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All dollars or \$ in the presentation are Australian Dollars unless otherwise stated.

This document has been authorised for release by the Company's disclosure committee.



1H 2020FY

#### HIGHLIGHTS AND MILESTONES ACHIEVED – 1H 2020FY



- Total increased by 21% from 1.4Mt to 1.7Mt
- Blair Athol increased by 26% from 1.5Mt to 1.6Mt

2 Saleable Production

- Total increased by 12% from 1.4Mt to 1.6Mt
- Blair Athol increased by 16% from 1.1Mt to 1.3Mt



- Total increased by 12% from 1.5 Mt to 1.7Mt
- Blair Athol increased by 15% from 1.2Mt to 1.4Mt

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#### HIGHLIGHTS AND MILESTONES ACHIEVED – 1H 2020FY

4	Maio	den Dividend	<ul> <li>Unfranked interim dividend of 1 cent per ordinary share paid in November 2019</li> <li>Dividend Policy adopted of 1 cent per ordinary share per 6 month reporting period</li> </ul>				
	5	Rehabilitation Bond (Blair Athol)	<ul> <li>\$27 million of Restricted Cash released following the issuance of the insurance bond on 9 January 2020</li> <li>Financial Assurance decision dated 2 July 2019 reduced quantum to approximately \$72 million</li> </ul>				
		6 Other Corporate	<ul> <li>19.995% interest acquired in Universal Coal plc for \$34.6 million</li> <li>Convertible Bond for US\$20 million with strike price of \$0.696 issues to OCP Asia</li> </ul>				
		6 Other Corporate	<ul> <li>for \$34.6 million</li> <li>Convertible Bond for US\$20 million with strike</li> </ul>				

TERRACOM

		FY18H1	FY18H2	FY19H1	FY19H2	FY20H1
	Unit	Group	Group	Group	Group	Group
Production						
Coal Sales	Mt	0.6	1.3	1.5	1.6	1.7
Income Statement						
Revenue	\$M	45	102	172	166	160
Revenue	\$/t	71.4	80.2	116.2	106.9	96.4
EBITDA	\$M	6	22	53	41	23
EBITDA	\$/t	8.7	17.0	35.5	26.5	13.8
Balance Sheet						
Cash at Bank	\$M	1	12	13	57	67
Net Current Assets <sup>1</sup>	\$M	(70)	(67)	(44)	(27)	(9)

1 - FY20H1 excludes lease liabilities recognised for the first time



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## **OPERATIONAL PERFORMANCE**

		FY18H1	FY18H2	FY19H1	FY19H2	FY20H1
Group Production	Unit	Group	Group	Group	Group	Group
Run of Mine (tonnes)	Mt	871	1,628	1,441	1,927	1,743
Overburden (bcm)	Mbcm	12,822	13,890	10,787	19,807	18,405
Strip Ratio	Mt	14.7	8.5	7.5	10.3	10.6
Saleable Production (tonnes)	Mt	835	1,396	1,393	1,616	1,566
Sales (tonnes)	Mt	633	1,272	1,480	1,556	1,662
Inventory (tonnes)	Mt	58	247	110	163	79
Inventory (tonnes)	Mt	207	206	161	269	202

2.00

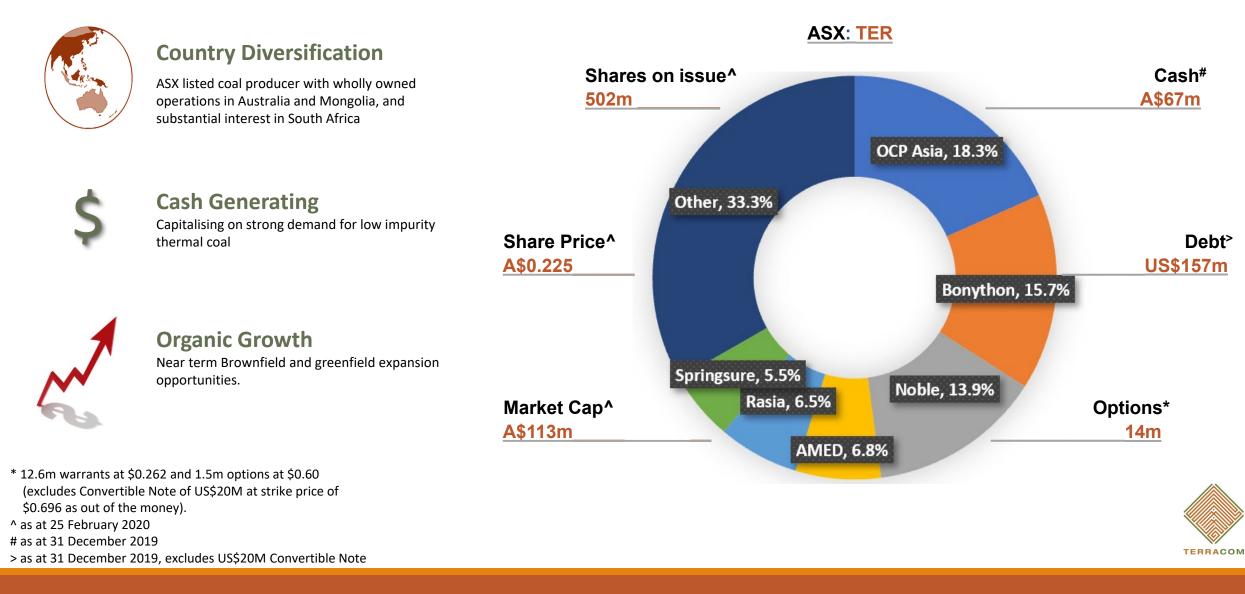


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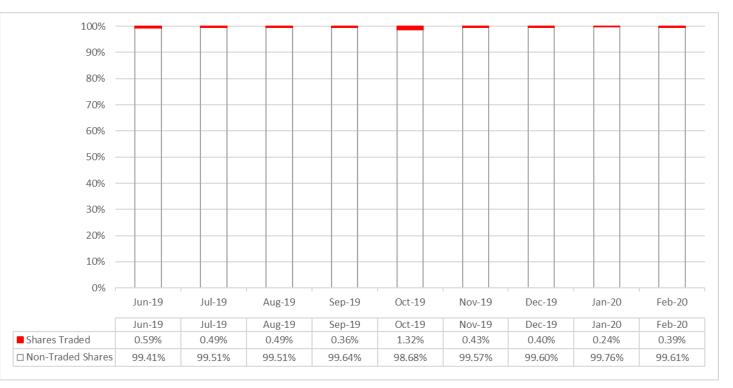
TERRACOM

CORPORATE OVERVIEW

#### **TERRACOM SNAPSHOT**



Over the past 9 months (1 June 2019 to 25 February 2020) there has been A\$163 million or 59% of Market Value eroded through a total of only 22.5 million shares traded (4.7% of shares on issue)



#### **Traded Shares vs Non-Traded Shares**



Over the past 9 months (1 June 2019 to 25 February 2020) there has been A\$163 million or 59% of Market Value eroded through a total of only 22.5 million shares traded (4.7% of shares on issue)



**Market Value Fluctuation** 

\* shares on issue as at 25 February 2020 used for the basis of the calculation.

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#### **BOARD OF DIRECTORS**



Wal King Chairman

Independent Director

• Wal holds a Bachelor and Masters in Engineering and Engineering Science and an Honorary Doctorate of Science from the UNSW.

- Wal worked in the construction industry for over 40 years and was CEO of Leighton Holdings Limited from 1987 until December 2010.
- He is and a Director of Kimberlev Foundation Australia Limited, was previously Deputy Chairman of the UNSW Foundation, and was one of the longest serving Directors of Coca-Cola Amatil Limited.





H.E. Craig Ransley **Deputy Chairman** 

Non-Executive Director

- Mr. Ransley is a gualified Fitter and Machinist (Trade Qualified) and has a broad entrepreneurial background.
- Mr. Ransley has been the driving force in building a number of companies and has extensive experience in the labour hire and service industries, being a founder of both TESA Group Pty Limited and ResCo Services Pty Ltd. In addition to founding TerraCom, Mr Ransley also founded NuCoal Resources Limited and was actively involved in its listing on the ASX in 2010.



#### Hon. Craig Wallace Non-Executive, Independent Director

- Philip has been in South East Asia for over 30 vears and contributed to the commercial relationship between Australia and Asia.
- Since 1991, Philip has headed 3 international banks (Westpac, NatWest and ANZ), with wideranging regional responsibilities.
- Recently, he was Asia Head for ANZ Bank, with responsibility for all of the Bank's activities in eleven countries ranging from Japan to Indonesia.
- Currently a Director of The Australian Chamber of Commerce, Singapore and a Member of the Governing Council of the Singapore Institute of Directors



#### Tsogt Togoo Non-Executive, Independent Director

- Tsogt has two decades of experience in the Mongolian public sector.
- He has previously worked in the senior management of the Mongolian National Oil company and as the head of the Privatisation Division of the State Property Committee playing an extensive role in the privatisation of Mongolia's most valuable state-owned companies.



#### **BOARD OF DIRECTORS**



Jim Soorley Independent, Non-Executive Director

- Jim served as the Lord Mayor of Brisbane from 1991-2003, presiding over an annual budget of \$1.6b and a workforce of 7,000.
- Jim lists his greatest achievement as Lord Mayor as transforming Brisbane from a city with a 'country town' mentality into a vibrant urban metropolis, without compromising its liveability.
- Jim also worked as a consultant for government and business across a range of issues relating to sustainable development, partnerships between government and corporations, and environmental initiatives.



Non-Executive Director

- Matthew has more than 20 years' experience in the finance industry, most recently with over 10 years' experience in private equity investment.
- He founded Rivendell Capital in early 2016 to provide capital and advisory services to small and medium sized enterprises and specialised projects.
- Prior to founding Rivendell Capital, Mr Hunter was a Managing Director of The Carlyle Group.
  Mr Hunter is OCP Asia's nominee director. He is presently Non-Executive Director of Silver Heritage Group Limited, Chairman of Measure Australia, a Non-Executive Director of Medirent, Advisory Board Member of AtlasTrend and Consultant engaged by OCP Asia.



Paul Anderson

Non-Executive Director

- Paul has over 30 years' experience in senior executive management roles in both the public and private sector.
- Mr Anderson holds formal qualifications in Building Surveying, Engineering, Planning and Management is a member of the Australian Institute of Company Directors.
- Paul is Bonython Coal No 1 Pty Limited's (Bonython) nominee director and Bonython is a substantial shareholder of the Company and was the sole sub-underwriter of the rights issue from earlier this calendar year.



Glen Lewis Independent, Non-Executive Director

- Glen is a qualified Coal Mine Manager and has worked in the Coal Industry since 1980.
   Throughout his career he worked at all levels of Management, including the role of General Manager Eastern Underground Operations for Xstrata Coal NSW in 2003 and then promoted to General Manager Operations with overall responsibility for 6 operating mines and several projects.
- Glen commenced with NuCoal Resources Ltd (ASX: NCR) in 2010 as Managing Director overseeing the listing, capital raising, exploration and feasibility studies for a number of mining projects in the Hunter Valley. Glen stepped down from the position of Managing Director in 2017 but remains a Non-Executive Director of NuCoal.



#### **EXECUTIVE MANAGEMENT TEAM**





Danny McCarthy Chief Executive Officer

- Mr McCarthy is a highly experienced mining executive having held senior roles with Mineral Resources, Thiess, Wesfarmers, and QCoal and has a proven record of accomplishment of delivering exceptional results over 22-years in the resources sector.
- Prior to joining TerraCom in December 2018, for the past 2.5 years, Mr McCarthy has held the role of Chief Operating Officer for the highly regarded, West Australian based, commodity producer and mining services company Mineral Resources Limited (ASX: MIN, Market capitalisation of approximately \$2.8 Billion).
   During his time in this role, he has overseen the successful implementation of MIN's strategic growth initiatives.
- He brings a wealth of experience to TerraCom with a strong commercial focus and background in the development and implementation of business strategy, construction, mining and minerals processing across a range of commodities.

#### Nathan Boom

**Chief Financial Officer** 

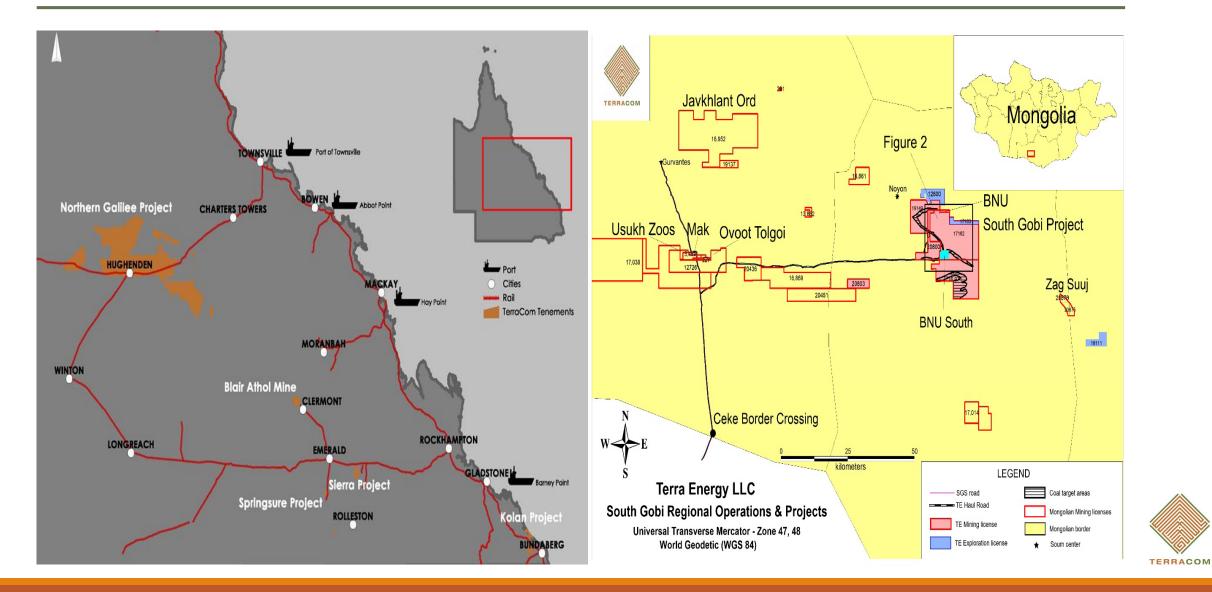
- Nathan Boom holds a Bachelor of Commerce (Accounting) from University of Wollongong and is a Chartered Accountant with a strong resources sector background.
- His 14 year career working at large multinationals such as Xstrata Coal and Tenova Delkor has provided him with extensive exposure in business restructuring and associated implementation of recovery plans also leading finance and commercial aspects of the business. Nathan has led business development projects and re-financing packages with banking consortium's, as well
- as has substantial experience in financial system implementation and integration.
- Nathan joined TerraCom in 2015, was appointed Company Secretary in January 2016 and Chief Financial Officer in March 2017.





# EXISTING OPERATIONS AND PROJECTS

#### **EXISTING OPERATIONS AND PROJECTS**



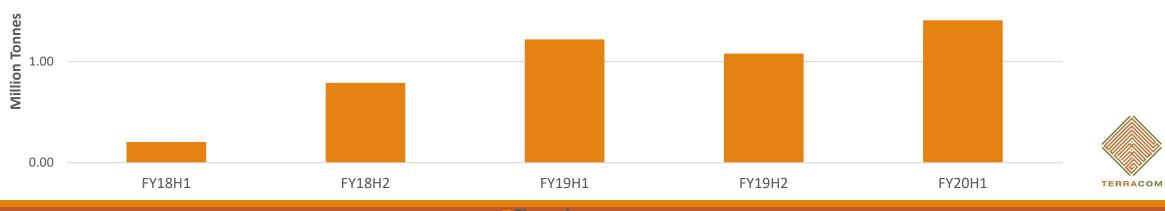


# Queensland Blair Athol (BA)

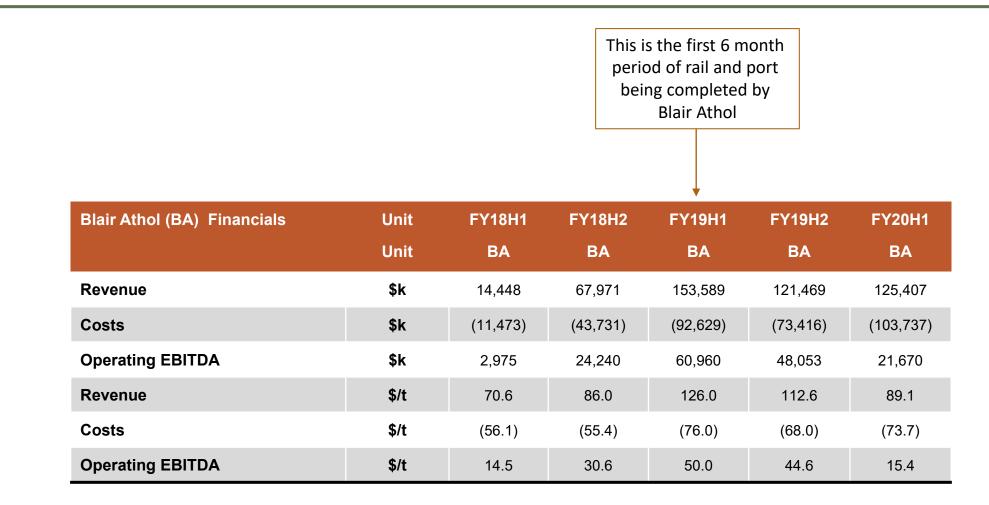
Blair Athol (BA) Production	Unit	FY18H1	FY18H2	FY19H1	FY19H2	FY20H1
Run of Mine	kt	442	1,133	1,193	1,454	1,502
Overburden	kbcm	5,961	8,288	7,329	10,535	13,368
Strip Ratio		13.5	7.3	6.1	7.2	8.9
Saleable Production	kt	406	901	1,145	1,143	1,325
Coal Sales	kt	205	790	1,219	1,079	1,408
Inventory (ROM)	kt	58	247	110	163	79
Inventory (Saleable)	kt	118	124	107	219	165

2.00

Sales Tonnes (Mt)



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#### **REHABILITATION AND ENVIRONMENT**

- ✓ Significant progress of rehabilitation activities at Blair Athol
  - Queensland's Department of Science (DES) issued its Financial Assurance decision for the Blair Athol Mine on 2 July 2019. The Financial Assurance was reduced by a further \$701,943 to \$71,791,440.
  - The capping of the old tailings storage facility completed ahead of schedule as part of the mining operations process.
  - Advancing face rehabilitation being completed, which is aimed at significantly reducing rehabilitation activities at the end of the mine life.



Current Growth of Area 53 Rehabilitation Completed in mid to late 2017



#### **REHABILITATION AND ENVIRONMENT**



CHPP and ROM Area, with Rehabilitated Tailings Dam (post-mulch application) in the background



Advancing Face Rehabilitation – South Pit

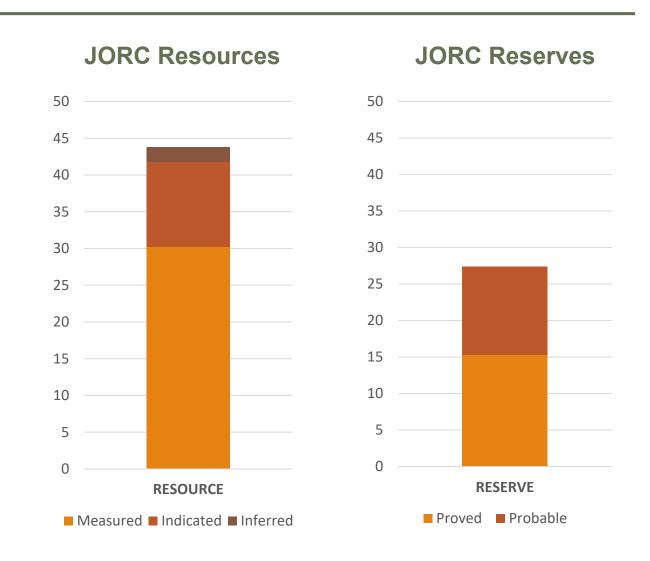


#### **JORC RESOURCES AND RESERVES**

Resource <sup>3</sup>	Mt
Measured	30.2
Indicated	11.6
Inferred	2.0
Total	43.8

Reserve <sup>4</sup>	Mt
Proved	15.3
Probable	12.1
Total	27.4

Marketable Reserve <sup>4</sup>	Mt
Proved	12.7
Probable	9.6
Total	22.3







# **Mongolia** Baruun Noyon Uul (BNU)

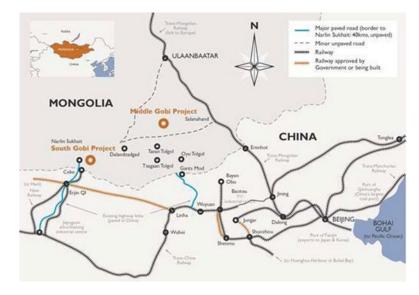
### **SOUTH GOBI PROJECT | NOYON BASIN | Multiple Mining & Exploration Licences**

- The South Gobi Project comprises contiguous mining and exploration licenses covering 696 sq km in the Noyon Coal Basin
  - c.850 km southwest of Ulaanbaatar
  - 140 km from the Chinese border coal station of Ceke
  - Connects by road and rail to northern Chinese steel producers
- ✓ There are currently three primary groups of mining licenses:
  - **North:** 100% owned, comprising mining, pre mining and exploration licenses.
  - Khar Servegen (KS): 100% owned, comprising mining and exploration licences.
  - **East:** 83.9% owned, comprising mining and pre-mining licenses.

#### South Gobi Project JORC Resources<sup>6</sup>

	Measured	Indicated	Inferred	Total
North	14.0 Mt	8.2 Mt	2.7 Mt	24.9 Mt
KS	-	-	15 Mt	15 Mt
East	-	-	41 Mt	41 Mt
Total	14.0 Mt	8.2 Mt	58.7 Mt	80.9 Mt

#### Location





Baruun Noyon Uul (BNU) Production	Unit	FY18H1	FY18H2	FY19H1	FY19H2	FY20H1
Run of Mine (tonnes)	kt	429	495	248	473	241
Overburden (bcm)	kbcm	6,861	5,602	3,458	9,272	5,037
Strip Ratio		16.0	11.3	14.0	19.6	20.9
Saleable Production (tonnes)	kt	429	495	248	473	241
Sales (tonnes)	kt	429	482	261	477	254
Inventory (tonnes)	kt	89	82	54	50	0



Baruun Noyon Uul (BNU) Financials	Unit	FY18H1	FY18H2	FY19H1	FY19H2	FY20H1
Revenue	A\$ k	30,757	33,965	18,360	44,904	27,686
Costs	A\$ k	(27,234)	(30,454)	(22,257)	(44,043)	(28,863)
Operating EBITDA	A\$ k	3,523	3,511	(3,897)	861	(1,177)
Revenue	A\$ / t	71.7	70.5	70.3	94.2	109.0
Costs	A\$ / t	(63.5)	(63.2)	(85.2)	(92.4)	(113.6)
Operating EBITDA	A\$ / t	8.2	7.3	(14.9)	1.8	(4.6)

Lower equipment availability and productivity rates and production volumes have negatively impacted the costs per tonne

Effective marketing strategy in place resulting in coal sales revenue per tonne increasing by 55% over the past 12 months

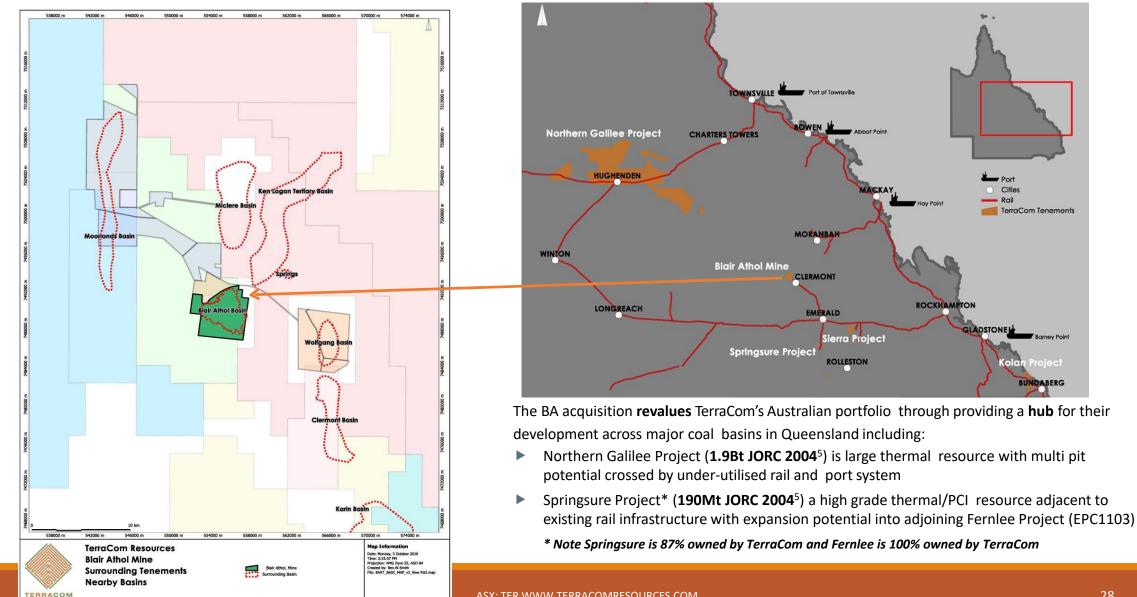


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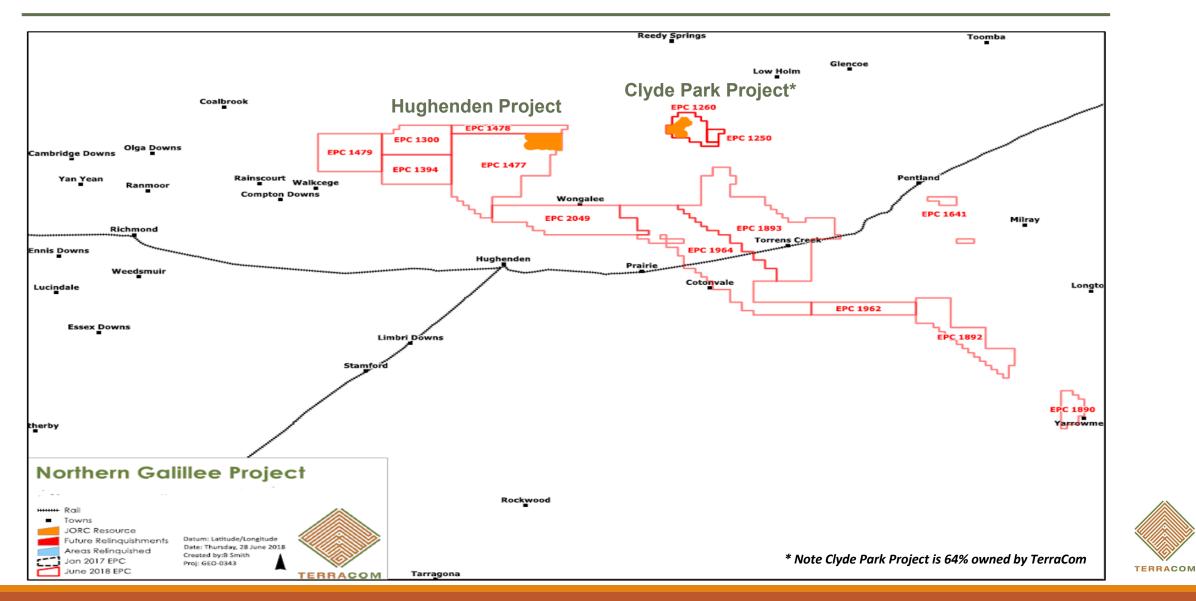
# Other Projects



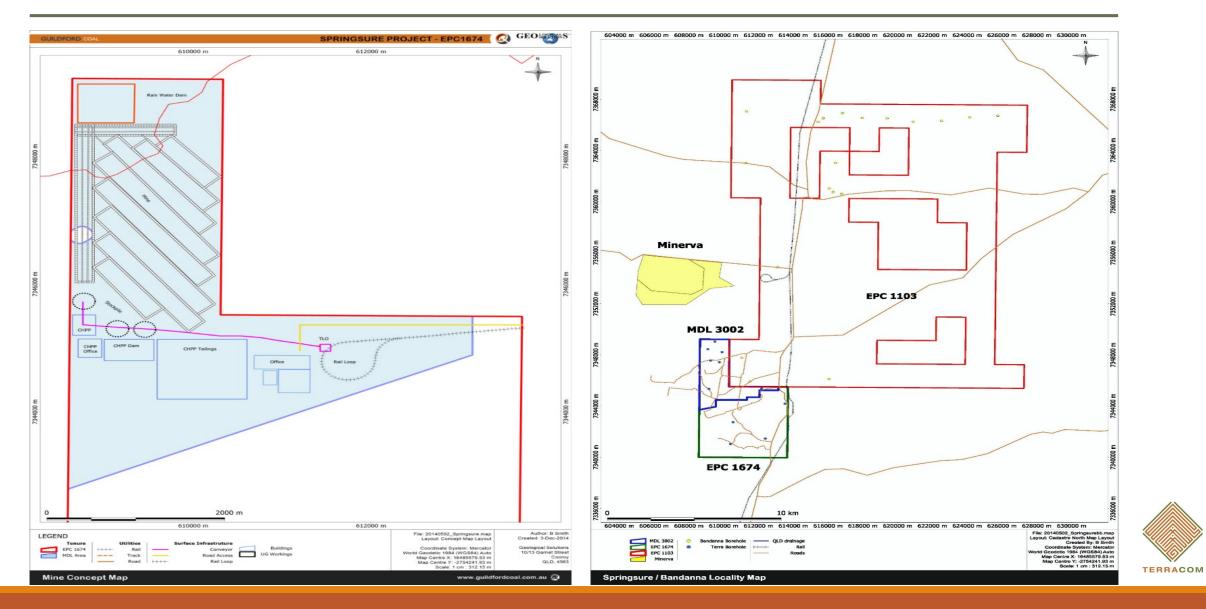
#### **QUEENSLAND EXPANSION** Organic Growth from Strategically Located Assets



#### **QUEENSLAND EXPANSION** | Northern Galilee Project



#### **QUEENSLAND EXPANSION | Springsure Project**



		RESERVES		RESOURCES				
Tenement	Proved	Probable	Total	Measured	Indicated	Inferred	Total	
	Mt	Mt	Mt	Mt	Mt	Mt	Mt	
Springsure <sup>₅</sup>	-	-	-	-	43	148	191	
Northern Galilee – Hughenden Project⁵	-	-	-	-	133	1,076	1,209	
Northern Galilee – Clyde Park Project⁵	-	-	-	-	51	677	728	
TOTAL	-	-	-	-	227	1,901	2,128	

Source: TerraCom

The information presented is available to view on TerraCom's website. TerraCom is not aware of any new information or data that materially affects the information included in the above table in relation to the estimates of Mineral Resources and confirms that all material assumptions and technical parameters underpinning the estimates continue to apply and have not materially changed.



EMERGING MARKET – BUSINESS DEVELOPMENT

19.995% Interest Acquired on 30 October 2019

2

- Acquisition Price --- \$0.3314 per share
- Proceeds --- Cash of \$0.1657 per share and TerraCom equity at a deemed issue price of \$0.5014 per share

Takeover Offer Announced on 3 February 2020

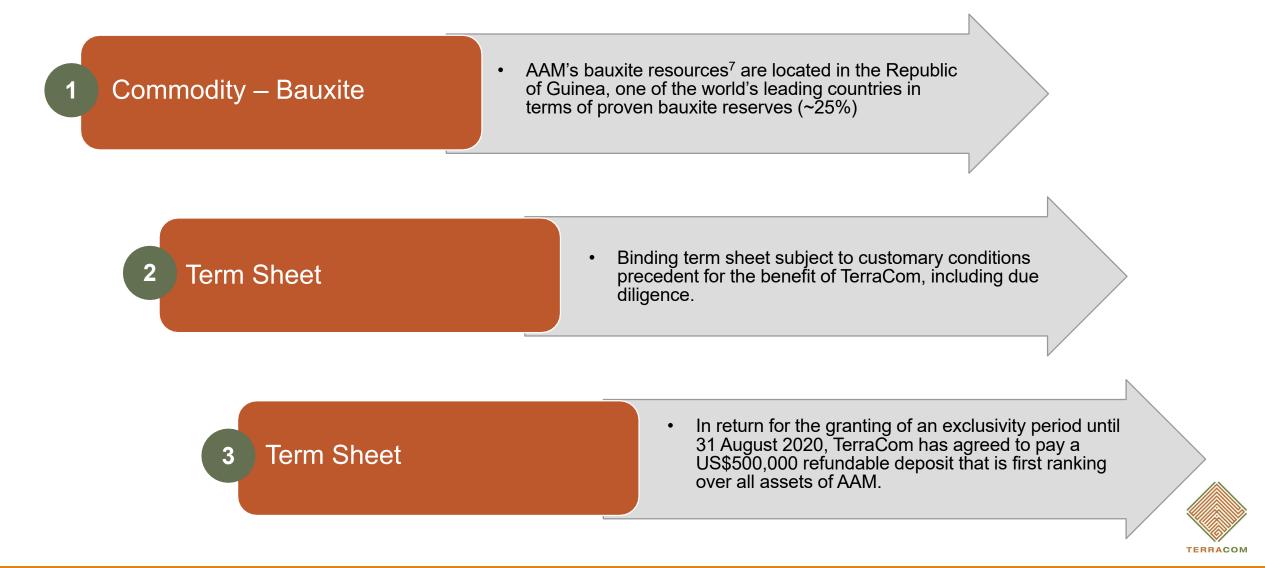
- Acquisition Price --- \$0.3350 per share
- Proceeds --- Cash of \$0.1000 per share and TerraCom equity at a deemed issue price of \$0.3900 per share

3 Acceptance Update

 Acceptances of the Offer received to date, when aggregated with TerraCom's existing holding in UNV, mean that TerraCom has the right to exercise approximately 53% of the voting rights attaching to UNV shares.

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#### **COMMODITY DIVERSIFICATION: ANGLO-AFRICAN MINERALS PLC**



FINANCIAL STATEMENTS

#### **FINANCIAL STATEMENTS**

TerraCom Limited Interim consolidated statement of profit or loss For the half-year ended 31 December 2019			TERRACOM
	Note	Conso Half-Year 31 December 2019 \$'000	Half-Year 31 December 2018 \$'000
Revenue Other Revenue		153,090 6,944	171,949
Other Neveride		160.034	171.949
Cost of Goods Sold		(125,178)	(107,122)
Gross profit		34,856	64,827
Expenses Other operating expenses Administration expenses Exploration tenement write-off Share of profits/(losses) of associates accounted for using the equity method Operating EBITDA Depreciation and amortisation expense Financial income Financial expense Net foreign exchange gain/(loss) Profit/(loss) before income tax benefit/(expense) Income tax benefit/(expense)	8 4 5	(4.960) (8.264) 1.242 22.874 (20.617) 812 (18.902) 3.774 (12.059) 2.662	(5,613) (6,477) (103) (43) 52,591 (12,522) 2,549 (21,389) (4,716) 16,513 (13,278)
Profit/(loss) after income tax benefit/(expense) for the half-year		(9,397)	3,235
Profit/(loss) for the half-year is attributable to: Non-controlling interest Owners of TerraCom Limited		(77) (9,320) (9,397) Cents	(59) 3,294 3,235 Cents
Basic earnings per share		(1.96)	0.87
Diluted earnings per share		(1.96)	0.83
		()	

TerraCom Limited Interim consolidated statement of financial position As at 31 December 2019			TERRACOM
			lidated
	Note	31 December 2019 \$'000	30 June 2019 \$'000
Assets			
Current assets			
Cash and cash equivalents		67.031	57,201
Trade and other receivables		37,930	17.892
Inventories		15,090	17,040
Restricted cash	6	-	702
Other current assets		621	161
Total current assets		120,672	92,996
Non-current assets			
Trade and other receivables		7,524	8,436
Restricted cash	7	47,000	73,791
Investments accounted for using the equity method	10	30,928	-
Property, plant and equipment	8	271.542	253,785
Exploration and evaluation	9	47,112	48,031
Deferred tax		13,470	10,691
Other non-current assets		9,959	4,518
Total non-current assets		427,535	399,252
Total assets		548,207	492,248
Liabilities			
Current liabilities			
Trade and other payables		86.925	91.786
Borrowings	11	7,195	7,306
Lease liabilities		11.222	-
Provisions		665	474
Financial liabilities	13	5,825	3,470
Deferred revenue		29,213	16,614
Total current liabilities		141,045	119,650
Non-current liabilities			
Trade and other payables		1,262	5,467
Borrowings	12	238,896	213,483
Lease liabilities		18,537	-
Provisions	15	70,955	71.072
Financial liabilities	14	12,267	12,129
Total non-current liabilities		341,917	302,151
Total liabilities		482,962	421,801
Net assets		65,245	70,447
Equity			
Issued capital	16	290,589	277,662
Reserves	16	(27,908)	
Accumulated losses		(201,746)	
Equity attributable to the owners of TerraCom Limited		60,935	66,060
Non-controlling interest		4,310	4,387
Total equity		65,245	70,447



#### **FINANCIAL STATEMENTS**

TerraCom Limited Interim consolidated statement of changes in equity For the half-year ended 31 December 2019



Consolidated	Issued capital \$'000	Acquisition reserve \$'000	Foreign currency translation reserve \$'000	Share based payments / options reserve \$'000	Retained profits \$'000	Non- controlling interest \$'000	Total equity \$'000
Balance at 1 July 2018	227,804	(36,685)	(1,639)	11,130	(176,526)	3,289	27,373
Profit/(loss) after income tax expense for the half-year Other comprehensive income for the half-year, net of tax	-	-	- 3,450	-	3,294	(59)	3,235 3,450
Total comprehensive income/(loss) for the half-year		-	3,450	-	3,294	(59)	6,685
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs Share-based payments	10,835 150	:	:	154	:	<u> </u>	10,835 304
Balance at 31 December 2018	238,789	(36,685)	1,811	11,284	(173,232)	3,230	45,197

Consolidated	lssued capital \$'000	Acquisition reserve \$'000	Foreign currency translation reserve \$'000	Share based payments / options reserve \$'000	Retained profits \$'000	Non- controlling interest \$'000	Total equity \$'000
Balance at 1 July 2019	277,662	(37,357)	1,843	11,667	(187,755)	4,387	70,447
Loss after income tax benefit for the half-year Other comprehensive loss for the half-year, net of tax	-	-	- (4,186)	-	(9,320)	(77)	(9,397) (4,186)
Total comprehensive loss for the half-year	-	-	(4,186)	-	(9,320)	(77)	(13,583)
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 16) Share-based payments Dividends Paid	12,777 150 -	-	-	125	(4,671)	-	12,777 275 (4,671)
Balance at 31 December 2019	290,589	(37,357)	(2,343)	11,792	(201,746)	4,310	65,245

TerraCom Limited Interim consolidated statement of cash flows For the half-year ended 31 December 2019

	Note		lidated Half-Year 31 December 2018 \$'000
Cash flows from operating activities Receipts from customers Payments to suppliers and employees Interest received Receipts from secured deposits for rehabilitation		148,759 (139,555) 812	150,440 (102,186) - 2,448
Interest and other finance costs paid		10,016 (20,895)	50,702 (17,559)
Net cash from/(used in) operating activities		(10,879)	33,143
Cash flows from investing activities Payments for short term loan to associate Payments for property, plant and equipment Payments for exploration and evaluation Payments for cash advances to other parties Investment in associate Receipts related to secured deposits	8 9	(3,152) (287) (2,974) (17,310) 27,493	(909) (11,638) (1,731) (605)
Net cash from/(used in) investing activities		3,770	(14,883)
Cash flows from financing activities Proceeds from issue of shares Proceeds from borrowings Share issue transaction costs Repayment of borrowings Repayment of lease liabilities Dividends paid		28,879 (1,075) (1,590) (4,539) (4,672)	900 - (18,380) -
Net cash from/(used in) financing activities		17,003	(17,480)
Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of the financial half-year Effects of exchange rate changes on cash and cash equivalents		9,894 59,201 (64)	780 11,874 (131)
Cash and cash equivalents at the end of the financial half-year		69,031	12,523



3 – Refer to ASX Announcement on 30 September 2019 for further information and clarification on the Blair Athol JORC Resource. The Company confirms that it is not aware of any new information or data that materially affects the information included in the original announcement; and that all material assumptions and technical parameters in the announcement made in the original announcement made in the original announcement continue to apply and have not materially changed.

4 – Refer to ASX Announcement on 30 September 2019 for further information and clarification on the Blair Athol JORC Reserve. The Company confirms that it is not aware of any new information or data that materially affects the information included in the original announcement; and that all material assumptions and technical parameters in the announcement made in the original announcement continue to apply and have not materially changed.

5 – Refer to ASX Announcement on 30 September 2019 for further information and clarification on the Queensland JORC Resource. The Company confirms that it is not aware of any new information or data that materially affects the information included in the original announcement; and that all material assumptions and technical parameters in the announcement made in the original announcement made in the original announcement continue to apply and have not materially changed.

6 – Refer to ASX Announcement on 28 September 2018 for further information and clarification on the Mongolia JORC Resource. The Company confirms that it is not aware of any new information or data that materially affects the information included in the original announcement; and that all material assumptions and technical parameters in the announcement made in the original announcement continue to apply and have not materially changed.

7 – Refer to ASX Announcement on 24 February 2020. The Company is currently progressing the due diligence on AAM and therefore at this stage is classing the resource tonnage as an exploration target. The potential quantity and grade of an exploration target is conceptual in nature, there has been insufficient exploration to determine a mineral resource and there is no certainty that further exploration work will result in the determination of mineral resources or that the production target itself will be realised. Further evaluation work and appropriate studies are required to establish sufficient confidence that the target will be met.



# THANKYOU