

## **ASX RELEASE**

# 10 July 2020

# Kleos Space Placement and Strategic Integrator Partner Signed

Kleos Space S.A. (ASX: **KSS**, Frankfurt: **KS1**), (**Kleos** or **Company**) a space-powered Radio Frequency Reconnaissance data provider, advises:

- Placement of 10,000,000 CDIs at \$0.30 per CDI for a total \$3 million
- An Integrator and Channel Partner Agreement with Red Group Technologies Inc. (RGT) for their advanced analytics product suite

#### **Placement**

Kleos has received commitments from entities controlled by Janet Cameron to raise \$3 million via the issue of 10,000,000 new ordinary fully paid CDIs (**Placement**), coupled with 2,000,000 free associated three-year options exercisable at \$0.50 (**Options**).

The Placement will be conducted at \$0.30 per CDI, representing a 1.7% premium to the 15-day VWAP to 6 July 2020. The Company intends to issue the CDIs under Listing Rule 7.1A.2 on 15 July 2020, utilising the additional 10% issuing capacity approved by shareholders at the Company's AGM held on 30 June 2020. The Options will be issued in accordance with listing Rule 7.1.

The CDI issue price represents a 16.67% discount to the last traded price of the Company's CDIs on 3 July 2020.

CDIs issued pursuant to the Placement will rank equally with existing ordinary fully paid CDIs of the Company. The Options will each be convertible into one ordinary fully paid CDI on exercise.

Evolution Capital Advisors Pty Ltd acted as financial advisor on the transaction.

Andy Bowyer, Kleos CEO, said: "I thank Janet for her continued support, the placement provides further security for Kleos Space as we move into an exciting period for our security holders."

#### **Channel Partner Agreement**

Kleos has entered into an Integrator and Channel Partner Agreement with RGT to be an Integrator of and Channel Partner for, products from their offices in Middle East and North Africa (**MENA**).

As an authorised Integrator, RGT will be entitled to 1-month data at no-cost for demonstration purposes. Thereafter the data will be provided with a guide price of €300,000 per annum. The agreement has no fixed term and no payment is guaranteed until specifications, end use case, numbers of users and fixed price are agreed.

RGT will also act as a Channel Partner (a value adding reseller) of the Kleos Space data and will also be provided with a discount based on revenue generated from its customers over a rolling 12-month period.



RGT is a US-owned and operated specialist in C5ISR (Command, Control, Communications, Computers, Combat Systems, Intelligence, Surveillance, and Reconnaissance) solutions operating predominately in the Middle East and North Africa. The RGT suite of advanced analytics empowers leaders and organisations to glean greater insights from current and historical information to "See First, Understand First, and Act First". Providing the tools to dominate the intelligence environment by creating custom workflows and data visualisations that improve operational performance.

## **Kleos' Scouting Mission**

Kleos' Scouting Mission satellites that are in the Sriharikota Range in India awaiting launch on Indian Space Research Organisation (ISRO) PSLV C49, will detect and geolocate maritime radio frequency transmissions to provide global activity-based intelligence, enhancing the intelligence, surveillance and reconnaissance (ISR) capabilities of governments and commercial entities when Automatic Identification System (AIS) is defeated, imagery unclear or targets out of patrol range. Kleos' satellites will be in a 37-degree inclination orbit, covering crucial shipping regions for defence and security customers including the Strait of Hormuz, South China Sea, Australian coast, Southern US coast as well as the East and West African coast.

Ron Demeter, CEO of RGT, said: "We are excited to work with Kleos Space. This is a great opportunity that we believe provides substantial value to governments as they protect their borders and Exclusive Economic Zones from illicit trafficking and other illegal activities."

Pete Round, Kleos Chairman & Executive Director for Group Business Development, said: "Analytical support to a commander is vital and must be of the highest quality. The quality of the analytics is critically dependant on the data fed into the engine. I am delighted that we at Kleos will be able to contribute data that is both unique and an exemplar of the quality required. This is the beginning of a long relationship with RGT."

This announcement has been authorised for released by the Company's Chief Executive Officer.

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### **About Kleos Space S.A.**

Kleos Space S.A. is a space enabled, activity-based intelligence, data as a service company based in Luxembourg. Kleos Space aims to guard borders, protect assets and save lives by delivering global activity-based intelligence and geolocation as a service. The first Kleos Space satellite system, known as Kleos Scouting Mission (KSM), will deliver commercially available data and perform as a technology demonstration. KSM will be the keystone for a later global high capacity constellation. The Scouting Mission will deliver targeted daily services with the full constellation delivering near-realtime global observation – <a href="https://www.kleos.space">www.kleos.space</a>.

# **About RGT**

https://redgrouptech.com/