# **Appendix 2A**

# Application for quotation of +securities

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

If you are an entity incorporated outside Australia and you are seeking quotation of a new class of +securities other than CDIs, you will need to obtain and provide an International Securities Identification Number (ISIN) for that class. Further information on the requirement for the notification of an ISIN is available from the Create Online Forms page. ASX is unable to create the new ISIN for non-Australian issuers.

\*Denotes minimum information required for first lodgement of this form, with exceptions provided in specific notes for certain questions. The balance of the information, where applicable, must be provided as soon as reasonably practicable by the entity.

## Part 1 – Entity and announcement details

Question no	Question	Answer
1.1	*Name of entity We (the entity here named) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.1	Smartgroup Corporation Ltd
1.2	*Registration type and number  Please supply your ABN, ARSN, ARBN, ACN or another registration type and number (if you supply another registration type, please specify both the type of registration and the registration number).	ABN 48 126 266 381
1.3	*ASX issuer code	SIQ
1.4	*This announcement is Tick whichever is applicable.	<ul> <li>☑ A new announcement</li> <li>☐ An update/amendment to a previous announcement</li> <li>☐ A cancellation of a previous announcement</li> </ul>
1.4a	*Reason for update  Mandatory only if "Update" ticked in Q1.4 above. A reason must be provided for an update.	N/A
1.4b	*Date of previous announcement to this update  Mandatory only if "Update" ticked in Q1.4 above.	N/A
1.4c	*Reason for cancellation  Mandatory only if "Cancellation" ticked in Q1.4 above.	N/A
1.4d	*Date of previous announcement to this cancellation  Mandatory only if "Cancellation" ticked in Q1.4 above.	N/A
1.5	*Date of this announcement	15 June 2020

Appendix 2A of the Listing Rules includes a warranty that an offer of the securities for sale within 12 months after their issue will not require disclosure under section 707(3) or 1012C(6) of the Corporations Act. If the securities to be quoted have been issued by way of a pro rata offer, to give this warranty, you will generally need to have lodged a cleansing notice with ASX under section 708AA(2)(f) or 1012DAA(2)(f) of the Corporations Act within 24 hours before the securities are offered (see ASIC Regulatory Guide 189 Disclosure relief for rights issues). If in doubt, please consult your legal adviser.

31 January 2020

<sup>+</sup> See chapter 19 for defined terms

# Part 2 – Type of issue

Question No.	Question	Answer
2.1	*The +securities to be quoted are:  Select whichever item is applicable.  If you wish to apply for quotation of different types of issues of securities, please complete a separate Appendix 2A for each type of issue.	☐ Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B
		☐ Being issued under a +dividend or distribution plan
		☐ Being issued as a result of options being exercised or other +convertible securities being converted
		☐ Unquoted partly paid +securities that have been paid up and are now quoted fully paid +securities
		☐ +Restricted securities where the escrow period has expired or is about to expire
		☐ +Securities previously issued under an +employee incentive scheme where the restrictions on transfer have ceased or are about to cease
		<ul> <li>⇒ +Securities issued under an +employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer</li> <li>□ Other</li> </ul>
		- Other
2.2a.1	*Date of Appendix 3B notifying the market of the proposed issue of +securities for which quotation is now being sought  Answer this question if your response to Q2.1 is "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B"	N/A
2.2a.2	*Are there any further issues of +securities yet to take place to complete the transaction(s) referred to in the Appendix 3B?	N/A
	Answer this question if your response to Q2.1 is "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B".	

2.2a.2.1	*Please provide details of the further issues of +securities yet to take place to complete the transaction(s) referred to in the Appendix 3B  Answer this question if your response to Q2.1 is "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B" and your response to Q2.2a.2 is "Yes".  Please provide details of the proposed dates and number of securities for the further issues. This may be the case, for example, if the Appendix 3B related to an accelerated pro rata offer with an institutional component being quoted on one date and a retail component being quoted on a later date.	N/A
2.2b.1	*Date of Appendix 3A.1 lodged with ASX in relation to the underlying +dividend or distribution  Answer this question if your response to Q2.1 is "Being issued under a dividend or distribution plan".	N/A
2.2b.2	*Does the +dividend or distribution plan meet the requirement of listing rule 7.2 exception 4 that it does not impose a limit on participation?  Answer this question if your response to Q2.1 is "Being issued under a dividend or distribution plan".  Note: Exception 4 only applies where security holders are able to elect to receive all of their dividend or distribution as securities. For example, Exception 4 would not apply in the following circumstances: 1) The entity has specified a dollar limit on the level of participation e.g. security holders can only participate to a maximum value of \$x in respect of their entitlement, or 2) The entity has specified a maximum number of securities that can participate in the plan e.g. security holders can only receive securities in lieu of dividend payable for x number of securities.	N/A
2.2c.1	Please state the number and type of options that were exercised or other +convertible securities that were converted (including their ASX security code)  Answer this question if your response to Q2.1 is "Being issued as a result of options being exercised or other convertible securities being converted".	N/A
2.2c.2	And the date the options were exercised or other +convertible securities were converted  Answer this question if your response to Q2.1 is "Being issued as a result of options being exercised or other convertible securities being converted".  Note: If this occurred over a range of dates, enter the date the last of the options was exercised or convertible securities was converted.	N/A
2.2d.1	Please state the number and type of partly paid +securities (including their ASX security code) that were fully paid up  Answer this question if your response to Q2.1 is "Unquoted partly paid securities that have been paid up and are now quoted fully paid securities".	N/A
2.2d.2	And the date the *securities were fully paid up  Answer this question if your response to Q2.1 is "Unquoted partly paid securities that have been paid up and are now quoted fully paid securities".  Note: If this occurred over a range of dates, enter the date the last of the securities was fully paid up.	N/A

2.2e.1	Please state the number and type of +restricted securities (including their ASX security code) where the escrow period has expired or is about to expire Answer this question if your response to Q2.1 is "Restricted securities where the escrow period has expired or is about to	N/A	
2.2e.2	expire".  And the date the escrow restrictions have ceased or will cease  Answer this question if your response to Q2.1 is "Restricted securities where the escrow period has expired or is about to expire".  Note: If this occurred over a range of dates, enter the date the last of the escrow restrictions has ceased or will cease.	N/A	
2.2f.1	Please state the number and type of +securities (including their ASX security code) previously issued under the +employee incentive scheme where the restrictions on transfer have ceased or are about to cease  Answer this question if your response to Q2.1 is "Securities previously issued under an employee incentive scheme where the restrictions on transfer have ceased or are about to cease".	N/A	
2.2f.2	And the date the restrictions on transfer have ceased or will cease:  Answer this question if your response to Q2.1 is "Securities previously issued under an employee incentive scheme where the restrictions on transfer have ceased or are about to cease".  Note: If this occurred over a range of dates, enter the date the last of the restrictions on transfer has ceased or will cease.	N/A	
2.2g.1	Please state the number and type of +securities (including their ASX security code) issued under an +employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer  Answer this question if your response to Q2.1 is "Securities issued under an employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer".	835,243 fully paid ordinary shares – ASX security code SIQ. Shares are subject to restriction on transfer but are to be quoted notwithstanding that restriction.	
2.2g.2	*Please attach a document or provide details of a URL link for a document lodged with ASX detailing the terms of the +employee incentive scheme or a summary of the terms.  Answer this question if your response to Q2.1 is "Securities issued under an employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer".	Shares were issued under the Company's long term incentive plan known as the Smartgroup Loan Funded Share Plan ( <b>LFSP</b> ). A summary of the terms of the LFSP is attached as Appendix A.	
2.2g.3	*Are any of these +securities being issued to +key management personnel (KMP) or an +associate  Answer this question if your response to Q2.1 is "Securities issued under an employee incentive scheme that are not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer".	Yes	

2.2g.3.a	*Provide details of the recipients and the number of +securities issued to each of them.  Answer this question if your response to Q2.1 is "Securities issued under an employee incentive scheme that a not subject to a restriction on transfer or that are to be quoted notwithstanding there is a restriction on transfer and your response to Q2.2g.3 is "Yes". Repeat the detail in the table below for each KMP involved in the issue the securities are being issued to the KMP, repeat the name of the KMP or insert "Same" in "Name of registere holder". If the securities are being issued to an associate of a KMP, insert the name of the associate in "Name registered holder".			an employee incentive scheme that are ding there is a restriction on transfer" v for each KMP involved in the issue. If r insert "Same" in "Name of registered
	Name of KMP	P Name of registered hold		Number of +securities
	Timothy Looi	Timothy Looi		670,392
	Nigel Underwood	Nigel Underwood		164,851
2.2h.1	*The purpose(s) for which the entity is issuing the +securities is:  Answer this question if your response to Q2.1 is "Other".  You may select one or more of the items in the list.		N/A	
2.2h.2	*Please provide any further information needed to understand the circumstances in which you are applying to have these +securities quoted on ASX, including (if applicable) why the issue of the +securities has not been previously announced to the market in an Appendix 3B  You must answer this question if your response to Q2.1 is "Other". If there is no other information to provide, please answer "Not applicable" or "N/A".		N/A	
2.2i	*Are these +securities being offered under a +disclosure document or +PDS?  Answer this question if your response to Q2.1 is any option other than "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B".		No	
2.2i.1	*Date of +disclosure document or +PDS?  Answer this question if your response to Q2.1 is any option other than "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B" and your response to Q2.2i is "Yes".  Under the Corporations Act, the entity must apply for quotation of the securities within 7 days of the date of the disclosure document or PDS.		N/A	
2.3	*The +securities to be quoted are:  Tick whichever is applicable		th (" □ Ne	dditional +securities in a class nat is already quoted on ASX 'existing class") ew +securities in a class that is ot yet quoted on ASX ("new

Part 3A – number and type of +securities to be quoted (existing class or new class) where issue has previously been notified to ASX in an Appendix 3B – not applicable

# Part 3B – number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an Appendix 3B

Answer the questions in this Part if your response to Q2.1 is anything other than "Being issued as part of a transaction or transactions previously announced to the market in an Appendix 3B" and your response to Q2.3 is "existing class".

Question No.	Question	Answer	
3B.1	*ASX security code & description	SIQ – fully paid ordinary shares	
3B.2	*Number of +securities to be quoted	835,243	
3B.3a	*Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?	Yes	
3B.3b	*Is the actual date from which the +securities will rank equally (non-ranking end date) known?  Answer this question if your response to Q3B.3a is "No".	N/A	
3B.3c	*Provide the actual non-ranking end date  Answer this question if your response to Q3B.3a is "No" and your response to Q3B.3b is "Yes".	N/A	
3B.3d	*Provide the estimated non-ranking end period Answer this question if your response to Q3B.3a is "No" and your response to Q3B.3b is "No".	N/A	
3B.3e	*Please state the extent to which the +securities do not rank equally:	N/A	
	<ul> <li>in relation to the next dividend, distribution or interest payment; or</li> </ul>		
	for any other reason		
	Answer this question if your response to Q3B.3a is "No".		
	For example, the securities may not rank at all, or may rank proportionately based on the percentage of the period in question they have been on issue, for the next dividend, distribution or interest payment; or they may not be entitled to participate in some other event, such as an entitlement issue.		

# Part 3C – number and type of +securities to be quoted (new class) where issue has not previously been notified to ASX in an Appendix 3B – not applicable

## Part 4 – Issue details

Question No.	Question	Answer
4.1	*Have the +securities to be quoted been issued yet?	Yes
4.1a	*What was their date of issue?  Answer this question if your response to Q4.1 is "Yes".	12 June 2020
4.1b	*What is their proposed date of issue?  Answer this question if your response to Q4.1 is "No".	N/A
4.2	*Are the +securities to be quoted being issued for a cash consideration?  If the securities are being issued for nil cash consideration, answer this question "No".	Yes

<sup>+</sup> See chapter 19 for defined terms

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4.2a	*In what currency is the cash consideration being paid	AUD
	For example, if the consideration is being paid in Australian Dollars, state AUD.	
	Answer this question if your response to Q4.2 is "Yes".	
4.2b	*What is the issue price per +security  Answer this question if your response to Q4.2 is "Yes" and by	\$6.20 per share
	reference to the issue currency provided in your response to Q4.2a.	
	Note: you cannot enter a nil amount here. If the securities are being issued for nil cash consideration, answer Q4.2 as "No" and complete Q4.2c and Q4.2d.	
4.2c	Please describe the consideration being provided for the +securities to be quoted  Answer this question if your response to Q4.2 is "No".	N/A
4.2d	Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted  Answer this question if your response to Q4.2 is "No".	N/A
4.3	Any other information the entity wishes to provide about the issue	The issue of 670,392 shares to Timothy Looi under the LFSP was approved by shareholders for the purposes of ASX Listing Rule 10.14 and all other purposes at the Company's annual general meeting held on 10 June 2020.

# Part 5 – Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will comprise:

Note: the figures provided in the tables in sections 5.1 and 5.2 below are used to calculate the total market capitalisation of the entity published by ASX from time to time. Please make sure you include in the relevant table each class of securities issued by the entity

If you have quoted CHESS Depository Interests (CDIs) issued over your securities, include them in the table in section 5.1 and include in the table in section 5.2 any securities that do not have CDIs issued over them (and therefore are not quoted on ASX).

Restricted securities should only be included in the table in section 5.1 if you are applying to have them quoted because the escrow period for the securities has expired or is about to expire. Otherwise include them in the table in section 5.2.

5.2	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	*Quoted +securities (total number of each +class of +securities quoted on ASX following the +quotation of the +securities the subject of this application)		
	ASX security code and description	Total number of +securities on issue		
	SIQ – fully paid ordinary shares	132,880,310		
	*Unquoted +securities (total number of each +class of +securities issued but not quoted on ASX):			

# on ASX): ASX security code and description Total number of +securities on issue

ASA security code and description	Total number of +securities of issue
N/A	N/A

# Part 6 - Other Listing Rule requirements - not applicable

## Appendix A - Summary of the terms of the LFSP

### **Eligibility**

Full-time and part-time employees and executives of the Company or any of its subsidiaries (**Participants**), who are selected by the Board, will be eligible to participate in the LFSP. For the avoidance of doubt this does not extend to associates. Offers of Shares under the LFSP are economically equivalent to an award of options.

#### Administration and Board discretion

The Board administers the LFSP, and it may delegate some or all of its powers and functions under the LFSP to a person or to a committee of two or more persons.

The Board may add to, repeal, amend, alter or vary any or all of the provisions of the LFSP rules (including with retrospective effect) in writing in any respect whatsoever, including the rights or obligations of the Participant, provided that no addition, repeal, amendment, alteration or variation of the LFSP terms will:

- without the Participant's consent in writing, materially reduce the Participant's accrued benefits or entitlements as they existed before the date of the amendment;
- without the Participant's consent in writing, impose additional obligations on the Participant in respect of his or her LFSP Shares;
- repeal, amend, alter or vary these protections,

unless the addition, repeal, amendment, alteration or variation is introduced primarily:

- for the purpose of complying with or conforming to present or future laws or regulating the maintenance or operation of the LFSP or like plans, including any relevant tax legislation;
- to correct any manifest error or mistake; or
- to enable the LFSP or the Company to comply with the Corporations Act, the Listing Rules or its Constitution.

### **Invitation**

Participants may purchase a specified number of Shares which are subject to restrictions to be determined by the Board. An invitation may only be made if approved by the Board. It must be in writing and must be made in accordance with the LFSP rules.

### **Transaction costs**

The Company may, but is not required to, bear all brokerage, commission or other transaction costs payable by a Participant in relation to acquisition of Shares under the LFSP.

#### Conditions

The Board may determine that Shares to be granted to Participants will be subject to:

- 'Vesting Conditions'; and
- 'Forfeiture Conditions',

which must be detailed in the invitations made to Participants.

The nature and content of the 'Vesting Conditions' are determined by the Board and may include conditions relating to any or all of:

- continuing employment;
- performance of the Participant;
- performance of the Company; or
- the occurrence of specific events.

Unless determined otherwise by the Board, while Shares are held by a Participant under the LFSP, they are subject to forfeiture if any of the following 'Forfeiture Conditions' are satisfied:

- if the Participant breaches any term of the loan agreement between the Participant and the Company;
- if the Participant ceases employment, but only in certain circumstances set out in the rules of the LFSP; or
- if, in the opinion of the Board, any of the Vesting Conditions have not been or cannot be satisfied for any reason.

If the applicable 'Vesting Conditions' are satisfied, the Participant will be permitted to retain those Shares which have vested provided they repay the loan owing on those Shares. The Board may waive any or all of the Forfeiture Conditions.

On cessation of employment, the Board will have absolute discretion to determine whether the Participant is a 'Bad Leaver', a 'Good Leaver' or 'Leaver'. Together with the Vesting Conditions and Forfeiture Conditions, each of these classifications will have differing implications on whether, for example, a Participant unvested LFSP Shares, vested LFSP Shares and the terms of the Loan which applies to the LFSP Shares.

#### Loan terms

Participants will be invited to purchase Shares using loan funds under the loan agreement with the Company (**Loan**).

The Board may determine the value of the Loan that will be provided to Participant to facilitate the acquisition of the LFSP Shares, or the means by which that value will be calculated and shall state the value or means of calculation of the Loan value in the invitation from the Board.

A Participant who accepts a Loan irrevocably authorises the Company to apply the Loan funds on behalf of the Participant in payment of the total cost of the LFSP Shares to be acquired.

The Loan must always be repaid if the Participant wishes to benefit from the Shares. Participants only benefit from growth in share price.

The Loans to be made under the LFSP will be:

- limited recourse in nature, meaning that if the market value of the Shares is less than the loan value at the end of the term of the Loan, the Participant cannot be forced to repay the remaining Loan balance out of their own funds;
- interest-free and fee free; and
- repayable in full on the earlier of the termination date of the Loan (5 years from the date it is made) or the date on which the Shares are sold in accordance with the terms of the rules of the LFSP.

In the event that the Vesting Conditions are not met, or Shares do not vest for any other reason, the Shares may be bought-back by the Company and the proceeds used to repay the Loan, such that the Participant receives no gain from the LFSP.

## Dividends and voting rights

A Participant is entitled to any rights which accrue (including voting rights and dividends) to LFSP Shares held by the Participant and may deal with those rights in accordance with the terms of the LFSP rules and the invitation from the Board in relation to those LFSP Shares.

If the Company pays dividends or make capital distributions, the after-tax value of any dividends paid or distributions made to a Participant will be applied to repay the Loan. The balance (ie the estimated value of the tax payable by the Participant on the dividend or distribution) is paid to the Participant to allow them to fund their tax liability on the dividend or distribution.

### Transferability and dealings

A Participant must not sell, transfer, encumber or otherwise deal with a LFSP Shares unless otherwise permitted under the LFSP or determined by the Board.

At the end of the vesting period and subject to continuous employment, Participants can dispose of their Shares on repayment of any outstanding Loan balance.

#### **Capital reconstruction**

In the event of a capital reconstruction, subject to any provisions in the Listing Rules, the Board may adjust the number of LFSP Shares held by a Participant.

The Board may determine that LFSP Shares held by a Participant may be bought-back (in accordance with the requirements of the Constitution and the Corporations Act) in certain circumstances.