

JOHNS LYNG GROUP LIMITED (ASX:JLG)

ASX/Media statement

29 April 2020

Johns Lyng Group signs distribution agreement with Zoono as part of COVID-19 response

Johns Lyng Group (ASX:JLG) (**Johns Lyng** or the **Company**) entered into an Exclusive Distribution/Partnership Agreement for the Australian B2B markets with Zoono Group Limited (**Zoono**) (ASX:ZNO).

Zoono manufactures and distributes a colourless, odourless, non-leaching, environmentally safe, non-corrosive disinfectant liquid which has proven to be effective against a wide range of bacteria and mould and is non-toxic to humans.

Zoono's efficacy and longevity against pathogens are assisting in the global battle against the COVID-19 virus.

Zoono's Z-71 Microbe Shield surface sanitiser and Germ Free24 hand sanitiser tested >99.99% effective against the surrogate for the COVID-19 virus, feline coronavirus¹

The agreement is for an initial five-year term with a right of renewal for a further five-years. All products will be distributed under the Zoono brand.

Johns Lyng will make the product available with a specific focus on the 70,000-plus strata titles it manages through subsidiary Bright & Duggan.

It will also be available throughout Johns Lyng's commercial building division and its building remediation business RestorX for use on domestic and commercial buildings, as well as in the clean-up of educational and healthcare facilities.

RestorX has registered a high level of demand in the wake of the COVID-19 crisis and will incorporate Zoono into its deep hygiene cleaning and microbial control protocols.

Johns Lyng CEO Scott Didier said distribution rights for Zoono would be important as the Group managed a high level of demand in the recovery from COVID-19.

"It will be critical for people and businesses to get back to normal operations as quickly as possible as the virus threat passes and that will involve disinfecting and deep cleaning of buildings, facilities and surfaces," Mr Didier said.

"This is where we specialise and so including a high quality, proven product like Zoono as part of our offering adds a lot of value for us and our clients.

"We're already seeing strong demand for preparation of buildings for a return to normal operations and that's where this product is going to be really important."

¹ Refer release made 23 March 2020 available here:

https://cdn.shopify.com/s/files/1/0014/2471/9931/files/20200323_ASX_Zoono_COVID-19_Clarification.pdf?v=1584945202

Zoono CEO Paul Hyslop said Zoono was pleased to be entering into the partnership with Johns Lyng who has national coverage and can provide Zoono Nationwide distribution and warehousing into all B2B sectors and access to a very large customer base.

Johns Lyng is establishing a specific Zoono division within its organisation.

This announcement has been authorised and approved for release to the ASX by the Board of Johns Lyng Group Limited.

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Johns Lyng Group Limited (JLG) is an integrated building services group delivering building and restoration services across Australia. JLG's core business is built on its ability to rebuild and restore a variety of properties and contents after damage by insured events including impact, weather and fire events. Beginning in 1953, JLG has grown into a national business with over 800 employees servicing a diversified client base comprising major insurance companies, commercial enterprises, local and state governments, body corporates/owners corporations and retail customers. JLG defines itself by delivering exceptional customer service outcomes every time.