       |  |                 |                       |                |                            |             |
|   |                                       |  |                 |                       |                |                            |             |
| Segment assets as at 31 December 2018                     | 3,940,203                             | 10,067,003                                 | 1,189,888       | 936,133               | 16,133,227     | 2,701,874                  | 18,835,101  |
|   |                                       |  |                 |                       |                |                            |             |
| Segment liabilities as at 31 December 2018                | 2,406,464                             | 3,913,955                                  | 376,874         | 565,638               | 7,262,931      | 4,928,441                  | 12,191,372  |
|   |                                       |  |                 |                       |                |                            |             |
| Capital expenditure as at 31 December 2018                | 305,217                               | 801,122                                    | 6,805           | 37,182                | 1,150,326      | 49,431                     | 1,199,757   |

The segment disclosures above do not include the discontinued operations. Refer to note 15 for more information.

### 4 Segment information continued

|   | Half-year ended | Half-year ended |
|---|-----------------|-----------------|
|   | 31-Dec-19       | 31-Dec-18       |
|   | \$              | \$              |
| Reconciliation of loss                                |                 |                 |
| Segmentloss   | (792,295)       | (287,885)       |
| Inter-company management fees                         | 570,000         | 570,000         |
| Head office occupancy costs                           | (127,557)       | (84,225)        |
| Corporate employee benefits including Directors costs | (1,260,869)     | (1,237,165)     |
| Legal accounting and other professional fees          | (72,622)        | (66,991)        |
| Travel costs  | (95,056)        | (82,053)        |
| Other corporate costs                                 | (4,391,896)     | (444,860)       |
| Corporate income                                      | (43,962)        | (212,374)       |
| Group loss before tax from continuing operations      | (6,214,257)     | (1,845,553)     |
| Reconciliation of assets                              |                 |                 |
| Segment operating assets                              | 21,356,338      | 16,133,227      |
| Corporate assets                                      | _ : ,000,000    | . 0, . 00,      |
| Cash at bank  | 2,008,864       | 1,124           |
| Security deposits                                     | 466,331         | 485,008         |
| Intangibles   | 197,366         | 197,631         |
| Other assets  | 2,372,427       | 329,151         |
| Current tax asset                                     | 1,383           | 1,688,960       |
| Group operating assets                                | 26,402,709      | 18,835,101      |
| Assets of discontinued operations (note 15)           | 204,702         | 214,580         |
| Total assets per statement of financial position      | 26,607,411      | 19,049,681      |
|   | •               |                 |
| Reconciliation of liabilities                         |                 |                 |
| Segment operating liabilities                         | 12,493,784      | 7,262,931       |
| Corporate liabilities                                 |                 |                 |
| Corporate trade payables                              | 1,050,270       | 1,452,170       |
| Interest bearing debt                                 | 8,260,854       | 2,804,776       |
| Other current financial liabilites                    | 3,481,970       | 225,374         |
| Other liabilities                                     | 792,793         | 446,121         |
| Group operating liabilities                           | 26,079,671      | 12,191,372      |
| Liabilities of discontinued operations (note 15)      | 5,954,231       | 5,853,519       |
| Total liabilities per statement of financial position | 32,033,902      | 18,044,891      |

### 4 Segment information continued

### Disaggregation of revenues

As disclosed in note 1, the group derives its revenue from the transfer of services over time and at a point in time. The following table provides a disaggregation of revenue by major revenue class and by geographical location.

### Period ended 31 December 2019

|  | Australia | Asia      | Corporate and<br>Eliminations | Total      |
|--|-----------|-----------|-------------------------------|------------|
|  | \$        | \$        | \$                            | \$         |
| Revenue from contracts with customers - external       |           |           |                               |            |
| Course fees  | 7,131,924 | 4,247,548 | -                             | 11,379,472 |
| Placement services                                     | -         | 1,030,665 | -                             | 1,030,665  |
| Government subsidies received                          | 915,401   | -         | -                             | 915,401    |
| Project income   | 34,520    | 895,753   | -                             | 930,273    |
| Other revenue  | 57,647    | 140,679   | 25,240                        | 223,566    |
| Total revenue from contracts with customers - external | 8,139,492 | 6,314,645 | 25,240                        | 14,479,377 |
| Revenue from contracts with customers - inter segment  | -         | 73,910    | (73,910)                      | -          |
| Total revenue from contracts with customers            | 8,139,492 | 6,388,555 | (48,670)                      | 14,479,377 |
| Timing of revenue recognition                          |           |           |                               |            |
| Goods transferred at a point in time                   | -         | 4,785     | 5,625                         | 10,410     |
| Services transferred over time                         | 8,139,492 | 6,383,770 | (54,295)                      | 14,468,967 |
| Total revenue from contracts with customers            | 8,139,492 | 6,388,555 | (48,670)                      | 14,479,377 |

### Period ended 31 December 2018

|  | Australia | Asia      | Corporate and<br>Eliminations | Total      |
|--|-----------|-----------|-------------------------------|------------|
|  | \$        | \$        | \$                            | \$         |
| Revenue from contracts with customers - external       |           |           |                               |            |
| Course fees  | 7,024,889 | 5,405,768 | -                             | 12,430,657 |
| Placement services                                     | -         | 1,813,901 | -                             | 1,813,901  |
| Government subsidies received                          | 1,111,700 | -         | -                             | 1,111,700  |
| Project income   | 19,648    | 1,180,203 | -                             | 1,199,851  |
| Other revenue  | 74,623    | 130,400   | 29,350                        | 234,373    |
| Total revenue from contracts with customers - external | 8,230,860 | 8,530,272 | 29,350                        | 16,790,482 |
| Revenue from contracts with customers - inter segment  | 1,300     | 236,137   | (237,437)                     | -          |
| Total revenue from contracts with customers            | 8,232,160 | 8,766,409 | (208,087)                     | 16,790,482 |
| Timing of revenue recognition                          |           |           |                               |            |
| Goods transferred at a point in time                   | -         | 10,792    | 8,204                         | 18,996     |
| Services transferred over time                         | 8,232,160 | 8,755,617 | (216,291)                     | 16,771,486 |
| Total revenue from contracts with customers            | 8,232,160 | 8,766,409 | (208,087)                     | 16,790,482 |

### 5 Issued capital

Issued capital as at 31 December 2019 amounted to \$81,829,123 (780,207,154 ordinary shares) (30 June 2019: \$78,085,284 (691,457,154 ordinary shares). Movements in ordinary shares on issue during the half-year ended 31 December 2019 were as follows:

### a) Ordinary Shares

|   | No. Shares  | \$         |
|---|-------------|------------|
| 30 June 2018 share capital                              | 688,552,154 | 78,085,284 |
| Share Issue - 8 March 2019                              | 7,700,000   | -          |
| Share buy back - 27 March 2019                          | (4,795,000) |            |
| 30 June 2019 share capital                              | 691,457,154 | 78,085,284 |
| Share Issue -12 August 2019                             | 75,000,000  | 3,000,000  |
| Share Issue -19 August 2019                             | 18,750,000  | 750,000    |
| Share buy back - 4 December 2019                        | (5,000,000) | -          |
| Payments received under exercise of employee share plan | -           | 10,000     |
| Transaction costs relating to capital raising           | -           | (16,161)   |
| 31 December 2019 share capital                          | 780,207,154 | 81,829,123 |

- On 8 March 2019 the Company issued 7,700,000 employee loan shares, pursuant to the Company's employee share plan. Refer note 16 for further details on this share-based payment arrangement.
- On 27 March 2019 the Company completed a buy-back of 4,795,000 shares issued under the Employee Share Plan to employees and forfeited when they when they resigned from the Group.
- On 12 August 2019 the Company issued 75,000,000 under a share placement at the issue price of \$0.04 per share.
- On 19 August 2019 the Company issued 18,750,000 under a share placement at the issue price
  of \$0.04 per share.
- On 4 December 2019 the Company completed a buy-back of 5,000,000 shares from current and former directors issued on terms consistent with the Employee Share Plan and expired as their conditions were not met.

### b) Options

### i. Employee share plan:

The table below shows the movement in employee shares on issue during the half-year. No new employee shares were issued during the period. For accounting purposes these shares are treated as if they were share options, as whilst the shares have been issued to the employee their rights to access the shares are subject to both a time based requirement (continued employment to escrow dates) and valuation uncertainty (share price exceeds issue price at date of escrow release). Accordingly shares issued under the plan are valued using a Black Scholes Option Valuation Model with the expense being recognised over the escrow period as a share-based payment. All shares are exercisable at 4 cents per share.

### 5 Issued capital continued

|   | 2019         | 2018         |
|---|--------------|--------------|
|   | No of shares | No of shares |
| Outstanding at the beginning of the period    | 12,700,000   | 9,795,000    |
| Granted during the period                     | -            | -            |
| Exercised during the period                   | (250,000)    | -            |
| Expired during the period                     | (5,000,000)  | -            |
| Outstanding at the end of the period          | 7,450,000    | 9,795,000    |
| Exercisable (vested) at the end of the period | 3,600,000    | 9,795,000    |

### ii. Other Options:

No options were issued to key management personnel during the half year ended 31 December 2019.

### c) Capital Management

Management control the capital of the Group in order to ensure that the Group can fund its operations and continue as a going concern. There are no externally imposed capital requirements. Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market.

### 6 Trade and other receivables

| 31-Dec-19<br>\$ | 30-Jun-19<br>\$                                    |
|-----------------|--|
|                 |  |
| 24,628,301      | 25,347,821   |
| (21,187,644)    | (21,304,563)                                       |
| 3,440,657       | 4,043,258  |
| 279,582         | 335,109  |
| 3,720,239       | 4,378,367  |
|                 | 24,628,301<br>(21,187,644)<br>3,440,657<br>279,582 |

Trade receivables includes an amount of \$20,977,645 receivable from the Commonwealth Government Department of Education and Training (DET). In December 2017, the Group received \$4,869,133 of the amount outstanding and was then advised by DET it would accept further submissions from the Group for the balance (\$28,969,145).

Following the provision of these submissions, the Group was advised that DET had decided against making the payment. The Group is now considering remedies available to it through the court process to compel the DET to pay the outstanding amount.

#### 6 Trade and other receivables continued

In light of the uncertain circumstances with regard to the reconciliation payment, Management took the decision to write down the full debtor value in the accounts at 30 June 2017. The provision will continue to be re-assessed as the matter progresses and does not in any way alter the belief of the Board and Management that the Group is entitled to the full reconciliation amount of \$28,969,145 in full and that the monies are legitimately due and payable under the relevant legislation as it then applied.

### a) Allowance for expected credit losses

The group applies the simplified expected credit loss model prescribed in AASB 9 to determine an allowance for expected credit losses on its receivables from contracts with customers (trade receivables) and contract assets. To measure the expected credit losses, trade receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due. The contract assets have substantially the same risk characteristics as the trade receivables for the same types of contracts. The group has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the contract assets.

The expected loss rates are based on the payment profiles for sales over a period of 3 years before 31 December 2019 and 30 June 2019 respectively and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward looking macroeconomic factors affecting the ability of the customers to settle the receivables. The group has identified forecasts GDP growth conditions to be the most relevant factor, and accordingly adjusts the historical loss rates based on expected change in this factor.

The tables below show the calculation of the expected credit loss provision at both 31 December 2019 and 30 June 2019.

| Consolidated Group Trade receivables - Days past due |            |           |            |            |           |              |
|--|------------|-----------|------------|------------|-----------|--------------|
|  | Total      | 0-30 days | 31-60 days | 61-90 days | +91 days  | Discontinued |
|  |            |           |            |            |           | Operation    |
| 31 December 2019                                     |            |           |            |            |           |              |
| Expected credit loss rate                            |            | 0.7%      | 5.0%       | 10.0%      | 17.2%     |              |
| Estimated total gross carrying amount at             |            |           |            |            |           |              |
| default  | 24,628,301 | 1,703,771 | 790,031    | 598,453    | 558,400   | 20,977,645   |
| Expected credit loss                                 | 21,187,644 | 11,885    | 40,029     | 60,645     | 97,440    | 20,977,645   |
| 30 June 2019   |            |           |            |            |           |              |
| Expected credit loss rate                            |            | 0.7%      | 5.0%       | 10.0%      | 17.2%     |              |
| Estimated total gross carrying amount at             |            |           |            |            |           |              |
| default  | 25,347,821 | 1,564,176 | 1,073,953  | 402,556    | 1,329,491 | 20,977,645   |
| Expected credit loss                                 | 21,304,563 | 10,793    | 53,698     | 40,256     | 222,171   | 20,977,645   |

### 7 Trade and other payables

|                                | 31-Dec-19 | 30-Jun-19 |
|--------------------------------|-----------|-----------|
|                                | \$        | \$        |
| Current                        |           |           |
| Unsecured liabilities          |           |           |
| Trade payables                 | 2,544,749 | 3,509,922 |
| Employee related payables      | 382,560   | 776,783   |
| Accruals                       | 1,480,090 | 1,715,062 |
| Other payables                 | 513,070   | 78,355    |
| Total trade and other payables | 4,920,469 | 6,080,122 |

|                                | 31-Dec-19 | 30-Jun-19 |
|--------------------------------|-----------|-----------|
|                                | \$        | \$        |
| Non-current                    |           |           |
| Unsecured liabilities          |           |           |
| Trade payables                 | 4,581,310 | 4,581,310 |
| Accruals                       | 1,013,773 | 1,013,773 |
| Total trade and other payables | 5,595,083 | 5,595,083 |

Non-current trade payables and accruals balances include commission payable to agents on receipt of the reconciliation payment receivable from the DET.

The non-current accruals account also includes \$475,535 representing executive STI bonuses payable on receipt of the reconciliation payment receivable from the DET.

Amounts have been classified as non-current as the Group has no contractual obligation to settle the liabilities unless payment of the outstanding receivable due from the Commonwealth Government as per note 6 is received. Although the Group intends to pursue recovery of the outstanding receivable in full, as such recovery action is at the discretion of the Group. The directors are satisfied that an unconditional right of deferral exists for the liabilities until such time as the debtor is received.

### 8 Contract Liabilities

|   | \$          | \$          |
|---|-------------|-------------|
| At 1 July 2019                          | 390,458     | 623,824     |
| Deferred during the year                | 3,422,527   | 7,515,948   |
| Released to statement of profit or loss | (3,407,644) | (7,749,314) |
| At 31 December 2019                     | 405,342     | 390,458     |

31-Dec-19 30-Jun-19

#### 8 Contract Liabilities continued

The amount of the contract liability recognised at the beginning of the period was recognised as revenue during the 2019 year. All contract liabilities outstanding at 31 December 2019 are expected to be recognised as revenue within the next twelve months

### 9 Interest bearing debt

#### Current

Finance lease liability due within 12 months

Operating lease liability - Right of Use Asset due within 12 months

Unsecured loans due within 12 months

Unsecured related party loans due within 12 months (note 10)

| 31-Dec-19 | 30-Jun-19 |
|-----------|-----------|
| \$        | \$        |
| 64,899    | 103,612   |
| 774,075   | -         |
| 2,000,521 | -         |
| -         | 38,907    |
| 2,839,495 | 142,519   |

#### Non-Current

Finance lease liability
Operating lease liability - Right of Use Asset
Unsecured related party loans (note 10)

| 31-Dec-19  | 30-Jun-19 |
|------------|-----------|
| \$         | \$        |
| 58,618     | 71,143    |
| 9,182,037  | -         |
| 4,519,424  | 4,167,276 |
| 13,760,079 | 4,238,419 |

### 10 Related party transactions

### (a) The Group's main related parties are as follows:

### i. Entities exercising control over the Group:

The ultimate parent entity, which exercises control over the group, is Site Group International Ltd which is incorporated in Australia.

### ii. Key Management Personnel:

Any person(s) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity are considered key management personnel.

#### (b) Transactions with related parties:

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

### (c) Loans from related parties:

During the current and comparative periods, the group made use of an unsecured loan facility with Wayburn Holdings Pty Ltd, a company associated with Managing Director and CEO Mr Vernon Wills.

### 10 Related party transactions continued

The loan facility limit was \$2.35m to 31 December 2016, and is \$1.32m from that point, repayable on the earlier of collection of the receivable from the Commonwealth Department of Education and Training (refer note 6), or February 2018. To date, revised terms have not been agreed for the facility and the outstanding balance has been fully repaid at 31 December 2019. Interest was charged on the loan at a fixed rate of 7% per annum.

|                                  | 31-Dec-19    | 30-Jun-19 |
|----------------------------------|--------------|-----------|
|                                  | \$           | \$        |
| Opening Balance                  | 38,907       | 266,922   |
| Drawdowns                        | -            | -         |
| Interest accrued during the year | 1,304        | 14,102    |
| Principal repayments (cash)      | -            | (233,189) |
| Interest repayments (cash)       | (40,211)     | (8,928)   |
| Closing Balance                  | <del>-</del> | 38,907    |

During the current and comparative period, the group made use of unsecured loan facilities with Non-Executive Directors and their related parties, as follows:

### Punta Properties Inc.

On 21 June 2018, the group announced a financing facility of US\$4million with Punta Properties, a company associated with Non-executive Director, Nicasio Alcantara. Repayment of funds drawn under the facility will be via cash or equity to be issued at the last issue price of 4 cents per share subject to approval of shareholders. The potential settlement of the loan balance (which is variable, based on the loan being denominated in a currency other than the group's functional currency of Australian dollars) through issuance of shares represents an embedded derivative liability.

On initial drawdown of the loan during the period, the group recognised the following derivative financial liabilities:

| Date of drawdown | Drawdown<br>amount<br>(USD) | Drawdown<br>amount<br>(AUD) | Value of conversion option | No of securities | Total Value | Exercise<br>Price | Share price<br>@<br>drawdown | Risk<br>Free<br>rate | Stock<br>volatility | Expected maturity | Fair Value at 30/6/19 | Fair Value at 31/12/19 |
|------------------|-----------------------------|-----------------------------|----------------------------|------------------|-------------|-------------------|------------------------------|----------------------|---------------------|-------------------|-----------------------|------------------------|
|                  | \$                          | \$                          | \$                         |                  | \$          | \$                | \$                           |                      |                     |                   | \$                    | \$                     |
| 9/07/2018        | 1,000,000                   | 1,346,149                   | 0.0020                     | 33,653,725       | 67,397      | 0.04              | 0.020                        | 2%                   | 50%                 | 1/07/2020         | 75,390                | 1,100,341              |
| 30/09/2018       | 500,000                     | 692,770                     | 0.0037                     | 17,319,250       | 64,832      | 0.04              | 0.026                        | 2%                   | 50%                 | 1/07/2020         | 37,695                | 550,170                |
| 31/10/2018       | 200,000                     | 275,562                     | 0.0069                     | 6,889,045        | 47,332      | 0.04              | 0.028                        | 2%                   | 50%                 | 1/07/2020         | 15,078                | 220,068                |
| 23/11/2018       | 200,000                     | 274,010                     | 0.0067                     | 6,850,254        | 45,814      | 0.04              | 0.033                        | 2%                   | 50%                 | 1/07/2020         | 15,078                | 220,068                |
| 28/03/2019       | 200,000                     | 279,003                     | 0.0034                     | 6,975,072        | 23,587      | 0.04              | 0.028                        | 2%                   | 50%                 | 1/07/2020         | 15,078                | 220,068                |
| 11/04/2019       | 200,000                     | 276,855                     | 0.0045                     | 6,921,373        | 31,460      | 0.04              | 0.031                        | 2%                   | 50%                 | 1/07/2020         | 15,078                | 220,068                |
| 22/05/2019       | 400,000                     | 577,284                     | 0.0026                     | 14,432,097       | 37,745      | 0.04              | 0.027                        | 2%                   | 50%                 | 1/07/2020         | 30,156                | 440,136                |
| 24/06/2019       | 200,000                     | 285,347                     | 0.0024                     | 7,133,685        | 16,961      | 0.04              | 0.027                        | 2%                   | 50%                 | 1/07/2020         | 15,078                | 220,068                |
|                  |                             |                             |                            |                  | 335,128     |                   |                              |                      |                     |                   | 218,630               | 3,190,989              |

The conversion options were valued at inception using a Black Scholes model, with inputs as documented in the table above. Derivatives are carried at fair value through profit or loss, and fall within level 2 of the fair value hierarchy.

### 10 Related party transactions continued

The fair value of the above options at 31 December 2019 was \$0.0308. The following inputs were applied in deriving the fair value of these options:

- Spot price at 31 December 2019: \$0.07

Risk free rate: 2%Stock volatility: 50%

Expected maturity date: 30/06/2020

A loss of \$2,972,358 has been recognised on revaluation of the embedded derivative at 31 December 2019.

Movements in the financing facility during the period were as follows:

Opening Balance
Drawdowns
Interest accrued during the year
Recognition of embedded derivative
Foreign Currency movement
Closing Balance

| 31-Dec-19 | 30-Jun-19  |
|-----------|------------|
| 01 200 10 | 00 0411 10 |
| \$AUD     | \$AUD      |
| 4,167,275 | -          |
| -         | 4,006,980  |
| 345,612   | 368,090    |
| -         | (335,128)  |
| 6,537     | 127,333    |
| 4,519,424 | 4,167,275  |

In addition, the Company and Punta Properties agreed to a performance based incentive to develop and execute an optimisation plan for the Group's Philippines assets, associated businesses and international expansion. This incentive is payable on the total project value achieved from the optimisation plan at 5% of the total project value achieved. Should the plan reach a total project value of US\$30m a further 5% fee of the gross value is payable to Mr Alcantara. There is no retainer applicable or payable to this agreement.

The incentive represents a contingent liability to the group, and the group's obligation in respect of the incentive will only be confirmed by the occurrence or non-occurrence of a future obligating event, being the execution of an optimisation plan. It is not considered possible to reliably estimate the amount of the possible obligation at this point in time, having regard to the degree of uncertainty in such estimation. Uncertainties relate to the amount of timing of any outflow include the type of optimisation transaction, time for such transaction occurring, and estimated total project value.

### 11 Property, plant and equipment

During the six months ended 31 December 2019, the Group acquired assets with a cost of \$271,543 (2018: \$954,634)

### 12 Taxation

|   | 31-Dec-19 | 31-Dec-18   |
|---|-----------|-------------|
|   | \$        | \$          |
| Income taxes  |           |             |
| Current income tax  |           |             |
| Current income tax charge   | 55,276    | 84,854      |
| Adjustments in respect of current income tax of previous years                  | -         | -           |
| Deferred income tax   |           |             |
| Relating to origination and reversal of timing differences                      | (36,853)  | 45,450      |
| Income tax expense (benefit) reported   |           |             |
| in the statement of comprehensive income  | 18,423    | 130,304     |
|   |           |             |
| Aggregate income tax expense attributed to: Continuing operations               | 18,423    | 130,304     |
| Aggregate income tax (benefit) / expense attributed to: Discontinued operations | 1,167     | (1,601,862) |
|   | 19 590    | (1 471 558) |

### 13 Financial instruments at fair value through profit or loss

The carrying values of all financial instruments approximate their fair values at end of reporting period.

|                      | 31-Dec-19 | 30-Jun-19 |
|----------------------|-----------|-----------|
| Current              | \$        | \$        |
| Derivative Liability | 290,981   | -         |
|                      | 290,981   | -         |
|                      |           |           |
|                      |           |           |
|                      | 31-Dec-19 | 30-Jun-19 |
| Non-Current          | \$        | \$        |
| Derivative Liability | 3,190,989 | 218,630   |
|                      | 3,190,989 | 218,630   |

As part of the financing agreement with Lucerne Investment Partners (Lucerne), and the drawdown of the initial \$2,000,000, 16,666,667 options were issued to Lucerne. These options have an exercise price of the lower of 12 cents per share or 20% discount of the price of any future equity raise and are exercisable for up to 4 years from the initial drawdown. The options are valued using a black scholes model and are carried at fair value through the profit or loss as a current liability.

### 14 Impairment

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

The recoverable amount of non-current assets is determined based on value-in-use calculations. Value-in-use is calculated based on the present value of future cash flow projections over a five-year period including a terminal value calculation where applicable.

There were no significant changes to the assumptions in respect of cash generating units from those disclosed in the annual financial statements for the year ended 30 June 2019. No impairment charges have been recognised during the half-year.

Half-year ended Half-year ended

### 15 Discontinued Operations

In December 2016, the Group publicly announced the closure of Productivity Partners Pty Ltd's business. With Productivity Partners Pty Ltd being classified as a discontinued operation, the company is no longer included in the 'tertiary education' segment of the segment note. The results of Productivity Partners Pty Ltd for the year are presented below.

|  | Half-year ended<br>31-Dec-19<br>\$ | Half-year ended<br>31-Dec-18<br>\$  |
|--|------------------------------------|-------------------------------------|
| Revenue and other income<br>Expenses<br>Operating income   | (254,874)<br>(254,874)             | (516,954)<br>(516,954)              |
| Profit before tax from discontinued operations Tax benefit / (expense) Profit after tax from discontinued operations | (254,874)<br>(1,167)<br>(256,041)  | (516,954)<br>1,601,862<br>1,084,908 |

During the year ended 30 June 2019, the group lodged amended returns for the Australian tax consolidated group for the 2015-2017 financial years. The basis of these amendments was a reasonably arguable position that revenue was not derived for tax purposes until the point of receipt. Historically, revenue was treated as derived at the point it was recognised for accounting purposes. Amended returns were lodged in September 2018, and a tax refund of \$1.689m was received by the group in January 2019, which relates to income tax previously paid for the 2016 financial year.

The major classes of assets and liabilities of Productivity Partners Pty Ltd as at 31 December 2019 are as follows:

|                               | 31-Dec-19 | 31-Dec-18   |
|-------------------------------|-----------|-------------|
| Assets                        | \$        | \$          |
| Property, plant and equipment | -         | 2,212       |
| Debtors                       | 17,291    | 23,294      |
| Cash & short term deposits    | (2,231)   | (2,440)     |
| Deferred tax asset            | 157,565   | 159,365     |
| Other assets                  | 32,077    | 32,149      |
|                               | 204,702   | 214,580     |
|                               |           |             |
| Liabilities                   |           |             |
| Creditors                     | 5,873,713 | (5,846,352) |
| Interest bearing debt         | 1,463     | (7,167)     |
| Provisions                    | 79,055    | -           |
|                               | 5,954,231 | (5,853,519) |

### 15 Discontinued Operations continued

The net cash flows incurred by Productivity Partners Pty Ltd are as follows:

|  | Half-year ended                         | Half-year ended |
|--|---|-----------------|
|  | 31-Dec-19                               | 31-Dec-18       |
|  | \$                                      | \$              |
| Operating  | (658,864)                               | (460,006)       |
|  | • | , ,             |
| Investing  | 658,527                                 | 459,462         |
| Net cash inflow / (outflow)  | (337)                                   | (544)           |
|  |   |                 |
|  | Half-year ended                         | Half-year ended |
|  | 31-Dec-19                               | 31-Dec-18       |
| Earnings per share   |   |                 |
| Basic and diluted profit for the year from discontinued operations (cents per share) | (0.03)                                  | 0.16            |

### 16 Subsequent events

Other than as disclosed elsewhere in this report, there have been no significant events after balance date.